



New York Paint Stewardship Program

May 1, 2022 – June 30, 2023 Report

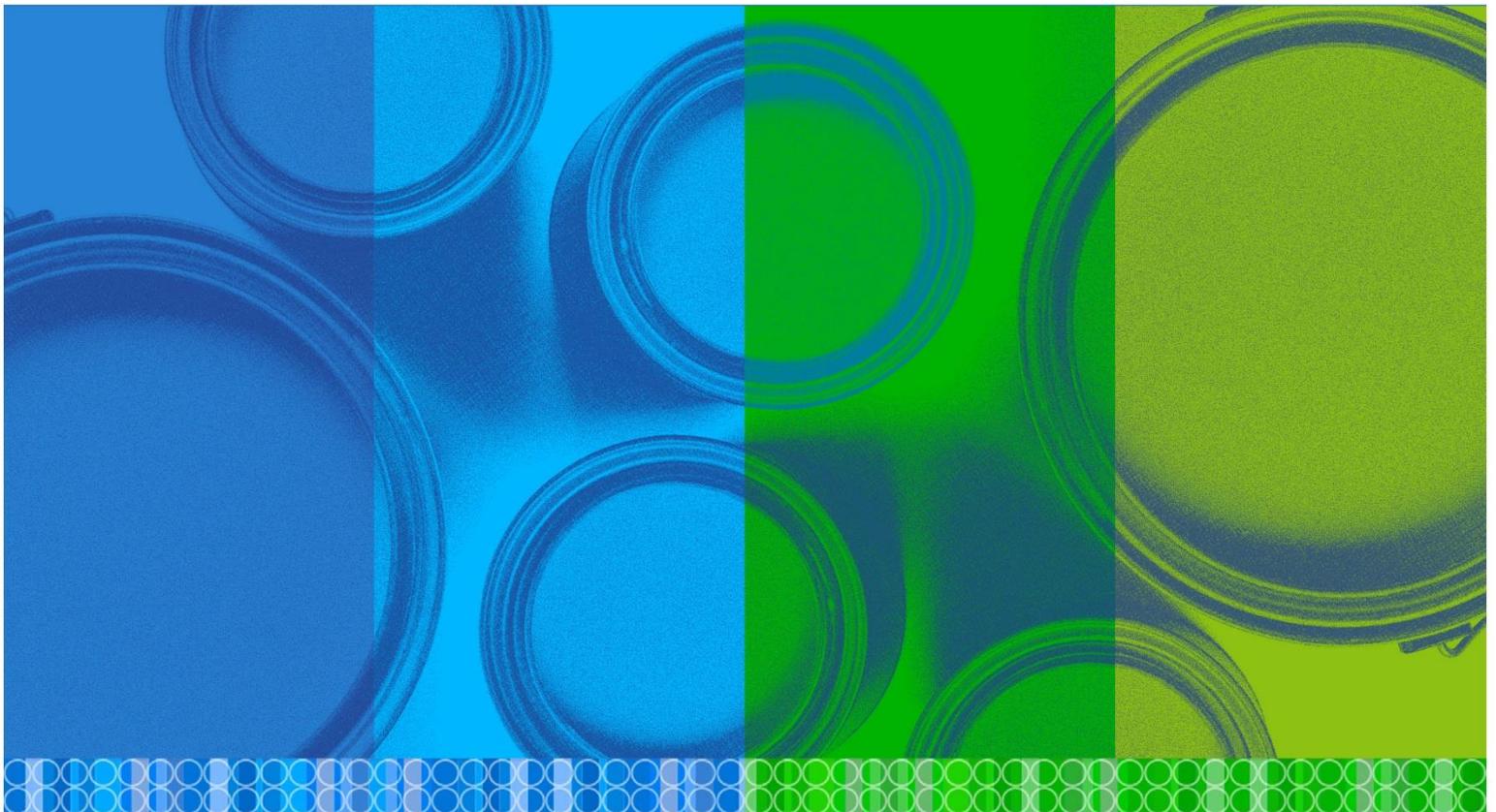
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Executive Summary

NEW YORK PAINT STEWARDSHIP LAW

PaintCare is the representative stewardship organization for the New York Paint Stewardship Program codified in New York State Environmental Conservation Law, Article 27: Collection, Treatment and Disposal of Refuse and Other Solid Waste, Title 20: Postconsumer Paint Collection Program. The New York program began May 2022.

The broad goals of the program are for paint manufacturers to implement and manage the finances of a statewide paint stewardship program to reduce the generation of postconsumer paint, promote using up leftover paint, and facilitate the recycling and proper disposal of unwanted postconsumer paint. The program aims to increase opportunities to properly manage leftover paint, offer cost-saving opportunities to local governments, and manage the paint collected in an environmentally and economically sound manner.

PROGRAM HIGHLIGHTS

Drop-Off Sites. The program had 294 year-round paint drop-off sites at the end of the report period; 264 were paint retailers, representing 22% of likely paint retail participants. The remaining sites included eight household hazardous waste (HHW) facilities, nine transfer stations, six reuse stores, three recycling centers, two paint recyclers, one landfill, and one public works facility.

The program also managed paint from supplemental drop-off sites that included two seasonal HHW facilities, 180 HHW events, one seasonal transfer station, one public works facility, four sites that accepted paint for part of the report period, three PaintCare events, 14 paint-only events, and 15 New York Department of Environmental Conservation (DEC) Clean Sweep events.

During the 14-month report period, 98.9% of New York residents lived within 15 miles of a drop-off site.

PaintCare also managed paint from five drop-off sites in New York City operated by the City's Department of Sanitation (DSNY). While these sites were open to the public, they were not counted as PaintCare drop-off sites and were not included in the convenience analysis as described later in this report. We refer to these sites as "special sites" throughout this report.

Services. The program provided 418 direct pickups from businesses and others that had either (1) accumulated more than 100 gallons of paint (considered large volume pickups or LVPs) at their locations, or (2) were categorized as small quantity hazardous waste generators (SQG) or large quantity hazardous waste generators (LQG). PaintCare also partnered with five HHW door-to-door (D2D) collection programs.

Paint Collection Volume. The program collected 920,916 gallons of postconsumer paint.

Paint Processing. Latex paint was 79% of the paint processed: <1% was reused, 82% was made into recycled-content paint, 7% was processed for energy recovery, and 10% was landfilled. Oil-based paint was

21% of the paint processed: <1% was reused, 13% was made into recycled-content paint, 85% was processed for energy recovery, and 2% was incinerated.

Revenue and Expenses. The program was financed through a fee on new paint sales: 45 cents on small containers, 95 cents on medium containers, and \$1.95 on large containers. Approximately 30.2 million gallons of architectural paints were sold in the state and the program collected \$21,496,643 in revenue from these sales.

Expenses, including paint transportation and processing, communications, staffing, and administration were \$10,992,114. The program ended the report period with net assets of \$8,683,251. The total program cost per gallon of paint collected was \$11.94.

Paint Recovery Rate. The recovery rate—the volume of postconsumer paint collected divided by the volume of new paint sales in the same period—was 3%.

Awards. In May 2023, PaintCare received the Environmental Initiative Award at the SEAL (Sustainability, Environmental Achievement and Leadership) Business Sustainability Awards, recognizing businesses that demonstrate environmental and sustainability initiatives.

Communications. Public outreach activities included the distribution of point-of-sale print materials, fact sheets, and signage, as well as messaging delivered via print ads, digital ads, TV, video, radio, outdoor ads, and social media.

Operations. PaintCare staff visited hundreds of paint retailers, reuse operations, and municipalities throughout the state in an ongoing effort to establish a network of convenient drop-off sites for leftover paint. All locations that elected to voluntarily serve as a drop-off site for PaintCare were provided with in-person training regarding program-eligible materials. Reusable bins were made available to retail sites to store paint awaiting pickup and subsequent transport to processing facilities.

PROGRAM PLAN AND ANNUAL REPORT

The state's paint stewardship law required the approval of a program plan prior to the start of the program. Program plans and annual reports are available on PaintCare's website.

This report covers the first 14 months of the program, May 1, 2022 – June 30, 2023. For informational purposes, tables include the two months May 1, 2022– June 30, 2022, referenced as FY22 and the twelve months July 1, 2022 – June 30, 2023, referenced as FY23, along with the 14-month totals for the report period.

Section 1. Paint Collection and Transportation

Annual Report Statutory Citation

Paragraph 1 of Section 27-2005 requires PaintCare to submit an annual report that includes, in relevant part:

(a) A detailed description of the methods used to collect, transport and process postconsumer paint in the state including detailing collection methods made available to consumers and an evaluation of the program's collection convenience.

A. DROP-OFF SITES AND SERVICES

The overall goal of the program is to increase recycling opportunities for households, businesses, and others with leftover paint. All suitable locations were invited to participate as paint drop-off sites, provided they meet the program's operational requirements. PaintCare partners with paint retailers, hardware stores, lumber centers, material reuse stores, household hazardous waste programs, solid waste facilities (e.g., transfer stations, recycling centers, landfills), and other site types to serve as paint drop-off sites.

The program's drop-off sites and services are summarized in the following tables. PaintCare considers a site (including events) as year-round if it was open at least one day per month in the reporting year or if it is a new site and the site plans to be open at least one day per month going forward.

Sites that are open less frequently are considered supplemental sites. Sites that stopped participating in the program during the year are listed as "partial year." All sites and HHW door-to-door collection program sponsors are listed in the appendix.

PLEASE NOTE: The sum of the number of sites for events and direct pickup in the "FY22 & FY23" column below is less than the sum of events or pickups from both fiscal years because some sites were used in both years. The data in the "FY22 and FY23" column represents the status for each site type and service type at the end of the 14-month reporting period.

YEAR-ROUND DROP-OFF SITES

| Site Type | FY22 | FY23 | FY22 & FY23 |
|------------------------------------|------|------|-------------|
| Household Hazardous Waste Facility | 6 | 8 | 8 |
| Landfill | 0 | 1 | 1 |
| Other Site | 0 | 1 | 1 |
| Paint Recycler | 1 | 2 | 2 |
| Paint Retailer | 218 | 264 | 264 |
| Recycling Center | 1 | 3 | 3 |
| Reuse Store | 5 | 6 | 6 |
| Transfer Station | 3 | 9 | 9 |
| Total Sites | 234 | 294 | 294 |

SUPPLEMENTAL DROP-OFF SITES

| Site Type | FY22 | FY23 | FY22 & FY23 |
|--|-----------|------------|-------------|
| Household Hazardous Waste Event Site/Number of Events | 23/28 | 81/152 | 85/180 |
| Household Hazardous Waste Facility (Seasonal) | 2 | 2 | 2 |
| Other Event Site (DEC Clean Sweep)/Number of Events | 4/4 | 11/11 | 15/15 |
| Other Site | 0 | 1 | 1 |
| PaintCare Event Site/Number of Events | 0/0 | 3/3 | 3/3 |
| Paint-Only Event (Non-PaintCare) Site/Number of Events | 0/0 | 12/14 | 12/14 |
| Paint Retailer (Partial Year) | 0 | 2 | 2 |
| Reuse Store (Partial Year) | 0 | 2 | 2 |
| Transfer Station (Seasonal) | 0 | 1 | 1 |
| Total Sites | 29 | 115 | 123 |

SPECIAL SITES (NON-PAINTCARE)

| Site Type | FY22 | FY23 | FY22 & FY23 |
|-------------------------|------|------|-------------|
| DSNY Special Waste Site | 5 | 5 | 5 |

SERVICES

| Site/Service Type | FY22 | FY23 | FY22 & FY23 |
|--------------------------------------|-------|---------|-------------|
| Direct Pickup Site/Number of Pickups | 49/50 | 340/368 | 377/418 |
| HHW Door-to-Door Collection Program | 5 | 5 | 5 |

The program's drop-off sites and services are described below.

Household Hazardous Waste Programs. PaintCare partners with household hazardous waste programs—either directly or indirectly—to cover the costs of their paint collection bins, transportation, processing and in some cases additional on-site paint management activities. HHW programs are typically good program

partners because they have an existing customer base and provide an “all-in-one” HHW drop-off opportunity.

Paint Retailers. At the end of the report period, PaintCare identified 1,562 paint retailers—including paint, hardware, and home improvement stores—with 1,181 considered potential paint retail drop-off sites. This number may change from year to year as stores open and close. PaintCare does not consider a store to be a potential drop-off site if it belongs to a corporate chain and the corporate headquarters has indicated that—as a group—they are not interested in serving as drop-off sites at this time. These are primarily big box stores.

Of the 1,181 potential retail drop-off sites, 264 (22%) were participating as drop-off sites at the end of the report period. Retail participation as a drop-off site is voluntary, and sites are not compensated.

PaintCare regularly visited paint retailers throughout the state to answer program questions and highlight the benefits of becoming a paint drop-off site. As a result, the network of drop-off locations continued to grow throughout the report period.

Reuse Stores. A special group of retailers are material reuse stores. Even though only some of these stores sell paint, they are considered to be potential drop-off sites. Those who are drop-off sites may operate paint reuse programs by donating or selling good quality leftover paint back to the local community to use, rather than sending it downstream through PaintCare for processing. PaintCare provided compensation for reuse services.

PaintCare continued to meet with reuse stores across the state as part of the effort to enlist their participation as drop-off sites. Of the potential 35 reuse store drop-off sites, at the end of the report period, six reuse stores were participating as drop-off sites (17%).

Solid Waste Facilities. PaintCare partners with solid waste facilities, including transfer stations, recycling centers, and landfills to be paint drop-off sites for their customers.

At the end of the report period, 13 year-round municipal solid waste facilities were serving as drop-off sites.

Paint Recycler. Empire Recycled Paint in Syracuse, and GreenSheen Paint in Rotterdam are latex paint recyclers and served as drop-off sites for the program. They accepted large quantities of leftover paint from eligible program participants in the state.

Both recyclers also coordinated their own paint-only drop-off events, with PaintCare covering costs to transport and process program-eligible materials.

Other Sites. Oriskany Falls Department of Public Works and the Town of Schaghticoke joined PaintCare as drop-off sites through their public works facilities. The Town of Schaghticoke is only open the second Saturday of April through November and is categorized as a supplemental site, whereas Oriskany Falls is year-round.

Special Sites. DSNY operated five special waste drop-off sites – one located in each borough. These sites were not contracted with PaintCare for direct service; however, PaintCare covered the cost of processing the paint collected at these sites through an agreement with PaintCare and DSNY’s mutual service provider, Veolia. Since these sites were not considered PaintCare sites, we did not promote them to the public or count them in our convenience analysis, but we did include the paint volume collected and processed from these sites since PaintCare managed those aspects of the paint management at PaintCare’s expense.

PaintCare Events. PaintCare held three paint drop-off events to help clean out large volumes of stored-up paint and to increase paint drop-off opportunities. The total number of participants at these events was 585.

Paint-Only Events (Non-PaintCare). The two new paint processing facilities in the state, Empire Recycled Paint and GreenSheen Paint, each organized paint-only collection events in Upstate New York that were held as part of the PaintCare program.

Other Events. PaintCare partnered with DEC to manage paint from their 15 “Clean Sweep” events and managed the transportation and processing of program-eligible materials at PaintCare’s expense.

Direct Pickup Service. PaintCare’s large volume pickup service (LVP) provided a convenient option for painting contractors and other eligible program participants who accumulated large volumes of paint. The minimum amount to receive a direct pickup is 100 gallons. Typically, users of the service have accumulated paint over many years due to the institutional, logistical, and financial barriers to disposal. PaintCare aimed to remove these barriers by providing a free and convenient service. Common users of this service include contractors, builders, property managers, academic institutions, and homeowners, and are further described in the appendix.

In addition to the LVP service, PaintCare offered a pickup service to SQG and LQG generators in New York with volumes below 100 gallons. This service was offered in lieu of other drop off opportunities which were not currently permissible under New York law.

HHW Door-to-Door Collection Programs. Door-to-Door collection of household hazardous waste materials was provided by five communities and included collection of PaintCare products. PaintCare was not involved with the door-to-door collection component of these programs; however, the program-eligible material collected through those programs was subsequently processed through the PaintCare program and is included in the program totals.

B. CONVENIENCE CRITERIA

PaintCare analyzed the convenience level offered by drop-off sites using ArcGIS, a mapping and analytics software, and U.S. Census Bureau 2020 population data. The Census Bureau previously used the term Urbanized Area to identify densely populated centers of varying populations, and PaintCare previously used this definition and its associated data for its density analysis. With the release of the 2020 Census, along with updating population counts and boundaries for densely populated areas, the Census Bureau also

changed some terminology and definitions, including replacing the term Urbanized Area with a new comprehensive term and definition, Urban Area. Urban Areas are densely populated areas with 5,000 or more residents. As a result, PaintCare is using Urban Areas data for density analysis.

Some sites (e.g., HHW facilities) have geographic limitations; they are only available to residents of their own city, county, or jurisdiction (i.e., residents of other jurisdictions are not allowed to use the site to drop off HHW/paint even if they live close by). For these sites, PaintCare tracks their service area restrictions and only counts the population for those residents who are (1) within a 15-mile radius, and (2) within the site's service area.

PaintCare established goals to provide paint drop-off sites according to the criteria that follow. However, in contrast to the protocol used by PaintCare for convenience analysis in most other PaintCare states, PaintCare is presenting the convenience analysis in New York with the following limitations to align with DEC's interpretation of the relevant statutory language: (1) each drop-off site is included (counted towards) one of the two convenience criteria, not both. (2) only year-round drop-off sites are used to measure progress in meeting the convenience goals. Supplemental sites such as HHW events are thus not included in the convenience analysis presented below under the "DEC protocol" heading.

PaintCare also conducted convenience analysis using its standard protocol (reflecting PaintCare's interpretation of the relevant statutory language) to allow for a uniform comparison with other PaintCare states. Under PaintCare's protocol, (1) a drop-off site can be counted towards both convenience criteria, if applicable, and (2) both year-round and supplemental drop-off sites are used to measure progress in meeting the convenience goals. The results from both methods are provided below.

Distribution Criterion. Provide 90% of the state's residents access to a drop-off site within 15 miles.

DEC protocol: To meet this criterion using the DEC protocol, in addition to all 101 year-round sites located outside of urban areas, 25 year-round sites located within urban areas were included in the analysis to achieve the distribution criterion of 90%. Of the 25 sites in urban areas, 21 were sites that exceeded the target number of sites needed in urban areas and four were sites that would otherwise contribute to meeting the target number of sites in urban areas. The 25 sites in urban areas used to meet the distribution criteria were not included in the density analysis (per DEC protocol).

PaintCare protocol: Including all the program's 294 year-round drop-off sites in the distribution analysis (101 sites outside of urban areas and 193 sites within urban areas), provided 98.1% of the state's residents access to a year-round drop-off site within 15 miles. When supplemental sites were included, coverage increased to 98.9%.

Density Criterion. Provide one additional drop-off site for every 50,000 residents of an Urban Area.

DEC protocol: The following table shows the population centers in the state, the target number of sites the program should provide, and the level of service the program had at year-end with year-round sites only and excluding the 25 sites located in urban areas that were used to meet the distribution criterion.

TARGET NUMBER OF PAINT DROP-OFF SITES IN URBAN AREAS

| Census Bureau Urban Area | Population in New York | Target Number of Sites | Number of Year-Round Sites | Number of Additional Sites Needed |
|--------------------------|------------------------|------------------------|----------------------------|-----------------------------------|
| Albany-Schenectady | 593,142 | 11 | 11 | 0 |
| Binghamton | 155,942 | 3 | 3 | 0 |
| Bridgeport–Stamford | 55,434 | 1 | 1 | 0 |
| Buffalo | 948,864 | 18 | 16 | 2 |
| Elmira | 62,468 | 1 | 1 | 0 |
| Glens Falls | 71,191 | 1 | 1 | 0 |
| Ithaca | 59,102 | 1 | 1 | 0 |
| Kingston | 50,254 | 1 | 1 | 0 |
| Kiryas Joel | 71,582 | 1 | 1 | 0 |
| Middletown | 61,516 | 1 | 0 | 1 |
| New York-Newark | 12,909,844 | 258 | 99 | 159 |
| Poughkeepsie–Newburgh | 314,766 | 6 | 6 | 0 |
| Riverhead–Southold | 51,120 | 1 | 1 | 0 |
| Rochester | 704,327 | 14 | 14 | 0 |
| Saratoga Springs | 75,684 | 1 | 1 | 0 |
| Syracuse | 413,660 | 8 | 8 | 0 |
| Utica | 119,059 | 2 | 2 | 0 |
| Watertown | 51,832 | 1 | 1 | 0 |

To correspond with the New York Program Plan, the following table provides additional details about the number of sites by county for the New York-Newark urban area. (Note: the total number of sites needed decreased by a few when breaking the urban area into smaller areas due to rounding.)

NEW YORK-NEWARK URBAN AREA BREAKDOWN

| County | Population in New York | Target Number of Sites | Number of Year-Round Sites | Number of Additional Sites Needed |
|--------------------------|------------------------|------------------------|----------------------------|-----------------------------------|
| Bronx | 1,472,657 | 29 | 5 | 24 |
| Kings (Brooklyn) | 2,736,074 | 54 | 18 | 36 |
| Nassau | 1,389,785 | 27 | 12 | 15 |
| New York (Manhattan) | 1,694,251 | 33 | 11 | 22 |
| Putnam | 57,886 | 1 | 0 | 1 |
| Queens | 2,405,390 | 48 | 16 | 32 |
| Richmond (Staten Island) | 495,747 | 9 | 3 | 6 |
| Rockland | 337,010 | 6 | 2 | 4 |
| Suffolk | 1,418,173 | 28 | 21 | 7 |
| Westchester | 902,871 | 18 | 11 | 7 |

PaintCare protocol: The following table shows the population centers in the state, the target number of sites the program should provide, and the level of service the program had at year-end when including all year-round and supplemental sites in the urban areas in the density analysis.

TARGET NUMBER OF PAINT DROP-OFF SITES IN URBAN AREAS

| Census Bureau Urban Area | Population in New York | Target Number of Sites | Number of Year-Round Sites | Number of Year-Round & Supplemental Sites | Number of Additional Sites Needed |
|--------------------------|------------------------|------------------------|----------------------------|---|-----------------------------------|
| Albany-Schenectady | 593,142 | 11 | 19 | 25 | 0 |
| Binghamton | 155,942 | 3 | 3 | 3 | 0 |
| Bridgeport–Stamford | 55,434 | 1 | 1 | 2 | 0 |
| Buffalo | 948,864 | 18 | 16 | 24 | 0 |
| Elmira | 62,468 | 1 | 1 | 2 | 0 |
| Glens Falls | 71,191 | 1 | 2 | 4 | 0 |
| Ithaca | 59,102 | 1 | 1 | 2 | 0 |
| Kingston | 50,254 | 1 | 4 | 4 | 0 |
| Kiryas Joel | 71,582 | 1 | 1 | 1 | 0 |
| Middletown | 61,516 | 1 | 0 | 0 | 1 |
| New York-Newark | 12,909,844 | 258 | 103 | 124 | 134 |
| Poughkeepsie–Newburgh | 314,766 | 6 | 7 | 8 | 0 |
| Riverhead–Southold | 51,120 | 1 | 1 | 3 | 0 |
| Rochester | 704,327 | 14 | 16 | 16 | 0 |
| Saratoga Springs | 75,684 | 1 | 3 | 5 | 0 |
| Syracuse | 413,660 | 8 | 8 | 8 | 0 |
| Utica | 119,059 | 2 | 4 | 5 | 0 |
| Watertown | 51,832 | 1 | 3 | 3 | 0 |

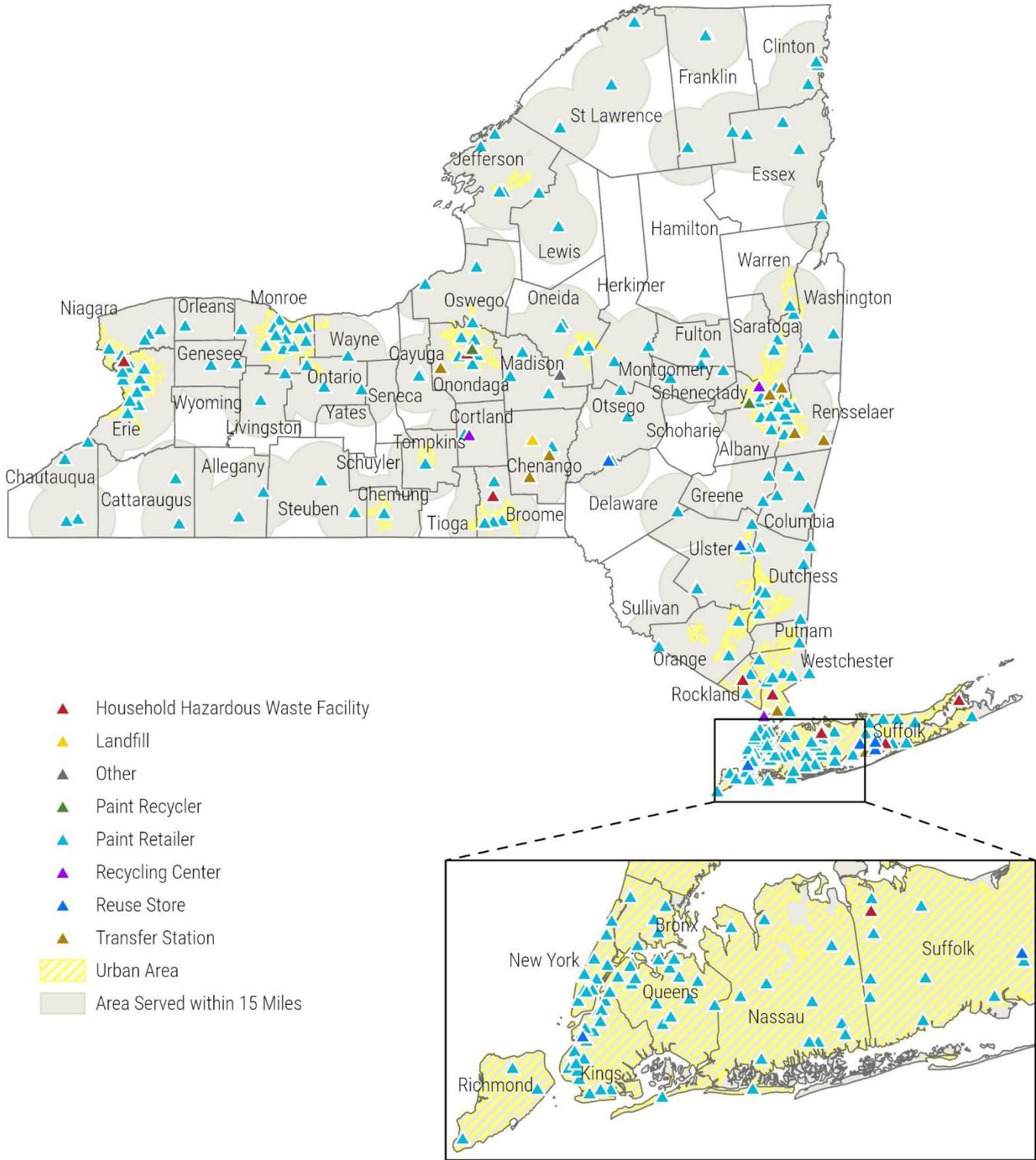
To correspond with the New York Program Plan, the following table provides additional details about the number of sites by county for the New York-Newark urban area. (Note: The total number of sites needed decreased by a few when breaking the urban area into smaller areas due to rounding.)

NEW YORK-NEWARK URBAN AREA BREAKDOWN

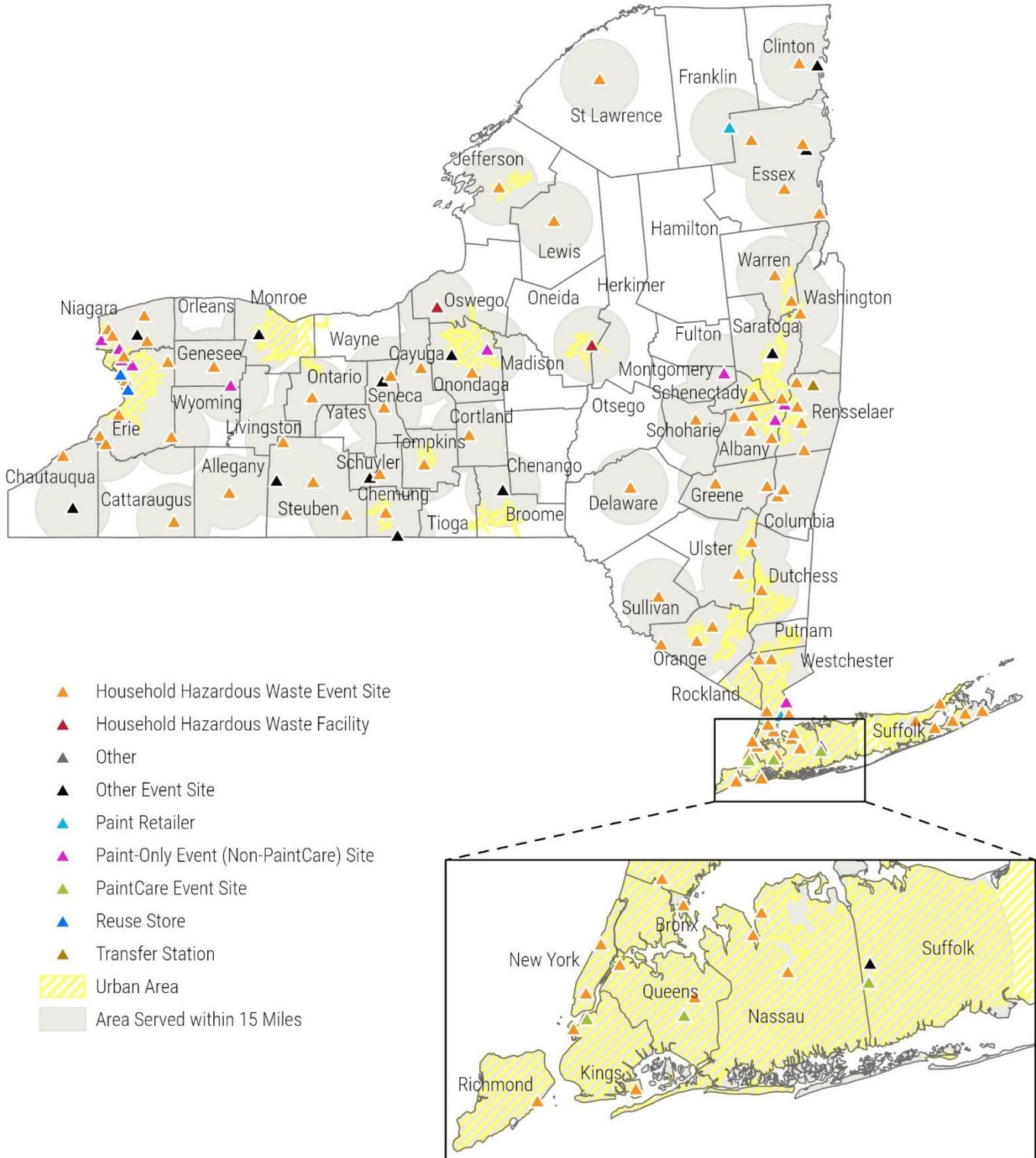
| County | Population in New York | Target Number of Sites | Number of Year-Round Sites | Number of Year-Round & Supplemental Sites | Number of Additional Sites Needed |
|--------------------------|------------------------|------------------------|----------------------------|---|-----------------------------------|
| Bronx | 1,472,657 | 29 | 5 | 5 | 24 |
| Kings (Brooklyn) | 2,736,074 | 54 | 19 | 22 | 32 |
| Nassau | 1,389,785 | 27 | 13 | 15 | 12 |
| New York (Manhattan) | 1,694,251 | 33 | 11 | 13 | 20 |
| Putnam | 57,886 | 1 | 0 | 0 | 1 |
| Queens | 2,405,390 | 48 | 16 | 20 | 28 |
| Richmond (Staten Island) | 495,747 | 9 | 3 | 4 | 5 |
| Rockland | 337,010 | 6 | 3 | 3 | 3 |
| Suffolk | 1,418,173 | 28 | 22 | 25 | 3 |
| Westchester | 902,871 | 18 | 11 | 17 | 1 |

Maps. The following maps show the locations of the sites and services available during the report period: (1) year-round sites; (2) supplemental sites; (3) year-round and supplemental sites; and (4) direct pickup sites, which were not included when conducting convenience analysis.

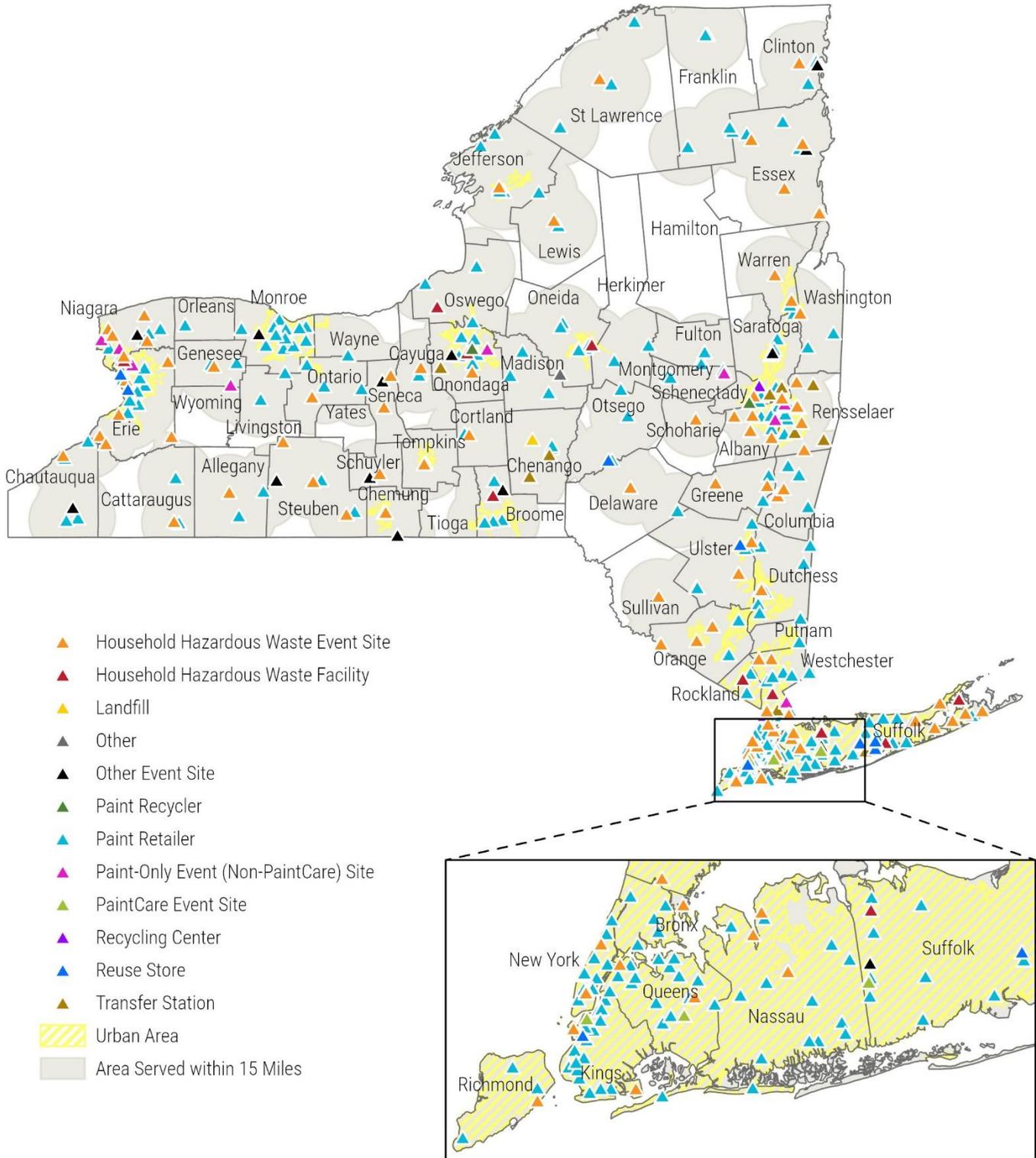
YEAR-ROUND SITES



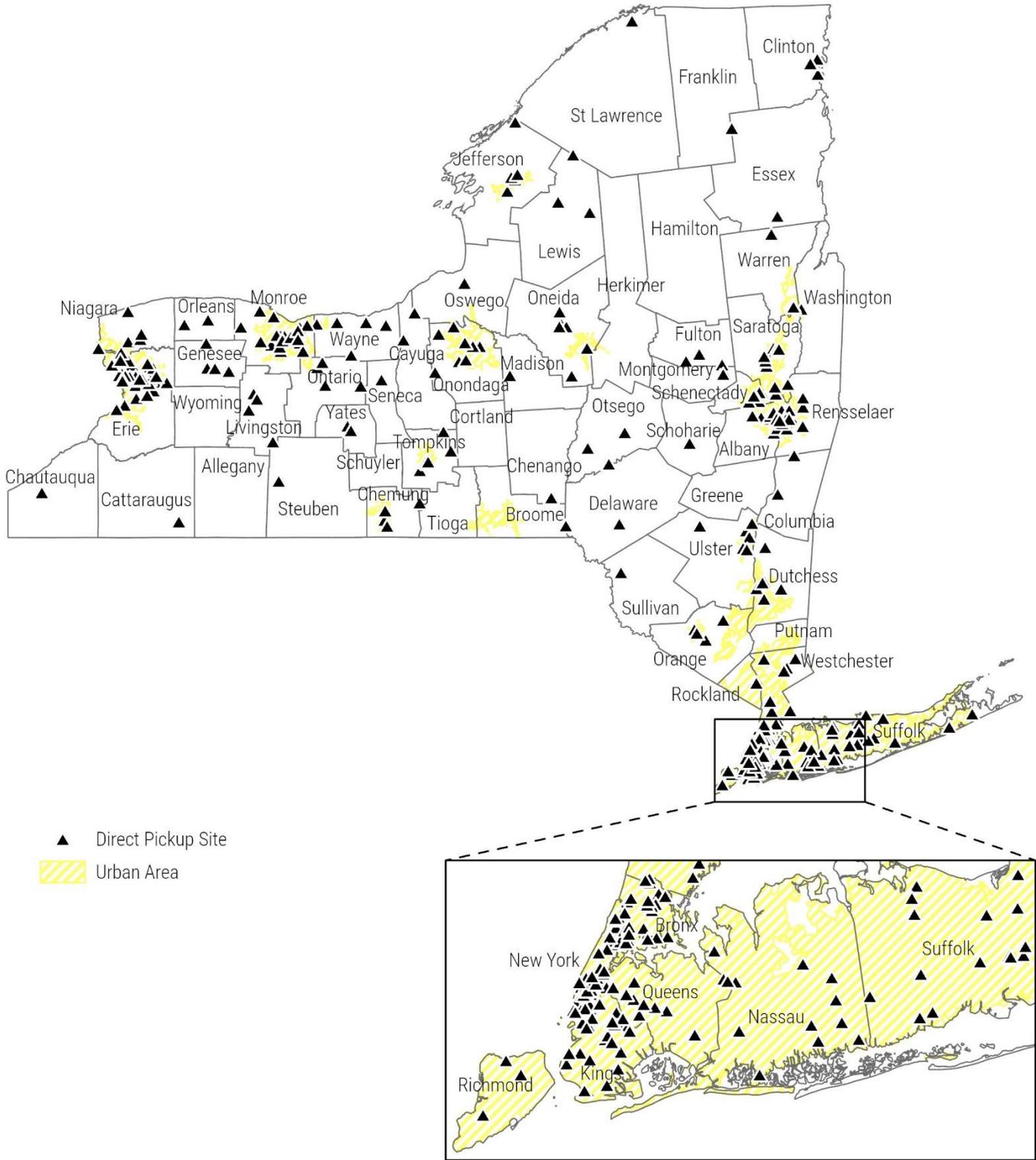
SUPPLEMENTAL SITES



YEAR-ROUND AND SUPPLEMENTAL SITES



DIRECT PICKUP SITES



C. PAINT COLLECTION PROCEDURES

The program has agreements with owners or operators of all drop-off sites, and other partners, that set forth collection procedures. PaintCare agreements require that sites meet all requirements of local, state, and federal law, regulations, and policies.

All new sites (other than LVPs) received site guidelines and all sites (other than HHWs and LVPs) also received an on-site, in-person training that covered topics in the site guidelines including identification and screening of program products, paint storage, spill response, arranging to have paint picked up, and record keeping. A copy of the current site guidelines for drop-off sites is included in the appendix.

Site personnel are required to visually inspect, but not open, containers of paint to confirm that they are acceptable program products and then place them in spill proof collection bins provided by the program. Unlabeled and leaking containers are not accepted at retail or other non-HHW sites; however, trained staff at HHW facilities and events can accept and prepare them for management under their program to the extent permissible under applicable law.

PaintCare staff visit most drop-off sites on a regular basis to check on their operations and to provide additional training and consumer outreach materials as needed.

Permits. DEC requires all participating drop-off sites in the program to complete the NYS Postconsumer Paint Collection Program Paint Collection Site Certification Form. This Certification Form, along with a duly executed drop-off site agreement between PaintCare New York LLC and the drop-off site, serves to register the drop-off site in accordance with the New York Paint Stewardship Program Plan as approved by the DEC. PaintCare assists sites with the submission of the Certification Form to the DEC.

D. PAINT TRANSPORTATION

PaintCare contracted with the following companies for transportation services. Individual sites are assigned to transporters based on costs and logistics.

TRANSPORTERS

| Name | Site Types Served |
|------------------------------|---|
| ACVenviro | HHW Event |
| Clean Harbors | HHW Facility/Event, LVP, SQG/LQG, PaintCare Event, Paint Retailer, Reuse Store |
| Empire Recycled Paint | Latex and Oil-Based Paint Recycler, HHW Door-to-Door Collection Program, PaintCare Event, Paint-Only Event (Non-PaintCare), Paint Retailer, Reuse Store, Solid Waste Facility |
| Environmental Enterprise Inc | HHW Event |
| Environmental Service Group | HHW Facility/Event |
| GreenSheen | HHW Facility, Latex Paint Recycler, LVP, SQG/LQG, Pickup, PaintCare Event, Paint-Only Event (Non-PaintCare), Paint Retailer, Solid Waste Facility, |
| Miller Environmental | HHW Facility |
| MXI | HHW Facility/Event, Other Event |
| Tradebe | HHW Event |
| Veolia | HHW Event, Special Site |

Section 2. Paint Collection Volume and Processing Methods

Annual Report Statutory Citation

Paragraph 1 of Section 27-2005 requires PaintCare to submit an annual report that includes, in relevant part:

(a) A detailed description of the methods used to collect, transport and process postconsumer paint in the state including detailing collection methods made available to consumers and an evaluation of the program's collection convenience.

(b) The overall volume of postconsumer paint collected in the state.

(c) The volume and type of postconsumer paint collected in the state by method of disposition, including reuse, recycling and other methods of processing or disposal.

A. COLLECTION VOLUME AND RECOVERY RATE

The table below provides the gallons of paint collected, gallons of new paint sales, and the resulting recovery rate. The recovery rate is a ratio of the volume (number of gallons) of paint collected compared to the volume of paint sold in the program during the same time period.

GALLONS COLLECTED, SOLD, AND RECOVERY RATE

| Description | FY22 | FY23 | FY22 & FY23 |
|---------------------------|-----------|------------|-------------|
| Paint Collected (gallons) | 121,252 | 799,664 | 920,916 |
| New Paint Sold (gallons) | 5,201,403 | 25,039,418 | 30,240,822 |
| Recovery Rate | 2.3% | 3.2% | 3.0% |

PaintCare typically receives reports of gross pounds of paint collected, along with the number of bins or other collection containers from its transporters or drop-off site partners. Gallons of paint collected are calculated by removing the estimated weight of collection bins and paint cans and converting the remaining weight to volume, typically using 10 pounds per gallon for the conversion.

An estimate of gallons collected at each site during the report period is included in the appendix.

B. PAINT PROCESSING METHODS AND VOLUME

The following tables provide the volumes and paint processing methods for latex and oil-based paint during the report period. Descriptions of the processing methods follow the tables. Processed volume differs from collected volume because not all paint is processed in the same year that it is collected; some of the paint collected in this report period may be processed in the next report period.

LATEX PAINT PROCESSING METHODS

| Method | FY22 Gallons | FY23 Gallons | FY22 & FY23 Gallons | FY22 & FY23 Percent |
|--------------------------|-----------------|-----------------|------------------------|------------------------|
| Reuse | 300 | 2,872 | 3,172 | <1 |
| Paint-to-Paint Recycling | 56,205 | 479,748 | 535,953 | 82 |
| Energy Recovery | 0 | 46,924 | 46,924 | 7 |
| Disposal | 7,897 | 55,938 | 63,835 | 10 |
| Total | 64,402 | 585,482 | 649,884 | 100 |

OIL-BASED PAINT PROCESSING METHODS

| Method | FY22 Gallons | FY23 Gallons | FY22 & FY23 Gallons | FY22 & FY23 Percent |
|--------------------------|-----------------|-----------------|------------------------|------------------------|
| Reuse | 0 | 38 | 38 | <1 |
| Paint-to-Paint Recycling | 0 | 21,671 | 21,671 | 13 |
| Energy Recovery | 20,894 | 126,801 | 147,695 | 85 |
| Incineration | 303 | 3,254 | 3,557 | 2 |
| Total | 21,197 | 151,764 | 172,961 | 100 |

C. LATEX PAINT PROCESSING METHODS AND PROCESSORS

The following methods were used to process latex paint:

Reuse. Latex paint was sold or given away in its original labeled containers without any alteration of the container contents.

Paint-to-Paint Recycling. Latex paint was sorted, blended, and sometimes re-tinted into recycled-content latex paint for local use or domestic or international sale.

Energy Recovery. Latex paint unsuitable for recycled-content paint was processed for energy recovery at a waste-to-energy facility.

Disposal. Dry or solidified latex paint was landfilled. Some liquid latex paint was also used as alternative daily cover (ADC), which is considered disposal in New York.

LATEX PAINT PROCESSORS

| Processor | Location | Process |
|--|--------------------------------|---------------------------------|
| Amazon Paint | Fridley, MN | Paint-to-Paint Recycling |
| Amazon Paint | Pryor, OK | Disposal |
| Bristol Virginia Solid Waste Management Facility | Bristol, VA | Disposal |
| Chaffee Landfill | Chaffee, NY | Disposal |
| Covanta | Syracuse, NY | Energy Recovery |
| Eco Safe Landfill | Blountville, TN | Disposal |
| Empire Recycled Paint | Syracuse, NY | Paint-to-Paint Recycling |
| GDB | New Brunswick, NJ | Paint-to-Paint Recycling |
| GreenSheen | Rotterdam, NY | Reuse, Paint-to-Paint Recycling |
| Loop | Niagara Falls, ON | Paint-to-Paint Recycling |
| Middlesex County Landfill | East Brunswick, NJ | Disposal |
| Modern Landfill | York, PA | Disposal |
| Onondaga County Resource Recovery Agency | Jamesville, NY | Energy Recovery |
| Ontario County Landfill | Stanley, NY | Disposal |
| Reuse Store | Brooklyn, NY Ronkonkoma, NY | Reuse |
| Schenectady County Landfill | Schenectady, NY | Disposal |

D. OIL-BASED PAINT PROCESSING METHODS AND PROCESSORS

The following methods were used to process oil-based paint:

Reuse. Oil-based paint was sold or given away in its original labeled containers without any alteration of the container contents.

Paint-to-Paint Recycling. Oil-based paint was sorted and blended into recycled-content oil-based paint for domestic or international sale.

Energy Recovery. Oil-based paint was processed for energy recovery at a waste-to-energy facility and/or cement kiln.

Incineration. Oil-based paint was incinerated.

OIL-BASED PAINT PROCESSORS

| Processor | Location | Process |
|-------------------------|--------------------|--------------------------|
| Ash Grove Cement | Chanute, KS | Energy Recovery |
| Ash Grove Cement | Foreman, AR | Energy Recovery |
| Buzzi Unicem | Cape Girardeau, MO | Energy Recovery |
| Buzzi Unicem | Greencastle, IN | Energy Recovery |
| Clean Harbors | Corunna, ON | Incineration |
| Clean Harbors | El Dorado, AR | Incineration |
| Green America | Hannibal, MO | Energy Recovery |
| GreenSheen | Schenectady, NY | Reuse |
| Giant Resource Recovery | Harleyville, SC | Energy Recovery |
| Holcim | Holly Hill, SC | Energy Recovery |
| Keystone Cement | Bath, PA | Energy Recovery |
| Lehigh Cement | Logansport, IN | Energy Recovery |
| Loop | Niagara Falls, ON | Paint-to-Paint Recycling |
| Systech | Fredonia, KS | Energy Recovery |
| Systech | Paulding, OH | Energy Recovery |
| Tradebe | Cohoes, NY | Energy Recovery |

E. PAINT COLLECTION VOLUME BY SITE TYPE OR SERVICE

The following table shows the volume of paint collected by site type or service.

COLLECTION VOLUME BY SITE TYPE OR SERVICE

| Site Type/Service | FY22 Gallons | FY23 Gallons | FY22 & FY23 Gallons | FY22 & FY23 Percent |
|----------------------------------|-----------------|-----------------|------------------------|------------------------|
| Direct Pickup Service | 16,859 | 96,098 | 112,957 | 12 |
| HHW D2D Collection Program | 1,381 | 1,896 | 3,277 | <1 |
| HHW Event | 54,413 | 222,940 | 277,353 | 30 |
| HHW Facility | 10,429 | 104,209 | 114,638 | 12 |
| HHW Seasonal Facility | 3,599 | 15,211 | 18,810 | 2 |
| Other Event | 2,811 | 5,791 | 8,602 | 1 |
| Paint-Only Event (Non-PaintCare) | 0 | 61,582 | 61,582 | 7 |
| Paint Recycler | 673 | 25,973 | 26,646 | 3 |
| Paint Retailer | 20,973 | 197,740 | 218,713 | 24 |
| PaintCare Event | 0 | 4,266 | 4,266 | <1 |
| Reuse Store | 557 | 7,666 | 8,223 | 1 |
| Solid Waste Facilities | 5,261 | 22,239 | 27,500 | 3 |
| Special Sites (DSNY) | 4,296 | 34,053 | 38,349 | 4 |
| Total | 121,252 | 799,664 | 920,916 | 100 |

F. CONTAINER RECYCLING

The following table shows the tons of metal paint containers recycled during the report period.

CONTAINER RECYCLING

| | FY22 | FY23 | FY22 & FY23 |
|------|------|------|-------------|
| Tons | 32 | 376 | 408 |

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

Paragraph 1 of Section 27-2005 requires PaintCare to submit an annual report that includes, in relevant part:

(d) The total cost of implementing the program, as determined by an independent financial audit, as performed by an independent auditor.

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of June 30, 2023, and the changes in its net assets and its cash flows for the report period ended in conformity with accounting principles generally accepted in the United States. The independent financial audit of the PaintCare program is available in the appendix.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Revenue and Expense Categories

Revenue. Revenue is derived from fees on new paint sales.

Expense Categories. With the exception of General and Administrative Allocation, the following expense categories were state-specific costs related to the implementation of the New York program:

Paint Processing. Processing costs were based on the weight, volume of paint, or number of paint collection bins or drums from drop-off sites and services. Processing costs included the cost of sorting bins of comingled latex and oil-based paint from drop-off sites as well as the ultimate recycling or other processing methods.

Paint Transportation. Transportation costs were based on one or more of the following: the number of bins and drums picked up, number of stops, or mileage.

Paint Collection Supplies and Support. Collection supplies and support expenses included paint collection bins, spill kits, training materials, signs, and other related costs for drop-off sites, and LVPs.

Communications. Communications expenses included advertising, printing and distribution of brochures and other outreach materials, media relations, and the awareness survey.

Personnel, Professional Services and Other. Personnel, professional services and other included the direct costs of program staff, travel, legal fees, office supplies, and other logistical and professional support.

General and Administrative. General and administrative costs included administrative and corporate staff, back-office support (e.g., information technology, human resources, legal, accounting, and government affairs), insurance, data management systems, annual financial audit, software licenses, professional services for corporate or organization-wide matters, occupancy, general communications, and other supplies and services that support all PaintCare programs. These costs were shared across all PaintCare programs and allocated relative to population. New York's share of the general and administrative allocation was 22.3%.

B2. Financial Summary

The following table shows program revenue and expenses.

| REVENUE AND EXPENSES | | | | |
|---------------------------------------|-------------|-------------|-------------|------------------------|
| Revenue | FY22 | FY23 | FY22 & FY23 | Percent FY22 & FY23 |
| Small Containers | \$397,128 | \$1,824,936 | \$2,222,064 | 10 |
| Medium Containers | 2,465,542 | 11,081,616 | 13,547,158 | 63 |
| Large Containers | 927,418 | 4,800,003 | 5,727,421 | 27 |
| Total Revenue | 3,790,087 | 17,706,555 | 21,496,643 | 100 |
| Expenses | | | | |
| Paint Processing | 292,033 | 3,817,091 | 4,109,124 | 37 |
| Paint Transportation | 170,650 | 1,759,268 | 1,929,918 | 18 |
| Paint Collection Supplies and Support | 139,650 | 638,080 | 777,730 | 7 |
| Communications | 92,063 | 1,198,664 | 1,290,727 | 12 |
| Personnel, Professional Fees, Other | 113,243 | 755,381 | 868,624 | 8 |
| Loan Interest | 0 | 134,104 | 134,104 | 1 |
| General and Administrative | 259,820 | 1,622,066 | 1,881,886 | 17 |
| Total Expenses | 1,067,459 | 9,924,654 | 10,992,114 | 100 |
| Change in Net Assets | 2,722,629 | 7,781,901 | 10,504,529 | |
| Net Assets, Beginning of Year | (1,821,278) | 901,352 | (1,821,278) | |
| Net Assets, End of Year | 901,352 | 8,683,251 | 8,683,251 | |
| Reserve Level | 84% | 87% | 79% | |
| Cost Per Gallon of Paint Collected | \$8.80 | \$12.41 | \$11.94 | |

Note: Values in this table are obtained from a financial worksheet that includes additional subcategories and cents. Due to rounding, Total Revenue and/or Total Expenses may differ by a few dollars in some years.

C. RESERVES

Reserves represent the net assets (investments and/or checking account balance) of the program. Reserves provide the program with a balance that is sufficient to pay its bills in times of either higher than expected paint collection (higher expenses), lower than expected paint sales (lower revenue), or a combination of the two.

PaintCare’s Reserves Policy sets a target reserve level as a percentage of annual expenses. The target is 100%. It also sets a range with minimum and maximum thresholds. The minimum threshold is 75% (nine months) of annual expenses and the maximum is 125% (15 months).

If reserves fall below the minimum threshold or rise beyond the maximum threshold, an evaluation of the program’s expenses and revenue will be performed to determine if changes are needed to program operations, communications, and/or the fee structure to bring the reserve balance within range.

D. EVALUATION OF THE PROGRAM’S FUNDING MECHANISM

PaintCare fees placed on the sale of new paints are based on container sizes as follows:

PAINTCARE FEE SCHEDULE

| Size | Container Size | Fee |
|------------|---|--------|
| Very Small | Half pint or smaller | \$0.00 |
| Small | Larger than half pint up to smaller than 1 gallon | \$0.45 |
| Medium | 1–2 gallons | \$0.95 |
| Large | Larger than 2 gallons up to 5 gallons | \$1.95 |

Manufacturers and/or their designated representatives reported sales and remitted fees to PaintCare directly. Further detail on revenue generated by the funding mechanism is presented in the financial summary above in section B2.

Based on the program’s financial performance, no adjustment to either the fee structure or the reporting system is presently necessary.

Section 4. Communications

Annual Report Statutory Citation

Paragraph 1 of Section 27-2005 requires PaintCare to submit an annual report that includes, in relevant part:

(e) Samples of all educational materials provided to consumers of architectural paint and retailers.

(f) A detailed list of efforts undertaken and an evaluation of the methods used to disseminate such materials including recommendations, if any, for how the educational component of the program can be improved.

A. OUTREACH ACTIVITIES

A1. Introduction

PaintCare’s outreach strategy includes a variety of activities targeted to retailers, painting contractors, municipal agencies, and the public through direct contact and advertising. Outreach efforts focused on encouraging the public to recycle their unwanted paint and also included messages related to reducing paint waste by planning ahead for a paint purchase and using up leftover paint.

Outreach activities have been carefully phased to foster program stability while establishing partnerships and ramping up collection. In the first year of the program, outreach focused on recruiting drop-off sites at paint retailers, allowing drop-off sites to become comfortable with operations before implementing broader advertising to the public to increase participation. This included distributing brochures and other printed materials to retailers and others and by using digital ads, print ads, and social media. In the first half of 2023, broad advertising to the public was phased in by using a variety of media including digital ads, print ads, TV and video ads, radio ads, outdoor ads, and social media.

The relative amounts of spending dedicated to each of these outreach activities are summarized in the following table.

RELATIVE SPENDING ON OUTREACH ACTIVITIES

| Activity | Percent |
|-------------------|---------|
| Social Media | 28 |
| PR Agency Support | 17 |
| Outdoor Ads | 14 |
| Print Ads | 10 |
| TV Ads | 8 |

| | |
|------------------------------------|-----|
| Radio Ads | 7 |
| Conference Sponsorship & Materials | 4 |
| Print Materials Distribution | 4 |
| Digital Ads | 3 |
| Event Promotion | 2 |
| Surveys | 1 |
| Production | 2 |
| Joint Outreach | <1 |
| Translations | <1 |
| Total | 100 |

A2. Point of Sale Print Materials

PaintCare distributed print materials to retailers for them to make available to consumers to educate them about the PaintCare program. Staff fulfilled requests for materials totaling 70,576 brochures, mini cards, fact sheets, posters, and other materials during the report period. Program staff also delivered additional materials in person during site visits.

In September 2022, PaintCare mailed postcards to 245 active drop-off sites to provide reminders about important aspects of being drop-off sites. In April 2023, PaintCare mailed postcards to 1,097 paint retailers in the state providing an update about program collection stats and encouraging retailers to volunteer to be drop-off sites.

