



# *California Paint Stewardship Program*

FY2019 Annual Report (July 1, 2018 – June 30, 2019)



SUBMITTED BY  
Jeremy Jones  
West Coast Program Manager  
(415) 590-0259  
jjones@paint.org

SUBMITTED TO  
Scott Smithline  
Director  
Department of Resources Recycling and Recovery  
1001 I Street, Sacramento, CA 95814

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## *Section 1. Contact Information*

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### **Regulatory Citation**

*Title 14. Division 7. Chapter 11. Article 2. Architectural Paint Recovery Program.*

*Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(1) Contact information. Identify the manufacturer or stewardship organization responsible for the annual report submittal. Stewardship organizations shall include an updated list of participating manufacturers and any updates to their respective contact information per §18952(a)(2).*

### **Stewardship Organization**

PaintCare Inc., a non-profit 501(c)(3) organization, was formed to serve as the representative stewardship organization of architectural paint manufacturers to fulfill their obligations under the California Paint Stewardship Law. PaintCare was created by the American Coatings Association, the primary trade association of the paint and coatings industry. PaintCare's Board of Directors consists of eleven non-paid representatives of architectural paint manufacturers.

PaintCare representation is open to all architectural paint manufacturers.

A current list of participating manufacturers and their mailing addresses is included in the appendix.

## Section 2. Executive Summary

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### Regulatory Citation

*Title 14, Chapter 11. Article 2. Architectural Paint Recovery Program*

*Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(2) Executive Summary. The purpose of the Executive Summary is to provide a broad understanding of the manufacturer or stewardship organization's program as a whole and to put into context the data and information that will follow. Provide a brief description of the manufacturer or stewardship organization's architectural paint recovery efforts during the reporting period pursuant to PRC §48705(a). This may include anticipated steps, if needed, to improve performance and a description of challenges encountered during the reporting period and how they will be addressed. This may also include a description of paint container management and market development activities if the manufacturer or stewardship organization has chosen to engage in those activities.*

### A. CALIFORNIA PAINT STEWARDSHIP LAW AND ANNUAL REPORT

In September 2010, Governor Schwarzenegger signed Assembly Bill 1343 (Huffman), the California Paint Stewardship Law. This law requires manufacturers of architectural paint to develop and implement a program to reduce the generation of postconsumer architectural paint, promote the reuse of postconsumer architectural paint, and to provide a system for the management of postconsumer architectural paint in an environmentally sound manner that includes collection, transportation, processing, recycling, and proper disposal.

The California program began October 19, 2012. PaintCare, on behalf of participating paint manufacturers, submits an annual report to the California Department of Resources Recycling and Recovery (CalRecycle). Annual reports cover the period July 1 – June 30. As prescribed in Section 48700 of the California Public Resources Code and further detailed in Title 14, Section 18954 of the California Code of Regulations, the information submitted in an annual report shall be organized according to this standard outline:

- (A) Contact Information
- (B) Executive Summary
- (C) Program Outline
- (D) Description of Goals and Activities Based on the Stewardship Plan
- (E) Financing Mechanism
- (F) Education and Outreach
- (G) Audits

## **B. YEAR SEVEN PROGRAM HIGHLIGHTS**

### **B1. Sites and Services**

- ◆ Provided 766 year-round paint drop-off sites consisting of paint retailers, municipal household hazardous waste (HHW) facilities, solid waste transfer stations, and other voluntary locations to create a network of convenient paint drop-off points in California. The program provided access to a year-round site within 15 miles for 98.5% of the state's population, exceeding the target of 90%.
- ◆ Managed paint from 336 HHW drop-off events at 202 sites. PaintCare also planned, promoted, and held 13 paint-only drop-off events. Paint-only event locations were chosen to provide recycling opportunities in areas with either high local demand or limited access based on existing locations.
- ◆ In 2018 and 2019, PaintCare increased rural convenience and strengthened partnerships with county programs by adding year-round HHW, transfer station, or landfill drop-off sites in Calaveras, Colusa, Kern, Placer, Riverside, Tulare and Siskiyou counties.
- ◆ Provided 560 large volume pick-ups (LVP) from businesses, institutions, and others that had accumulated more than 200 gallons of paint at their sites. The number of LVPs increased by 11%. In addition, provided recurring large volume pick-up (RLVP) services to 63 sites, up from 60 last year.
- ◆ In the wake of the sudden closure of all Orchard Supply Hardware stores (86 program sites), PaintCare redoubled its efforts to recruit new sites – adding 16 new retail sites statewide.

### **B2. Collection Volume**

- ◆ Collected and processed 3,888,244 gallons of postconsumer paint, of which 93% was reused, recycled back into paint or another product, or used for a purpose other than landfill disposal; 47% of the paint came through retail and other non-municipal sites and services; 53% came from municipal sites and services.
- ◆ Reuse volume continued to increase. PaintCare increased its outreach to recruit new reuse sites, as well as support for the HHW facilities, reuse stores, and paint recyclers that made paint available to the public for reuse. As of June 30, 2019, PaintCare had 35 reuse partners, three more than last year.
- ◆ The program recycled approximately 2,435 tons of plastic and metal paint cans.

### **B3. Operations**

- ◆ Conducted a grant program that awarded \$100,000 to a paint recycler seeking to develop new methods of recycling latex paint that cannot be recycled back into paint. The winning recycler, Visions, is using its grant to advance a line of products made partially from unwanted latex paint towards commercialization.
- ◆ Restructured operational procedures and contracts to allow paint reuse to occur at paint-only events.

- ◆ Expanded a working relationship with the Mattress Recycling Council (operator of California's mattress stewardship program) to plan, promote and offer cooperative drop-off events. PaintCare also explored a similar event partnership with Carpet America Recovery Effort (administrator of the California carpet stewardship program).
- ◆ Continued efforts to establish partnerships with municipal and county programs through engagement at conferences, ESJPA (rural counties) and HHW information exchange meetings, in-person site visits, and conference calls.
- ◆ This year, PaintCare began a targeted effort soliciting input from stakeholders on paint reuse, with the aim of understanding what measures PaintCare could take to encourage highest and best use of collected paint through increased reuse.

#### **B4. Outreach and Education**

- ◆ Continued the comprehensive outreach campaign to educate consumers on the program, the amount and purpose of the PaintCare fee, and convenient recycling opportunities, while also promoting buying the right amount of paint and using up leftovers.
- ◆ Held a year-long structured dialogue with CalRecycle addressing recommendations received in response to the FY2018 annual report. CalRecycle and PaintCare used their monthly meeting to review strategies and expenditures for increasing reuse and recycling rates, improving drop-off site performance, and enhancing program convenience where needed.

## Section 3. Program Outline

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### Regulatory Citation

*Title 14. Division 7. Chapter 11. Article 2. Architectural Paint Recovery Program*

*Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(3) Program Outline. Describe the paint stewardship program, including information on the following topics:*

*(A) A description of the methods used to collect, transport, and process postconsumer architectural paint, by type, in California.*

*(B) Description of how each consumer of architectural paint in California had an opportunity to recycle and properly manage their postconsumer paint on a state wide basis, including the number, location, and type of collection points located in the state.*

*(C) Description of best management practices followed by service providers that are acting as collection points, which may include any training that the manufacturer or stewardship organization provided or required of service providers to ensure proper collection and management of postconsumer paint.*

*(D) A statement that the manufacturer or stewardship organization coordinated with existing household hazardous waste collection programs and retailers as potential collection points per Section 18953(a)(3)(E) and (F) during the reporting period.*

### A. PAINT DROP-OFF SITES AND SERVICES

#### A1. Site Types

PaintCare continued to grow its paint collection system in both urban and rural communities. The sites and services used to collect paint from the public include the following:

- ◆ Paint retailers, including paint, hardware, and building supply stores
- ◆ HHW collection facilities and events
- ◆ Solid waste transfer stations, recycling centers, and landfills
- ◆ Material reuse stores (e.g., Habitat for Humanity ReStores)
- ◆ Paint-only drop-off events
- ◆ Large volume pick-up service for sites that have accumulated more than 200 gallons of postconsumer paint (most commonly painting contractors) [Note: Sites that receive a single or

infrequent pick-up (less than 3 per year) are referred to as “large volume pick-ups” (LVP), while sites that receive pick-ups on an ongoing basis are called “recurring large volume pick-up” (RLVP) sites.]

◆ Partnership with door-to-door HHW programs

PaintCare had 766 year-round drop-off sites in California at the end of the year. For the purpose of defining convenience, PaintCare defines a site (including an event site) by its physical address and considers it to be “year-round” if the site is open at least one day per month, every month of the year. Sites that are open less frequently are considered supplemental sites. Sites that close permanently or stop participating in the PaintCare program during the year are also considered supplemental and are noted as being partial-year only.

The program managed paint from 323 HHW drop-off events, held 13 paint-only drop-off events, partnered with 16 door-to-door collection programs, had 99 other supplemental sites, completed 560 LVP appointments, and served 63 RLVP sites.

Paint-only event locations were chosen to provide recycling opportunities in underserved areas with either high local demand or limited access based on existing drop-off locations. In lieu of holding a paint-only event, PaintCare also consults with communities on alternative means of paint recovery, such as LVP/RLVP services.

The following tables summarize PaintCare sites and services during the year, with a comparison to the previous two years.

### SUMMARY OF PAINTCARE DROP-OFF SITES AND SERVICES

YEAR-ROUND SITES	YEAR 5 FY2017	YEAR 6 FY2018	YEAR 7 FY2019
Paint Retailers	628	650	580
HHW Facilities	115	120	120
Transfer Stations	33	33	42
Landfills	3	3	4
Recycling Centers	5	4	4
Other Sites	6	5	5
Paint Recyclers	6	6	5
Reuse Stores	6	5	5
HHW Event Site	1	1	1
Total	803	827	766

#### SUPPLEMENTAL SITES AND SERVICES

HHW Events	313	331	323
Large Volume Pick-Ups	313	505	560
Recurring Large Volume Pick-Up Sites	52	60	63
Door-to-Door Programs	16	16	16
Seasonal HHW Facilities	9	8	9
PaintCare Paint-Only Events	10	11	13
Paint Retailers (partial-year only)	9	9	89
Other Sites (partial-year only)	1	2	1

[Notes regarding the tables above: (1) Only stand-alone door-to-door programs are counted in the table above. While PaintCare also partners with HHW facilities that also host door-to-door operations, such as the city of Folsom, they are not included in the Door-to-Door Programs category to avoid counting multiservice HHWs twice. (2) The Other Sites category in the top table includes fire stations, municipal public works yards, and other miscellaneous types of paint drop-off sites that do not fall into the primary categories. The Other Sites category in the bottom table is a catch-all category for sites other than retail stores that closed or left the program during the year. As such closures rarely occur, they are grouped together to keep the table compact]

The locations of the year-round sites, supplemental sites, and LVP/RLVP sites are shown in the maps in section 4 of the report. A full list of all sites and door-to-door program partners is provided in the appendix.

## A2. Site Configuration

All PaintCare drop-off sites accept both latex paint and oil-based paint. LVP/RLVP sites may also manage both latex and oil-based paint through PaintCare, but with some limits on oil-based paint volumes.

Retail drop-off sites and paint-only drop-off events accept paint from both residents and qualifying businesses, while HHW programs, transfer stations, and some other locations may limit participation to their normal service area and customers, which may or may not include businesses. LVP/RLVP sites may be households, businesses, or others (i.e., government agencies or nonprofits).

PaintCare pays for paint collection bins, training materials, transportation of paint from the site, and paint processing for all drop-off and LVP/RLVP sites. Spill kits are also provided to most sites. PaintCare also negotiates payment for additional services with HHW sites, transfer stations, and some other sites. Additional services include:

- ◆ Paint reuse
- ◆ Latex paint reprocessing

- ◆ Oil-based paint bulking
- ◆ Internal transportation (from remote sites to a primary location)

## B. PAINT TRANSPORTATION AND PROCESSING

### B1. Paint Transportation

PaintCare employed two main haulers for statewide transportation services: Clean Harbors Environmental Services and Stericycle Environmental Services. PaintCare also worked with select haulers that held existing contracts with HHW programs, such as Veolia Environmental Services, Waste Management, and Visions Paint – and worked with Acrylatex to service some of the LVP customers. Several HHW programs also provided transportation services for PaintCare.

Haulers schedule pick-up appointments in two ways: (1) by request as needed or (2) on a set schedule (e.g., every Monday). Haulers are responsible for delivery of empty collection bins and program supplies and for picking up full bins from drop-off sites. Haulers provide PaintCare all data on the transportation and processing of PaintCare products taken from all sites to their final destination. Shipments of PaintCare products from HHW facilities that have partnered with PaintCare are arranged between the facilities and haulers, typically to coincide with the sites' regular shipments of other HHW. Contracted haulers and their downstream processors are subject to audit by PaintCare.

Various paint collection containers are used in the program. Most drop-off sites pack paint cans into cubic yard bins. A few sites pack paint cans into 55-gallon drums and large shipping containers (20 cubic yards or larger), and some bulk (pour off) paint into drums. Full collection bins of commingled paint (latex and oil-based paint cans in the same collection container) are transported to the haulers' facilities for sorting by type. From there, latex paint is transported to a latex paint recycler and oil-based paint is transported to downstream processors. Collection containers of paint sorted by type at drop-off sites (typically by HHW programs) are either shipped to the haulers' facilities for transportation efficiency or are shipped directly to downstream processors.

Containers are shipped using either a bill of lading or a hazardous waste manifest as appropriate.

### B2. Latex Paint Processing

The following describes how latex paint was processed:

**Reuse.** Reuse programs generally screen for paint containers that are at least 50% full and in good condition and give them away free or sell them to the local community.

**Recycled Paint.** The largest portion of latex paint was used to manufacture recycled-content paint by HHW programs (also referred to as "reprocessing" in this report) and private paint recyclers. The following HHW programs reprocessed paint during the year: Kern, Lake, Mendocino, Salinas Valley, San Bernardino, Santa



Cruz, San Rafael, San Francisco, and Sonoma. Recycled paint was given away to the local community by HHW programs and sold through domestic and international markets by private recyclers.

**Decorative Ground Cover.** A small portion of hardened latex paint was used by Acrylatex Coatings & Recycling in Azusa, CA, to create a product sold as a decorative ground cover. The product is made by grinding dried paint into small pieces, and then finished with colorant and a protective coating.

**Concrete Products.** A portion of latex paint was used by Visions Environmental in Oroville, CA, as a raw material to manufacture retaining wall blocks, landscape stones, and parking stops for passenger and commercial vehicles.

**Energy Recovery.** A portion of latex paint was processed by Amazon Environmental in Riverside, CA, by combining with sawdust to create a biomass fuel for a California-based cement kiln.

**Alternative Daily Cover.** The County of Santa Cruz used a small portion of latex paint as a component of alternative daily cover (ADC) for their landfill.

**Disposal.** Dry and unusable latex paint was sorted by Acrylatex, Visions, and GDB International and sent to various permitted landfills.

### **B3. Oil-Based Paint Processing**

The following describes how oil-based paint was processed:

**Reuse.** Reuse programs generally screen for paint containers that are at least 50% full and in good condition and give them away free or sell them to the local community.

**Energy Recovery.** The majority of oil-based paint was processed via energy recovery at the following facilities: Ash Grove Cement Company in Chanute, KS; Green America in Hannibal, MO; and Rineco in Benton, AR.

**Incineration.** A portion of the oil-based paint was used as a fuel in the incineration process at Clean Harbors' facilities in Kimball, NE; El Dorado, AR; La Porte, TX; and Aragonite, UT.

### **B4. Container Recycling**

Downstream paint processors and HHW programs sent empty metal and plastic paint containers for recycling when possible. Commodity market conditions have an impact on the extent to which container recycling is feasible.

The program recycled approximately 2,435 tons of plastic and metal paint cans, roughly equivalent to the previous year.

## **C. BEST MANAGEMENT PRACTICES FOR DROP-OFF SITES**

PaintCare has contract agreements with all its drop-off sites, as well as door-to-door programs, and RLVP sites. For municipal sites that do not operate their own sites, PaintCare contracted either directly with the municipality or with their site operator.

PaintCare requires all sites to be staffed during operating hours, store PaintCare products in a secure location, and follow all procedures covered in site trainings and PaintCare site guidelines.

### **C1. Site Training and Guidelines**

With the exception of HHW programs for which it is optional, all other sites received an on-site, in-person training. These sites receive a binder that includes program guidelines, a training presentation, record-keeping forms, and signage. The binder is required to be kept on-site and readily available. The training and guidelines cover:

- ◆ Identification of program and non-PaintCare products
- ◆ Acceptable containers
- ◆ Whom to accept paint from and how much
- ◆ Screening procedure for Very Small Quantity Generators (VSQGs) and the required log form
- ◆ Proper storage
- ◆ Spill response procedures and reporting requirements
- ◆ How to schedule a pick-up
- ◆ Required paperwork and retention schedules

Variations of these guidelines are provided to retail stores, reuse stores, transfer stations, RLVP sites, and others. Current versions of the retail site guidelines and retail training presentation are in the appendix.

Retailers and other non-HHW drop-off sites are not allowed to accept PaintCare products without original labels or not in original containers. However, HHW programs often receive unlabeled containers and products not in their original containers in the course of normal operations and have the skills and tools to identify whether the material is an acceptable program product.

### **C2. Site Visits**

Drop-off sites received site visits throughout the year by PaintCare regional coordinators to check on operations, answer questions, and provide additional program outreach materials. PaintCare has six regional coordinators in California.

### **C3. Paint Collection Bins**

Drop-off sites are equipped with collection bins in which to store PaintCare products, with sites required to ship a minimum of two bins unless otherwise granted an exception by PaintCare. Sites are required to keep collection bins in a secure location that is not directly accessible to the public. Depending on the location of the bins, and preference of the site, PaintCare supplies two types of bins: fiber bins (made of corrugated cardboard) and reusable bins (plastic).

### **C4. Paint Acceptance Limits**

PaintCare requires sites to accept at least 5 gallons of paint per customer per day. Some drop-off sites voluntarily accept more than 5 gallons; many accept up to 20 gallons per customer. A few stores accept up to 100 gallons, while some recyclers, transfer stations, and HHW sites accept unlimited volumes of latex paint.

### **C5. Scheduling Bin Pick-Ups**

All drop-off sites are advised to order a bin pick-up before they reach their storage capacity. Sites in urban areas receive pick-ups within five business days of a request; sites in rural areas receive pick-ups within ten business days. Many sites in high volume areas have also been placed on an automatic pick-up schedule.

## **D. COORDINATION WITH EXISTING HHW COLLECTION PROGRAMS & RETAILERS**

### **D1. HHW Programs and Solid Waste Facilities**

PaintCare continued its efforts to partner with all HHW programs. During the program year, PaintCare added a permanent HHW facility in Tulare County and maintained all existing partnerships. Though not mentioned in the previous annual report, Calaveras and Placer counties also added HHW facilities to the program in late FY2018. In addition, as of the submission of this report, Modoc County has finalized its contract with PaintCare and will add its four HHW facilities as drop-off sites in FY2020. Kings County is the only county HHW program that has expressed interest but has yet to complete a contract. Imperial County has chosen not to collect paint at their HHW facility and refers its residents and businesses to local PaintCare retail locations.

The program also added non-HHW sites at solid waste facilities in Colusa, Kern, Riverside and Siskiyou counties.

### **D2. Retailers**

PaintCare maintains a comprehensive list of California paint retailers including independent and corporate stores. PaintCare recruits new sites through in-person site visits and coordination with corporate contacts at paint retailers. This year saw the closure of all Orchard Supply Hardware stores (approximately 100 in California), 84 of which were PaintCare drop-off sites. In addition, 6 other retail drop-off sites left the program. When a store closes or moves, PaintCare staff works with haulers, corporate contacts and store staff to ensure an orderly transition. In the wake of the Orchard Supply closures, PaintCare redoubled its site recruiting efforts, resulting in 20 new retail sites this year.

## Section 4. Description of Goals and Activities

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### Statutory Citation

*Title 14. Division 7. Chapter 11. Article 2. Architectural Paint Recovery Program*

*Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(4) Description of goals and activities based on the stewardship plan. State goals from the approved stewardship plan, the baseline from which goals were measured, and report on achievement during the reporting period. Describe any adjustments to goals stated in the approved stewardship plan that may be made for the upcoming reporting period and accompanying rationale for those changes. The annual report must include quantitative information and discussion on the following categories pursuant to PRC §48705(a) and PRC §48703(d):*

*(A) The total volume of architectural paint sold, by type, in the state during the preceding reporting period.*

*(B) The total volume of postconsumer architectural paint recovered, by type, in the state during the preceding reporting period.*

*(C) Disposition of postconsumer paint collected, by type and by estimated volume, including name(s) and corporate address(es) for contracted processors for each*

### A. PROGRAM GOALS

The California Paint Stewardship Law requires PaintCare to establish goals to reduce the generation of postconsumer paint, to promote the reuse of postconsumer paint, and for the proper end-of-life management of postconsumer paint, based on current household hazardous waste program information.

This section of the report addresses architectural paint recovery and recycling goals. Section 6 (Education and Outreach) addresses postconsumer paint reduction and reuse goals.

### B. PROGRAM CONVENIENCE

As described in the Program Plan, to ensure adequate collection coverage, Geographic Information System (GIS) modeling was used to determine the number and distribution of drop-off sites needed to provide a convenient program. A report detailing updates to the GIS modeling was included in the appendix of the 2016 annual report. The following convenience criteria were applied and resulted in a goal of 750 drop-off sites:

**Distribution Criterion.** To provide statewide coverage, establish sites within 15 miles of 90% of the state's population.

**Density Criterion.** To address densely populated areas, provide an additional site for every 50,000 residents of an Urbanized Area, as defined by the U.S. Census Bureau.

For transfer stations, HHW sites and events in California, PaintCare continually updates defined service areas for each location (typically confined to a city or county). Only those residents within a 15-mile radius (the “distribution” criterion) of each location, and that are also within a given location’s known service area, are counted. Service area updates may produce slight changes in the distribution criterion results from year to year.

PaintCare, with the help of Dewberry, a professional services firm with expertise in geographic mapping and analysis, developed-ESRI based tools to conduct geographical information system (GIS) analysis in-house at PaintCare. Population is based on the US Census Bureau decennial (2010) Census Block level data.

## **B1. Convenience Level**

California had a fair number of HHW programs prior to implementation of the PaintCare program. However, service levels varied across the state, and many HHW programs did not accept paint (and other hazardous waste) from businesses. With the addition of more than 600 additional year-round paint drop-off sites, PaintCare has made it significantly more convenient to recycle paint in the state, especially for businesses.

The combination of additional year-round drop-off sites (primarily paint retailers) and partnerships with the existing year-round HHW programs provided a site within 15 miles of 98.5% of the state’s population – satisfying the distribution target of the program. When including supplemental sites and events in the distribution analysis, population coverage increases to 99.3%.

The density criterion applies to Urbanized Areas with a population of 50,000 or greater – there are 57 such areas in California. Four of the larger Urbanized Areas have been subdivided into smaller regions to better manage and understand local convenience levels, increasing the number of areas to 73. GIS modeling determined the target number of sites needed within each area.

In 51 of the 73 areas, the program is meeting the density criterion targets. PaintCare showed progress by meeting the target in Visalia and narrowing the shortfall in the Riverside-San Bernardino area. When including supplemental sites in the analysis, 66 of 73 areas meet the targets. The details for each area, including the target number of sites and density coverage levels at the end of the year are included in the appendix.

Southern California has the most urbanized areas in need of additional sites. A new regional coordinator position was created in 2018 to focus on enhancing program convenience in eastern Los Angeles, Kern, Kings, San Bernardino and Tulare counties.

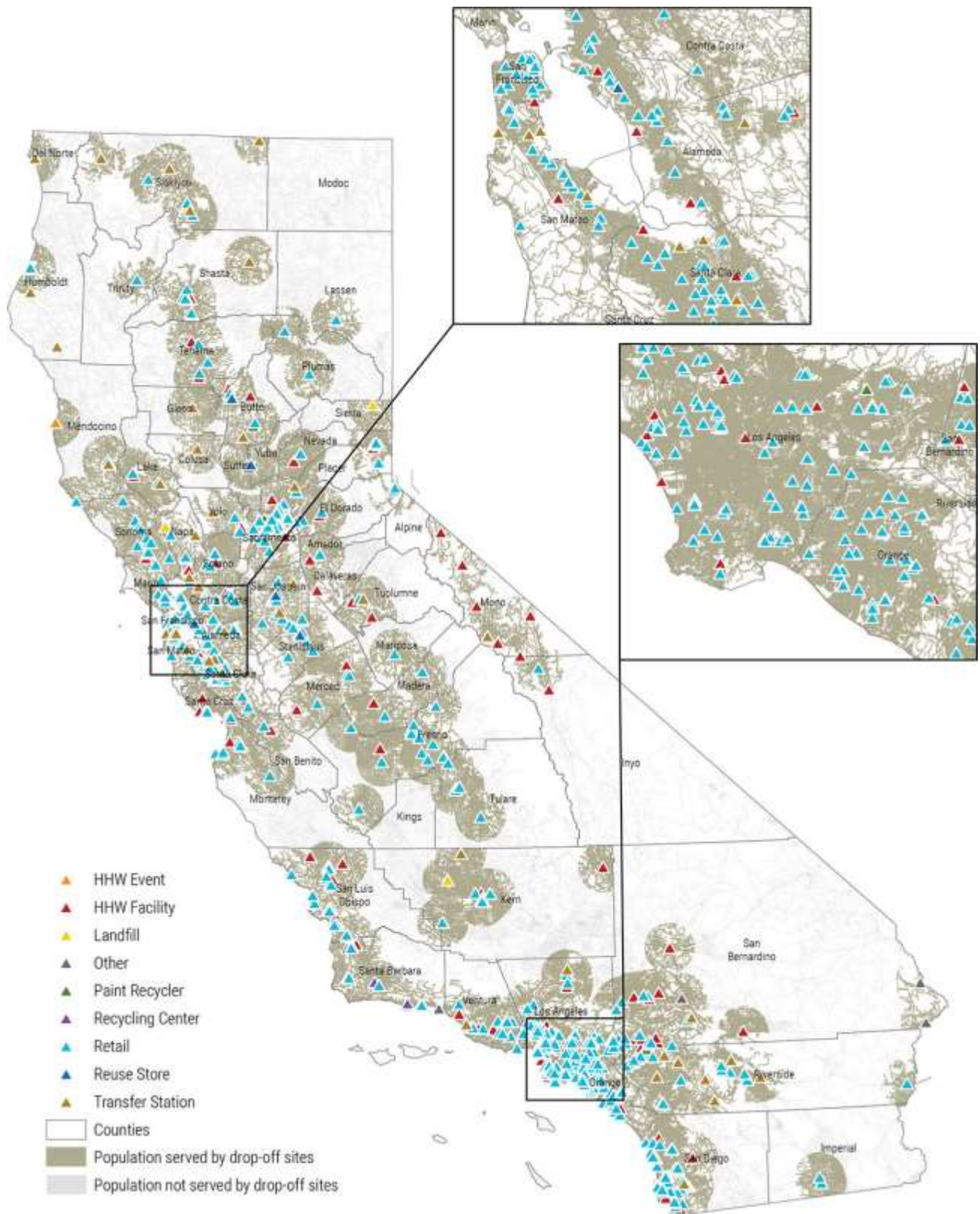
## **B2. Site Maps**

Section 3 of this report described the number and types of paint drop-off sites offered by the program. The maps on the following pages show their locations.