PaintCare Is On A Roll In New York!

PaintCare wants to say **THANK YOU** to our participating paint retailers and other partners committed to serving their communities and making it more convenient to recycle leftover paint in New York State. There's a lot to be proud of following the first year of the program.

Together, we have achieved:

- **525,000+** gallons of paint collected by the program
- **285+** convenient drop-off sites, with more retailers joining soon
- **300+** large volume pickups (free service for contractors and others with at least 100 gallons of paint)
- **120+** household hazardous waste events supported by the program in 2022



Paint retailers who partner with PaintCare to serve as a drop-off site can increase their customer foot traffic, are featured in PaintCare advertising, and provide a valuable service to households and professional customers. **There is no cost to retailers to participate**—PaintCare covers all expenses and training.

To contact your local PaintCare representative, visit www.paintcare.org/NY.



PaintCare is a 100% paint industry-managed program. The PaintCare fee is not a tax and is not directed to state government.

Update Mailer Sent to Paint Retailers in April 2023

In November 2022, PaintCare sent letters and fact sheets to 60 paint retailers known to sell paint online. The letter provided a summary of PaintCare program information for retailers and a reminder that online paint sales are included under the paint stewardship law.

PaintCare provided counter mats to retailers for use in the paint department to reference when customers have questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed.

Larger versions of the materials shown below are included in the appendix and are available on the PaintCare website.



Brochure, Mini Card, Program Poster, Counter Mat, and Fact Sheets

A3. Fact Sheets

Several fact sheets are available on PaintCare’s website for different target audiences, and printed versions are distributed upon request. Minor updates are made throughout the year. Current versions of the fact sheets on PaintCare’s website include:

- How Does the Paint Stewardship Program Affect Paint Retailers?
- How to Become a Retail Drop-Off Site
- About PaintCare Fees
- Information for HHW Programs
- Information for Solid Waste Facilities Including Transfer Stations, Recycling Centers, and Landfills
- Reuse Programs – Compensation and Reporting
- Information about the Large Volume Pickup Service
- Information for Painting Contractors
- Information for Paint Purchasers

A4. Website

Most PaintCare advertising and outreach materials direct the public to PaintCare’s website for more information and to find a local PaintCare site. The website is easy to navigate and features content on buying the right amount of paint, storage and reuse tips, and recycling. It contains special pages for manufacturers, retailers, contractors, waste facilities, products covered by the program, and the New York program. PaintCare’s website is updated throughout the year. The most frequently visited part of the website is the PaintCare site locator.

There were 335,972 page views of the New York web page.

PaintCare provides a web page of links to paint calculators from various sources, at www.paintcare.org/paint-calculators. These calculators can be used by households and businesses to help them buy the right amount of paint.

PaintCare’s website also provides a series of video tips about storing paint properly to increase recyclability. The videos are used in social media posts and on PaintCare’s website at www.paintcare.org/store-right.



Example of Storage Tip Video Showing Use of a Paint Can Key to Avoid Damaging Can

A5. Translations

PaintCare translates program brochures and fact sheets into languages other than English upon requests from paint retailers and other stakeholders. PaintCare has translated its program brochure into Amharic, Arabic, Armenian, Bengali, Chinese, Farsi, French, Haitian Creole, Hawaiian, Hindi, Hmong, Italian, Japanese, Khmer, Korean, Lao, Polish, Portuguese, Russian, Somali, Spanish, Tagalog, Thai, Turkish, Ukrainian, Vietnamese, and Yiddish. Two widely used fact sheets that provide information about the LVP service and guidance for painting contractors are also available in the 27 languages listed above. PaintCare maintains a Spanish language translation button on its website, making the site fully bilingual. Additionally, live interpretation in Spanish and other languages is available on PaintCare’s telephone hotline by request. PaintCare provides information on how to access translations and hotline interpretation at www.paintcare.org/language-assistance/.

A6. Signs for Drop-Off Sites

PaintCare provides several signs to drop-off sites to help them educate the public about the program, screen program products, and address any concerns about illegal dumping. Drop-off sites may order the following signs: Program Products (English/Spanish), Program Partner, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance.



A7. Press Coverage

PaintCare, through its media agency, issued a number of press releases to local television, print, and digital media outlets to earn press coverage about the program. Press releases featured the launch of the program, new sites added to the program, or encouraged stories about PaintCare in the context of home care tips. These efforts led to 65 mentions of PaintCare in the following outlets:

| Date | Media Outlet | Date | Media Outlet |
|---------|-----------------------------------|----------|-------------------------------|
| 5/3/22 | New York Observer | 8/24/22 | Spectrum Rochester Online |
| 5/4/22 | The Daily Gazette | 8/25/22 | Waste360 |
| 5/10/22 | Hardware Retailing Magazine | 8/25/22 | WNY News Now |
| 5/10/22 | Paint & Decorating Magazine | 8/25/22 | Erie News Now |
| 5/10/22 | Orleans Hub | 8/26/22 | Waste Advantage Magazine |
| 5/11/22 | My Little Falls | 8/27/22 | TBR News Media |
| 5/11/22 | WGRZ | 8/28/22 | Niagara Frontier Publications |
| 5/15/22 | My Twin Tiers | 8/28/22 | Tompkins Weekly |
| 5/16/22 | Habitante | 9/2/22 | WHAM Good Day Rochester TV |
| 5/17/22 | Big Frog 104 | 9/16/22 | Eastwick Press |
| 5/17/22 | CBS Newsbreak | 9/19/22 | Yonkers Times |
| 5/17/22 | WRFA 107.9 | 9/19/22 | Observer Online |
| 5/19/22 | Times Union | 9/23/22 | Yonkers Rising |
| 5/19/22 | Syracuse Post Standard | 9/29/22 | Auburnpub.com |
| 5/20/22 | Patch.com | 10/21/22 | WKBW Online |
| 5/22/22 | Syracuse.com | 10/21/22 | Spectrum Buffalo |
| 5/23/22 | WSYR-TV | 10/24/22 | The Buffalo News |
| 5/26/22 | Central New York Business Journal | 10/24/22 | Hamlet Hub |
| 5/26/22 | Paint Square | 11/3/22 | Saratoga Today |
| 6/2/22 | Lake Placid News | 11/21/22 | Waste Advantage |
| 6/6/22 | El Sol News | 11/22/22 | Scrap Monster |
| 6/7/22 | Larchmont Loop | 12/22/22 | WRRV |

| | | | |
|---------|--------------------------------|---------|---------------------------|
| 6/9/22 | Springville Journal | 2/14/23 | NewsBreak |
| 6/13/22 | News Break | 2/14/23 | Binghamton NewsChannel 34 |
| 6/19/22 | New York Almanack | 3/15/23 | Buffalo Rising |
| 6/16/22 | Free Republic | 3/24/23 | The Post Star |
| 6/22/22 | WNBF | 4/2/23 | Happening Next |
| 6/27/22 | News Break | 4/12/23 | Long Island Business News |
| 7/11/22 | The Daily Star | 4/20/23 | Patch.com |
| 7/11/22 | Yahoo! News | 4/25/23 | Newzjunky |
| 7/13/22 | WHEC Online | 5/1/23 | Waste Advantage |
| 7/31/22 | Hudson Valley Post | 5/2/23 | Spectrum News |
| 8/16/22 | Rochester Business Journal | 5/2/23 | Yahoo Finance |
| 8/18/22 | Hudson Valley Post | 5/3/23 | WBEN AM Radio |
| 8/19/22 | 101.5 WPDH | 5/4/23 | 106.5 WYRK |
| 8/19/22 | Press Review 24 | 5/4/23 | WRRV |
| 8/20/22 | Black News Portal | 5/16/23 | WNBF |
| 8/20/22 | Minority Reporter | 5/17/23 | 98.1 The Hawk |
| 8/22/22 | Spectrum News Central New York | 5/19/23 | Niagara Frontier |
| 8/24/22 | Spectrum Rochester TV | 5/22/23 | Brooklyn Daily Eagle |

A8. Awards

In May 2023, PaintCare received the Environmental Initiative Award at the SEAL Business Sustainability Awards, recognizing businesses that demonstrate environmental and sustainability initiatives.

A9. Digital Advertising

From June 2022 through August 2022, PaintCare used digital advertising to efficiently promote messaging that encouraged retailers to serve as paint drop-off sites. The ads were directly targeted to New York paint retail owners and managers and the call-to-action drove them to PaintCare's web page dedicated to retail recruitment. Ads were displayed on popular paint retail industry-facing websites, such as Hardware Connection and HBS, across mobile, tablet, and desktop formats.



Example of PaintCare’s Digital Ads Recruiting Retailers

In February through June 2023, PaintCare used digital advertising to efficiently promote its messaging to target audiences in English and Spanish and drive them to PaintCare’s website and site locator tool. Ads targeted homeowners and paint consumers on a variety of popular websites across mobile, tablet, and desktop formats.



Example of PaintCare’s Digital Ads

A10. Social Media

Throughout the year PaintCare continued to grow its Facebook, Instagram, and Twitter presence and posted messaging to audiences on those platforms. Social media messages included promotion of PaintCare’s three key messages: buy the right amount of paint, use up leftover paint, and recycle the rest with PaintCare.



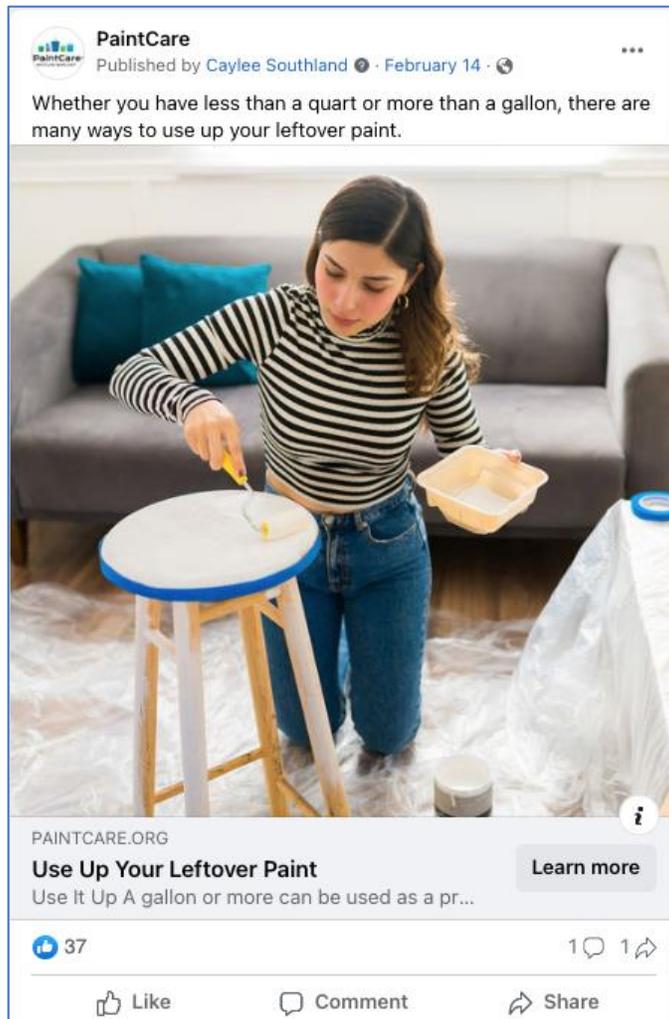
Instagram Post Promoting Recycling Paint by Using the Large Volume Pickup Service

From June 2022 through August 2022, PaintCare ran social media ads as part of its retail drop-off site recruitment campaign on Facebook, LinkedIn, and Twitter with messages about signing up to be a PaintCare paint drop-off site.



[LinkedIn Ad Promoting Becoming a Drop-off Site](#)

In February through June 2023, PaintCare ran social media ads on Facebook, Instagram, Pinterest, TikTok, and Snapchat with messages about buying the right amount of paint, using up leftovers, and recycling the rest at drop-off sites.



Facebook Ad Promoting Using Up Leftover Paint

A11. Video

In March through June 2023 PaintCare ran video commercials online on YouTube and Hulu. The commercial shows a single room painted and decorated several times in changing eras by contractors and a DIYer homeowner. While the styles and fashions of décor evolve with time, the leftover paint stacks up in the closet. The audience learns that, finally, in the present era there is a new solution for an ongoing problem; now you can recycle leftover paint with PaintCare.



Still Frames from Painting Through the Eras Commercial

PaintCare's video commercials can be viewed on its YouTube and Vimeo channels.

A12. Television

In March through May 2023, PaintCare ran cable television spots throughout most of the state using the same commercial as noted in the Video section above.

A13. Radio

In April and May 2023, PaintCare used underwriting of public radio stations in the state to promote its paint stewardship messaging to target audiences. The following messages were used on public radio:

"Support was provided by PaintCare. Helping New York paint smarter to prevent waste. Buy the right amount of paint, use up what's left, and recycle the rest. More at PaintCare dot org."

"Support was provided by PaintCare. Recycling leftover paint, stain, and varnish is now available year-round at over 250 paint stores and other sites in New York. More at PaintCare dot org."

In March through May 2023, PaintCare also ran a commercial radio campaign. The ad script features a dad clearing out garage storage space and throwing things away. The dad's teen child informs them that paint can be recycled through a PaintCare drop-off site and should not be thrown in the garbage.

A14. Print Advertising

In December 2022, PaintCare mailed approximately 125,000 cards to households in the Syracuse and Rochester areas. The mailers promoted large volume drop-off of paint for recycling at the two paint recycling facilities located in New York as well as a message about the large volume pickup service.

DROP OFF PAINT FOR RECYCLING

Managing leftover paint is easier than ever for households and businesses in New York with year-round recycling services offered by PaintCare. There is no charge to drop off paint or get a large volume pickup—costs are already covered by the PaintCare fee placed on sales of new paint products. There are more than 250 PaintCare sites in New York, including this site in your area that accepts up to 200 gallons of paint per visit:

Empire Recycled Paint
176 Hathaway St
Syracuse, NY 13208
(315) 362-1600

To find other drop-off locations, visit www.paintcare.org or call (855) PAINT09. Please call ahead to confirm business hours and ask if they can accept the type of paint you would like to recycle. Sites do not accept aerosols (spray paint), leaking, unlabeled, or empty containers.

FREE LARGE VOLUME PICKUPS
Households and businesses with 100 gallons or more can contact PaintCare for a pickup. Visit paintcare.org/pickup to learn more about eligibility requirements and submit a request.


PaintCare™
RECYCLING MADE EASY

Direct Mailer

In May 2023, PaintCare ran magazine ads targeting New York subscribers of *Elle Décor*, *HGTV Magazine*, and *Better Homes & Gardens*.

Hey, New York!
Do you know what to do with your **leftover paint?**

Here are three tips from PaintCare to help you paint smarter and reduce waste:

- 1 Buy Right** – Next time you have a project, measure your space, and ask for guidance to buy just what you need. 
- 2 Use it Up** – Use up paint on small DIY projects or offer your usable leftover paint to neighbors or community groups. 
- 3 Recycle the Rest** – Drop off leftover paint at one of the more than 285 new PaintCare drop-off sites throughout New York so that it can be recycled. 

Visit www.paintcare.org, call (855) PAINT09, or scan the QR code to learn more.

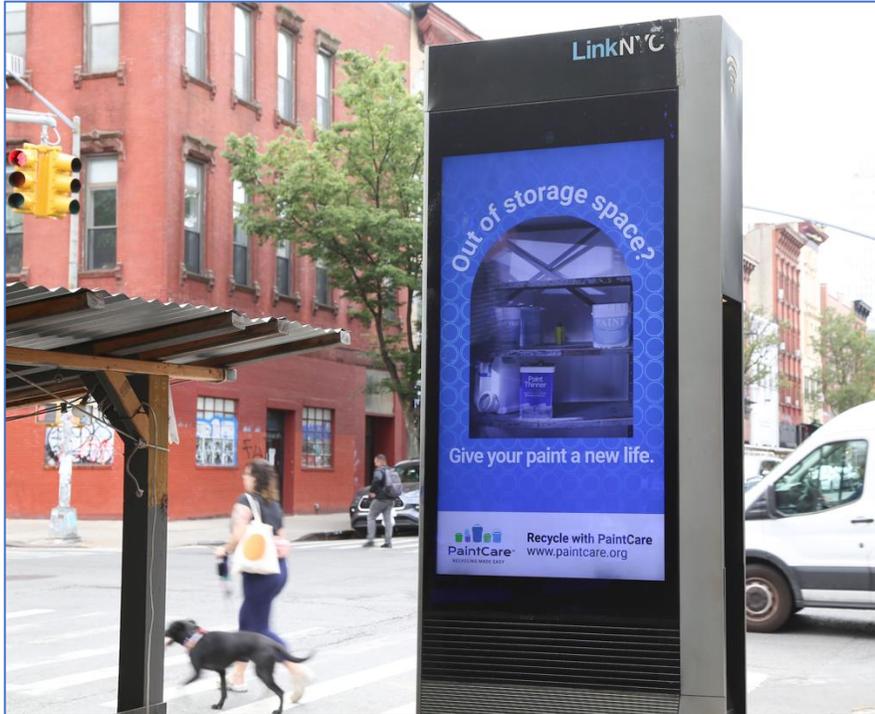

PaintCare™
RECYCLING MADE EASY

  **THERE ARE 285+**
drop-off sites in
New York State!

Example of Magazine Ad

A15. Outdoor Advertising

In March through May 2023, PaintCare used digital and traditional billboard placements to reach a large local audience with paint stewardship messaging. Digital and traditional billboards ran throughout the state outside of New York City. In New York City, PaintCare used the Link Display kiosk system to reach the local audience.



Link Kiosk Digital Billboard Used in New York City

A16. Joint Outreach

PaintCare offers creative and financial support for outreach campaigns conducted by HHWs and government run solid waste facilities that are PaintCare partners. In October 2022, PaintCare provided support to the town of Brookhaven by partially funding newspaper ads to promote PaintCare drop-off sites in the area.

Brookhaven Town Launches Paint Recycling Program

Town Partners with PaintCare to Recycle Old Paint Products

Brookhaven residents can bring up to ten gallons per day of the following items to 350 Horseblock Rd, Brookhaven, NY 11719

| | |
|---------------------|-------------|
| ✓ Water-based paint | ✓ Stains |
| ✓ Latex-based paint | ✓ Varnishes |
| ✓ Oil-based paint | ✓ Lacquers |
| ✓ Sealers | ✓ Primers |



Contractors or homeowners with 100+ gallons of paint are eligible for a Large Volume Pickup Service through PaintCare. Visit paintcare.org for more details and a complete list of drop-off locations.

Town of Brookhaven Newspaper Ad Funded by Joint Outreach

A17. Face-to-Face

PaintCare staff attended the following face-to-face activities to promote the new paint stewardship program in New York State:

| Date | Event | Activity |
|-------------|--|---|
| 5/22-5/25 | New York State Federation of Solid Waste Associations | Sponsor and exhibitor; presented on PaintCare program launch; table/booth; provided program materials |
| 6/17 | New York State Reuse Summit | Sponsor and exhibitor; table/booth; provided program materials |
| 7/17-7/22 | NAHMMA National Conference | Exhibitor, table/booth at national meeting of hazardous waste professionals |
| 8/1-8/3 | National Conference of State Legislators Summit | Exhibitor, table/booth, provided program materials |
| 9/18-9/20 | New York State Association of Solid Waste Managers | Sponsor and exhibitor; table/booth; provided program materials |
| 10/19 | Western New York Building Managers Expo | Exhibitor; table/booth; provided program materials |
| 11/2-11/3 | Northeast Recycling Conference | Exhibitor; table/booth; provided program materials |
| 11/9-11/10 | National Recycling Coalition Virtual Conference | Exhibitor, provided program information |
| 11/14-11/16 | New York State Association for Reduction, Reuse, & Recycling | Sponsor and exhibitor; table/booth; provided program materials |
| 1/31-2/2 | National Hardware Show | Exhibitor; table/booth; provided program materials |
| 2/3-2/5 | The Home Show at Turning Stone | Exhibitor; table/booth; provided program materials |
| 2/22-2/24 | Painting Contractors Association Expo | Exhibitor; table/booth; provided program materials |
| 3/17-3/19 | Central New York Home and Garden Show | Exhibitor; table/booth; provided program materials |
| 4/2-4/3 | NERC Spring Conference (Virtual) | Sponsor and exhibitor provided program information |
| 5/10 | New York Cooperator Expo | Exhibitor; table/booth; provided program materials |
| 5/22-5/23 | Northeast Resource Recovery Association | Exhibitor; table/booth; provided program materials |

In November 2022, members of PaintCare’s New York team hosted a booth at the New York State Association for Reduction, Reuse, and Recycling (NYSAR3) Conference in Cooperstown. PaintCare staff promoted awareness of the program to numerous municipal recycling professionals throughout the two-day conference.



PaintCare Staff at NYSAR3 Conference

B. AWARENESS SURVEY

In October 2022, PaintCare ran an annual public awareness survey to measure the effectiveness of its outreach activities with the assistance of market research firm KB Insights. KB Insights analyzed all survey data to help PaintCare better understand trends and guide future outreach targeting. Updates were made to the analysis report to provide deeper comparison and analysis of awareness levels among different audiences. Data from all PaintCare programs were included in the analysis, providing comparison results between paint stewardship programs throughout the nation.

PaintCare ran a similar survey in New York as a baseline prior to the start of the program in 2021. Results from 2021 are included in the full survey report on all trend charts.

Following are some highlights from the survey results:

- 278 surveys were completed by New York residents, allowing 90% confidence in the accuracy of the measured results for the population within +/-5%.
- Over half of respondents (58%) purchased paint in the last year. Of those, 47% reported taking measurements in order to purchase the right amount of paint and 47% reported seeking help from paint retail staff to purchase the right amount.

- 81% of respondents said they were “extremely likely” or “likely” to drop off paint for recycling the next time they have leftover paint to dispose of.
- 44% of end-consumers who had purchased paint in the last year were aware that paint can be recycled, of available drop-off opportunities in the state, or both.

The full report for this year’s awareness survey for all PaintCare programs is included in the appendix.

Section 5. 2023 and Future

Statutory Citation

Paragraph 12 of Section 27-2003 requires, in relevant part:

The operator of the postconsumer paint collection program shall notify the department annually, in writing, if there are no changes proposed to the program and the producer or representative organization intends to continue implementation of the program as previously approved by the department.

This section of the annual report describes activities or plans for the program that have happened since June 30, 2023, or are being planned. It also addresses any proposed changes to the program.

A. OPERATIONS

PaintCare plans to continue direct outreach to paint retailers and municipalities across the state as a key part of the effort to expand the drop-off network for leftover paint.

In 2023, PaintCare began a three-to-five-year effort to visit non-drop-off sites to increase awareness of the program among retailers. Plans for the visits include providing updated outreach materials, checking site staff familiarity with the program, and observing whether the PaintCare fee is being applied to covered products. During these visits, staff plan to invite retailers and other locations (recycling facilities, solid waste transfer stations) to participate in the program as drop-off sites.

B. COMMUNICATIONS

PaintCare plans to continue statewide promotion of paint stewardship messaging to households and businesses around the state through digital advertising, social media, television, video ads, streaming audio, mailers, and print ads, and to conduct awareness surveys of paint consumers.

C. PROPOSED CHANGES TO THE PROGRAM

PaintCare is hereby notifying the department that there are no changes proposed to the program and that PaintCare intends to continue implementation of the program as previously approved by the department.

Appendix A

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|-----------|---------|-----------|---------|
|-----------|-----------|---------|-----------|---------|

| | |
|----------------------------|----------------|
| 1. Year-Round Sites | 394,326 |
|----------------------------|----------------|

Albany County (9)

| | | | | |
|-------------|-----------------------------|-----------------------------------|--------|-------|
| Albany | Sherwin-Williams | 130 Wolf Rd | Retail | 1,752 |
| Albany | Herzogs Paint Centers | 1343 Central Ave | Retail | 1,059 |
| Colonie | Hatchet Hardware of Colonie | 1 Fuller Rd | Retail | 0 |
| Delmar | Sherwin-Williams | 180 Delaware Ave | Retail | 2,284 |
| Guilderland | Sherwin-Williams | 2080 Western Ave | Retail | 2,307 |
| Latham | Sherwin-Williams | 193 Troy/Schenectady Rd | Retail | 2,270 |
| Latham | PPG Paints | 1 Avis Dr Guptill Industrial Park | Retail | 1,053 |
| Latham | Herzogs Paint Centers | 898 New Loudon Rd | Retail | 2,101 |
| Watervliet | Passonno Paints | 500 Broadway | Retail | 831 |

Allegany County (2)

| | | | | |
|----------------|---------------------|---------------------|--------|-----|
| Alfred Station | Tinkertown Hardware | 833 State Route 244 | Retail | 449 |
| Wellsville | Sherwin-Williams | 125 Bolivar Rd | Retail | 384 |

Bronx County (5)

| | | | | |
|-------|---------------------------------|-----------------------|--------|-----|
| Bronx | Sherwin-Williams | 500 Baychester Ave | Retail | 271 |
| Bronx | Sherwin-Williams | 2333 Cross Bronx Expy | Retail | 521 |
| Bronx | Sherwin-Williams | 5740 Broadway | Retail | 110 |
| Bronx | F and F Supply (New Jun 2023) | 1260 Oak Point Ave | Retail | 0 |
| Bronx | Loconsolo Paints (New Nov 2022) | 1057 Morris Park Ave | Retail | 23 |

Broome County (5)

| | | | | |
|---------------|-------------------------------------|--------------------|--------------|-------|
| Binghamton | Sherwin-Williams | 3 Lewis St | Retail | 1,382 |
| Binghamton | Broome County Landfill HHW Facility | 286 Knapp Rd | HHW Facility | 5,997 |
| Vestal | Sherwin-Williams | 3800 Vestal Pkwy E | Retail | 1,753 |
| Vestal | Stevens Paint and Blinds | 253 Vestal Pkwy E | Retail | 191 |
| Whitney Point | Greenes Ace Home Center | 2563 W Main St | Retail | 305 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-------------------------------|---|---------------------------------|------------------|---------|
| Cattaraugus County (2) | | | | |
| Franklinville | Franklinville True Value Hardware | 99 N Main St | Retail | 365 |
| Olean | Sherwin-Williams | 11 Delaware Park Ctr | Retail | 620 |
| Cayuga County (2) | | | | |
| Auburn | Sherwin-Williams | 217 Grant Ave | Retail | 1,144 |
| Auburn | Whitings WLPR And Paints | 9 N Fulton St | Retail | 1,053 |
| Chautauqua County (4) | | | | |
| Dunkirk | Sherwin-Williams | 3961 Vineyard Dr | Retail | 1,228 |
| Irving | Add Lumber True Value | 12783 Buffalo Rd (Route 5 & 20) | Retail | 559 |
| Jamestown | Sherwin-Williams | 1255 E 2nd St | Retail | 1,024 |
| Lakewood | Sherwin-Williams | 279 E Fairmount Ave | Retail | 1,204 |
| Chemung County (1) | | | | |
| Elmira | Sherwin-Williams | 2406 Corning Rd | Retail | 1,424 |
| Chenango County (5) | | | | |
| Greene | Brisben Transfer Station | 177 Coutermarsh Rd | Transfer Station | 221 |
| Norwich | Sherwin-Williams | 5631 State Hwy 12 | Retail | 449 |
| Norwich | North Norwich Transfer Station | 6701 NYS Hwy 12 | Transfer Station | 592 |
| Norwich | Giltners/ Roots Flooring and Paint | 43 S Broad St | Retail | 99 |
| Norwich | Chenango County Landfill - Pharsalla Landfill | 439 County Rd 47 | Landfill | 7 |
| Clinton County (4) | | | | |
| Peru | Aubuchon Hardware | 2 Gorman Way | Retail | 232 |
| Plattsburgh | Sherwin-Williams | 488 State Route 3 | Retail | 710 |
| Plattsburgh | Aubuchon Hardware | 38 Skyway Shopping Ctr | Retail | 272 |
| Plattsburgh | PPG Paints | 46 Lafayette St | Retail | 308 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------------------------|---|-------------------------|------------------|---------|
| Columbia County (4) | | | | |
| Chatham | Herringtons | 6 Depot Square | Retail | 712 |
| Hillsdale | Herringtons | 312 White Hill Ln | Retail | 1,320 |
| Hudson | Herringtons | 1 Graham Ave | Retail | 840 |
| Valatie | Marios True Value Hardware | 1057 Kinderhook St | Retail | 482 |
| Cortland County (3) | | | | |
| Cortland | Sherwin-Williams | 1117 State Route 222 | Retail | 847 |
| Cortland | Meldrims Paint Center | 3975 West Rd | Retail | 1,133 |
| Cortland | Cortland County Recycling Center | 137 S Pendleton St | Recycling Center | 1,135 |
| Delaware County (1) | | | | |
| Fleischmanns | Wadler Brothers | 47293 Route 28 | Retail | 56 |
| Dutchess County (10) | | | | |
| Amenia | Page Lumber (New Mar 2023) | 5291 US-44 | Retail | 0 |
| Fishkill | Herzogs Paint Centers | 1083 Route 9 | Retail | 1,064 |
| Millerton | Herringtons | 11 Dutchess Ave | Retail | 978 |
| Pawling | Page Lumber | 69 NY-22 | Retail | 390 |
| Poughkeepsie | Sherwin-Williams | 684 Dutchess Tpk | Retail | 705 |
| Poughkeepsie | PPG Paints | 800 Main St | Retail | 485 |
| Poughkeepsie | Herzogs Paint Centers | 409 Manchester Rd | Retail | 2,079 |
| Poughkeepsie | Page Lumber | 360 Manchester Rd | Retail | 311 |
| Rhinebeck | Williams Lumber & Home Center (New Jun 2023) | 6760 Route 9 | Retail | 0 |
| Wappingers Falls | Sherwin-Williams | 1847 South Rd | Retail | 1,304 |
| Erie County (14) | | | | |
| Amherst | Sherwin-Williams | 2045 Niagara Falls Blvd | Retail | 1,519 |
| Blasdell | Sherwin-Williams | 4408 Milestrip Rd | Retail | 664 |
| Buffalo | Sherwin-Williams | 1470 Main St | Retail | 370 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|---------------|--|------------------------|--------------|---------|
| Buffalo | Sherwin-Williams | 2636 Delaware Ave | Retail | 1,470 |
| Cheektowaga | Sherwin-Williams | 2578 Walden Ave | Retail | 372 |
| Depew | Sherwin-Williams | 4869 Transit Rd | Retail | 2,369 |
| Depew | Sherwin-Williams | 2082 George Urban Blvd | Retail | 1,661 |
| Hamburg | Sherwin-Williams | 141 Buffalo St | Retail | 1,836 |
| Orchard Park | Arthurs True Value Hardware | 6471 W Quaker St | Retail | 1,809 |
| Tonawanda | Sherwin-Williams | 2775 Sheridan Dr | Retail | 1,641 |
| Tonawanda | Hazman - American Recyclers Transfer Station/Recycling Center | 177 Wales Ave | HHW Facility | 17,802 |
| West Seneca | Sherwin-Williams | 2008 Ridge Rd | Retail | 1,756 |
| West Seneca | PPG Paints | 1530 Union Rd | Retail | 1,517 |
| Williamsville | Sherwin-Williams | 7604 Transit Rd | Retail | 2,502 |

Essex County (4)

| | | | | |
|---------------|-------------------|------------------|--------|-------|
| Elizabethtown | Aubuchon Hardware | 7572 Court St | Retail | 119 |
| Jay | Ward Lumber | 697 Glen Rd | Retail | 394 |
| Lake Placid | Aubuchon Hardware | 2010 Saranac Ave | Retail | 321 |
| Ticonderoga | Aubuchon Hardware | 131 Montcalm St | Retail | 2,418 |

Franklin County (4)

| | | | | |
|--------------|---------------------------|---------------------|--------|-----|
| Malone | Sherwin-Williams | 3408 State Route 11 | Retail | 594 |
| Malone | Ward Lumber | 3240 State Route 11 | Retail | 218 |
| Saranac Lake | Coakley Home and Hardware | 622 Lake Flower Ave | Retail | 271 |
| Tupper Lake | Aubuchon Hardware | 65 Lake St | Retail | 342 |

Fulton County (3)

| | | | | |
|--------------|---------------------|------------------|--------|-------|
| Gloversville | Kingsboro Lumber Co | 17 Meadow St | Retail | 795 |
| Johnstown | Sherwin-Williams | 222 N Comrie Ave | Retail | 545 |
| Johnstown | Noble Ace Hardware | 130 S Comrie Ave | Retail | 1,225 |

Genesee County (2)

| | | | | |
|---------|------------------|---------------|--------|-------|
| Batavia | Sherwin-Williams | 16 Liberty St | Retail | 1,505 |
|---------|------------------|---------------|--------|-------|

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------------------------|-------------------------------------|-----------------------|-----------|---------|
| Le Roy | Crockers Ace Hardware | 8457 N Street Rd | Retail | 603 |
| Greene County (2) | | | | |
| Catskill | Sherwin-Williams | 44 Grandview Plaza | Retail | 722 |
| Coxsackie | Hatchet Hardware of Coxsackie | 11780 Rte 9W | Retail | 0 |
| Herkimer County (2) | | | | |
| Dolgeville | Zipp Hardware | 73 N Main St | Retail | 93 |
| Ilion | Ilion True Value Hardware | 39 W Clark St | Retail | 340 |
| Jefferson County (6) | | | | |
| Alexandria Bay | Sherwin-Williams | 43449 State Route 12 | Retail | 1,228 |
| Carthage | Aubuchon Hardware | 66 High St | Retail | 103 |
| Clayton | Whites Lumber | 945 James St | Retail | 1,023 |
| Watertown | Sherwin-Williams | 491 Factory St | Retail | 1,105 |
| Watertown | Whites Lumber | 231 N Rutland St | Retail | 1,125 |
| Watertown | Whites Paint Store | 902 Arsenal St | Retail | 1,818 |
| Kings County (19) | | | | |
| Brooklyn | Mazzone Ace Hardware | 470 Court St | Retail | 295 |
| Brooklyn | Sherwin-Williams | 3760 Nostrand Ave | Retail | 218 |
| Brooklyn | Sherwin-Williams | 1748 86th St | Retail | 106 |
| Brooklyn | Sherwin-Williams | 7823 5th Ave | Retail | 276 |
| Brooklyn | Mazzone Ace Hardware (New Jun 2023) | 476 Bergen St | Retail | 0 |
| Brooklyn | Sunset Ace Hardware | 8111 5th Ave | Retail | 88 |
| Brooklyn | Mazzone Paint Center | 211 Smith St | Retail | 604 |
| Brooklyn | Sherwin-Williams | 60 Broadway | Retail | 365 |
| Brooklyn | Sherwin-Williams | 4606 3rd Ave | Retail | 77 |
| Brooklyn | Sherwin-Williams | 555 5th Ave | Retail | 455 |
| Brooklyn | WR Paint Supply | 720 Manhattan Ave | Retail | 72 |
| Brooklyn | Loconsolo Paints | 2660 Coney Island Ave | Retail | 1,076 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|--|----------------------|-------------|---------|
| Brooklyn | Certified Boro Park Lumber (New May 2023) | 4601 New Utrecht Ave | Retail | 0 |
| Brooklyn | B and G Hardware | 210 Roebling St | Retail | 111 |
| Brooklyn | Certified Lumber and Home Center | 148 Classon Ave | Retail | 53 |
| Brooklyn | Big Reuse | 1 12th St | Reuse Store | 2,991 |
| Brooklyn | DIY Supplies Color Factory | 7419 13th Ave | Retail | 213 |
| Brooklyn | K and S Building Supply | 901 65th St | Retail | 115 |
| Brooklyn | Stillwell Ready Mix and Building Materials | 2543 Stillwell Ave | Retail | 239 |

Lewis County (1)

| | | | | |
|----------|------------------|---------------------|--------|-----|
| Lowville | Sherwin-Williams | 5815 Number Four Rd | Retail | 967 |
|----------|------------------|---------------------|--------|-----|

Livingston County (1)

| | | | | |
|---------|------------------|-------------------|--------|-------|
| Geneseo | Sherwin-Williams | 4176 Lakeville Rd | Retail | 1,585 |
|---------|------------------|-------------------|--------|-------|

Madison County (3)

| | | | | |
|-----------|------------------|------------------|--------|-------|
| Canastota | Kime Hardware | 3381 Seneca Tpke | Retail | 1,553 |
| Cazenovia | Cazenovia Lumber | 27 William St | Retail | 3,936 |
| Hamilton | Parrys | 100 Utica St | Retail | 794 |

Monroe County (16)

| | | | | |
|---------------|-----------------------|------------------|--------|-------|
| Brockport | Sherwin-Williams | 4756 Lake Rd S | Retail | 1,408 |
| Honeoye Falls | Weiders Ace Hardware | 166 W Main St | Retail | 286 |
| Penfield | Sherwin-Williams | 2200 Penfield Rd | Retail | 1,562 |
| Pittsford | Hadlocks Ace Hardware | 3400 Monroe Ave | Retail | 1,330 |
| Rochester | Sherwin-Williams | 4400 Dewey Ave | Retail | 644 |
| Rochester | Sherwin-Williams | 2407 Monroe Ave | Retail | 1,553 |
| Rochester | Sherwin-Williams | 158 Monroe Ave | Retail | 784 |
| Rochester | Sherwin-Williams | 830 Emerson St | Retail | 449 |
| Rochester | Sherwin-Williams | 851 Ridge Rd E | Retail | 959 |
| Rochester | Sherwin-Williams | 3240 Chili Ave | Retail | 1,279 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|-------------------------|-------------------|-----------|---------|
| Rochester | Sherwin-Williams | 2315 Ridge Rd W | Retail | 1,598 |
| Rochester | Sherwin-Williams | 951 Jefferson Rd | Retail | 1,063 |
| Rochester | PPG Paints | 566 S Clinton Ave | Retail | 709 |
| Rochester | Rochester Paint Center | 1800 Lyell Ave | Retail | 193 |
| Webster | Sherwin-Williams | 191 W Main St | Retail | 2,371 |
| Webster | Hadlocks House of Paint | 657 Ridge Rd | Retail | 1,121 |

Montgomery County (3)

| | | | | |
|-----------------|--|------------------|--------|-------|
| Amsterdam | Sherwin-Williams | 4908 NY-30 | Retail | 1,026 |
| Fort Plain | Fort Plain True Value Hardware (New Apr 2023) | 12 Willett St | Retail | 0 |
| Palatine Bridge | Hatchet Hardware of Palatine Bridge | 6133 State Hwy 5 | Retail | 133 |

Nassau County (13)

| | | | | |
|-----------------|----------------------------|---------------------|--------|-------|
| Bellmore | Costellos Ace Hardware | 2667 Merrick Rd | Retail | 110 |
| East Meadow | Sherwin-Williams | 2575 Hempstead Tpke | Retail | 487 |
| Glen Cove | Sherwin-Williams | 202 Glen Cove Ave | Retail | 509 |
| Long Beach | Centre Millwork and Supply | 669 Long Beach Blvd | Retail | 224 |
| Massapequa | Costellos Ace Hardware | 1330 Hicksville Rd | Retail | 57 |
| Massapequa | Sherwin-Williams | 4360 Sunrise Hwy | Retail | 910 |
| Merrick | Sherwin-Williams | 2200 Sunrise Hwy E | Retail | 480 |
| Mineola | Sherwin-Williams | 111 E Jericho Tpke | Retail | 1,096 |
| New Hyde Park | Sherwin-Williams | 1300 Jericho Tpke | Retail | 864 |
| Oceanside | Sherwin-Williams | 2994 Long Beach Rd | Retail | 220 |
| Plainview | Sherwin-Williams | 80 Express St | Retail | 117 |
| Port Washington | Sherwin-Williams | 59 Shore Rd | Retail | 683 |
| Syosset | Sherwin-Williams | 406 Jericho Tpke | Retail | 315 |

New York County (11)

| | | | | |
|----------|------------------|-------------------|--------|-----|
| New York | Sherwin-Williams | 150 Varick St | Retail | 328 |
| New York | Sherwin-Williams | 600 Amsterdam Ave | Retail | 338 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|---------------------------------|----------------|-----------|---------|
| New York | Sherwin-Williams | 1761 1st Ave | Retail | 41 |
| New York | Sherwin-Williams (New May 2023) | 155 E 55th St | Retail | 0 |
| New York | Sherwin-Williams | 554 2nd Ave | Retail | 164 |
| New York | Sherwin-Williams | 125 W 21st St | Retail | 341 |
| New York | Sherwin-Williams | 619 W 46th St | Retail | 277 |
| New York | J and M Hardware | 19 E 21st St | Retail | 179 |
| New York | Epsteins Paint Center | 562 W 52nd St | Retail | 100 |
| New York | Sugar Hill Hardware | 529 W 145th St | Retail | 66 |
| New York | Nunez Depot | 4147 Broadway | Retail | 45 |

Niagara County (5)

| | | | | |
|-----------------|-----------------------|-------------------------|--------|-------|
| Gasport | Stockham Lumber | 4440 Central Ave | Retail | 230 |
| Lockport | Spalding Ace Hardware | 215 Davison Rd | Retail | 37 |
| Lockport | Sherwin-Williams | 5871 S Transit Rd | Retail | 3,527 |
| Niagara Falls | Sherwin-Williams | 7895 Niagara Falls Blvd | Retail | 1,344 |
| North Tonawanda | Sherwin-Williams | 301 Meadow Dr | Retail | 754 |

Oneida County (7)

| | | | | |
|----------------|---|-----------------------|--------|-------|
| New Hartford | Sherwin-Williams | 4631 Commercial Dr | Retail | 401 |
| New Hartford | Jay K Independent Lumber | 8448 Seneca Tpke | Retail | 1,492 |
| Oriskany Falls | Oriskany Falls Dept of Public Works (New Jun 2023) | 111 Mill St | Other | 0 |
| Rome | Sherwin-Williams | 1719 Black River Blvd | Retail | 1,473 |
| Rome | Ace Hardware of Rome | 115 Black River Blvd | Retail | 330 |
| Utica | Sherwin-Williams | 1904 Genesee St | Retail | 164 |
| Utica | Urbaniks Paints | 1420 Oriskany St W | Retail | 809 |

Onondaga County (9)

| | | | | |
|----------------|------------------------------|----------------------|------------------|-------|
| Brewerton | Brewerton Ace Hardware | 9655 Brewerton Rd | Retail | 1,162 |
| Liverpool | Sherwin-Williams | 7879 Oswego Rd | Retail | 3,049 |
| Marcellus | Skaneateles Transfer Station | 1676 Old Seneca Tpke | Transfer Station | 2,679 |
| North Syracuse | Sherwin-Williams | 508 N Main St | Retail | 3,074 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|---|---------------------|----------------|---------|
| Syracuse | Sherwin-Williams | 2380 Erie Blvd E | Retail | 4,078 |
| Syracuse | Sherwin-Williams | 113 E Seneca Tpke | Retail | 1,246 |
| Syracuse | Sherwin-Williams | 4500 W Genesee St | Retail | 3,118 |
| Syracuse | Miller Environmental Group - HHW Facility | 532 State Fair Blvd | HHW Facility | 9,534 |
| Syracuse | Empire Recycled Paint | 1810 Lemoyne Ave | Paint Recycler | 17,860 |

Ontario County (4)

| | | | | |
|-------------|-------------------------|--------------------------|--------|-------|
| Canandaigua | Sherwin-Williams | 77 Eastern Blvd | Retail | 1,645 |
| Geneva | Sherwin-Williams | 520 Hamilton St | Retail | 1,225 |
| Victor | Sherwin-Williams | 7387 Pittsford Victor Rd | Retail | 1,122 |
| Victor | Hadlocks House of Paint | 7273 State Route 96 | Retail | 3,648 |

Orange County (3)

| | | | | |
|-------------|-----------------------------|----------------|--------|-------|
| Monroe | Sherwin-Williams | 290 Larkin Dr | Retail | 1,109 |
| Newburgh | Sherwin-Williams | 1404 Route 300 | Retail | 1,669 |
| Port Jervis | Neversink True Value Lumber | 95 Jersey Ave | Retail | 448 |

Orleans County (1)

| | | | | |
|--------|--------------------|-----------------|--------|-----|
| Medina | Evans Ace Hardware | 342 E Center St | Retail | 321 |
|--------|--------------------|-----------------|--------|-----|

Oswego County (2)

| | | | | |
|---------|------------------|-----------------------|--------|-----|
| Oswego | Sherwin-Williams | 242 State Route 104 E | Retail | 937 |
| Pulaski | Whites Lumber | 3704 State Route 13 | Retail | 622 |

Otsego County (4)

| | | | | |
|-------------------|------------------------|------------------|-------------|-------|
| Cooperstown | Bruce Hall Home Center | 206 Main St | Retail | 433 |
| Oneonta | Sherwin-Williams | 729 State Hwy 28 | Retail | 631 |
| Oneonta | Otsego ReUse Center | 23 Duane St | Reuse Store | 1,144 |
| Richfield Springs | Aubuchon Hardware | 129 Main St | Retail | 441 |

Putnam County (1)

| | | | | |
|----------|------------------|------------------|--------|-----|
| Brewster | Sherwin-Williams | 1 Starr Ridge Rd | Retail | 878 |
|----------|------------------|------------------|--------|-----|

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|------------------------------|--|--------------------------|------------------|---------|
| Queens County (16) | | | | |
| Astoria | Sherwin-Williams | 1942 37th St | Retail | 325 |
| Astoria | Broadway Hardware | 2917 Broadway | Retail | 7 |
| Bayside | Sherwin-Williams | 4739 Bell Blvd | Retail | 390 |
| College Point | Nelco Hardware | 18-08 College Point Blvd | Retail | 25 |
| Flushing | Sherwin-Williams (New May 2023) | 2519 Parsons Blvd | Retail | 0 |
| Flushing | Colorall Home Fashions | 161-24 Northern Blvd | Retail | 455 |
| Forest Hills | Sherwin-Williams | 6860 Austin St | Retail | 109 |
| Jackson Heights | Sherwin-Williams | 7567 31St Ave | Retail | 334 |
| Long Island City | Long Island City Paint Store - PPG | 51-02 27th St | Retail | 371 |
| Ozone Park | Sherwin-Williams | 107-20 Atlantic Ave | Retail | 240 |
| Queens | Liberty Paint and Deco | 183-09 Union Tpke | Retail | 275 |
| Queens Village | Best Paint-Benjamin Moore Retail | 220-23 Jamaica Ave | Retail | 18 |
| Richmond Hill | Jamaica Hardware and Paints | 13101 Jamaica Ave | Retail | 17 |
| Rockaway Park | Mazzone Ace Hardware | 245-251 Beach 116 St | Retail | 315 |
| Whitestone | Whitestone Hardware | 1248 150th St | Retail | 336 |
| Woodside | Sherwin-Williams | 6216 34th Ave | Retail | 845 |
| Rensselaer County (5) | | | | |
| East Greenbush | Sherwin-Williams | 596 Columbia Tpke | Retail | 2,482 |
| Stephentown | Stephentown Transfer Station | 235 Newton Rd | Transfer Station | 239 |
| Troy | Hatchet Hardware of Brunswick | 831 Hoosick Rd | Retail | 274 |
| Troy | Country True Value Hardware (New Nov 2022) | 217 N Greenbush Rd | Retail | 309 |
| West Sand Lake | Sand Lake Convenience Facility | 213 Chamberlin Hill Rd | Transfer Station | 804 |
| Richmond County (3) | | | | |
| Staten Island | Sherwin-Williams | 240 Page Ave | Retail | 900 |
| Staten Island | Sherwin-Williams | 1440 Forest Ave | Retail | 687 |
| Staten Island | Sherwin-Williams | 1462 Hylan Blvd | Retail | 349 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-------------------------------|---|--|------------------|---------|
| Rockland County (3) | | | | |
| Nanuet | Sherwin-Williams | 202 W Route 59 | Retail | 1,172 |
| Pomona | Rockland County SWMA HHW Facility | 35 Firemens Memorial Dr | HHW Facility | 31,493 |
| West Haverstraw | Sherwin-Williams | 36 Route 9 W | Retail | 187 |
| Saratoga County (7) | | | | |
| Clifton Park | Sherwin-Williams | 629 Plank Rd | Retail | 3,309 |
| Halfmoon | Halfmoon Transfer Station | 322 Route 146 | Transfer Station | 1,744 |
| Rexford | Clifton Park Transfer Station | 217 Vischer Ferry Rd | Transfer Station | 9,970 |
| Saratoga Springs | Sherwin-Williams | 226 Washington St | Retail | 4,561 |
| Saratoga Springs | Allerdice Building Supply | 41 Walworth St | Retail | 1,299 |
| South Glens Falls | Noble Ace Hardware | 80 William St | Retail | 1,668 |
| Waterford | Hatchet Hardware of Waterford | 42 Saratoga Ave | Retail | 68 |
| Schenectady County (4) | | | | |
| Glenville | Schenectady County Compost and Recycling Center | 24 Hetcheltown Rd | Recycling Center | 1,869 |
| Niskayuna | Hatchet Hardware of Niskayuna (New Mar 2023) | 1448 Balltown Rd | Retail | 0 |
| Schenectady | Sherwin-Williams | 1702 State St | Retail | 2,164 |
| Schenectady | GreenSheen Paint | 1470 Rotterdam Industrial Park - Building 14 - Bay 7 | Paint Recycler | 8,786 |
| St Lawrence County (4) | | | | |
| Canton | Coakley Home and Hardware | 2535 Route 68 | Retail | 948 |
| Gouverneur | Aubuchon Hardware | 32 Clinton St | Retail | 116 |
| Gouverneur | Whites Lumber | 71 Depot St | Retail | 521 |
| Massena | Sherwin-Williams | 164 Harte Haven Center | Retail | 355 |
| Steuben County (3) | | | | |
| Bath | Sherwin-Williams | 121 Liberty St | Retail | 644 |
| Bath | Longwell Lumber and Building | 31 W Steuben St | Retail | 109 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|----------------------------|---|----------------------------|------------------|---------|
| Corning | Stevens Paint Store | 62 Bridge St | Retail | 585 |
| Suffolk County (26) | | | | |
| Babylon | Sherwin-Williams | 260 E Main St | Retail | 527 |
| Bohemia | Long Island Hardware | 3606 Veterans Memorial Hwy | Retail | 760 |
| Centereach | Sherwin-Williams | 1945 Middle Country Rd | Retail | 466 |
| Commack | Sherwin-Williams | 212 Jericho Tpke | Retail | 1,024 |
| Deer Park | Sherwin-Williams | 410 Commack Rd | Retail | 384 |
| East Farmingdale | Costellos Ace Hardware (New Feb 2023) | 1102 Broadhollow Rd | Retail | 0 |
| East Islip | Sherwin-Williams | 300 E Main St | Retail | 597 |
| East Moriches | East Moriches Hardware | 469 Montauk Hwy | Retail | 482 |
| East Northport | Sherwin-Williams | 353 Larkfield Rd | Retail | 593 |
| East Patchogue | Angels of Long Island | 350-23 E Main St | Reuse Store | 56 |
| Fishers Island | Fishers Island Transfer Station | 58 Town Rd | Transfer Station | 363 |
| Huntington | Sherwin-Williams | 55 New York Ave | Retail | 1,033 |
| Huntington | Huntington Recycling Center and Transfer Station HHWF | 641 New York Ave | HHW Facility | 6,043 |
| Medford | Sherwin-Williams | 317A Route 112 | Retail | 510 |
| Medford | Angelas House Home Store (New Jun 2023) | 2052 Route 112 | Reuse Store | 0 |
| Melville | Sherwin-Williams | 610 Broadhollow Rd | Retail | 413 |
| Patchogue | Sherwin-Williams | 206 E Main St | Retail | 305 |
| Port Jefferson Station | Sherwin-Williams | 5060 Nesconset Hwy | Retail | 586 |
| Riverhead | Sherwin-Williams | 1704 Old Country Rd | Retail | 673 |
| Rocky Point | Costellos Ace Hardware (New Jun 2023) | 360 Route 25A | Retail | 0 |
| Ronkonkoma | Habitat ReStore Suffolk | 2111 Lakeland Ave | Reuse Store | 2,219 |
| Shelter Island | Shelter Island Recycling Transfer Station and HHWF | 34 N Menantic Rd | HHW Facility | 1,239 |
| Shirley | Sherwin-Williams | 800 Montauk Hwy | Retail | 514 |
| Wading River | Ace Hardware | 6281 Route 25A | Retail | 719 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|--------------------------------|---|-----------------------|--------------|---------|
| Wainscott | Sherwin-Williams | 338 Montauk Hwy | Retail | 513 |
| Yaphank | The Town Landfill - Brookhaven STOP Facility | 350 Horseblock Rd | HHW Facility | 17,116 |
| Tompkins County (1) | | | | |
| Ithaca | Sherwin-Williams | 722 S Meadow St | Retail | 1,589 |
| Ulster County (6) | | | | |
| Ellenville | Ace Hardware of Ellenville (New May 2023) | 140 S Main St | Retail | 0 |
| Ellenville | Slutsky Lumber (New Jun 2023) | 1 Pine St | Retail | 0 |
| Kingston | Sherwin-Williams | 568 Albany Ave | Retail | 1,321 |
| Kingston | Herzogs True Value Home Center | 151 Plaza Rd | Retail | 2,753 |
| Kingston | Habitat ReStore Ulster County | 406 Onteora Trail | Reuse Store | 867 |
| Saugerties | Saugerties Lumber True Value (New Dec 2022) | 223 Ulster Ave | Retail | 499 |
| Warren County (2) | | | | |
| Queensbury | Sherwin-Williams | 736 Glen St | Retail | 1,258 |
| Queensbury | Colorize Inc | 63 Quaker Rd | Retail | 283 |
| Washington County (2) | | | | |
| Greenwich | Aubuchon Hardware | 511 State Route 29 | Retail | 544 |
| Salem | A and J Enterprises Pro | 7 Thomas St | Retail | 158 |
| Wayne County (1) | | | | |
| Newark | Sherwin-Williams | 599 W Union St | Retail | 1,050 |
| Westchester County (14) | | | | |
| Bedford | Bedford Ace Hardware | 466 Old Post Rd | Retail | 1,280 |
| Briarcliff Manor | Sherwin-Williams | 1908 Pleasantville Rd | Retail | 962 |
| Eastchester | Sherwin-Williams | 360 White Plains Rd | Retail | 664 |
| Millwood | Millwood Hardware | 235 Saw Mill River Rd | Retail | 1,003 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|--------------|----------------------------------|------------------------|------------------|---------|
| Mount Kisco | Sherwin-Williams | 156 N Bedford Rd | Retail | 1,226 |
| Peekskill | Sherwin-Williams | 1837 E Main St | Retail | 1,087 |
| Port Chester | Sherwin-Williams | 142 Midland Ave | Retail | 813 |
| Scarsdale | Scarsdale Transfer Station | 110 Secor Rd | Transfer Station | 4,368 |
| South Salem | Rings End | 386 Smith Ridge Rd | Retail | 903 |
| Tuckahoe | Kawers Tuckahoe Paint and Glass | 29 Columbus Ave | Retail | 3,200 |
| Valhalla | Westchester County Valhalla HMRF | 15 Woods Rd | HHW Facility | 25,413 |
| Yonkers | Sherwin-Williams | 1900 Central Park Ave | Retail | 688 |
| Yonkers | Sherwin-Williams | 1025 Saw Mill River Rd | Retail | 252 |
| Yonkers | Yonkers Recycling Center | 735 Saw Mill River Rd | Recycling Center | 3,508 |

2. Supplemental Sites 372,006

Albany County (8)

| | | | | |
|--------------------|---------------------------------------|----------------------|------------------|--------|
| Albany | City of Albany Landfill (City) | 525 Rapp Rd | HHW Event | 11,948 |
| Albany | Honest Weight Food Co-Op (Greensheen) | 100 Watervliet Ave | Paint Only Event | 8,891 |
| Altamont | Town of Knox Highway Garage (Town) | 1411 Township Rd | HHW Event | 1,681 |
| Bethlehem | Bethlehem Highway Garage (Town) | 74 Elm Ave E | HHW Event | 1,332 |
| Cohoes | Lansing Park (City) | James St | Paint Only Event | 2,748 |
| Cohoes | Town of Colonie Landfill (Town) | 4 Arrowhead Ln | HHW Event | 8,587 |
| Guilderland Center | Guilderland Highway Dept (Town) | 6338 Frenchs Mill Rd | HHW Event | 3,085 |
| Voorheesville | New Scotland Highway Dept (Town) | 2869 New Scotland Rd | HHW Event | 1,232 |

Allegany County (1)

| | | | | |
|---------|-----------------------------------|-------------------|-----------|-----|
| Belmont | Belmont Transfer Station (County) | 6006 County Rd 48 | HHW Event | 376 |
|---------|-----------------------------------|-------------------|-----------|-----|

Bronx County (1)

| | | | | |
|-------|---|---------------------------|-----------|-------|
| Bronx | Orchard Beach Parking Lot - DSNY SAFE Disposal Event (City) | Orchard Beach Parking Lot | HHW Event | 9,086 |
|-------|---|---------------------------|-----------|-------|