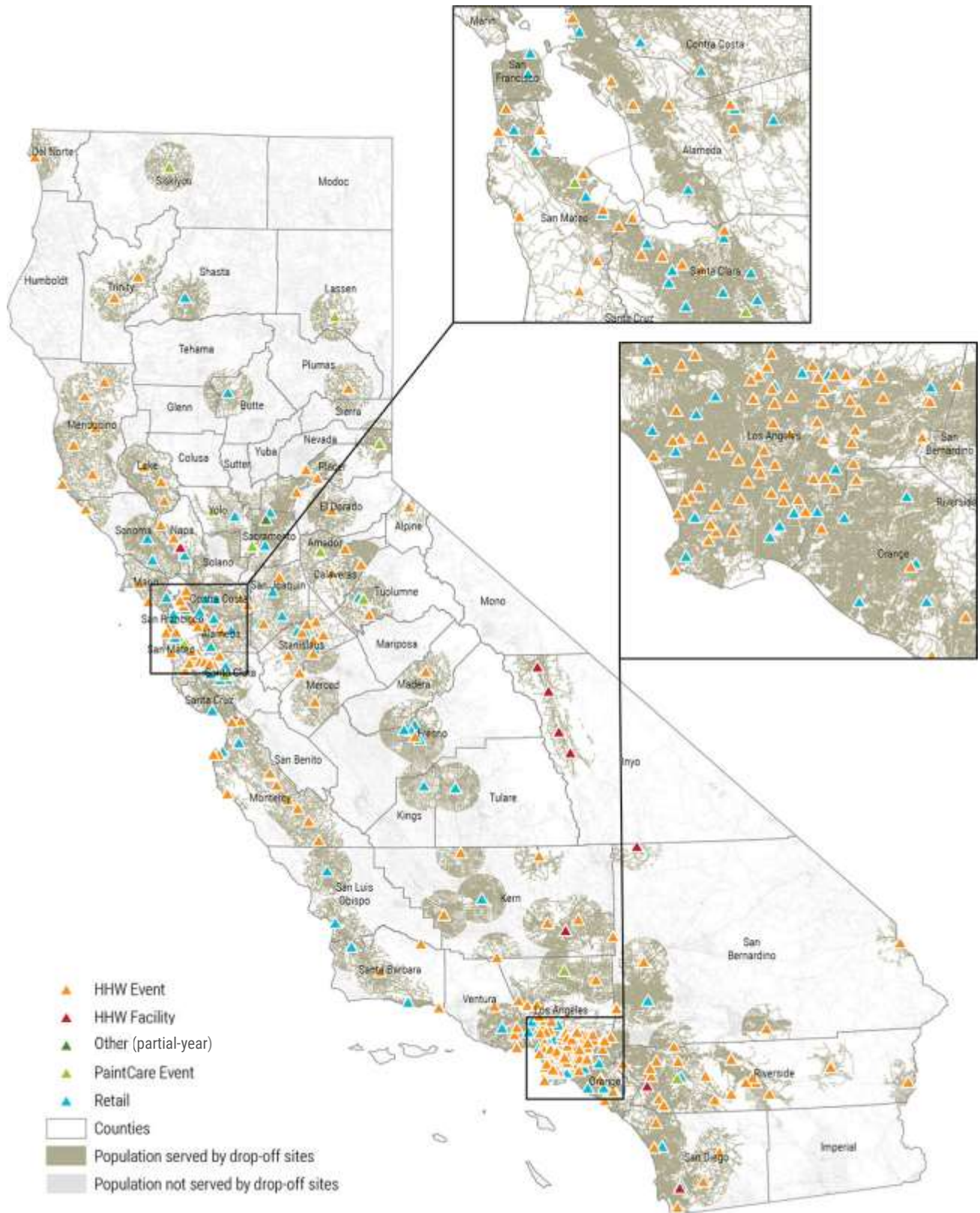
- ◆ The first map shows the locations of year-round drop-off sites and their service areas within a 15-mile radius.
- ◆ The second map shows the locations of supplemental sites and their service areas within a 15-mile radius.
- ◆ The third map shows both year-round and supplemental sites and their service areas within a 15-mile radius.
- ◆ The fourth map shows the locations of LVP and RLVP sites. Though the LVP/RLVP service provides tremendous convenience for its users, these sites are not included in any convenience analysis because they are not public drop-off sites and therefore do not add to the program's convenience level for the general public. Similarly, door-to-door programs are also not included in any convenience analysis, nor are they included in any map since we do not track their service area.



## YEAR-ROUND DROP-OFF SITES

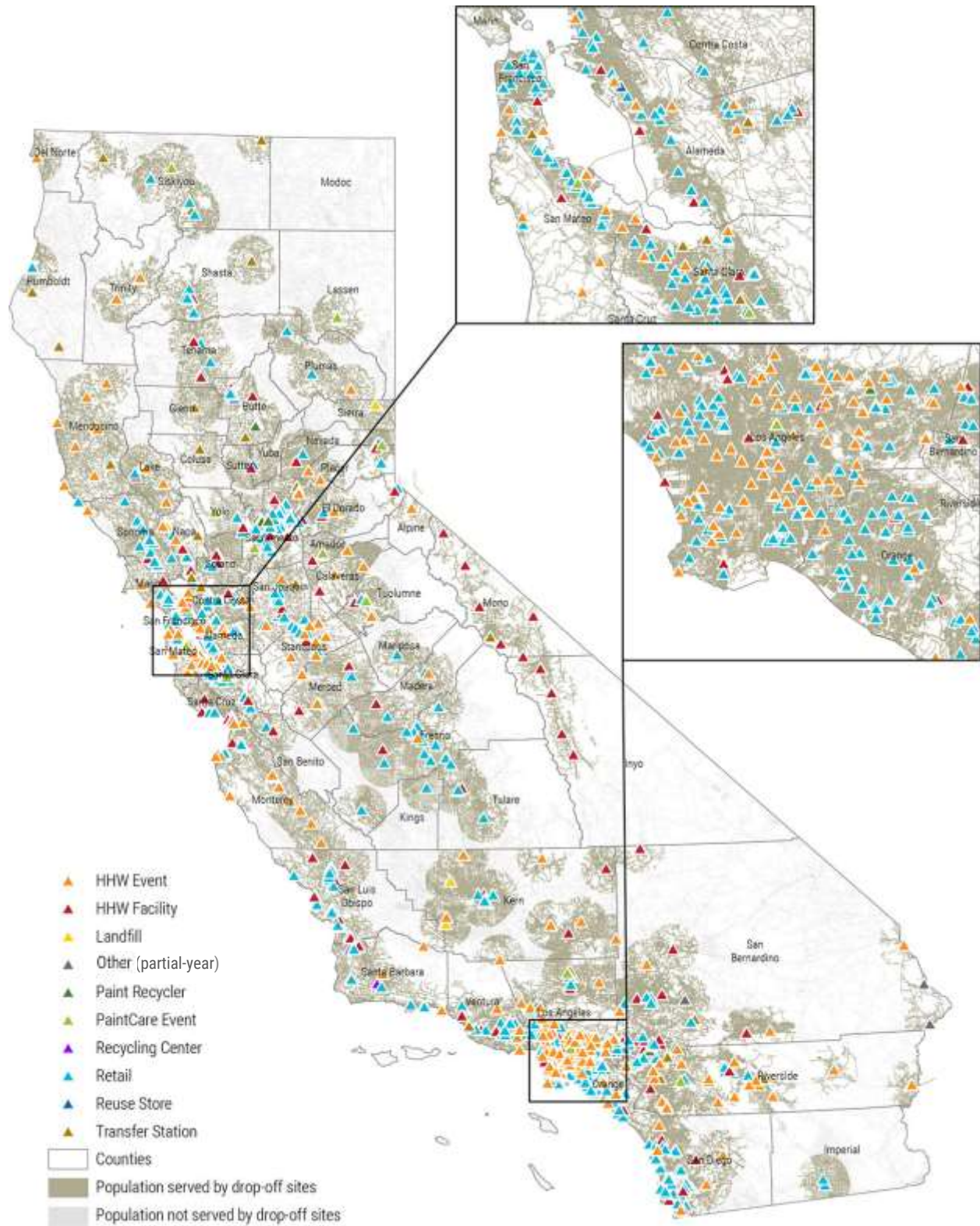


## SUPPLEMENTAL DROP-OFF SITES

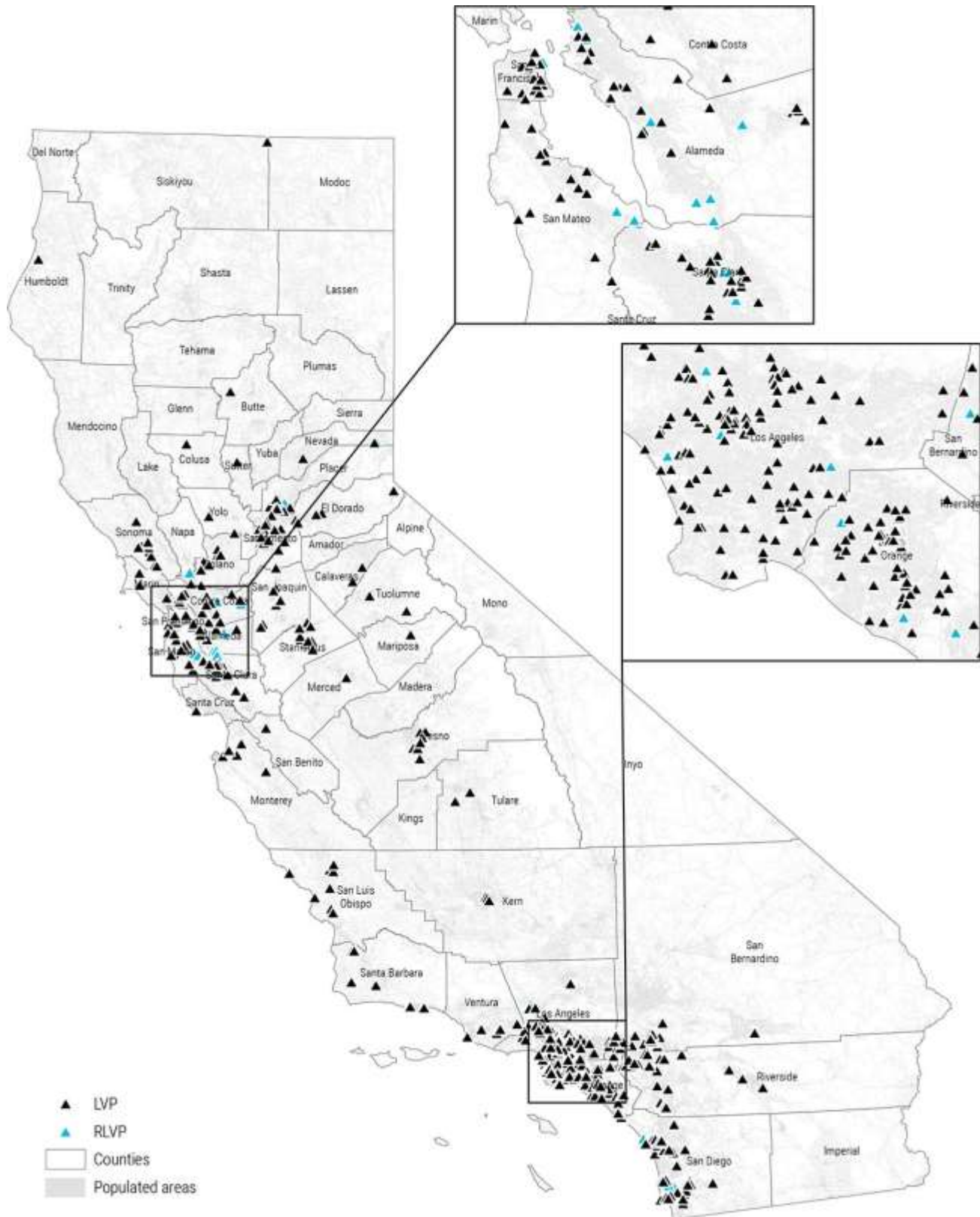




## YEAR-ROUND AND SUPPLEMENTAL DROP-OFF SITES



## LARGE VOLUME PICK-UP SITES



### C. PAINT SALES

The volume of architectural paint sold in the year was just over 70 million gallons, a small decrease from the previous year. The following table shows paint sales, broken out by container size categories, in the last five program years.

PAINT SALES						
	YEAR 3 FY2015 GALLONS	YEAR 4 FY2016 GALLONS	YEAR 5 FY2017 GALLONS	YEAR 6 FY2018 GALLONS	YEAR 7 FY2019 GALLONS	YEAR 7 FY2019 PERCENT
Half pint or smaller	39,346	39,560	32,586	27,412	29,839	<1%
Larger than half pint to less than 1 gallon	2,580,108	2,757,695	2,536,965	2,423,459	2,270,114	3%
1 Gallon	23,339,626	24,010,339	24,508,395	23,232,726	22,690,523	32%
Larger than 1 gallon up to 5 gallons	39,749,115	42,610,335	43,166,625	45,474,525	45,048,420	64%
Total Gallons	65,700,195	69,417,929	69,244,571	71,158,122	70,038,896	100%

### D. PAINT PROCESSED AND RECOVERY RATE

A total of 3,888,244 gallons of postconsumer architectural paint was processed during the year. A small portion of paint collected during the year has not yet been processed and is not included in this report's processing and disposition figures; a gap in the time between collection and processing occurs every year but generally balances out from year to year.

Due in part to the closure of Orchard Supply Hardware in 2018 (resulting in the loss of 84 retail drop-off locations), year seven results show a similar paint collection volume. The following tables provide the breakdown of the volume of paint processed by type and the recovery rate for each of the past five years. Recovery rate is the volume of paint collected and processed divided by the volume of paint sold in the same year. The first table also shows year-over-year changes in the volume of paint processed.

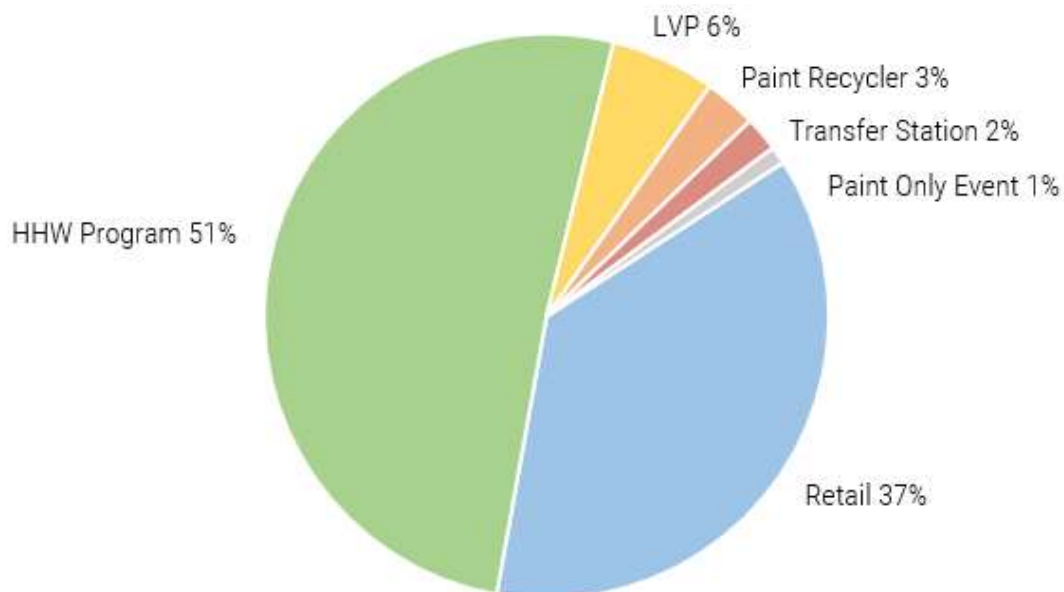
### GALLONS PROCESSED

	YEAR 3 FY2015	YEAR 4 FY2016	YEAR 5 FY2017	YEAR 6 FY2018	YEAR 7 FY2019
Oil-Based Paint Processed, Gallons	459,079	498,277	622,417	650,988	666,519
Latex Paint Processed, Gallons	2,258,228	2,628,775	2,841,732	3,230,925	3,221,725
Total Paint Processed, Gallons	2,717,307	3,127,052	3,464,149	3,881,913	3,888,244
Increase over Prior Year, Gallons	701,610	409,745	337,097	417,764	6,331
Increase over Prior Year, Percent	35%	15%	11%	12%	<1%

### RECOVERY RATE

	YEAR 3 FY2015	YEAR 4 FY2016	YEAR 5 FY2017	YEAR 6 FY2018	YEAR 7 FY2019
Total Paint Processed, Gallons	2,717,307	3,127,052	3,464,149	3,881,913	3,888,244
Paint Sold, Gallons	65,700,195	69,417,929	69,244,571	71,158,122	70,038,896
Recovery Rate, Percent	4.1%	4.5%	5.0%	5.5%	5.6%

This year, 53% of paint processed came from municipal programs (this includes HHW facilities and events, as well as municipal transfer stations and other municipal sites that collect paint). Paint from retail stores made up 37% of the volume, LVP/RLVPs claimed a 6% share, paint recyclers received 3% and paint-only drop-off events accounted for 1% as shown in the following pie chart:



## E. METHODOLOGY FOR DETERMINING VOLUMES

PaintCare was provided aggregate data by each service provider for total paint reused and processed.

For haulers, one of two methods were applied: (1) For data where the weight of paint processed was provided by recyclers to haulers, packaging weight assumptions were made by each hauler and removed from the total weights. Next, a conversion factor of 10 pounds per gallon was applied to weight data to obtain volume. (2) For data where actual volume of paint processed was provided by recyclers to haulers, no conversions were applied, and volume was reported without modification.

For HHW programs that reprocessed latex paint, data provided to PaintCare was the volume of paint reprocessed and given out to the public. If the paint was not given away in the year, even if reprocessed during the year, it was not counted in the year.

For reuse programs, data was calculated one of the following two ways: (1) containers larger than 1 quart and at least 50% full were counted and, then converted to gallons by assuming an average fullness of 75%; or, (2) containers of any size and fullness were measured and reported in gallons using an accepted methodology (with documentation provided to PaintCare upon request).

## F. PAINT DISPOSITION AND PROCESSORS

PaintCare contracts for processing and proper end-of-life management of all PaintCare products either directly or through the program's haulers. In addition, to support the waste hierarchy of reduce, reuse, recycle, PaintCare encourages and provides financial compensation for reuse and reprocessing.

As described previously, paint was managed in the following ways:

**Latex Paint.** Reuse, recycled paint, decorative ground cover, concrete products, energy recovery, alternative daily landfill cover (ADC), and disposal.

**Oil-Based Paint.** Reuse, energy recovery, incineration.

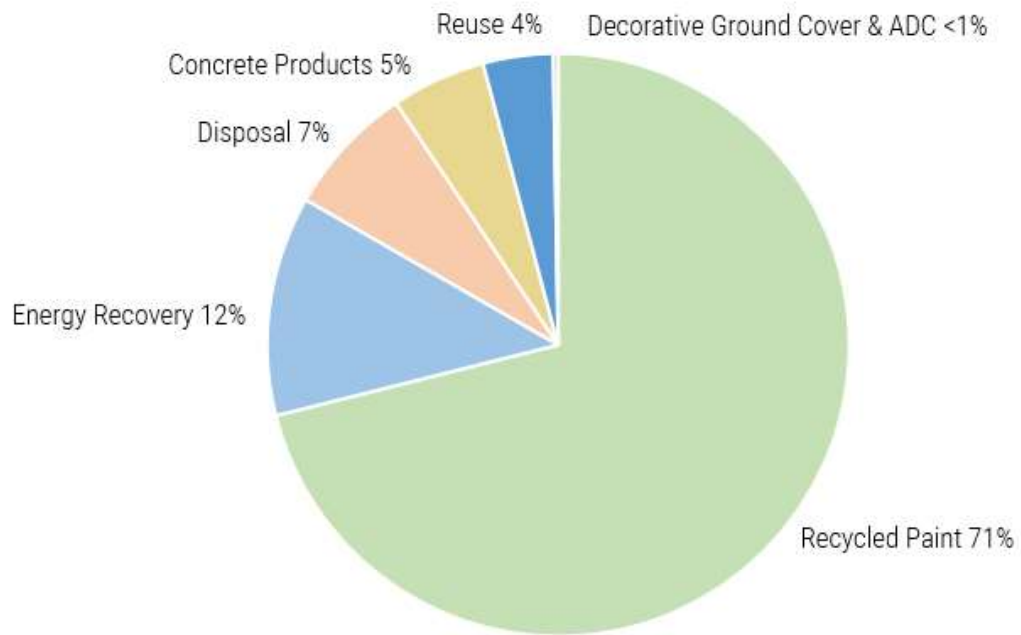
The following table and figures illustrate latex and oil-based paint disposition.



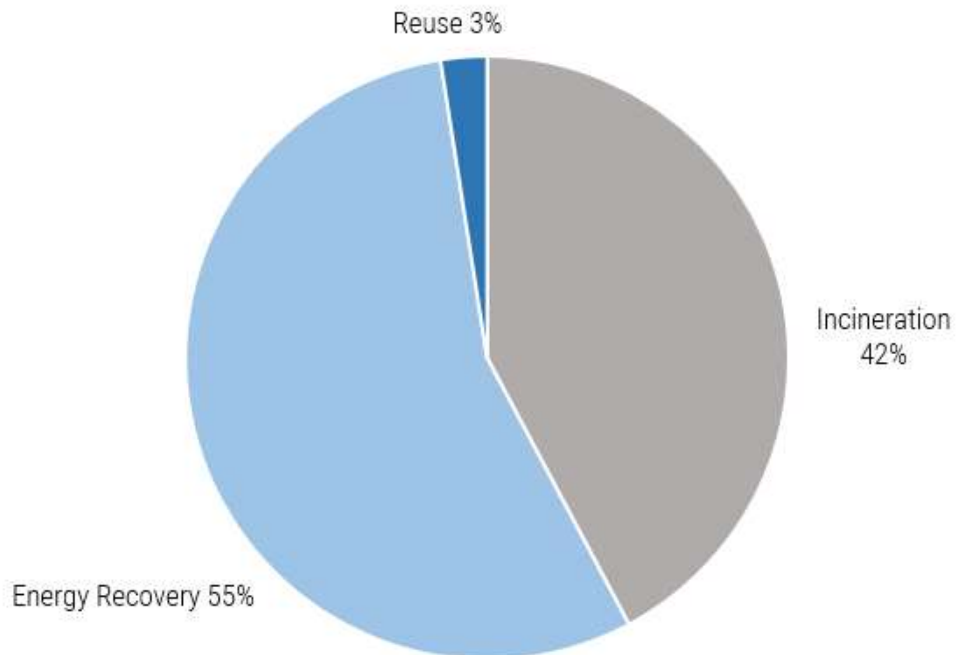
## SUMMARY OF PAINT MANAGEMENT

	YEAR 5 FY2017		YEAR 6 FY2018		YEAR 7 FY2019	
LATEX PAINT DISPOSITION	GALLONS	%	GALLONS	%	GALLONS	%
Reuse	131,740	5	125,669	4	125,604	4
Recycled Paint	1,875,586	66	2,274,397	70	2,290,516	71
Decorative Ground Cover	4,844	<1	6,320	<1	7,547	<1
Concrete Products	146,022	5	179,913	6	169,086	5
Energy Recovery	509,210	18	423,646	13	393,006	12
Alternative Daily Landfill Cover	6,300	<1	1,907	<1	1,125	<1
Disposal	168,030	6	219,073	7	234,841	7
Total Latex	2,841,732	100	3,230,925	100	3,221,725	100
OIL-BASED PAINT DISPOSITION						
Reuse	17,184	3	16,181	2.5	16,775	3
Energy Recovery	261,994	42	311,884	48	368,844	55
Incineration	343,239	55	322,923	49.5	280,900	42
Total Oil-Based	622,417	100	650,988	100	666,519	100

### LATEX PAINT MANAGEMENT



### OIL-BASED PAINT MANAGEMENT



The following tables list paint processors that managed PaintCare paint during the year.

#### LATEX PAINT PROCESSORS

Acrylatex Coatings & Recycling, Inc.	1000 W Kirkwall Rd, Azusa, CA 91702
Amazon Environmental, Inc.	5101 Raley Blvd, Sacramento, CA 95838
Amazon Environmental, Inc.	779 Palmyrita Ave, Riverside, CA 92507
GDB International, Inc.	6775 Speedway Blvd, Las Vegas, NV 89115
Visions Environmental, LLC	4801 Feather River Blvd #20, Oroville, CA 95965
Visions Paint Recycling, Inc.	4105 S Market Ct Ste A, Sacramento, CA 95834
Visions Paint Recycling, Inc.	4481 Kilzer Ave, McClellan AFB, CA 95652
Waste Management	4785 Elati St Ste 7, Denver, CO 80216

#### OIL-BASED PAINT PROCESSORS

Clean Harbors Environmental Services (Kimball Facility)	2247 South Hwy 71, Kimball, NE 69145
Clean Harbors Environmental Services (Deer Park Facility)	2027 Independence Pkwy S, La Porte, TX 77571
Clean Harbors Environmental Services (Aragonite Facility)	11600 North Aptus Road, Aragonite, UT 84029
Clean Harbors Environmental Services (El Dorado Facility)	309 American Circle, El Dorado, AR 71730
Ash Grove Cement Company	1801 North Santa Fe Ave, Chanute, KS 66720
Green America	10107 MO-79, Hannibal, MO 63401
Rineco	819 Vulcan Rd, Benton, AR 72015

## G. TRANSPORTATION AND PROCESSING AUDIT PROGRAM

PaintCare has established procedures for monitoring both haulers and processing facilities that manage materials in connection with the PaintCare program.

PaintCare monitors its haulers to help ensure they meet certain requirements. Current examples of such requirements include:

- ◆ The hauler must possess all permits and licenses required under applicable law for the services they will perform for PaintCare.
- ◆ The hauler must have a satisfactory carrier safety rating from the U.S. Department of Transportation.



- ◆ The hauler must have an emergency response plan in place for addressing spills and other emergencies that may occur in the course of performing services for PaintCare.
- ◆ The hauler must carry appropriate liability insurance, including environmental insurance for any hauler that will transport hazardous materials in connection with the PaintCare program.

PaintCare's haulers are responsible for vetting and selecting processing facilities that will achieve the best mix of cost and processing results for PaintCare products, emphasizing highest best use. PaintCare requires that all processing facilities meet certain minimum eligibility criteria to process materials in connection with the PaintCare program. Current examples of such criteria include:

- ◆ All processing facilities must possess valid permits for all activities to be performed by the processing facility in connection with the PaintCare program.
- ◆ All processing facilities must be in good standing with all applicable regulatory agencies regarding the processing activities to be carried out in connection with the PaintCare program.
- ◆ All processing facilities must conform to industry-standard safety protocols, including appropriate staff training, emergency response procedures, and recordkeeping as mandated by OSHA or as otherwise required by applicable law.
- ◆ All processing facilities must carry appropriate insurance, including environmental insurance for any processing facility that will process hazardous materials in connection with the PaintCare program.

PaintCare further requires that its haulers periodically audit/review all processing facilities used to process materials in connection with the PaintCare program to ensure that each such facility maintains compliance with PaintCare's eligibility criteria.

Finally, PaintCare also takes steps to independently verify the information reported to PaintCare by the haulers relating to processing facility compliance. These steps may include:

- ◆ An independent review of a processing facility by a third party;
- ◆ Periodic on-premises reviews of processing facilities by PaintCare staff, with a focus on assurance of data integrity through an examination of a facility's process flow and data tracking procedures;
- ◆ Digital data review by PaintCare staff to verify the integrity of reported data.

## ***Section 5. Financing Mechanism***

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### **Regulatory Citation**

*Title 14. Division 7. Chapter 11. Article 2. Architectural Paint Recovery Program*

*Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(5) Financing Mechanism. The annual report shall include the total cost of implementing the architectural paint stewardship program and an evaluation of how the program's funding mechanism operated, including whether or not the funding was sufficient to recover, but not exceed, the administrative, operational, and capital costs of the manufacturer or stewardship organization's program. Include a statement that any surplus funds are put back into the program to reduce the costs of the program, including the assessment amount. Any proposed change in the amount of the architectural paint stewardship assessment must be submitted to the department for re-approval (see §18952. Submittals). If a manufacturer or stewardship organization conducts activities that are separate from the implementation and management of the California paint stewardship program, then the annual report shall include documentation on how the collection and expenditure of assessment funds shall be kept separate from other activities of the manufacturer or stewardship organization and the methodology for distribution of shared costs. Consistent with PRC §48705(a)(5), the annual report shall include the following:*

*(A) Assessment amount per container*

*(B) Total program cost*

*(C) Capital costs*

*(D) Cost(\$)/capita*

*(E) Cost(\$)/gallon collected*

*(F) Education/Outreach (% of total program cost)*

*(G) End-of-life materials management (% of total program cost, with line items for reuse, transportation, recycling, fuel incineration, and proper disposal)*

*(H) Program administration (% of total program cost, including annual administrative fee for service payments to the department)*

*(I) Surplus funding, if any, and how it will be applied to reduce program costs*

## A. FINANCING MECHANISM

PaintCare maintained its financing mechanism and fully covered the cost of continuing to implement the program through the year. The funding system places an assessment (PaintCare fee) on every container of architectural paint sold in California. The fees were set at a rate to cover but not exceed the cost of implementing the California program.

Reserves have been accumulated, due to delays that took place in the first two years to sign up HHW programs. Due to unanticipated site closures and investment activity gains, reserves increased this year. Based on current projections, the program is likely to use a portion of its surplus in FY2020 and in subsequent years.

### A1. PaintCare Fee

The program utilizes the following approved fee structure.

#### PAINTCARE FEES

CONTAINER SIZE	FEE
Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
Larger than 1 gallon up to 5 gallons	\$ 1.60

### A2. Total Program Cost

Total program cost for the year was \$33,619,394

The independent financial audit of the California PaintCare program (referred to in the financial audit by its formal name, the California Architectural Paint Recovery Program) is in the appendix. Detailed information on program costs are included in the audit.

### A3. Capital Costs

There were no capital costs during the year.

### A4. Cost per Capita

The cost per capita for the year was \$0.84.

Cost per capita was calculated using the California Department of Finance estimate of 2018 California population of 39,810,000.

## A5. Cost per Gallon

The cost per gallon (of paint processed) during the year was \$8.65, compared to \$8.93 in the previous year.

Note that PaintCare reports and uses processed volume in its calculation, rather than collected volume, because not all paint collected during the year is delivered to a processor and/or processed during the same year.

## A6. Education/Outreach

Education/outreach cost for the year was \$3,394,905 – 10% of total program costs.

## A7. End-of-Life Materials Management

Transportation cost for the year was \$3,431,137 – 10% of total program costs.

Processing cost for all disposition methods was \$19,229,945 for the year – 57% of total program costs.

Actual cost broken down by specific disposition is not available due to the format of transport and processing vendors' contract pricing, which maximizes (and charges the program for) highest-best use, generally considered to be paint-to-paint recycling at this time.

The costs for each disposition method are estimated below:

DISPOSITION METHOD	ESTIMATED COST	% OF TOTAL PROGRAM COST (\$33,619,394)
Recycled Paint	\$11,619,986	35
Energy Recovery	\$3,828,927	11
Incineration	\$1,461,034	4
Disposal	\$1,191,369	3.5
Concrete Products	\$857,788	2.5
Reuse	\$227,806	1
Decorative Ground Cover	\$38,287	0.1
Alternative Daily Landfill Cover	\$4,748	<0.1
Total	\$19,229,945	57

## **A8. Administrative Costs**

Administrative costs (also called indirect costs or corporate expenses) are those that are shared by all jurisdictions that have passed a paint stewardship law, such as salaries for DC-based corporate staff who work on activities for all states. Other examples of corporate expenses include construction of data management systems, legal fees, and general communications.

The corporate allocation for each PaintCare jurisdiction is the proportion of its population relative to the population of all PaintCare jurisdictions combined. California's share of the corporate activity allocation was 64%. Administrative costs were \$2,855,647 or 8.5% of total program costs.

Service payments to CalRecycle are not presented as an administrative expense in the audited financial statements, but rather as a direct California operational expense. Payment to CalRecycle was \$224,526 or <1% of total program costs.

## **A9. Surplus Funding**

The net assets of the California program at the end of the year were \$49,412,293. Net assets are also referred to as reserves. The following table summarizes program revenue and expenses for previous years.

## FINANCIAL SUMMARY

	YEAR 3 FY2015	YEAR 4 FY2016	YEAR 5 FY2017	YEAR 6 FY2018	YEAR 7 FY2019
<b>REVENUE</b>					
Larger than half pint to smaller than 1 gallon	\$ 3,594,786	\$ 3,860,774	\$ 3,551,751	\$ 3,392,842	\$3,178,125
1 gallon	17,455,472	18,007,754	17,631,296	17,424,545	17,017,850
>1 up to 5 gallons	12,783,768	13,635,307	13,813,320	14,551,848	14,415,479
Total revenue	33,834,027	35,503,835	34,996,367	35,369,235	34,611,454
<b>EXPENSES</b>					
Paint processing	14,195,520	17,013,461	18,387,814	19,592,350	19,229,945
Paint transportation	2,509,534	3,025,499	3,339,063	3,497,224	3,431,137
Collection supplies and support	2,304,347	2,816,791	3,025,711	3,088,154	3,134,671
Communications	3,859,330	5,175,408	3,753,494	3,449,964	3,394,905
Personnel, professional fees, and other	1,056,546	1,107,429	1,189,429	2,184,444	1,348,562
State administration fees	355,509	403,490	154,935	167,633	224,526
Allocation of corporate activity	1,964,196	2,635,625	2,554,998	2,679,071	2,855,647
Total expenses	26,244,985	32,177,703	32,405,697	34,658,841	33,619,394
Allocation of investment activity	62,378	1,002,625	1,728,879	1,380,251	2,567,226
Change in net assets (revenue minus expenses)	7,651,420	4,328,757	4,319,547	2,090,645	3,559,286
Net assets, beginning of year	27,462,632	35,114,052	39,442,809	43,762,356	45,853,001
Net assets, end of year	\$ 35,114,052	\$ 39,442,809	\$43,762,356	\$45,853,001	\$49,412,286
Reserve level	134%	123%	135%	132%	147%

## A10. Five-Year Projection

Using observations from the Oregon program, which continued to process more paint each year until its ninth year, PaintCare believes that volume in California will also continue to increase. Also, PaintCare observed this year that paint collections increased, even with a stable number of HHW sites and the loss of 84 Orchard Supply drop-off sites. The status of reserves and their use is reviewed below, with projections based on the following assumptions:

- ◆ Program revenue remains approximately the same as FY2019. Data from recent years indicates a neutral revenue trend, with only slight annual fluctuations.
- ◆ PaintCare will continue to try to increase the number of drop-off sites each year to meet convenience targets, resulting in increased cost of collection, transportation and processing.
- ◆ The cost of collection, processing, and transportation is projected to increase by 6% in FY2020 due to an increase in collection volume and an increase in the cost of collection, transportation and processing; and by an estimated 2%-4% per year in FY2021-FY2024 for the same reasons.
- ◆ Future gains or losses due to investment allocation cannot be precisely forecast. However, assuming neutral revenue from paint sales and increasing expenses, even if investment allocation is substantially higher than projected, reserves would still be projected to diminish, only at a slower rate.

PaintCare continues to monitor the reserves balance closely, knowing that revenue and expenses need to be balanced over the coming years to stabilize the projected annual decline in net assets, and to maintain the target reserve amount of 100%. Current projections foresee that reserves will decline in FY2020 and each year thereafter, nearing the target amount by FY2024.

# FIVE YEAR PROJECTION

	ACTUAL	PROJECTION				
REVENUE	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
Larger than half pint to smaller than 1 gallon	\$ 3,178,125	\$ 3,165,102	\$ 3,165,102	\$ 3,165,102	\$ 3,165,102	\$ 3,165,102
1 gallon	17,017,850	16,961,126	16,961,126	16,961,126	16,961,126	16,961,126
>1 up to 5 gallons	14,415,479	14,353,644	14,353,644	14,353,644	14,353,644	14,353,644
Total Revenue	34,611,454	34,479,872	34,479,872	34,479,872	34,479,872	34,479,872
EXPENSES						
Paint processing	19,229,945	20,311,455	20,717,684	21,546,392	21,977,320	22,416,866
Paint transportation	3,431,137	3,710,695	3,784,909	3,936,306	4,015,032	4,095,332
Collection supplies and support	3,134,671	3,341,431	3,408,260	3,544,590	3,615,482	3,687,792
Communications	3,394,905	3,500,000	3,500,000	3,500,000	3,500,000	3,500,000
Personnel, professional fees, and other	1,348,562	1,242,138	1,357,112	1,389,110	1,422,229	1,456,507
State administration fees	224,526	240,000	240,000	240,000	240,000	240,000
Allocation of corporate activity	2,855,647	3,026,736	3,087,271	3,149,016	3,211,996	3,276,236
Total expenses	33,619,394	35,372,456	36,095,236	37,305,414	37,982,059	38,672,733
Allocation of investment activity	2,567,226	-	-	-	-	-
Change in net assets (revenue minus expenses)	3,559,287	(892,583)	(1,615,363)	(2,825,541)	(3,502,186)	(4,192,860)
Net assets, beginning of year	45,853,001	49,412,286	48,519,703	46,904,340	44,078,799	40,576,614
Net assets, end of year	\$49,412,286	\$48,519,703	\$46,904,340	\$44,078,799	\$40,576,614	\$36,383,754
Reserve level	147%	137%	130%	118%	107%	94%



## **B. RESERVES POLICY**

Reserves represent the accumulated surplus (cash and investments) of PaintCare's programs. The reserves provide each program with a balance that is sufficient to pay its bills in times of either higher than expected paint collection (higher expenses), lower than expected paint sales (lower revenue), or a combination of the two.

PaintCare's Reserves Policy has a target reserve as a percentage of annual expenses. It also sets a range with minimum and maximum thresholds. If the reserves fall below the minimum threshold or rise beyond the maximum threshold, an evaluation of the program's expenses and revenue will be performed to determine if changes are needed in operations, outreach, and/or the fee structure to bring the reserve balance within range.

The PaintCare Board of Directors has established a target reserve of 100% of annual expenses. The minimum threshold is 75% (i.e., nine months) of expenses and the maximum is 125% (i.e., 15 months).

At the end of FY2019, the California program had built a reserve of \$49,412,286, 147% of FY2019 operating expenses.

## **C. INVESTMENT ACTIVITY**

PaintCare invests a portion of its reserves (from most PaintCare programs) in a financial portfolio. PaintCare maintains investments for all programs in a single portfolio. Claim of ownership in the investment portfolio was shared by all participating programs and allocated among them based on relative net asset balances. Programs that have positive net asset balances have a claim on the assets invested in the portfolio; programs with negative net asset balances carry a liability representing an amount due to the portfolio.

## **D. FORMATION OF LIMITED LIABILITY COMPANIES**

In 2015, to better separate each state program in terms of liability and financial independence, PaintCare began implementing a plan to transition operations for each program from PaintCare Inc. to a wholly owned subsidiary company dedicated to managing that particular program. It has completed this process for Connecticut, Maine and Rhode Island. The remaining programs continue as before. While this process has taken longer than expected, PaintCare still plans to transition the remaining jurisdictions to sole-member limited liability companies over the course of the next two to three years.

## Section 6. Education and Outreach

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### Regulatory Citation

*Title 14. Division 7. Chapter 11. Article 2. Architectural Paint Recovery Program*

*Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(6) Education and Outreach. Describe educational and outreach activities in context of those identified in the stewardship plan. Provide a description of educational materials that were provided to retailers, consumers, and contractors during the reporting period and provide electronic examples of these materials. Identify any method(s) used to determine the effectiveness of educational and outreach efforts (e.g., surveys, hits on specific web pages, number of participants at events, etc.), if applicable. These education and outreach materials may include, but are not limited to, any of the following per PRC §48703(e):*

*(A) Signage that is prominently displayed and easily visible to the consumer.*

*(B) Written materials and templates of materials for reproduction by retailers to be provided to contractors and consumers at the time of purchase or delivery or both.*

*(C) Promotional materials or activities, or both, that explains the purpose of paint stewardship and the means by which it is being carried out.*

*(D) Links to website(s) created and maintained by the stewardship organization.*

### INTRODUCTION

PaintCare's education and outreach efforts focus on building awareness of the program and encompass four primary messages: reduce, reuse, recycle, which PaintCare has modified to "Buy right, Use It Up, Recycle the Rest" and proper disposal. PaintCare is committed to providing robust and successful education and outreach using a variety of communication tools. The main objective of outreach was to drive the public to PaintCare's website to find a drop-off site using PaintCare's site locator search tool.

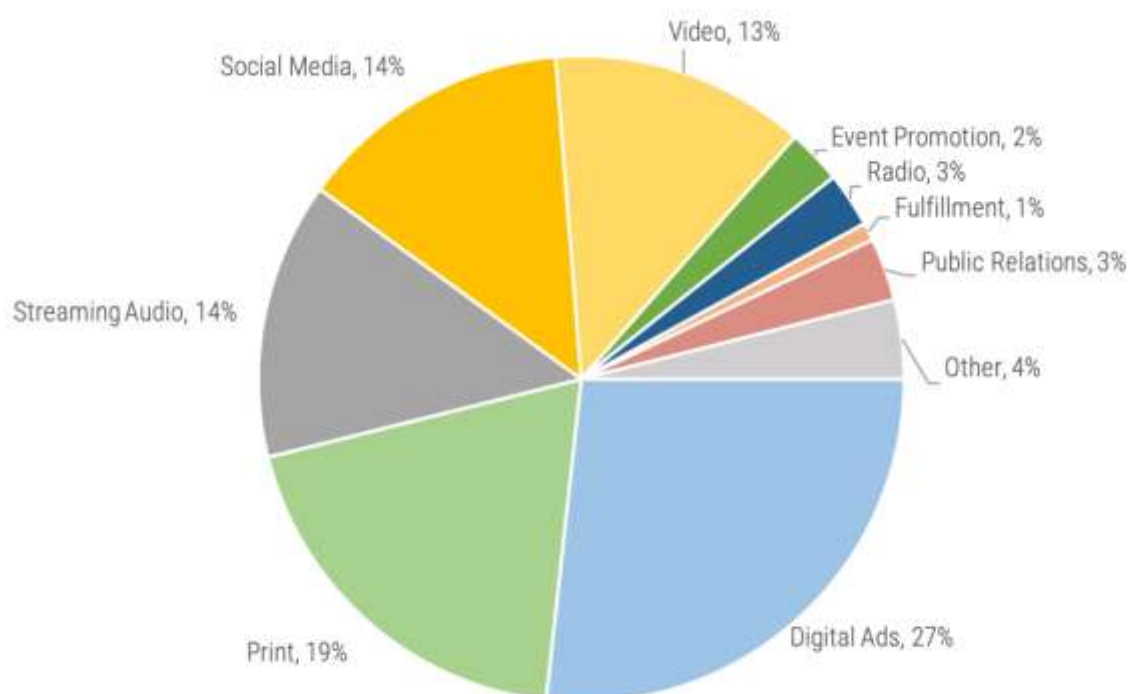
Most creative work is done by PaintCare's in-house communications team. PaintCare's marketing firm for the California program, Civilian Agency of San Diego, handles most of the advertising purchases. PaintCare focuses on Demographic Market Areas (DMA) to customize the mix of media purchasing to the populations of each DMA. PaintCare, through its marketing firm, developed plans for each of the 14 DMAs incorporating all 58 counties in California. The plans considered different audiences in each market and determined the appropriate mix of media to reach the most people.

Tactics such as digital advertising, web-based streaming audio, and online video ads were increased this year because they have proven cost-effective at reaching large target audiences multiple times throughout the year. In other PaintCare states, research has shown that our message must be repeated several times in a six-

month period in order to increase the viewers' intention to recycle paint. Digital tactics best allow us to focus on our target audiences, repeat our messaging multiple times, and review effectiveness data afterward to inform future planning.

The relative amount of spending dedicated to outreach activities about the California program are summarized in the following pie chart:

RELATIVE SPENDING ON OUTREACH ACTIVITIES



#### A. SIGNAGE DISPLAYED TO CONSUMERS

PaintCare developed a number of signs for drop-off sites to help them inform the public about the program, screen PaintCare products, and address concerns they have about illegal dumping. Drop-off sites may order the following signs: PaintCare products (English/Spanish), Program Partner, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance. These signs can now be found online at [www.paintcare.org/signs](http://www.paintcare.org/signs).



## B. WRITTEN MATERIALS FOR CONTRACTORS AND CONSUMERS

### B1. Fulfillment of Orders for Written Materials

PaintCare continued to distribute printed materials to retailers to help inform consumers in their stores. These materials include program brochures, mini cards, fact sheets (for painting contractors and the LVP service), and program posters.

This year, PaintCare fulfilled 473 requests for materials by mail, and the California regional coordinators delivered some materials in person during site visits. PaintCare distributed a total of 47,866 brochures, mini cards, fact sheets, and posters during the year.

PaintCare also provided counter mats to retailers to use in the paint department to reference when customers have questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed.

Larger versions of the materials shown below are included in the appendix and available on PaintCare's website.



Brochure, Mini Card, Program Poster, Counter Mat, and Fact Sheets

## **B2. Translations**

PaintCare translates program brochures and fact sheets into languages of known ethnic groups, especially those involved in the painting business, and upon requests from paint retailers or other stakeholders. Program brochure translations available in all PaintCare programs include Amharic, Arabic, Armenian, Chinese, Farsi, French, Hmong, Khmer, Korean, Lao, Polish, Portuguese, Russian, Spanish Somali, Thai, Turkish, and Vietnamese.

Two widely used fact sheets are also available in translation in all PaintCare programs. The fact sheet for the LVP service is available in Spanish. The fact sheet for painting contractors is available in six languages other than English due to requests from other PaintCare programs.

In FY2019, PaintCare added a Spanish translation button to all of its webpages, making the site fully bilingual, and made live Spanish language interpretation available on PaintCare's telephone hotline.

## **B3. Additional Fact Sheets for Stakeholders**

Several fact sheets are available on PaintCare's website for different target audiences, and printed versions are distributed upon request. Minor updates are made throughout the year. Current versions of these fact sheets on PaintCare's website:

- ◆ How Does the California Paint Stewardship Program Affect Paint Retailers?
- ◆ How to Become a Retail Drop-Off Site
- ◆ About PaintCare Fees
- ◆ Information for HHW Programs
- ◆ Information for Solid Waste Transfer Stations, Recycling Facilities, and Landfills
- ◆ Reuse Programs – Compensation and Reporting

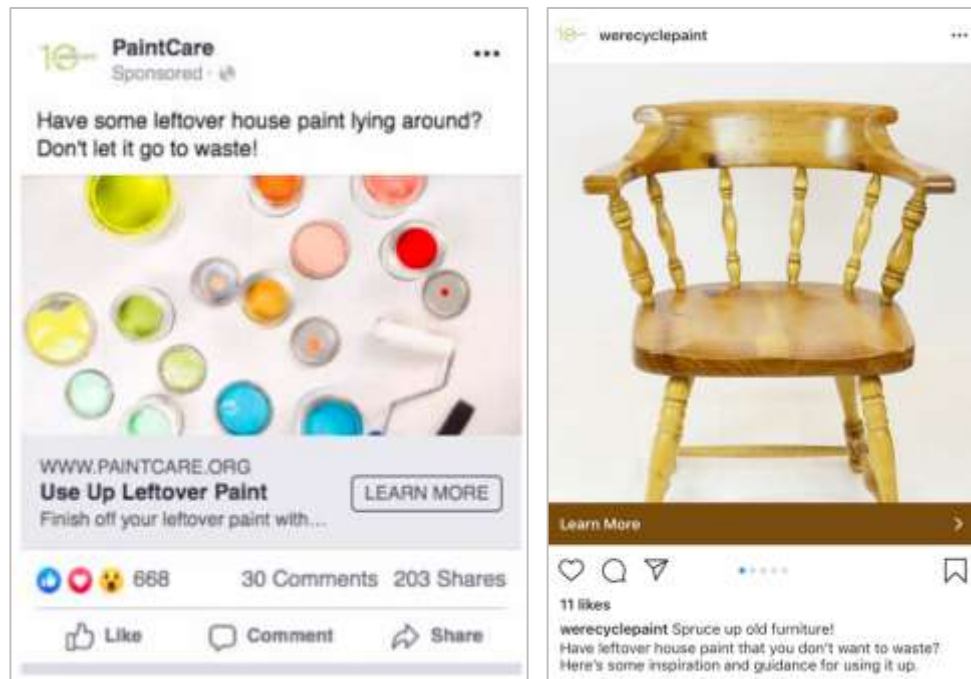
## **C. PROMOTIONAL MATERIALS/ACTIVITIES EXPLAINING PRODUCT STEWARDSHIP**

### **C1. Press Releases and Earned Media**

PaintCare issued a statewide press release in November 2018 about the previous year's annual report and 13 local press announcements in areas where PaintCare events were being held or new drop-off sites were established. The releases garnered 14 press stories, as well as interviews and blog posts. Notable among these was an interview with Northern California Regional Coordinator Daria Kent in the *Siskiyou Daily News* promoting the September 2018 Yreka drop-off event, and a feature story in the *Orange County Register* with information for readers on what to do with leftover paint in March 2019.