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-------------------------------|--|----------------------------|-------------|---------|
| Broome County (1) | | | | |
| Castle Creek | NYS DOT Facility (DEC Clean Sweep) | 1225 Route 11 | Other Event | 933 |
| Cattaraugus County (1) | | | | |
| Allegany | Allegany Highway Barn (County) | 3108 N 7th St | HHW Event | 519 |
| Cayuga County (1) | | | | |
| Auburn | Cayuga Soil and Water Conservation District (County) | 7413 County House Rd | HHW Event | 3,494 |
| Chautauqua County (3) | | | | |
| Dunkirk | Dunkirk Dept of Public Works (County) | 19 W Lucas Ave | HHW Event | 1,714 |
| Falconer | NYS DOT Facility (DEC Clean Sweep) | 3398 County Touring Rte 65 | Other Event | 313 |
| Irving | Seneca Nation Environmental Dept (Seneca Nation) | 84 Iroquois Dr | HHW Event | 758 |
| Chemung County (2) | | | | |
| Horseheads | Chemung County Fairgrounds (County/Cassella) | 170 Fairview Rd | HHW Event | 1,075 |
| Wellsburg | Village Centre (DEC) | 3677 E 5th St | Other Event | 323 |
| Clinton County (2) | | | | |
| Morrisonville | Clinton County Landfill (County) | 286 Sand Rd | HHW Event | 1,233 |
| Plattsburgh | NYS DOT Facility (DEC Clean Sweep) | 81 South Peru St | Other Event | 200 |
| Columbia County (2) | | | | |
| Ghent | Columbia County Fire Training Center (County) | 50 Grandinetti Dr | HHW Event | 9,015 |
| Hudson | Columbia County Highway Dept (County) | 178 Route 23B | HHW Event | 5,084 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|----------------------------|--|--------------------------|------------------|---------|
| Cortland County (1) | | | | |
| Cortland | Cortland County Recycling Center (County) | 137 S Pendleton St | HHW Event | 2,421 |
| Delaware County (1) | | | | |
| Delhi | Public Safety Building/Complex (County) | 280 Phoebe Ln | HHW Event | 3,542 |
| Dutchess County (1) | | | | |
| Poughkeepsie | Dutchess County Highway Dept (County) | 626 Dutchess Tpke | HHW Event | 272 |
| Erie County (9) | | | | |
| Akron | Joint Municipal Facility (County) | 12707 Clarence Center Rd | HHW Event | 2,285 |
| Brant | Brant Highway Dept (County) | 992 Brant Farnham Rd | HHW Event | 1,452 |
| Buffalo | Habitat ReStore Buffalo South (Moved Apr 2023) | 1675 S Park Ave | Reuse Store | 392 |
| Buffalo | Habitat ReStore Buffalo North (Moved Apr 2023) | 501 Amherst St | Reuse Store | 554 |
| Buffalo | Martin Luther King Park (County) | 778 Best St | HHW Event | 3,364 |
| Buffalo | University at Buffalo Center for Tomorrow (GreenSheen) | 101 Service Center Rd | Paint Only Event | 1,949 |
| Chaffee | Chaffee Landfill (HHW Event) | 10860 Olean Rd | HHW Event | 799 |
| Lake View | Hignway Dept (County) | 2720 Lakeview Rd | HHW Event | 4,337 |
| Tonawanda | Tonawanda Intermodal Hub Public Facility (Greensheen) | 36 Young St | Paint Only Event | 3,901 |
| Essex County (5) | | | | |
| Elizabethtown | Essex County DPW (County) | 8053 US Route 9 | HHW Event | 1,481 |
| Elizabethtown | NYS DOT Facility (DEC Clean Sweep) | 7735 State Hwy 9N | Other Event | 1,441 |
| Lake Placid | Town of North Elba Highway Garage (County) | 5648 Cascade Rd | HHW Event | 2,133 |
| North Hudson | North Hudson Transfer Station (County) | Route 9 | HHW Event | 1,253 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------------------------|--|------------------------|------------------|---------|
| Ticonderoga | Town of Ticonderoga Highway Garage (County) | 138 Racetrack Rd | HHW Event | 1,483 |
| Franklin County (1) | | | | |
| Saranac Lake | Aubuchon Hardware (Closed Jan 2023) | 258 Broadway | Retail | 218 |
| Genesee County (2) | | | | |
| Batavia | Genesee County Highway Dept (GLOW) | 153 Cedar St | HHW Event | 3,131 |
| Pavilion | Pavilion Town Hall (Greensheen) | 1 Woodrow Dr | Paint Only Event | 4,724 |
| Greene County (2) | | | | |
| Athens | Greene County Highway Dept (County) | 67 Scott Ln | HHW Event | 9,010 |
| Windham | Windham Transfer Station (County) | 105 Mitchell Hollow Rd | HHW Event | 2,866 |
| Jefferson County (1) | | | | |
| Watertown | Jefferson County Highway Dept (DANC) | 21897 County Rd 190 | HHW Event | 3,745 |
| Kings County (3) | | | | |
| Brooklyn | Brooklyn Cruise Terminal - DSNY SAFE Disposal Event (City) | 2 Bowne St | HHW Event | 8,832 |
| Brooklyn | Floyd Bennett Field - DSNY SAFE Disposal Event (City) | Floyd Bennett Field | HHW Event | 5,812 |
| Brooklyn | Concord Village (PaintCare) | 215 Adams St | PaintCare Event | 60 |
| Lewis County (1) | | | | |
| Lowville | Lewis County Transfer Station (DANC) | 7956 State Route 26 | HHW Event | 863 |
| Monroe County (1) | | | | |
| Spencerport | NYS DOT Facility (DEC Clean Sweep) | 2441 S Union St | Other Event | 145 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|------------------------------|---|-------------------------------------|------------------|---------|
| Montgomery County (1) | | | | |
| Amsterdam | Veterans Park (Greensheen) | 135 Locust Ave | Paint Only Event | 5,210 |
| Nassau County (4) | | | | |
| Farmingdale | Farmingdale State College (PaintCare) | 2350 Broadhallow Rd | PaintCare Event | 3,090 |
| Glen Cove | Glen Cove Dept of Public Works (City) | 100 Morris Ave | HHW Event | 2,540 |
| Old Westbury | Westbury High School (Town) | 1 Post Rd (South Parking Lot) | HHW Event | 3,495 |
| Port Washington | North Hempstead Beach Park North Lot (Town) | 174 W Shore Rd | HHW Event | 3,959 |
| New York County (2) | | | | |
| New York | Union Square - DSNY SAFE Disposal Event (City) | Union Square | HHW Event | 1,367 |
| New York | Columbia Teachers College - DSNY SAFE Disposal Event (City) | Columbia Teachers College | HHW Event | 3,743 |
| Niagara County (8) | | | | |
| Lewiston | Town of Lewiston Highway Garage (County) | 1445 Swann Rd | HHW Event | 1,287 |
| Lewiston | Tuscarora Environment HETF (HETF) | 5226 Walmore Rd | HHW Event | 58 |
| Lewiston | Dwyer Ice Arena (Greensheen) | 5795 Lewiston Rd - 1 Monteaagle Trl | Paint Only Event | 6,882 |
| Lockport | Lockport Town Hall (County) | 6560 Dysinger Rd | HHW Event | 1,421 |
| Lockport | NYS DOT Facility (DEC Clean Sweep) | 5055 Lockport Junction Rd | Other Event | 1,247 |
| Newfane | Town of Newfane Highway Garage (County) | 6176 McKee St | HHW Event | 2,898 |
| North Tonawanda | North Tonawanda Public Works (County) | 758 Erie Ave | HHW Event | 1,433 |
| Wheatfield | Wheatfield Town Hall (Greensheen) | 2800 Church Rd | Paint Only Event | 3,369 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|----------------------------|--|-------------------------|------------------|---------|
| Oneida County (1) | | | | |
| Utica | EcoDrop Utica (OHSWA) | Sewage Plant Rd | HHW Seasonal | 16,788 |
| Onondaga County (3) | | | | |
| Camillus | NYS DOT Facility (DEC Clean Sweep) | 5700 Devoe Rd | Other Event | 889 |
| East Syracuse | East Syracuse Minoa High School (ERP) | 6400 Fremont Rd | Paint Only Event | 11,457 |
| Onondaga | Onondaga Nation Transfer Station (Onondaga Nation) | 4309 Quarry Rd | HHW Event | 2,221 |
| Ontario County (2) | | | | |
| Canandaigua | Town of Bristol Highway Garage (County) | 6740 County Rd 32 | HHW Event | 2,679 |
| Stanley | Ontario County Landfill Recycling Center (Casella) | 1879 State Route 5 & 20 | HHW Event | 3,814 |
| Orange County (3) | | | | |
| Montgomery | Thomas Bull Memorial Park (County) | 90 Grove St | HHW Event | 2,655 |
| New Hampton | Orange County Fire Training Center (County) | 9 Training Center Ln | HHW Event | 6,344 |
| Port Jervis | Port Jervis High School Lower Parking Lot (County) | 10 Route 209 | HHW Event | 2,042 |
| Oswego County (1) | | | | |
| Fulton | Bristol Hill Materials Recovery Facility - HHW Facility (County) | 3125 State Hwy 3 | HHW Seasonal | 2,022 |
| Queens County (4) | | | | |
| Jamaica | York College (PaintCare) | 94-45 Guy R Brewer Blvd | PaintCare Event | 1,116 |
| Queens | Cunningham Park - DSNY SAFE Disposal Event (City) | Cunningham Park | HHW Event | 5,225 |
| Queens | Astoria Park - DSNY SAFE Disposal Event (City) | Astoria Park | HHW Event | 13,704 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-------------------------------|---|---------------------------|---------------------------|---------|
| Queens | Cunningham Park (DEC Clean Sweep) | 196-10 Union Tpke | Other Event | 436 |
| Rensselaer County (7) | | | | |
| Averill Park | Poestenkill Transfer Station (Town) | 8986 NY-66 | HHW Event | 1,473 |
| Johnsonville | Pittstown Transfer Station (New May 2023) | 2500 New York Route 67 | Transfer Station Seasonal | 0 |
| Schaghticoke | Schaghticoke Town Garage (ERCSWMA) | 895 Old Schaghticoke Rd | Other | 0 |
| Schaghticoke | Schaghticoke Town Garage (ERCSWMA) | 895 Old Schaghticoke Rd | HHW Event | 823 |
| Schodack | Town of Schodack Highway Garage (Town) | 3775 US Route 20 | HHW Event | 2,397 |
| Troy | City of Troy Alamo Disposal Facility (City) | 3000 East Industrial Pky | HHW Event | 5,218 |
| Troy | Brunswick Recycling Center (Town) | 336 Town Office Rd | HHW Event | 1,866 |
| Richmond County (1) | | | | |
| Staten Island | Midland Beach Parking Lot - DSNY SAFE Disposal Event (City) | Midland Beach Parking Lot | HHW Event | 20,438 |
| Saratoga County (2) | | | | |
| Saratoga Springs | Saratoga Performing Arts Center (Greensheen) | 108 Avenue of the Pines | Paint Only Event | 6,024 |
| Saratoga Springs | NYS DOT Facility (DEC Clean Sweep) | 351 West Ave | Other Event | 962 |
| Schenectady County (1) | | | | |
| Schenectady | Schenectady County Community College (County) | 78 Washington Ave | HHW Event | 8,333 |
| Schoharie County (1) | | | | |
| Cobleskill | MOSA Schoharie County Transfer Station (County) | 2805 State Route 7 | HHW Event | 2,101 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-------------------------------|---------------------------------------|---------------------------------------|-------------|---------|
| Schuyler County (2) | | | | |
| Watkins Glen | Schuyler County Highway Dept (County) | 910 S Decatur St | HHW Event | 2,043 |
| Watkins Glen | NYS DOT Facility (DEC Clean Sweep) | 3545 County Route 16 | Other Event | 441 |
| Seneca County (2) | | | | |
| Romulus | Seneca County Highway Dept (County) | 2017 Prospect St | HHW Event | 376 |
| Waterloo | NYS DOT Facility (DEC Clean Sweep) | 78 E River Rd | Other Event | 530 |
| St Lawrence County (1) | | | | |
| Canton | Human Services Building (DANC) | 80 State Hwy 310 | HHW Event | 4,780 |
| Steuben County (4) | | | | |
| Bath | Steuben County Landfill (County) | 5632 Turnpike Rd | HHW Event | 92 |
| Hornell | NYS DOT Facility (DEC Clean Sweep) | 7100 County Route 70A | Other Event | 271 |
| Painted Post | Erwin Transfer Station (County) | 622 S Hamilton St | HHW Event | 445 |
| Wayland | Wayland Transfer Station (County) | 2078 Dieter Rd | HHW Event | 616 |
| Suffolk County (8) | | | | |
| Cutchogue | Southold Town Transfer Station (Town) | 6155 Cox Ln | HHW Event | 3,488 |
| East Hampton | East Hampton Recycling Ctr (Town) | 260 Springs Fireplace Rd | HHW Event | 834 |
| Hampton Bays | Hampton Bays Transfer Station (Town) | 30 Jackson Ave | HHW Event | 1,408 |
| Melville | NYS DOT Facility (DEC Clean Sweep) | 1400 Walt Whitman Dr | Other Event | 333 |
| Riverhead | Town Highway Dept Yard (Town) | 1177 Osborn Ave | HHW Event | 418 |
| Riverhead | NYS DOT Facility (DEC Clean Sweep) | 1900 County Route 58 (Old Country Rd) | Other Event | 138 |
| Sag Harbor | Sag Harbor Transfer Station (Town) | 1404 Bridgehampton Sag Harbor Tpke | HHW Event | 866 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-------------------------------|---|----------------------|------------------|---------|
| Southampton | North Sea Transfer Station (Town) | 1370 Majors Path | HHW Event | 1,928 |
| Sullivan County (1) | | | | |
| Monticello | Monticello Transfer Station (County) | 91 Landfill Dr | HHW Event | 1,558 |
| Tompkins County (1) | | | | |
| Ithaca | Tompkins County Recycling and Solid Waste Center (County) | 160 Commercial Ave | HHW Event | 4,911 |
| Ulster County (2) | | | | |
| Kingston | UCRRA Ulster Transfer Station (County) | 999 Flatbush Rd | HHW Event | 3,202 |
| New Paltz | UCRRA New Paltz Transfer Station (County) | 1 Clearwater Rd | HHW Event | 2,318 |
| Warren County (2) | | | | |
| Queensbury | Queensbury Highway Garage (County) | 742 Bay Rd | HHW Event | 3,000 |
| Warrensburg | Warren County DPW (County) | 4028 Main St | HHW Event | 2,017 |
| Washington County (1) | | | | |
| Fort Edward | Washington County Office Bldg (County) | 383 Broadway Ave | HHW Event | 8,646 |
| Westchester County (8) | | | | |
| Mamaroneck | Center for Green Building (Closed Aug 2022) | 822A Mamaroneck Ave | Retail | 229 |
| Mount Vernon | South 5th Avenue Parking Lot (County) | 36 S 5th St | HHW Event | 234 |
| Peekskill | Charles Point Resource Recovery Facility (Resco) (County) | 1 Charles Point Ave | HHW Event | 1,323 |
| Purchase | SUNY Purchase College (Greensheen) | 735 Anderson Hill Rd | Paint Only Event | 2,066 |
| Rye | Rye Playland (County) | 1 Playland Pkwy | HHW Event | 2,482 |
| South Salem | Lewisboro Town Park (GreenSheen) | 1079 Rt 35 | Paint Only Event | 4,362 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|------------------|----------------------------|------------------|-----------|---------|
| Yonkers | Sprain Ridge Park (County) | 149 Jackskon Ave | HHW Event | 5,093 |
| Yorktown Heights | FDR State Park (County) | 2957 Crompond Rd | HHW Event | 2,440 |

3. Large Volume Pickup Sites 112,957

Albany County (15)

| | | | | |
|-------------|--------------------------|--|-----|-----|
| Albany | [Painting Contractor] | | LVP | 163 |
| Albany | [Painting Contractor] | | LVP | 474 |
| Albany | [College] | | LVP | 78 |
| Albany | [Construction] | | LVP | 148 |
| Albany | [State Government] | | LVP | 296 |
| Albany | [Reuse Store] | | LVP | 145 |
| Albany | [Credit Union] | | LVP | 152 |
| Albany | [Painting Contractor] | | LVP | 166 |
| Albany | [Hospital] | | LVP | 70 |
| Altamont | [Assisted Living] | | LVP | 118 |
| Glenmont | [Property Manager/Owner] | | LVP | 130 |
| Guilderland | [Property Manager/Owner] | | LVP | 241 |
| Menands | [Property Manager/Owner] | | LVP | 249 |
| Menands | [State Government] | | LVP | 253 |
| Watervliet | [Property Manager/Owner] | | LVP | 89 |

Bronx County (30)

| | | | | |
|-------|--------------------------|--|-----|-----|
| Bronx | [Property Manager/Owner] | | LVP | 198 |
| Bronx | [Property Manager/Owner] | | LVP | 431 |
| Bronx | [City Government] | | LVP | 424 |
| Bronx | [City Government] | | LVP | 116 |
| Bronx | [City Government] | | LVP | 178 |
| Bronx | [City Government] | | LVP | 69 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|--------------------------|---------|-----------|---------|
| Bronx | [Property Manager/Owner] | | LVP | 371 |
| Bronx | [City Government] | | LVP | 160 |
| Bronx | [City Government] | | LVP | 334 |
| Bronx | [Household] | | LVP | 196 |
| Bronx | [Property Manager/Owner] | | LVP | 193 |
| Bronx | [Property Manager/Owner] | | LVP | 53 |
| Bronx | [Property Manager/Owner] | | LVP | 27 |
| Bronx | [Property Manager/Owner] | | LVP | 135 |
| Bronx | [College] | | LVP | 236 |
| Bronx | [Property Manager/Owner] | | LVP | 299 |
| Bronx | [Property Manager/Owner] | | LVP | 133 |
| Bronx | [Property Manager/Owner] | | LVP | 51 |
| Bronx | [Property Manager/Owner] | | LVP | 115 |
| Bronx | [Property Manager/Owner] | | LVP | 366 |
| Bronx | [Property Manager/Owner] | | LVP | 586 |
| Bronx | [Property Manager/Owner] | | LVP | 199 |
| Bronx | [Property Manager/Owner] | | LVP | 244 |
| Bronx | [Property Manager/Owner] | | LVP | 509 |
| Bronx | [Property Manager/Owner] | | LVP | 81 |
| Bronx | [Property Manager/Owner] | | LVP | 219 |
| Bronx | [Property Manager/Owner] | | LVP | 357 |
| Bronx | [School District] | | LVP | 458 |
| Bronx | [Property Manager/Owner] | | LVP | 306 |
| Bronx | [Property Manager/Owner] | | LVP | 135 |

Cattaraugus County (1)

| | | | | |
|-------|-------------------|--|-----|-----|
| Olean | [Lumber Retailer] | | LVP | 133 |
|-------|-------------------|--|-----|-----|

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|------------------------------|--------------------------|---------|-----------|---------|
| Cayuga County (1) | | | | |
| Port Bryon | [Household] | | LVP | 121 |
| Chautauqua County (1) | | | | |
| Mayville | [Property Manager/Owner] | | LVP | 815 |
| Chemung County (4) | | | | |
| Elmira | [Hospital] | | LVP | 171 |
| Elmira | [Property Manager/Owner] | | LVP | 80 |
| Horseheads | [Painting Contractor] | | LVP | 182 |
| Van Etten | [Household] | | LVP | 132 |
| Chenango County (1) | | | | |
| Afton | [School District] | | LVP | 176 |
| Clinton County (3) | | | | |
| Plattsburgh | [Painting Contractor] | | LVP | 392 |
| Plattsburgh | [Vocational School] | | LVP | 731 |
| Plattsburgh | [Painting Contractor] | | LVP | 352 |
| Columbia County (2) | | | | |
| Hudson | [Property Manager/Owner] | | LVP | 301 |
| North Chatham | [Property Manager/Owner] | | LVP | 220 |
| Delaware County (2) | | | | |
| Deposit | [Property Manager/Owner] | | LVP | 151 |
| Downsville | [School] | | LVP | 149 |
| Dutchess County (6) | | | | |
| Pleasant Valley | [Painting Contractor] | | LVP | 150 |
| Poughkeepsie | [Construction] | | LVP | 218 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|--------------|--------------------------|---------|-----------|---------|
| Poughkeepsie | [Painting Contractor] | | LVP | 206 |
| Poughkeepsie | [Household] | | LVP | 79 |
| Poughkeepsie | [Property Manager/Owner] | | LVP | 603 |
| Poughkeepsie | [Construction] | | LVP | 85 |

Erie County (33)

| | | | | |
|-----------------|--------------------------|--|-----|-------|
| Alden | [Swimming Pool] | | LVP | 202 |
| Amherst | [University] | | LVP | 169 |
| Buffalo | [Property Manager/Owner] | | LVP | 515 |
| Buffalo | [Junk Hauler] | | LVP | 512 |
| Buffalo | [Property Manager/Owner] | | LVP | 111 |
| Buffalo | [Hospital] | | LVP | 45 |
| Buffalo | [Social Club] | | LVP | 137 |
| Buffalo | [Nonprofit] | | LVP | 126 |
| Buffalo | [Painting Contractor] | | LVP | 1,944 |
| Buffalo | [Property Manager/Owner] | | LVP | 120 |
| Cheektowaga | [Construction] | | LVP | 142 |
| Cheektowaga | [Property Manager/Owner] | | LVP | 55 |
| Cheektowaga | [Household] | | LVP | 215 |
| Cheektowaga | [Painting Contractor] | | LVP | 226 |
| Cheektowaga | [Painting Contractor] | | LVP | 313 |
| Cheektowaga | [Property Manager/Owner] | | LVP | 190 |
| Clarence | [Household] | | LVP | 176 |
| Clarence | [Painting Contractor] | | LVP | 493 |
| Clarence | [Construction] | | LVP | 172 |
| Clarence Center | [Painting Contractor] | | LVP | 207 |
| Depew | [Painting Contractor] | | LVP | 486 |
| Depew | [Painting Contractor] | | LVP | 62 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|--------------|--------------------------|---------|-----------|---------|
| Elma | [Painting Contractor] | | LVP | 207 |
| Elma | [Painting Contractor] | | LVP | 504 |
| Grand Island | [Construction] | | LVP | 132 |
| Hamburg | [Property Manager/Owner] | | LVP | 98 |
| Hamburg | [Painting Contractor] | | LVP | 199 |
| Lancaster | [County Government] | | LVP | 194 |
| Lancaster | [Painting Contractor] | | LVP | 596 |
| Lancaster | [Church] | | LVP | 62 |
| Lancaster | [Painting Contractor] | | LVP | 357 |
| Orchard Park | [Painting Contractor] | | LVP | 248 |
| Tonawanda | [Painting Contractor] | | LVP | 215 |

Essex County (1)

| | | | | |
|--------------|--------------------------|--|-----|-----|
| Schroon Lake | [Property Manager/Owner] | | LVP | 178 |
|--------------|--------------------------|--|-----|-----|

Franklin County (1)

| | | | | |
|--------------|----------------|--|-----|-----|
| Saranac Lake | [Construction] | | LVP | 232 |
|--------------|----------------|--|-----|-----|

Fulton County (2)

| | | | | |
|--------------|-------------------|--|-----|-----|
| Gloversville | [School District] | | LVP | 635 |
| Johnstown | [Landfill] | | LVP | 438 |

Genesee County (4)

| | | | | |
|----------|-----------------------|--|-----|-----|
| Batavia | [Household] | | LVP | 56 |
| Batavia | [Painting Contractor] | | LVP | 96 |
| Elba | [Painting Contractor] | | LVP | 286 |
| Stafford | [Painting Contractor] | | LVP | 76 |

Jefferson County (6)

| | | | | |
|----------------|-----------------------|--|-----|-------|
| Alexandria Bay | [Painting Contractor] | | LVP | 1,897 |
|----------------|-----------------------|--|-----|-------|

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-------------|--------------------------|---------|-----------|---------|
| Evans Mills | [Property Manager/Owner] | | LVP | 620 |
| Fort Drum | [Property Manager/Owner] | | LVP | 656 |
| Fort Drum | [Army] | | LVP | 234 |
| Watertown | [School District] | | LVP | 259 |
| Watertown | [Painting Contractor] | | LVP | 193 |

Kings County (25)

| | | | | |
|----------|--------------------------|--|-----|-----|
| Brooklyn | [Property Manager/Owner] | | LVP | 87 |
| Brooklyn | [Painting Contractor] | | LVP | 577 |
| Brooklyn | [Paint Retailer] | | LVP | 142 |
| Brooklyn | [Painting Contractor] | | LVP | 126 |
| Brooklyn | [School District] | | LVP | 154 |
| Brooklyn | [Retailer] | | LVP | 110 |
| Brooklyn | [School District] | | LVP | 163 |
| Brooklyn | [School District] | | LVP | 137 |
| Brooklyn | [School District] | | LVP | 145 |
| Brooklyn | [Painting Contractor] | | LVP | 158 |
| Brooklyn | [School District] | | LVP | 129 |
| Brooklyn | [Painting Contractor] | | LVP | 121 |
| Brooklyn | [Property Manager/Owner] | | LVP | 242 |
| Brooklyn | [City Government] | | LVP | 579 |
| Brooklyn | [School District] | | LVP | 187 |
| Brooklyn | [Property Manager/Owner] | | LVP | 109 |
| Brooklyn | [School District] | | LVP | 202 |
| Brooklyn | [State Government] | | LVP | 376 |
| Brooklyn | [Property Manager/Owner] | | LVP | 108 |
| Brooklyn | [School District] | | LVP | 84 |
| Brooklyn | [Property Manager/Owner] | | LVP | 108 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|--------------------------|---------|-----------|---------|
| Brooklyn | [Property Manager/Owner] | | LVP | 165 |
| Brooklyn | [Property Manager/Owner] | | LVP | 141 |
| Brooklyn | [College] | | LVP | 70 |
| Brooklyn | [Property Manager/Owner] | | LVP | 566 |

Lewis County (2)

| | | | | |
|------------|------------------|--|-----|-----|
| Castorland | [Household] | | LVP | 167 |
| Lowville | [Hardware Store] | | LVP | 143 |

Livingston County (4)

| | | | | |
|--------------|---------------------|--|-----|-------|
| Dansville | [Hospital] | | LVP | 203 |
| Geneseo | [University] | | LVP | 1,530 |
| Leicester | [Construction] | | LVP | 58 |
| Mount Morris | [County Government] | | LVP | 189 |

Madison County (1)

| | | | | |
|-----------|-----------------------|--|-----|-----|
| Cazenovia | [Painting Contractor] | | LVP | 259 |
|-----------|-----------------------|--|-----|-----|

Monroe County (23)

| | | | | |
|----------------|-----------------------|--|-----|-------|
| Brockport | [School] | | LVP | 156 |
| Chili | [University] | | LVP | 353 |
| East Rochester | [Construction] | | LVP | 1,038 |
| Hilton | [Painting Contractor] | | LVP | 111 |
| Pittsford | [Painting Contractor] | | LVP | 150 |
| Rochester | [Painting Contractor] | | LVP | 187 |
| Rochester | [Nonprofit] | | LVP | 224 |
| Rochester | [Household] | | LVP | 116 |
| Rochester | [Household] | | LVP | 178 |
| Rochester | [Nonprofit] | | LVP | 127 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|--------------------------|---------|-----------|---------|
| Rochester | [Painting Contractor] | | LVP | 742 |
| Rochester | [Painting Contractor] | | LVP | 216 |
| Rochester | [Property Manager/Owner] | | LVP | 457 |
| Rochester | [Painting Contractor] | | LVP | 235 |
| Rochester | [Painting Contractor] | | LVP | 530 |
| Rochester | [Painting Contractor] | | LVP | 179 |
| Rochester | [University] | | LVP | 284 |
| Rochester | [Painting Contractor] | | LVP | 208 |
| Rochester | [Property Manager/Owner] | | LVP | 193 |
| Rochester | [Painting Contractor] | | LVP | 552 |
| Webster | [Property Manager/Owner] | | LVP | 140 |
| Webster | [Property Manager/Owner] | | LVP | 406 |
| Webster | [Painting Contractor] | | LVP | 167 |

Montgomery County (4)

| | | | | |
|-----------|--------------------------|--|-----|-----|
| Amsterdam | [Property Manager/Owner] | | LVP | 64 |
| Amsterdam | [Nonprofit] | | LVP | 128 |
| Amsterdam | [City Government] | | LVP | 202 |
| Amsterdam | [Household] | | LVP | 189 |

Nassau County (12)

| | | | | |
|-------------|-----------------------|--|-----|-----|
| Bellmore | [Hardware Store] | | LVP | 196 |
| Bethpage | [Hardware Store] | | LVP | 4 |
| Great Neck | [Hardware Store] | | LVP | 67 |
| Hicksville | [Painting Contractor] | | LVP | 104 |
| Island Park | [Hardware Store] | | LVP | 192 |
| Manhasset | [Clothing Retailer] | | LVP | 122 |
| Massapequa | [Hardware Store] | | LVP | 108 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------------|-----------------------|---------|-----------|---------|
| Massapequa Park | [Hardware Store] | | LVP | 449 |
| Mineola | [Painting Contractor] | | LVP | 601 |
| New Hyde Park | [Hardware Store] | | LVP | 115 |
| North Bellmore | [Hardware Store] | | LVP | 234 |
| Valley Stream | [Hospital] | | LVP | 128 |

New York County (37)

| | | | | |
|----------|--------------------------|--|-----|-----|
| New York | [Property Manager/Owner] | | LVP | 138 |
| New York | [Property Manager/Owner] | | LVP | 129 |
| New York | [Property Manager/Owner] | | LVP | 142 |
| New York | [Property Manager/Owner] | | LVP | 123 |
| New York | [Property Manager/Owner] | | LVP | 31 |
| New York | [Property Manager/Owner] | | LVP | 154 |
| New York | [College] | | LVP | 62 |
| New York | [Painting Contractor] | | LVP | 380 |
| New York | [Property Manager/Owner] | | LVP | 145 |
| New York | [Property Manager/Owner] | | LVP | 87 |
| New York | [University] | | LVP | 94 |
| New York | [Property Manager/Owner] | | LVP | 143 |
| New York | [Painting Contractor] | | LVP | 169 |
| New York | [Property Manager/Owner] | | LVP | 131 |
| New York | [Painting Contractor] | | LVP | 218 |
| New York | [Property Manager/Owner] | | LVP | 230 |
| New York | [Property Manager/Owner] | | LVP | 156 |
| New York | [Property Manager/Owner] | | LVP | 159 |
| New York | [Property Manager/Owner] | | LVP | 158 |
| New York | [Property Manager/Owner] | | LVP | 79 |
| New York | [Property Manager/Owner] | | LVP | 190 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|--------------------------|---------|-----------|---------|
| New York | [Property Manager/Owner] | | LVP | 119 |
| New York | [School District] | | LVP | 90 |
| New York | [University] | | LVP | 56 |
| New York | [Hardware Store] | | LVP | 72 |
| New York | [School District] | | LVP | 53 |
| New York | [School District] | | LVP | 215 |
| New York | [Property Manager/Owner] | | LVP | 314 |
| New York | [Paint Retailer] | | LVP | 117 |
| New York | [Museum] | | LVP | 142 |
| New York | [Art Fair] | | LVP | 47 |
| New York | [Property Manager/Owner] | | LVP | 167 |
| New York | [Painting Contractor] | | LVP | 95 |
| New York | [Painting Contractor] | | LVP | 117 |
| New York | [Hotel] | | LVP | 185 |
| New York | [Property Manager/Owner] | | LVP | 128 |
| New York | [Paint Retailer] | | LVP | 877 |

Niagara County (8)

| | | | | |
|-----------------|--------------------------|--|-----|-------|
| Lockport | [Painting Contractor] | | LVP | 214 |
| Lockport | [Construction] | | LVP | 286 |
| Lockport | [City Government] | | LVP | 256 |
| Niagara Falls | [Property Manager/Owner] | | LVP | 236 |
| North Tonawanda | [Painting Contractor] | | LVP | 1,040 |
| North Tonawanda | [Household] | | LVP | 291 |
| Tonawanda | [Painting Contractor] | | LVP | 97 |
| Wilson | [Property Manager/Owner] | | LVP | 104 |

Oneida County (7)

| | | | | |
|------|-------------------|--|-----|-----|
| Rome | [School District] | | LVP | 394 |
|------|-------------------|--|-----|-----|

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|------------|--------------------------|---------|-----------|---------|
| Rome | [Nonprofit] | | LVP | 127 |
| Rome | [Painting Contractor] | | LVP | 74 |
| Rome | [Hardware Distributor] | | LVP | 188 |
| Rome | [Property Manager/Owner] | | LVP | 225 |
| Utica | [Property Manager/Owner] | | LVP | 134 |
| Waterville | [Painting Contractor] | | LVP | 249 |

Onondaga County (9)

| | | | | |
|---------------|--------------------------|--|-----|-----|
| Baldwinsville | [Painting Contractor] | | LVP | 309 |
| East Syracuse | [Building Supply] | | LVP | 148 |
| Liverpool | [Property Manager/Owner] | | LVP | 94 |
| Mattydale | [Painting Contractor] | | LVP | 224 |
| Skaneateles | [School] | | LVP | 203 |
| Skaneateles | [Painting Contractor] | | LVP | 95 |
| Syracuse | [Painting Contractor] | | LVP | 136 |
| Syracuse | [Property Manager/Owner] | | LVP | 285 |
| Syracuse | [Construction] | | LVP | 926 |

Ontario County (4)

| | | | | |
|-------------|--------------------------|--|-----|-----|
| Canandaigua | [Hospital] | | LVP | 127 |
| Farmington | [Painting Contractor] | | LVP | 433 |
| Geneva | [Painting Contractor] | | LVP | 214 |
| Victor | [Property Manager/Owner] | | LVP | 85 |

Orange County (4)

| | | | | |
|------------|-----------------------|--|-----|-------|
| Goshen | [Retailer] | | LVP | 1,068 |
| Middletown | [Painting Contractor] | | LVP | 357 |
| Middletown | [Retailer] | | LVP | 1,446 |
| Montgomery | [Prefinisher] | | LVP | 3,528 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|---------------------------|--------------------------|---------|-----------|---------|
| Orleans County (2) | | | | |
| Albion | [Painting Contractor] | | LVP | 155 |
| Medina | [Paint Store] | | LVP | 171 |
| Oswego County (2) | | | | |
| Mexico | [Painting Contractor] | | LVP | 189 |
| Phoenix | [State Government] | | LVP | 140 |
| Otsego County (3) | | | | |
| Fly Creek | [Construction] | | LVP | 60 |
| Milford | [Painting Contractor] | | LVP | 107 |
| South New Berlin | [Wedding Venue] | | LVP | 112 |
| Queens County (13) | | | | |
| Floral Park | [Property Manager/Owner] | | LVP | 159 |
| Forest Hills | [School District] | | LVP | 152 |
| Glendale | [School District] | | LVP | 153 |
| Jackson Heights | [Property Manager/Owner] | | LVP | 213 |
| Jamaica | [Property Manager/Owner] | | LVP | 614 |
| Kew Gardens | [Property Manager/Owner] | | LVP | 81 |
| Long Island City | [Painting Contractor] | | LVP | 402 |
| Long Island City | [Paint Retailer] | | LVP | 2,649 |
| Maspeth | [Painting Contractor] | | LVP | 483 |
| Maspeth | [State Government] | | LVP | 66 |
| Middle Village | [School District] | | LVP | 114 |
| New Hyde Park | [Hospital] | | LVP | 417 |
| Queens | [City Government] | | LVP | 778 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-------------------------------|--------------------------|---------|-----------|---------|
| Rensselaer County (14) | | | | |
| Averill Park | [School District] | | LVP | 211 |
| East Greenbush | [School District] | | LVP | 326 |
| Rensselaer | [Housing Development] | | LVP | 335 |
| Rensselaer | [Property Manager/Owner] | | LVP | 208 |
| Rensselaer | [Property Manager/Owner] | | LVP | 143 |
| Troy | [Retailer] | | LVP | 289 |
| Troy | [Painting Contractor] | | LVP | 263 |
| Troy | [Hospital] | | LVP | 275 |
| Troy | [School District] | | LVP | 199 |
| Troy | [Property Manager/Owner] | | LVP | 94 |
| Troy | [Painting Contractor] | | LVP | 98 |
| Troy | [Household] | | LVP | 311 |
| Troy | [School District] | | LVP | 952 |
| Wynantskill | [School District] | | LVP | 64 |
| Richmond County (3) | | | | |
| Staten Island | [Hardware Store] | | LVP | 159 |
| Staten Island | [Painting Contractor] | | LVP | 107 |
| Staten Island | [School District] | | LVP | 140 |
| Rockland County (1) | | | | |
| Spring Valley | [Painting Contractor] | | LVP | 228 |
| Saratoga County (8) | | | | |
| Ballston Spa | [Painting Contractor] | | LVP | 248 |
| Ballston Spa | [Painting Contractor] | | LVP | 496 |
| Clifton Park | [Property Manager/Owner] | | LVP | 310 |
| Mechanicville | [Construction] | | LVP | 262 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|------------------|--------------------------|---------|-----------|---------|
| Milton | [Painting Contractor] | | LVP | 106 |
| Saratoga Springs | [Property Manager/Owner] | | LVP | 103 |
| Saratoga Springs | [Vocational School] | | LVP | 140 |
| Saratoga Springs | [Property Manager/Owner] | | LVP | 78 |

Schenectady County (6)

| | | | | |
|-------------|-----------------------|--|-----|-----|
| Rotterdam | [Grocery Store] | | LVP | 283 |
| Schenectady | [School District] | | LVP | 151 |
| Schenectady | [Painting Contractor] | | LVP | 548 |
| Schenectady | [School District] | | LVP | 236 |
| Schenectady | [Reuse Store] | | LVP | 272 |
| Schenectady | [College] | | LVP | 251 |

Schoharie County (1)

| | | | | |
|-------------|-------------|--|-----|----|
| West Fulton | [Household] | | LVP | 54 |
|-------------|-------------|--|-----|----|

Seneca County (1)

| | | | | |
|----------|-------------|--|-----|-----|
| Waterloo | [Household] | | LVP | 112 |
|----------|-------------|--|-----|-----|

St Lawrence County (1)

| | | | | |
|---------|-------------------|--|-----|----|
| Massena | [School District] | | LVP | 96 |
|---------|-------------------|--|-----|----|

Steuben County (2)

| | | | | |
|-----------|-----------------------|--|-----|-----|
| Dansville | [Painting Contractor] | | LVP | 12 |
| Hornell | [School District] | | LVP | 230 |

Suffolk County (24)

| | | | | |
|---------------|-----------------------|--|-----|-----|
| Babylon | [School District] | | LVP | 206 |
| Bohemia | [Home Center] | | LVP | 420 |
| Central Islip | [School] | | LVP | 377 |
| Deer Park | [Painting Contractor] | | LVP | 132 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|------------------|-----------------------|---------|-----------|---------|
| East Farmingdale | [Hardware Store] | | LVP | 418 |
| East Hampton | [Painting Contractor] | | LVP | 122 |
| Elwood | [School] | | LVP | 89 |
| Holtsville | [Painting Contractor] | | LVP | 252 |
| Huntington | [Clothing Retailer] | | LVP | 65 |
| Lake Grove | [Retailer] | | LVP | 104 |
| Mastic | [Painting Contractor] | | LVP | 93 |
| Medford | [Construction] | | LVP | 286 |
| Northport | [Hardware Store] | | LVP | 74 |
| Northport | [School District] | | LVP | 377 |
| Port Jefferson | [Household] | | LVP | 389 |
| Rocky Point | [Hardware Store] | | LVP | 10 |
| Ronkonkoma | [Painting Contractor] | | LVP | 511 |
| Ronkonkoma | [Construction] | | LVP | 368 |
| Ronkonkoma | [Painting Contractor] | | LVP | 463 |
| Ronkonkoma | [Construction] | | LVP | 100 |
| Smithtown | [Hardware Store] | | LVP | 207 |
| Southampton | [Hardware Store] | | LVP | 383 |
| Stony brook | [University] | | LVP | 118 |
| West Islip | [Hardware Store] | | LVP | 343 |

Sullivan County (1)

| | | | | |
|--------------|-------------|--|-----|-----|
| North Branch | [Household] | | LVP | 182 |
|--------------|-------------|--|-----|-----|

Tompkins County (9)

| | | | | |
|--------|--------------------------|--|-----|-----|
| Dryden | [School District] | | LVP | 137 |
| Groton | [Painting Contractor] | | LVP | 337 |
| Ithaca | [Church] | | LVP | 81 |
| Ithaca | [Property Manager/Owner] | | LVP | 227 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|--------------------------|---------|-----------|---------|
| Ithaca | [Property Manager/Owner] | | LVP | 166 |
| Ithaca | [Property Manager/Owner] | | LVP | 120 |
| Ithaca | [Household] | | LVP | 94 |
| Ithaca | [Property Manager/Owner] | | LVP | 145 |
| Newfield | [Storage] | | LVP | 1,904 |

Ulster County (8)

| | | | | |
|------------|--------------------------|--|-----|-------|
| Kingston | [Property Manager/Owner] | | LVP | 107 |
| Kingston | [Property Manager/Owner] | | LVP | 1,545 |
| Kingston | [Construction] | | LVP | 99 |
| Kingston | [City Government] | | LVP | 513 |
| Phoenicia | [Nonprofit] | | LVP | 835 |
| Saugerties | [Painting Contractor] | | LVP | 191 |
| Saugerties | [Painting Contractor] | | LVP | 161 |
| Saugerties | [Construction] | | LVP | 610 |

Warren County (3)

| | | | | |
|--------------|-----------------------|--|-----|-----|
| Glens Falls | [Painting Contractor] | | LVP | 70 |
| Pottersville | [School] | | LVP | 194 |
| Queensbury | [Painting Contractor] | | LVP | 189 |

Washington County (1)

| | | | | |
|--------------|-----------------------|--|-----|-----|
| Hudson Falls | [Painting Contractor] | | LVP | 467 |
|--------------|-----------------------|--|-----|-----|

Wayne County (6)

| | | | | |
|------------|-----------------------|--|-----|--------|
| Newark | [Painting Contractor] | | LVP | 179 |
| North Rose | [Lumber Store] | | LVP | 10,129 |
| North Rose | [Nonprofit] | | LVP | 323 |
| Ontario | [Painting Contractor] | | LVP | 612 |
| Williamson | [Painting Contractor] | | LVP | 437 |

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|-------------------|---------|-----------|---------|
| Wolcott | [School District] | | LVP | 149 |

Westchester County (13)

| | | | | |
|-----------------|-----------------------|--|-----|-----|
| Bedford Hills | [Painting Contractor] | | LVP | 166 |
| Cortlandt Manor | [Landscape] | | LVP | 105 |
| Elmsford | [Painting Contractor] | | LVP | 406 |
| Goldens Bridge | [Household] | | LVP | 67 |
| Larchmont | [Painting Contractor] | | LVP | 484 |
| Mount Vernon | [Painting Contractor] | | LVP | 433 |
| Mt Kisco | [Painting Contractor] | | LVP | 192 |
| New Rochelle | [College] | | LVP | 333 |
| Port Chester | [Painting Contractor] | | LVP | 265 |
| Scarsdale | [Co-op] | | LVP | 174 |
| Scarsdale | [Paint Retailer] | | LVP | 168 |
| Yonkers | [Painting Contractor] | | LVP | 439 |
| Yonkers | [Construction] | | LVP | 166 |

Yates County (2)

| | | | | |
|------------|-----------------------|--|-----|-----|
| Keuka Park | [College] | | LVP | 108 |
| Penn Yan | [Painting Contractor] | | LVP | 164 |

4. Door-to-Door Programs**3,277****Erie County (5)**

| | | | | |
|--------------|-----------------------------------|---------------------|---------|-------|
| Boston | Boston Door to Door Program | (No street address) | HHW D2D | 1,195 |
| Colden | Colden Door to Door Program | (No street address) | HHW D2D | 416 |
| Holland | Holland Door to Door Program | (No street address) | HHW D2D | 257 |
| Orchard Park | Orchard Park Door to Door Program | (No street address) | HHW D2D | 882 |
| Springville | Springville Door to Door Program | (No street address) | HHW D2D | 527 |

NEW YORK PAINTCARE SITES

Collection volume for the 14 month reporting period from May 1 2022 to June 30, 2023

| City/Town | Site Name | Address | Site Type | Gallons |
|-----------|-----------|---------|-----------|---------|
|-----------|-----------|---------|-----------|---------|

| | | | | |
|-------------------------|--|--|--|---------------|
| 5. Special Sites | | | | 38,349 |
|-------------------------|--|--|--|---------------|

Bronx County (1)

| | | | | |
|-------|---|---------------------|---------|-------|
| Bronx | DSNY Special Waste Drop-Off Site (Bronx-Hunts Point) | Foot of Farragut St | Special | 4,331 |
|-------|---|---------------------|---------|-------|

Kings County (1)

| | | | | |
|----------|---|----------------|---------|-------|
| Brooklyn | DSNY Special Waste Drop-Off Site (Brooklyn-Greenpoint) | 459 N Henry St | Special | 4,061 |
|----------|---|----------------|---------|-------|

New York County (1)

| | | | | |
|----------|---|--|---------|-------|
| New York | DSNY Special Waste Drop-Off Site (Manhattan-Lower East Side) | 74 Pike Slip (under Manhattan Bridge) | Special | 2,102 |
|----------|---|--|---------|-------|

Queens County (1)

| | | | | |
|---------------|--|-----------------|---------|--------|
| College Point | DSNY Special Waste Drop-Off Site (Queens-College Point) | 120-15 31st Ave | Special | 10,971 |
|---------------|--|-----------------|---------|--------|

Richmond County (1)

| | | | | |
|---------------|---|---------------|---------|--------|
| Staten Island | DSNY Special Waste Drop-Off Site (Staten Island-Fresh Kills) | 2 Muldoon Ave | Special | 16,884 |
|---------------|---|---------------|---------|--------|

Appendix B

Audit Report and Financial Statements

PaintCare Inc. New York Architectural Paint Recovery Program

Financial Statements and Independent Auditor's Report

June 30, 2023

Contents

| Category | Description |
|----------------------|----------------------------------|
| Report | Independent Auditor's Report |
| Financial Statements | Statement of Financial Position |
| Financial Statements | Statement of Activities |
| Financial Statements | Statement of Functional Expenses |
| Financial Statements | Statement of Cash Flows |
| Financial Statements | Notes to Financial Statements |

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Independent Auditor's Report

To the Board of Directors of PaintCare Inc.

Opinion

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare") New York Architectural Paint Recovery Program ("the Program"), which comprise the statement of financial position as of June 30, 2023; the related statements of activities, functional expenses, and cash flows for the fourteen months ended June 30, 2023; and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Program as of June 30, 2023, and the changes in its net assets and its cash flows for the fourteen months then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Program and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Responsibilities of Management for the Financial Statements (continued)

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Program's ability to continue as going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Program's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Program's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Rogers & Company PLLC

Vienna, Virginia

September 29, 2023

Statement of Financial Position

PaintCare Inc. - New York Architectural Paint Recovery Program
for the Fourteen Months Ended June 30, 2023

Assets

| Description | Amount (\$) |
|--------------------------|-------------|
| Cash | 2,575,649 |
| Accounts receivable, net | 2,733,844 |
| Due from PaintCare Inc. | 8,658,222 |
| Prepaid expenses | 154,023 |
| Intangible assets, net | 6,560 |
| Total assets | 14,128,298 |

Liabilities and Net Assets

Liabilities

| Description | Amount (\$) |
|---------------------------------------|-------------|
| Accounts payable and accrued expenses | 945,047 |
| Loan payable to ACA | 4,500,000 |
| Total liabilities | 5,445,047 |

Net Assets

| Description | Amount (\$) |
|----------------------------|-------------|
| Without donor restrictions | 8,683,251 |
| Total net assets | 8,683,251 |

Total Liabilities and Net Assets

| Description | Amount (\$) |
|----------------------------------|-------------|
| Total liabilities and net assets | 14,128,298 |

Statement of Activities

PaintCare Inc. - New York Architectural Paint Recovery Program
for the Fourteen Months Ended June 30, 2023

Operating Revenue

| Description | Amount (\$) |
|-------------------------------------|-------------|
| Paint recovery fees | 21,496,643 |
| Total operating revenue and support | 21,496,643 |

Expenses

Program and Delivery Services

| Description | Amount (\$) |
|-------------------------------------|-------------|
| Salaries and related benefits | 661,604 |
| Collection support | 777,730 |
| Transportation and processing | 6,039,043 |
| Communications | 1,290,727 |
| Professional fees | 20,747 |
| Travel | 93,272 |
| Meetings | 2,505 |
| Office and supplies | 2,832 |
| Subscriptions and publications | 305 |
| Professional development | 1,579 |
| Other expenses | 202,119 |
| Total program and delivery services | 9,092,463 |
| General and administrative | 1,899,651 |
| Total expenses | 10,992,114 |

Change in Net Assets

| Description | Amount (\$) |
|---------------------------------|-------------|
| Change in Net Assets | 10,504,529 |
| Net Assets, beginning of period | (1,821,278) |
| Net Assets, end of period | 8,683,251 |

Statement of Functional Expenses

PaintCare Inc. - New York Architectural Paint Recovery Program
for the Fourteen Months Ended June 30, 2023

| Description | Program and Delivery Services (\$) | General and Administrative (\$) | Total (\$) |
|------------------------------------|---------------------------------------|------------------------------------|-------------------|
| Salaries and related benefits | 661,604 | 0 | 661,604 |
| Collection support | 770,730 | 0 | 770,730 |
| Transportation and processing | 6,039,043 | 0 | 6,039,043 |
| Communications | 1,290,727 | 0 | 1,290,727 |
| Professional fees | 20,747 | 0 | 20,747 |
| Travel | 93,272 | 0 | 93,272 |
| Meetings | 2,505 | 0 | 2,505 |
| Office and supplies | 2,832 | 0 | 2,832 |
| Subscriptions and publications | 305 | 0 | 305 |
| Professional development | 1,579 | 0 | 1,579 |
| Other expenses | 202,119 | 17,765 | 75,796 |
| Allocation of corporate activities | 0 | 1,881,886 | 3,174,735 |
| Total Expenses | 9,092,463 | 1,899,651 | 10,992,114 |

Statement of Cash Flows

PaintCare Inc. - New York Architectural Paint Recovery Program
for the Fourteen Months Ended June 30, 2023

| Cash Flows from Operating Activities | Amount (\$) |
|--|-------------|
| Change in net assets | 10,504,529 |
| Adjustments to reconcile change in net assets to net cash used in operating activities: Amortization of intangible assets | 1,815 |
| Adjustments to reconcile change in net assets to net cash used in operating activities: Change in allowance for doubtful accounts receivable | 15,829 |
| Change in operating assets and liabilities: Increase in: Accounts receivable | (2,749,673) |
| Change in operating assets and liabilities: Increase in: Due from PaintCare Inc. | (5,979,500) |
| Change in operating assets and liabilities: Increase in: Prepaid expenses | (154,023) |
| Change in operating assets and liabilities: Increase in: Accounts payable and accrued expenses | 945,047 |
| Net cash provided by operating activities | 2,584,024 |
| Change in investing activities: Purchases of intangible assets | (8,375) |
| Change in investing activities: Proceeds of loan payable from ACA | 4,500,000 |
| Net cash used in investing activity | 4,491,625 |
| Net Change in Cash | 2,575,649 |
| Cash, beginning of period | 0 |
| Cash, end of period | 2,575,649 |

Notes to Financial Statements

PaintCare Inc. New York Architectural Paint Recovery Program - June 30, 2023

1. Nature of Operations

The New York Architectural Paint Recovery Program (“the Program”) is authorized to implement measures to require paint manufacturers to develop and implement a program to collect, transport, and process postconsumer paint to reduce the costs and environmental impacts of the disposal of postconsumer paint in New York. The Program is administered by PaintCare Inc. (“PaintCare”).

PaintCare, a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009. The paint stewardship legislation guides an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

The Program’s financial statements are prepared on the accrual basis of accounting. Net assets without donor restrictions represent funds that are not subject to donor-imposed stipulations and are available for support of the Program’s operations. There were no assets with donor restrictions as of June 30, 2023.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due for post-consumer paint recovery fees. The Program provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written-off against the related allowance. At June 30, 2023, an allowance of \$15,829 was recognized.

Intangible Assets

The Program capitalizes certain costs associated with computer software and other intangible assets developed or obtained for internal use. The Program's policy provides for the capitalization of external direct costs of preliminary project state activities, training, maintenance, and post implementation stages activities are expensed as incurred. Capitalized costs are amortized on a straight-line basis over the estimated useful lives of the assets, which is five years.

Communications Costs

On behalf of the Program, PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$1,290,727 for the fourteen months ended June 30, 2023, and are included in the accompanying statement of activities.

Revenue Recognition

The Program recognizes revenue from post-consumer paint recovery fees at the time the architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the Program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the Program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payment are due by the end of the month following the reporting period.

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Subsequent Events

In preparing these financial statements, the Program has evaluated events and transactions for potential recognition or disclosure through September 29, 2023, the date the financial statements were available to be issued.

3. Liquidity and Availability

At June 30, 2023, financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, consist of \$2,575,649 in cash and \$2,733,844 in net accounts receivable, totaling \$5,309,493. There are additional liquid assets available to the Program that are the liquid assets of PaintCare as a whole. PaintCare strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures for the Program. Financial assets in excess of daily cash requirements are handled and invested in money market funds and highly liquid securities by PaintCare.

4. Intangible Assets

Intangible assets consist of the following at June 30, 2023:

| | |
|--------------------------------|---------|
| Software | 8,375 |
| Less: accumulated amortization | (1,815) |
| Intangible assets, net | 6,560 |

Amortization expense for each year of the estimated remaining lives is estimated to be as follows for the years ending June 30:

| | |
|-------------------------------|-------|
| 2024 | 1,640 |
| 2025 | 1,640 |
| 2026 | 1,640 |
| 2027 | 1,640 |
| Future estimated amortization | 6,560 |

5. Related Party Transactions

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. ACA serves its members as an advocate on legislative, regulatory, and judicial issues at the federal, state, and local levels. ACA also provides members with such services as research and technical information, statistical management information, legal guidance, and community service project support, and acts as a forum for the exchange of information and ideas among the industry and its business partners.

5. Related Party Transactions (continued)

ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint, including the recovery program pursuant to Public Resources Code Section 48700. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the fourteen months ended June 30, 2023, total administrative fees charged by ACA to PaintCare were \$3,677,562, and of this amount, \$820,096 related to the Program. At June 30, 2023, PaintCare owed the Program \$8,658,222 related to paint recovery fees that are being held on behalf of the Program and are included in the accompanying statement of financial position.

6. Methods Used for Allocation of Expenses from Management & General Activities

The financial statements report certain categories of expenses using the direct allocation method. Each expense is assigned to a functional category based on direct usage.

7. Income Taxes

The Program itself is not subject to income taxes. The steward of the Program, PaintCare, is recognized as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code, and is exempt from income taxes except for taxes on unrelated business activities.

Appendix C



A Program to Manage Leftover Paint

Each year about 800 million gallons of architectural paint are sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

New York's paint stewardship law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer (leftover) architectural paint. Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

The program includes education about buying the right amount of paint, tips for using up remaining paint, and setting up convenient recycling locations throughout the state.

PaintCare Products

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program, or public works department.



Recycle

WITH **PaintCare**



Places to Take Leftover Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout the state. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) PAINT09.

How to Recycle

PaintCare sites accept all brands of leftover house paint, stain, and varnish, whether recently used or many years old. Containers must be five gallons or smaller, and some types of paint are not accepted. See back panel for a list of what PaintCare accepts for recycling.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call sites in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all paint containers have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



What Happens to the Paint?

PaintCare makes sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products, or is properly disposed of if no other beneficial use for it can be found.

Who Can Use the Program?

Households may drop off as much latex or oil-based paint as the site is willing to accept.

Businesses may drop off any amount of latex-based paint the site is willing to accept. To drop off oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it can drop off latex products but not oil-based paint at PaintCare sites. PaintCare offers a direct pickup service to collect oil-based paint from businesses that are ineligible to drop it off at PaintCare sites.

Do You Accept Large Volumes of Paint?

If you have at least 100 gallons of paint to recycle at your business or home, ask about our free large volume pickup service. Please visit www.paintcare.org for more details or to request a pickup.



PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint sold in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. The fee is based on the size of the container as follows:

| | |
|--------|---|
| \$0.00 | Half pint or smaller |
| \$0.45 | Larger than half pint up to smaller than 1 gallon |
| \$0.95 | 1 gallon up to 2 gallons |
| \$1.95 | Larger than 2 gallons up to 5 gallons |

Not a Deposit

The fee is not a deposit—it is part of the purchase price. The fee is used to fund the costs of running the program, including recycling, public education, staffing, and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) PAINT09.



It's easy to recycle
your leftover paint,
stain, and varnish.

Find a drop-off site near you:
(855) PAINT09 | paintcare.org



Paint Smarter

Scan the code above with your smart phone or visit paintcare.org/paint-smarter to get tips on how to buy the right amount of paint, use up what's left, and recycle the rest with PaintCare.

A nonprofit organization created by paint manufacturers, PaintCare is committed to making it easy and convenient to recycle leftover paint in states with paint stewardship laws.

xx-mcen-0522

Mini Card



PaintCare™
RECYCLING MADE EASY

**NEW YORK START DATE
MAY 1, 2022**

Paint Recycling Program

Paint manufacturers created PaintCare, a nonprofit organization, to provide convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that pass paint stewardship laws.

✓ PAINTCARE PRODUCTS

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

PAINTCARE FEE

The PaintCare fee is applied to the purchase price of architectural paint as required by law. The fee funds collection, transportation, and processing costs. The fee is based on container size as follows:

| | |
|--------|---|
| \$0.00 | Half pint or smaller |
| \$0.45 | Larger than half pint up to smaller than 1 gallon |
| \$0.95 | 1 gallon up to 2 gallons |
| \$1.95 | Larger than 2 gallons up to 5 gallons |

For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit paintcare.org, or call (855) PAINT09.

✗ NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Counter Mat

Recycle with PaintCare!



Buy Right: Consult with painting professionals and retailers to buy the right amount of paint and reduce potential waste.



Use It Up: Use up leftover paint on the surface you are painting, on additional painting projects around the house, or give it to someone else in your community.



Recycle the Rest: When you can't use up leftover paint, drop it off with PaintCare to get it recycled!

Visit www.paintcare.org to find a year-round paint drop-off site near you or schedule a large volume pickup.



**NEW YORK START DATE
MAY 1, 2022**

What types of paint products can be recycled with PaintCare?

PAINTCARE PRODUCTS

The following are products included in the program. When purchased, the PaintCare fee is applied. These products are accepted at no additional cost when dropped off at PaintCare's participating drop-off sites.

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based
- Deck coatings, floor paints (including textured coatings)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

The following are non-PaintCare products and are not included in the program. When purchased, the PaintCare fee is not applied. They are not accepted at PaintCare's participating drop-off sites.

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturing (OEM) (shop application) paints and finishes
- Containers that are leaking or empty, and containers without the original printed manufacturer's label are not accepted at retail drop-off sites

PROGRAM FUNDING

The PaintCare fee is applied to the purchase price of architectural paint sold in New York as required by law. The fee is based on container size:

| | |
|---|--------|
| Half pint or smaller | \$0.00 |
| Larger than half pint up to smaller than 1 gallon | \$0.45 |
| 1 gallon up to 2 gallons | \$0.95 |
| Larger than 2 gallons up to 5 gallons | \$1.95 |

NY-CMW-1121

Recycle Paint at This Store



✓ PAINTCARE PRODUCTS

Paint must be in sealed, original container with original manufacturer label.

- House paint and primers (latex or oil-based)
- Stains
- Deck and concrete sealers
- Clear finishes (e.g., varnishes, shellac)

✗ NON-PAINTCARE PRODUCTS

- No leaking, unlabeled, or empty containers
- No aerosol spray paints
- No drums or containers larger than 5 gallons
- We cannot accept other hazardous waste or chemicals such as paint thinner, solvents, motor oil, spackle, glue, adhesive, roofing tar, pesticides, cleaning chemicals

Paint is accepted during business hours only. Staff will check all products before accepting.

For a complete list of PaintCare Products, please ask for the PaintCare brochure, visit www.paintcare.org, or call (855) PAINT09.





PaintCare™
RECYCLING MADE EASY

We are a PaintCare Partner

The fee on the sale
of paint in New York
funds our program.

Recycle with PaintCare

To learn more, visit paintcare.org
or call (855) PAINT09.





PaintCare™

RECYCLING MADE EASY

✓ PaintCare Products

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Products must be in original containers with original labels.
Latex paint that is dried out and "rock hard" is also acceptable.

✗ Non-PaintCare Products

These products do not have a fee when purchased and are not accepted at drop-off sites:

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

To learn more, please call **(855) PAINT09** or visit www.paintcare.org

See a staff member for assistance before dropping off paint for recycling.



XX-MAR-2021

NO DUMPING

STOP!
IT'S ILLEGAL
to dump or abandon
Paint, Oil, or other
Hazardous Waste



THIS AREA MAY BE UNDER
VIDEO SURVEILLANCE

Violators Will Be Prosecuted

Large Volume Pickup (LVP) Service

Updated — November 2022



PaintCare offers a free pickup service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who Is PaintCare?

PaintCare is a nonprofit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

In states with a paint stewardship program (see www.paintcare.org/states), PaintCare's primary effort is to set up conveniently located drop-off sites—places where households and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit, usually from 5 to 20 gallons. To find a drop-off site near you, visit www.paintcare.org/drop-off-sites or call (855) PAINT09.

Large Volume Pickups

In states where PaintCare operates, those who have accumulated a large volume of paint may be eligible for PaintCare's large volume pickup service (LVP). Large volume means 100 or more gallons, measured by container size, not liquid volume. On a case-by-case basis, PaintCare may approve a pickup for less than 100 gallons. After two or three pickups, you may be switched to a recurring pickup service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST AN LVP

- 1. Sort and count your paint**
Tally the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains, and (2) oil-based paints and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).
- 2. Fill out the request form**
Fill out the Large Volume Pickup Request Form on our website at www.paintcare.org/pickup. Call PaintCare at (855) PAINT09 if you have any difficulty using the web form.

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pickup or inform you of the best place to take your paint if you do not meet the requirements. Once approved, you will be put in contact with our licensed transporter to schedule a pickup. It may be several weeks before your pickup occurs.

On the Day of Your Pickup

Sort your products into the two categories as noted above and store them in an area that has easy access for the transporter. If the paint is far from where the transporter parks, the path between should be at least four feet wide to accommodate movement of the paint collection bins.



The transporter is responsible for packing the paint into the bins. Once your paint is properly packed and loaded onto the transporter's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to a state authorized processing facility for recycling.

Recurring Service for LVPs

For those that generate large volumes of leftover paint on a regular basis, a service for recurring pickups is available. With this service, you will be provided with collection bins and can request a pickup when at least three bins are filled. Your full bins will be swapped with empty bins each time a pickup occurs. You will be required to sign a contract with PaintCare, and PaintCare will provide onsite training on how to properly pack the paint.

Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products. (Non-exempt generators may use the pickup service in New York. Contact PaintCare for details.)

If You Have Products We Don't Accept

PaintCare does not accept certain paint products (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that households contact their local household hazardous waste (HHW) program. Some HHW programs also allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Information for Painting Contractors

Updated — February 2023



How do paint stewardship laws affect painting contractors?

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,400 drop-off sites across all PaintCare programs. To find a drop-off location, visit paintcare.org/drop-off-sites.

Fee and Funding

As required by laws in PaintCare jurisdictions, the program is funded by a fee (known as the PaintCare fee) that must be added by manufacturers to the wholesale price of all architectural paint sold in the state, including paint sold in stores and online. This fee is paid by manufacturers to PaintCare to fund program operations including paint collection and recycling, consumer education, and program administration. Displaying the fee on receipts is optional for retailers; however, PaintCare encourages retailers to show the fee to inform consumers about the program. (See reverse for complete listing of fees by state.)

Recommendations for Contractors

Preparing Estimates

When estimating jobs, contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.

Convenient Paint Drop-Off Sites

With paint drop-off sites conveniently located throughout PaintCare states, anyone can drop off their leftover paint year-round. Many contractors report clearing out their storage spaces and no longer stockpiling paint. Contractors now have an answer for customers who ask what to do with old paint they no longer want; they can recommend that they use PaintCare drop-off sites too.

Most drop-off sites take 5 gallons per customer per trip, though some take more. All retail drop-off sites take paint from businesses, although some transfer stations and household hazardous waste programs only serve households. Always call a drop-off site ahead of visiting to make sure they have space for your volume and to confirm they take paint from businesses.

Pickup Service for Large Volumes

Painting contractors with at least 100 gallons of leftover paint to recycle may qualify to have their paint picked up by PaintCare for free. To learn more about this service or to request an appointment, visit www.paintcare.org/pickup or call (855) PAINT09.

Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products. (Non-exempt generators may use the pickup service in New York. Contact PaintCare for details.)

What Are the Fee Amounts?

The PaintCare fee is based on container size and varies from one program to another:

| | Half pint or smaller | Larger than half pint up to smaller than 1 gallon | 1 gallon up to 2 gallons | Larger than 2 gallons up to 5 gallons |
|----------------------|----------------------|---|--------------------------|---------------------------------------|
| California | \$0.00 | \$0.30 | \$0.65 | \$1.50 |
| Colorado | \$0.00 | \$0.35 | \$0.75 | \$1.60 |
| Connecticut | \$0.00 | \$0.35 | \$0.75 | \$1.60 |
| District of Columbia | \$0.00 | \$0.30 | \$0.70 | \$1.60 |
| Maine | \$0.00 | \$0.35 | \$0.75 | \$1.60 |
| Minnesota | \$0.00 | \$0.49 | \$0.99 | \$1.99 |
| New York | \$0.00 | \$0.45 | \$0.95 | \$1.95 |
| Oregon | \$0.00 | \$0.45 | \$0.95 | \$1.95 |
| Rhode Island | \$0.00 | \$0.35 | \$0.75 | \$1.60 |
| Vermont | \$0.00 | \$0.49 | \$0.99 | \$1.99 |
| Washington | \$0.00 | \$0.45 | \$0.95 | \$1.95 |

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
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- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Become a Retail Drop-Off Site for Paint

Updated — January 2023



PaintCare makes it easy for paint retailers to provide a convenient and valuable service for their community.

Funding for the program comes from a fee applied to the price of architectural paint sold in states with paint stewardship laws.

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge.

Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,400 drop-off sites across all PaintCare programs.

All retailers in active PaintCare states should 1) be aware of the program, 2) that the PaintCare fee is applied to the price of architectural paint products, and 3) that drop-off sites are available throughout the state.

Benefits to Retailers and Their Customers

There are many benefits to becoming a paint drop-off site. As a participating retailer, you will:

- Make recycling of leftover paint more convenient for your customers
- Support the paint industry's effort to lead the way in being responsible for end-of-life management of its products
- Keep leftover paint out of landfills and put to a beneficial use
- Promote your store's environmental responsibility
- Increase customer foot traffic and sales opportunities
- Help relieve local government of their cost of managing leftover paint
- Be advertised by PaintCare on their website and in consumer outreach efforts
- Help your state conserve resources, keep paint out of the waste stream, and prevent the improper disposal of paint in your community

Become a Paint Drop-Off Site

Retailers interested in becoming drop-off sites can fill out the Interest Form available at www.paintcare.org/drop-off-site-interest-form/.



PaintCare Drop-Off Sites Receive Free of Charge

- Reusable bins for storing collected PaintCare products
- Transportation and recycling of the collected PaintCare products
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Paint spill kits
- Listing of your store as a drop-off site on our website and in advertisements and promotional materials

Drop-Off Site Responsibilities

- Provide secure storage area for reusable paint collection bins
- Accept all brands of leftover PaintCare products from the public during regular business hours
- Place only PaintCare products in reusable collection bins, taking care not to open containers
- Keep bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures
- Display “drop-off site” signs in store window and provide consumers education materials about the program



What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

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- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

How Does the New York Paint Stewardship Program Affect Paint Retailers?

Updated — January 2023

New York's paint stewardship law requires a fee to be applied to all new paint sold. Retail stores must pass the fee on to consumers and may volunteer to be a drop-off site.

START DATE: MAY 1, 2022

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retail and other locations, where households and businesses can take postconsumer (leftover) architectural paint, free of charge. PaintCare has established more than 2,400 paint drop-off sites across its programs. Most sites are paint and hardware stores, as well as government run waste collection facilities. PaintCare is planning for several hundred retail and other drop-off sites in New York.

Participation as a Drop-Off Site is Voluntary

Paint retailers are encouraged to participate as drop-off sites. Participating as a drop-off site can increase foot traffic and provide an environmentally responsible service for their community by making it convenient for their customers to recycle leftover paint.

Store staff will screen and accept paint from the public. All supplies, including reusable collection bins, as well as transportation and recycling of the paint, and site training, will be provided by the PaintCare program. PaintCare also promotes sites to the local community.

Become a Paint Drop-off Site

Retailers interested in becoming drop-off sites can fill out the Interest Form available at www.paintcare.org/drop-off-site-interest-form/.



REQUIREMENTS OF RETAILERS

1. Check Registered Manufacturers and Brands

Once the program starts, retailers may not sell architectural paints in New York that are not registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the state. PaintCare publishes lists of registered manufacturers and brands so that retailers can check to see that the products they sell are registered. Please visit www.paintcare.org/manufacturers for current registration lists.

2. Pass on the PaintCare Fee

State law requires that a stewardship fee (PaintCare fee) is applied by manufacturers to the wholesale price of all architectural paint sold in store and online in New York. This fee funds all aspects of running the program. The fee is not a tax.

The fee is remitted by manufacturers to PaintCare. Manufacturers will then pass the fee to their dealers and retailers by adding it to the wholesale price of covered products. Retailers should see the PaintCare fee on

invoices from suppliers. The law also requires that retailers and distributors include the fee in the price of architectural paint they sell. The fee paid by the customers to the retailers will offset the fee charged to the retailers by their suppliers. This ensures a level playing field for all parties.

COMMON QUESTIONS

How much is the fee?

The fee is based on container size, as follows:

\$0.00 – Half pint or smaller

\$0.45 – Larger than half pint up to smaller than 1 gallon

\$0.95 – 1 gallon up to 2 gallons

\$1.95 – Larger than 2 gallons up to 5 gallons

How is the fee calculated?

The fee is set to cover the cost of a fully operating program. PaintCare estimated the annual program expenses and sales of architectural paint in New York and determined a fee structure that will provide the revenue needed to fund the program. PaintCare is a nonprofit organization and operates programs on a state-by-state basis, so the fee may increase or decrease in the future and is different from state to state.

Is the fee a deposit to be returned to customers?

The fee is not a deposit. The fee is used entirely to cover the expenses of running the program. The fee is not given back as a deposit for dropping off PaintCare products or empty paint cans (empty cans are not accepted by the PaintCare program at all).

Is the fee a tax?

The fee is not a tax. It does not go to the state. It is used to cover the cost of the statewide program including collection, transportation, and processing of paint as well public outreach.

Is sales tax applied to the fee, itself?

Yes. The fee is part of the purchase price; therefore, sales tax is collected on the fee.

Do we refund the fee if a product is returned?

Yes, the fee should be refunded because it is part of the purchase price.

Do we apply the fee to sales on the first day of the program for inventory purchased before the first day of the program, even though we weren't billed the fee by our supplier?

Yes, retail stores must add the fee on all covered products sold on or after the first day of the program, regardless of when (before or after program launch) they were purchased from the supplier.

How does the public know about the fee?

PaintCare provides materials for retail stores to distribute to the public to help explain the purpose of the fee, how the program works, and how to find a paint drop-off site. Translated materials are available in Spanish and over two dozen other languages, provided upon request. Additional materials can be ordered as needed for no charge. In addition to retailers, PaintCare works with associations to inform professional painting contractors and will conduct general outreach campaigns that may include digital and online advertising, direct mail, newspaper, radio, and television.

What products are covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For a definition of architectural paint for the purposes of this program or for examples of PaintCare and non-PaintCare products, please contact PaintCare or visit www.paintcare.org.

Contact

Andrew Radin
New York Program Manager
(315) 317-4346
aradin@paint.org

About the PaintCare Fee

Updated — February 2023



Paint stewardship laws require retailers to add a fee to architectural paint products and make sure they are not selling unregistered brands of architectural paint.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington. The main goal of PaintCare is to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.

What is the recovery fee and how does it work?

The PaintCare program is funded through a paint stewardship fee called the PaintCare fee. The PaintCare fee is applied to the purchase price of architectural paint. The fee funds collection, transportation, and processing of unused

postconsumer (leftover) architectural paint, public education about proper paint management, and administrative costs. The fee is paid to PaintCare by paint manufacturers. This fee is then added to the wholesale and retail purchase price of paint, passing the cost of managing postconsumer paint to everyone who purchases paint. This reduces local and state government costs for paint management and provides a funding source for a more convenient, statewide paint management program.

Do retailers have to pass on the fee?

Yes, each state or jurisdiction's law requires retailers to pass on the fee to consumers, ensuring a level playing field for all parties. This requirement includes paint sold online on any e-commerce websites.

Recommendations for Contractors

Preparing Estimates

When estimating jobs, contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.

How much is the fee?

The PaintCare fee is based on container size and varies from one program to another:

| | Half pint or smaller | Larger than half pint up to smaller than 1 gallon | 1 gallon up to 2 gallons | Larger than 2 gallons up to 5 gallons |
|----------------------|----------------------|---|--------------------------|---------------------------------------|
| California | \$0.00 | \$0.30 | \$0.65 | \$1.50 |
| Colorado | \$0.00 | \$0.35 | \$0.75 | \$1.60 |
| Connecticut | \$0.00 | \$0.35 | \$0.75 | \$1.60 |
| District of Columbia | \$0.00 | \$0.30 | \$0.70 | \$1.60 |
| Maine | \$0.00 | \$0.35 | \$0.75 | \$1.60 |
| Minnesota | \$0.00 | \$0.49 | \$0.99 | \$1.99 |
| New York | \$0.00 | \$0.45 | \$0.95 | \$1.95 |
| Oregon | \$0.00 | \$0.45 | \$0.95 | \$1.95 |
| Rhode Island | \$0.00 | \$0.35 | \$0.75 | \$1.60 |
| Vermont | \$0.00 | \$0.49 | \$0.99 | \$1.99 |
| Washington | \$0.00 | \$0.45 | \$0.95 | \$1.95 |

How is the fee initially calculated?

When a new program starts, the fee is set to cover the cost of a fully implemented program. PaintCare estimates annual sales of paint in each state and then divides the cost of the program in that state by the number of containers sold in that state. Next, the fee is adjusted based on container size by taking into consideration the typical percentage of unused paint for each size (e.g., the percentage of unused paint from one 5 gallon container is typically less than from five 1 gallon containers).

PaintCare is a nonprofit organization, so the fee may be decreased if set at a level beyond what is needed to cover program expenses. Likewise, the fee may be increased if PaintCare does not collect enough revenue to cover the costs to operate the state program.

Are retailers required to show the fee on receipts?

While it's not required, PaintCare encourages retailers to list the PaintCare fee on purchase receipts to aid in consumer education, and most stores do so.

Is the fee taxable?

Yes, the fee is part of the purchase price of paint. Sales tax is collected on the fee in most cases, except in Oregon, a state that does not have a sales tax, and Maine, per supplemental legislation.

Is the fee to be applied to paint sold to customers who are exempt from sales tax?

Yes, government agencies and other organizations that are exempt from sales tax in PaintCare States must still pay the fee, because it is part of the price of paint. However, the fee, like the rest of the product price, should not be taxed for sales tax-exempt organizations.

Is the fee a deposit that is returned to customers when they bring paint to a drop-off site?

No, the fee is not a deposit. The fee is used entirely to cover the cost of running the program.

Do retailers return the fee if someone returns a product?

Yes. The fee should be returned as part of the purchase price.

How does the public know about the fee?

PaintCare provides public education materials to retailers. These materials explain the purpose of the fee, where to take paint for recycling, and other information about the program. When a new state program begins, PaintCare mails a package of materials to retailers. As needed, retailers may order additional free materials from PaintCare at any time. In addition to retailer information, PaintCare works with contractor associations to provide information to trade painters and conducts general outreach including newspaper, radio, television, and online advertising.

How do we as retailers know what products to put the fee on?

Suppliers' invoices should indicate that you are being charged the fee, so you simply pass on the fee for those items. Additionally, PaintCare and each state's oversight agency list all architectural paint manufacturers and brands that are registered for the program on their websites. Retailers may not sell brands that are not registered with the program. If your store sells architectural coatings that are not on the list of registered products, please notify PaintCare so we can contact the manufacturer to get them registered.

What products are covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings. For a detailed list of PaintCare and non-PaintCare products, please visit www.paintcare.org/products-we-accept.

FOR NEW PROGRAMS

Do we apply the fee to sales on the first day of the program for inventory purchased before the first day of the program, even though we didn't pay a fee for the product to the distributor or manufacturer?

Yes, retailers must add the fee on all covered products sold on or after the first day of the program, regardless of when (before or after program launch) they were purchased from the distributor or manufacturer.

Information for HHW Programs in New York

Updated — May 2022



New York's paint stewardship law benefits household hazardous waste programs.

START DATE: MAY 1, 2022

A state law passed in December 2019 requires paint manufacturers to set up and operate a paint stewardship program in New York. Program funding comes from a paint stewardship fee (PaintCare fee) applied to each container of architectural paint sold in New York. Household hazardous waste (HHW) programs that participate as leftover paint drop-off sites will be able to save money on paint management costs.

PaintCare

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Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take leftover architectural paint, free of charge. PaintCare has established more than 2,000 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as HHW collection programs are also important partners and may participate as paint drop-off sites and have their paint transportation and recycling costs paid by PaintCare.

Become a Drop-Off Site

HHW programs that would like their facilities and/or events to become drop-off sites can fill out the interest form at www.paintcare.org/drop-off-site-interest-form/.

Benefits of Partnering with PaintCare

- Save on paint management (supplies, transportation, and recycling) and outreach costs
- Help your state conserve resources, keep paint out of the solid waste stream, and prevent the improper disposal of paint in your community
- Make recycling of leftover paint more convenient for your community

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. In areas where HHW programs do not accept water-based paint, households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint—including latex paint—is recycled to the maximum extent possible.



PaintCare Drop-off Sites Receive

- Training materials and staff training at your site
- Reusable bins for collecting paint
- Paint transportation and recycling services
- Site signage
- Compensation for value-added services including paint reuse programs, bulking of oil-based paint, and other optional services
- Publicity of HHW site or event (optional)

Drop-Off Site Responsibilities

- Provide secure storage area for reusable collection bins
- Accept all brands of leftover PaintCare products from the public during operating hours
- Place only PaintCare products in bins
- Keep bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures

How do billing and payments work?

- In the most common scenario, when your site ships out PaintCare products, the hauler sends PaintCare an invoice for paint management costs directly. This avoids the need for reimbursement.
- If your site also contracts with PaintCare for value-added services such as paint reuse, your program sends an invoice to PaintCare for reimbursement.

Will Becoming a PaintCare Drop-off Site Require Operational Changes?

No. Your HHW program may continue to put restrictions on who can access the paint collection program at your site. If your program (facility and/or events) only services a specific geographic region (e.g., specific towns, cities, or counties), you will not be required to service customers that live outside of your service area. Similarly, if your program is not permitted to take business waste, you will not be required to do so. (PaintCare retail sites accept paint from anyone in the state and from both households and businesses.)

Our Program Would Like to Partner with PaintCare, What Are Our Next Steps?

- Contact PaintCare to begin contracting discussions as early as possible
- Analyze your current operations so you can describe them in detail to PaintCare to help determine the most appropriate type of contracting approach for your program
- Reach out internally to those who will be involved with the contracting process to understand their needs and time constraints
- Consult with staff involved with paint management operations to ensure they understand how partnership with PaintCare works and to address any questions and concerns with PaintCare staff
- Review the fact sheet Contracting with PaintCare for more details on contract types and other considerations as you prepare. Get a copy by contacting PaintCare or find the fact sheet in the Waste Facilities section of www.paintcare.org.

What products are covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For a definition of architectural paint for the purposes of this program or for examples of PaintCare and non-PaintCare products, please contact PaintCare or visit www.paintcare.org.

Contact

Andrew Radin
New York Program Manager
(315) 317-4346
aradin@paint.org

Information for Solid Waste Facilities Including Transfer Stations, Recycling Centers, and Landfills

Updated — January 2023



PaintCare supports paint collection activities at solid waste facilities in states with paint stewardship laws. Funding for the program comes from a fee applied to the price of architectural paint sold in these states.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, New York, Oregon, Rhode Island, Vermont, and Washington.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. PaintCare has established more than 2,400 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as household hazardous waste (HHW) facilities, may participate as paint drop-off sites.

Become a Drop-off Site

Solid Waste Facilities that would like to become a drop-off site can fill out the interest form available at www.paintcare.org/drop-off-site-interest-form/.

Benefits to Solid Waste Facilities and Their Customers of Becoming a PaintCare Drop-Off Site

There are many benefits to becoming a paint drop-off site. The cost of transportation and recycling of PaintCare accepted products (e.g., paint, stain, varnish) will be paid by PaintCare. As a participating drop-off site, you will:

- Make recycling of leftover paint more convenient for your customers
- Help relieve local government of their cost of managing leftover paint
- Help your state conserve resources, keep paint out of the solid waste stream, and prevent the improper disposal of paint in your community
- Optional: offer paint in good condition collected at your site to the public for reuse and receive a reimbursement of \$1.60 per gallon. See our fact sheet, Reuse Program – Compensation and Reporting, for more information.

PaintCare Drop-Off Sites Receive Free of Charge

- Bins for storing collected PaintCare products
- Transportation and recycling of the collected PaintCare products
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Optional: listing your drop-off site on PaintCare website and in ads and promotional materials

Drop-Off Site Responsibilities

- Provide secure storage area for paint collection bins
- Accept all brands of leftover PaintCare products from the public during operating hours
- Place only PaintCare products in paint collection bins, taking care not to open containers
- Keep paint collection bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare drop-off site guidelines and operating procedures

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. In areas where HHW programs do not accept water-based paint, households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint—including latex paint—is recycled to the maximum extent possible.

Will Becoming a PaintCare Drop-Off Site Require Operational Changes?

No. Your facility may continue to put restrictions on who can access the paint collection program at your site. If your facility only services a specific geographic region (e.g., specific towns, cities, or counties), you will not be required to service customers that live outside of your service area. Similarly, if your facility is not permitted to take business waste, you will not be required to do so. (PaintCare retail sites accept paint from anyone in the state and from both households and businesses.)

Benefits of PaintCare to Solid Waste Facilities

Solid waste facilities that generate leftover paint but are not PaintCare drop-off sites can still participate in the PaintCare program.

- Solid waste facilities, like other entities, can drop off leftover paint at PaintCare sites. All PaintCare drop-off sites accept up to 5 gallons of paint, but some PaintCare sites accept more. Visit paintcare.org/drop-off-locations to find a site.
- PaintCare offers a free pickup service for households, businesses, and organizations that have accumulated 100+ gallons of paint measured by container size (not volume). Learn more about this in our fact sheet titled Large Volume Pickup (LVP) Service or at paintcare.org/pickup.
- For entities that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pickups is available. Contact PaintCare for additional information.

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Joint Outreach Projects

Updated — January 2022



Introduction

If you are a local government that has partnered with PaintCare, we offer limited funding support for outreach activities that promote the PaintCare program. We are most interested in partnering with you when setting up new PaintCare sites, where participation is low, or to promote one-day household hazardous waste events to boost the amount of paint collected. We support radio, newspaper, social media, and direct mail, and will consider other media.

REVIEW AND APPROVAL

Project budgets and all creative work must be reviewed and pre-approved by PaintCare. Creative work includes text, images, and scripts. All projects must include PaintCare's website address and logo and mention that other PaintCare drop-off sites can be found at www.paintcare.org.

PROPOSAL FORM

Please complete our Proposal Form for Joint Outreach Projects on the Waste Facilities page at www.paintcare.org/joint-outreach/, or email brodgers@paintcare.org with questions.

IMAGES

We have artwork and photos you can borrow for creating drafts at www.flickr.com/photos/paintcare/, but please be sure to request permission to use them in your final design.

Your Responsibilities

At the start of each project, we request that you provide PaintCare with draft text, dimensions and/or specs, and due dates for the materials.

PRINT (BROCHURES, POSTCARDS, ETC.)

You are responsible for sending artwork files to your printer, coordinating mailings, and distribution. After the project is completed, we request a description of how, when, and where the piece was distributed and an electronic copy of the final piece.

NEWSPAPER

You are responsible for scheduling and sending artwork files to the newspaper. After the project is completed, we request a list of run dates for each newspaper and a scan of each ad.

RADIO

You are responsible for providing the pre-approved scripts to the stations and handling scheduling. After the project is completed, we request you provide text of the final script with a list of run dates and times.

DIGITAL MEDIA & OTHER

We are open to other types of projects such as digital advertising and social media campaigns, as well as other forms of outreach. Please coordinate details in advance and send PaintCare supporting documentation along with your invoice so we have a record of the projects and examples to show others.

Design Assistance

PaintCare can provide assistance with basic layout and graphic design for print and digital projects. When we provide this type of assistance, we will provide electronic files for you to send for printing or ad placement. Other than editing and commenting on scripts, we do not provide in-house assistance with audio or video production.

Please allow plenty of time for project planning, approvals, and editing. Depending on the time of year, this may take 4–8 weeks.

Reimbursement

PaintCare provides reimbursements for pre-approved projects only. We do not provide money up front, pay vendors directly, or accept requests for reimbursements on projects that have already been completed. Generally, PaintCare will reimburse costs for pre-approved projects proportional to the amount of the project dedicated to PaintCare information. Funding amounts may also differ depending on budgets available and our other outreach taking place in your area.

To be reimbursed after the project is completed, send an invoice from your government agency, samples of final pieces, and copies of invoices from your vendors to paintcare@bill.com and copy Brett Rodgers at

brodgers@paint.org. The "To:" space on the invoice should be addressed to PaintCare Inc., 901 New York Ave NW, Suite 300 West, Washington DC, 20001. In the space for purchase orders please write "6369 Communications: Other, Joint Projects." See sample invoice below.

{SAMPLE INVOICE}

Environmental Services Program

Washington County
123 Government Way
Anytown, State 55776

June 24, 2021

Invoice: 2452187

Purchase Order: 6369 Communications: Other, Joint Projects

Outreach Department
PaintCare Inc.
901 New York Ave NW #300W
Washington DC, 20005

Description:

- Newspaper ad promoting one day event held in Anytown on May 1, 2021
- Three 5x5 ads ran on April 13, 2021 in the County Journal
- Total invoices from newspapers: \$1,487.00
- Invoice and copy of one ad are attached
- Per prior discussion, PaintCare agreed to reimburse county for \$750
- Contact person: Marie Chen, 202-555-1212

Invoice Amount: \$750.00

Remit to:

Environmental Services Program
Washington County
123 Government Way
Anytown, State 55776

Reuse Programs - Compensation & Reporting

Updated — May 2021



PaintCare encourages household hazardous waste programs, reuse stores, and others to operate paint reuse programs (i.e., swap shops or exchanges). Reuse programs return good quality, unused paint to the local community at low or no cost. Reuse is a preferred method of waste management.

To encourage reuse, PaintCare will compensate paint drop-off sites operating a reuse program under a contract with PaintCare.

Operating a Reuse Program

Any PaintCare products (qualifying paint, stain, and varnish as defined by PaintCare – please see www.paintcare.org/products-we-accept) that are distributed through reuse programs must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. Containers should be closed securely before being placed in the reuse storage area.

Customers must sign a waiver form explaining that the paint is taken “as is” with no guarantee of quality or contents. The customer is required to read, complete, and sign the form, and site staff members are required to verify and record what has been taken by the customer. If a reuse facility does not use a waiver form, the facility accepts the liability for the materials. The staff must record the number of containers taken by each participant and the total estimated volume on the log.

Track and Report by Volume (gallons)

- Containers may contain any amount of paint in them
- The site must determine and report the total gallons of latex paint and the total gallons of oil-based paint distributed for reuse
- Compensation is provided at \$1.60 per gallon

The site must track and report the actual volume of paint in the containers using an internal methodology (e.g., weigh the cans on a scale, estimate weight by hand, do visual inspection). The methodology must be provided to PaintCare upon request.



Reuse room at the Household Hazardous Waste Facility at the Yolo County Central Landfill in Woodland, CA.

Appendix D



2022 Annual Consumer Survey Results

prepared by

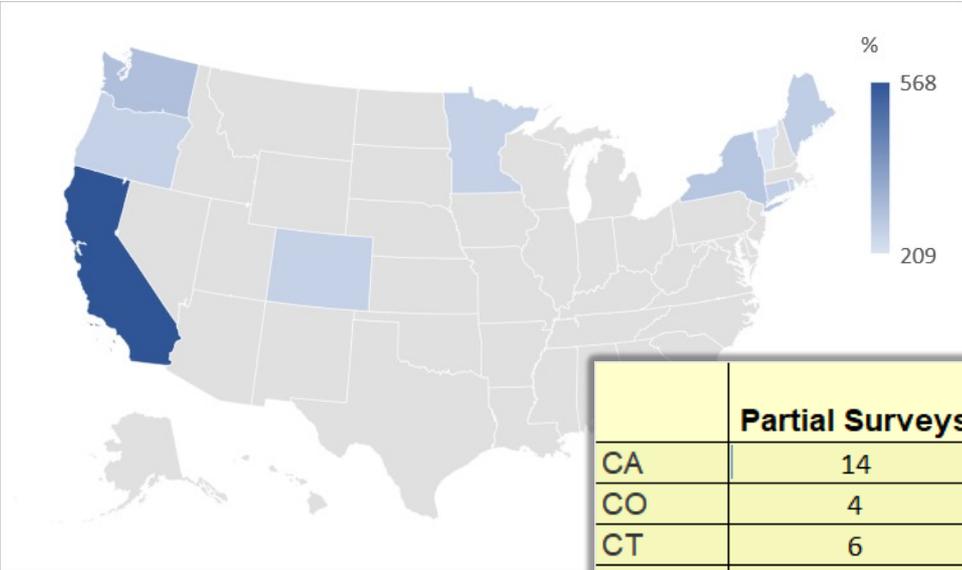


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Response Summary

- ❖ 3,136 surveys were conducted in 10 states plus the District of Columbia in October 2022.
- ❖ Panel research methodologies were applied to attain distribution of results by gender, age, ethnicity, and income. Surveyed consumers were all over the age of 18.



| | Partial Surveys | Full Surveys | Total Completes | Margin of Error* |
|--------------|-----------------|--------------|-----------------|------------------|
| CA | 14 | 548 | 562 | +/-3% |
| CO | 4 | 250 | 254 | +/-5% |
| CT | 6 | 251 | 257 | +/-5% |
| DC | 7 | 259 | 266 | +/-5% |
| ME | 14 | 250 | 264 | +/-5% |
| MN | 4 | 250 | 254 | +/-5% |
| NY | 9 | 269 | 278 | +/-5% |
| OR | 4 | 250 | 254 | +/-5% |
| RI | 8 | 234 | 242 | +/-5% |
| VT | 4 | 205 | 209 | +/-6% |
| WA | 6 | 290 | 296 | +/-5% |
| Total | 80 | 3056 | 3136 | |

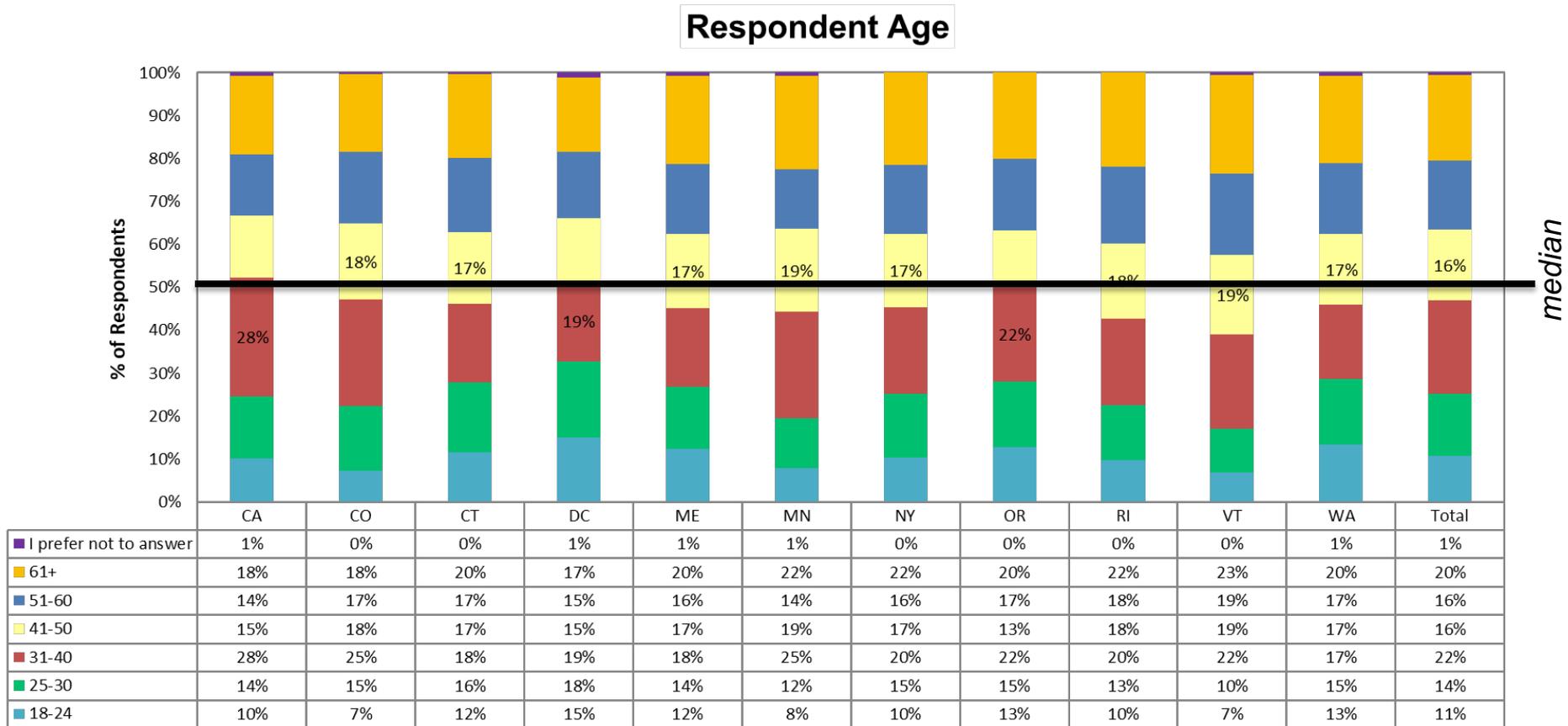
* at a 90% level of confidence

RESPONDENT PROFILES



Profile of Respondents - Age

- ❖ A good mix of age ranges was represented in each state's/district's sample.
- ❖ The median age was 41-50 overall and in most states/the district (as was the case last period).
- ❖ Variances can be attributed to state characteristics and sample availability.



Profile of Respondents - Gender

- ❖ Overall, results were fairly evenly split between men and women. Results varied by state, but the split was no greater than 40%-60% in any state/district (same as last period).

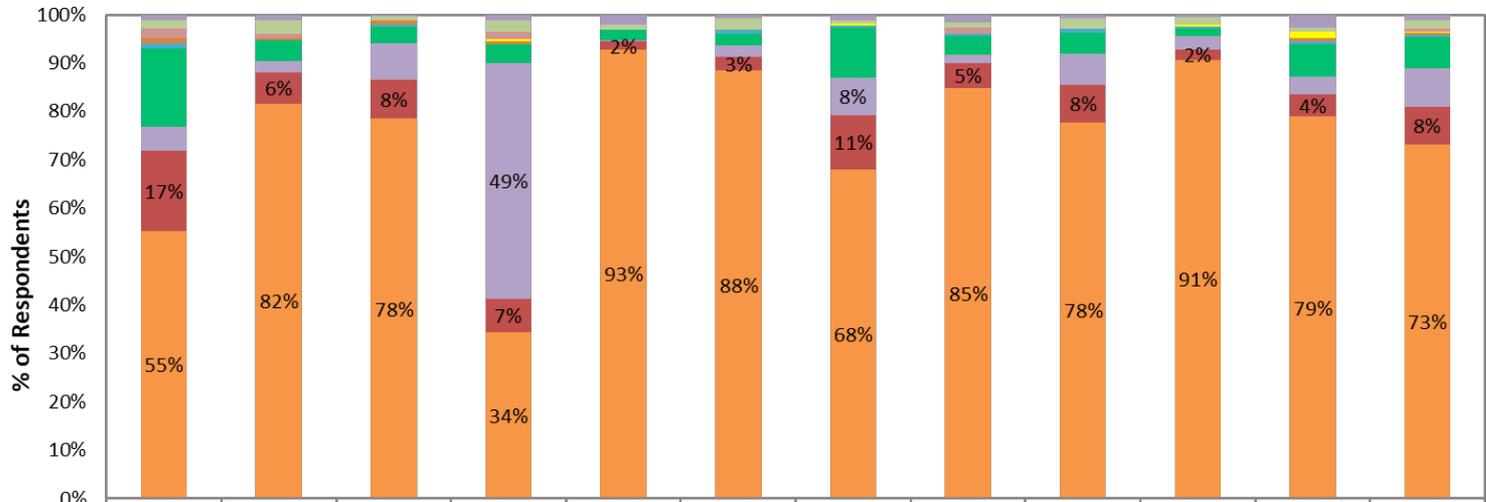
Gender Identity



Profile of Respondents - Ethnicity

- ❖ 73% of all respondents identified themselves as white (exactly the same as in last period).
- ❖ However, there were variances within states/the district. Consistent with census data, D.C. had the highest proportion of Black/African American respondents; California and Colorado, Hispanic/Latino respondents; California and New York, Asian respondents.

Respondent Ethnicity



| | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|---|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Other* | 1% | 1% | 0% | 1% | 2% | 1% | 1% | 2% | 1% | 0% | 3% | 1% |
| I prefer not to answer | 2% | 3% | 1% | 2% | 1% | 2% | 1% | 1% | 2% | 1% | 1% | 2% |
| Some other race, ethnicity or origin | 2% | 1% | 0% | 2% | 0% | 0% | 0% | 1% | 0% | 0% | 0% | 1% |
| Native Hawaiian or Other Pacific Islander | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 1% | 0% |
| Middle Eastern or North African | 1% | 0% | 1% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | 1% | 0% |
| American Indian or Alaska Native | 1% | 0% | 0% | 0% | 0% | 1% | 0% | 0% | 1% | 0% | 1% | 1% |
| Asian | 16% | 4% | 4% | 4% | 2% | 2% | 10% | 4% | 4% | 1% | 7% | 7% |
| Black or African American | 5% | 2% | 8% | 49% | 0% | 2% | 8% | 2% | 6% | 3% | 4% | 8% |
| Hispanic, Latino or Spanish origin | 17% | 6% | 8% | 7% | 2% | 3% | 11% | 5% | 8% | 2% | 4% | 8% |
| White | 55% | 82% | 78% | 34% | 93% | 88% | 68% | 85% | 78% | 91% | 79% | 73% |

*Other Ethnicities: African, Mixed Race, Biracial, Human, Mexican, Italian, Native American, Korean, Portuguese, European American

Profile of Respondents - Income

- ❖ The median household income level for respondents in each state/the district was \$50-99K (same as last period).

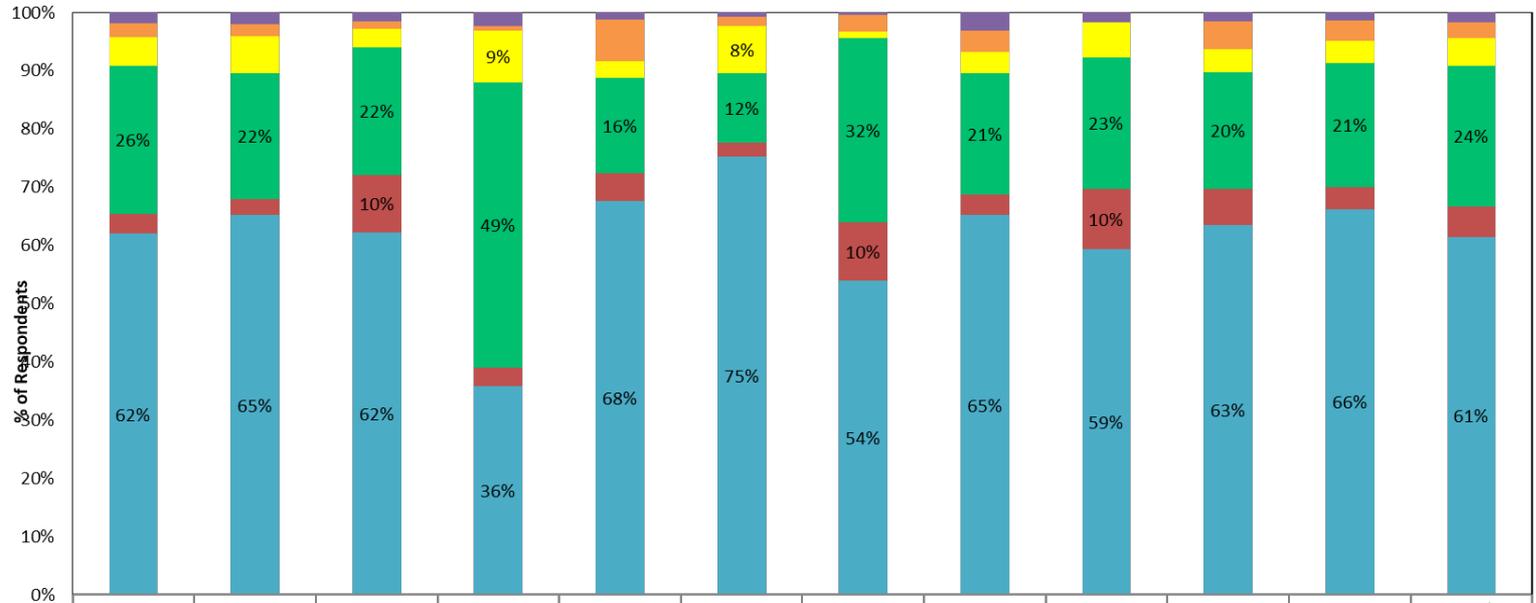
Respondent Annual Household Income



Profile of Respondents – Dwelling Type

- ❖ 61% of respondents live in a single-family home (exactly the same as in last period).
- ❖ Condominium/apartment living was more predominant in D.C. and New York.

Respondent Dwelling Type



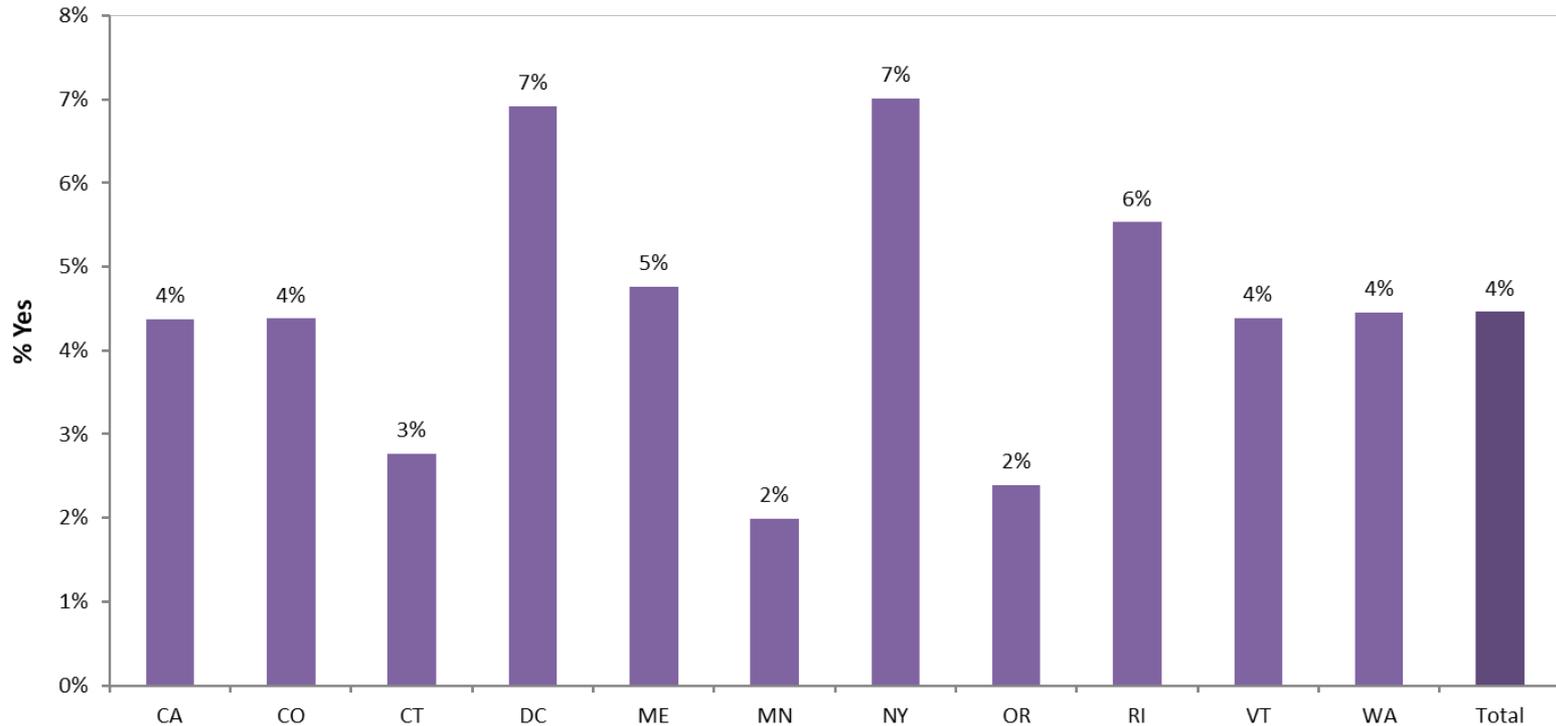
| Dwelling Type | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|-----------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Other (please specify) | 2% | 2% | 2% | 2% | 1% | 1% | 0% | 3% | 2% | 1% | 1% | 2% |
| Mobile Home | 2% | 2% | 1% | 1% | 7% | 2% | 3% | 4% | 0% | 5% | 3% | 3% |
| Townhome | 5% | 6% | 3% | 9% | 3% | 8% | 1% | 4% | 6% | 4% | 4% | 5% |
| Condominium or Apartment Building | 26% | 22% | 22% | 49% | 16% | 12% | 32% | 21% | 23% | 20% | 21% | 24% |
| Two or Three-Family House | 3% | 3% | 10% | 3% | 5% | 2% | 10% | 4% | 10% | 6% | 4% | 5% |
| Single-Family House | 62% | 65% | 62% | 36% | 68% | 75% | 54% | 65% | 59% | 63% | 66% | 61% |

**Other Dwelling Types: 2-apartment house, car, dorm, duplex, forest, in-law apartment, homeless, hotel, manufactured home, motel, motor home, nomadic, shack, parents' house, cabin, tiny home*

Profile of Respondents – Paint-Related Professions

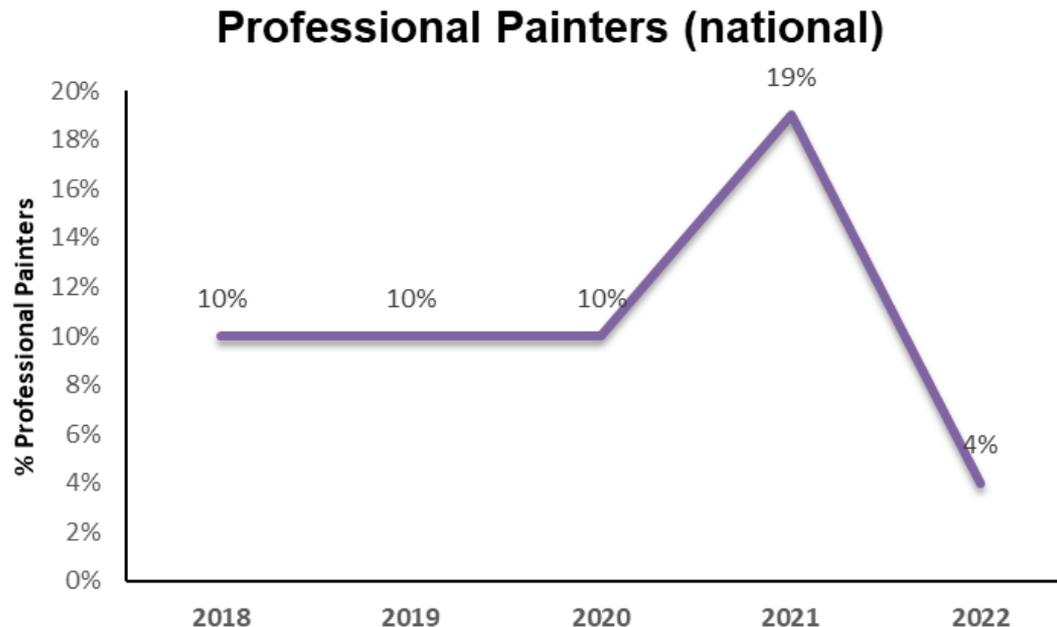
- ❖ 4% of all respondents identified as professional painters, the lowest percentage since survey inception.
- ❖ The greatest percentages of professional painters were in DC and New York.

Do you paint professionally (NOT as an artist)?



TREND: Paint-Related Professions

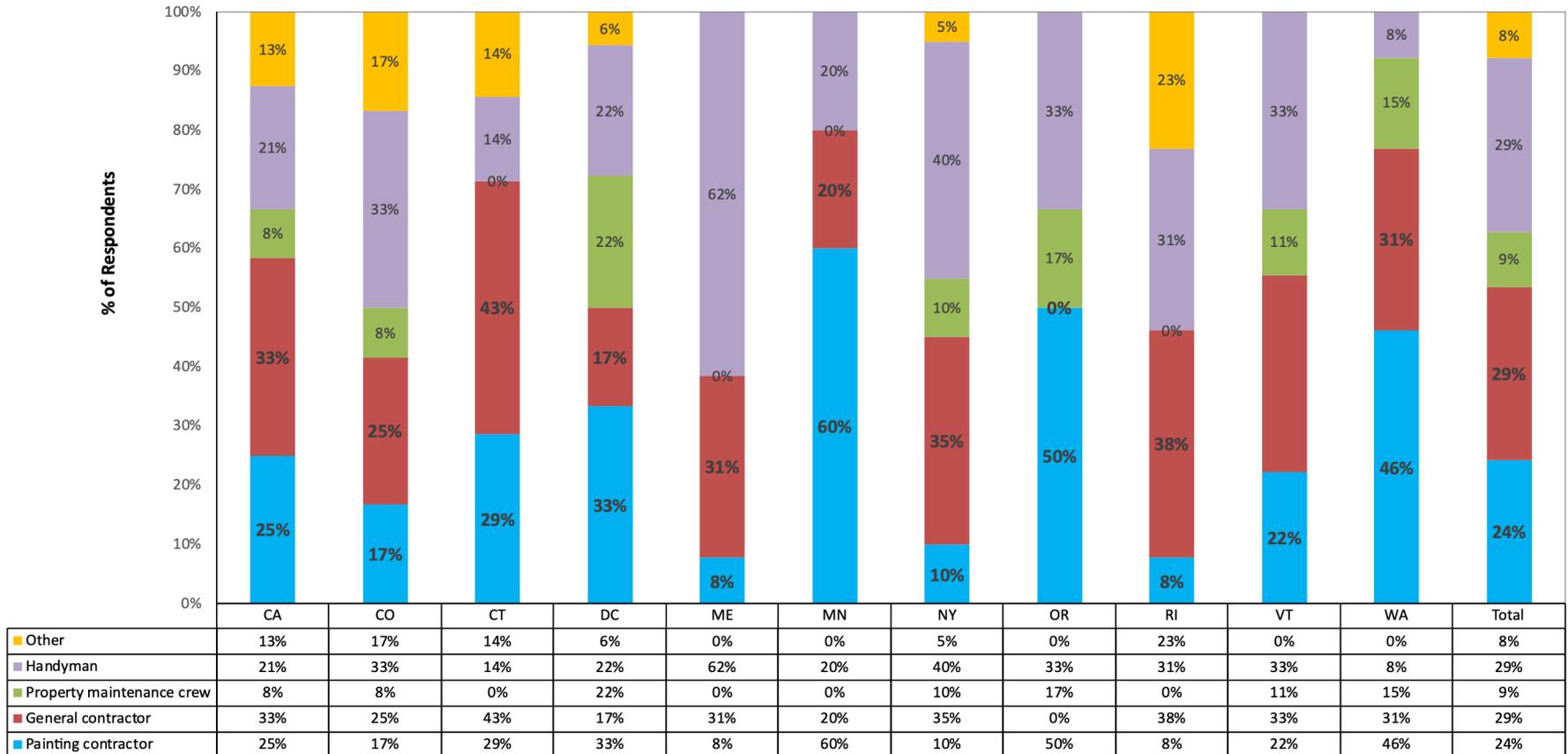
- ❖ From 2018 to 2020, 10% of respondents said they were professional painters. That spiked to 19% in 2021 and has declined significantly this year.
- ❖ The spike in professional painters in 2021 could have been a result of pandemic job shifting.
- ❖ The drop in professional painters in 2022 might represent a post-pandemic market shift back to other types of employment. For example, a strong demand for workers may be drawing paint laborers (back) into home construction.
- ❖ Or, it may be that professional painters are currently so busy that they are not responding to surveys.



Profile of Respondents – Painter Types

- ❖ The types of professional painter respondents were fairly evenly split between painting contractors, general contractors and handymen.
- ❖ Results varied by state/district. The highest percentage of dedicated painting contractors were in Minnesota and Oregon; the lowest, in Maine, New York and Rhode Island.

What type of professional painter are you?