## C2. Social Media

PaintCare continued to grow its Facebook presence during the year, while also establishing accounts with Twitter and Instagram and developing outreach activities for those platforms. Social media posts focused on painting tips, using up leftover paint, buying the right amount of paint for a project, home improvement, PaintCare drop-off events, and program milestones, in addition to recycling paint and finding a PaintCare drop-off site.



Outreach on Facebook (Left) and Instagram (Right)

In FY2019, PaintCare also experimented with running an Instagram “influencer” campaign to reach new online audiences with its message platform. An influencer campaign means paying popular Instagram accounts to post approved, mission-aligned images and copy, exposing it to many more followers than would otherwise be available to an organization. Eighteen influencers were selected based on several criteria, including percentage of followers based in California and content focus in fields related to PaintCare’s mission (painting, woodworking, interior design, DIY projects, etc.). The campaign ran during Earth Month (April 2019) and garnered more than 1.5 million post impressions via the influencers’ combined 5.5 million followers.





Instagram Influencer Campaign, Sample Posts from @kitchens\_of\_insta

### C3. Commercial Radio, Audio Streaming, and Podcasts

From July to November 2018 and March to June 2019, PaintCare utilized streaming audio platforms Pandora and iHeartRadio, as well as podcasts. PaintCare ran an audio commercial based on the following script:

*"Is your garage full of old paint that you'll never use? I know mine is. Avocado Green, Hot Pink, Antique White? (That is a nice shade of white, though.) You know, it's easy to recycle paint all over California. Keep what you need and recycle the rest. Find a drop off site near you at PaintCare dot org"*

PaintCare ran local commercial radio spots this year to promote several drop-off events, but did not utilize commercial radio for its statewide general messaging.

### C4. Public Radio

PaintCare sponsored KQED-FM's California Report program monthly throughout the year. Since the California Report is picked up by numerous public radio stations throughout the state, PaintCare's message ran thousands of times on 19 public radio organizations in over 70 cities. Additionally, an accompanying digital banner advertisement was placed on KQED's website. An example of public radio script follows:

*"<Station Name> is brought to you by PaintCare. With over 700 year-round drop-off locations throughout the state, PaintCare makes it easy for households and businesses to recycle their leftover paint. PaintCare – Keep what you need and recycle the rest. Learn more at PaintCare dot org."*

## C5. Print Advertising

PaintCare used newspapers and Red Plum direct mail circulars to run print advertisements promoting local paint drop-off sites. Advertisement designs were customized as much as possible to list only nearby drop-off sites in circulation areas. In areas where a large percentage of the population was Spanish-speaking, the ads were bilingual. PaintCare also used newspaper and direct mail advertising to promote PaintCare drop-off events held during the year.



Ads Used for Newspaper and Direct Mail

PaintCare ran a set of magazine ads about buying the right amount of paint, using up leftovers, and recycling the rest. The ads ran in a variety of magazines through MNI, a group of publications that includes *Country Living*, *Elle Décor*, *House Beautiful*, *More*, *Real Simple*, *This Old House*, and *Traditional Home*.



Magazine Ads



## C6. Video

Monthly throughout the year PaintCare ran online video commercials. PaintCare's current commercial shows a single room painted and decorated several times in changing eras by contractors and a DIYer homeowner. While the styles and fashions of décor evolve with time, the leftover paint stacks up in the closet. The audience learns that, finally, in the present era there is a new solution for an ongoing problem; now you can recycle leftover paint with PaintCare.



Still Frames from Painting Through the Eras Commercial

PaintCare did not run cable television spots this year due to a combination of high market costs and better performance of other tactics.

PaintCare's video commercials can be viewed at [www.paintcare.org/media](http://www.paintcare.org/media), and on YouTube and Vimeo.

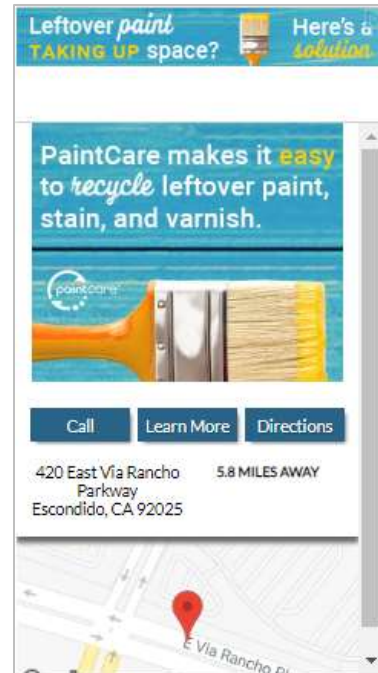
## C7. Digital Advertising

Throughout the year, PaintCare ran monthly digital banner ad campaigns on numerous websites promoting its key messages. Ads in a variety of dimensions were used, and some ads were translated into Spanish language for use on some sites. Two examples are shown below:



Digital Banner Ads

During the year, PaintCare piloted a digital ad campaign promoting its individual paint retail drop-off sites. The campaign consisted of an interactive digital banner ad displayed on websites and apps viewed on smartphones. When viewers touch the banner, it opens to full screen displaying PaintCare's image and message. Using the phone's location settings, it also displays the PaintCare drop-off site nearest to the viewers at that time. This innovative ad allows viewers to click through to the PaintCare website to learn more or even call the store directly by clicking on the store phone number.



Example of Interactive Ad Promoting Drop-off Site

PaintCare also ran digital advertising on Nextdoor, a digital platform (website and app) for local residents to share information and resources with their immediate neighbors. While Nextdoor prohibits private organizations from posting information directly to neighborhood boards, PaintCare was able to experiment with paid advertising on the platform to promote awareness of paint stewardship.



Example of Nextdoor Ad

## C8. Joint Outreach Projects with Local Government

PaintCare welcomes the opportunity to work with local HHW programs on outreach projects. PaintCare provides creative support and funding in the form of reimbursement for projects that are preapproved. This year PaintCare supported a portion of the cost for a bilingual flyer distributed by Sonoma County Waste Management and several outreach flyers distributed by Shasta County Department of Resource Management.

In addition to supporting outreach costs for local governments, PaintCare collaborated with other EPR programs (Call2Recycle, CARE, and Bye Bye Mattress) to produce an eight-page bilingual (English/Spanish) insert distributed in local newspapers around the state educating residents about how to dispose of special items such as paint. The insert appeared in newspapers during Earth Month (April 2018).



Sample Pages from EPR Programs Joint Newspaper Insert

## C9. Annual Webinar

Each year PaintCare hosts a public webinar, providing an opportunity for interested parties to better understand the program and to highlight key results from the previous year. This webinar typically takes place soon after the January public meeting held by CalRecycle, so as to better incorporate stakeholder feedback and recommendations from CalRecycle's annual compliance determination.

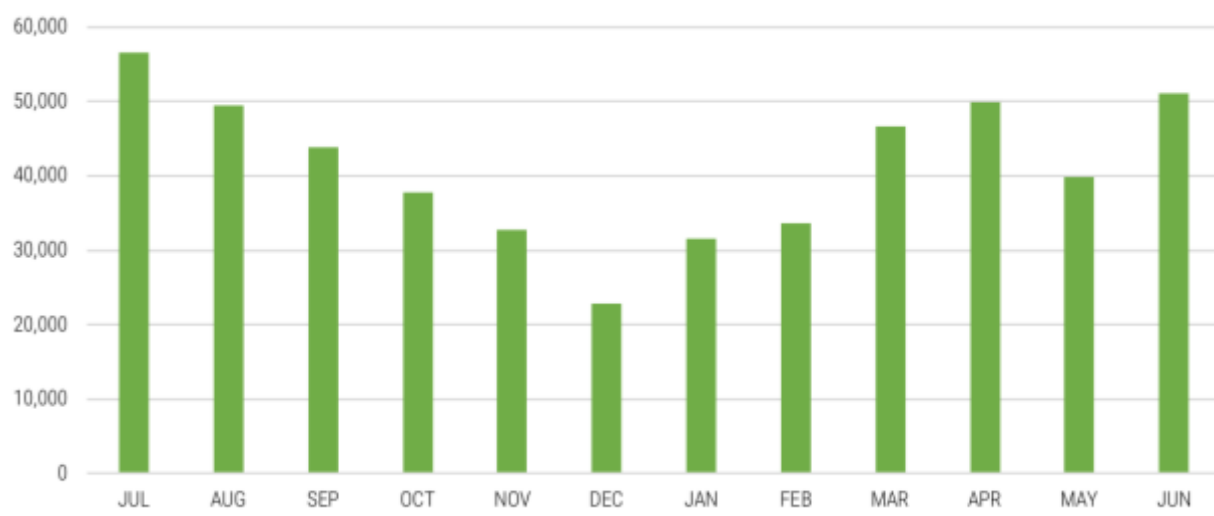
## D. WEBSITE

Nearly all PaintCare advertising and outreach efforts direct the public to PaintCare's website for more information and to find a local paint drop-off site. PaintCare's website is updated throughout the year. The website is easy to navigate and features topics on buying the right amount of paint, storage tips, reuse tips, and recycling. It has special pages for manufacturers and a general section for retailers, explains what products are covered by the program, and has a California-specific page with tabs for different audiences (Everyone, Contractors, Retailers, Waste Facilities, and Official Docs).

The most frequently visited part of the website is the site locator tool which can be used to find a PaintCare drop-off site in California and states with PaintCare programs. In non-PaintCare states, the locator provides paint recycling or disposal programs, which are mostly HHW programs.

Website traffic from California was highest in June-August 2018, reflecting the heavier proportion of advertising and paint usage during the summer months. Traffic was the lowest in December-February which is partly due to seasonality and less advertising in the winter months.

MONTHLY WEBSITE TRAFFIC FROM CALIFORNIA



## E. AWARENESS SURVEY

In FY2019, PaintCare updated its public awareness survey methodology used for all PaintCare programs with the assistance of the market research firm KB Insights. The purpose of updating the survey was to improve accuracy of measurement, ensure statistically significant data samples, improve clarity and consistency in the questionnaire, and to better screen survey panels to represent the make-up of their state or jurisdiction. Updates to the survey questionnaire itself included changing some terminology and adding open-ended questions to learn more about public perceptions of paint stewardship.

The results were analyzed by KB Insights to help PaintCare better understand trends in the data and help guide future targeting. Data from all PaintCare programs was included in the analysis, providing the additional benefit of comparing results between programs throughout the nation.

Due to the updates in the measurement methodology, survey results from previous years are not directly comparable to the new results and are not included here. Survey data from previous years remains publicly accessible in the previous annual report posted on the California section of PaintCare's website. The full report for this year's awareness survey for all PaintCare programs is included in the appendix.

Following are some highlights from the FY2019 California survey results:

- ◆ 542 surveys were completed by residents of California and 553 were partially completed. 550 observations provide 90% confidence in the accuracy of the measured results for the population within +/-3.5%.
- ◆ Nearly half of California respondents purchased paint in the last year. Of those, over half reported seeking help from paint retail staff and two-thirds reported taking measurements themselves in order to purchase the right amount of paint and reduce the amount left over.
- ◆ 11% of California respondents recalled hearing of PaintCare before completing the survey, about average among PaintCare program states. Of those respondents who knew about PaintCare before, a significant majority of 79% recalled seeing a PaintCare ad in recent months. This is among the highest for PaintCare states, reflecting PaintCare's extensive outreach media campaigns in California.
- ◆ Over half of California respondents reported that they will choose a sustainable option if they have leftover paint in the future, such as dropping it off at a paint retail store (14%) or HHW facility (32%) or giving it away to someone else who needs it (8%).

## Section 7. Audits

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### Regulatory Citation

*Title 14, Division 7, Chapter 11, Article 2, Architectural Paint Recovery Program*

*Section 18954, Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(7) Audits. The annual report shall include an independent financial audit of the California Architectural Paint Recovery Program funded from the paint stewardship assessment. The audit shall be conducted in accordance with auditing standards generally accepted in the United States of America, and standards set forth in Government Auditing Standards issued by the Comptroller General of the United States. The financial audit submitted to the department shall be prepared by an Independent Certified Public Accountant (CPA). The CPA shall not perform non-audit services for the manufacturer or stewardship organization that would impair independence as defined in the Government Auditing Standards issued by the Comptroller General of the United States (e.g., accounting services, development of internal controls, management decisions). The independent financial audit shall include:*

*(A) California Architectural Paint Recovery Program financial statements, as required by GAAP.*

*(B) An opinion on the manufacturer or stewardship organization's compliance with the financial aspects of PRC §48700 and Title 14, Division 7, Chapter 11, Article 2 of the California Code of Regulations.*

*(C) Findings and recommendations as they relate to the financial aspects of the Architectural Paint Recovery Program.*

*(D) Management Letter, if issued, by the manufacturer or stewardship organization's CPA.*

### Audit

An independent financial audit was conducted of the California PaintCare program by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of the California PaintCare program present fairly, in all material respects, the financial position as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The independent financial audit report of the California PaintCare program is in the appendix and addresses all requirements of Title 14, Section 18954(a)(7) of the California Code of Regulations as listed above.

## Appendix Section A





# PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 1 OF 51

City/Town

Site Name

Address

Type

## 1. Year-Round Sites

766 Sites

### ALAMEDA COUNTY (25)

Alameda	Kelly-Moore	649 Pacific Ave	Retail
Albany	Kelly-Moore	969 San Pablo Ave	Retail
Castro Valley	Kelly-Moore	3090 Castro Valley Blvd	Retail
Dublin	Sherwin-Williams	6309 Dougherty Rd	Retail
Fremont	City of Fremont HHWF	41149 Boyce Rd	HHW Facility
Fremont	Kelly-Moore	3954 Decoto Rd	Retail
Fremont	Kelly-Moore	4640 Auto Mall Pkwy	Retail
Hayward	Alameda County HHWF	2091 W Winton Ave	HHW Facility
Hayward	Dunn-Edwards	22470 Foothill Blvd	Retail
Hayward	Kelly-Moore	28722 Mission Blvd	Retail
Hayward	Sherwin-Williams	20911 Foothill Blvd	Retail
Livermore	Alameda County HHWF	5584 La Ribera St	HHW Facility
Livermore	Creative Paint	900 Bluebell Dr	Retail
Livermore	Kelly-Moore	3981 First St	Retail
Oakland	Alameda County HHWF	2100 E Seventh St	HHW Facility
Oakland	Cole Hardware	5533 College Ave	Retail
Oakland	Habitat for Humanity Restore	9235 San Leandro St	Reuse Store
Oakland	Kelly-Moore	4156 Telegraph Ave	Retail
Oakland	Kelly-Moore	4917 International Blvd	Retail
Oakland	PPG Paints	3356 Piedmont Ave	Retail
Oakland	Sherwin-Williams	559 66th Ave	Retail
Pleasanton	Kelly-Moore	4877 Hopyard Rd	Retail
Pleasanton	Pleasanton Garbage Service	3110 Busch Rd	Transfer Station
San Leandro	Creative Paint	1120 Davis St	Retail
San Lorenzo	Kelly-Moore	15611 Hesperian Blvd	Retail

### AMADOR COUNTY (2)

Ione	Amador County HHWCF	6500 Buena Vista Rd	HHW Facility
Jackson	Kelly-Moore	11990 W Highway 88	Retail

### BUTTE COUNTY (9)

Chico	Butte County HHWCF	1101 Marauder St	HHW Facility
Chico	Habitat for Humanity Restore	220 Meyers St	Reuse Store
Chico	Kelly-Moore	1221 Mangrove Ave	Retail
Chico	Sherwin-Williams	2412 Cohasset Rd	Retail
Gridley	Ord Ranch Road Transfer Station	119 Ord Ranch Rd	Transfer Station





## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 2 OF 51

City/Town	Site Name	Address	Type
Oroville	Better Deal Exchange	1845 Mitchell Ave	Retail
Oroville	Butte Colusa Counties HHWF	2720 S Fifth Ave	HHW Facility
Oroville	Visions Environmental	4801 Feather River Blvd	Paint Recycler
Paradise	Town of Paradise HHWF	920 American Way	HHW Facility

### CALAVERAS COUNTY (1)

Milton	Rock Creek Solid Waste & HHWF	12021 Hunt Rd	HHW Facility
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### COLUSA COUNTY (1)

Maxwell	Maxwell Transfer Station	3852 Old Highway 99W	Transfer Station
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### CONTRA COSTA COUNTY (19)

Antioch	Kelly-Moore	1014 Fitzuren Rd	Retail
Antioch	Sherwin-Williams	4102 Lone Tree Way	Retail
Antioch	Sherwin-Williams	3505 Deer Valley Rd	Retail
Brentwood	Kelly-Moore	2480 Sand Creek Rd	Retail
Clayton	Sherwin-Williams	5443 Clayton Rd	Retail
Concord	Kelly-Moore	5600 Imhoff Dr	Retail
Concord	PPG Paints	2260 Commerce Ave	Retail
Concord	Sherwin-Williams	1241 Diamond Way	Retail
Concord	Sherwin-Williams	1776 Arnold Industrial Way	Retail
El Cerrito	RecycleMore Satellite HHWF	7501 Schmidt Ln	HHW Facility
Martinez	Central Contra Costa HHWF	4797 Imhoff Pl	HHW Facility
Pittsburg	Delta Diablo HHWF	2550 Pittsburg Antioch Hwy	HHW Facility
Pleasant Hill	Dunn-Edwards	555 Contra Costa Blvd	Retail
Pleasant Hill	Kelly-Moore	1725 Contra Costa Blvd	Retail
Richmond	West Contra Costa HHWF	101 Pittsburg Ave	HHW Facility
San Pablo	Kelly-Moore	14500 San Pablo Ave	Retail
San Ramon	Kelly-Moore	2050 San Ramon Valley Blvd	Retail
Walnut Creek	Kelly-Moore	2700 N Main St	Retail
Walnut Creek	Walnut Creek Hardware	2044 Mt Diablo Blvd	Retail

### DEL NORTE COUNTY (1)

Crescent City	County Transfer Station	1700 State St	Transfer Station
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### EL DORADO COUNTY (8)

Cameron Park	Churchills Do It Best Hardware	2514 Cameo Dr	Retail
El Dorado Hills	El Dorado Hills Fire Station	3670 Bass Lake Rd	HHW Facility
El Dorado Hills	Sherwin-Williams	1091 White Rock Rd	Retail
Placerville	El Dorado Disposal	4100 Throwita Way	HHW Facility
Placerville	Sherwin-Williams	693 Main St	Retail



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 3 OF 51

City/Town	Site Name	Address	Type
South Lake Tahoe	Kelly-Moore	2317 Lake Tahoe Blvd	Retail
South Lake Tahoe	Sherwin-Williams	1035 Takela Dr	Retail
South Lake Tahoe	South Tahoe Refuse & Recycling	2140 Ruth Ave	HHW Facility

### FRESNO COUNTY (18)

Clovis	Dunn-Edwards	1710 Clovis Ave	Retail
Coalinga	Coalinga Hardware	109 N Fifth St	Retail
Firebaugh	Firebaugh Hardware	1680 N St	Retail
Fowler	Fowler Ace Hardware	113 E Main St	Retail
Fresno	Dunn-Edwards	4916 N Blackstone Ave	Retail
Fresno	Kelly-Moore (Closed Jun 2019)	4295 N Blackstone Ave	Retail
Fresno	PPG Paints	6679 N Blackstone Ave	Retail
Fresno	Sherwin-Williams	6584 N Blackstone Ave	Retail
Fresno	Sherwin-Williams	4424 N Blackstone Ave	Retail
Fresno	Sherwin-Williams	5459 E Lamona Ave	Retail
Fresno	Westlake Hardware	1536 E Champlain Dr	Retail
Kerman	Fresno HHWF	18950 W American Ave	HHW Facility
Prather	Canyon Fork Ace Hardware	29181 Auberry Rd	Retail
Reedley	Golden Valley Ace Hardware	975 E Manning Ave	Retail
Reedley	Reedley Lumber	1547 G St	Retail
San Joaquin	Harralson Hardware	21959 W Colorado Rd	Retail
Sanger	Sanger Paint Supply	730 N St	Retail
Selma	Nelsons Ace Hardware	2051 High St	Retail

### GLENN COUNTY (1)

Artois	Glenn County Landfill	5700 County Rd 33	Transfer Station
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### HUMBOLDT COUNTY (5)

Eureka	Humboldt County HWF	1059 W Hawthorne St	HHW Facility
Eureka	PPG Paints	600 J St	Retail
Eureka	Sherwin-Williams	707 E St	Retail
Fortuna	Eel River Resource Recovery	965 Riverwalk Dr	Transfer Station
Redway	Eel River Resource Recovery	3810 Conservation Camp Rd	Transfer Station

### IMPERIAL COUNTY (2)

El Centro	Sherwin-Williams	1950 S Fourth St	Retail
Imperial	Sherwin-Williams	2413 Marshall Rd	Retail

### INYO COUNTY (1)

Bishop	High Country Lumber	444 S Main St	Retail
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## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 4 OF 51

City/Town	Site Name	Address	Type
<b>KERN COUNTY (12)</b>			
Bakersfield	Bakersfield Paint & Wallpaper	3500 Wible Rd	Retail
Bakersfield	Bakersfield Special Waste	4951 Standard St	HHW Facility
Bakersfield	Dunn-Edwards	9680 Hageman Rd	Retail
Bakersfield	Dunn-Edwards	3929 Ming Ave	Retail
Bakersfield	PPG Paints	3000 Brundage Ln	Retail
Bakersfield	Sherwin-Williams	3300 Wible Rd	Retail
Bakersfield	Sherwin-Williams	2660 Oswell St	Retail
Delano	McFarland Delano Transfer Station	11249 Stradley Ave	Transfer Station
Ridgecrest	Ridgecrest Special Waste	3301 W Bowman Rd	HHW Facility
Shafter	Shafter Wasco Sanitary Landfill	17621 Scofield Ave	Landfill
Taft	Coopers True Value Home Center	407 Ninth St	Retail
Taft	Taft Sanitary Landfill	13351 Elk Hills Rd	Landfill
<b>LAKE COUNTY (4)</b>			
Clearlake	Four Corners True Value	14975 Olympic Dr	Retail
Clearlake	South Lake Refuse & Recycling	16015 Davis Ave	Transfer Station
Lakeport	Lakeport Transfer Station	230 Soda Bay Rd	HHW Facility
Lakeport	Plaza Paint & Supplies	555 S Main St	Retail
<b>LASSEN COUNTY (2)</b>			
Susanville	Billington Ace Hardware	2950 Main St	Retail
Susanville	Susanville Paint Center	2217 Main St	Retail
<b>LOS ANGELES COUNTY (108)</b>			
Agoura Hills	Agoura Paint	29130 Roadside Dr	Retail
Agoura Hills	Dunn Edwards	28601 Canwood St	Retail
Alhambra	Dunn-Edwards	1435 W Valley Blvd	Retail
Artesia	Dunn-Edwards	11645 South St	Retail
Artesia	Sherwin-Williams	11405 Artesia Blvd	Retail
Artesia	Shilpark Paint	11521 Artesia Blvd	Retail
Azusa	Acrylatex	1001 W Kirkwall Rd	Paint Recycler
Burbank	Dunn-Edwards	2420 W Burbank Blvd	Retail
Burbank	Sherwin-Williams	814 N Victory Blvd	Retail
Canoga Park	Dunn-Edwards	7003 Topanga Canyon Blvd	Retail
Canoga Park	Sherwin-Williams	6849 Topanga Canyon Blvd	Retail
Canyon Country	Sherwin-Williams	21021 Soledad Canyon Rd	Retail
Chatsworth	Sherwin-Williams	10230 Mason Ave	Retail
City Of Industry	Sherwin-Williams	1165 Wright Way	Retail



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 5 OF 51

City/Town	Site Name	Address	Type
Commerce	Sherwin-Williams	5461 Telegraph Rd	Retail
Culver City	Dunn-Edwards	5777 W Washington Blvd	Retail
Culver City	Sherwin-Williams	11513 Jefferson Blvd	Retail
Downey	Sherwin-Williams	9788 Firestone Blvd	Retail
El Monte	El Monte HHW Collection Center	3990 Arden Dr	HHW Facility
Encino	Dunn Edwards	15630 Ventura Blvd	Retail
Gardena	Scotch Paint (Dropped Aug 2019)	555 W 189th St	Retail
Gardena	Sherwin-Williams	17500 S Main St	Retail
Glendale	Dunn-Edwards	501 E Broadway	Retail
Glendale	Glendale Env Management	780 Flower St	HHW Facility
Glendale	Sherwin-Williams	1000 E Colorado St	Retail
Glendora	Dunn-Edwards	630 S Grand Ave	Retail
Glendora	Mission Ace Hardware	531 S Glendora Ave	Retail
Glendora	Sherwin-Williams	651 S Grand Ave	Retail
Hermosa Beach	Dunn-Edwards	2775 Pacific Coast Hwy	Retail
Hollywood	Anawalt Do it Best Lumber	1001 N Highland Ave	Retail
Lancaster	City of Lancaster ABOP	615 W Ave H	Transfer Station
Lancaster	PPG Paints	43639 Tenth St W	Retail
Lancaster	Sherwin-Williams	1206 Commerce Center Dr	Retail
Lawndale	Dunn-Edwards	15300 Hawthorne Blvd	Retail
Lawndale	PPG Paints	16401 Hawthorne Blvd	Retail
Lawndale	Shilpark Paint	15617 Hawthorne Blvd	Retail
Lawndale	Vista Paint	16325 Hawthorne Blvd	Retail
Long Beach	Dunn-Edwards	2533 N Lakewood Blvd	Retail
Long Beach	Sherwin-Williams	2925 N Bellflower Blvd	Retail
Long Beach	Smith Paint	2091 E Spring St	Retail
Long Beach	Vista Paint	3405 E Artesia Blvd	Retail
Los Angeles	Anawalt Lumber	11060 W Pico Blvd	Retail
Los Angeles	Dunn-Edwards	11710 Santa Monica Blvd	Retail
Los Angeles	Dunn-Edwards	2001 S Hoover St	Retail
Los Angeles	Dunn-Edwards	7064 W Sunset Blvd	Retail
Los Angeles	Dunn-Edwards	401 S Vermont Ave	Retail
Los Angeles	LAG SAFE Center	4600 Colorado Blvd	HHW Facility
Los Angeles	Mega Paints	1633 W Washington Blvd	Retail
Los Angeles	Sherwin-Williams	805 N Highland Ave	Retail
Los Angeles	Sherwin-Williams	1367 Venice Blvd	Retail
Los Angeles	Sherwin-Williams	1790 Westwood Blvd W	Retail
Los Angeles	Sherwin-Williams	883 N Western Ave	Retail



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 6 OF 51

City/Town	Site Name	Address	Type
Los Angeles	Sherwin-Williams	126 S Vermont Ave	Retail
Los Angeles	Sherwin-Williams	1404 S La Cienega Blvd W	Retail
Los Angeles	Shilpark Paint	11240 W Olympic Blvd	Retail
Los Angeles	UCLA SAFE Center	550 Charles E Young Dr	HHW Facility
Los Angeles	Vista Paint	4225 W Pico Blvd	Retail
Los Angeles	Washington SAFE Center	2649 E Washington Blvd	HHW Facility
Malibu	Malibu Hardware	3730 Cross Creek Rd	Retail
Marina Del Rey	Dunn-Edwards	4082 Lincoln Blvd	Retail
Maywood	Dunn-Edwards	4869 E Slauson Ave	Retail
Mission Hills	Dunn-Edwards	15335 Chatsworth St	Retail
Mission Hills	Vista Paint	11034 Sepulveda Blvd	Retail
North Hills	Sherwin-Williams	8311 Haskell Ave	Retail
North Hollywood	Dunn-Edwards	12861 Sherman Way	Retail
North Hollywood	Marks Paint Store	4830 Vineland Ave	Retail
North Hollywood	Sherwin-Williams	11305 Magnolia Ave	Retail
Northridge	Balboa SAFE Center	10241 Balboa Blvd	HHW Facility
Northridge	Dunn-Edwards	9167 Reseda Blvd	Retail
Norwalk	Dunn-Edwards	12125 Imperial Hwy	Retail
Palmdale	Antelope Valley Landfill	1200 W City Ranch Rd	HHW Facility
Palmdale	Dunn-Edwards	736 W Rancho Vista Blvd	Retail
Palmdale	Sherwin-Williams	550 W Avenue P	Retail
Paramount	Sherwin-Williams	7613 Somerset Blvd	Retail
Pasadena	Dunn-Edwards	3897 E Colorado Blvd	Retail
Pasadena	Sherwin-Williams	3262 E Colorado Blvd	Retail
Pasadena	Vista Paint	30 S Rosemead Blvd	Retail
Playa Del Ray	Hyperion SAFE Center	7660 W Imperial Hwy	HHW Facility
Rosemead	Dunn-Edwards	3574 Rosemead Blvd	Retail
Rowland Heights	Dunn-Edwards	17536 Castleton St	Retail
San Dimas	Sherwin-Williams	762 W Arrow Hwy	Retail
San Dimas	Vista Paint	173 Village Ct	Retail
San Gabriel	Mission Super Hardware	501 W Valley Blvd	Retail
San Pedro	Gaffey SAFE Center	1400 N Gaffey St	HHW Facility
San Pedro	Sherwin-Williams	603 S Gaffey St	Retail
Santa Clarita	Vista Paint	21010 Golden Triangle Rd	Retail
Santa Monica	Santa Monica HHWF	2500 Michigan Ave	HHW Facility
Santa Monica	Sherwin-Williams	816 Pico Blvd	Retail
Signal Hill	EDCO Recycling & Transfer Center	2755 California Ave	HHW Facility
Signal Hill	Sherwin-Williams	1000 E Willow St	Retail



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 7 OF 51

City/Town	Site Name	Address	Type
Stevenson Ranch	Dunn-Edwards	25520 The Old Rd	Retail
Sun Valley	Randall SAFE Center	11025 Randall St	HHW Facility
Torrance	Dunn-Edwards	4127 Pacific Coast Hwy	Retail
Torrance	Sherwin-Williams	1731 Crenshaw Blvd	Retail
Torrance	ShilPark Paint	23134 Normandie Ave	Retail
Van Nuys	Dunn-Edwards	6315 Sepulveda Blvd	Retail
Van Nuys	PPG Paints	7554 Van Nuys Blvd	Retail
Van Nuys	Sherwin-Williams	15725 Saticoy St	Retail
Van Nuys	Shilpark Paint	6254 Sepulveda Blvd	Retail
Venice	Vista Paint	132 Lincoln Blvd	Retail
West Covina	Dunn-Edwards	2824 E Garvey Ave S	Retail
West Covina	Sherwin-Williams	1705 W Garvey Ave N	Retail
West Covina	Sherwin-Williams	521 N Azusa Ave	Retail
West Covina	Vista Paint	235 N Azusa Ave	Retail
West Hollywood	Anawalt Lumber	641 N Robertson Blvd	Retail
Whittier	Dunn-Edwards	14870 Whittier Blvd	Retail
Whittier	Sherwin-Williams	11211 Washington Blvd	Retail
Woodland Hills	Vista Paint	22504 Ventura Blvd	Retail

### MADERA COUNTY (3)

Chowchilla	Fairmead Landfill HHWCF	21739 Rd 19	HHW Facility
Madera	Sherwin-Williams	1809 Howard Rd	Retail
Oakhurst	True Value Home Center	40596 Westlake Dr	Retail

### MARIN COUNTY (9)

Corte Madera	Tamalpais Paint & Color	5784 Paradise Dr	Retail
Fairfax	Fairfax Lumber Co	109 Broadway Blvd	Retail
Novato	Kelly-Moore	881 Olive Ave	Retail
Novato	Novato HHWF	7576 Redwood Blvd	HHW Facility
San Rafael	Dunn-Edwards	717 Francisco Blvd E	Retail
San Rafael	Kelly-Moore	601 Francisco Blvd E	Retail
San Rafael	Marin Color Service	770 Second St	Retail
San Rafael	Marin HHWF	565 Jacoby St	HHW Facility
San Rafael	Sherwin-Williams	444 Du Bois St	Retail

### MARIPOSA COUNTY (1)

Mariposa	Foster Ace Hardware	5188 CA Highway 49 N	Retail
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### MENDOCINO COUNTY (5)

Fort Bragg	Fort Bragg Disposal (HazMobile)	219 Pudding Creek Rd	HHW Event
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## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 8 OF 51

City/Town	Site Name	Address	Type
Gualala	Gualala Building Supply	38501 S Highway 1	Retail
Ukiah	HazMobile HWF	3200 Taylor Dr	HHW Facility
Ukiah	Kelly-Moore	217 E Gobbi St	Retail
Ukiah	Ukiah Transfer Station	3151 Taylor Dr	Transfer Station

### MERCED COUNTY (5)

Los Banos	Billy Wright Landfill	17173 S Billy Wright Rd	HHW Facility
Los Banos	Sherwin-Williams	2260 E Pacheco Blvd	Retail
Merced	Highway 59 HHWF	7040 N Highway 59	HHW Facility
Merced	Kelly-Moore	1637 V St	Retail
Merced	Sherwin-Williams	2160 G St	Retail

### MONO COUNTY (8)

Benton	Benton Landfill & Transfer Station	400 Christie Ln	HHW Facility
Bishop	Paradise Transfer Station	9749 Lower Rock Creek Rd	HHW Facility
Bridgeport	Bridgeport Landfill & Transfer Station	50 Garbage Pit Rd	HHW Facility
Chalfant	Chalfant Landfill & Transfer Station	500 Locust St	HHW Facility
Coleville	Walker Landfill & Transfer Station	280 Offal Rd	HHW Facility
Crowley Lake	Benton Crossing Landfill	899 Pit Rd	HHW Facility
Lee Vining	Pumice Valley Landfill & Transfer	200 Dross Rd	HHW Facility
Mammoth Lakes	Mammoth Disposal Transfer Station	59 Commerce Dr	Transfer Station

### MONTEREY COUNTY (9)

Marina	Monterey Regional	14201 Del Monte Blvd	HHW Facility
Pacific Grove	Kelly-Moore	150 Country Club Gate Center	Retail
Salinas	Dunn-Edwards	1487 N Davis Rd	Retail
Salinas	Kelly-Moore	260 Griffin St	Retail
Salinas	Salinas Valley SWA	139 Sun St	HHW Facility
Salinas	Sherwin-Williams	222 N Main St	Retail
Seaside	Kelly-Moore	1201 Fremont Blvd	Retail
Seaside	Sherwin-Williams	1121 Military Ave	Retail
Soledad	Soledad Hardware & Lumber	900 Front St	Retail

### NAPA COUNTY (7)

American Canyon	Napa-Vallejo HHWF	889A Devlin Rd	HHW Facility
Calistoga	Clover Flat Landfill	4380 Silverado Trail	Landfill
Napa	Berryessa Garbage Service	7400 Steele Canyon Rd	Transfer Station
Napa	Devine Paint Center	971 Lincoln Ave	Retail
Napa	Kelly-Moore	3199 Jefferson St	Retail
Napa	The Paint Works	3213 Jefferson St	Retail





## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 9 OF 51

City/Town	Site Name	Address	Type
St Helena	The Paint Works	1078 Fulton Ln	Retail
<b>NEVADA COUNTY (6)</b>			
Grass Valley	B & C True Value	2032 Nevada City Hwy	Retail
Grass Valley	Knights Paint	1219 Sutton Way	Retail
Grass Valley	McCourtney Rd Transfer Station	14741 Wolf Mountain Rd	HHW Facility
Truckee	Kelly-Moore	40153 Truckee Airport Rd	Retail
Truckee	Mountain Hardware & Sports	11320 Donner Pass Rd	Retail
Truckee	Truckee Paint Mart	10929 Industrial Way	Retail
<b>ORANGE COUNTY (56)</b>			
Anaheim	Anaheim Collection Center	1071 N Blue Gum St	HHW Facility
Anaheim	Dunn-Edwards	5725 E Santa Ana Canyon Rd	Retail
Anaheim	Dunn-Edwards	1301 S State College Blvd	Retail
Anaheim	PPG Paints	1889 E Ball Rd	Retail
Anaheim	Sherwin-Williams	1133 N Kraemer Blvd	Retail
Anaheim	Sherwin-Williams	517 S Euclid St	Retail
Anaheim	Sherwin-Williams	5616 E Santa Ana Canyon Rd	Retail
Buena Park	Dunn-Edwards	7540 Orangethorpe Ave	Retail
Buena Park	Sherwin-Williams	8061 Orangethorpe Ave	Retail
Costa Mesa	Crown Ace Hardware	2666 Harbor Blvd	Retail
Costa Mesa	Dunn-Edwards	1835 Newport Blvd	Retail
Costa Mesa	Dunn-Edwards	3015 Bristol St	Retail
Costa Mesa	Sherwin-Williams	2221 Harbor Blvd	Retail
Costa Mesa	Sherwin-Williams	2338 Harbor Blvd	Retail
Costa Mesa	Vista Paint	2931 Bristol St	Retail
Dana Point	Sherwin-Williams	34222 Doheny Park Rd	Retail
Fountain Valley	Dunn-Edwards	18060 Brookhurst St	Retail
Fullerton	Dunn-Edwards	1440 S Harbor Blvd	Retail
Fullerton	Vista Paint	2020 E Orangethorpe Ave	Retail
Garden Grove	Dunn-Edwards	13011 Brookhurst St	Retail
Garden Grove	Sherwin-Williams	12852 Brookhurst St	Retail
Garden Grove	Shilpark Paint	9001 Garden Grove Blvd	Retail
Huntington Beach	Huntington Beach Collection Center	17121 Nichols St	HHW Facility
Huntington Beach	Sherwin-Williams	17171 Beach Blvd	Retail
Huntington Beach	Sherwin-Williams	7450 Edinger Ave	Retail
Huntington Beach	Vista Paint	17445 Beach Blvd	Retail
Irvine	Dunn-Edwards	16191 Lake Forest Dr	Retail
Irvine	Irvine Collection Center	6411 Oak Canyon Rd	HHW Facility





## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 10 OF 51

City/Town	Site Name	Address	Type
Irvine	Sherwin-Williams	15475 Jeffrey Rd	Retail
La Habra	Sherwin-Williams	1620 W Whittier Blvd	Retail
Laguna Beach	Sherwin-Williams	664 N Coast Highway	Retail
Laguna Hills	Sherwin-Williams	25352 Cabot Rd	Retail
Laguna Niguel	Vista Paint	27450 Alicia Pkwy	Retail
Lake Forest	Sherwin-Williams	22500 Muirlands Blvd	Retail
Mission Viejo	Sherwin-Williams	25800 Jeronimo Rd	Retail
Mission Viejo	Vista Paint	24164 Alicia Pkwy	Retail
Orange	Dunn-Edwards	1915 N Tustin St	Retail
Orange	Vista Paint	2341 N Tustin St	Retail
Placentia	Dunn-Edwards	1575 N Placentia Ave	Retail
Placentia	Sherwin-Williams	1290 E Yorba Linda Blvd	Retail
Rancho Santa Margarita	Dunn-Edwards	30102 Santa Margarita Pkwy	Retail
Rancho Santa Margarita	Sherwin-Williams	22401 Antonio Pkwy	Retail
San Clemente	Dunn-Edwards	79 Via Pico Plaza	Retail
San Juan Capistrano	Dunn-Edwards	32061 Camino Capistrano	Retail
San Juan Capistrano	San Juan Capistrano Collection	32250 La Pata Ave	HHW Facility
San Juan Capistrano	Vista Paint	31894 Plaza Dr	Retail
Santa Ana	Dunn-Edwards	521 W 17th St	Retail
Santa Ana	Sherwin-Williams	1958 E Edinger Ave	Retail
Santa Ana	Sherwin-Williams	2201 N Tustin Ave	Retail
Santa Ana	Vista Paint	2400 E 17th St	Retail
Seal Beach	Dunn-Edwards	12830 Seal Beach Blvd A	Retail
Stanton	Vista Paint	8615 Katella Ave	Retail
Tustin	Dunn-Edwards	13662 Newport Ave	Retail
Tustin	Sherwin-Williams	1150 Irvine Blvd	Retail
Westminster	Dunn-Edwards	15261 Beach Blvd	Retail
Westminster	PPG Paints	15152 Golden West St	Retail

### PLACER COUNTY (13)

Auburn	Kelly-Moore	431 Grass Valley Hwy	Retail
Auburn	Recology Auburn-Placer	12305 Shale Ridge Rd	Transfer Station
Auburn	Sherwin-Williams	471 Grass Valley Hwy	Retail
Auburn	Warehouse Paints	200 Palm Ave	Retail
Rocklin	Kelly-Moore	4257 Rocklin Rd	Retail
Rocklin	Vista Paint	4445 Granite Dr	Retail
Roseville	Dunn-Edwards	1850 Douglas Blvd	Retail



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 11 OF 51

City/Town	Site Name	Address	Type
Roseville	Kelly-Moore	1018 Douglas Blvd	Retail
Roseville	Sherwin-Williams	212 Harding Blvd	Retail
Roseville	Sherwin-Williams	1000 Melody Ln	Retail
Roseville	Western Placer WMA	3033 Fiddymment Rd	HHW Facility
Tahoe City	Tahoe City Ace Hardware	715 River Rd	Retail
Truckee	Eastern Regional Landfill	900 Cabin Creek Rd	HHW Facility

### PLUMAS COUNTY (2)

Chester	Chester Paint Center	201 Main St	Retail
Quincy	Quincy Paint Center	293 Lawrence St	Retail

### RIVERSIDE COUNTY (39)

Anza	Anza Transfer Station	40329 Terwilliger Rd	Transfer Station
Beaumont	Beaumont ABOP	16411 Lamb Canyon Rd	Transfer Station
Bermuda Dunes	Dunn-Edwards	78078 Country Club Dr	Retail
Blythe	Inland Builders Supply	1224 W Hobson Way	Retail
Cathedral City	Dunn-Edwards	68-955 Perez Rd	Retail
Cathedral City	Edom Hill Transfer Station	70-100 Edom Hill Rd	Transfer Station
Cathedral City	Sherwin-Williams	68-743 Perez Rd	Retail
Cathedral City	Vista Paint	68956 Perez Rd	Retail
Coachella	Coachella Transfer Station	87-011A Landfill Rd	Transfer Station
Corona	Dunn-Edwards	284 Dupont St	Retail
Corona	Sherwin-Williams	284 Dupont St	Retail
Corona	Vista Paint	1431 Rimpau Ave	Retail
Hemet	Sherwin-Williams	415 W Stetson Ave	Retail
Idyllwild	Idyllwild Transfer Station	28100 Saunders Meadow Rd	Transfer Station
La Quinta	Sherwin-Williams	79405 Hwy 111	Retail
Moreno Valley	Dunn-Edwards	23050 Hemlock Ave	Retail
Moreno Valley	Moreno Valley ABOP	31125 Ironwood Ave	Transfer Station
Moreno Valley	Sherwin Williams	12625 Frederick St	Retail
Moreno Valley	Vista Paint	23030 Sunnymead Blvd	Retail
Murrieta	Dunn-Edwards	26901 Jefferson Ave	Retail
Murrieta	Murrieta ABOP Facility	25315 Jefferson Ave	Other
Murrieta	Sherwin-Williams	26499 Jefferson Ave	Retail
Palm Desert	PPG Paints	74-240 Hwy 111	Retail
Palm Desert	Sherwin-Williams	39745 Washington St	Retail
Palm Desert	Sherwin-Williams	39760 Garand Ln	Retail
Palm Desert	Vista Paint	77920 Wolf Rd	Retail
Palm Springs	Dunn-Edwards	1424-1426 N Palm Canyon Dr	Retail



## PAINTCARE SITES

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City/Town	Site Name	Address	Type
Palm Springs	Palm Springs HHWCF	1100 Vella Rd	HHW Facility
Perris	CR&R Perris Transfer Station	1706 Goetz Rd	Transfer Station
Riverside	Agua Mansa HHWCF	1780 Agua Mansa Rd	HHW Facility
Riverside	Amazon Paint	779 Palmyrita Ave	Paint Recycler
Riverside	Dunn-Edwards	6891 Indiana Ave	Retail
Riverside	PPG Paints	6655 Indiana Ave	Retail
Riverside	Sherwin-Williams	8625 Indiana Ave	Retail
Riverside	Sherwin-Williams	3570 Arlington Ave	Retail
Riverside	Vista Paint	3939 Tyler Ave	Retail
Temecula	Sherwin-Williams	41662 Enterprise Cir N	Retail
Temecula	Sherwin-Williams	27355 Jefferson Ave	Retail
Temecula	Vista Paint	27250 Madison Ave	Retail

### SACRAMENTO COUNTY (29)

Carmichael	Kelly-Moore	4555 Manzanita Ave	Retail
Citrus Heights	Kelly-Moore	7841 Greenback Ln	Retail
Citrus Heights	Sherwin-Williams	8065 Greenback Ln	Retail
Citrus Heights	Warehouse Paints	8113 Auburn Blvd	Retail
Elk Grove	Elk Grove Special Waste Center	9255 Disposal Ln	HHW Facility
Elk Grove	Kelly-Moore	10299 E Stockton Blvd	Retail
Folsom	Kelly-Moore	435 Blue Ravine Rd	Retail
Folsom	Sherwin-Williams	306 E Bidwell St	Retail
North Highlands	Sacramento County HHWF	4450 Roseville Rd	HHW Facility
Rancho Cordova	Dunn-Edwards	11521 Folsom Blvd	Retail
Rancho Cordova	Kelly-Moore	3068 Sunrise Blvd	Retail
Rancho Cordova	Sherwin-Williams	11076 Coloma Rd	Retail
Rancho Cordova	Vista Paint	11043 Folsom Blvd	Retail
Rancho Cordova	Warehouse Paints	10117 Mills Station Rd	Retail
Sacramento	Amazon Paint	5101 Raley Blvd	Paint Recycler
Sacramento	Dunn-Edwards	6770 Folsom Blvd	Retail
Sacramento	Emigh Ace Hardware	3555 El Camino Ave	Retail
Sacramento	Kelly-Moore	2697 Florin Rd	Retail
Sacramento	Kelly-Moore	6800 Folsom Blvd	Retail
Sacramento	Kelly-Moore	7810 Stockton Blvd	Retail
Sacramento	Kelly-Moore	2333 Arden Way	Retail
Sacramento	PPG Paints	2513 Arden Way	Retail
Sacramento	Sacramento Recycling	8491 Fruitridge Rd	HHW Facility
Sacramento	Sherwin-Williams	1200 Del Paso Rd	Retail



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 13 OF 51

City/Town	Site Name	Address	Type
Sacramento	Sherwin-Williams	3119 Arden Way	Retail
Sacramento	Sherwin-Williams	5122 Madison Ave	Retail
Sacramento	Sherwin-Williams	1015 N Market Blvd	Retail
Sacramento	Visions Paint Recycling	4105 S Market Ct	Paint Recycler
Sloughouse	Kiefer Landfill ABOP	12701 Kiefer Blvd	HHW Facility

### SAN BENITO COUNTY (2)

Hollister	Hollister Paint	57 East St	Retail
Hollister	John Smith Landfill	2650 John Smith Rd	HHW Facility

### SAN BERNARDINO COUNTY (40)

Apple Valley	Apple Valley HHWF	13450 Nomwaket Rd	HHW Facility
Barstow	Barstow Corp Yard	900 S Avenue H	HHW Facility
Big Bear	Public Service Yard	42040 Garstin Dr	HHW Facility
Big Bear City	Paradise Maintenance Yard	417 Grenfall Ln	Transfer Station
Big Bear Lake	Big Bear Paint Center	42118 Big Bear Blvd	Retail
Big River	Big River Fire Station #17 (ABOP)	150260 Capistrano Way	Other
Chino	Chino Public Works	5050 Schaefer Ave	HHW Facility
Chino	Sherwin-Williams	11985 Central Ave	Retail
Chino Hills	Dunn-Edwards	3570 Grand Ave	Retail
Colton	Dunn-Edwards	1211 E Washington St	Retail
Fontana	City of Fontana HHWF	16454 Orange Way	HHW Facility
Hesperia	Hesperia Fire Station	17443 Lemon St	HHW Facility
Hesperia	Sherwin-Williams	11938 Hesperia Rd	Retail
Joshua Tree	Flood Control Bldg	62499 29 Palms Hwy	HHW Facility
Lucerne Valley	County Fire Station (ABOP)	33269 Old Woman Springs Rd	Other
Montclair	Sherwin-Williams	8955 Central Ave	Retail
Needles	Havasu Landing Fire Station (ABOP)	148808 Havasu Lake Rd	Other
Ontario	City of Ontario HHWF	1430 S Cucamonga Ave	HHW Facility
Ontario	Dunn-Edwards	2401 S Vineyard Ave	Retail
Ontario	Sherwin-Williams	151 Kettering Dr	Retail
Ontario	Sherwin-Williams	2550 S Archibald Ave	Retail
Ontario	Shilpark Paint	2395 S Archibald Ave	Retail
Ontario	Vista Paint	2268 S Mountain Ave	Retail
Phelan	Mills True Value	3936 Phelan Rd	Retail
Rancho Cucamonga	Dunn-Edwards	12899 Foothill Blvd	Retail
Rancho Cucamonga	Rancho Cucamonga HHWF	8794 Lion St	HHW Facility
Rancho Cucamonga	Vista Paint	11849 Foothill Blvd	Retail
Redlands	Redlands City Yard	500 Kansas St at Park Ave	HHW Facility



## PAINTCARE SITES

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City/Town	Site Name	Address	Type
Rialto	City Maintenance Yard	246 S Willow Ave	HHW Facility
Rialto	Sherwin-Williams	1175 W Renaissance Pkwy	Retail
San Bernardino	San Bernardino Airport	2824 East W St Bldg 302	HHW Facility
San Bernardino	Sherwin-Williams	1408 South E St	retail
San Bernardino	Sherwin-Williams	1375 Camino Real Rd	Retail
San Bernardino	Vista Paint	414 Redlands Blvd	Retail
Upland	Dunn-Edwards	1256 W Seventh St	Retail
Upland	Upland City Yard	1370 N Benson Ave	HHW Facility
Victorville	County Fairgrounds	14800 Seventh St	HHW Facility
Victorville	Dunn-Edwards	12475 Mariposa Rd	Retail
Wrightwood	Mountain Hardware	1390 Highway 2	Retail
Yucaipa	Crown Ace Hardware	12157 Fifth St	Retail

### SAN DIEGO COUNTY (56)

Carlsbad	Sherwin-Williams	7040 Avenida Encinas	Retail
Chula Vista	Dunn-Edwards	1552 East H St	Retail
Chula Vista	Sherwin-Williams	45 N Fourth Ave	Retail
Chula Vista	Sherwin-Williams	895 Third Ave	Retail
Chula Vista	South Bay Regional HHWF	1800 Maxwell Rd	HHW Facility
Chula Vista	Vista Paint	15 N Fourth Ave	Retail
Coronado	Coronado HHW Program	101 B Ave	HHW Facility
Del Mar	Dunn-Edwards	2689 Via De La Valle	Retail
El Cajon	City of El Cajon	1001 W Bradley Ave	Transfer Station
El Cajon	Dunn-Edwards	1255 E Main St	Retail
El Cajon	Sherwin-Williams	1604 N Magnolia Ave	Retail
El Cajon	Sherwin-Williams	1154 E Main St	Retail
El Cajon	Vista Paint	1220 N Magnolia Ave	Retail
Encinitas	Dunn-Edwards	237-245 N El Camino Real	Retail
Encinitas	Sherwin-Williams	208 N El Camino Real	Retail
Encinitas	Vista Paint	270 N El Camino Real	Retail
Escondido	Dunn-Edwards	505 N Broadway	Retail
Escondido	Escondido HHWF	1044 W Washington Ave	HHW Facility
Escondido	Sherwin-Williams	615 N Escondido Blvd	Retail
Escondido	Sherwin-Williams	574 N Tulip St	Retail
Escondido	Vista Paint	602 N Escondido Blvd	Retail
La Mesa	Dunn-Edwards	5250 Jackson Dr	Retail
La Mesa	Sherwin-Williams	8784 Grossmont Blvd	Retail
Lemon Grove	Sherwin-Williams	6941 Federal Blvd	Retail