*Other Professions: Furniture restoration, work along side a contractor when needed

N=CA 548;CO 250;CT 251;DC 259;ME 250;MN 250;NY 269;OR 250;RI 234;VT 205;WA 290;TOTAL 3056

TREND: Painter Types

- ❖ The composition of professional painters is quite different in 2022 than in 2021.
- ❖ The percentage of dedicated painting contractors dropped from 53% to 24%.
- ❖ We have 3X the handymen in the response base than we had in 2021.
- ❖ Demographic characteristics of professional painter respondents have changed since last year as well.
- ❖ Median income, \$50-\$99K, is lower than in 2021.
- ❖ The ethnic mix is quite different as well, with more Hispanic/Latino and Asian respondents, and fewer white respondents.

| Type of Painter | 2020 | 2021 | 2022 | |
|---------------------------|------|------|------|--------------------|
| Painting contractor | 37% | 53% | 24% | <i>much lower</i> |
| General contractor | 29% | 29% | 29% | <i>similar</i> |
| Property maintenance crew | 16% | 8% | 9% | <i>similar</i> |
| Handyman | 14% | 9% | 29% | <i>much higher</i> |
| Other* | 4% | 2% | 8% | |

| | 2020 | 2021 | 2022 | |
|-----------------|-----------|---------------|-----------|----------------|
| Median Income | \$50K-99K | \$100K - 149K | \$50K-99K | |
| Median Age | 31-40 | 31-40 | 31-40 | |
| Men | 69% | 69% | 70% | <i>similar</i> |
| Women | 29% | 28% | 28% | <i>similar</i> |
| White | 62% | 66% | 52% | <i>lower</i> |
| Black | 12% | 17% | 17% | <i>similar</i> |
| Hispanic/Latino | 13% | 9% | 18% | <i>higher</i> |
| Asian | 9% | 4% | 8% | <i>higher</i> |

Implications of Respondent Profiles on 2022 Analysis

- ❖ The demographic profiles of respondents in 2022 were similar to those in prior years (i.e., age, gender identity, ethnicity, income, dwelling type), usually good for trending.
- ❖ However, the percentage of professional painters has changed dramatically.
- ❖ The types of professional painters has also changed dramatically.
- ❖ We know that results differ dramatically for professional and non-professionals (see Appendix 2 cross-tabulations).
- ❖ We know that results differ dramatically based on the type of professional painters (See Appendix 2 cross-tabulations).
- ❖ As a result, overall performance trends will be inflated/deflated based on the proportion of painters and types of painters in the mix.
- ❖ Therefore, 2022 analysis includes a breakout of non-professionals (end-consumers) to reduce the impact of respondent mix on overall results.
- ❖ For trending purposes, all results from 2018-2021 have also been recalculated to break out non-professionals.
- ❖ State/district breakouts of professional painter results are not possible given low sample sizes by state. However, their impacts are reflected in overall trends.

| 2022 Sample Sizes | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|-----------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Professional Painters | 24 | 11 | 7 | 18 | 12 | 5 | 19 | 6 | 13 | 9 | 13 | 137 |
| Non-Professionals (End Consumers) | 525 | 240 | 246 | 242 | 240 | 246 | 252 | 245 | 222 | 196 | 279 | 2933 |

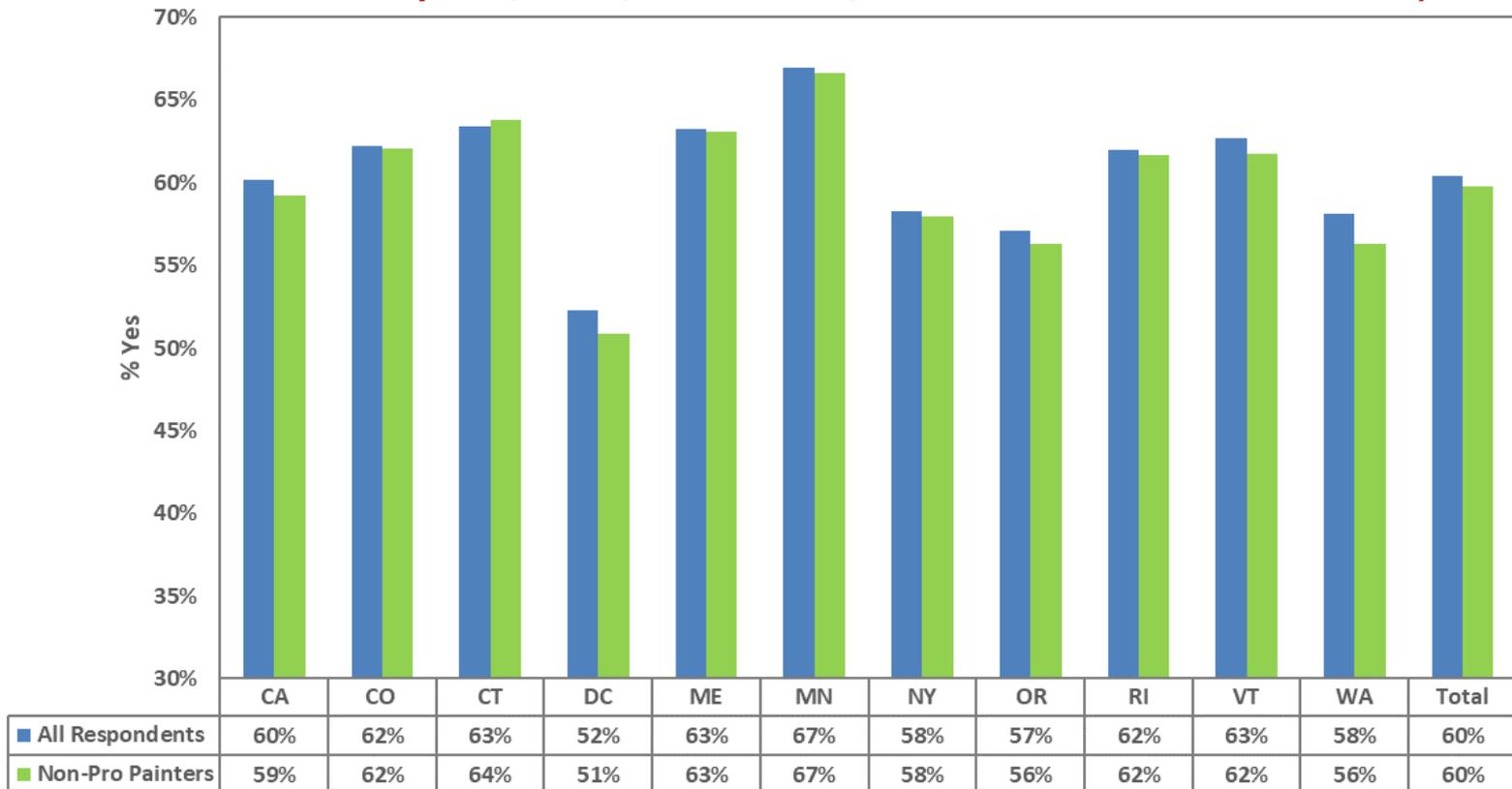


CONSUMER BEHAVIOR, PAINT PURCHASING AND DISPOSAL

Recency of Paint Purchases

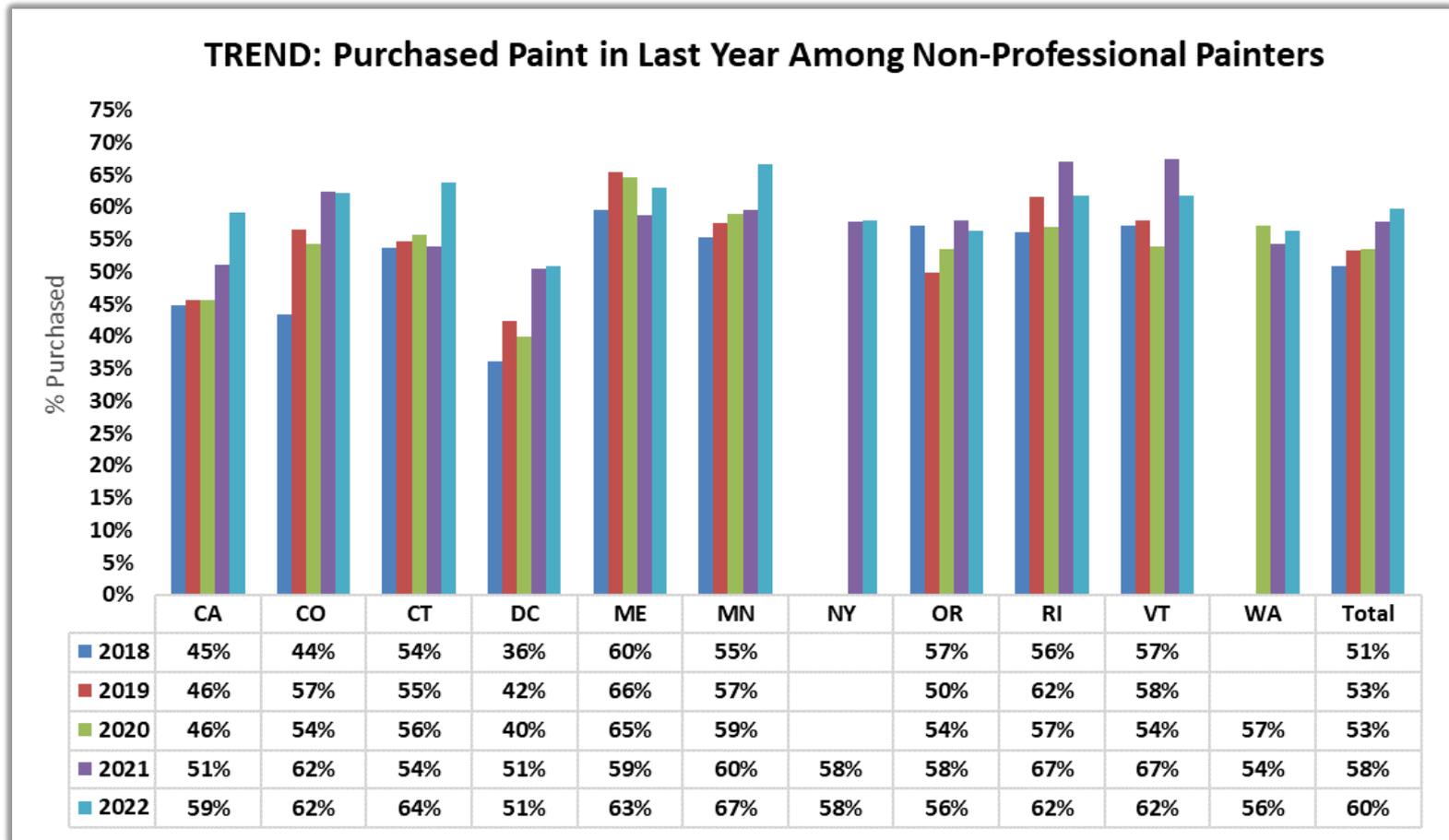
- ❖ 60% of respondents bought paint in the last year, both overall and among non-professionals (end consumers).
- ❖ The gap between all respondents (blue) and non-professional painters (green) can be explained by the fact that 85% of professional painters nationally bought paint in the past. Note that data is not shown for professional painters for individual states due to low sample sizes.

Have you purchased paint in the last year? (primer, interior or exterior house paint, stain, deck sealer, and clear finishes like varnish)



TREND: Recency of Paint Purchases Among End Consumers

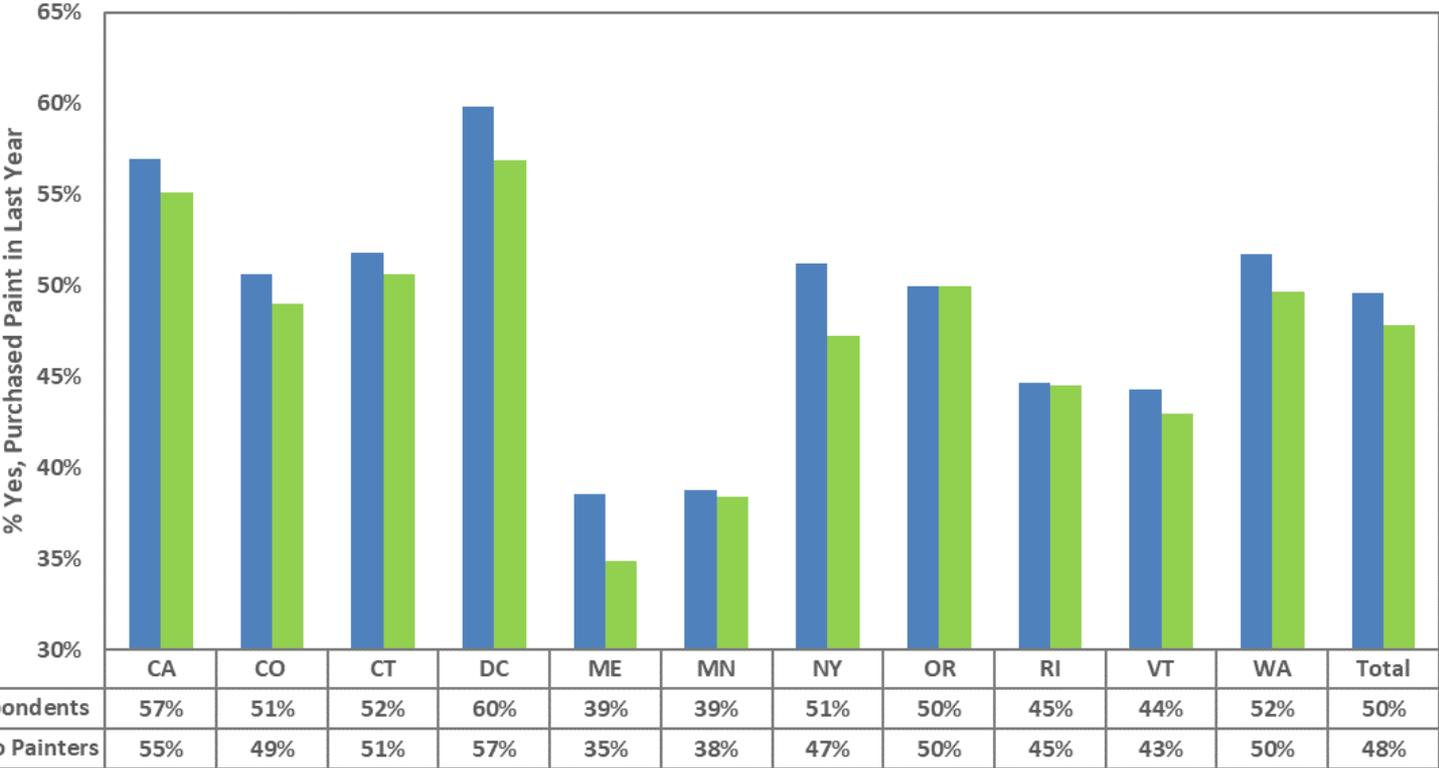
❖ Overall, paint purchases continued to rise in 2022 among non-professionals.



Measurements Prior to Paint Purchases

- ❖ Half of respondents who purchased paint in the last year measured ahead of time to determine paint needs before buying.
- ❖ End consumers were less likely to measure than professional painters as evidenced by the gap between overall results and non-pro painter results. 76% of professional painters measured*.

Before purchasing, did you take any measurements of the area to be painted to figure out how much paint was needed for the project?

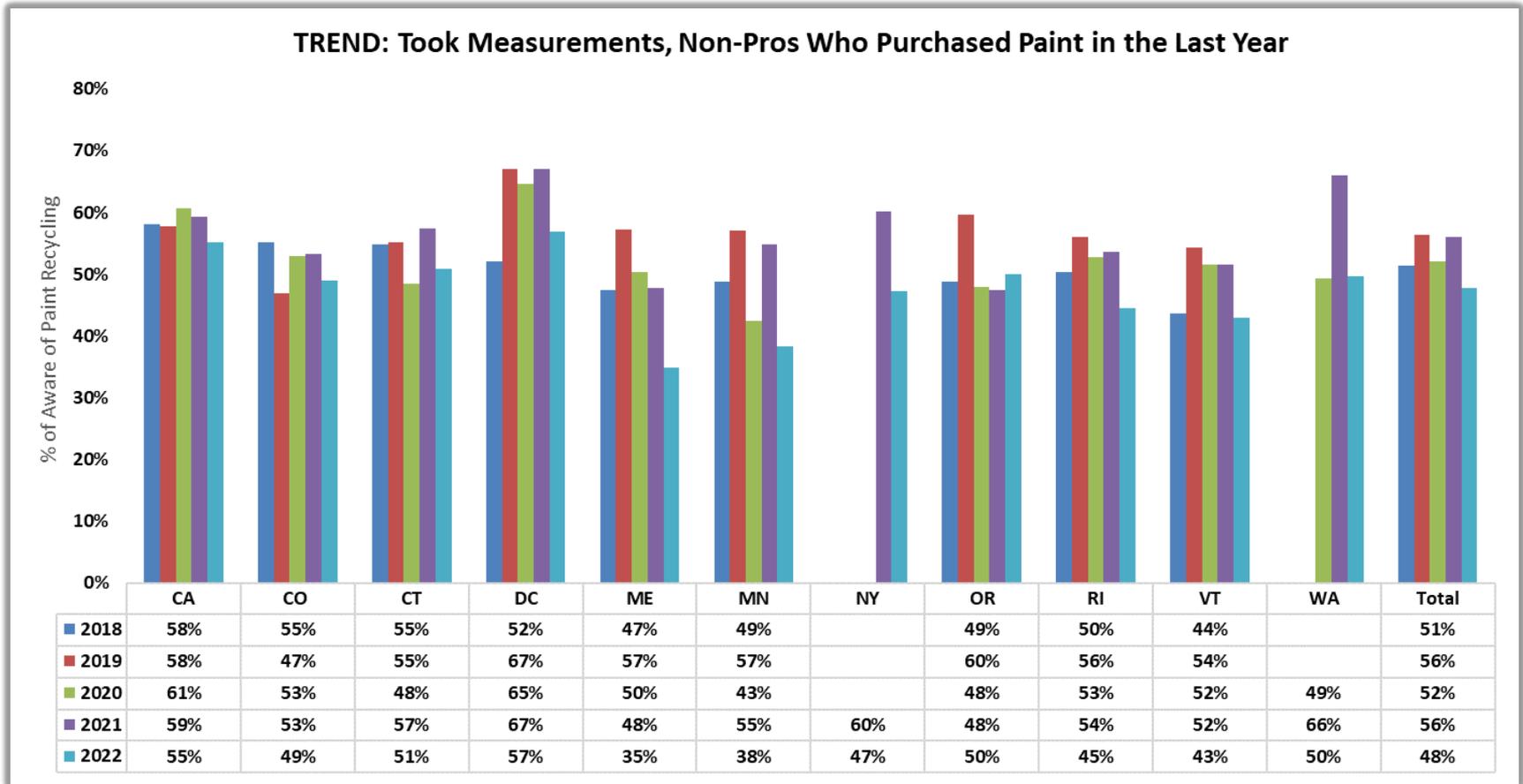


*Data is not shown for professional painters in individual states due to low sample sizes.

N=CA 337;CO 158;CT 164;DC 137;ME 166;MN 170;NY 162;OR 144;RI 150;VT 131;WA 172;TOTAL 1891

TREND: Measurements Prior to Paint Purchases, End Consumers

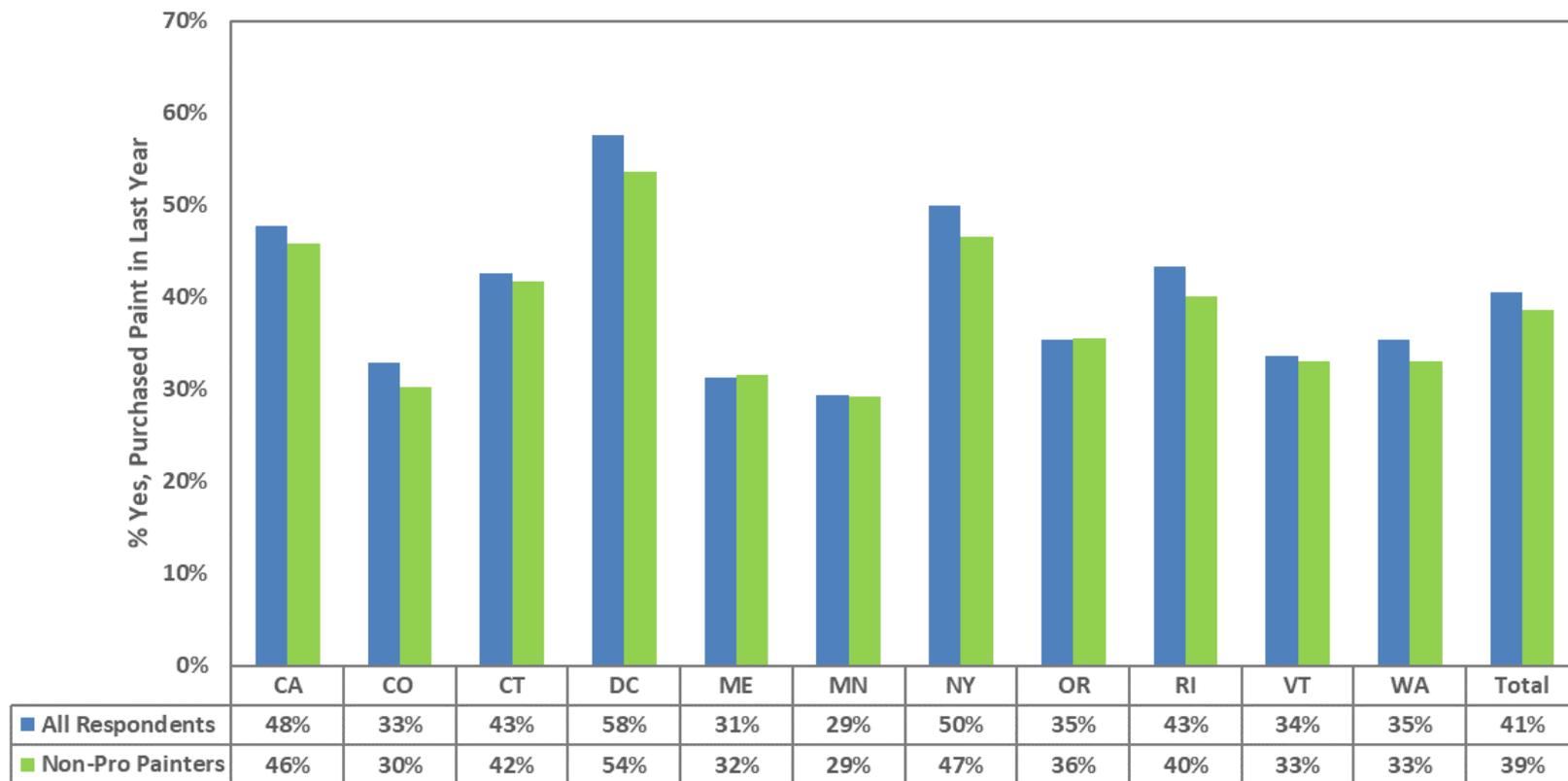
❖ Among non-professionals, pre-project measurements dropped from 2021.



Paint Store Assistance

- ❖ 41% of purchasers said the paint store staff assisted them with determining paint needs.
- ❖ Once again, professionals were more likely to receive help (67%) than non-professionals (39%)*.

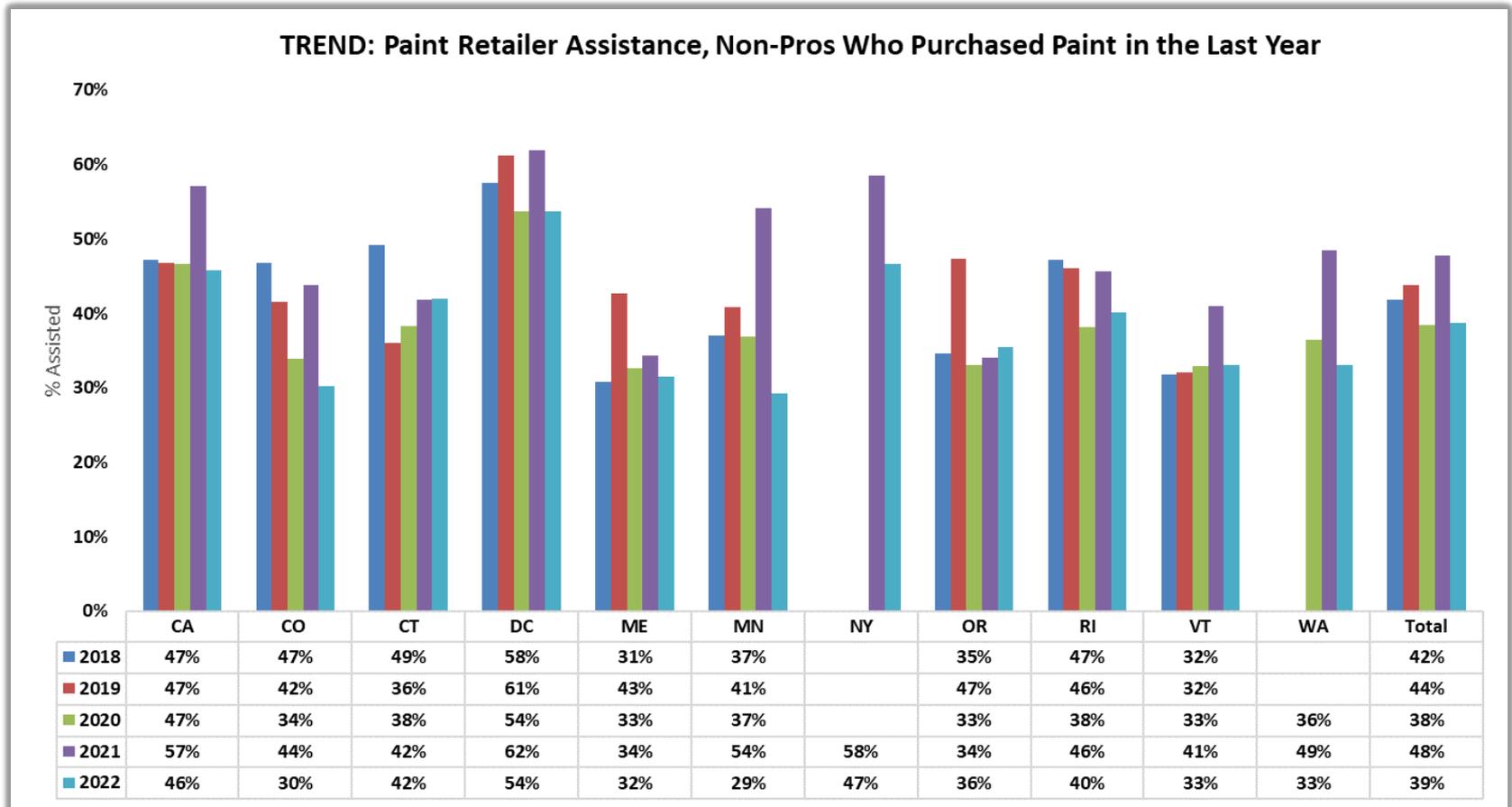
Did the staff at a paint retailer assist you with figuring out exactly how much paint you needed for your specific project?



**Data is not shown for professional painters in individual states due to low sample sizes.*

TREND: Paint Store Assistance, End Consumers

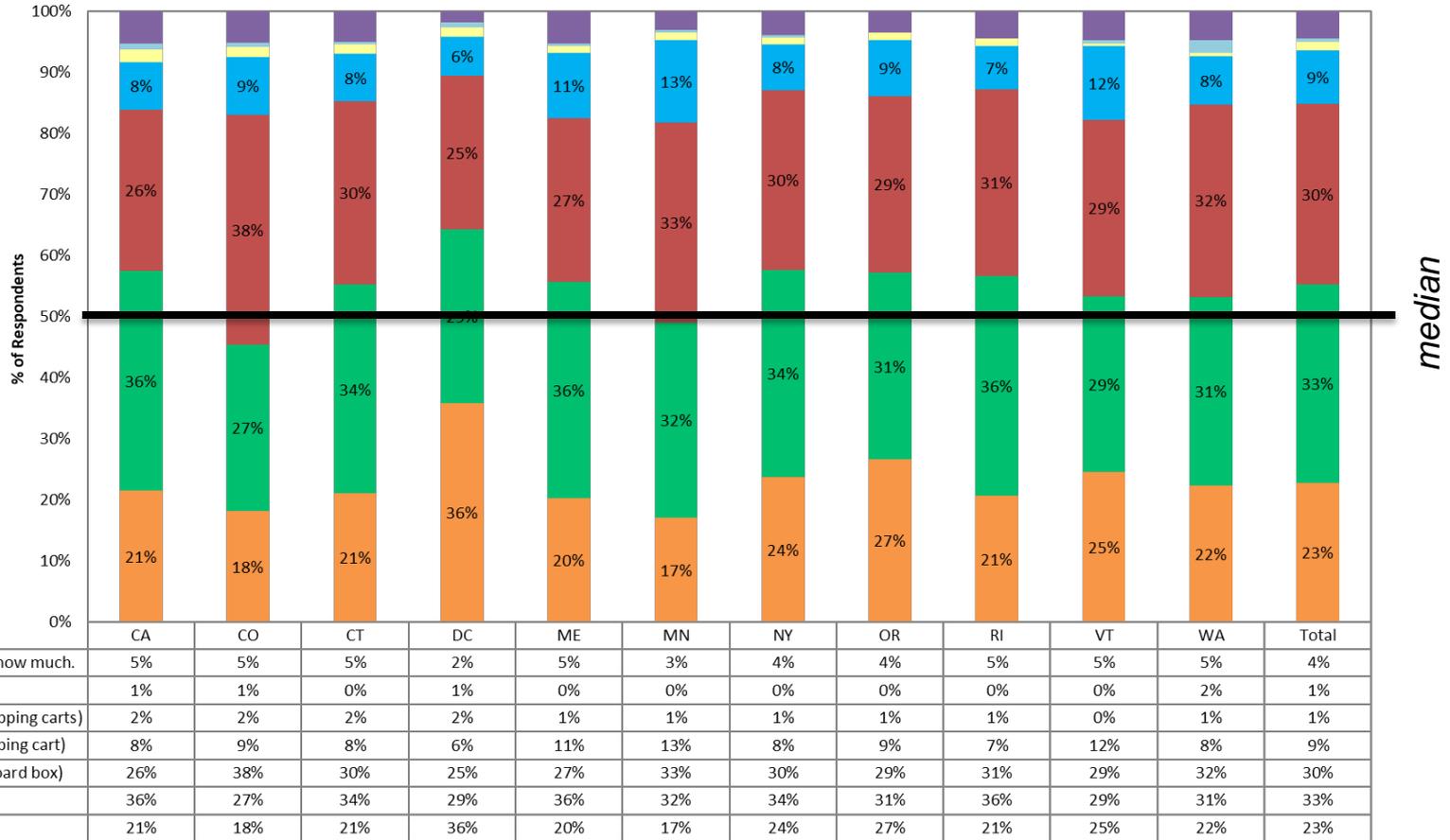
- ❖ Among end consumers who purchased in the last year, store assistance to determine the amount of paint needed declined overall in 2022, from 48% to 39%.



Leftover Paint Storage

- ❖ The median amount of paint stored at home/business was “less than a gallon,” overall and in most states/the district.
- ❖ Colorado and Minnesota were the only two states where the median amount stored was 1-5 gallons.

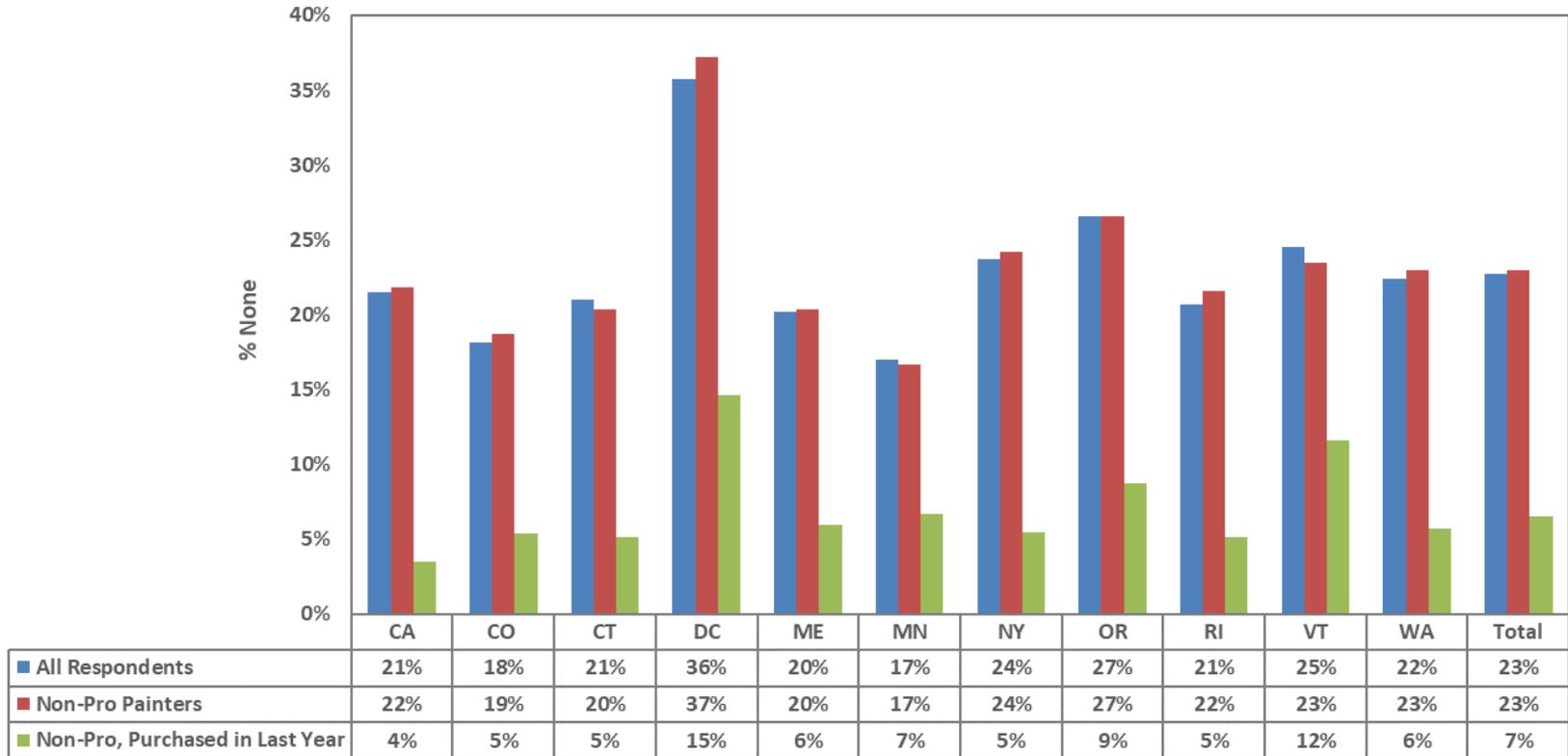
How much leftover or unwanted paint do you have in your home or business at this time (e.g., primer, interior or exterior house paint, stain, deck sealer, or clear finishes like varnish)?



Leftover Paint Storage

- ❖ To consider the impact of recency, results are shown three ways hereafter: 1) all respondents, 2) non-professionals, and 3) non-professionals who purchased paint in the last year.
- ❖ Recency makes a big difference in paint storage. Those who purchased paint in the last year were significantly more likely to be storing paint now. This suggests some delay in disposal after purchase.

How much leftover or unwanted paint do you have in your home or business at this time (e.g., primer, interior or exterior house paint, stain, deck sealer, or clear finishes like varnish)?

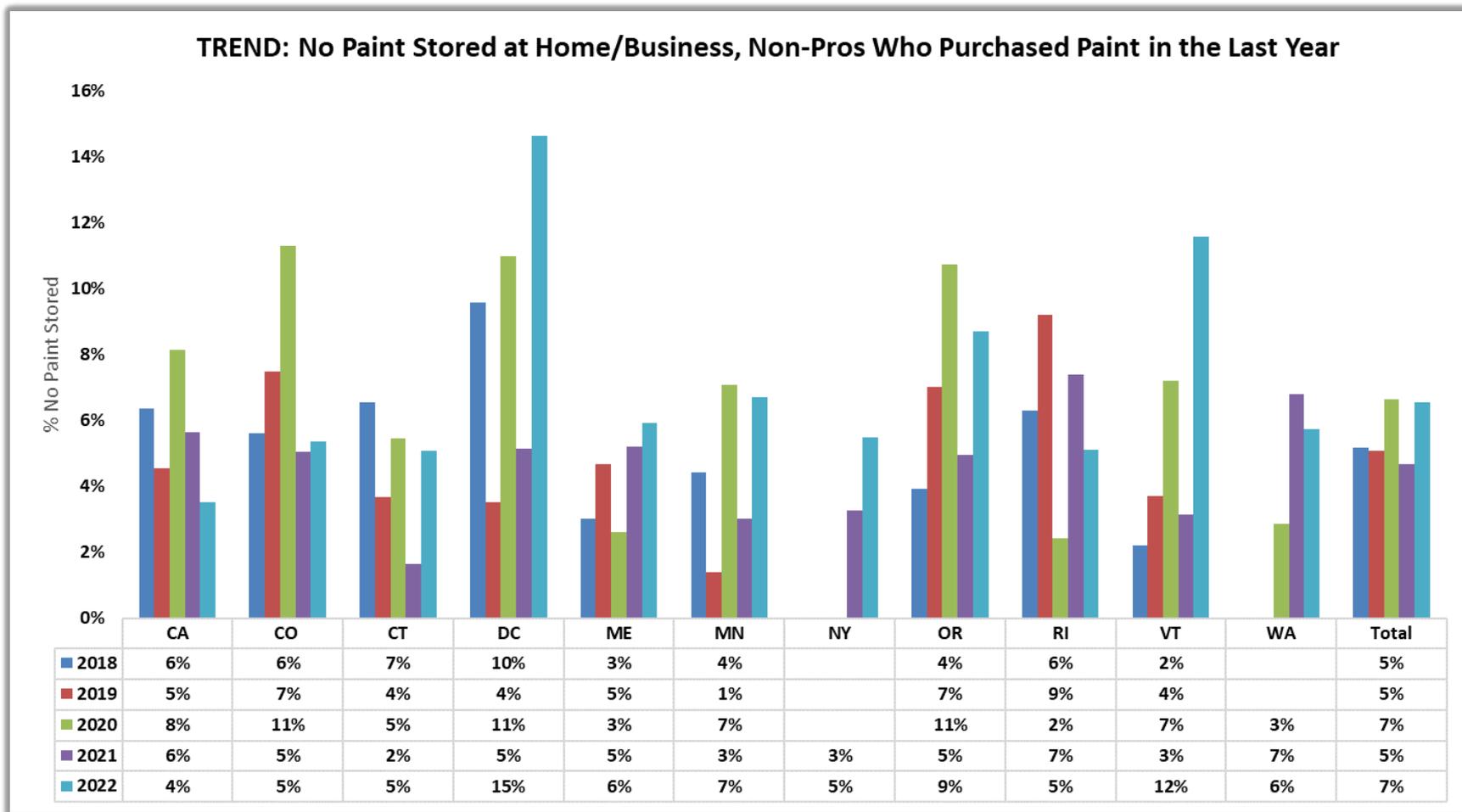


**Data is not shown for professional painters in individual states due to low sample sizes.*

N=CA 559;CO 253;CT 257;DC 263;ME 262;MN 253;NY 278;OR 252;RI 242;VT 208;WA 295;TOTAL 3122

TREND: No Paint Storage, Recent End-Consumer Purchasers

- ❖ All trends hereafter are shown as a percentage of end-consumers who purchased in the last year.
- ❖ In general, end consumers have less paint on hand in 2022 than they did in 2021.



Reasons for Paint Storage

- ❖ As was the case in prior years, the top 2 reasons (highlighted in yellow) that respondents stored paint are the same in all states/the district: leftovers from their own paint job or from a contractor's paint job.

| <i>What is the main reason you have the leftover paint currently in your home/business?</i> | | | | | | | | | | | | |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| Reason | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
| I did some painting myself and I had some leftover paint when I was done. | 57% | 53% | 61% | 53% | 58% | 60% | 58% | 54% | 69% | 59% | 57% | 58% |
| I intentionally bought paint for future touch-ups. | 22% | 26% | 25% | 15% | 27% | 22% | 19% | 27% | 17% | 22% | 26% | 23% |
| I hired someone to paint, and they left it behind. | 11% | 9% | 6% | 14% | 3% | 5% | 11% | 5% | 8% | 6% | 3% | 8% |
| I found the paint in my home or business when I moved in. | 5% | 7% | 4% | 10% | 5% | 7% | 3% | 10% | 2% | 5% | 8% | 6% |
| I am a professional painter or contractor, and it is from one or more of my jobs. | 1% | 1% | 1% | 2% | 1% | 0% | 2% | 1% | 1% | 2% | 0% | 1% |
| I don't remember where the paint came from. | 1% | 2% | 1% | 4% | 3% | 3% | 4% | 1% | 2% | 3% | 3% | 3% |
| Other* | 2% | 1% | 1% | 2% | 2% | 2% | 2% | 2% | 1% | 3% | 2% | 2% |
| Sample Size | 437 | 207 | 203 | 169 | 205 | 209 | 211 | 184 | 192 | 156 | 229 | 2402 |

Shown as a percentage of all respondents

“Other” Reasons for Storage

| | |
|---|---|
| Bought extra, Neighbors gave me their old paint and there was paint left behind when I moved in | I purchased for accent walls so i will keep leftovers for touchup |
| did painting myself. not done yet, and will use most of it, save a little for touchups. | I usually buy more paint than I need so that I will have left over paint for touching-up marks and scratches or painting closets to match with the room I'm painting. |
| Given to me | It was left over from when my parents was having the house remolded |
| Had paint leftover after my living room was painted | It was leftover from the construction of our new house. |
| Haven't done the painting yet | Just in case to wipe out graffiti or vandalism |
| Haven't had a chance to take it to the proper disposal place due to covid. | kept paint to do do touch up work. |
| I bought it to paint my house but ended up putting on new siding | Leftover paint from rental unit |
| I bought paint for art and continue to use it | Leftover paint since i graduated college, and never used it for anything else |
| I bought paint samples to test wall colors | My dad has paint from painting the rooms. |
| I bought the house new and the builders left the paint in the garage. | My husband bought the paint to touch up our living room and to paint a navy wall in the bedroom |
| I did the painting myself and yes I had left over paint. Why would I dispose of it? I can use it for touching up spots in the future! | My husband has it |
| I guess on the amount, I bought to much | My Husband purchased the paint, used what was necessary and has leftover paint. |
| I have a family member whos is a painter and from time to time gives me paint thats leftover from his gigs | My landlord painted my home before I moved in and they left it so I could touch up spots if needed. |
| i have it left over from many different paint projects from over the years | My mom painted her salon a long time ago and left the paint in the bathroom |
| I have more painting to do. | Needed less than the smallest amount we could buy |
| I have not yet finished my project. | New construction house. Left over paint. |
| I have to paint the door on my barn. | Tend to buy extra for touch up or cosmetic purposes. |
| I keep them a year or two,so I can remember colors to match at a later time. For touch-up also | The painter messed up and had to buy more because of the mistakes |
| I never painted the project i purchased the paint for | The store is 30 minutes away from my home and I didn't want to run out of sealer while I was sealing my driveway. I can return the leftover gallon not used. |
| I painted my living room and had some leftover. | Was gifted leftover paint |
| We have more painting to do | We bought a pallet of mixed unwanted paint lol |

Past Paint Disposal Methods

- ❖ Similar to those surveyed in prior years, most didn't dispose because they intended to use it someday.
- ❖ Disposing at a HHW facility/event or the dry-then-trash methods were next most common.
- ❖ There were some variances by state (top 2 reasons highlighted in yellow below).

In the past, which has been your preferred method to dispose of leftover or unwanted paint?

| Method | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| Stored it in the basement, garage, or a closet because I intended to use it someday | 34% | 33% | 31% | 30% | 33% | 35% | 32% | 29% | 43% | 28% | 32% | 33% |
| Took it to a household hazardous waste facility/event or transfer station | 18% | 14% | 24% | 8% | 19% | 24% | 11% | 16% | 11% | 32% | 19% | 18% |
| Not applicable - I have never stored or disposed of leftover or unwanted paint. | 13% | 10% | 9% | 18% | 10% | 9% | 13% | 12% | 8% | 10% | 16% | 12% |
| Dried it out and put it in the trash | 6% | 12% | 9% | 8% | 12% | 11% | 13% | 10% | 11% | 9% | 9% | 10% |
| Gave it away to family, friends, or a community organization | 7% | 6% | 3% | 9% | 5% | 4% | 7% | 10% | 3% | 9% | 4% | 6% |
| Took it to a paint, hardware, or lumber store | 7% | 8% | 9% | 3% | 4% | 4% | 3% | 7% | 8% | 3% | 4% | 6% |
| I don't remember what I did with the leftover or unwanted paint. | 6% | 5% | 5% | 9% | 5% | 3% | 7% | 6% | 6% | 3% | 4% | 5% |
| Left it behind when I moved | 3% | 6% | 4% | 4% | 3% | 2% | 3% | 5% | 1% | 2% | 3% | 3% |
| Put cans of liquid paint in the trash | 2% | 4% | 2% | 5% | 2% | 2% | 6% | 2% | 3% | 0% | 3% | 3% |
| Mixed it with hardener or kitty litter and put it in the trash | 2% | 2% | 3% | 2% | 5% | 4% | 4% | 1% | 2% | 1% | 4% | 3% |
| Other* | 1% | 2% | 1% | 1% | 2% | 1% | 2% | 2% | 2% | 1% | 0% | 1% |
| Poured paint down the drain | 1% | 0% | 0% | 2% | 0% | 0% | 0% | 0% | 1% | 1% | 1% | 1% |
| Sample Size | 553 | 252 | 255 | 263 | 258 | 251 | 276 | 251 | 239 | 207 | 294 | 3099 |

“Other” Disposal Methods

| | |
|---|---|
| dried it out and recycled the gallon container. | My husband takes care of this. |
| Dropped off at a hazardous waste sight. | Not sure bevsuse my husband disposed of the leftover paint |
| Dupster | Paint pickup services |
| Found a way to use it all up | Still have |
| Garbage | Still have it |
| gave it to our transfer station for proper disposal | The community have these events where you can drop off leftover paint |
| Had painter take it | Took it to recycle center |
| I donated it to habitat for humanity | Took it to recycled place for proper disposal |
| I gave it to my Superintendent. | Took to recycle |
| I hang on to it until I need it or decide to mix them together and then use them for some project | took to Sherwin WILLIAMS |
| I haven't gotten rid of any... | Took to the dump |
| I never painted | Trash |
| I still have the paint | Tried to use it for another project |
| I took it to a recycling paint area. | use as a sub-coat for whatever I paint next |
| I try to use the paint up in another project or as a base coat for something else, if possible | Used for art projects |
| I usually give it away | Used for diy art projects |
| I went to recycle event for paint leftover. | Used it on a different project |
| It's in the garage | We have a local paint recycler, and we took it there. |
| Kept it | When I no longer need it I wait till my trash pickup has a special day to pick up paint ant things of that nature |
| kept it available for possible touch-ups | |

Past Paint Store Disposal Preference

- ❖ Paint take-back service is the top reason people would go to a store vs. a HHW facility/event.
- ❖ Proximity was the number two reason for recycling at retail stores across most states/the district.
- ❖ *Note: results should be interpreted only directionally as sample sizes are low.*

What is the main reason you would take paint to a paint/hardware/lumber store instead of a household hazardous waste facility/event or transfer station?

| Reason | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|---|-----------|-----------|-----------|----------|-----------|----------|----------|-----------|-----------|----------|-----------|------------|
| The paint/hardware/lumber store has a paint take-back program in place. | 28% | 50% | 45% | 50% | 45% | 44% | 33% | 50% | 44% | 57% | 54% | 43% |
| The paint/hardware/lumber store is close. | 33% | 30% | 23% | 13% | 9% | 11% | 44% | 17% | 28% | 29% | 38% | 26% |
| We don't have any local hazardous waste facilities/events or transfer stations. | 21% | 20% | 18% | 25% | 18% | 33% | 22% | 11% | 11% | 0% | 8% | 17% |
| Paint/hardware/lumber stores are open more often. | 15% | 0% | 14% | 13% | 27% | 11% | 0% | 6% | 17% | 14% | 0% | 11% |
| Other* | 3% | 0% | 0% | 0% | 0% | 0% | 0% | 17% | 0% | 0% | 0% | 2% |
| Sample Size | 39 | 20 | 22 | 8 | 11 | 9 | 9 | 18 | 18 | 7 | 13 | 174 |

*Other Reason - Paint Store

I have done it for 43 years

I wasn't aware I could take it to facility/transfer station

More convenient

The store has and knows proper options to dispose

Household Hazardous Waste Facility/Event Preference

- ❖ Lack of knowledge of retail store take-back services was the top reason people chose HHW facilities/events in the past.
- ❖ Proximity also plays a big role in HHW facility/event selection across most states/the district.
- ❖ In Minnesota, New York and Colorado, the need to dispose other chemicals was important.

What is the main reason you would take paint to a household hazardous waste facility/event or transfer station instead of a paint/hardware/lumber store?

| Reason | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| I wasn't aware paint/hardware/lumbers stores took back paint | 60% | 71% | 50% | 77% | 52% | 65% | 55% | 54% | 48% | 48% | 59% | 57% |
| The household hazardous waste facility or transfer station is closer. | 14% | 9% | 23% | 14% | 17% | 8% | 17% | 20% | 19% | 17% | 21% | 16% |
| I have other chemicals to dispose of that paint/hardware/lumber stores don't accept and want to get rid of it all at the same time. | 9% | 9% | 17% | 0% | 13% | 23% | 17% | 10% | 15% | 15% | 14% | 13% |
| We don't have a paint/hardware/lumber store that takes back paint in our area. | 10% | 6% | 2% | 9% | 15% | 0% | 7% | 15% | 15% | 14% | 2% | 8% |
| Other* | 4% | 0% | 7% | 0% | 2% | 2% | 3% | 0% | 0% | 5% | 2% | 3% |
| I have more paint than the paint/hardware/lumber stores would take. | 3% | 6% | 2% | 0% | 2% | 2% | 0% | 2% | 4% | 2% | 2% | 2% |
| Sample Size | 99 | 35 | 60 | 22 | 48 | 60 | 29 | 41 | 27 | 65 | 56 | 542 |

***Other Reason - HHW**

| | |
|--|---|
| better place to go | It was the only option I was aware of |
| Big corporations dump enough chemicals into our environment | it's the environmentally sound way to dispose of unwanted paint |
| environment | It's the safest way to dispose of it |
| Family and environment friendly | Recycle it |
| figured was rightbthing to do | Thats where you take it. |
| I want to be conscientious of our environment and dispose of the paint properly. | The transfer station does not charge me. |
| It seemed like the right thing to do. | Town runs waste facility for taking back paints and other household products. |
| It was convenient | |

Future Paint Disposal Intentions

- ❖ Disposing at a HHW facility/event was the top future disposal intention in all states/the district.
- ❖ The next most prevalent reason varied by state, between taking it to a hardware store, giving it away, and drying it out/putting it into the trash.
- ❖ Very few said they would pour liquid paint down the drain or put liquid paint straight into the trash.

If you wanted to get rid of unwanted paint in the near future, what would you most likely do with it?

| Method | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| Take it to a household hazardous waste facility/event or transfer station | 30% | 25% | 33% | 23% | 27% | 38% | 20% | 31% | 26% | 35% | 31% | 29% |
| Take it to a paint/hardware/lumber store | 20% | 20% | 20% | 13% | 14% | 19% | 10% | 17% | 19% | 16% | 13% | 17% |
| Give it away to a family member, friend, or community organization | 16% | 15% | 11% | 23% | 13% | 16% | 17% | 21% | 11% | 18% | 16% | 16% |
| Dry it out and put it in the trash | 11% | 18% | 14% | 11% | 17% | 12% | 13% | 10% | 19% | 12% | 18% | 14% |
| I don't know | 14% | 13% | 13% | 16% | 14% | 9% | 20% | 11% | 15% | 9% | 11% | 13% |
| Mix it with hardener or kitty litter and put it in the trash | 3% | 4% | 2% | 6% | 8% | 4% | 9% | 2% | 3% | 3% | 6% | 5% |
| Put cans of liquid paint in the trash | 3% | 3% | 3% | 4% | 4% | 1% | 8% | 4% | 3% | 4% | 4% | 4% |
| Other* | 1% | 2% | 3% | 2% | 2% | 2% | 2% | 4% | 2% | 2% | 0% | 2% |
| Pour paint down the drain | 1% | 0% | 0% | 1% | 0% | 0% | 1% | 0% | 1% | 0% | 1% | 1% |
| Sample Size | 553 | 252 | 254 | 263 | 256 | 251 | 276 | 251 | 238 | 206 | 294 | 3094 |

“Other” Future Disposal Intentions

| | |
|--|--|
| Smix it with saw dust, Let it harden and put in garbage | If paint already opened, I would save some for touch-ups as needed. If unopened and not needed, I would donate it. If not much paint left and don't plan to use, I would dry out and put in the trash. |
| Ask pro painter for advice | It depends on the type of paint, I dry it or drop it at the hazardous waste place. |
| Bring to work | Keep it |
| Donate it to habitat. | LET IT DRY OUT AND HARDEN AND DISPOSE DURING ANYTHING GOES DURING CLEAN-UP WEEK |
| Donated to a Habitat for Humanity Restore or similar charity resell store. | Let my husband take care of it |
| Don't buy paint | Look.up how to dispose of it properly. |
| Dry it out and put it in the trash, Take it to a paint/hardware/lumber store | Not sure. But I will make sure it is disposed properly not down the drain or trash. |
| either bring it to a paint store/hardware store now that I know they take it back OR turn it at the transfer station because they turn it into shades of paint for sale as well. | paid a fee when bought to get rid of it, but store and sttte doesnt have a place where we can bring it for free to dispose of |
| Find something to paint | Possibly find an artist that needs paint. |
| Give it away | Post it for free on a community sales page on social media. |
| Give it to family or friends. | Put it in the recycle bin |
| Give it to my Superintendent so he can finish using it. Or dispose of it. | Recycle |
| Google to find out the appropriate way to dispose of it | Research best option |
| Google where I can dispose of it safely | Research the best way to dispose of paint causing the least environmental impact. |
| Have it picked up by hazardous waste disposal company. | return to seller |
| have never painted with any | same, dry it out and recycle the container. |
| Hold onto it | Save for touch up. |
| I don't throw paint out, I save it just in case | save it for future use |
| I generally just horde it in my basement | Search online what to do with it |
| I only get enough paint for what I need to paint | Set it out by the Pickup dumpsters for my Recycling and reclamation provider to deal with. |
| I search recycle leftover paint stuff... then found recycle event... then took there. | Store in the garage |
| I usually use it all. | STORE IT FOR A LATTER DATE |
| I wait until my town has a special pick up day for that type of thing | Take it to a paint store that recycles paint. |
| I would probably do an internet search and find a local place to take it. | Take it to the paint recycling area. They make new paint out of old paint. |
| I would store it and not get rid of it | take it to the recycling center |
| I would take it to a paint/hardware/lumber store IF a financial incentive were offered, otherwise I'd continue taking it to household hazardous waste collection | Take to waste management for disposal |
| I wouldn't, I'd use it all | Use it again. |
| I've looked it up where to take in my town but I have never done it | Use it up on another project |
| If it was enough to use again I store it. If its old or just a small amount I put kitty litter in in and when dry take to dump | Would try to find a CONVENIENT place to recycle it, as long as there was enough to be concerning. |

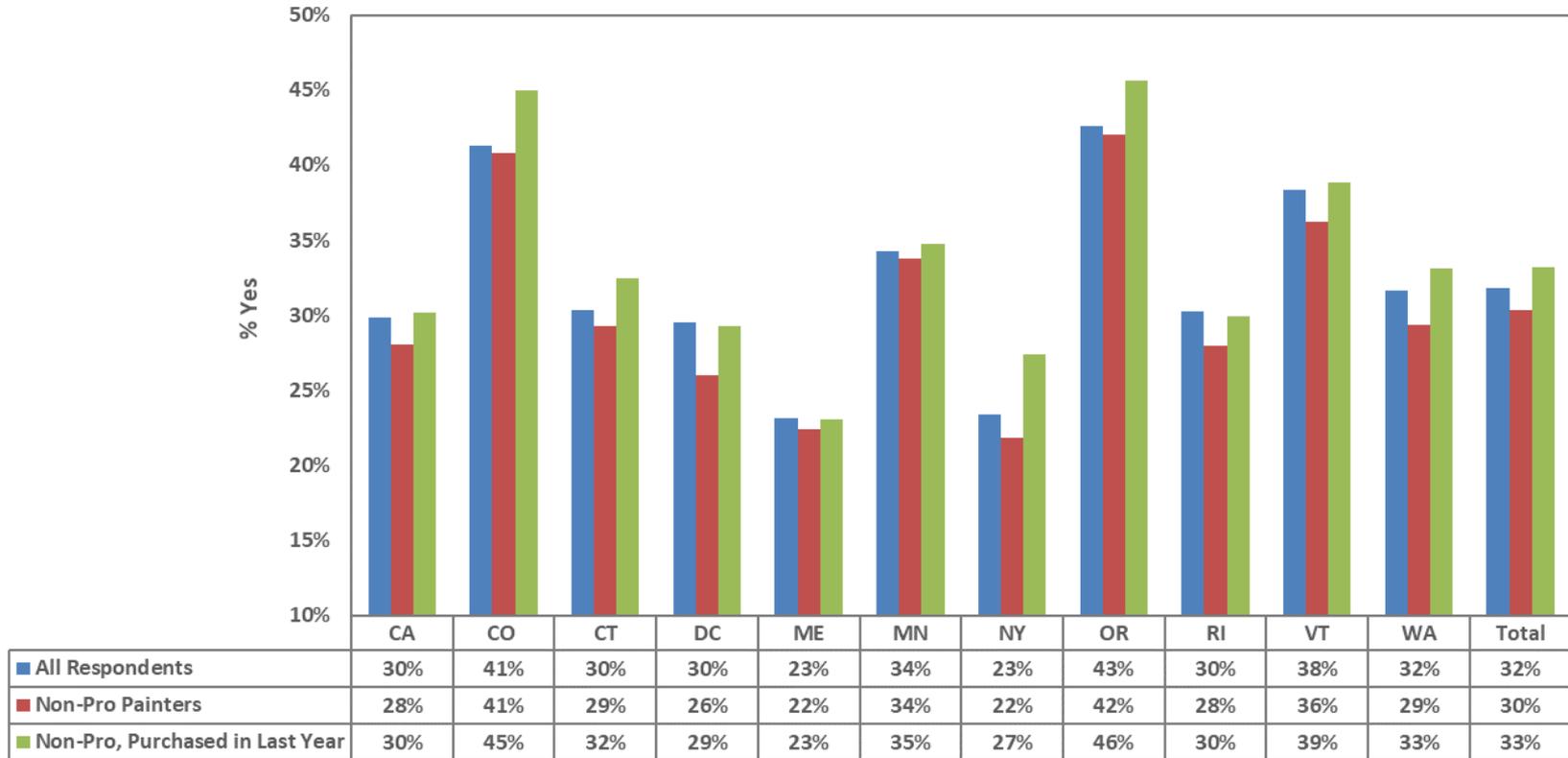


PAINT RECYCLING/DISPOSAL AWARENESS

Awareness of Paint Recycling

- ❖ 32% of all respondents said they knew that paint can be recycled.
- ❖ Fewer (30%) of end consumers knew that paint could be recycled. 64% of professionals were aware*.
- ❖ End consumers who purchased paint more recently were more likely to know that it can be recycled. This supports the idea that recent store interactions are having an impact on awareness.

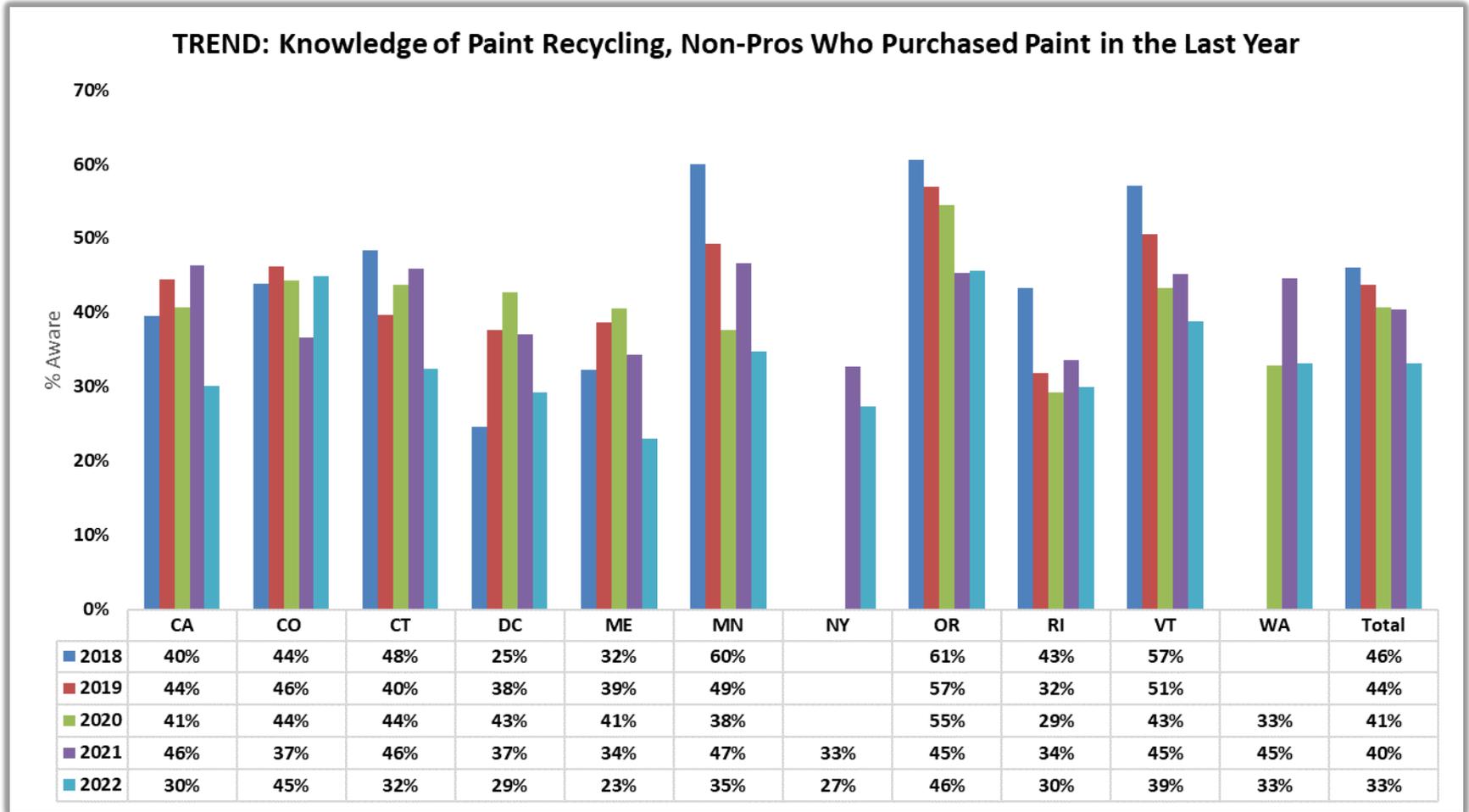
Prior to this survey, did you know that paint can be recycled (disposed in such a way that it may be re-used)?



*Data is not shown for professional painters in individual states due to low sample sizes.

N=CA 553;CO 252;CT 254;DC 261;ME 255;MN 251;NY 274;OR 251;RI 238;VT 206;WA 294;TOTAL 3089

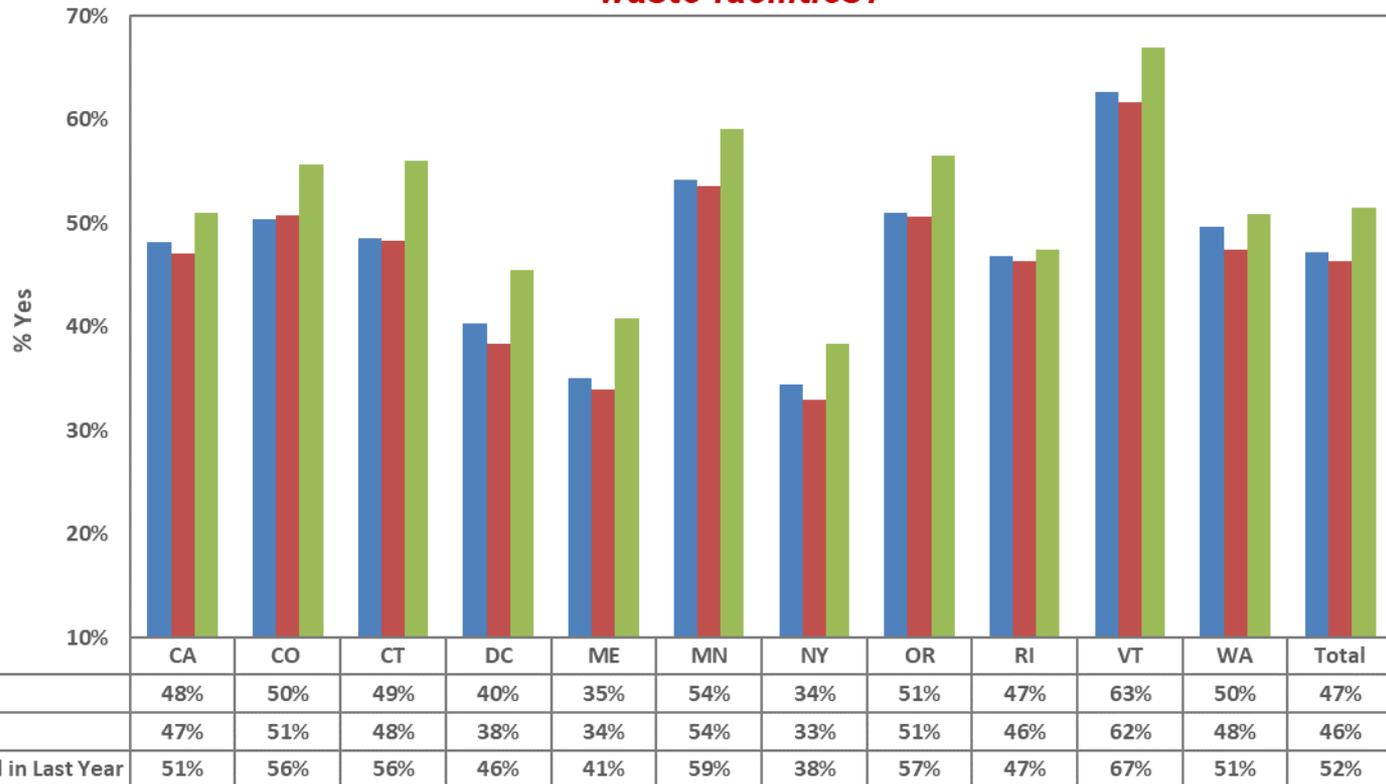
TREND: Paint Recycling Awareness, Recent Consumer Purchasers



Awareness of Paint Disposal Opportunities in State/District

- ❖ NEW IN 2022, this question was added to discern between recycling knowledge and drop-off knowledge.
- ❖ 47% of all respondents were aware of paint disposal opportunities in their state, comprised of both professionals (69% aware) and end consumers (46% aware).
- ❖ That percentage was significantly higher among those who purchased in the last year than within the broader groups (52%).

Prior to this survey, were you aware of paint disposal opportunities in your state, such as drop off locations at paint stores and household hazardous waste facilities?



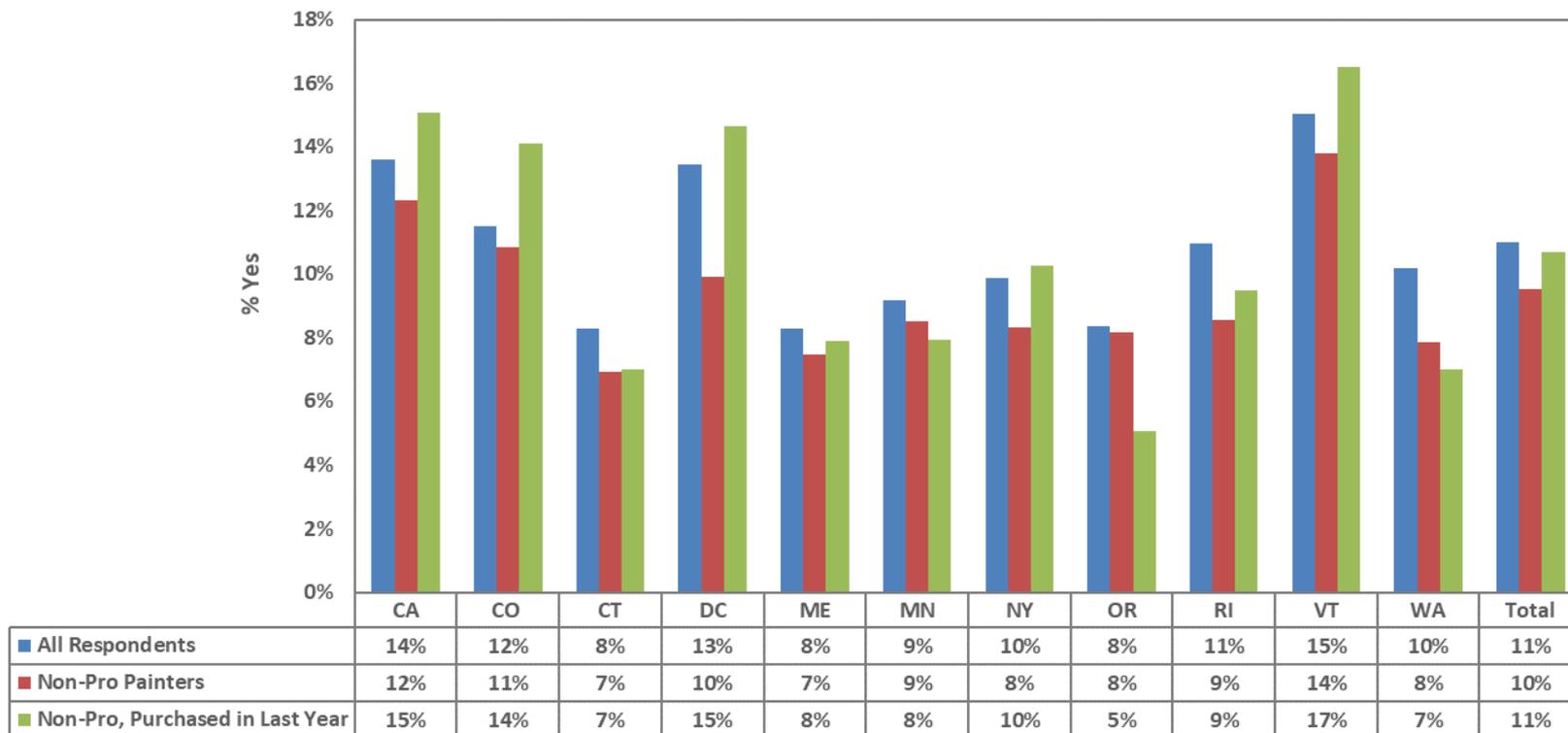
**Data is not shown for professional painters in individual states due to low sample sizes.*

N=CA 552;CO 252;CT 253;DC 260;ME 254;MN 251;NY 273;OR 251;RI 237;VT 206;WA 294;TOTAL 3083

Awareness of Free Onsite Pickup Services

- ❖ NEW IN 2022, this question was added to measure awareness of onsite pickup services.
- ❖ 11% of all respondents knew that 100+ gallons could be picked up for free. 43% of professional painters were aware; 10% of non-professionals.
- ❖ Recency made a small difference among non-professionals. Those who purchased in the last year were slightly more aware of pick-up services (11%).

Prior to this survey, were you aware there is a free on-site pickup service available to households, professional painters, businesses and organizations with 100 gallons or more of leftover paint?



**Data is not shown for professional painters in individual states due to low sample sizes.*

N=CA 552;CO 252;CT 253;DC 260;ME 254;MN 251;NY 273;OR 251;RI 237;VT 206;WA 294;TOTAL 3083



AWARENESS MATRICES

Knowledge About Recycling/Disposal Not a “Funnel” but a Matrix

- ❖ Originally, we expected that those familiar with paint recycling would be a subset of those familiar with disposal opportunities (a “funnel”).
- ❖ However, what we learned was that there are many who know about paint recycling who do not know about disposal opportunities in the state, and vice versa.
- ❖ The following “matrix” breaks down the entire respondent base given both subjects.
- ❖ 47% didn’t know about either topic; 26%, both; the rest, one or the other.*

**Knows Paint Can Be Recycled
(Disposed in Such a Way it Can Be Re-
used)**

| | | Yes | No |
|---|-----|-----|-----|
| Knows About Paint Disposal Opportunities in State/District | Yes | 26% | 21% |
| | No | 6% | 47% |

**Implication: need for balanced marketing and communications if we are to get both points across.*

Awareness Matrices – By Professional Painter Status

- ❖ As expected, professional painters were much more likely to know about both aspects, paint recycling and disposal opportunities.
- ❖ In fact, more than twice as many professionals knew about both as non-professionals (end consumers).

ALL END CONSUMERS

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 25% | 22% |
| | No | 6% | 48% |

ALL PROFESSIONAL PAINTERS

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 58% | 11% |
| | No | 7% | 25% |

Awareness Matrices – By Recency of Consumer Paint Purchase

- ❖ Non-professionals were slightly more aware of both aspects, drop-off opportunities and paint recycling, if they had purchased paint in the last year.

ALL END CONSUMERS

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 25% | 22% |
| | No | 6% | 48% |

END CONSUMERS BOUGHT IN LAST YEAR

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 28% | 24% |
| | No | 6% | 43% |

Awareness Matrices – By State Among Recent Consumer Purchasers

CA

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 25% | 26% |
| | No | 5% | 44% |

ME

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 19% | 22% |
| | No | 4% | 55% |

RI

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 24% | 23% |
| | No | 6% | 47% |

CO

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 36% | 19% |
| | No | 9% | 36% |

MN

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 31% | 28% |
| | No | 4% | 37% |

VT

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 37% | 30% |
| | No | 2% | 31% |

CT

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 26% | 30% |
| | No | 6% | 38% |

NY

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 23% | 16% |
| | No | 5% | 57% |

WA

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 27% | 24% |
| | No | 6% | 43% |

DC

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 23% | 23% |
| | No | 7% | 48% |

OR

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 37% | 20% |
| | No | 9% | 35% |

ALL END CONSUMERS

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 28% | 24% |
| | No | 6% | 43% |

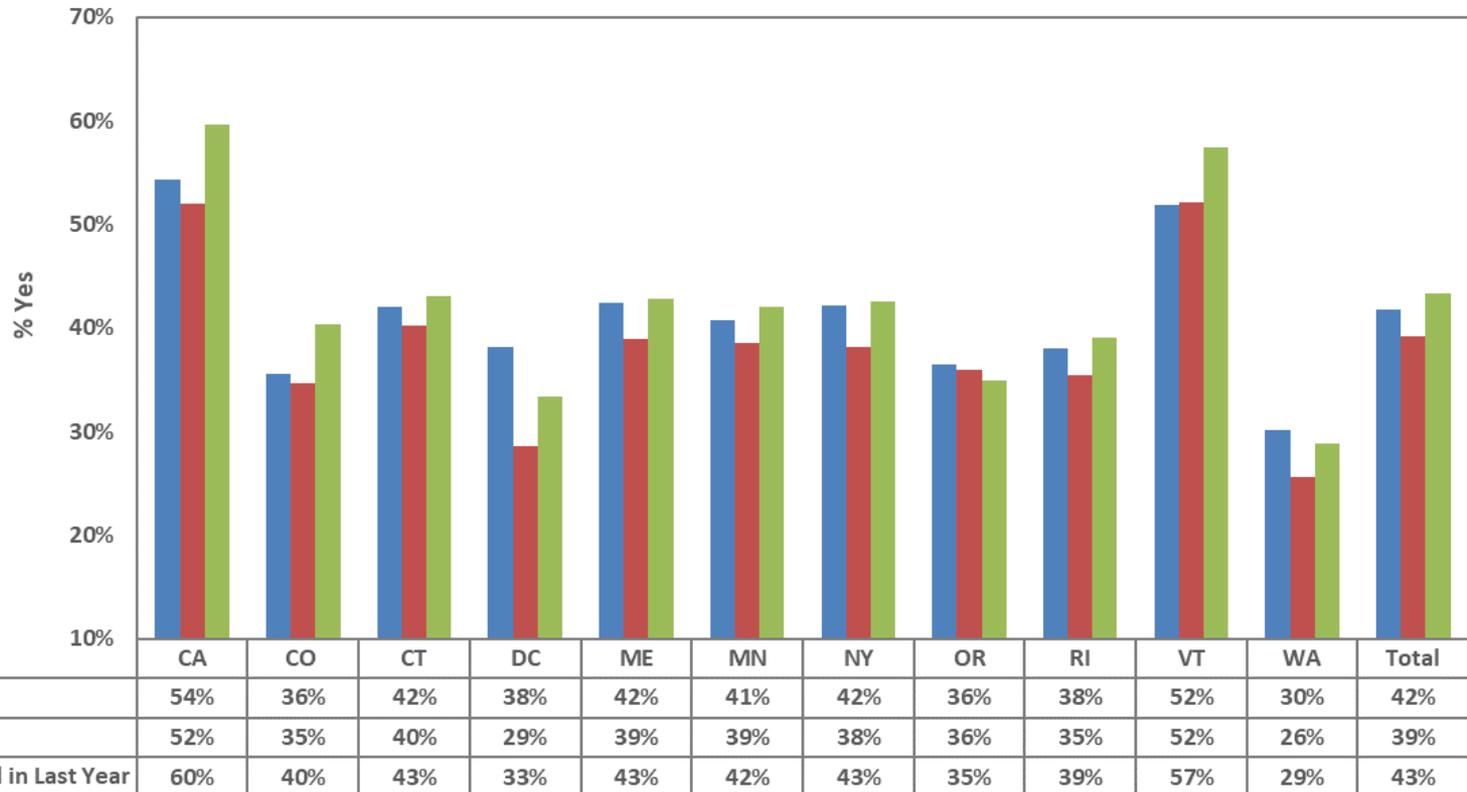


**RECYCLING PROCESS AWARENESS
AND BEHAVIORS**
**(among those who knew about paint
recycling)**

Awareness of Fee Among Those Who Knew About Recycling

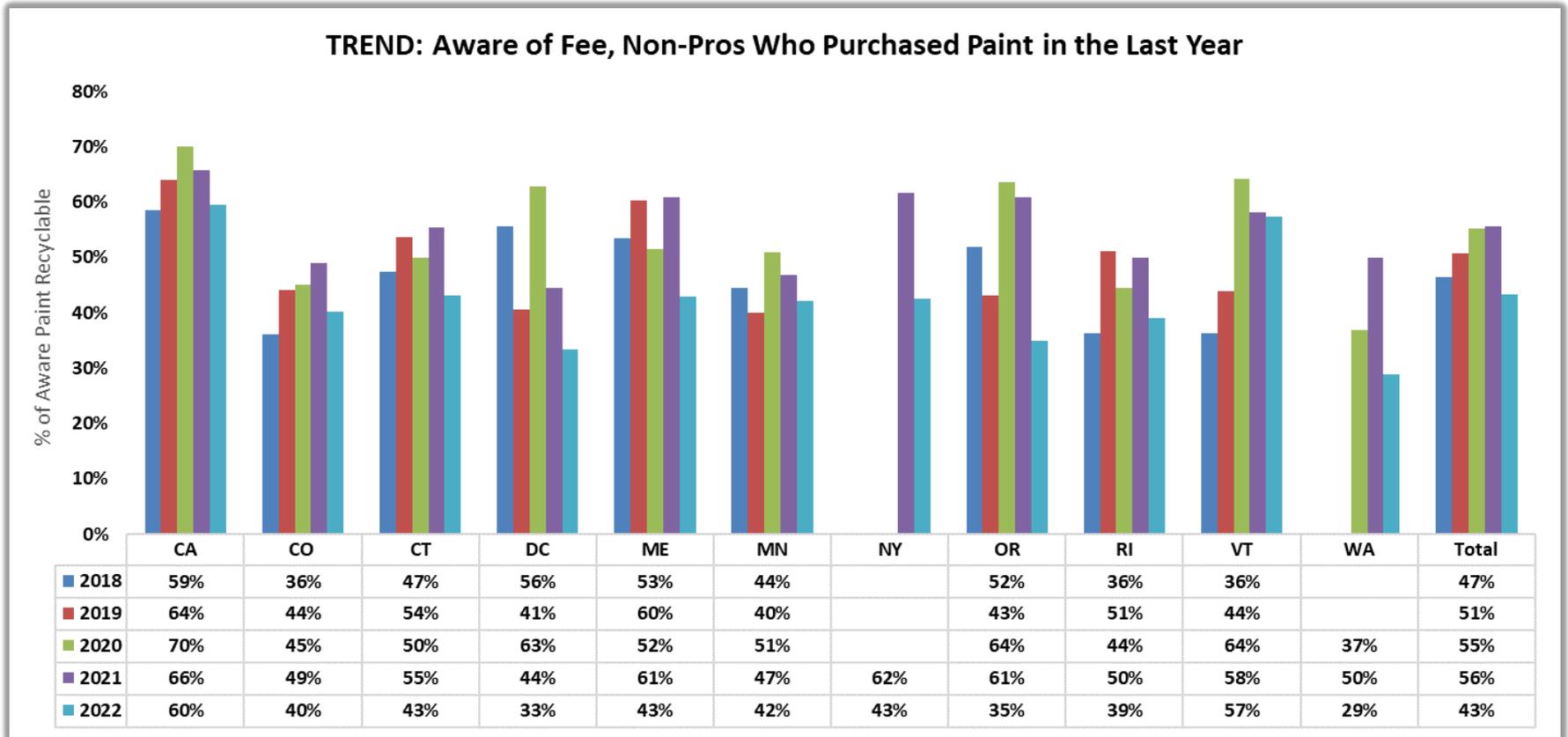
- ❖ 42% of those who knew about paint recycling also knew about the recycling fee added to new purchases.
- ❖ There was a marked difference between professionals (69%) and non-professionals (39%)*.
- ❖ Recency of paint purchases made a difference. Those who purchased in the last 12 months were most aware (43%).

Are you aware that when you buy paint in (STATE/DISTRICT), there is a small fee added to the price to pay for a program to recycle any leftover paint you have?



**Data is not shown for professional painters in individual states due to low sample sizes.*

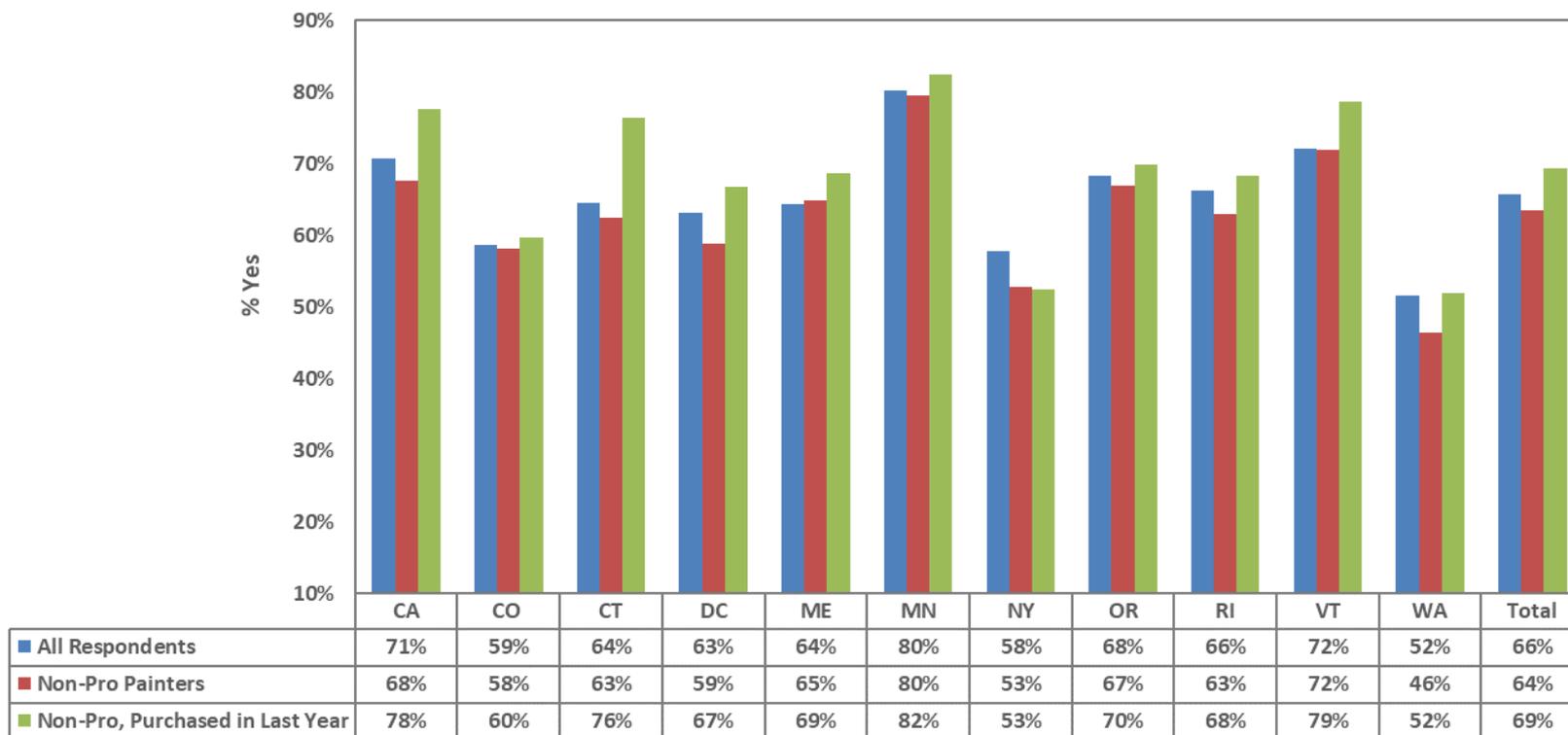
TREND: Fee Awareness, Recent End-Consumer Purchasers



Knowledge of Places for Recycling

- ❖ 66% of all respondents who knew that paint can be recycled also knew where to go to do so.
- ❖ As with other results, all non-professionals' awareness was lower (64%) than professionals' (86%)*; those who purchased in the last year, higher (69%).

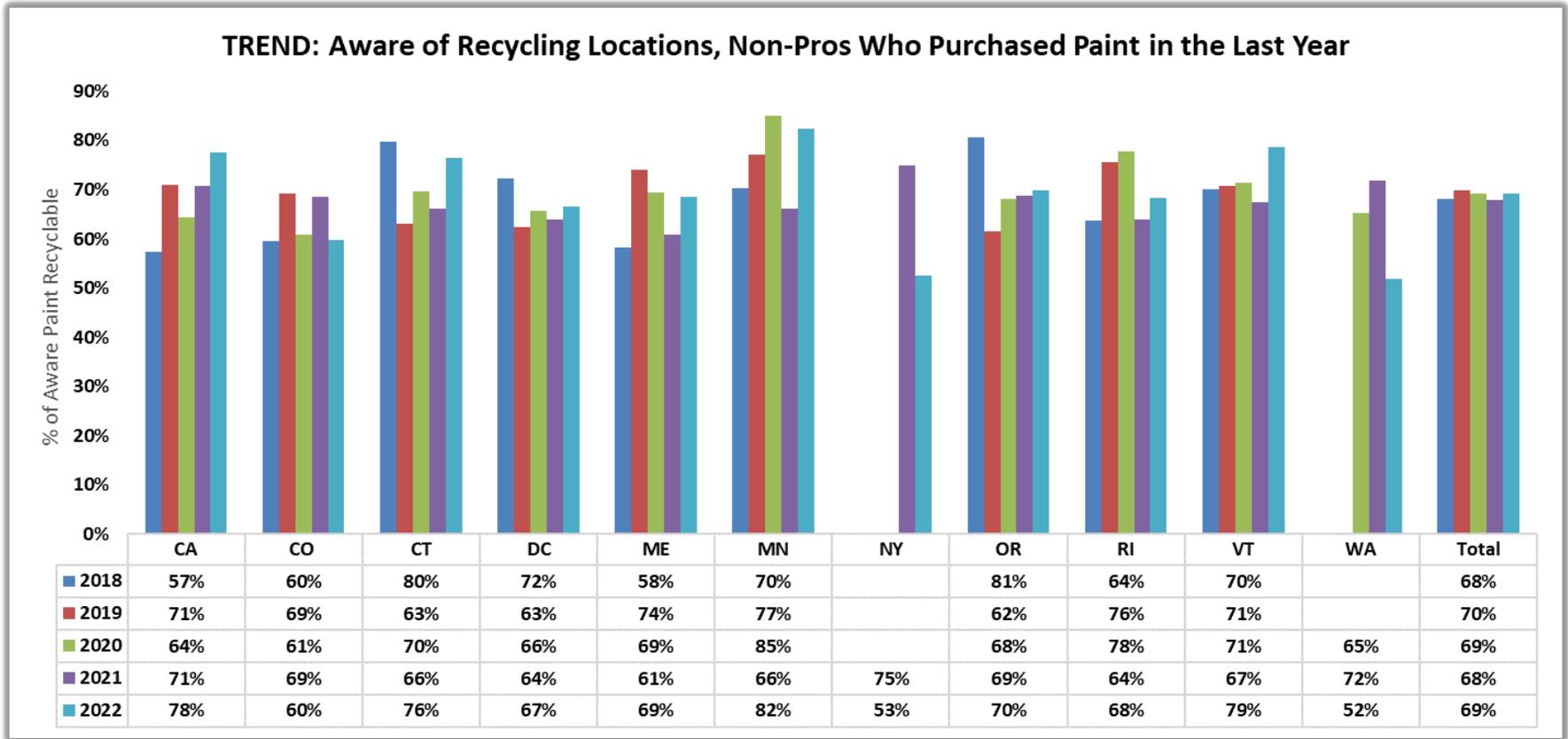
If you wanted to take paint somewhere to be recycled, do you know where to take it?



**Data is not shown for professional painters in individual states due to low sample sizes.*

N=CA 164;CO 104;CT 76;DC 76;ME 59;MN 86;NY 64;OR 107;RI 71;VT 79;WA 93;TOTAL 979

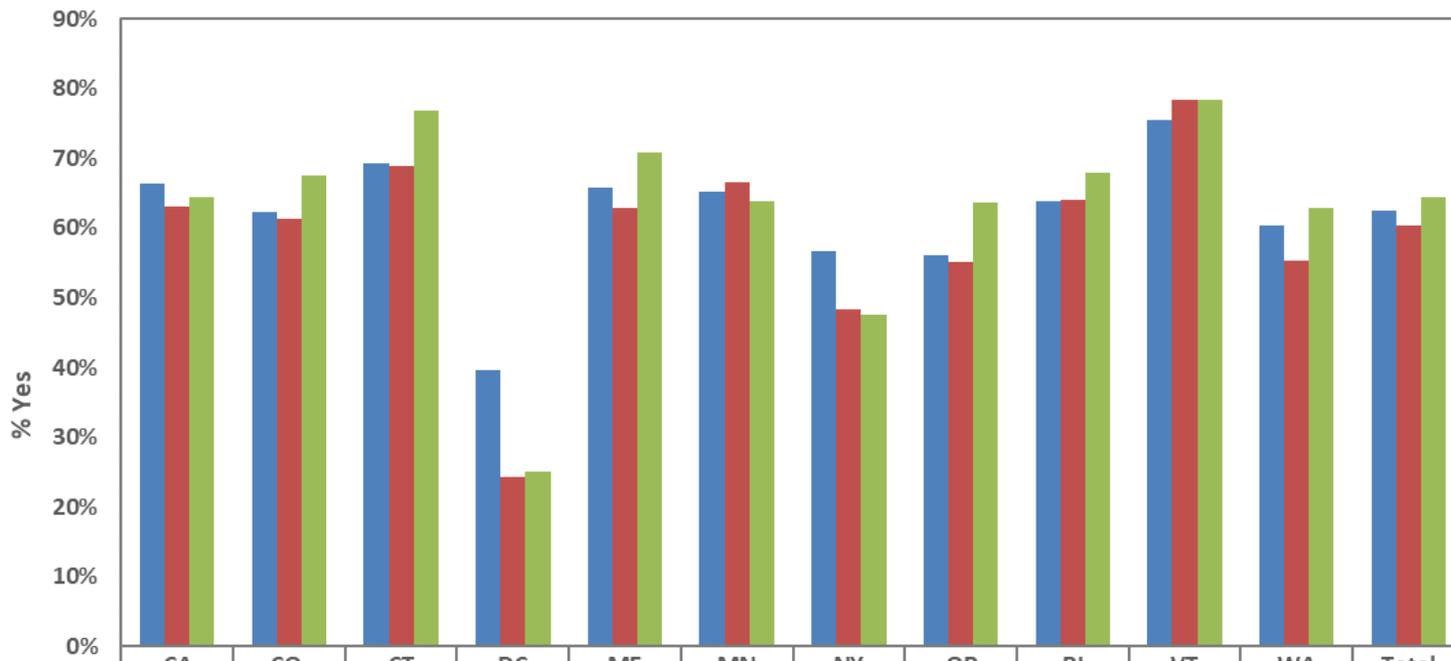
TREND: Knowledge of Where to Recycle, Recent Purchasers



Past Recycling Behaviors Among Those That Knew About Recycling

- ❖ 63% of those who said they were aware that paint can be recycled said they had done so in the past.
- ❖ Non-professionals (60%) are less likely to have recycled in the past than professionals (78%)*.
- ❖ End consumers who purchased in the last year are more likely to have done so (64%).

Have you ever taken paint somewhere to be recycled?



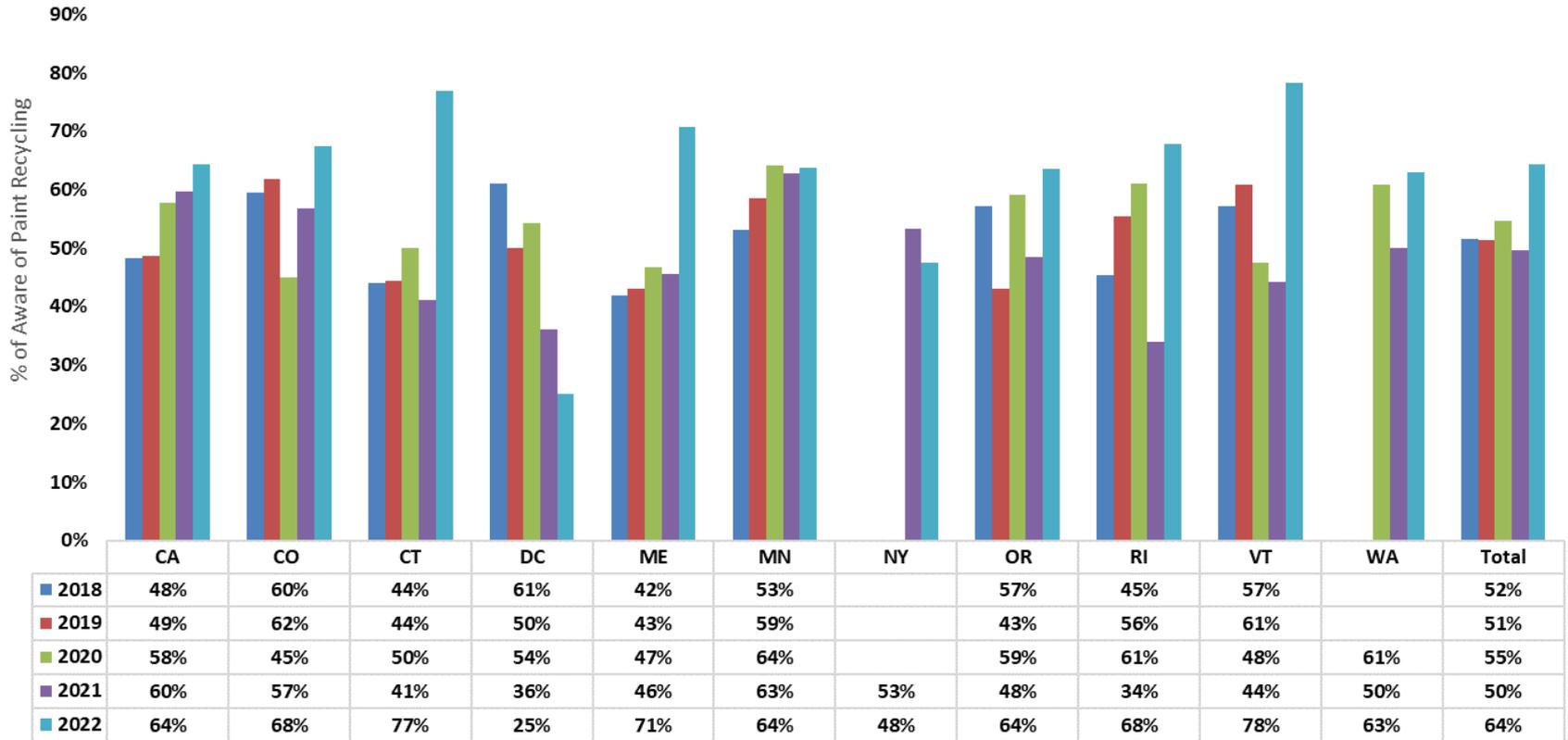
| | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|---------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| All Respondents | 66% | 62% | 69% | 40% | 66% | 65% | 57% | 56% | 64% | 75% | 60% | 63% |
| Non-Pro Painters | 63% | 61% | 69% | 24% | 63% | 67% | 48% | 55% | 64% | 78% | 55% | 60% |
| Non-Pro, Purchased in Last Year | 64% | 68% | 77% | 25% | 71% | 64% | 48% | 64% | 68% | 78% | 63% | 64% |

*Data is not shown for professional painters in individual states due to low sample sizes.

N=CA 116;CO 61;CT 49;DC 48;ME 38;MN 69;NY 37;OR 73;RI 47;VT 57;WA 48;TOTAL 643

TREND: Past Recycling, Recent End-Consumer Purchasers

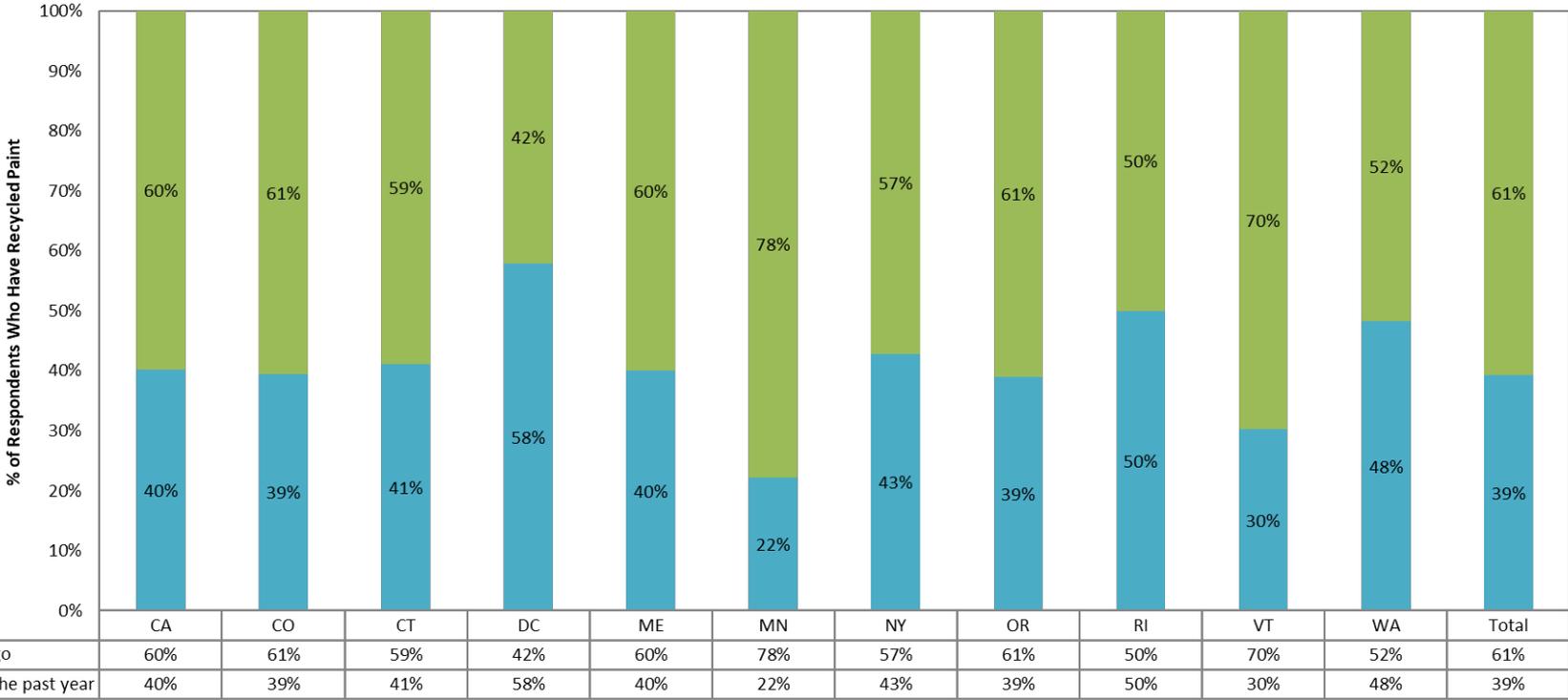
TREND: Recycled in the Past, Non-Pros Who Purchased Paint in the Last Year



Recency of Paint Recycling

❖ 39% of those who said they had recycled paint in the past said they had done so in the last year.

When was the most recent time you have taken paint somewhere to be recycled?

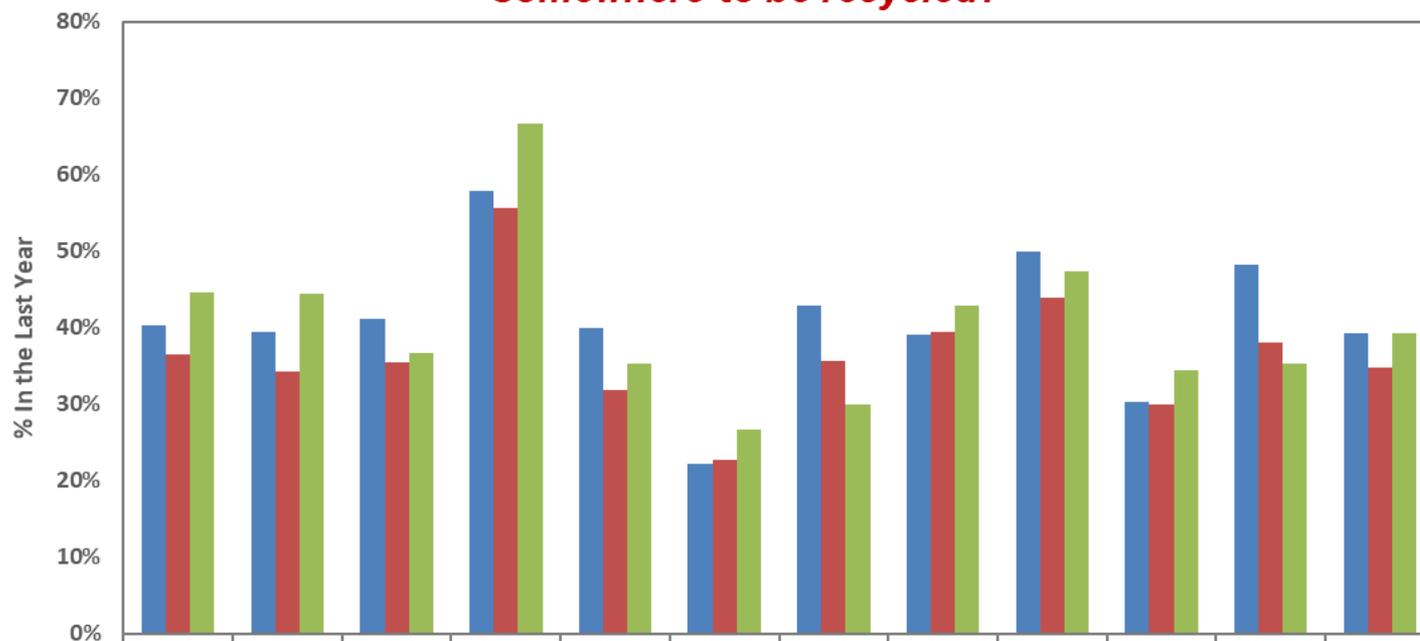


N=CA 77;CO 38;CT 34;DC 19;ME 25;MN 45;NY 21;OR 41;RI 30;VT 43;WA 29;TOTAL 402

Recycled Paint in the Last Year

- ❖ Recycling rates among non-professionals (35%) was lower than in the full respondent base (39%)*.
- ❖ More recent purchasers (39%) had recycled paint more often than less recent purchasers (logical).
- ❖ D.C. had the highest rates (where a big proportion live in apartments/condos and have less space to store paint and are likely to get rid of it quicker).

When was the most recent time you have taken paint somewhere to be recycled?

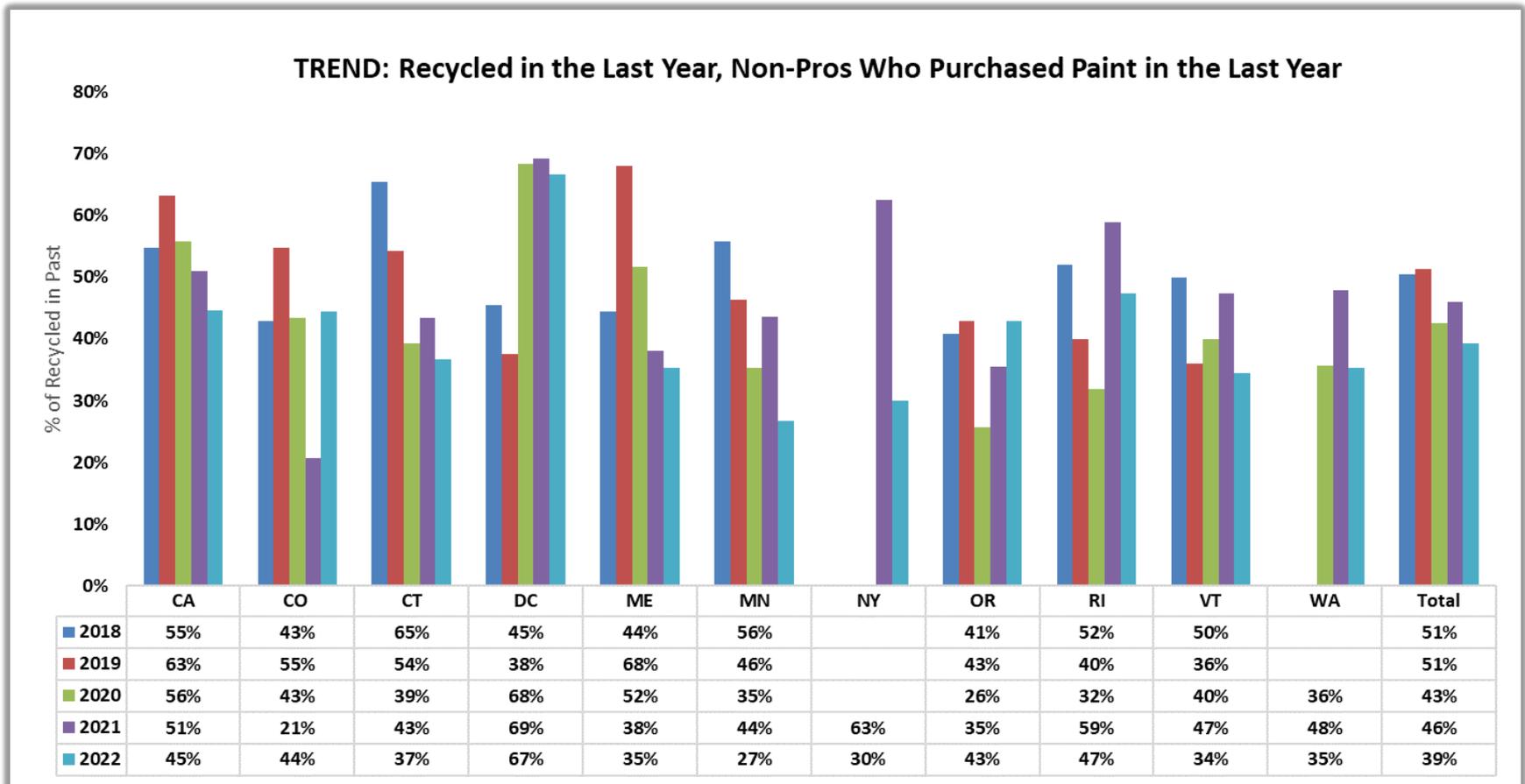


| | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|---------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| All Respondents | 40% | 39% | 41% | 58% | 40% | 22% | 43% | 39% | 50% | 30% | 48% | 39% |
| Non-Pro Painters | 37% | 34% | 35% | 56% | 32% | 23% | 36% | 39% | 44% | 30% | 38% | 35% |
| Non-Pro, Purchased in Last Year | 45% | 44% | 37% | 67% | 35% | 27% | 30% | 43% | 47% | 34% | 35% | 39% |

*Data is not shown for professional painters in individual states due to low sample sizes.

N=CA 77;CO 38;CT 34;DC 19;ME 25;MN 45;NY 21;OR 41;RI 30;VT 43;WA 29;TOTAL 402

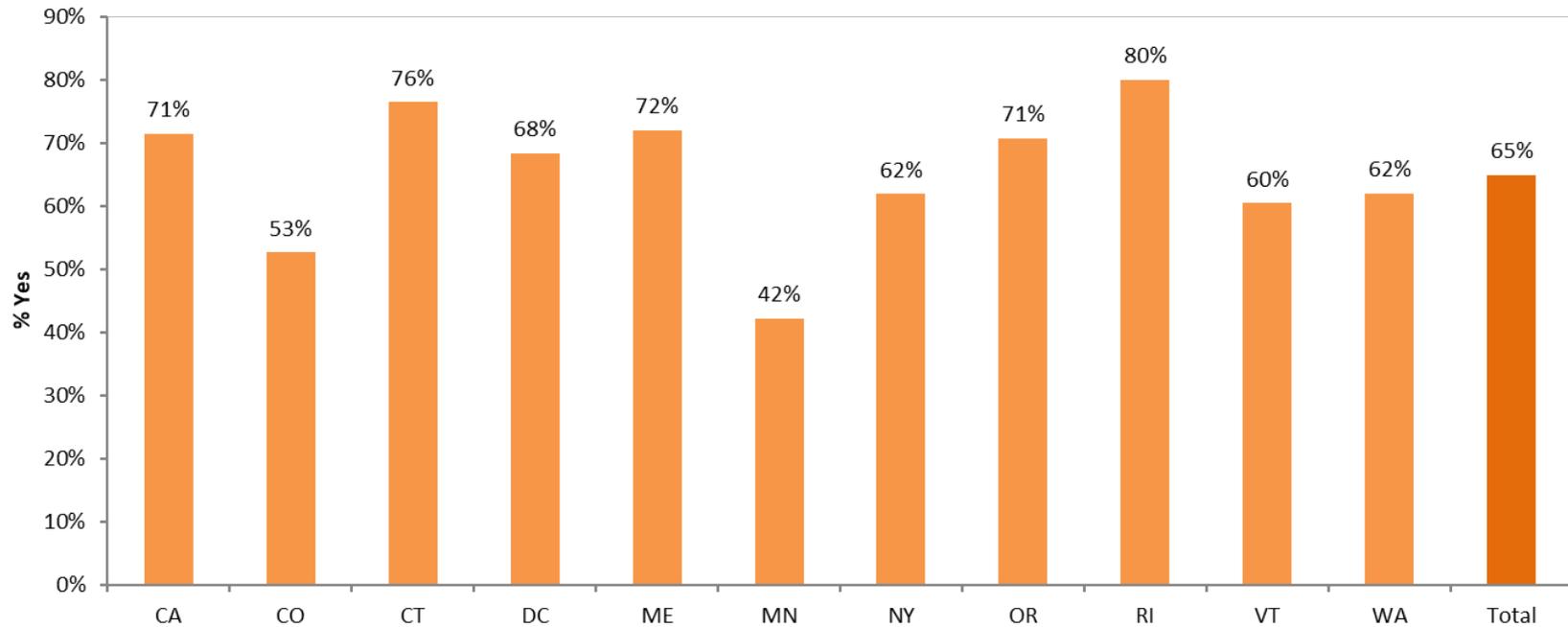
TREND: Recycled Paint in the Last Year, Recent Purchasers



Consistency of Paint Purchasing and Recycling

- ❖ Generally, the person who brought the paint to be recycled was typically the same person who had purchased the paint.

Was the person who physically took the paint to be recycled the same person who bought the paint?



N=CA 77;CO 38;CT 34;DC 19;ME 25;MN 45;NY 21;OR 41;RI 30;VT 43;WA 29;TOTAL 402



PAINT RECYCLING FUTURE INTENTIONS

Likelihood for Future Paint Recycling

- ❖ 80% of all respondents said they were “extremely likely” or “likely” to recycle the next time they had paint to dispose, about the same as last year (81%).

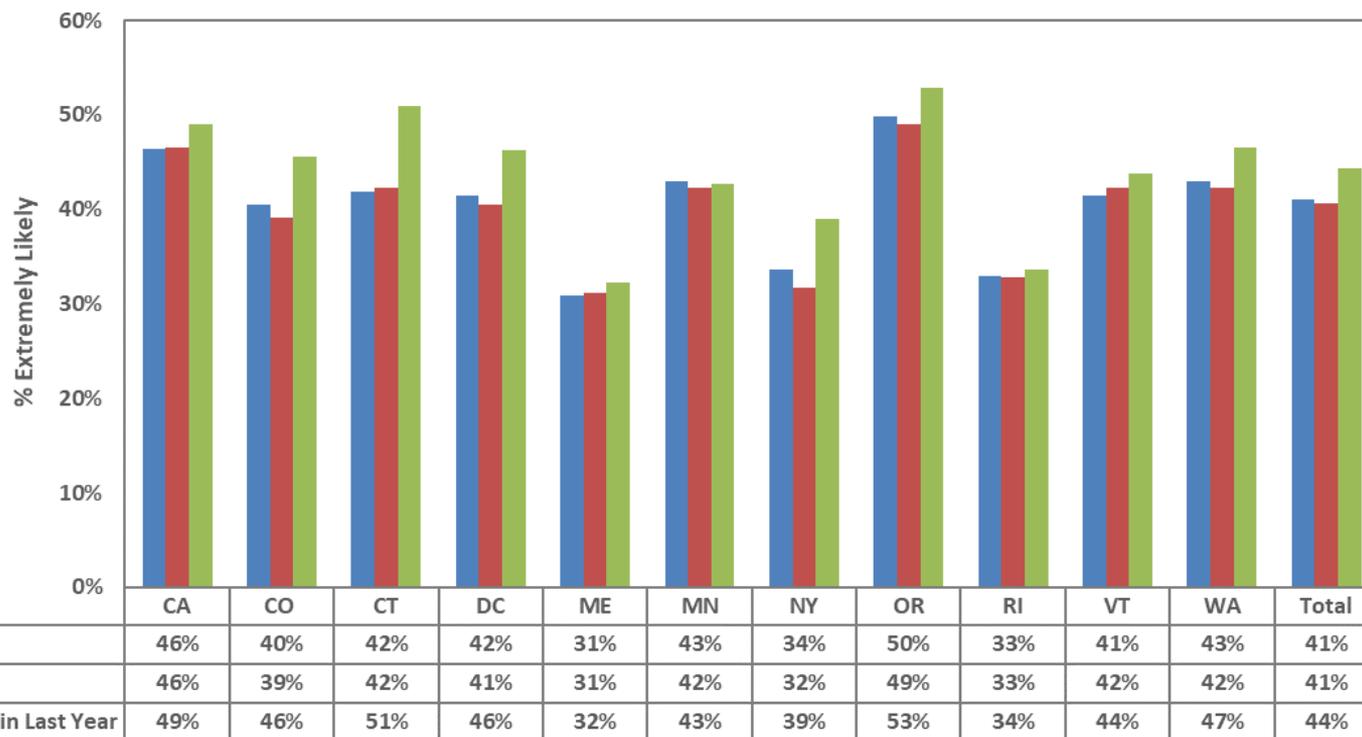
How likely will you recycle next time you have paint to dispose?



Future Paint Recycling Intentions – Extremely Likely

- ❖ 41% of all respondents said they were “extremely likely” to recycle next time they had paint to dispose.
- ❖ Results were similar for the non-professional subset, suggesting that intentions were similar between professional painters and end consumers.
- ❖ Recency plays a stronger role in driving recycling intentions—those who had purchased paint in the last year were most likely to recycle in the future.