## PAINTCARE SITES

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City/Town	Site Name	Address	Type
National City	Dunn-Edwards	1747 Sweetwater Rd	Retail
Oceanside	Sherwin-Williams	1793 Oceanside Blvd	Retail
Poway	City of Poway HHWF	12325 Crosthwaite Circle	HHW Facility
Poway	Dunn-Edwards	12344 Poway Rd	Retail
Poway	Sherwin-Williams	13355 Midland Rd	Retail
Ramona	Ramona HHWF	324 Maple St	HHW Facility
San Diego	Dunn-Edwards	2011 El Cajon Blvd	Retail
San Diego	Dunn-Edwards	3191 Sports Arena Blvd	Retail
San Diego	Dunn-Edwards	5180 Mission Blvd	Retail
San Diego	Dunn-Edwards	7347 Clairemont Mesa Blvd	Retail
San Diego	Dunn-Edwards	8400 Miramar Rd	Retail
San Diego	HHW Transfer Facility	5161 Convoy St	HHW Facility
San Diego	PPG Paints	7570 Clairemont Mesa Blvd	Retail
San Diego	Sherwin-Williams	6625 Miramar Rd	Retail
San Diego	Sherwin-Williams	1220 Garnet Ave	Retail
San Diego	Sherwin-Williams	2231 Morena Blvd	Retail
San Diego	Sherwin-Williams	4925 Convoy St	Retail
San Diego	Sherwin-Williams	6080 Miramar Rd	Retail
San Diego	Sherwin-Williams	4802 Convoy St	Retail
San Diego	Sherwin-Williams	3301 El Cajon Blvd	Retail
San Diego	Sherwin-Williams	3677 Sports Arena Blvd	Retail
San Diego	Sherwin-Williams	980 Hornblend St	Retail
San Diego	Shilpark Paint	7550 Miramar Rd	Retail
San Diego	Vista Paint	5700 Kearny Villa Rd	Retail
San Diego	Vista Paint	1228 Knoxville St	Retail
San Diego	Vista Paint	7070 Miramar Rd	Retail
Santee	Sherwin-Williams	9567 Mission Gorge Rd	Retail
Vista	Dunn-Edwards	1970-1972 Hacienda Dr	Retail
Vista	Sherwin-Williams	1919 W Vista Way	Retail
Vista	Sherwin-Williams	2070 Hacienda Dr	Retail
Vista	Vista HHWF	1145 E Taylor St	HHW Facility
Vista	Vista Paint	611 Sycamore Ave	Retail

### SAN FRANCISCO COUNTY (22)

San Francisco	Brownies Hardware	1563 Polk St	Retail
San Francisco	California Paint Co	1833 Egbert Ave	Retail
San Francisco	Center Hardware	3003 Third St	Retail
San Francisco	Cliffs Variety	479 Castro St	Retail
San Francisco	Cole Hardware	2254 Polk St	Retail



## PAINTCARE SITES

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City/Town	Site Name	Address	Type
San Francisco	Cole Hardware	70 Fourth St	Retail
San Francisco	Cole Hardware	956 Cole St	Retail
San Francisco	Cole Hardware	345 Ninth St	Retail
San Francisco	Cole Hardware	627 Vallejo St	Retail
San Francisco	Creative Paint	5435 Geary Blvd	Retail
San Francisco	Dunn Edwards	750 Bryant St	Retail
San Francisco	Fredericksen Hardware	3029 Fillmore St	Retail
San Francisco	Golden City Building Supply	1279 Pacific Ave	Retail
San Francisco	Kelly-Moore	1020 Harrison St	Retail
San Francisco	Kelly-Moore	445 Taraval St	Retail
San Francisco	Kelly-Moore	565 S Van Ness Ave	Retail
San Francisco	Kelly-Moore	701 Bayshore Blvd	Retail
San Francisco	Lasts Paint	2141 Mission St	Retail
San Francisco	PPG Paints	548 Seventh St	Retail
San Francisco	Recology San Francisco HHWCF	501 Tunnel Ave	HHW Facility
San Francisco	Sherwin-Williams	320 Fourth St	Retail
San Francisco	Sherwin-Williams	1503A Sloat Blvd	Retail

### SAN JOAQUIN COUNTY (18)

Escalon	Strands Ace Hardware Inc	3360 McHenry Ave	Retail
Escalon	True Value Hardware	1436 Main St	Retail
Lathrop	Sherwin-Williams	15390 S Harlan Rd	Retail
Lodi	Kelly-Moore	350 E Kettleman Ln	Retail
Lodi	North County Recycling Center	17720 E Harney Ln	Transfer Station
Manteca	Kelly-Moore	210 S Main St	Retail
Manteca	Lovelace Transfer Station	2323 E Lovelace Rd	Transfer Station
Ripon	Schempers Ace Hardware	150 N Wilma Ave	Retail
Stockton	Habitat for Humanity Restore	4933 West Ln	Reuse Store
Stockton	Kelly-Moore	2225 Monte Diablo Ave	Retail
Stockton	Kelly-Moore	3206 E Hammer Ln	Retail
Stockton	PPG Paints	2504 Monte Diablo Ave	Retail
Stockton	San Joaquin HHWf	7850 R A Bridgeford St	HHW Facility
Stockton	Sherwin-Williams	3304 E Hammer Ln	Retail
Stockton	Stockton Color Center	2104 Pacific Ave	Retail
Stockton	Velvacon & Pittsburgh Paints	706 E Main St	Retail
Tracy	Kelly-Moore	2630 N Tracy Blvd	Retail
Tracy	Van's Ace Hardware	2695 N Tracy Blvd	Retail





## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 17 OF 51

City/Town

Site Name

Address

Type

### SAN LUIS OBISPO COUNTY (29)

Arroyo Grande	Miners Ace Hardware	186 Station Way	Retail
Arroyo Grande	Walmart	1168 W Branch St	Retail
Atascadero	Chicago Grade Landfill HHWF	2290 Homestead Rd	HHW Facility
Atascadero	Home Depot	905 El Camino Real	Retail
Atascadero	Miners Ace Hardware	9370 El Camino Real	Retail
Atascadero	Sherwin-Williams	5995 Entrada Ave	Retail
Atascadero	Terra Paints	8384 El Camino Real	Retail
Cambria	Cambria True Value Hardware	2345 Village Ln	Retail
Grover Beach	Miners Ace Hardware	1056 W Grand Ave	Retail
Los Osos	Miners Ace Hardware	1080 Los Osos Valley Rd	Retail
Morro Bay	Miners Ace Hardware	510 Atascadero Rd	Retail
Morro Bay	Morro Bay HHWF	160 Atascadero Rd	HHW Facility
Nipomo	Miners Ace Hardware	553 W Tefft St	Retail
Nipomo	Nipomo HHWF	509 Southland St	HHW Facility
Paso Robles	Blakes True Value Home Center	1701 Riverside Ave	Retail
Paso Robles	Heritage Ranch CSD	4860 Heritage Rd	HHW Facility
Paso Robles	Kelly-Moore	611 Creston Rd	Retail
Paso Robles	Paso Robles Landfill HHWF	9000 Highway 46 E	HHW Facility
Paso Robles	Sherwin-Williams	1313 Riverside Ave	Retail
Paso Robles	Walmart	180 Niblick Rd	Retail
San Luis Obispo	Cold Canyon Landfill HHWF	2268 Carpenter Canyon Rd	HHW Facility
San Luis Obispo	Dunn Edwards	205 Higuera St	Retail
San Luis Obispo	Home Depot	1551 Froom Ranch Way	Retail
San Luis Obispo	Kelly-Moore	187 Tank Farm Rd	Retail
San Luis Obispo	Miners Ace Hardware	2034 Santa Barbara Rd	Retail
San Luis Obispo	Sherwin-Williams	102 Cross St	Retail
San Luis Obispo	Sherwin-Williams	3281 S Higuera St	Retail
San Luis Obispo	Warnes Paint	153 Cross St	Retail
Templeton	Hewitt Hardware	428 S Main St	Retail

### SAN MATEO COUNTY (22)

Belmont	Grays Paint & Wallpaper	601 Ralston Ave	Retail
Burlingame	Grays Paint & Wallpaper	783 California Dr	Retail
Burlingame	Sherwin-Williams	1525 Rollins Rd	Retail
Daly City	Dunn-Edwards	2201 Junipero Serra Blvd	Retail
Daly City	Kelly-Moore	6835 Mission St	Retail
Daly City	Sherwin-Williams	7298 Mission St	Retail





## PAINTCARE SITES

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City/Town	Site Name	Address	Type
Half Moon Bay	Hassett Ace Hardware	111 Main St	Retail
Millbrae	Kelly-Moore	1497 El Camino Real	Retail
Pacifica	Recology of the Coast	1046 Palmetto Ave	Transfer Station
Redwood City	Hassett Ace Hardware	282 Woodside Plaza	Retail
Redwood City	Kelly-Moore	1391 Woodside Rd	Retail
San Bruno	Recology of San Bruno	101 Tanforan Ave	Transfer Station
San Carlos	Kelly-Moore	1075 Commercial St	Retail
San Carlos	PPG Paints	476 Industrial Rd	Retail
San Carlos	South Bay Recycling	333 Shoreway Rd	Transfer Station
San Mateo	Dunn-Edwards	3580 S El Camino Real	Retail
San Mateo	Hassett Ace Winsom	545 First Ave	Retail
San Mateo	Kelly-Moore	616 South B St	Retail
San Mateo	San Mateo HHWCF	32 Tower Rd	HHW Facility
San Mateo	Sherwin-Williams	2240 S El Camino Real	Retail
South San Francisco	Blue Line Transfer Station	500 E Jamie Ct	Transfer Station
South San Francisco	Kelly-Moore	113 Hickey Blvd	Retail

### SANTA BARBARA COUNTY (18)

Buellton	HSS Recycling Center	97 Commerce Dr	Recycling Center
Carpinteria	City of Carpinteria	5775 Carpinteria Ave	Other
Goleta	Goleta Recycle Center	20 David Love Pl	Recycling Center
Lompoc	Lompoc HHWF	1585 North V St	HHW Facility
Lompoc	Sherwin-Williams	137 W Central Ave	Retail
Santa Barbara	Community Haz Waste Center	USCB EH&S Bldg - 565 Mesa	HHW Facility
Santa Barbara	Dunn-Edwards	233 W Carrillo St	Retail
Santa Barbara	PPG Paints	132 E Montecito St	Retail
Santa Barbara	Santa Barbara Paint Depot	526 Laguna St	Retail
Santa Barbara	Santa Barbara Recycle Center	725 Cacique St	Recycling Center
Santa Barbara	Sherwin-Williams	617 Chapala St	Retail
Santa Barbara	Vista Paint	516 E Gutierrez St #4	Retail
Santa Maria	HSS Recycling Center	1850 W Betteravia Rd	Recycling Center
Santa Maria	Kelly-Moore	1760 S Broadway	Retail
Santa Maria	PPG Paints	721 S Miller St	Retail
Santa Maria	Santa Maria Landfill & HHWF	2065 E Main St	HHW Facility
Santa Maria	Sherwin-Williams	2049 S Broadway	Retail
Solvang	Valley Hardware & Garden Center	1665 Mission Dr	Retail

### SANTA CLARA COUNTY (41)

Campbell	Kelly-Moore	1501 W Campbell Ave	Retail
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## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 19 OF 51

City/Town	Site Name	Address	Type
Campbell	Sherwin-Williams	1825 S Bascom Ave	Retail
Cupertino	Kelly-Moore	1505 S De Anza Blvd	Retail
Gilroy	Kelly-Moore	8565 Monterey St	Retail
Gilroy	Sherwin-Williams	8589 Monterey St	Retail
Los Gatos	Los Gatos Ace Hardware	15300 Los Gatos Blvd	Retail
Milpitas	Kelly-Moore	301 W Calaveras Blvd	Retail
Milpitas	Sherwin-Williams	15 N Milpitas Blvd	Retail
Morgan Hill	Kelly-Moore	820 E Dunne Ave	Retail
Morgan Hill	Sherwin-Williams	257 Vineyard Town Center	Retail
Mountain View	Dunn-Edwards	1949 W El Camino Real	Retail
Mountain View	Kelly-Moore	180 E El Camino Real E	Retail
Mountain View	Kelly-Moore	411 Fairchild Dr	Retail
Palo Alto	Kelly-Moore	411 Page Mill Rd	Retail
Palo Alto	Regional Water Quality Control	2501 Embarcadero Way	HHW Facility
San Jose	Creative Paint	3159 Alum Rock Ave	Retail
San Jose	Dunn-Edwards	1029 Blossom Hill Rd	Retail
San Jose	Dunn-Edwards	690 N Winchester Blvd	Retail
San Jose	Kelly-Moore	1145 S Bascom Ave	Retail
San Jose	Kelly-Moore	1650 E Capitol Expressway	Retail
San Jose	Kelly-Moore	2910 Alum Rock Ave	Retail
San Jose	Kelly-Moore	469 Blossom Hill Rd	Retail
San Jose	Kelly-Moore	710 Auzerais Ave	Retail
San Jose	Kelly-Moore	1912 Camden Ave	Retail
San Jose	Kelly-Moore	375 Saratoga Ave	Retail
San Jose	Leo Recycle	215 Leo Ave	Transfer Station
San Jose	PPG Paints	1090 S Bascom Ave	Retail
San Jose	Santa Clara County HHWF	1608 Las Plumas Ave	HHW Facility
San Jose	Sherwin-Williams	960 S Bascom Ave	Retail
San Jose	Sherwin-Williams	2606 Alum Rock Rd	Retail
San Jose	Sherwin-Williams	850 The Alameda	Retail
San Jose	Sherwin-Williams	3019 Monterey Rd	Retail
San Jose	Sherwin-Williams	840 Willow St	Retail
San Jose	Zanker Recycling	705 Los Esteros Rd	Transfer Station
San Martin	Santa Clara County HHWF	13055 Murphy Ave	HHW Facility
Santa Clara	Centrihouse Paints	2050 Duane Ave	Retail
Santa Clara	Kelly-Moore	2057 El Camino Real	Retail
Santa Clara	Kelly-Moore	901 Laurelwood Rd	Retail
Santa Clara	Sherwin-Williams	1717 El Camino Real	Retail



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 20 OF 51

City/Town	Site Name	Address	Type
Sunnyvale	Kelly-Moore	999 E El Camino Real	Retail
Sunnyvale	Smart Station	301 Carl Rd	Transfer Station

### SANTA CRUZ COUNTY (9)

Ben Lomond	Ben Lomond Transfer Station	9835 Newell Creek Rd	HHW Facility
Freedom	Sherwin-Williams	110 Airport Blvd	Retail
Santa Cruz	GreenSpace	719 Swift St 56-A	Retail
Santa Cruz	Kelly-Moore	1001 Ocean St	Retail
Santa Cruz	Santa Cruz Resource Recovery	605 DiMeo Ln	HHW Facility
Santa Cruz	Sherwin-Williams	408 Front St	Retail
Watsonville	Buena Vista Landfill	1231 Buena Vista Dr	HHW Facility
Watsonville	Kelly-Moore	1405 Freedom Blvd	Retail
Watsonville	Watsonville Waste & Recycling	320 Harvest Dr	HHW Facility

### SHASTA COUNTY (9)

Anderson	Hardware Express	1900 Marx Way	Retail
Anderson	Paint Mart	3101 E St	Retail
Burney	Burney Transfer station	21105 Black Ranch Rd	Transfer Station
Redding	City of Redding HHWCF	2255 Abernathy Ln	HHW Facility
Redding	Hardware Express	2225 Eureka Way	Retail
Redding	Kelly-Moore	2686 Hilltop Dr	Retail
Redding	Paint Mart	2330 Larkspur Ln	Retail
Redding	Sherwin-Williams	2365 Athens Ave	Retail
Shasta Lake	Hardware Express	3020 Cascade Blvd	Retail

### SIERRA COUNTY (1)

Loyalton	Loyalton Landfill	1 Garbage Pit Rd	Landfill
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### SISKIYOU COUNTY (7)

Fort Jones	Fort Jones Lumber	12325 Marble View Dr	Retail
Happy Camp	Happy Camp Transfer Station	65600 State Highway 96	Transfer Station
Mount Shasta	Black Butte Transfer Station	1310 Spring Hill Rd	Transfer Station
Mount Shasta	Solanos Alpine Hardware	128 Morgan Way	Retail
Tulelake	Tulelake Transfer Station	County Rd 95001 Lower Lake	Transfer Station
Weed	Solanos Home Improvement	700 Shastina Dr	Retail
Yreka	Yreka Oberlin Road Transfer Station	2420 Oberlin Rd	Transfer Station

### SOLANO COUNTY (9)

Benicia	City of Benicia Corp Yard	2400 E Second St	Transfer Station
Fairfield	Kelly-Moore	1240 Oliver Rd	Retail



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 21 OF 51

City/Town	Site Name	Address	Type
Fairfield	Solano Garbage	2901 Industrial Ct	HHW Facility
Suisun City	Suisun Ace Hardware	250 Sunset Ave # 1	Retail
Vacaville	Kelly-Moore	105 Elmira Rd	Retail
Vacaville	Sherwin-Williams	141 Elmira Rd	Retail
Vacaville	Vacaville HHWF	855 1/2 Davis St	HHW Facility
Vallejo	Kelly-Moore	815 Tennessee St	Retail
Vallejo	Recology Vallejo	2021 Broadway St	Transfer Station

### SONOMA COUNTY (18)

Cloverdale	Ace Hardware Cloverdale	750 S Cloverdale Blvd	Retail
Cotati	Dunn-Edwards	407 Aaron St	Retail
Healdsburg	Garrett Ace Hardware	1340 Healdsburg Ave	Retail
Petaluma	Kelly-Moore	905 Lakeville St	Retail
Petaluma	Petersons Paint & Decorating	800 Lindberg Ln	Retail
Petaluma	Sherwin-Williams	905 E Washington St	Retail
Petaluma	Sonoma County Household Toxics	500 Mecham Rd	HHW Facility
Rohnert Park	Kelly-Moore	480 Rohnert Park Expy	Retail
Rohnert Park	Sherwin-Williams	5673 Redwood Dr	Retail
Santa Rosa	Kelly-Moore	1026 Fourth St	Retail
Santa Rosa	Kelly-Moore	1478 Guerneville Rd	Retail
Santa Rosa	Kelly-Moore	217 Roberts Ave	Retail
Santa Rosa	Sherwin-Williams	3310 Airway Dr	Retail
Santa Rosa	Sherwin-Williams	1350 Farmers Ln	Retail
Sebastopol	Sebastopol Hardware Center	660 Gravenstein Hwy N	Retail
Sonoma	Kelly-Moore	18506 Hwy 12	Retail
Windsor	Garrett Ace Hardware	10540 Old Redwood Hwy	Retail
Windsor	Kelly Moore	8868 Lakewood Dr	Retail

### STANISLAUS COUNTY (11)

Ceres	Richland Ace Hardware	2531 E Whitmore Ave	Retail
Modesto	Dunn-Edwards	2000 W Orangeburg Ave	Retail
Modesto	Habitat for Humanity Restore	630 Kearney Ave	Reuse Store
Modesto	Kelly-Moore	1004 McHenry Ave	Retail
Modesto	PPG Paints	1447 Coldwell Ave	Retail
Modesto	Sherwin-Williams	3301 McHenry Ave	Retail
Modesto	Stanislaus HHWF	1710 Morgan Rd	HHW Facility
Modesto	Vista Paint	3900 Pelandale Ave	Retail
Patterson	Sherwin-Williams	1065 Sperry Ave	Retail
Salida	Kelly-Moore	5382 Pirrone Rd	Retail



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 22 OF 51

City/Town	Site Name	Address	Type
Turlock	Kelly-Moore	2100 W Monte Vista Ave	Retail
<b>SUTTER COUNTY (1)</b>			
Yuba City	Sherwin-Williams	1191 Bridge St	Retail
<b>TEHAMA COUNTY (5)</b>			
Corning	Corning Ace Hardware	2020 Solano St	Retail
Corning	Tehama County Landfill	3281 Highway 99 W	HHW Facility
Los Molinos	Los Molinos Ace Hardware	7930 State Highway 99E	Retail
Red Bluff	Paint Mart	435 Antelope Blvd	Retail
Red Bluff	Tehama County Landfill	19995 Plymire Rd	HHW Facility
<b>TRINITY COUNTY (1)</b>			
Weaverville	Trinity Lumber & Building Supply	230 Washington St	Retail
<b>TULARE COUNTY (6)</b>			
Dinuba	Dinuba Ace Lumber	441 W Tulare St	Retail
Porterville	Sherwin-Williams	1212 W Olive Ave	Retail
Visalia	Dunn-Edwards	1501 S Mooney Blvd	Retail
Visalia	Kelly-Moore	3220 Mooney Blvd	Retail
Visalia	PPG Paints	2010 E Mineral King Ave	Retail
Visalia	Visalia Corp Yard	335 N Cain St	HHW Facility
<b>TUOLUMNE COUNTY (4)</b>			
Groveland	Groveland Transfer Station	10700 Merrell Rd	HHW Facility
Jamestown	Jamestown HHWF	17855 High School Rd	HHW Facility
Sonora	Cal Sierra Transfer Station (ABOP)	19309 Industrial Dr	Transfer Station
Sonora	Kelly-Moore	880 Sanguinetti Rd	Retail
<b>VENTURA COUNTY (18)</b>			
Camarillo	Camarillo HHWF	880 Verdulera St	HHW Facility
Camarillo	City of Oxnard HHWF	880 Verdulera St	HHW Facility
Camarillo	Decor West	2124 Ventura Blvd	Retail
Moorpark	Sherwin-Williams	275 W Los Angeles Ave	Retail
Newbury Park	Thousand Oaks HHWF	2010 Conejo Center Dr	HHW Facility
Ojai	Frontier Paint & Wallcovering	227 Baldwin Rd	Retail
Oxnard	Dunn-Edwards	685 E Ventura Blvd	Retail
Oxnard	Sherwin-Williams	2011 Auto Center Dr	Retail
Oxnard	Vista Paint	2100 Outlet Center Dr	Retail
Simi Valley	Dunn-Edwards	50 W Easy St	Retail
Simi Valley	Sherwin-Williams	3200 E Los Angeles Ave	Retail



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 23 OF 51

City/Town	Site Name	Address	Type
Simi Valley	Sherwin-Williams	540 E Los Angeles Ave	Retail
Thousand Oaks	Decor Color & Design	2820 E Thousand Oaks Blvd	Retail
Thousand Oaks	Dunn-Edwards	360 E Thousand Oaks Blvd	Retail
Thousand Oaks	Sherwin-Williams	2994 E Thousand Oaks Blvd	Retail
Ventura	City of Ventura HHWF	5275 Colt St	HHW Facility
Ventura	Gold Coast Recycling	5275 Colt St	Transfer Station
Ventura	Ventura County Pollution Prevention	5777 N Ventura Ave	HHW Facility

### YOLO COUNTY (6)

Davis	Kelly-Moore	4120 Chiles Rd	Retail
Esparto	Esparto Convenience Center	27075 County Rd 19A	Transfer Station
West Sacramento	Kelly-Moore	831 Harbor Blvd	Retail
Woodland	Sherwin-Williams	1392 E Main St	Retail
Woodland	Westlake Hardware	1350 E Main St	Retail
Woodland	Yolo County Central Landfill	44090 County Rd	HHW Facility

### YUBA COUNTY (2)

Marysville	Habitat for Humanity Restore	202 D St	Reuse Store
Yuba City	Yuba-Sutter HHWF	134 Burns Dr	HHW Facility



# PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 24 OF 51

City/Town

Site Name

Address

Type

## 2. Supplemental Sites

313 Sites

336

### ALAMEDA COUNTY (11)

Albany	Golden Gate Fields (County)	1100 Eastshore Hwy	HHW Event	2
Berkeley	Orchard Supply (Closed Oct 2018)	1025 Ashby Ave	Retail	
Castro Valley	Canyon Middle School (County)	19600 Cull Canyon Rd	HHW Event	1
Dublin	Micro Dental Parking Lot (City)	5601 Arnold Dr	HHW Event	1
Fremont	Orchard Supply (Closed Nov 2018)	5130 Mowry Ave	Retail	
Livermore	Orchard Supply (Closed Oct 2018)	1450 First St	Retail	
Oakland	Oakland Coliseum (County)	7000 Coliseum Way	HHW Event	1
Pleasanton	County Fairgrounds (County)	4501 Pleasanton Ave	HHW Event	1
Pleasanton	Orchard Supply (Closed Nov 2018)	4555 Rosewood Dr	Retail	
San Leandro	Orchard Supply (Closed Nov 2018)	300 Floresta Blvd	Retail	
San Leandro	San Leandro Public Works (County)	14200 Chapman St	HHW Event	1

### ALPINE COUNTY (1)

Markleeville	Alpine County Public Works (County)	50 Diamond Valley Rd	HHW Event	2
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### AMADOR COUNTY (1)

Jackson	Amador County Airport (PaintCare)	12380 Airport Rd	PaintCare Event	1
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### BUTTE COUNTY (1)