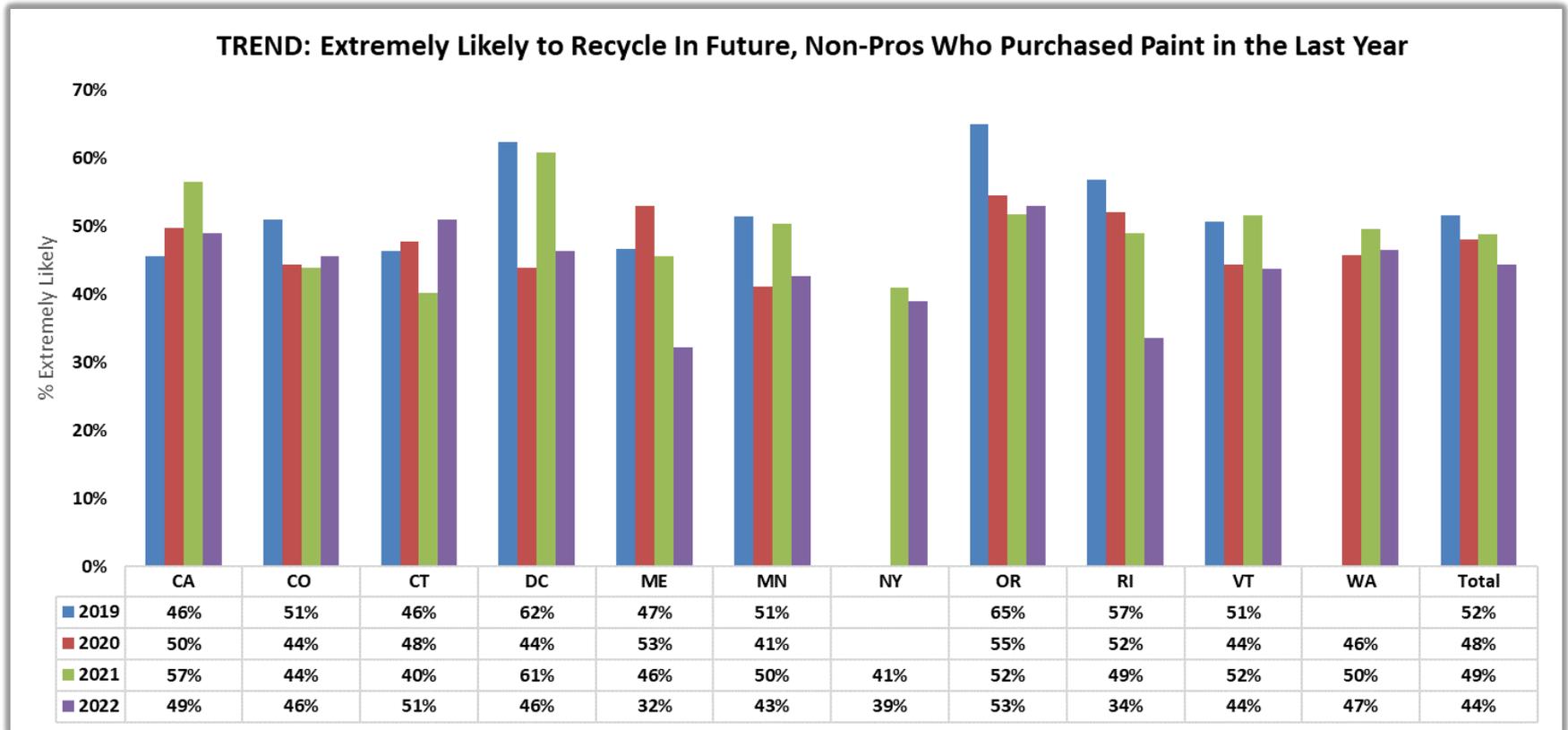
How likely will you drop it off for recycling next time you have paint to dispose?



**Data is not shown for professional painters in individual states due to low sample sizes.*

N=CA 552;CO 252;CT 253;DC 260;ME 253;MN 251;NY 273;OR 251;RI 237;VT 205;WA 293;TOTAL 3080

TREND: Extremely Likely to Recycle Paint, Recent Purchasers



Open-Ended Commentary: Recycling Motivators

- ❖ The most common motivations to recycle paint are to help/save the environment, reduce waste/clutter, and “do the right thing.”
- ❖ PaintCare’s communications will influence which “hot buttons” are pressed among very different types of consumers.

What would be your personal motivation for recycling your leftover paint in the future?



Sample Comments – Environmental Motivations

Sample Comments - Environmental Reasons

Can save the environment from contamination

Environmental. I hate the idea of paint and cans filling up landfills unnecessarily

GETting rid of the paint responsibly in a way that is good for the environment.

i care about sustainability and saving the planet

I dont want to damage the environment with my negligence sol'll take the extra step of looking for a paint recycling center.

I don't want to do anything that could potentially harm the environment.

I don't like polluting the earth.

I don't want it poisoning our eco system

I think this would be more respectful towards the environment

I usually keep my leftover paint, but would recycle if I needed to cause it's better for the planet.

I want to get rid of it in a safe fashion that is not harmful to the environment

I would like to reduce impact on the living things and the environment in general.

Recycling is better for the environment. Think globally, act locally.

to be useful and try to have less waste provided in the world. every little step helps

to make sure it doesn't end up in the trash or the wrong place that might cause harm to the environment or animals

To stop getting the water polluted from paint that has chemicals

Keep the environment clean for the future generations.

To keep the environment clean of toxicity and keep water and everything clean.

Generally, when you spite mother nature, she takes her revenge and I'm not one to mess with fate or forces that I cannot fully comprehend, so I have to do my part in respecting the place that allows me to breathe.

I care about what happens to the world, and I know piling things in land fills cant be healthy for the planet; so I will try to act on any opportunity to recycle

Now that I know this is an option I would be happy to make my community more green and sustainable by safely recycling my old paint.

To help reduce waste that will pollute the planet for hundreds of years, if not longer.

To protect the environment and habitats. I think more work needs to be done to create awareness that paint can be recycled.

I didn't know beforehand that there was a place that you can recycle paint. I'm going to start doing this so I can do my part and be eco friendly

Like most hazards, try to limit amount of toxins and contaminates in our environment.

well i didn't know we could if i can keep harmful chemicals away from environment and its free why the hell not

I am careful of the environment and I don't want the paint or varnish or stain to sit in a landfill or run off in the sewer.

Paint is leading chemical mixed use. If we don't pay attention then disaster will happen to our earth and local environment. Doomsday is coming if we don't know how to recycle.

I don't want water pollution. Paints might be hazardous to flora and fauna and cause environmental imbalance

Sample Comments – Decluttering Motivations

Sample Comments: Declutter/Get Rid of It

Cleaning out garage for more space

Get it out of my garage and have more space

GETTING IT OUT OF MY HOUSE

Getting the paint out of my storage unit

I don't want to add to bad environmental conditions. I also like that paint can be recycled and out of my house. I inherited my grandfathers house, which was also his house painting business and 150+ cans of paint. I'm still slowly getting rid of the paint responsibly, and like to keep up with leftover paint I have as I redo the home.

I don't want to have a lot of paint laying around the house. Recycling is always the best option.

I would just want to get rid of it from my garage

If possible, I'd sooner see my leftover paint be reused in some form, rather than simply languishing in some disposal facility, or sitting in storage for decades.

Just to get it out of the house let alone. But knowing they have a specific way to get rid of it properly sounds much more appealing then just drying it out for however long and throwing away.

Keeping the paint out of my house, helping the environment by discarding sensibly

Knowing that it's not going to sit around my house and that it's probably taken care of

My personal motivation would be to make more room

otherwise it sits in the garage for years

So it doesn't sit in my garage for another 10 years

So that it doesn't sit in my basement or closet

Stop home clutter

They can recycle the paint and I don't have to store it anymore

to clean out old paint that has been stored

To free up space in my garage and to also safely dispose of the paint instead of throwing it in the trash.

To have more space for storage for other things.

To keep paint from ending up in my garage and gets misplaced or overlooked next time I decide to paint.

To make sure I do it right away. I don't want any clutter in the garage

To not have any leftover old paint taking up space in the basement

To simply get it out of my possession.

Would not want it to just be sitting around the house

Sample Comments – Right Thing To Do

Sample Comments - Right Thing To Do

The right thing to do.

Because it's the right thing to do to save the planet

Disposing of it properly

Doing the right thing. I don't always know how to dispose of items, but always try to find out the proper way when I have a need.

environmentally responsible thing to do

Guilt

I believe anything that can be recycled should. People can be careless as consumers - I want to be mindful.

I feel like the safest place to recycle paint is at a hazardous waste station. If I have no use for it anymore, I believe in disposing of it properly

If there were to be a consequence by the HOA/ landlord for disposing of leftover paint in the wrong way. If there was a recycling fee to gain from the recycling center, I would make sure I recycled it properly.

Just like to see things being properly disposed of or used

Knowing it won't be disposed of improperly

my duty

My motivation is that I just want to dispose of paint correctly. I try to recycle everything that is supposed to be.

So it does not harm my community or others

That is the proper thing to do

To be responsible by disposing of it properly

I recycle anything I can. it's the responsible thing to do.

Environmental responsibility.

I recycle everything. I'm very environmentally responsible and cautious

Because recycling is something you should do.

I want to do the right thing

I think it's the right thing to do and it frees up space in my home. The paint store is a lot closer to my house than the hazardous waste site.

It seems like the right thing to do. We have taken it to a hazardous disposal event in the past as well as letting smaller amounts dry out. This seems like a better option

I don't want to harm the environment. There is so much waste being disposed of improperly when people can do the right thing and take care of it.

It's the right thing to do. I wouldn't want to improperly dispose of it and affect the environment.

I would hate for the paint to spill and harm the planet or animals. It's the responsible thing to do.

So I am not responsible for disposing of paint incorrectly or harming humans or wildlife.

Sample Comments – Waste Reduction Motivations

Sample Comments - Reduce Waste

Dont want to create waste

Help ptevent waste

I believe that recycling is good and I want to reduce waste whenever possible

I do not like to let things go to waste and I'm always actively seeking ways to improve the environment

I want whats best for the environment and that way we dont waste.

I would be motivated to make sure that I don't waste too much and leave a smaller footprint on the workd

It would left remove unnecessary waste from drains and trash places, it could also help with recycling.

keep harmful toxic waste from landfill

Less hazardous waste

Less waste, better for the environment

My Personal Motivation For Recycling Any Left Over Paint That I May Have In The Future, Would Be To Do My Part To Not Have Any Hazardous Waste Materials That Are Exposed And Continuing To Harm The Envionment That We Live In Because, Climate Change Is Already An Issue In Our Society Today And If I Can Simply Call A Business Or A Company That Will Either Pick Up My Unused Paint Or If I Have To Drop Of My Unused Paint Then At Least I Know That The Paint Will Not Be going To Waste And That I Will Be Doing My Part In Order To Help Protect The Environment.

Not wasting resources

So it does not end up in our water systems or landfills.

So that it doesnt end up in the dump

There are are many toxic things in landfills. One less thing like paint would be a better idea.

To keep paints out of landfills

To prevent the toxic chemicals in the paint from ending up in a landfill.

Waste not, want not

I feel bad that I've been wasting it and maybe hurting the environment when there has been other options out there

My personal motivation for recycling my leftover pain in the future would be for it to contribute to making new paint, and not wasting it or contributing to unnecessary damage to the environment.

I feel that at this point in time, there is a very high amount of waste being produced, and if I can do anything to aid in the reduction of harmful waste, I would more than gladly do it.

To minimize waste and reduce exposure raises for myself and others

Our town landfill is nearly full so if there is a safe way to dispose of it I'm willing to make the effort

My motivation would be to reduce the number of things I'm putting in the landfill.

A desire to prevent waste.

Sample Comments – Reuse Motivations

Sample Comments - Re-Use

I don't want to store or waste excessive levels of paint. I would rather someone else get use out of it

If it can be reused I would rather it be used.

Other people can use it for a better purpose than me

So it can be repurposed and used for a future projects.

someone else might be able to use it and also good for the environment

Now I know this is done, I will! I recycle and reuse as much as possible so this is good news!

I am a very "green" person. I recycle and reuse as much as I can. Being a lifelong Yankee, I try to help the environment and earth, by reusing, recycling or doing without.

I really hate to waste anything and want it to go to someone else who can use it

If i have left over paint and is can be used to serve someone else i wold like that

Although most negative environmental effects are caused by corporations and manufacturers, there is no reason for consumers to not do their part by reusing and recycling whenever possible. Paint as defined in this survey is most likely toxic and has a negative environmental impact so being able to dispose of it properly would make me feel better about buying and using it in the first place.

I believe it is best to use a product for all that it can provide. Reduce- Reuse - Recycle Keeps waste out of landfills.

I like to recycle things if I can. I think the more we re-use things instead of having them in the trash the better off we will be in the future. I did not know this was an option, but it is one I will look into in the future.

i would prefer that there be a place for someone else to use !

I like to think that paint can have a second (or third, or fourth, lol) life. It's cool to think that the space I'm opening up in my storage sheds will contribute to someone else being able to reuse the paint I didn't need.

My motivation, now I am aware you may recycle paint, is to have it be put to use whether giving it to another person or turning it in to be reused so the environment suffers less from the harsh chemicals used in paint.

I would like to give back the paint that was unused because a family or business would get use out of it. Helping others is important

I try to waste as little as possible: reduce, reuse, recycle! If there's a way to prevent something from going into the landfill, I will find it.

My personal motivation for recycling my leftover paint in the future would be so it doesn't go to waste and can be reused by someone else.

anything that can be reused or recycled so it doesn't end up in the landfil should be done

Better disposal and reusable. Not to waste.

I believe in reusing items

It can be reused.

keeps out of landfills and can be reused

Knowing that it will still be reused

Sample Comments - Other Recycling Motivations

Sample Comments - All Other Categories

A sign on the paint label web address and 800 number to call

bad smell

Better future

Cash back

cash refund

Coupon or discount

Didnt know a facility was available

Discounts for future purchas. Immediate money such as recycling bottles

Even though I usually intend to use it again I rarely do

For as far back as I can remember, I have always recycled paint just like my car oil.

Getting some credit for future use or tax back perhaps.

health of the family

I didn't know this was possible, but I am glad to know that unused paint will be used for this purpose.

I like to recycle as much as I am able to in general, so if paint can be recycled I would very much love to start doing that too.

I think that we need to recycle products whenever possible rather than throwing them in the trash.

I would be motivated if there was a nearby recycling center or a pickup service especially if it was fee-free.

My partner is my motivation

Never give up!

Recycling is something that I am passionate about

I don't like throwing things away, and it's nice to be a good steward of one's resources and make sure it gets used efficiently.

I don't want to be fined for putting something illegal in my trash. My trash company takes the stuff then bills later so I try to avoid that scenario. I know paint is toxic so when I have gotten rid of any in the past I have taken it to one of the free hazardous material drop off days.

I love the idea of recycling everything. As a collective we're a consume and destroy species so I like to help in any and every way I can, even if it seems insignificant or trivial.

My personal motivation for recycling my leftover paint in the future is this survey. This survey made me realize how important recycling can be in the future.

Probably convenience. The recycle place is a few miles away from where I live, but if some company will pick it up for free, I would do that.

Seems like a good idea putting it to some use rather than simply disposing of it

Curb side pick up if i could schedule for them to pick it up at church that would be amazing or have Sign in store that lets customers know where to bring paint they don't need

I will have to do more research about this as this is new to me

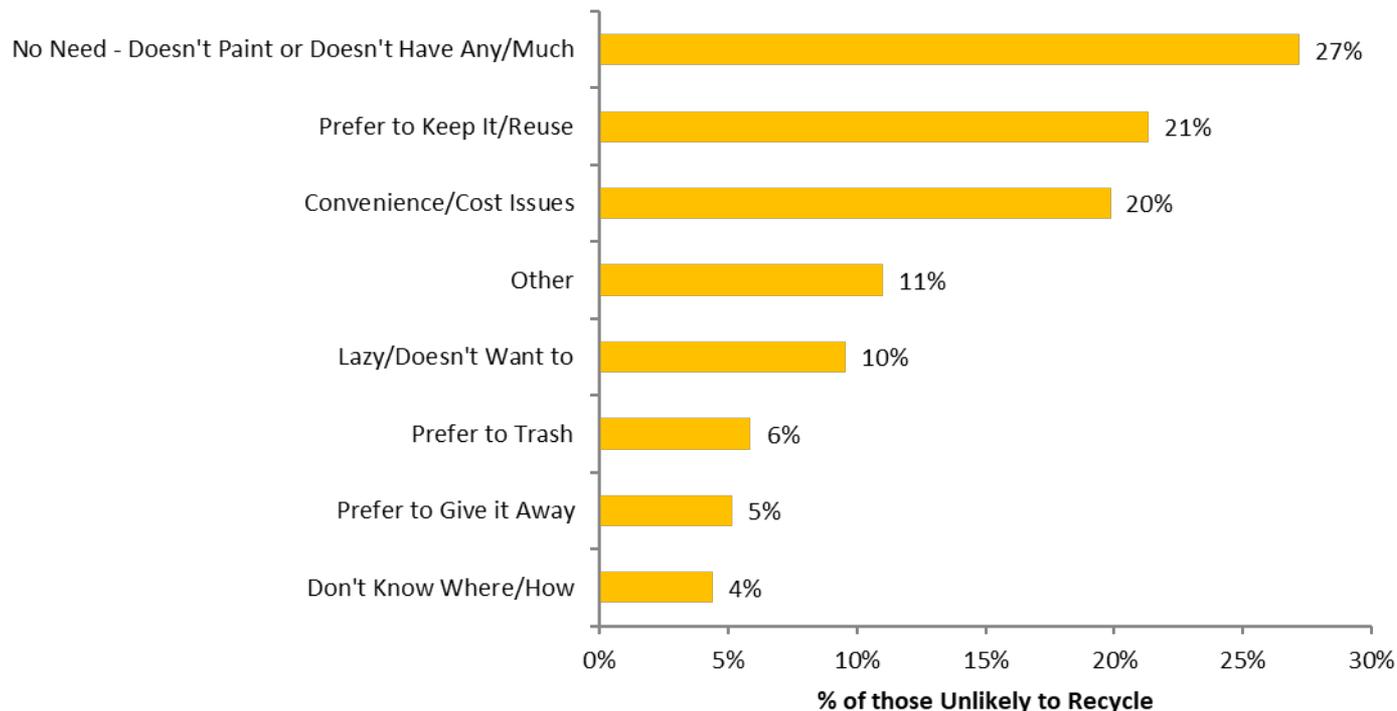
the process of "recycling" alone is the motivation

Open-Ended Commentary: Recycling Obstacles

- ❖ Over a quarter said they wouldn't recycle paint because they didn't paint and/or wouldn't have any to dispose in the future.
- ❖ The most prevalent obstacle cited by those not likely to recycle in the future was the preference to keep paint for future needs.
- ❖ Next most common, 20% cited convenience/cost issues.
- ❖ 10% said they were too lazy to recycle or simply didn't want to.
- ❖ Others preferred other disposal methods or they didn't know how to recycle.

COMMENT CATEGORIZATION

Why are you unlikely to recycle leftover paint in the future?



N=136

Sample Comments – No Need

| | |
|---|---|
| I use up my paint | I dont use paint |
| I don't have any | i dont have any to recycle |
| Because I live in an apartment building and am not responsible for painting | I don't paint |
| Because I use all my paint | I don't paint |
| cauze i never use paint | I don't use any of my own. |
| do not use paint | I hardly ever paint |
| Dont plan on painting soon | I have a contractor that paints and disposes of extra |
| dont have any | i live in an apartment and they paint it |
| Don't have any | I will not use it |
| Don't have any | I won't have enough to justify the trip to the recycler. |
| dont have paint | I would have less than a gallon |
| Don't own any | no need to |
| Don't plan on buying any paint. | None leftover |
| Don't plan on painting anymore | Not planning on painting in future. |
| don't use any paint | ont have any |
| I am a renter | The paint I recycled was left here by previous owner, I never have that much left over for my projects. |
| I am an old man with terminal cancer. I doubt I will be doing any painting | try to use up or have so little left that it's impractical to re-use |
| I dont buy paint | Use all of product |
| I dont really paint | |

Sample Comments – Convenience/Cost/Inconvenience Issues

| | |
|---|--|
| The cost of driving to recycling areas, I may need it in future bc the recycling places are open such few hours, that a person has to sit in the car while it idles for up to an hour to snake thru the line to get to the recycling drop off point. | I don't have transportation. |
| Because I dont see anything that makes this process easy. There is no app with a big button. I cant leave it outside my door. I have to go through a website on a desktop computer like its 1990. Its not very easy to do so. I rather dry it out and let it go to a land fill. | I have no vehicle |
| Because thats too much work | I wouldnt drive to the place |
| Because when I have contacted the Recycling centers they tell me there is a Fee of \$50 for 5 gallon buckets, \$15 per gallon container or \$ 5 per spray can | It's an inconvenience |
| Hassle | It's not convenient |
| I can just trash it. I'm not getting paid for it. Why would i have someone else get paid I'll just trash it | It's just easier to horde it in my basement. |
| I dont have a car | Just easier to throw it |
| I dont want to have to take it there | long distance to site |
| I don't have a car so I have no way of taking the paint somewhere to be recycled. | no recycling centers near me |
| I don't have a car to transport the paint | No transportation |
| I dont have time to be doing that. | Single homeowner and landlord. Too much to do to also deal with that |
| i don't have transportation to drop off | Sounds like added work |
| The recycle place is 75 miles away from where I live. | the line is too long |

Sample Comments – Prefer to Keep/Re-use

| | |
|---|---|
| Because I always find a way to use it | I typically keep extra paint to use in the future |
| Because I want to keep it for touchups. | I usually use all of my paint and whatever is left over is a very small amt and if more save for touch ups |
| Because I will more than likely keep it. | I will still use the leftover paint |
| Because I will use it somewhere. | I'd probably keep it to find another use for it. |
| Because it can usually be resied somewhere | If i end up with a lot, i mix it all together in a new pail and use it for random projects |
| Because you never know when you might need it | In case I need to touch up |
| dont know where and I always have a use for leftover paint | It will be used for something at some point |
| I always use it up eventually. | Keep for touch up |
| I keep to use later any left over paint. | Keep it for future use |
| I like to keep it just in case I need to use some again in the future | May need for future cover of damaged spots |
| I like to keep my leftover paint in case I need to touch up or repaint the area I painted | Might need it |
| I most likely will use it all or dry it out instead. | ONCE AGAIN after paying a very high price for the paint in the first place I'd hold onto it for future touch ups. |
| I only have a little leftover each time and I use it for touchups | We just keeping around will use it eventually |
| I re use it | I tend to keep it and use it later |

Sample Comments – All Other Obstacles

| | |
|--|--|
| There's no place for that in my state | I would just give it to a family member |
| Because I am certain that a friend or family member can make use of it | I would try to drop it off to the center reuse |
| Because I have family and friends to give the paint to | I'd have it picked up for free by professionals. |
| because i like to give it away for free online to people who cant afford some | I'd probably forget about it |
| Because I'd rather give it to someone that can't afford to buy paint | I'd rather give it to someone I know Is going to use it |
| Because that's what the paint store does. | If it requires any effort on my part I mostly wont do it ever. |
| confirmed to home | It seems like so much work |
| Don't care to. | I like recycle leftover paint |
| dont feel like it | lazy |
| don't have more than 100 gallons | Lazy |
| I am lazy | maybe |
| I dont really care what happens to do it | Not sure where to bring it |
| I don't recycle anything | not worth time |
| I don't tend to have very much and prefer to let it dry out and dispose of it. | Nothing |
| I have family and friends who would love to have leftovers. | Take back to contractor store that deal with paint |
| I will give it to something. | The current method of drying and trashing it works just fine for me. |
| I will most likely give it to someone who needs the paint rather than recycling it. | To save whales n turtles |
| I will use one of the ways mentioned in this survey | too much of a hassel |
| I work for a company that produces paint. So whatever left over I can have my business discard it. | Too much of a pain to find a place |
| I work for a painters company | Trash can |
| We do not have a place in this whole county that accepts leftover paint. | Trash it |
| We have always just thrown it away | Unsure if recycling is available in my area for paint |

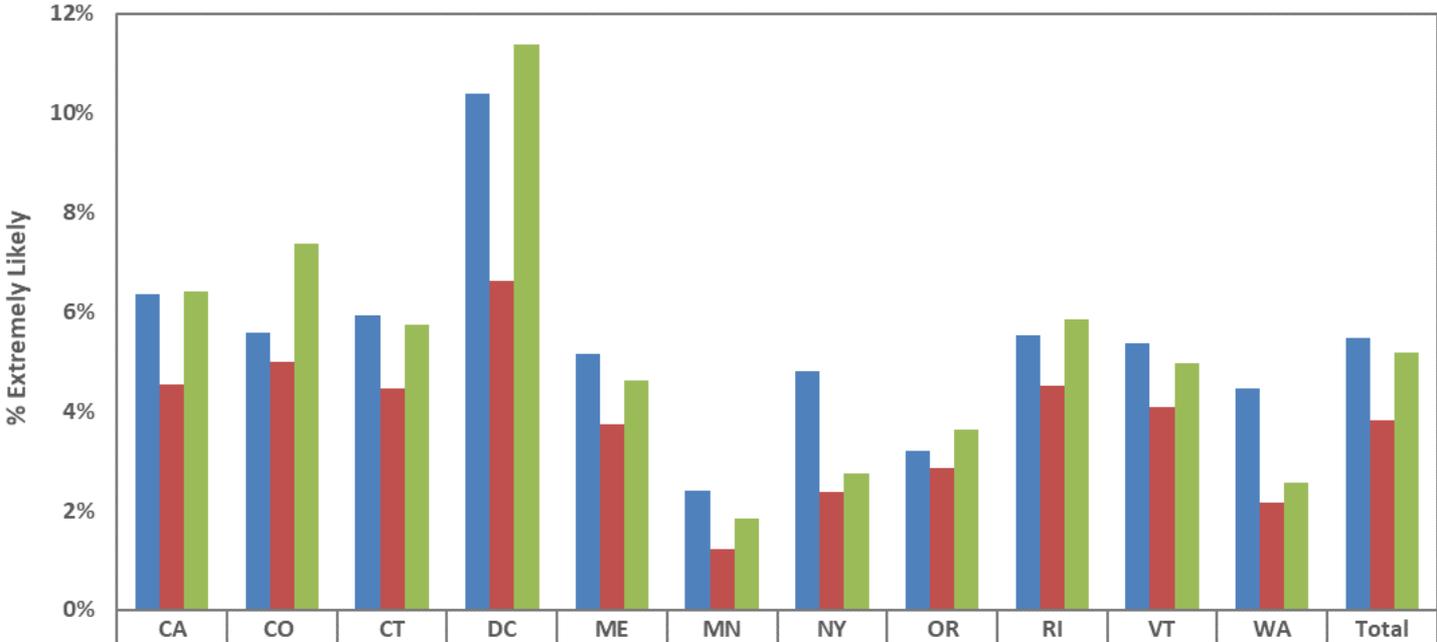


ADVERTISING AND MARKETING CONSIDERATIONS

PaintCare Awareness

- ❖ Overall, 5% of respondents said they had heard of PaintCare before.
- ❖ Awareness was lower among end-consumers (4%) than professional painters (41%).
- ❖ It was higher among end consumers who bought paint in the last year (5%).

Have you ever heard of PaintCare, the program that sets up sites that take paint for recycling?



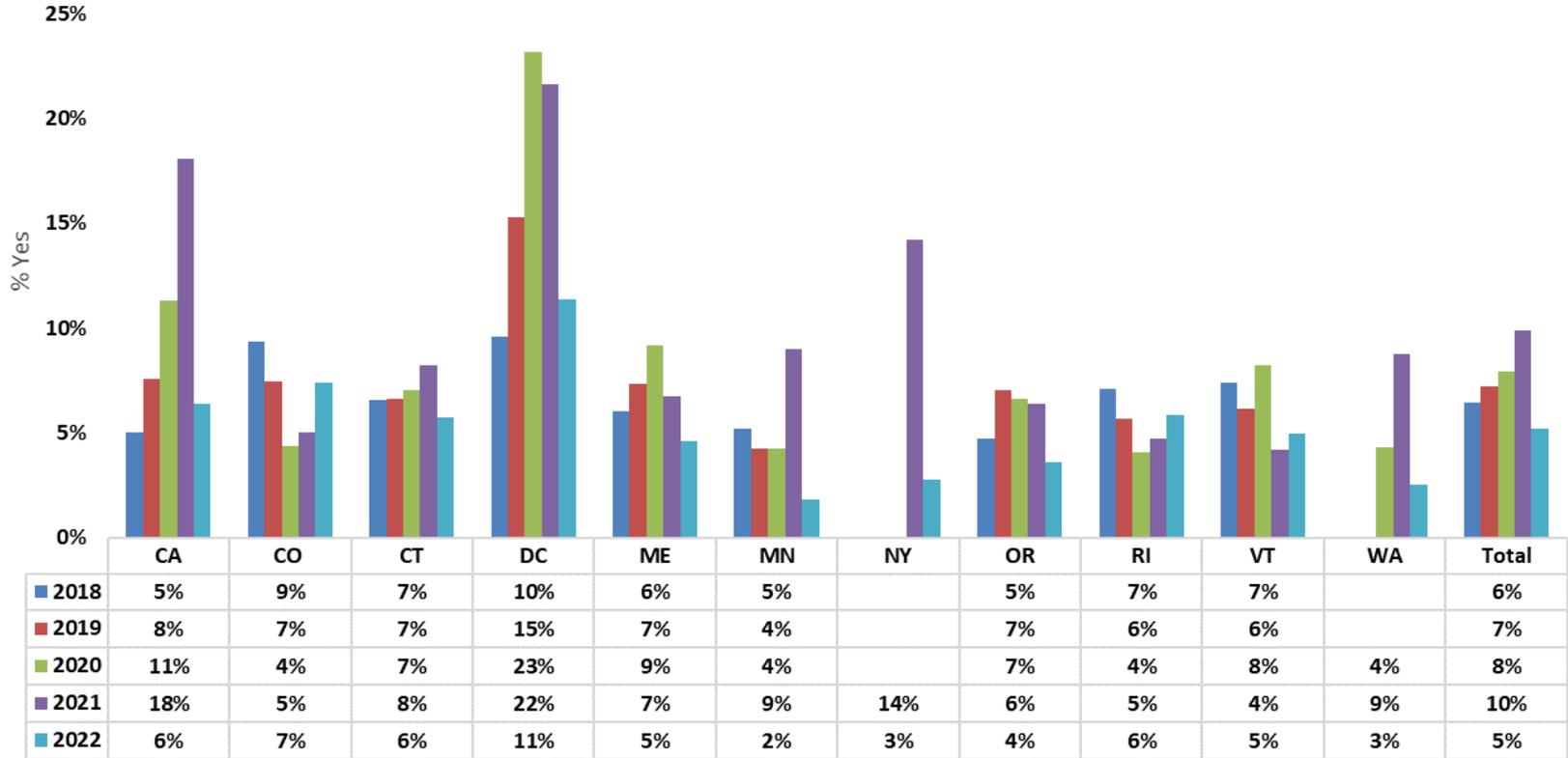
| | | | | | | | | | | | | |
|-----------------------------------|----|----|----|-----|----|----|----|----|----|----|----|----|
| ■ All Respondents | 6% | 6% | 6% | 10% | 5% | 2% | 5% | 3% | 6% | 5% | 4% | 5% |
| ■ Non-Pro Painters | 5% | 5% | 4% | 7% | 4% | 1% | 2% | 3% | 5% | 4% | 2% | 4% |
| ■ Non-Pro, Purchased in Last Year | 6% | 7% | 6% | 11% | 5% | 2% | 3% | 4% | 6% | 5% | 3% | 5% |

**Data is not shown for professional painters in individual states due to low sample sizes.*

N=CA 550;CO 251;CT 253;DC 260;ME 252;MN 251;NY 271;OR 251;RI 235;VT 205;WA 292;TOTAL 3071

TREND: PaintCare Awareness, Recent End-Consumer Purchasers

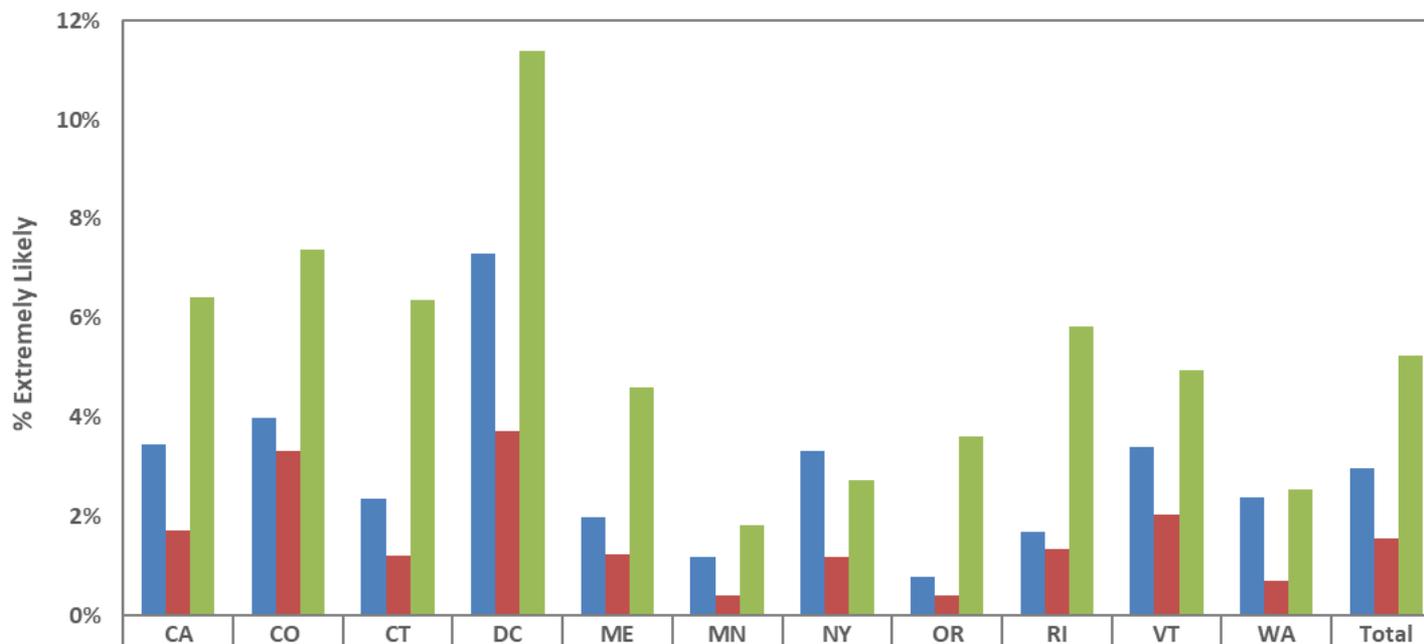
TREND: Heard of PaintCare, Non-Pros Who Purchased Paint in the Last Year



Ad Recall – Among All Respondents

- ❖ 3% of respondents recalled a PaintCare ad.
- ❖ Non-professionals were much less likely to have encountered a PaintCare ad (2%) than professional painters (33%).
- ❖ Recent purchasers are much more likely to had encountered a PaintCare ad (5%) than other end consumers.

Do you recall seeing or hearing an advertisement about paint recycling and/or PaintCare in the last several months?



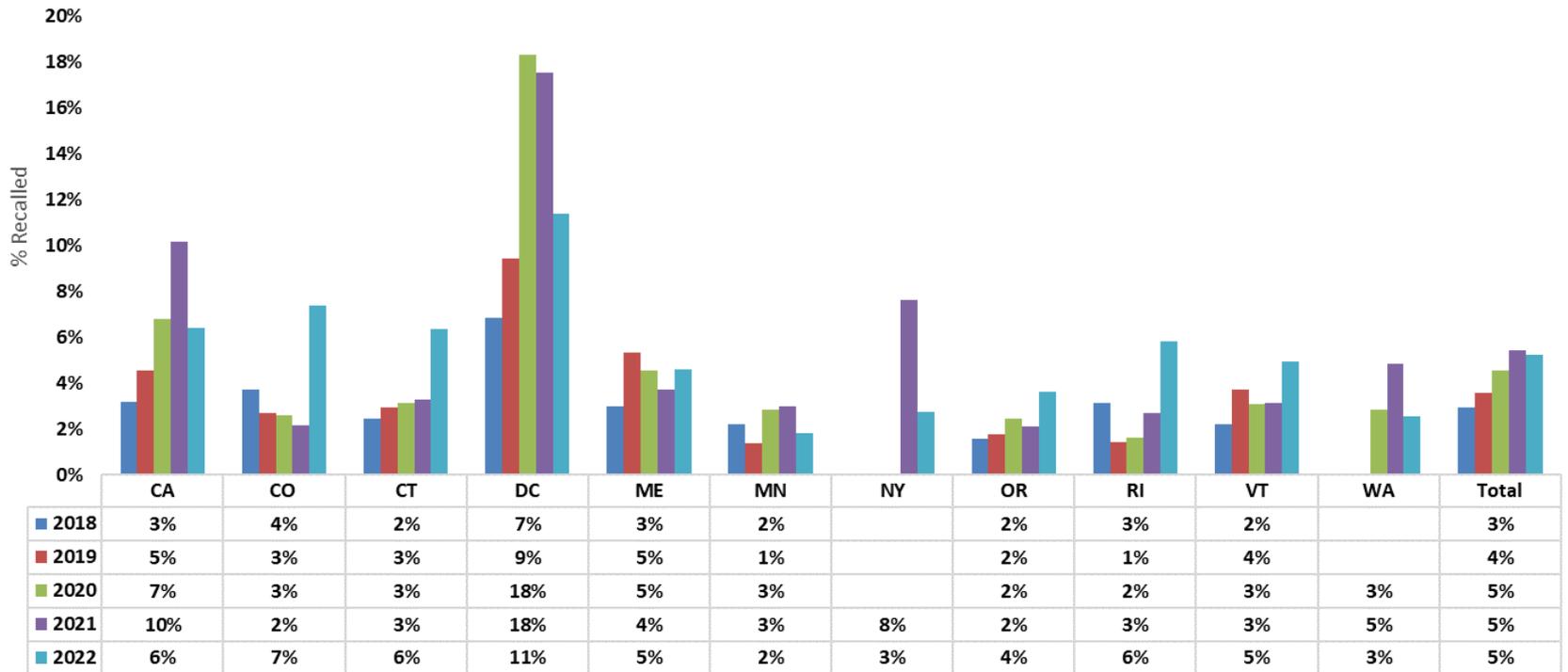
| | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|---------------------------------|----|----|----|-----|----|----|----|----|----|----|----|-------|
| All Respondents | 3% | 4% | 2% | 7% | 2% | 1% | 3% | 1% | 2% | 3% | 2% | 3% |
| Non-Pro Painters | 2% | 3% | 1% | 4% | 1% | 0% | 1% | 0% | 1% | 2% | 1% | 2% |
| Non-Pro, Purchased in Last Year | 6% | 7% | 6% | 11% | 5% | 2% | 3% | 4% | 6% | 5% | 3% | 5% |

**Data is not shown for professional painters in individual states due to low sample sizes.*

N=CA 550;CO 251;CT 253;DC 260;ME 252;MN 251;NY 271;OR 251;RI 235;VT 205;WA 292;TOTAL 3071

TREND: Ad Recall, Recent End-Consumer Purchasers

TREND: Advertising Recall, Non-Pros Who Purchased Paint in the Last Year



Ad Recall Types

- ❖ TV was most frequently cited by respondents who remembered ads (typical response even when TV ads not running).
- ❖ Other common ad types varied by state, between newspaper, radio, online, billboard and mail.
- ❖ Note: sample sizes are small by state/the district; as such, results should be considered directionally.

What type(s) of ad(s) do you recall? Choose all that apply.

| Type | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|---------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| TV | 63% | 50% | 67% | 47% | 80% | 67% | 56% | 0% | 50% | 29% | 71% | 55% |
| Radio | 58% | 20% | 50% | 16% | 20% | 67% | 22% | 0% | 25% | 43% | 57% | 35% |
| Newspaper | 47% | 20% | 50% | 32% | 0% | 67% | 44% | 0% | 0% | 43% | 43% | 35% |
| Online Advertisement | 47% | 30% | 33% | 26% | 0% | 67% | 56% | 50% | 0% | 29% | 43% | 35% |
| Billboard | 32% | 0% | 33% | 11% | 20% | 0% | 33% | 50% | 25% | 14% | 29% | 21% |
| Mailer sent to my home/business | 21% | 20% | 17% | 21% | 0% | 0% | 0% | 0% | 25% | 0% | 14% | 14% |
| Unsure | 5% | 20% | 0% | 11% | 20% | 0% | 11% | 0% | 0% | 0% | 0% | 8% |
| Sample Size | 19 | 10 | 6 | 19 | 5 | 3 | 9 | 2 | 4 | 7 | 7 | 91 |

Recall of Other Marketing Measures

- ❖ Among those who had heard of PaintCare, word-of-mouth communications was the most common source of information in most states.
- ❖ Brochures, cards, signs, displays and social media were all important methods as well.
- ❖ Note: sample sizes are small by state/the district; as such, results should be considered directionally.

Do you recall hearing about paint recycling and/or PaintCare in any of the following other ways? Choose all that apply.

| Method | CA | CO | CT | DC | ME | MN | NY | OR | RI | VT | WA | Total |
|---|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| From a friend/relative/colleague | 49% | 36% | 20% | 33% | 38% | 67% | 31% | 50% | 31% | 36% | 38% | 38% |
| From my local hazardous waste center or transfer station | 29% | 29% | 47% | 26% | 38% | 0% | 23% | 13% | 31% | 36% | 46% | 30% |
| Brochure/card at a paint/hardware/lumber store | 34% | 29% | 27% | 22% | 15% | 0% | 46% | 0% | 38% | 18% | 38% | 27% |
| Facebook/social media | 26% | 29% | 33% | 33% | 8% | 33% | 54% | 25% | 15% | 27% | 15% | 27% |
| Sign/poster/display at a paint/hardware/lumber store | 26% | 14% | 27% | 19% | 46% | 50% | 31% | 13% | 15% | 9% | 31% | 24% |
| From my own online research (e.g. searched "how to get rid of paint") | 20% | 21% | 33% | 15% | 8% | 0% | 0% | 25% | 23% | 18% | 15% | 17% |
| At one of PaintCare's one-day paint collection events | 14% | 29% | 20% | 15% | 8% | 0% | 15% | 13% | 38% | 9% | 8% | 16% |
| Mailed information | 20% | 21% | 20% | 19% | 23% | 17% | 8% | 0% | 0% | 0% | 0% | 14% |
| None | 11% | 7% | 13% | 0% | 0% | 0% | 8% | 25% | 15% | 9% | 8% | 8% |
| Other* | 3% | 7% | 0% | 0% | 8% | 0% | 8% | 0% | 0% | 9% | 8% | 4% |
| Sample Size | 35 | 14 | 15 | 27 | 13 | 6 | 13 | 8 | 13 | 11 | 13 | 168 |

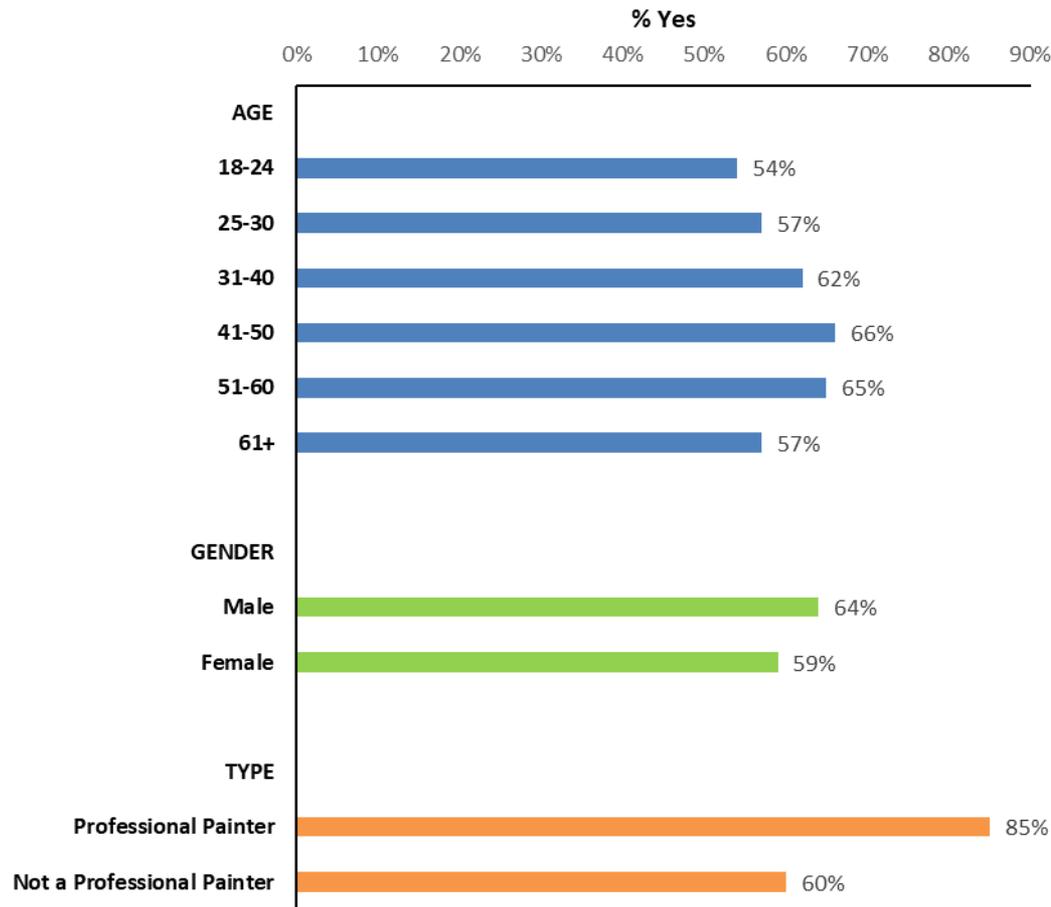
| *Other Methods | |
|----------------|------------|
| just now | Trade show |
| On YouTube | Tv show |
| Survey | |



**APPENDIX 1:
IMPACT OF PROFILES ON RESULTS
(Cross-Tabs, All Respondents)**

Consumer Behavior Cross Tabulations – Paint Purchases

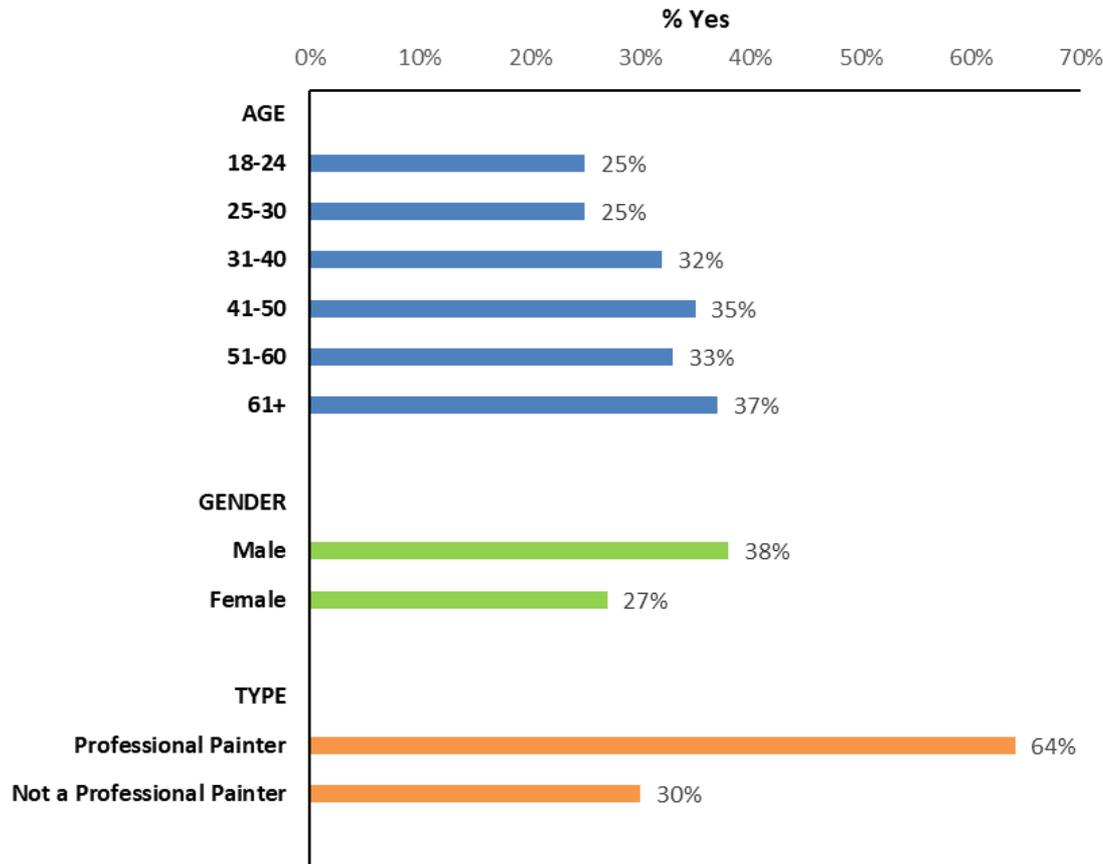
Have you purchased paint in the last year?



- ❖ Those in the 41-60 age range bought paint most often in the last year.
- ❖ Men and women purchased at a similar rate in the last year.
- ❖ As expected, professional painters purchased more often in the last year than non-professionals.

Cross Tabulation – Recycling Knowledge

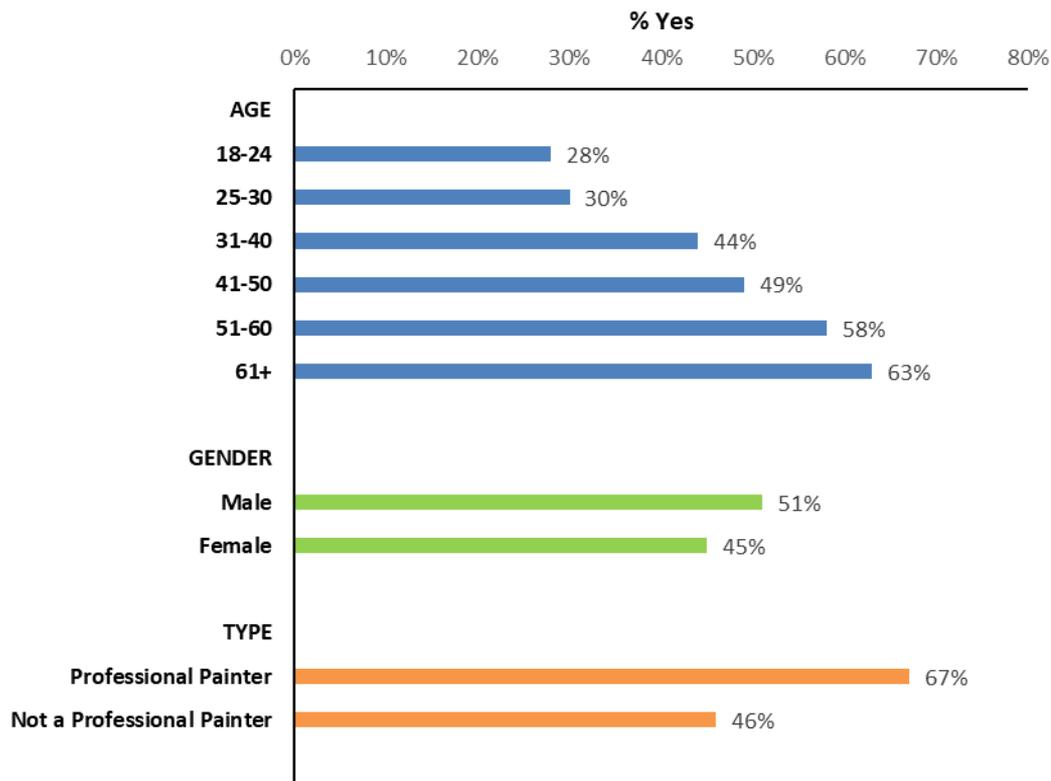
Prior to this survey, did you know that paint can be recycled (disposed in such a way that it may be re-used)?



- ❖ Recycling knowledge is higher among those 31+.
- ❖ Men are significantly more likely to know that paint can be recycled than women, as was the case in prior years.
- ❖ Professional painters are more than twice as likely to know that paint can be recycled.

Cross Tabulation – Disposal Opportunities

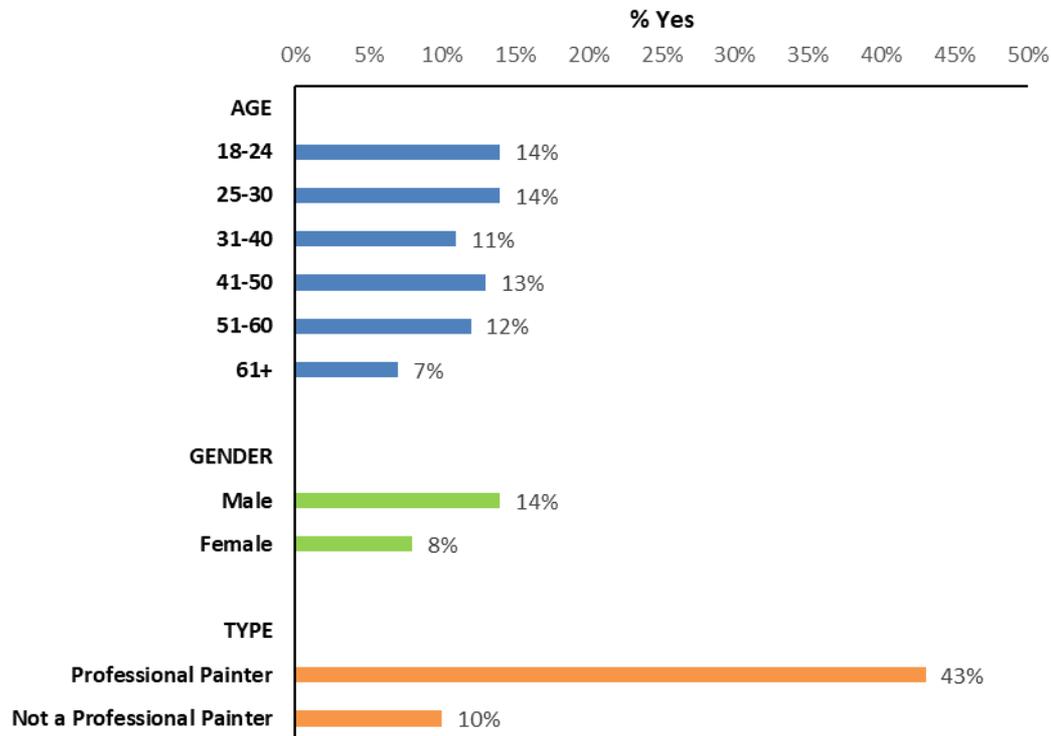
Prior to this survey, were you aware of paint disposal opportunities in your state, such as drop off locations at paint stores and household hazardous waste facilities?



- ❖ Knowledge of paint drop-off opportunities increases with age.
- ❖ Men and women are similarly knowledgeable about disposal opportunities.
- ❖ Professional painters are more aware of drop-off opportunities than non-professionals.

Cross Tabulation – Pick-up Service

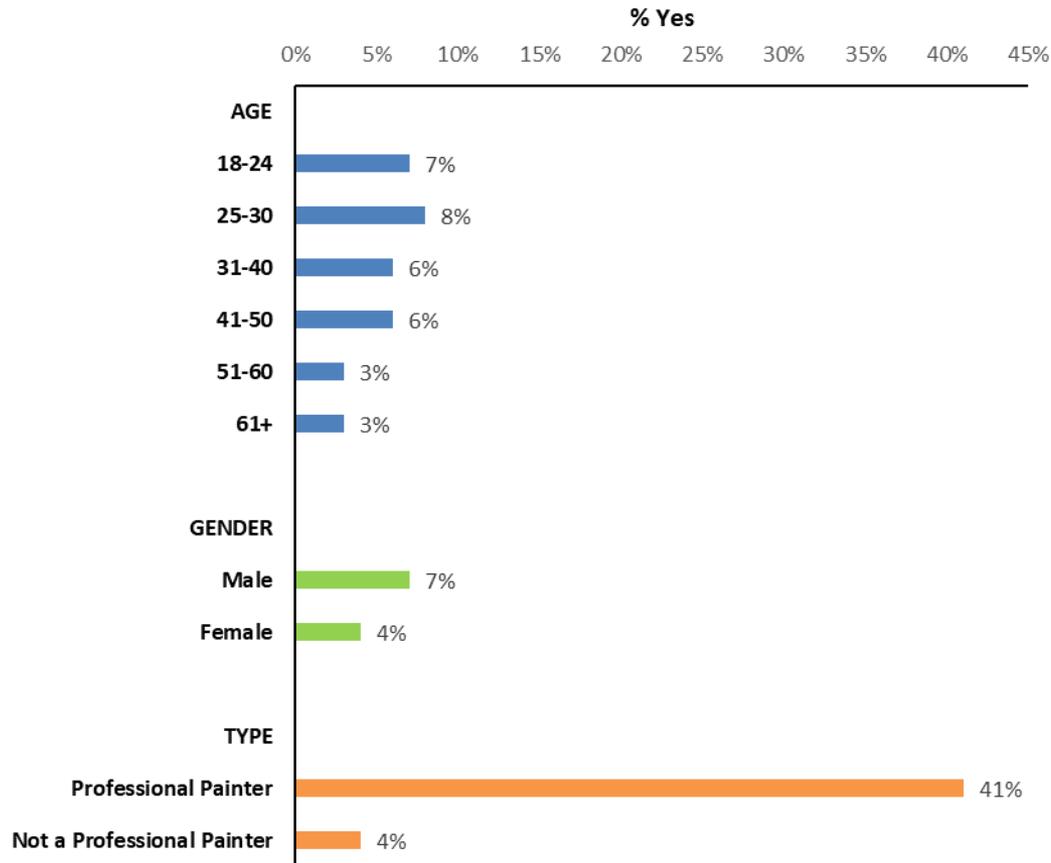
Prior to this survey, were you aware there is a free on-site pickup service available to households, professional painters, businesses and organizations with 100 gallons or more of leftover paint?



- ❖ Knowledge about free on-site pickup services is fairly consistent by age up until 61, when awareness rates drop.
- ❖ Almost twice as many men are aware than women.
- ❖ Professional painters are MUCH more familiar with pick-up services than non-professionals.

Cross Tabulation – PaintCare Familiarity

Have you ever heard of PaintCare, the program that sets up sites that take paint for recycling?



- ❖ Awareness of PaintCare is fairly consistent until age 51, when rates drops.
- ❖ More men have heard of PaintCare than women.
- ❖ Professional painters are MUCH more aware of PaintCare than non-professionals.