Chico	Orchard Supply (Closed Oct 2018)	231 W East Ave	Retail	
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### CALAVERAS COUNTY (3)

Arnold	Calaveras County Rd Yard (County)	1191 Linebaugh Rd	HHW Event	1
San Andreas	Government Ctr Parking Lot (County)	891 Mountain Ranch Rd	HHW Event	1
West Point	West Point CalTrans Yard (County)	22412 Hwy 26	HHW Event	1

### CONTRA COSTA COUNTY (10)

Brentwood	Brentwood Trans Station (Delta)	2301 Elkins Way	HHW Event	1
Concord	Orchard Supply (Closed Nov 2018)	5424 Ygnacio Valley Rd	Retail	
Discovery Bay	Discovery Bay School (Delta Diablo)	1700 Willow Lake Rd	HHW Event	1
El Sobrante	Hilltop Church of Christ	3301 Morningside Dr	HHW Event	1
Hercules	Hercules Corp Yard (WCC)	1000 Sycamore Ave	HHW Event	1
Moraga	Orchard Supply (Closed Nov 2018)	1550 Canyon Rd	Retail	
Pinole	Orchard Supply (Closed Nov 2018)	1440 Fitzgerald Dr	Retail	
Pleasant Hill	Orchard Supply (Closed Nov 2018)	155 Crescent Plaza	Retail	
Richmond	Richmond Galileo Club (WCC)	371 S 23rd St	HHW Event	1
San Ramon	Orchard Supply (Closed Nov 2018)	3181 Crow Canyon Place	Retail	





## PAINTCARE SITES

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City/Town	Site Name	Address	Type	
<b>DEL NORTE COUNTY (1)</b>				
Crescent City	Del Norte County (County)	1700 State St	HHW Event	1
<b>EL DORADO COUNTY (1)</b>				
Camino	El Dorado County Fire Dept (County)	4040 Carson Rd	HHW Event	1
<b>FRESNO COUNTY (6)</b>				
Clovis	Orchard Supply (Closed Sep 2018)	147 W Shaw Ave	Retail	
Fresno	Fresno County Fairgrounds (County)	1121 S Chance Ave	HHW Event	1
Fresno	Orchard Supply (Closed Oct 2018)	1536 E Champlain Dr	Retail	
Fresno	Orchard Supply (Closed Oct 2018)	5445 N Blackstone Ave	Retail	
Fresno	Orchard Supply (Closed Oct 2018)	5653 E Kings Canyon Rd	Retail	
Fresno	Orchard Supply (Closed Oct 2018)	6055 N Figarden Dr	Retail	
<b>INYO COUNTY (4)</b>				
Big Pine	Big Pine Transfer StationF	Big Pine Dump Rd	HHW Facility	
Bishop	Bishop Landfill	110 Sunland Rd	HHW Facility	
Independence	Independence Landfill	Dump Rd	HHW Facility	
Lone Pine	Lone Pine Landfill	450 Substation Rd	HHW Facility	
<b>KERN COUNTY (9)</b>				
Bakersfield	Sherwin-Williams (Closed Aug 2018)	3528 Ming Ave	Retail	
Boron	Boron Landfill (County)	11400 Boron Ave	HHW Event	1
California City	California City Airport (County)	22636 Airport Way	HHW Event	1
Delano	McFarland Delano Trans Station	11249 Stradley Ave	HHW Event	2
Kernville	Kern Valley Transfer Station (County)	6092 Wulstein Ave	HHW Event	4
Lebec	Lebec Transfer Station (County)	300 Landfill Rd	HHW Event	4
Mojave	Mojave Special Waste	17035 Finnin St	HHW Facility	
Taft	Taft Landfill (County)	13351 Elk Hills Rd	HHW Event	2
Tehachapi	Tehachapi Landfill (County)	12001 Tehachapi Blvd	HHW Event	10
<b>KINGS COUNTY (1)</b>				
Hanford	Orchard Supply (Closed Nov 2018)	700 N 11th Ave	Retail	
<b>LAKE COUNTY (3)</b>				
Clearlake	Quackenbush Mt Compost (County)	16520 Davis St	HHW Event	3
Hidden Valley	Hidden Valley Fire Station (County)	19287 Hartman Rd	HHW Event	1
Lucerne	Lucerne Harbor (County)	6319 E Hwy 20	HHW Event	1



# PAINTCARE SITES

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City/Town

Site Name

Address

Type

## LASSEN COUNTY (1)

Susanville	Diamond Mountain Casino (PaintCare)	900 Skyline Dr	PaintCare Event	1
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## LOS ANGELES COUNTY (97)

Agoura	Calabasas Landfill (County)	5300 Lost Hills Rd	HHW Event	1
Alhambra	DPW Parking Lot (County)	900 S Fremont Ave	HHW Event	1
Altadena	Fleet Maintenance Yard (County)	252 W Mountain View Ave	HHW Event	1
Arcadia	City of Arcadia (County)	285 W Huntington Dr	HHW Event	1
Arleta	Branford Recreation Center (City)	13306 Branford St	HHW Event	2
Artesia	Artesia Park (County)	18750 Clarkdale Ave	HHW Event	1
Azusa	Northrop-Grumman Corp (County)	1111 W Third St	HHW Event	1
Baldwin Park	City of Baldwin Park (County)	14320 Morgan St	HHW Event	1
Bell Gardens	John Anson Ford Park (County)	8000 Park Ln	HHW Event	1
Bellflower	Simms Park (County)	16614 Clark Ave	HHW Event	1
Beverly Hills	City of Beverly Hills (County)	Foothill Rd (Alden Dr & W	HHW Event	1
Burbank	City of Burbank (County)	1845 Ontario St	HHW Event	1
Carson	Water Pollution Control Plant (County)	24501 S Figueroa St	HHW Event	1
Castaic	Val Verde Park (County)	30300 Arlington St	HHW Event	1
Cerritos	Orchard Supply (Closed Nov 2018)	13233 South St	Retail	
Cerritos	Vista Paint (Closed Mar 2019)	10717 E South St	Retail	
Claremont	Claremont Corporate Yard (County)	1616 Monte Vista Ave	HHW Event	1
Compton	Compton Woodley Airport (County)	901 W Alondra Blvd	HHW Event	1
Covina	City of Covina City Yard (County)	534 N Barranca Ave	HHW Event	1
Cudahy	Lugo Park (County)	7810 Otis Ave	HHW Event	1
Culver City	Bill Botts Field (County)	9700 Jefferson Blvd	HHW Event	1
Culver City	Culver City (County)	10808 Culver Blvd	HHW Event	2
Culver City	Orchard Supply (Dropped Sep 2018)	11441 Jefferson Blvd	Retail	
Diamond Bar	Gateway Corporate Center (County)	1300 Block of Bridge Gate Dr	HHW Event	1
Downey	City of Downey (County)	9300 Imperial Hwy	HHW Event	1
Duarte	City of Duarte Civic Center (County)	1600 Huntington Dr	HHW Event	1
El Monte	El Monte Airport (County)	4233 N Santa Anita Ave	HHW Event	1
Gardena	Arthur Johnson Park (County)	1200 W 170th st	HHW Event	1
Glendora	Stadium Parking Lot (County)	1000 W Foothill Blvd	HHW Event	1
Granada Hills	Orchard Supply (Closed Oct 2018)	18060 Chatsworth St	Retail	
Hacienda Heights	Dibble Adult School (County)	1600 Pontenova Ave	HHW Event	1
Hawthorne	Sports Center (County)	3851 W El Segundo Blvd	HHW Event	1



## PAINTCARE SITES

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City/Town	Site Name	Address	Type	
Hermosa Beach	Clark Field (County)	861 Valley Dr	HHW Event	1
Hollywood	Orchard Supply (Closed Nov 2018)	4905 Hollywood Blvd	Retail	
Irwindale	City of Irwindale (County)	160 E Longden Ave	HHW Event	1
La Crescenta	Orchard Supply Hardware (Closed Oct 2018)	3100 Foothill Blvd	Retail	
La Habra Heights	Hacienda Park (County)	1885 N Hacienda Blvd	HHW Event	1
La Mirada	La Mirada Regional Park (County)	13701 Adelfa Dr	HHW Event	1
La Puente	La Puente Park (County)	501 N Glendora Ave	HHW Event	1
La Verne	City of La Verne (County)	Fairplex Dr and W McKinley	HHW Event	1
La Verne	Orchard Supply (Closed Nov 2018)	2244 Foothill Blvd	Retail	
Lake Los Angeles	Vista San Gabriel Elementary	18020 E Ave O	HHW Event	1
Lake View Terrace	Hansen Dam Rec Center (City)	11770 Foothill Blvd	HHW Event	1
Lakewood	Orchard Supply (Closed Nov 2018)	6440 South St	Retail	
Lancaster	Jet Hawk Stadium (PaintCare)	45116 Valley Central Way	PaintCare Event	1
Lawndale	Lawndale High School (County)	14901 S Inglewood Ave	HHW Event	1
Lomita	City of Lomita (County)	24300 Narbonne Ave	HHW Event	1
Long Beach	Orchard Supply (Closed Nov 2018)	4100 Carson St	Retail	
Los Angeles	Eagle Rock Rec Center (City)	1100 Eagle Vista Dr	HHW Event	1
Los Angeles	Harvard Rec Center (City)	1535 W 62nd St	HHW Event	1
Los Angeles	Los Angeles City of RSM (City)	3800 S Crenshaw Blvd	HHW Event	1
Los Angeles	Montecito Heights Rec Center (City)	4545 Homer St	HHW Event	1
Los Angeles	Orchard Supply (Closed Nov 2018)	415 S La Brea Ave	Retail	
Los Angeles	Orchard Supply (Closed Nov 2018)	2020 S Bundy Dr	Retail	
Los Angeles	Roosevelt Park Senior Center	7600 Graham Ave	HHW Event	1
Los Angeles	South Park Recreation Center (City)	345 E 51st St	HHW Event	2
Los Angeles	Yosemite Recreation Center (City)	1840 Yosemite Dr	HHW Event	1
Lynwood	Lynwood City Streets (County)	1790 Bellinger St	HHW Event	1
Malibu	City of Malibu (County)	23519 W Civic Center Way	HHW Event	1
Marina Del Rey	Boat Yard Parking Lot (County)	13501 Fiji Way	HHW Event	1
Maywood	Maywood Parks & Rec (County)	57th St @ Heliotrope Ave	HHW Event	1
Monrovia	Orchard Supply (Closed Nov 2018)	725 W Huntington Dr	Retail	
Monrovia	Worley Parsons (County)	181 W Huntington Dr	HHW Event	1
Montebello	Montebello Grant Rec Park (County)	600 N RCA Dr	HHW Event	1
Monterey Park	City of Monterey Park (County)	1301 Avenida Cesar Chavez	HHW Event	1
Monterey Park	East LA College (PaintCare)	1700-1798 W Floral Dr	PaintCare Event	1
North Hollywood	North Hollywood Rec Center (City)	11430 Chandler Blvd	HHW Event	1
Norwalk	Cerritos College (County)	11110 Alondra Blvd	HHW Event	1



## PAINTCARE SITES

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City/Town	Site Name	Address	Type	
Paramount	Paramount Swap Meet (County)	7900 All American City Way	HHW Event	1
Pasadena	Orchard Supply (Dropped Sept 2018)	3425 E Colorado Blvd	Retail	
Pasadena	Rose Bowl Parking Lot K (County)	360 N Arroyo Blvd	HHW Event	1
Pomona	LA County Fair (County)	1101 W McKinley Ave	HHW Event	1
Rancho Palos Verdes	Rancho Palos Verdes (County)	30940 Hawthorne Blvd	HHW Event	1
Redondo Beach	Performing Arts Center (County)	1935 Manhattan Beach Blvd	HHW Event	2
Rolling Hills	Orchard Supply (Closed Nov 2018)	43 Peninsula Center	Retail	
S El Monte	City Hall (County)	1415 Santa Anita Ave	HHW Event	1
S Pasadena	South Pasadena School Dist (County)	1020 El Centro St	HHW Event	1
San Gabriel	San Gabriel Mission Playhouse	320 S Mission Dr	HHW Event	1
Santa Clarita	College of the Canyons (County)	26455 Rockwell Canyon Rd	HHW Event	2
Santa Clarita	Santa Clarita Park & Ride (County)	19201 Via Princessa	HHW Event	1
Santa Fe Springs	Fire Academy (County)	11400 Greenstone Ave	HHW Event	1
Sherman Oaks	Van Nuys Sherman Oaks Rec Ctr	14201 Huston St	HHW Event	1
Sierra Madre	City of Sierra Madre (County)	45 Mariposa St	HHW Event	1
Signal Hill	Smith Paint (Closed Jul 2018)	2875 Cherry Ave	Retail	
South Gate	South Gate Park (County)	4701 Tweedy Blvd	HHW Event	1
South Pasadena	Orchard Supply (Closed Aug 2018)	452 Fair Oaks Ave	Retail	
Sunland	Sunland Rec Center (City)	8651 Foothill Blvd	HHW Event	1
Sylmar	Sylmar Recreation Center (City)	13109 Borden Ave	HHW Event	1
Torrance	Normandale Playground (City)	22400 Halldale Ave	HHW Event	1
Torrance	Orchard Supply (Closed Sep 2018)	1930 Hawthorne Blvd	Retail	
Torrance	Parking Lot at Honda (County)	1919 Torrance Blvd	HHW Event	1
Van Nuys	Orchard Supply (Closed Oct 2018)	5960 Sepulveda Blvd	Retail	
West Covina	West Covina Maint Dept (County)	825 Sunset Ave	HHW Event	1
Whittier	Liberty Community Plaza (County)	14181 Telegraph Rd	HHW Event	1
Whittier	Orchard Supply (Closed Nov 2018)	15311 E Whittier Blvd	Retail	
Whittier	Rio Hondo College (County)	3600 Workman Mill Rd	HHW Event	1
Woodland Hills	Orchard Supply (Closed Nov 2018)	19800 Ventura Blvd	Retail	

### MADERA COUNTY (1)

Oakhurst	Yosemite High School (County)	50200 Rd 427	HHW Event	1
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### MARIN COUNTY (3)

Bolinas	Bolinas Fire Dept Mesa Park (City)	100 Mesa Rd	HHW Event	1
Point Reyes Station	Point Reyes Fire Station (City)	101 Fourth St	HHW Event	1
San Rafael	Orchard Supply (Closed Oct 2018)	1151 Andersen Dr	Retail	



## PAINTCARE SITES

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City/Town	Site Name	Address	Type	
<b>MENDOCINO COUNTY (8)</b>				
Boonville	Mendocino County Fair & Apple Show	14400 Highway 128	HHW Event	2
Comptche	Comptche Fire Department	8491 Flynn Creek Rd	HHW Event	1
Covelo	Covelo Transfer Station (HazMobile)	90500 Refuse Rd	HHW Event	1
Laytonville	Laytonville Fire Department	44950 Willis Ln	HHW Event	2
Point Arena	Point Arena Pier (HazMobile)	810 Port Rd	HHW Event	1
Sea Ranch	Sea Ranch North Fire Station	960 Annapolis Rd	HHW Event	5
Willits	Brooktrails Community Services	24860 Birch St	HHW Event	1
Willits	Willits Corporation Yard (HazMobile)	380 E Commercial St	HHW Event	4
<b>MERCED COUNTY (1)</b>				
Los Banos	Los Banos Fairgrounds (County)	403 F St	HHW Event	2
<b>MONTEREY COUNTY (17)</b>				
Aromas	A R Wilson Community Park (SVSWA)	300 Aromas Rd	HHW Event	1
Big Sur	Big Sur Multi-Agency Facility	47555 Highway 1	HHW Event	1
Bradley	Bradley Transfer Station (SVSMA)	53750 Bradley Rd	HHW Event	1
Gonzales	Fairview Middle School (SVSWA)	401 Fouth St	HHW Event	2
Greenfield	Greenfield Memorial Hall (SVSWA)	615 El Camino Real	HHW Event	1
Greenfield	Tri-Cities Disposal Yard (SVSWA)	621 El Camino Real	HHW Event	1
King City	King City High School (SVSWA)	720 Broadway St	HHW Event	3
Monterey	Monterey Peninsula College	980 Fremont St	HHW Event	1
Pajaro	Berry Bowl Parking Lot (SVSWA)	416 Salinas Rd	HHW Event	2
Pebble Beach	Pebble Beach Comm Services	3101 Forest Lake Rd	HHW Event	1
Salinas	Orchard Supply (Closed Nov 2018)	1067 N Davis Rd	Retail	
San Ardo	Monterey County DPW (SVSWA)	62544 Main St	HHW Event	1
San Lucas	San Lucas Elementary (SVSWA)	53675 San Benito St	HHW Event	2
Sand City	Orchard Supply (Closed Nov 2018)	800 Playa Ave	Retail	
Soledad	Shopping Center (SVSWA)	3016 H De La Rosa Sr St	HHW Event	1
Soledad	Soledad City Corp Yard (SVSWA)	1060 State St	HHW Event	1
Soledad	Soledad High School (SVSWA)	425 Gabilan Dr	HHW Event	1
<b>NAPA COUNTY (4)</b>				
Calistoga	County Fairgrounds (Upper Valley)	1435 N Oak St	HHW Event	1
Napa	Orchard Supply (Dropped Aug 2018)	3980 Bel Aire Plz	Retail	
St Helena	Rutherford Winery (Upper Valley)	1673 St Helena Hwy	HHW Event	1
Yountville	Yountville Corporation Yard	7501 Solano Ave	HHW Facility	



# PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 30 OF 51

City/Town	Site Name	Address	Type	
<b>NEVADA COUNTY (1)</b>				
Truckee	Truckee Tahoe Airport (PaintCare)	10356 Truckee Airport Rd	PaintCare Event	1
<b>ORANGE COUNTY (11)</b>				
Buena Park	Orchard Supply (Closed Nov 2018)	8030 Dale ave	Retail	
Cypress	Cypress Civic Center (City)	5275 Orange Ave	HHW Event	2
Huntington Beach	Orchard Supply (Closed Nov 2018)	10081 Adams Ave	Retail	
Irvine	Orchard Supply (Closed Nov 2018)	5715 Alton Pkwy	Retail	
La Habra	Parks Maintenance Division (City)	621 W Lambert Rd	HHW Event	3
Laguna Beach	Laguna Beach Maint Yard (City)	1900 Laguna Canyon Rd	HHW Event	1
Lake Forest	El Toro High School (City)	25255 Toledo Way	HHW Event	3
Mission Viejo	Orchard Supply (Closed Nov 2018)	24021 Marguerite Pkwy	Retail	
Tustin	Main Street Water Facility (City)	235 E Main St	HHW Event	1
Tustin	Orchard Supply (Closed Nov 2018)	1091 Old Irvine Blvd	Retail	
Yorba Linda	Orchard Supply (Closed Nov 2018)	17506 Yorba Linda Blvd	Retail	
<b>PLACER COUNTY (3)</b>				
Auburn	Gold Country Fairgrounds (Western	1273 High St	HHW Event	1
Colfax	Colfax High School (Recology)	25995 Ben Taylor Rd	HHW Event	1
Foresthill	Foresthill High School (Recology)	23319 Foresthill Rd	HHW Event	1
<b>PLUMAS COUNTY (1)</b>				
Portola	Delleker Transfer Station (County)	73980-A Industrial Way	HHW Event	1
<b>RIVERSIDE COUNTY (20)</b>				
Anza	Anza Transfer Station (County)	40329 Terwilliger Rd	HHW Event	1
Beaumont	Lamb Canyon Landfill (County)	16411 Lamb Canyon Rd	HHW Event	4
Blythe	County Administration Center (County)	260 N Broadway St	HHW Event	2
Cathedral City	Edom Hill Transfer Station (County)	70-100 Edom Hill Rd	HHW Event	4
Coachella	Bagdoura Park (County)	84625 Bagdad Ave	HHW Event	2
Corona	City of Corona City Hall (County)	400 S Vicentia Ave	HHW Event	4
Desert Center	Desert Center Landfill (County)	17 991 Kaiser Rd	HHW Event	1
Hemet	Hemet Corp Yard (PaintCare)	3777 Industrial Ave	PaintCare Event	2
Hemet	Vista Paint (Closed Mar 2019)	101 E Florida Ave	Retail	
Idyllwild	Riverside County Trans Maint Facility	25780 Johnson Rd	HHW Event	2
Indio	Riverside County Fair Grounds	46-350 Arabia St	HHW Event	2
La Quinta	La Quinta City Hall Parking Lot	78495 Calle Tampico	HHW Event	2
Lake Elsinore	Lake Elsinore HHWCF	512 N Langstaff St	HHW Facility	





## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 31 OF 51

City/Town	Site Name	Address	Type	
Mecca	Riverside County Sheriff (County)	91-260 Ave 66	HHW Event	2
Moreno Valley	Moreno Valley City Maint Facility	15670 Perris Blvd	HHW Event	2
Murrieta	Murrieta City Hall (County)	24601 Jefferson Ave	HHW Event	2
Perris	Fire Station (County)	21565 Steele Peak Dr	HHW Event	1
Perris	Mead Valley Community Center	21091 Rider St	HHW Event	2
Pinyon Pines	Pinyon Flats Transfer Station (County)	South End of Pinyon Flats Rd	HHW Event	2
Temecula	City Public Works Parking Lot	43200 Business Pk Dr	HHW Event	2

### SACRAMENTO COUNTY (3)

Antelope	Orchard Supply (Dropped Sep 2018)	4249 Elverta Rd	Retail	
Elk Grove	Orchard Supply (Closed Nov 2018)	7431 Laguna Blvd	Retail	
McClellan AFB	Visions Recycling (Closed Mar 2019)	4481 Kilzer Ave	Paint Recycler	

### SAN BERNARDINO COUNTY (7)

Helendale	Helendale Fire Station (County)	27089 Helendale Rd	HHW Event	1
Hesperia	Orchard Supply (Closed Oct 2018)	16824 Main St	Retail	
Needles	Needles City Yard (County)	112 Robuffa St	HHW Event	2
Trona	County Fire Station	83732 Trona Rd	HHW Facility	3
Twentynine Palms	Veterans Park (County)	6136 Adobe Rd	HHW Event	1
Wrightwood	County Trans/Flood Yard (County)	1450 State Hwy 2	HHW Event	1
Yucaipa	Yucaipa Equestrian Center (County)	13273 California St	HHW Event	1

### SAN DIEGO COUNTY (8)

Alpine	Joan MacQueen Middle School	2001 Tavern Rd	HHW Event	1
Carlsbad	City of Carlsbad (RSWA)	5815 El Camino Real	HHW Event	1
Chula Vista	Castle Park High School (City)	1395 Hilltop Dr	HHW Event	1
Fallbrook	Ingold Sports Park (County)	2551 Olive Hill Rd	HHW Event	1
Julian	Julian Library (County)	1850 CA-78	HHW Event	1
La Mesa	City of La Mesa HHWF	8184 Commercial St	HHW Facility	
San Diego	Orchard Supply (Dropped Aug 2018)	8780 Navajo Rd	Retail	
San Marcos	Orchard Supply (Closed Nov 2018)	177 S Las Posas Rd	Retail	

### SAN FRANCISCO COUNTY (2)

San Francisco	Lasts Paint (Closed Aug 2018)	2141 Mission St	Retail	
San Francisco	Orchard Supply (Closed Oct 2018)	2598 Taylor St	Retail	

### SAN JOAQUIN COUNTY (5)

Lodi	Lodi Transfer Station (County)	1333 E Turner Rd	HHW Event	1
Manteca	Orchard Supply (Closed Oct 2018)	189 W Louise Ave	Retail	





## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 32 OF 51

City/Town	Site Name	Address	Type	
Stockton	Orchard Supply (Closed Oct 2018)	1015 W Hammer Ln	Retail	
Tracy	Orchard Supply (Closed Oct 2018)	1975 W 11th St	Retail	
Tracy	Tracy City Hall (County)	333 Civic Center Dr	HHW Event	1

### SAN LUIS OBISPO COUNTY (2)

Paso Robles	Orchard Supply (Closed Nov 2018)	2005 Theatre Dr	Retail	
Pismo Beach	Orchard Supply (Closed Nov 2018)	825 Oak Park Blvd	Retail	

### SAN MATEO COUNTY (16)

Daly City	Daly City City Hall (County)	333 90th St	HHW Event	4
East Palo Alto	East Palo Alto City Hall (County)	2415 University Ave	HHW Event	1
Foster City	City Hall (County)	610 Foster City Blvd	HHW Event	2
Foster City	Orchard Supply (Closed Oct 2018)	1010 Metro Center Blvd	Retail	
Half Moon Bay	Half Moon Bay High School (County)	1 Lewis Foster Dr	HHW Event	1
La Honda	La Honda Corporation Yard (County)	59 Entrada Way	HHW Event	1
Menlo Park	Menlo Park Public Works (County)	333 Burgees Dr	HHW Event	2
Millbrae	Orchard Supply (Closed Sep 2018)	900 El Camino Real	Retail	
Pacifica	Recology of the Coast (County)	1046 Palmetto Ave	HHW Event	11
Portola Valley	Portola Valley Town Hall (County)	765 Portola Valley Rd	HHW Event	1
Redwood City	Orchard Supply (Closed Sep 2018)	2110 Middlefield Rd	Retail	
Redwood City	Redwood City Maint Yard (County)	1400 Broadway	HHW Event	6
San Carlos	Orchard Supply (Closed Aug 2018)	360 Industrial Rd	Retail	
San Mateo	County Event Center (PaintCare)	1346 Saratoga Dr	PaintCare Event	1
South San Francisco	Blue Line Transfer Station (County)	500 E Jamie Ct	HHW Event	11
South San Francisco	Orchard Supply (Closed Sep 2018)	2245 Gellert Blvd	Retail	