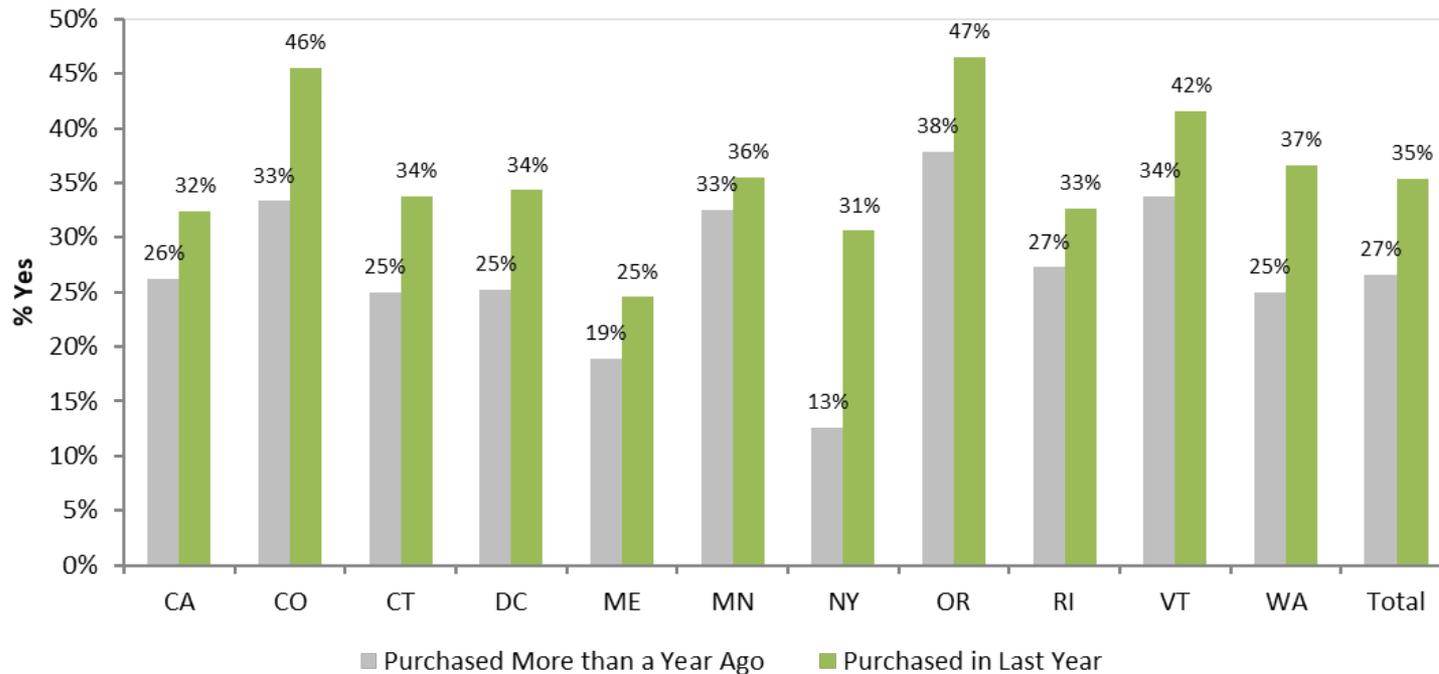


**APPENDIX 2:
THE IMPACT OF RECENCY ON
AWARENESS
(Cross-Tabs, All Respondents)**

Awareness of Paint Recycling Based on Purchase Timeframe

- ❖ Data was analyzed to contrast the awareness levels of those who purchased in the last year (60% overall) and those who hadn't (40%). As expected, those with more recent store interactions were more knowledgeable about paint recycling. This is reflective of PaintCare's and retailers' recent performance.

PURCHASE RECENCY ANALYSIS: *Prior to this survey, did you know that paint can be recycled (disposed in such a way that it may be re-used)?*



DIDN'T PURCHASE N=CA 225;CO 96;CT 93;DC 129;ME 98;MN 84;NY 116;OR 110;RI 92;VT 78;WA 124;TOTAL 1245

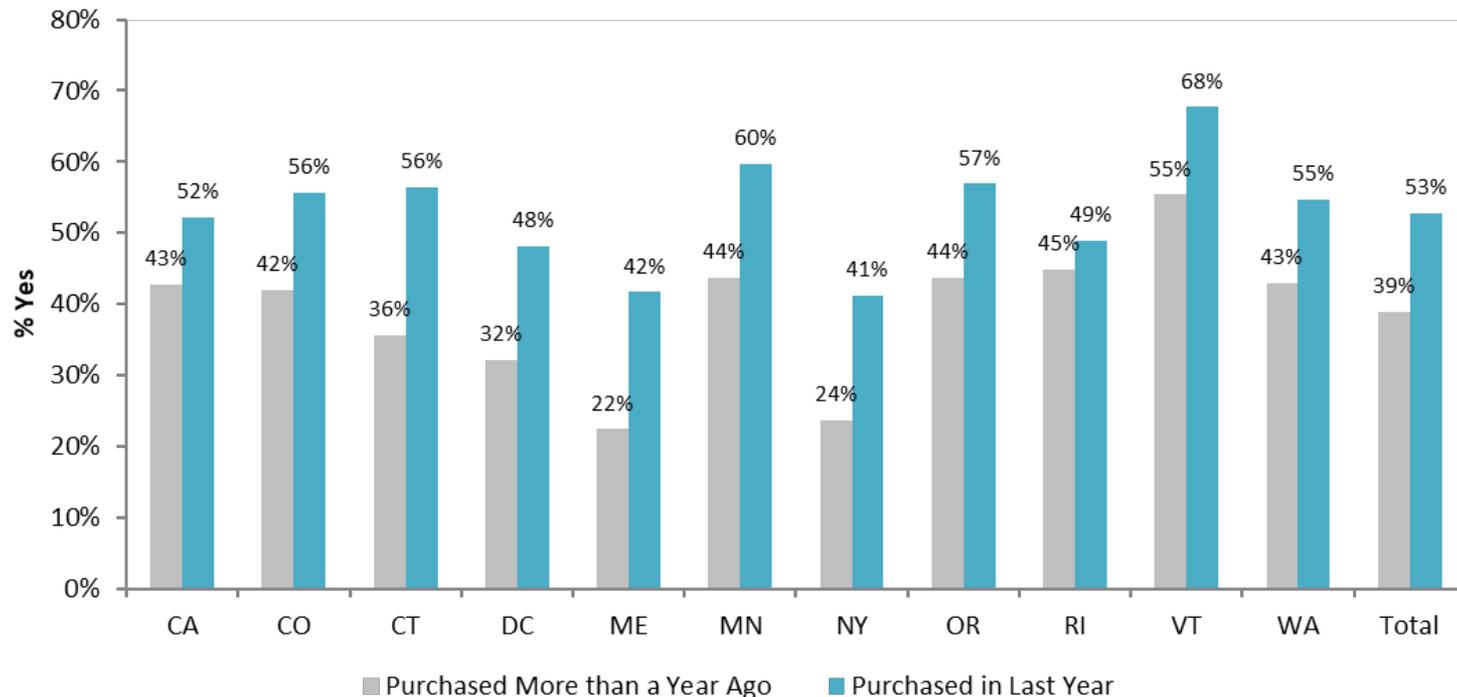
PURCHASED N=CA 337;CO 158;CT 164;DC 137;ME 166;MN 170;NY 162;OR 144;RI 150;VT 131;WA 172;TOTAL 1891

Awareness of Paint Disposal Opportunities in State/District

- ❖ Those with more recent store interactions were significantly more knowledgeable about drop-off opportunities as well.
- ❖ The lift here is greater than with paint recycling knowledge, which might be attained through related sustainability information sources. Drop-off detail is more specific in nature and might only be learned through paint retailers and/or PaintCare.

PURCHASE RECENCY ANALYSIS:

Prior to this survey, were you aware of paint disposal opportunities in your state, such as drop off locations at paint stores and household hazardous waste facilities?



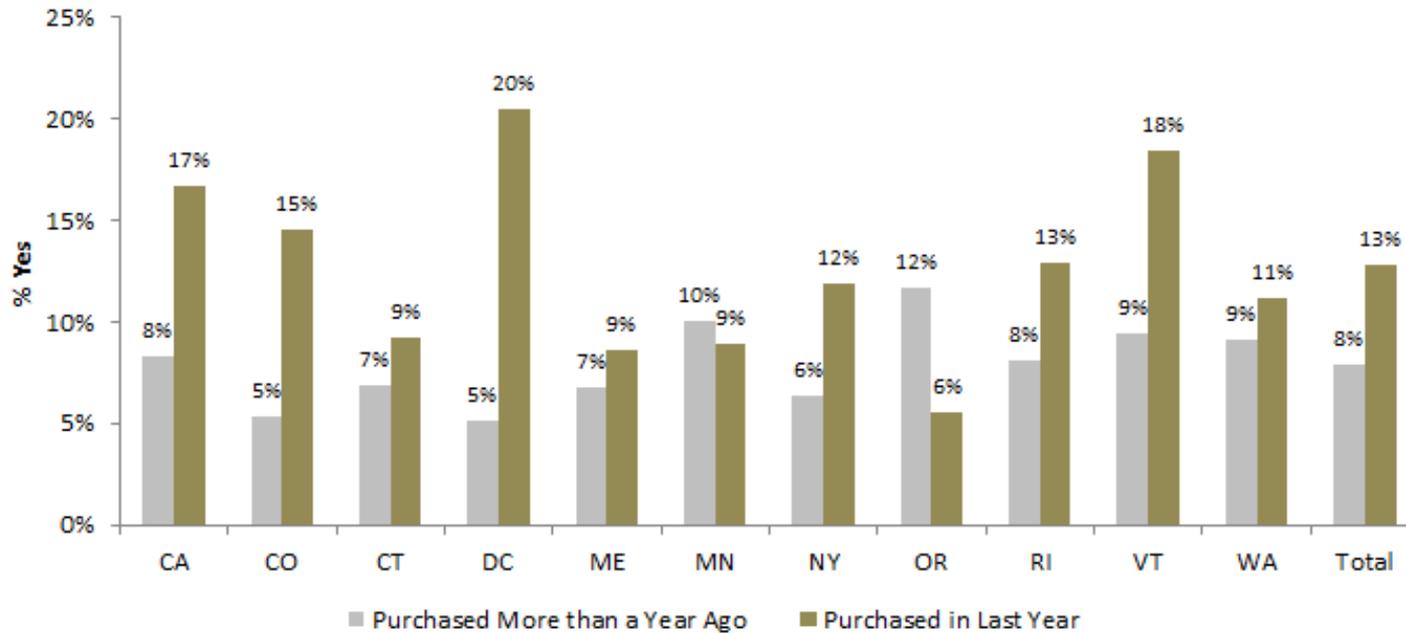
DIDN'T PURCHASE N=CA 225;CO 96;CT 93;DC 129;ME 98;MN 84;NY 116;OR 110;RI 92;VT 78;WA 124;TOTAL 1245

PURCHASED N=CA 337;CO 158;CT 164;DC 137;ME 166;MN 170;NY 162;OR 144;RI 150;VT 131;WA 172;TOTAL 1891

Awareness of Paint Pick-up Opportunities

- ❖ Again, a significant gap exists between 100+ gallon pick-up awareness of those who recently purchased vs. those who purchased more than a year ago.

PURCHASE REGENCY ANALYSIS:
Prior to this survey, were you aware there is a free on-site pickup service available to households, professional painters, businesses and organizations with 100 gallons or more of leftover paint?



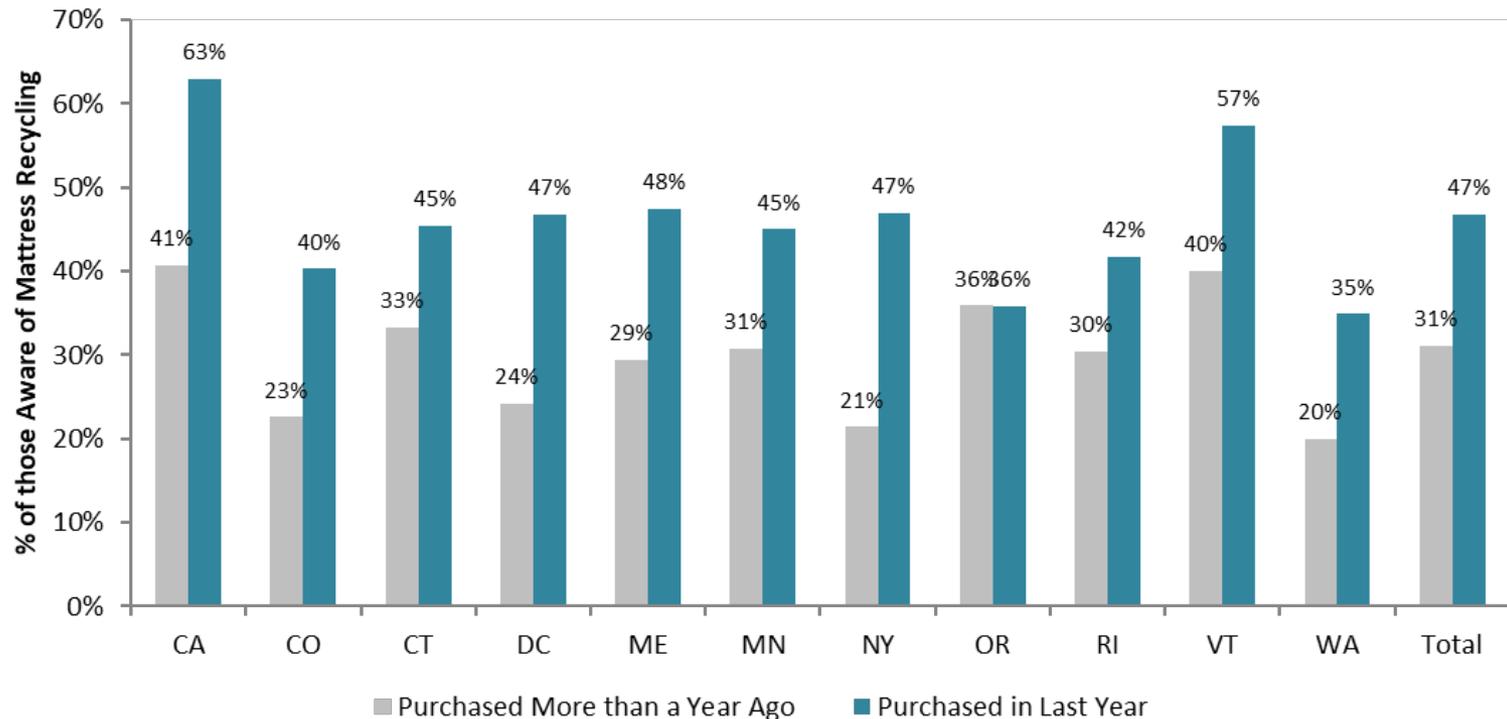
DIDN'T PURCHASE N=CA 225;CO 96;CT 93;DC 129;ME 98;MN 84;NY 116;OR 110;RI 92;VT 78;WA 124;TOTAL 1245
 PURCHASED N=CA 337;CO 158;CT 164;DC 137;ME 166;MN 170;NY 162;OR 144;RI 150;VT 131;WA 172;TOTAL 1891

Awareness of Fee Among Those Who Knew About Recycling

- ❖ There is a 50% increase in awareness of the fee among those who purchased in the last year.

PURCHASE REGENCY ANALYSIS:

Are you aware that when you buy paint in (state/district), there is a small fee added to the price to pay for a program to recycle any leftover paint you have?



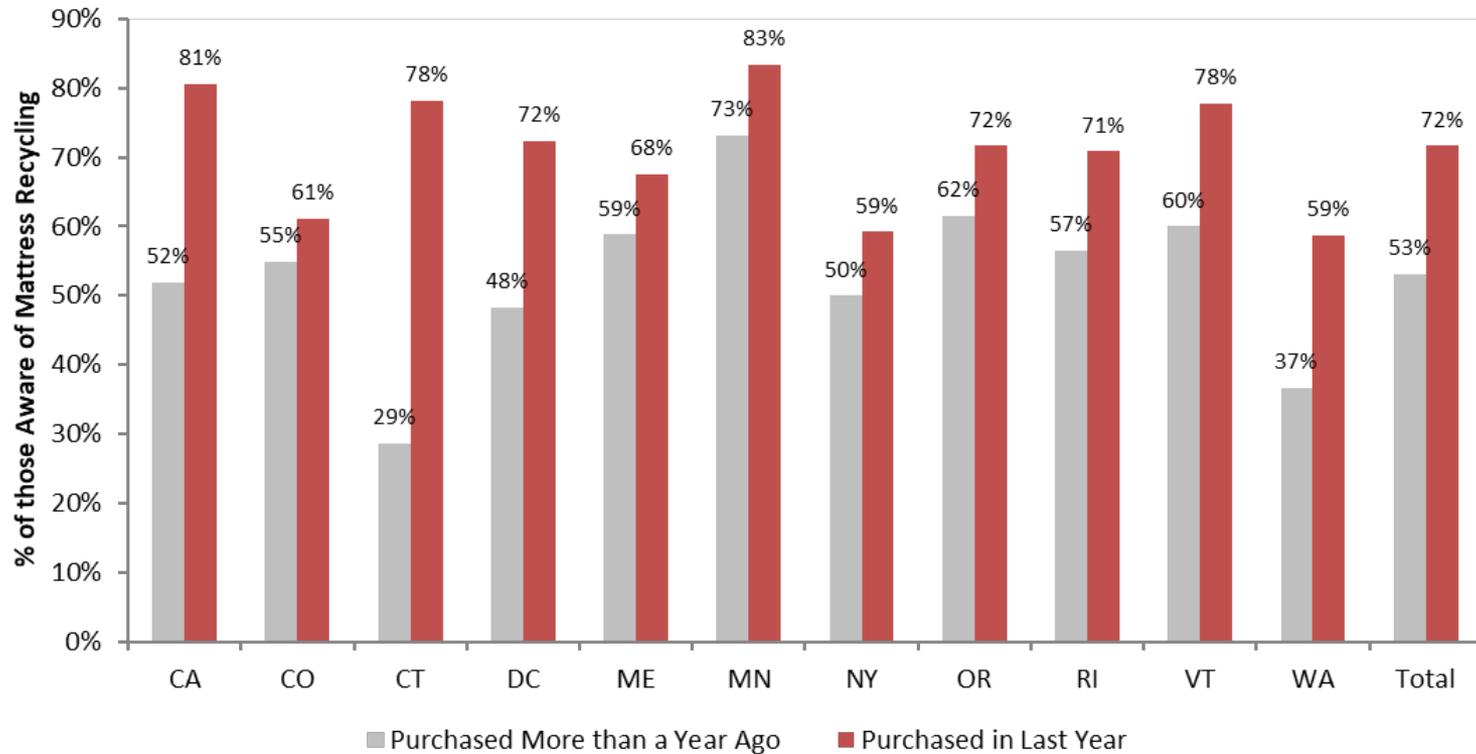
DIDN'T PURCHASE *N=CA 54;CO 31;CT 21;DC 29;ME 17;MN 26;NY 14;OR 39;RI 23;VT 25;WA 30;TOTAL 309*
 PURCHASED *N=CA 108;CO 72;CT 55;DC 47;ME 40;MN 60;NY 49;OR 67;RI 48;VT 54;WA 63;TOTAL 663*

Awareness of Places for Recycling Based on Purchase Timeframe

- ❖ Again, a significant gap exists in awareness levels of recent purchasers versus those who purchased over a year ago.

PURCHASE RECENCY ANALYSIS:

If you wanted to take paint somewhere to be recycled, do you know where to take it?



DIDN'T PURCHASE *N=CA 54;CO 31;CT 21;DC 29;ME 17;MN 26;NY 14;OR 39;RI 23;VT 25;WA 30;TOTAL 309*
 PURCHASED *N=CA 108;CO 72;CT 55;DC 47;ME 40;MN 60;NY 49;OR 67;RI 48;VT 54;WA 63;TOTAL 663*



**APPENDIX 3:
STATE/DISTRICT RESULTS
(UNDER SEPARATE FILE)**

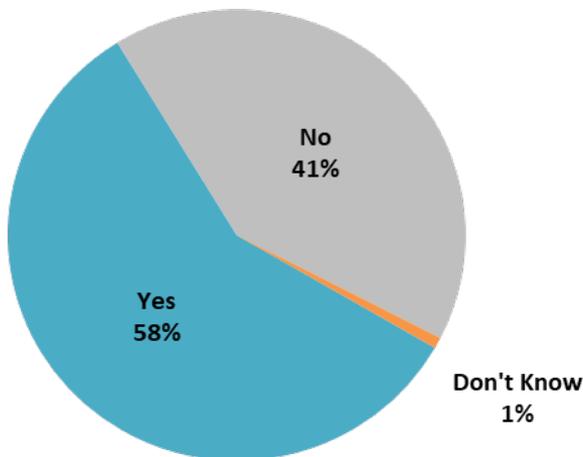


New York

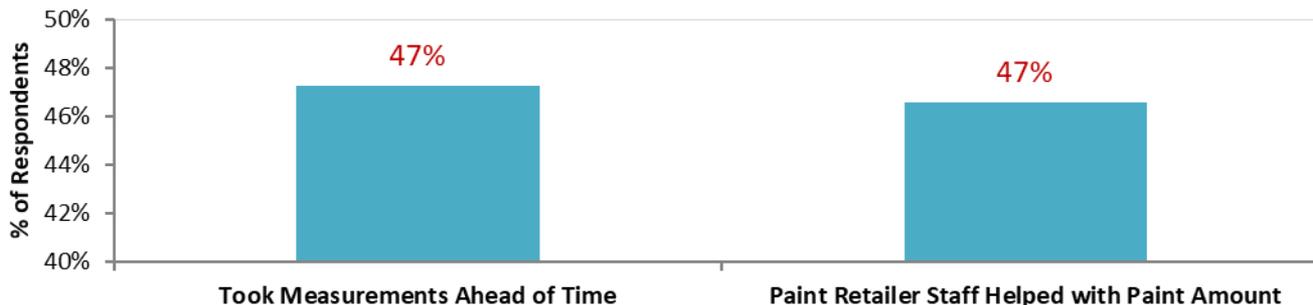
New York Highlights – Paint Buying History

- ❖ 58% of consumers surveyed had purchased in the last year, down from 64% in 2021. Almost half of them were helped by the store in determining needs and/or took measurements themselves.

Have you purchased paint in the last year?

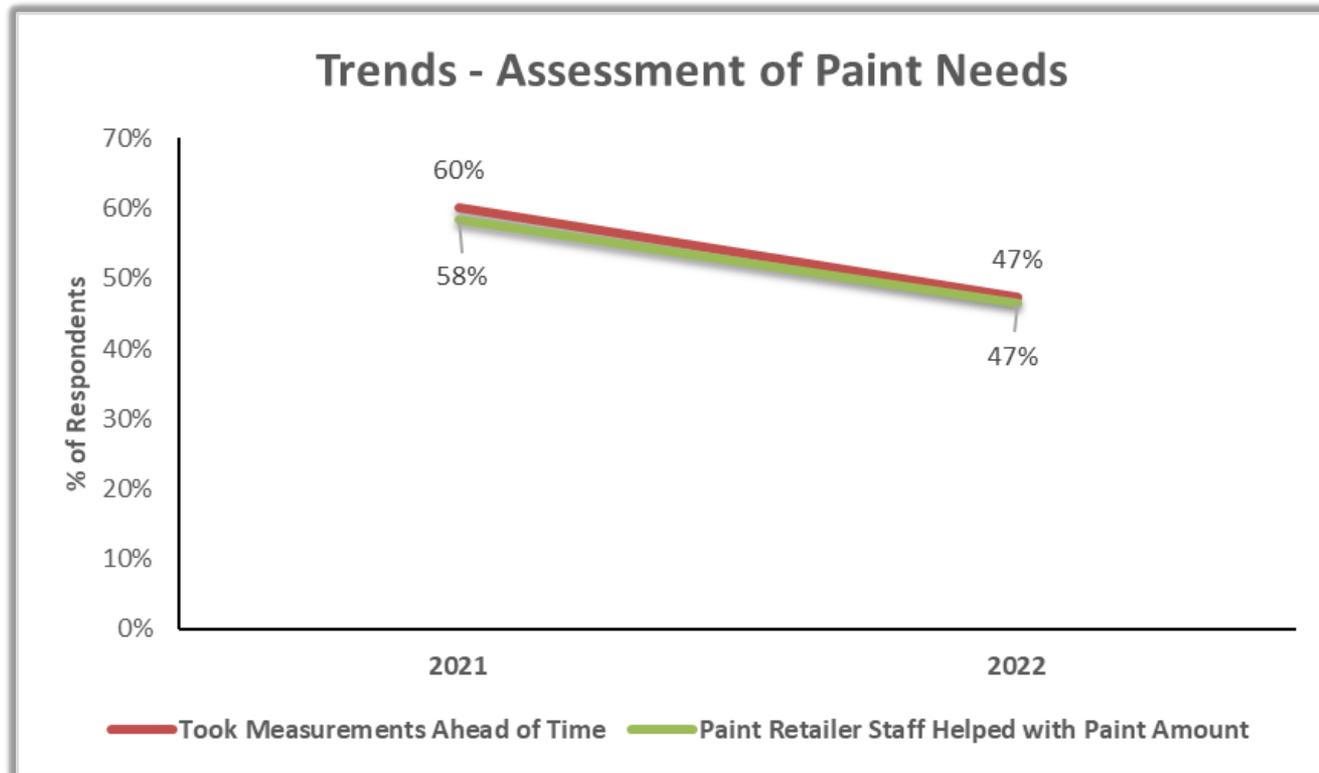


Pre-Project Preparation
(End Consumers Who Purchased Paint in the Last Year)



New York Highlights – Preparation Trends

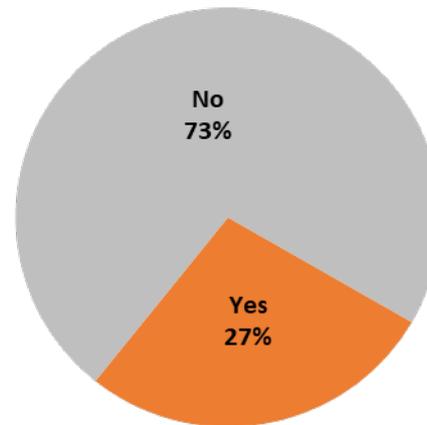
- ❖ Both pre-purchase measurements and store assistance declined in 2022 among those who purchased in the last year.



New York Highlights – Paint Recycling Knowledge

- ❖ 27% of consumers who purchased in the last year knew that paint can be recycled.
- ❖ Among them, 43% were aware of the recycling fee added to new purchases; 53%, potential recycling locations. Almost half said they had recycled paint in the past.

Prior to this survey, did you know that paint can be recycled?

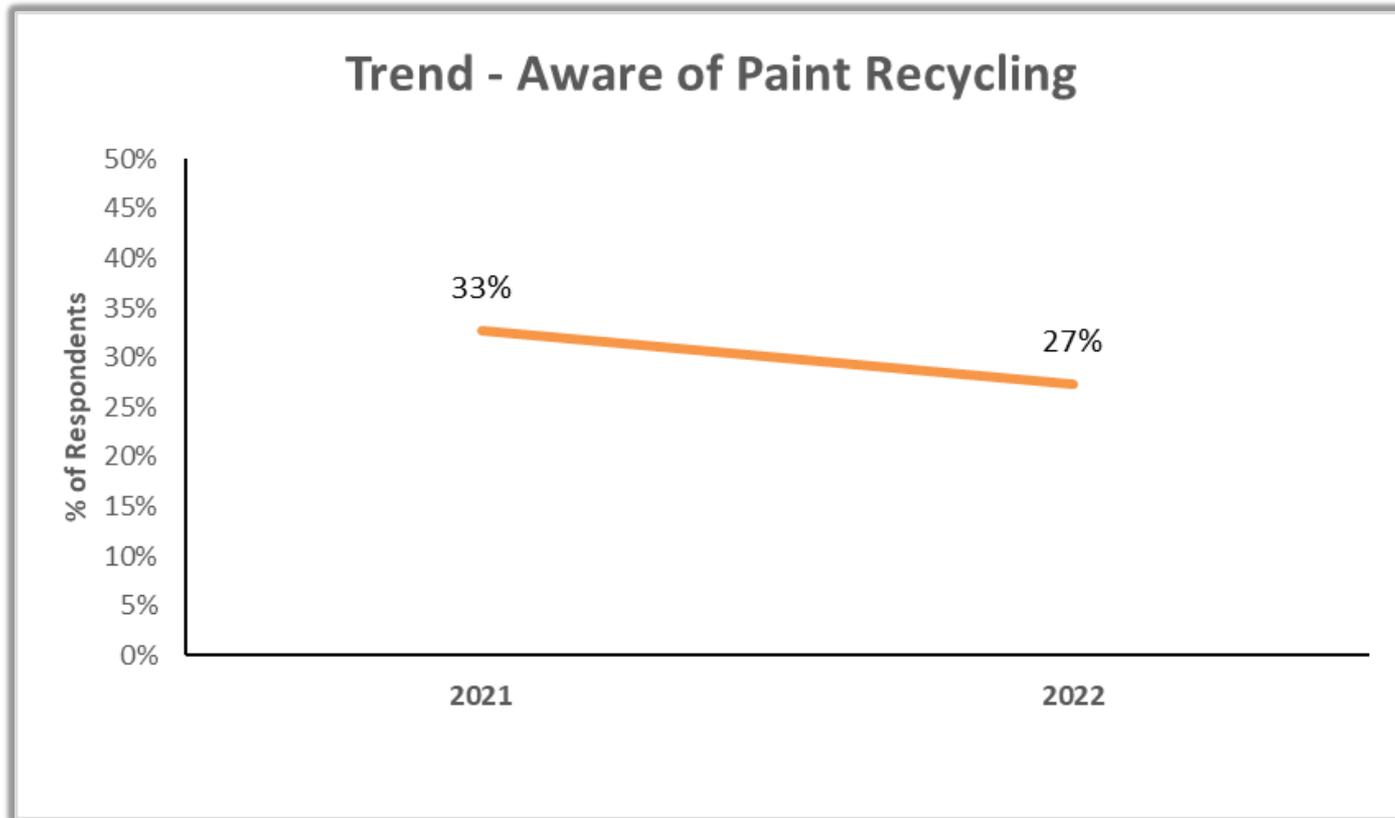


Knowledge/Experience of Those Aware of Paint Recycling *(End Consumers Who Purchased Paint in the Last Year)*



New York Highlights – Recycling Awareness Trends

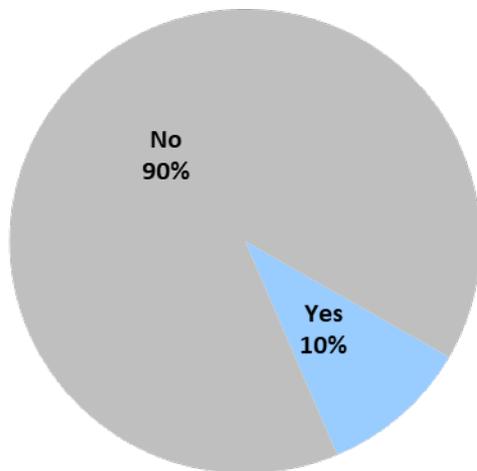
- ❖ Paint recycling awareness dropped slightly in 2022 among those who purchased in the last year.



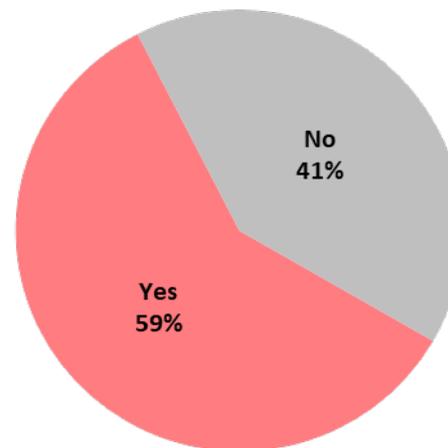
New York Highlights – New Awareness Measurements

- ❖ Two new questions were added in 2022, to assess awareness of pick-up and drop-off opportunities among those who purchased in the last year.
- ❖ 10% were aware that there was free on-site pick up available for 100+ gallons of leftover paint.
- ❖ 59% were aware of drop-off opportunities (PaintCare stores and HHW facilities).

Prior to this survey, were you aware there is a free on-site pickup service available to households, professional painters, businesses and organizations with 100 gallons or more of leftover paint?



Prior to this survey, were you aware of paint disposal opportunities in your state, such as drop off locations at paint stores and household hazardous waste facilities?



New York Highlights – Recycling vs. Drop-off Opportunity Awareness

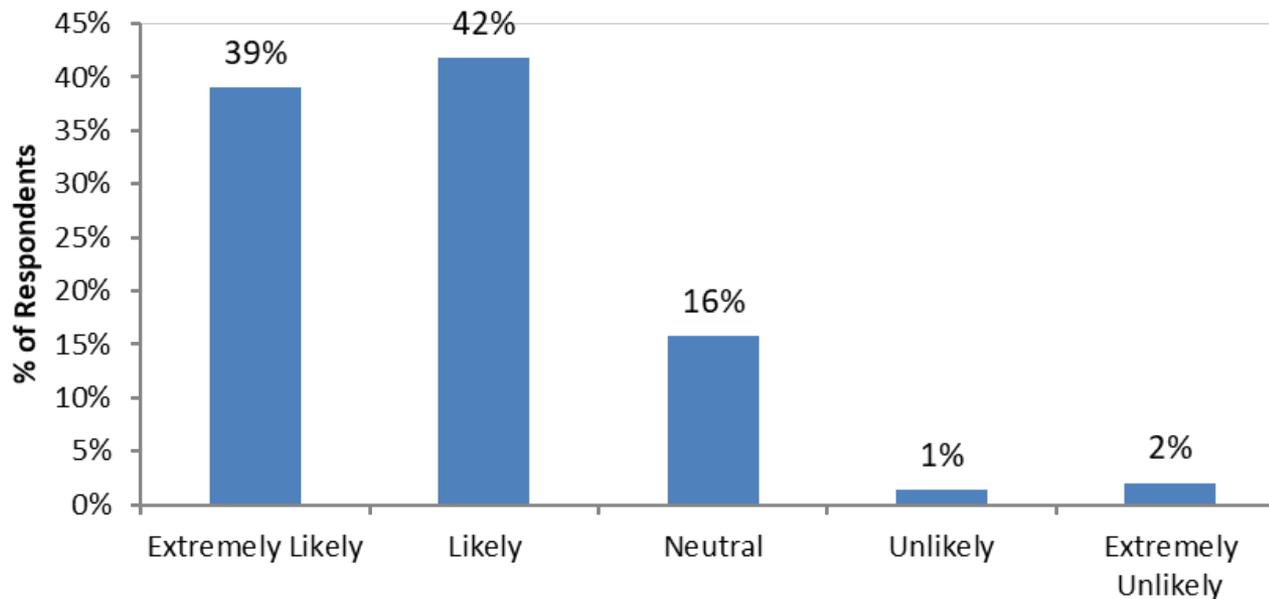
- ❖ Originally, we expected that those familiar with paint recycling would be a subset of those familiar with disposal opportunities (a “funnel”).
- ❖ However, what we learned was that there are many who know about paint recycling who do not know about disposal opportunities in the state, and vice versa.
- ❖ The following “matrix” breaks down the awareness of recent purchasers on both subjects.
- ❖ 57% didn’t know about either topic; 23% knew about both topics; the rest, one or the other.

| | | Paint Recycling | |
|------------------------|-----|-----------------|-----|
| | | Yes | No |
| Disposal Opportunities | Yes | 23% | 16% |
| | No | 5% | 57% |

New York Highlights – Future Recycling Intentions

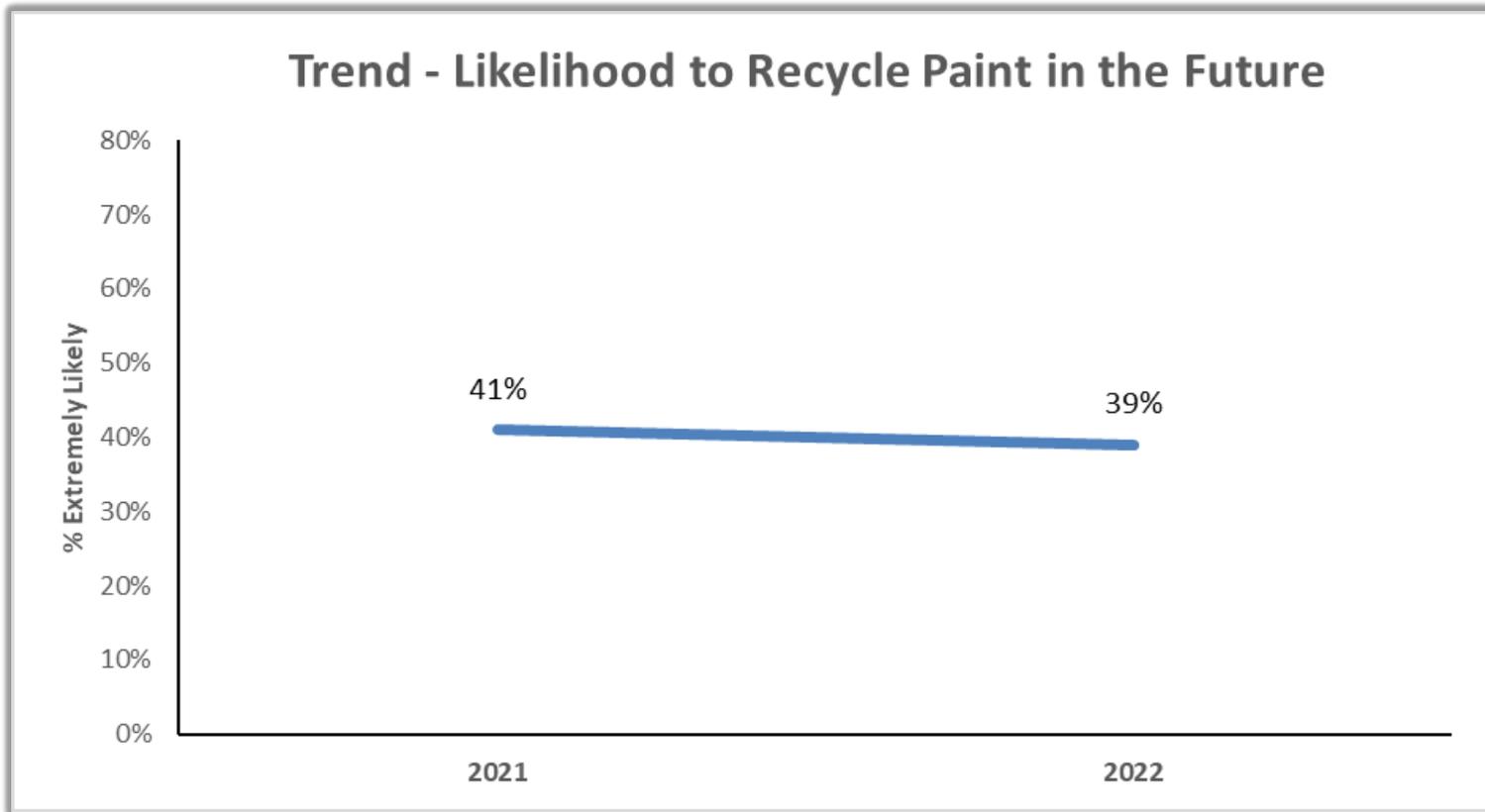
- ❖ 81% of respondents said they were either “Extremely Likely” or “Likely” to drop off leftover paint for recycling for recycling next time they had some to dispose. Very few were unlikely to do so.

How likely will you drop it off for recycling next time you have paint to dispose?



New York Highlights – Future Recycling Intentions Trend

- ❖ The percentage of recent purchasers who said they were "Extremely Likely" to recycle in the future stayed about the same as reported in 2021.



Sample Comments: What would be your personal motivation for recycling leftover paint in the future?

It is the right thing to do.

Better for the environment than putting it in the trash, where it'll end up in the landfill

Care for where the paint goes. If it can be recycled, then great. Less paint on my basement. I feel like it always ends up there because we're unsure how to dispose off it.

don't want something good to go to waste

don't want to waste it/contribute to pollution

Global warming is my biggest motivation. They say the earth will only last 5 years. I'm scared.

Honestly just knowledge. Its a great idea.

I don't like to waste anything so this appeals to me.

I don't want it sitting in my home any more

I don't want to waste it

I get it out of my house in a way that is less harmful.

I like a clean planet and drinking water

I would always rather donate or recycle something I am not going to use than dispose of it in the trash - it's less wasteful

i would prefer that there be a place for someone else to use !

I'm big on saving the planet and recycle everything I can and I think this would be promoted.

It bothers me knowing it goes to a landfill. I would love to see it recycled

It could be reused and it's better for the environment

It is the right thing to do for the environment

It would help other people in need

It's great for the environment and won't go to waste!

It's the right thing to do.

Just to get rid of it.

Knowing that I'm doing good and the right thing for the community.

Less waste and better for the environment.

Like to protect our environment

Making sure its for a good cause and not just throwing it out or giving it to someone else

My motivation would be helping environment

My motivation would be to have more space in my home and to also do good for the environment and help someone who may need it.

No need to waste it. Was never a fan of wasting anything, if I'm not using it I'd rather give it to someone who could.

Not polluting the environmental, have someone else be able to use it

Not to store it

Not to waste it, but give away to someone who can use it.

Paint is leading chemical mixed use. If we don't pay attention then disaster will happen to our earth and local environment. Doomsday is coming if we don't know how to recycle.

Refund given

Appendix E



Drop Off Site Guidelines

This document contains detailed information on PaintCare's program guidelines and operations procedures. In combination with the state-specific guidelines, it is designed to be used by new staff for self-training and for site refresher training without PaintCare staff.

Note: The supplemental training slides included in the training binder summarize only the most important information from these Drop-Off Site Guidelines. The slides are used during training by PaintCare staff and can also be used to supplement refresher training.

Adherence to these guidelines is critical for drop-off sites participating in the program. Exceptions to these guidelines can be made only with PaintCare's express written permission. If your site is unable to comply with any of these guidelines, please contact your PaintCare representative so that we may try to find a solution that works for your site but still achieves compliance with applicable legal and operational requirements for the program.

Contents

| | |
|--|-----------|
| Section 1. Training and Safety | 2 |
| Section 2. General Guidelines | 3 |
| Section 3. Collection Bins and Storage Area | 4 |
| Section 4. Identifying and Accepting PaintCare Products | 6 |
| Section 5. Participant Paint Volume | 11 |
| Section 6. Working with Transporters | 12 |
| Section 7. Spill Response | 13 |
| Section 8. Inspections and Records | 14 |
| Section 9. Direct Reuse | 15 |

Section 1. Training and Safety

Training

For the safety of the program and your staff, all employees handling PaintCare products must receive training in product identification, acceptance, handling, packaging, inspection, and emergency response procedures before collecting PaintCare products or engaging in any PaintCare program activities.

Training helps ensure that employees:

- Conduct PaintCare products collection activities in a safe manner that protects workers and the environment
- Are equipped for and understand hazards associated with PaintCare products

Training plans and records should be maintained for each employee. Record staff training using the log included in the training binder.

Safety

Store personal protective equipment (PPE) and spill response equipment in an accessible location adjacent to the collection bins. Ensure those materials are protected from impacts of weather.

The drop-off site must be equipped with appropriate emergency response equipment including a fire extinguisher, spill kit, and PPE. Monthly inspections of equipment are recommended.

PaintCare products collection activities need to follow general safety practices including proper lifting techniques.

Post emergency procedures and emergency contact numbers including police, fire department, and emergency services by a phone and in close proximity to the collection bins, if possible.

If applicable, develop and maintain an emergency action plan as required by OSHA.

If required by federal, state, or local law, familiarize police, fire departments, and emergency response teams with the layout of your facility, properties of PaintCare products handled at your facility, and evacuation routes.

Section 2. General Guidelines

PaintCare Provides Your Site:

- Training binder with recordkeeping logs/forms
- Signage identifying your site as a PaintCare drop-off site
- Printed educational materials for the public

PaintCare's Transporter Provides Your Site:

- Paint collection bins and liners for cardboard/single-use collection bins
- Labels and/or markings for paint collection bins
- Spill kits (excluding HHW programs)

General Guidelines for Drop-Off Sites

Each PaintCare drop-off site has unique logistical and operational considerations. Each drop-off site must make its own decisions and use its best judgment to operate in the safest manner possible in accordance with applicable law. To ensure the highest standards of safety for you and your staff, drop-off sites must:

- Have appropriate signage that informs the public of the hours of operation
- Accept PaintCare products from participants during your regular advertised or posted operating hours
- Display PaintCare signage to identify you as a drop-off site; signage should be posted in a highly visible area, at the entrance of your site
- Assist and supervise participants when they visit to drop off PaintCare products. Site staff should greet participants and must verify eligibility of the participant and their leftover paint products as PaintCare products
- **IMPORTANT:** Never allow a participant to open a PaintCare product container
- Have adequate space, staffing, and training to collect and store PaintCare products
- Provide a secure space for empty and full collection bins
- Place all PaintCare products immediately in collection bins approved for use by PaintCare and its transporters
- Pack only PaintCare products into collection bins
- Schedule shipments of PaintCare products from your drop-off site
- Maintain all records relating to the program
- Train staff to be familiar with the requirements and practices of this guide

Section 3. Collection Bins and Storage Area

Storage Area and Collection Bin Placement

Establish a dedicated storage area for collection bins and PaintCare products.

Place collection bins on an impermeable surface (i.e., paved asphalt, concrete, or other surface) at all times.

Place collection bins away from ignition sources, storm drains, and floor drains.

Ensure there is adequate ventilation if bins are stored indoors.

If stored outdoors, protect collection bins from the elements (e.g., precipitation, temperature extremes, rain, and snow). Keep collection bins under cover to prevent exposure to precipitation to protect against temperature extremes. If you store collection bins outdoors, you may need approval from your local fire or hazardous materials oversight agency.

Comply with any local fire codes or other regulations that might pertain to your storage of collection bins at your site.

Maintain enough space around collection bins to inspect for leakage and emergency access.

Use good housekeeping standards; keep paint storage areas clean and orderly.

Setting Up, Packing and Maintaining Collection Bins

Collection bins must be set up, used, and closed according to the manufacturer's instructions. PaintCare's transporters should set up the collection bins that they provide, unless otherwise requested by the drop-off site staff.

Ensure liners are inserted in cardboard collection bins. The liners provide secondary containment to contain liquids in the event a can leaks while in storage or transit. Reusable plastic bins that are leak-proof by design do not need liners.

Collection bins must be structurally sound. If you see any evidence of damage to bins (or liners) that may cause a leak or spill, notify PaintCare immediately.

Mark the collection bin with the date the first PaintCare product is placed in it.

Place PaintCare products in bins immediately upon receipt. Keep collection bins closed except when adding PaintCare products.

Pack 5-gallon buckets on the bottom layer of the collection bins for stability.

Pack all PaintCare products (cans, buckets) upright and as tight as possible in the collection bins to protect contents from shifting and leaking in transit.

Do not open containers to verify product.

Do not overfill collection bins; allow enough space for a lid to fit securely.

Do not take PaintCare product out of the bin.

Security

Never allow "self-serve," public access to the collection bins.

The collection bin storage area must be secured and locked when not attended.

Only drop-off site staff should have access to the collection bins and storage area until the collection bins are ready for pick-up by PaintCare's transporter.

Section 4. Identifying and Accepting PaintCare Products

What are PaintCare Products

PaintCare drop-off sites should accept only PaintCare products (architectural paint products) for management under the PaintCare program. Only those PaintCare products accepted from individuals residing in the state and businesses/organizations located in the state can be managed under the PaintCare program.

Listed below are the primary examples of architectural paint products accepted by the PaintCare program and paint or paint-related products not accepted by the PaintCare program.

Generally, PaintCare products include latex and oil-based house paint, stains, and clear coatings (varnish, shellac, etc.). The program excludes anything that is:

- In an aerosol spray can
- Intended and labeled “for industrial use only”
- Mostly used in the manufacture of equipment
- On the list of specifically excluded products for some other reason

PaintCare products are classified as either latex (water-based) or oil-based (alkyd) and the classification is important in order to decide how the product should be handled and processed. Knowing how to tell the difference between latex- and oil-based products is also important in determining which types of businesses/organizations can use the PaintCare program (if your site accepts paint from this audience).

PaintCare Products and Non-PaintCare Products

Acceptable products (PaintCare products)

- Interior and exterior paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings and floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Unacceptable products (Non-PaintCare products)

- Paint thinner, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For more information, please see www.paintcare.org/products

If non-PaintCare products end up in a drop-off site's bin, such products will not be returned to the drop-off site and will be managed by PaintCare's transporter. Transporters identify non-PaintCare products and report all instances to PaintCare. PaintCare staff will notify the site of any contamination in the bins. If the problem persists, additional training may be provided.

Acceptable Containers vs. Unacceptable Containers

Before accepting products from participants for management under the PaintCare program, drop-off site staff must (1) check the condition of the container for acceptance in the program, and (2) check the product label to verify that it contains a PaintCare product.

Acceptable

- The PaintCare product must be in its original container
- The container is labeled as containing one of the designated PaintCare products listed above
- The container must be in good condition and not leaking
- The container must be 5 gallons in size or smaller
- The container contains dry latex paint

Not Acceptable

- The container is not original (e.g., paint was transferred into a jar)
- The container does not have an original label
- The container is leaking or has no lid
- The container is larger than 5 gallons
- The container is empty

However, drop-off sites permitted to accept household hazardous waste may accept unlabeled and leaking containers by following the procedures described below.

Unlabeled and Leaking Containers

A drop-off site permitted to accept household hazardous waste may, at its discretion, choose to accept unlabeled and/or leaking containers if it follows the protocols below and otherwise complies with all applicable laws:

Unlabeled Containers

A drop-off site may accept containers that do not have an original label if a staff person appropriately trained in identifying unknown wastes (1) identifies the material in the container as a PaintCare product, and (2) applies a label identifying the contents to the container before placing it in a collection bin.

Leaking Containers

A drop-off site may accept a leaking container or a container with no lid if an appropriately trained drop-off site staff person (1) verifies that the container contains a PaintCare product, (2) places the contents of the leaking/open container into an appropriate substitute container (which can include bulking such PaintCare products into 55-gallon drums), and (3) applies an appropriate label to the substitute container.

Refusing an Unacceptable Product or Container

Do not accept non-PaintCare products from any participant unless they are received as part of normal site operations and are not placed in PaintCare collection bins.

When refusing a material at a drop-off site, drop-off site staff must explain why the material cannot be accepted (e.g., material is not a PaintCare product, cannot accept material from non-exempt generator, etc.). If a participant tries to drop off products that your location cannot manage, refer the participant to an appropriate alternative resource, such as their local household hazardous waste disposal program, garbage transporter, environmental health agency, or public works department. Local contact information is provided at the front of the training binder.

Paint Volume Acceptance Rules

The program accepts PaintCare products from households and businesses/organizations.

Households. Households may drop off any volume of PaintCare product, subject to the volume limit set by the site.

Businesses/Organizations. Non-households may also drop off any volume of latex PaintCare product, subject to the volume limit set by the site. Non-households may only drop off oil-based PaintCare products if they comply with federal and state hazardous waste generator rules that, among other criteria, require that the business/organization (1) generates no more than 100 kilograms (about 25 gallons or 220 pounds) of hazardous waste per calendar month, and (2) does not accumulate more than 1,000 kg (about 250 gallons or 2,200 pounds) of hazardous waste at any time. Painting contractors and commercial property owners typically meet these criteria. For more information about these criteria, please visit www.paintcare.org/vsqq

Each business or organization is responsible for determining its own generator status under applicable law.

When a business/organization has oil-based PaintCare products to drop off at your site, it must sign the Paint Drop-Off Log or form included in the training binder to verify that it qualifies to use the program for oil-based paint. The log/form includes an explanation of the requirements. If a business/organization has only latex paint, it does not need to sign the log/form.

Once a business/organization signs the Paint Drop-Off Log or form, you may accept oil-based paint from that business/organization. (HHW sites and other waste collection programs may need a permit and/or to meet additional legal requirements in order to collect oil-based paint from businesses.) To help ensure legal compliance, unless you're specifically permitted to accept more, you should not accept more than 25 gallons of oil-based paint per calendar month from a qualifying business. Paint Drop-Off Log or forms may be reviewed by PaintCare or government agencies and compared with a list of registered hazardous waste generators to verify that only qualified businesses/organizations are using the program for their oil-based paint.

Transporter/Recycler Drop-Off Sites

Maintaining Paint Drop-Off Logs for All Participants

Drop-off sites operated by a PaintCare-contracted transporter and/or recycler must keep and maintain separate drop-off logs to record both latex and oil-based paint volumes from both businesses/organizations and households. While PaintCare offers template logs, an alternative may be used if approved by PaintCare.

Section 5. Participant Paint Volume

How Much Paint to Accept from Participants

While the PaintCare program intends to collect as many PaintCare products as possible, we recognize that your drop-off site may have storage limitations. PaintCare drop-off sites, in agreement with PaintCare, may limit the amount of PaintCare products they accept per participant, however, drop-off sites must accept up to 5 gallons at a minimum per participant.

What if Bins are Full?

If your collection bins are completely full, inform the participant that you are temporarily unable to accept PaintCare products and redirect them to the nearest alternative PaintCare drop-off site. Refer them to the site locator at www.paintcare.org or the **PaintCare hotline at 855-724-6809**, or ask them to come back at a later date. Contact the PaintCare transporter immediately to have collection bins picked up and replaced.

If a participant has a significant amount of PaintCare products that your location cannot manage, ask the participant to contact PaintCare directly for additional assistance. PaintCare may direct the participant to another drop-off site or offer our Large Volume Pickup service.

Large Volume Pickup (LVP) Service

PaintCare offers a free pick-up service to painting contractors, property managers, households, and others with a large quantity of leftover PaintCare products. Typically, a minimum of 100 gallons (by container size) is required to qualify for the LVP service.

To refer a participant to the LVP service:

- Provide the participant a LVP fact sheet
- Ask the participant to request a pick-up using the online LVP form
- The LVP fact sheet and online form are available at www.paintcare.org (select the “Request a Pickup” button on the homepage)
- For additional questions, refer the participant to PaintCare for assistance

Section 6. Working with Transporters

PaintCare contracts with transporters for the delivery of supplies, delivery of empty collection bins, and pick-up of full collection bins.

Scheduling the Transporter to Pick Up Collection Bins

When you anticipate your collection bins will be full within your site's pick-up timeframe (generally 5 business days in urban areas, 10 business days in rural areas), call your transporter to schedule a pickup, or use their online order system if they have one. The name and contact information of your transporter is provided at the front of the training binder.

When establishing an appointment for pick-up, please indicate:

- Your site is a PaintCare drop-off site
- Name of drop-off site and address
- Your name
- Your phone number
- Number of full collection bins to be picked up
- Number of empty collection bins needed for replacement

Preparing Collection Bins for Pickup

On the scheduled pickup day, collection bins and the loading area must be readily accessible to the transporter for quick and efficient loading. Complete the following steps:

- Identify which bins are full and ready for pickup
- Make sure the path between your bins and the transporter's vehicle is clear and at least 4 feet wide to accommodate movement of bins
- Sign and keep copies of any shipping documents for your records

The transporter is responsible for labeling, loading/off-loading collection bins, and preparing shipping documents.

Section 7. Spill Response

Spills

The information in this section will assist with spills from damaged or leaking program containers. It is important that all drop-off site staff understand corrective actions to minimize exposure to people and the environment.

Reporting

Report spills as required by law, summarized in the state-specific guidelines. Contact PaintCare within 24 hours of making such a report.

Spill Response Procedures

Always follow all applicable spill response procedures set forth in your operating permit or as otherwise required by applicable law.

If a spill is small enough to be managed by drop-off site staff, follow these steps:

- Isolate the area and restrict access to the spill
- Ensure personal safety, put on protective gear (glasses and gloves) provided in the spill kit
- Stop the movement of paint by placing the leaking container upright or in a position where the least amount will spill, and place leaking container in plastic bags provided in spill kit, or into the spill kit container
- Contain the spill by placing absorbent pads or granular absorbent around and on the spill – if outdoors, place barriers around storm drains to prevent a release to the environment
- Collect the contaminated absorbent and place it in plastic bag(s) or spill kit container, along with the leaking container and contaminated PPE, seal the bag(s), label it and place in the collection bin
- Remove any clothing that may be contaminated, wash thoroughly to remove spilled material from your hands or body
- Document the date, location, and amount and type of material spilled
- Replace any used spill control supplies as soon as possible

Section 8. Inspections and Records

Inspections and Record Keeping

Drop-off site staff are responsible for regularly inspecting collection bins and spill kits to ensure that such materials are in proper working order and include any necessary labeling. Please report any damaged bins or other problems to PaintCare immediately so PaintCare may arrange for prompt replacement or repair.

Maintain the following records for a minimum of 3 years:

- Internal and external inspection records (if applicable)
- Paint Drop-Off Log or forms (copy provided in the training binder)
- Paint Waivers (copy provided in the training binder; only for sites that do reuse)
- Employee training logs (copy provided in the training binder)
- Shipping documents and/or other documentation required by applicable law for outgoing shipments of PaintCare products

Section 9. Direct Reuse

Direct reuse is an additional service permitted for certain site types. PaintCare may compensate sites for this service.

Requirements for Direct Reuse

PaintCare encourages reuse of leftover paint through direct reuse. Reuse sites return good quality unused paint to the local community at low or no cost.

Products offered for reuse to the public must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. The container must be closed securely before placing it in the reuse storage area. Containers must never be opened by customers at the drop-off site. Reuse products must be displayed by drop-off site in an area separate from the PaintCare collection bins.

An individual customer may not take more than twenty-five (25) gallons of reuse product per day. If you have a customer that would like to take more paint, let your PaintCare contact know in advance.

Paint Waiver

Customers taking reuse paint from a drop-off site must sign the Paint Waiver included in the training binder (or an approved equivalent thereof). The waiver explains that the material is taken “as-is” with no guarantee of quality or contents and the customer accepts the risks and liability for the materials.

The customer must read the waiver, fill in the date and name fields, and sign their name. Site staff must verify what has been taken by the customer, record on the log the gallons of latex and gallons of oil-based products taken, and add their initials.

When a paint waiver is full or when a site wants to invoice PaintCare, the latex and oil-based columns should be totaled at the bottom of the form. PaintCare does not require the submission of the waiver to PaintCare, but they must be kept by the site for at least three years and made available for review by PaintCare staff upon request.

Drop-off sites may use their own version of the waiver, but it must be approved by PaintCare in advance.

Invoicing Procedures

Drop-off sites should invoice for reuse on a monthly basis by filling out and submitting the Invoice for Direct Reuse at paintcare.org/invoices. This is an online form and is submitted directly on PaintCare’s website. If you’re unable to submit an online form, contact your PaintCare contact.