### SANTA BARBARA COUNTY (5)

Carpinteria	City Hall Parking Lot (City)	5775 Carpinteria Ave	HHW Event	1
Goleta	Orchard Supply (Closed Nov 2018)	125 N Fairview Ave	Retail	
Los Olivos	Santa Ynez Valley Transfer Station	404 Foxen Canyon Rd	HHW Event	1
New Cuyama	New Cuyama Transfer Station	5073 Highway 166	HHW Event	1
Santa Maria	Orchard Supply (Closed Oct 2018)	1950 S Broadway	Retail	

### SANTA CLARA COUNTY (16)

Los Altos	Egan Junior High School (County)	102 W Portola Ave	HHW Event	1
Milpitas	Orchard Supply (Closed Oct 2018)	125 N Milpitas Blvd	Retail	
Milpitas	Milpitas High School (County)	1285 Escuela Pkwy	HHW Event	1
Mountain View	Mountain View Corp Yard (County)	231 N Whishman Rd	HHW Event	1
Mountain View	Orchard Supply (Closed Oct 2018)	2555 Charleston Rd	Retail	



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 33 OF 51

City/Town	Site Name	Address	Type	
San Jose	Capitol Caltrain Station (PaintCare)	3400 Monterey Hwy @ Fehren	PaintCare Event	1
San Jose	Orchard Supply (Closed Nov 2018)	1751 E Capitol Expy	Retail	
San Jose	Orchard Supply (Closed Nov 2018)	5365 Prospect Rd	Retail	
San Jose	Orchard Supply (Closed Nov 2018)	5651 Cottle Rd	Retail	
San Jose	Orchard Supply (Closed Nov 2018)	377 Royal Ave	Retail	
San Jose	Orchard Supply (Closed Oct 2018)	1375 Blossom Hill Rd	Retail	
San Jose	Orchard Supply (Closed Oct 2018)	3000 Alum Rock Ave	Retail	
Santa Clara	City of Santa Clara DPW (County)	1700 Walsh Ave	HHW Event	4
Sunnyvale	Orchard Supply (Closed Nov 2018)	777 Sunnyvale Saratoga Rd	Retail	
Sunnyvale	Orchard Supply (Closed Nov 2018)	1601 Hollenbeck Ave	Retail	
Sunnyvale	Sunnyvale Coirporation Yard (County)	221 Commercial St	HHW Event	4

### SANTA CRUZ COUNTY (1)

Capitola	Orchard Supply (Closed Nov 2018)	1601 41st Ave	Retail	
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### SHASTA COUNTY (1)

Redding	Orchard Supply (Closed Nov 2018)	2340 Athens Ave	Retail	
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### SISKIYOU COUNTY (1)

Yreka	Yreka Transfer Station (PaintCare)	2420 Oberlin Rd	PaintCare Event	1
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### SONOMA COUNTY (2)

Petaluma	Orchard Supply (Closed Oct 2018)	1390 N McDowell Blvd	Retail	
Santa Rosa	Orchard Supply (Closed Oct 2018)	2230 Cleveland Ave	Retail	

### STANISLAUS COUNTY (11)

Hughson	Vacant Lot in Hughson (County)	3700 Walker Ln	HHW Event	1
Modesto	Modesto City (County)	1625 McHenry Ave	HHW Event	1
Modesto	Orchard Supply (Closed Oct 2018)	2800 Sisk Rd	Retail	
Modesto	Orchard Supply Closed Oct 2018)	1800 Oakdale Rd	Retail	
Newman	Newman Corporation Yard (County)	712 Fresno St	HHW Event	4
Oakdale	Oakdale Public Works (County)	455 S Fifth St	HHW Event	4
Patterson	Patterson Community Complex	1025 W Las Palmas Ave	HHW Event	4
Riverbank	Riverbank Corporation Yard (County)	2901 High St	HHW Event	4
Turlock	Orchard Supply (Closed Nov 2018)	3051 Geer Rd	Retail	
Turlock	Turlock Water Quality Control	901 S Walnut Ave	HHW Event	3
Waterford	Beard Park (County)	540 C St	HHW Event	1

### TRINITY COUNTY (2)

Hayfork	Hayfork Library (County)	6641 State Highway 3	HHW Event	1
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## PAINTCARE SITES

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City/Town	Site Name	Address	Type	
Weaverville	Trinity County Transfer Station	173 Tom Bell Rd	HHW Event	1
<b>TULARE COUNTY (1)</b>				
Visalia	Orchard Supply (Closed Oct 2018)	2230 W Walnut Ave	Retail	
<b>TUOLUMNE COUNTY (4)</b>				
Big Oak Flat	Groveland Big Oak Flat (County)	11240 Wards Ferry Rd	HHW Event	1
Sonora	Cal Sierra Disposal (County)	14959 Camage Ave	HHW Event	1
Sonora	Orchard Supply (Closed Oct 2018)	750 Mono Way	Retail	
Sonora	Sonora High School (PaintCare)	111 W School St	PaintCare Event	1
<b>VENTURA COUNTY (3)</b>				
Bell Canyon	Bus Stop in Bell Canyon (County)	Bell Canyon Rd	HHW Event	1
Fillmore	City of Fillmore (County)	743 Sespe Pl	HHW Event	2
Thousand Oaks	Orchard Supply (Closed Oct 2018)	1934 E Avenida De Los Arboles	Retail	
<b>YOLO COUNTY (3)</b>				
Clarksburg	Clarksburg Corp Yard (PaintCare)	51230 Clarksburg Rd	PaintCare Event	1
Esparto	Esparto Transfer Station (PaintCare)	27075 County Rd 19A	PaintCare Event	1
Woodland	Orchard Supply (Closed Oct 2018)	1350 E Main St	Retail	



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 35 OF 51

City/Town

Site Name

Address

Type

### 3. Large Volume Pick-Up Sites

579 Sites

#### COUNTY (5)

Orange	[Painting Contractor]	LVP
Roseville	[Painting Contractor]	LVP
San Diego	[Painting Contractor]	LVP
San Jose	[Residential Repaint]	LVP
San Marcos	[Cell Tower Install]	LVP

#### 94404 COUNTY (1)

San Mateo	[Condominium/nonprofit Corp]	LVP
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#### ALAMEDA COUNTY (30)

Berkeley	[Painting Contractor]	RLVP
Castro Valley	[Non Profit]	LVP
Dublin	[School or University]	LVP
Dublin	[School or University]	LVP
Emeryville	[Property Manager/Owner]	LVP
Emeryville	[Property Manager/Owner]	LVP
Fremont	[Drywall Contractor]	RLVP
Fremont	[Painting Contractor]	RLVP
Hayward	[Construction]	RLVP
Hayward	[Household]	LVP
Hayward	[Park District]	LVP
Hayward	[Sheet Metal/Machining Fabricator]	LVP
Hayward	[Painting Contractor]	LVP
Livermore	[Federal Government]	LVP
Livermore	[Painting Contractor]	LVP
Livermore	[Painting Contractor]	LVP
Livermore	[Painting Contractor]	LVP
Oakland	[Construction]	LVP
Oakland	[Construction]	LVP
Oakland	[Construction]	LVP
Oakland	[Painting Contractor]	RLVP
Oakland	[Painting Contractor]	LVP
Oakland	[Painting Contractor]	LVP
Oakland	[Painting Contractor]	RLVP
Oakland	[Painting Contractor]	LVP
Oakland	[Property Manager/Owner]	LVP



## PAINTCARE SITES

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City/Town	Site Name	Address	Type
Oakland	[Property Manager/Owner]		LVP
Oakland	[Roofing]		LVP
Pleasanton	[Painting Contractor]		RLVP
San Leandro	[Painting Contractor]		LVP
<b>BUTTE COUNTY (1)</b>			
Chico	[Painting Contractor]		LVP
<b>CALAVERAS COUNTY (2)</b>			
Arnold	[Hardware Store]		LVP
Murphys	[Painting Contractor]		LVP
<b>COLUSA COUNTY (1)</b>			
Maxwell	[Farm]		LVP
<b>CONTRA COSTA COUNTY (25)</b>			
Antioch	[Painting Contractor]		LVP
Antioch	[Painting Contractor]		LVP
Brentwood	[Painting Contractor]		LVP
Brentwood	[Painting Contractor]		RLVP
Concord	[Construction]		LVP
Concord	[Painting Contractor]		RLVP
Danville	[School or University]		LVP
Martinez	[City Government]		LVP
Martinez	[Household]		LVP
Martinez	[Painting Contractor]		RLVP
Martinez	[Painting Contractor]		LVP
Martinez	[Painting Contractor]		LVP
Moraga	[College]		LVP
Pacheco	[Painting Contractor]		LVP
Pinole	[Apartment Building Management]		LVP
Richmond	[Painting Contractor]		LVP
Richmond	[Painting Contractor]		LVP
Richmond	[Property Manager/Owner]		LVP
Richmond	[Painting Contractor]		RLVP
San Pablo	[Property Manager/Owner]		LVP
San Ramon	[Painting Contractor]		LVP
Walnut Creek	[Construction]		LVP
Walnut Creek	[Painting Contractor]		LVP
Walnut Creek	[Property Manager/Owner]		LVP
Walnut Creek	[Property Manager/Owner]		LVP



# PAINTCARE SITES

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City/Town	Site Name	Address	Type
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## EL DORADO COUNTY (5)

El Dorado Hills	[Construction]		LVP
El Dorado Hills	[Construction]		LVP
Placerville	[Hospital]		LVP
Placerville	[Household]		LVP
South Lake Tahoe	[Painting Contractor]		LVP

## FAIRFIELD COUNTY (1)

Fairfield	[Household]		LVP
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## FRESNO COUNTY (7)

Clovis	[City Government]		LVP
Clovis	[Painting Contractor]		LVP
Fresno	[Construction]		LVP
Fresno	[Household]		LVP
Fresno	[Painting Contractor]		LVP
Fresno	[Painting Contractor]		LVP
Fresno	[Painting Contractor]		LVP

## HUMBOLDT COUNTY (1)

Arcata	[University]		LVP
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## KERN COUNTY (3)

Bakersfield	[Hospital]		LVP
Bakersfield	[Painting Contractor]		LVP
Bakersfield	[School District]		LVP

## LOS ANGELES COUNTY (130)

Alhambra	[Household]		LVP
Arcadia	[Construction]		LVP
Arcadia	[Painting Contractor]		LVP
Artesia	[Painting Contractor]		LVP
Azusa	[Graffiti Abatement]		LVP
Bell Gardens	[Pest Control]		LVP
Bellflower	[Painting Contractor]		LVP
Bellflower	[Property Manager/Owner]		LVP
Bellflower	[Property Manager/Owner]		LVP
Burbank	[Construction]		LVP
Burbank	[Corporation]		LVP
Burbank	[Television Studio]		RLVP
Calabasas	[Painting Contractor]		LVP



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 38 OF 51

City/Town	Site Name	Address	Type
Calabasas	[Painting Contractor]		LVP
Carson	[Transportation Services]		LVP
Cerritos	[Construction]		LVP
Chatsworth	[General Contractor]		LVP
Chatsworth	[Painting Contractor]		RLVP
City of Industry	[Painting Contractor]		LVP
Commerce	[Hospital]		LVP
Commerce	[Property Manager/Owner]		LVP
Compton	[City Government]		LVP
Culver City	[Church / Non-Profit]		LVP
Culver City	[Property Manager/Owner]		LVP
Downey	[Apartment Building Management]		LVP
El Segundo	[Painting Contractor]		LVP
Gardena	[Painting Contractor]		LVP
Glendale	[Animation Studio]		LVP
Harbor City	[Hospital]		LVP
Inglewood	[Household]		LVP
Inglewood	[Property Manager/Owner]		LVP
La Mirada	[Painting Contractor]		LVP
La Puente	[Household]		LVP
Lakewood	[Property Manager/Owner]		LVP
Long Beach	[Graffiti ]		LVP
Long Beach	[Property Manager/Owner]		LVP
Long Beach	[Property Manager/Owner]		LVP
Long Beach	[Property Manager/Owner]		LVP
Long Beach	[University]		LVP
Los Angeles	[Apartment Building Management]		LVP
Los Angeles	[Apartment Building Management]		LVP
Los Angeles	[City Government]		LVP
Los Angeles	[Clothing]		LVP
Los Angeles	[Construction]		LVP
Los Angeles	[County Government]		LVP
Los Angeles	[Faith Based Ministries]		LVP
Los Angeles	[Furniture Manufacturer]		LVP
Los Angeles	[Hospital]		LVP
Los Angeles	[Hospital]		LVP
Los Angeles	[Household]		LVP
Los Angeles	[Household]		LVP





## PAINTCARE SITES

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City/Town	Site Name	Address	Type
Los Angeles	[Household]		LVP
Los Angeles	[Management]		LVP
Los Angeles	[Non Profit Humanitarian]		LVP
Los Angeles	[Non-Profit]		LVP
Los Angeles	[Painting Contractor]		RLVP
Los Angeles	[Painting Contractor]		LVP
Los Angeles	[Painting Contractor]		LVP
Los Angeles	[Painting Contractor]		LVP
Los Angeles	[Painting Contractor]		LVP
Los Angeles	[Painting Contractor]		LVP
Los Angeles	[Painting Contractor]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Property Manager/Owner]		LVP
Los Angeles	[Public transportation]		LVP
Los Angeles	[School or University]		LVP
Los Angeles	[School]		LVP
Los Angeles	[School]		LVP
Los Angeles	[Television Network]		LVP
Los Angeles	[University]		RLVP
Los Angeles	[University]		RLVP
Lynwood	[School District]		LVP
Manhattan Beach	[Painting Contractor]		LVP
North Hills	[Household]		LVP
North Hollywood	[Property Manager/Owner]		LVP
North Hollywood	[Property Manager/Owner]		LVP
Northridge	[Painting Company]		LVP
Norwalk	[Household]		LVP



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 40 OF 51

City/Town	Site Name	Address	Type
Palmdale	[Manufacturing]		LVP
Panorama City	[Painting Contractor]		LVP
Paramount	[School District]		LVP
Pasadena	[Assisted Living Facility]		LVP
Pasadena	[City Government]		LVP
Pasadena	[Construction]		LVP
Pasadena	[Property Manager/Owner]		LVP
Pasadena	[Property Manager/Owner]		LVP
Pasadena	[School District]		LVP
Pasadena	[School or University]		LVP
Playa Del Rey	[Property Manager/Owner]		LVP
Pomona	[Property Manager/Owner]		LVP
Pomona	[Property Manager/Owner]		LVP
Redondo Beach	[Apartment Building Management]		LVP
Redondo Beach	[School or University]		LVP
San Marino	[Painting Contractor]		LVP
San Marino	[School District]		LVP
San Pedro	[Property Manager/Owner]		LVP
San Pedro	[Property Manager/Owner]		LVP
Santa Clarita	[College]		LVP
Santa Clarita	[Property Manager/Owner]		LVP
Santa Fe Springs	[Construction]		LVP
Santa Fe Springs	[Painting Contractor]		LVP
Santa Fe Springs	[Painting Contractor]		LVP
Signal Hill	[Photography Studio]		LVP
South Gate	[Construction]		LVP
South Pasadena	[Property Manager/Owner]		LVP
Studio City	[Property Manager/Owner]		LVP
Studio City	[Property Manager/Owner]		LVP
Studio City	[Studio / Theme Park]		LVP
Sun Valley	[Sign Company]		LVP
Temple City	[School District]		LVP
Thousand Oaks	[Pharmaceuticals]		LVP
Torrance	[Household]		LVP
Torrance	[Property Manager/Owner]		LVP
Valencia	[Painting Contractor]		RLVP
Van Nuys	[Household]		LVP
Van Nuys	[Painting Contractor]		LVP



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 41 OF 51

City/Town	Site Name	Address	Type
West Covina	[Painting Contractor]		LVP
West Hills	[Household]		LVP
Whittier	[Painting Contractor]		RLVP
<b>MARIN COUNTY (4)</b>			
Point Reyes Station	[Painting Contractor]		LVP
San Rafael	[Painting Contractor]		RLVP
San Rafael	[Painting Contractor]		RLVP
San Rafael	[Painting Contractor]		LVP
<b>MARIPOSA COUNTY (1)</b>			
El Portal	[National Park Service]		LVP
<b>MERCED COUNTY (2)</b>			
Merced	[School District]		LVP
Merced	[School District]		LVP
<b>MONTEREY COUNTY (5)</b>			
Monterey	[Property Manager/Owner]		LVP
Salinas	[Construction]		LVP
Salinas	[Property Manager/Owner]		LVP
Seaside	[School or University]		LVP
Soledad	[Correctional Facility ]		LVP
<b>NAPA COUNTY (1)</b>			
American Canyon	[Painting Contractor]		RLVP
<b>NEVADA COUNTY (3)</b>			
Grass Valley	[Painting Contractor]		LVP
Truckee	[Painting Contractor]		RLVP
Truckee	[Painting Contractor]		LVP
<b>NORTH SAN DIEGO COUNTY (1)</b>			
Escondido	[Construction]		LVP
<b>ORANGE COUNTY (72)</b>			
Anaheim	[Apartment Building Management]		LVP
Anaheim	[Construction]		LVP
Anaheim	[General Contractor]		LVP
Anaheim	[Moving Company]		LVP
Anaheim	[Painting Contractor]		RLVP
Anaheim	[Painting Contractor]		RLVP
Anaheim	[Painting Contractor]		LVP



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 42 OF 51

City/Town	Site Name	Address	Type
Anaheim	[Painting Contractor]		LVP
Anaheim	[Painting Contractor]		LVP
Anaheim	[Painting Contractor]		LVP
Anaheim	[Property Manager/Owner]		LVP
Anaheim	[Property Manager/Owner]		LVP
Anaheim	[Property Manager/Owner]		LVP
Anaheim	[School or University]		LVP
Buena Park	[Amusement Park]		RLVP
BUENA PARK	[Apartment Building Management]		LVP
Costa Mesa	[Clothing Brand]		LVP
Fullerton	[Construction]		LVP
Garden Grove	[Construction]		LVP
Garden Grove	[Household]		LVP
Garden Grove	[Painting Contractor]		LVP
Garden Grove	[School District]		LVP
Garden Grove	[School or University]		LVP
Huntington Beach	[Painting Contractor]		LVP
Irvine	[Apartment Building Management]		LVP
Irvine	[Business Plaza]		LVP
Irvine	[Construction]		LVP
Irvine	[Construction]		LVP
Irvine	[Construction]		LVP
Irvine	[Painting Contractor]		LVP
Irvine	[Property Manager/Owner]		LVP
Irvine	[Property Manager/Owner]		LVP
Irvine	[Property Manager/Owner]		LVP
Irvine	[Property Manager/Owner]		LVP
Irvine	[Property Manager/Owner]		LVP
Irvine	[Property Manager/Owner]		LVP
Irvine	[University]		RLVP
Laguna Hills	[Retirement Community]		RLVP
Los Alamitos	[Hospital]		LVP
Los Alamitos	[Property Manager/Owner]		LVP
Mission Viejo	[Construction]		LVP
Mission Viejo	[Painting Contractor]		LVP
Mission Viejo	[Property Manager/Owner]		LVP
Newport Beach	[Painting Contractor]		LVP
Newport Beach	[Property Manager/Owner]		LVP



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 43 OF 51

City/Town	Site Name	Address	Type
Orange	[Construction]		LVP
Orange	[Construction]		LVP
Orange	[Construction]		LVP
Orange	[Hospital]		LVP
Orange	[Painting Contractor]		RLVP
Orange	[Painting Contractor]		LVP
Orange	[Painting Contractor]		LVP
Orange	[Painting Contractor]		LVP
Orange	[Painting Contractor]		LVP
Placentia	[Apartment Building Management]		LVP
Placentia	[Painting Contractor]		LVP
Rancho Santa Margarita	[Construction]		LVP
San Clemente	[Graffiti Removal]		LVP
San Clemente	[Painting Contractor]		LVP
San Juan Capistrano	[Painting Contractor]		LVP
Santa Ana	[Construction]		LVP
Santa Ana	[Construction]		LVP
Santa Ana	[Construction]		LVP
Santa Ana	[Graffiti Abatement]		LVP
Santa Ana	[Graffiti Removal ]		LVP
Santa Ana	[Painting Contractor]		LVP
Santa Ana	[Painting Contractor]		LVP
Santa Ana	[Painting Contractor]		LVP
Santa Ana	[School or University]		LVP
Stanton	[Painting Contractor]		LVP
Tustin	[Restaurant]		LVP
Yorba Linda	[Painting Contractor]		LVP

### PLACER COUNTY (7)

Lincoln	[Gaming and Resort]		LVP
Penryn	[Painting Contractor]		LVP
Rocklin	[Painting Contractor]		RLVP
Roseville	[Apartment Building Management]		LVP
Roseville	[Maintenance]		LVP
Roseville	[Painting Contractor]		LVP
Roseville	[Painting Contractor]		LVP

### RIVERSIDE COUNTY (31)

Beaumont	[School District]		LVP
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## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 44 OF 51

City/Town	Site Name	Address	Type
Cherry Valley	[Household]		LVP
Chino	[Painting Contractor]		LVP
Coachella	[City Government]		LVP
Corona	[Construction]		LVP
Corona	[Construction]		LVP
Corona	[Painting Contractor]		LVP
Corona	[Painting Contractor]		LVP
Corona	[Painting Contractor]		LVP
Corona	[Painting Contractor]		LVP
Corona	[Plastics Manufacturing]		LVP
Menifee	[Household]		LVP
Menifee	[RV Resort]		LVP
Moreno Valley	[Construction]		LVP
Moreno Valley	[Painting Contractor]		LVP
Murrieta	[Church]		LVP
Murrieta	[Non-Profit Charity]		LVP
Murrieta	[Painting Contractor]		LVP
Murrieta	[Painting Contractor]		LVP
Norco	[Painting Contractor]		RLVP
Norco	[Painting Contractor]		LVP
Palm Desert	[Painting Contractor]		LVP
Palm Springs	[School District]		LVP
Perris	[School District]		LVP
Riverside	[Construction]		LVP
Riverside	[Construction]		LVP
Riverside	[Household]		LVP
Riverside	[Painting Contractor]		LVP
Riverside	[Painting Contractor]		LVP
Riverside	[Painting Contractor]		LVP
Temecula	[Painting Contractor]		LVP

### SACRAMENTO COUNTY (17)

Elk Grove	[Painting Contractor]		LVP
Galt	[Painting Contractor]		LVP
Rancho Cordova	[Construction]		LVP
Rancho Cordova	[Painting Contractor]		LVP
Rancho Cordova	[Painting Contractor]		LVP
Rancho Cordova	[School District]		RLVP
Sacramento	[Construction]		RLVP



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 45 OF 51

City/Town	Site Name	Address	Type
Sacramento	[Construction]		LVP
Sacramento	[Construction]		LVP
Sacramento	[Household]		LVP
Sacramento	[Painting Contractor]		LVP
Sacramento	[Painting Contractor]		LVP
Sacramento	[Property Manager/Owner]		LVP
Sacramento	[Property Manager/Owner]		LVP
Sacramento	[Rental company]		LVP
Sacramento	[School District]		LVP
Wilton	[Household]		LVP

### SAN BENITO COUNTY (1)

Hollister	[Painting Contractor]		LVP
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### SAN BERNADINO COUNTY (1)

Joshua Tree	[School or University]		LVP
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### SAN BERNARDINO COUNTY (22)

Cedar Glen	[Painting Contractor]		LVP
Chino Hills	[Self Storage Facility]		LVP
Fontana	[Painting Contractor]		LVP
Fontana	[Painting Contractor]		LVP
Highland	[Tribe]		LVP
Loma Linda	[City Government]		LVP
Ontario	[Household]		LVP
Ontario	[Painting Contractor]		RLVP
Ontario	[Property Manager/Owner]		LVP
Ontario	[Property Manager/Owner]		LVP
Rancho Cucamonga	[Painting Contractor]		LVP
Rancho Cucamonga	[Painting Contractor]		RLVP
Rancho Cucamonga	[Painting Contractor]		RLVP
Rancho Cucamonga	[School District]		LVP
Rialto	[Painting Contractor]		LVP
San Bernardino	[Construction]		LVP
San Bernardino	[Household]		LVP
San Bernardino	[Painting Contractor]		LVP
San Bernardino	[Public Works]		LVP
San Bernardino	[School or University]		LVP
Upland	[Construction]		LVP
Upland	[Painting Contractor]		LVP





## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 46 OF 51

City/Town	Site Name	Address	Type
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### SAN DIEGO COUNTY (40)

Alpine	[Leisure Industry - Casino and Hotel]		LVP
Bonita	[Painting Contractor]		LVP
Carlsbad	[Property Manager/Owner]		LVP
Escondido	[Automotive repair and tire sales]		LVP
Escondido	[Household]		LVP
Escondido	[Painting Contractor]		LVP
La Jolla	[University]		RLVP
La Mesa	[Property Manger/Owner]		LVP
La Mesa	[School District]		LVP
Lakeside	[Property Manager/Owner]		LVP
Oceanside	[Historic Mission]		LVP
Oceanside	[Hospital]		LVP
Oceanside	[Landscaping]		LVP
Oceanside	[Painting Contractor]		RLVP
Oceanside	[Property Manager/Owner]		RLVP
Oceanside	[Property Manager/Owner]		LVP
Pala	[Casino, Hotel]		LVP
San Diego	[Airport]		LVP
San Diego	[Apartment Building Management]		LVP
San Diego	[City Government]		LVP
San Diego	[Construction]		LVP
San Diego	[Country Club]		LVP
San Diego	[Household]		LVP
San Diego	[Military Housing]		RLVP
San Diego	[Military Housing]		RLVP
San Diego	[Painting Contractor]		RLVP
San Diego	[Painting Contractor]		LVP
San Diego	[Painting Contractor]		LVP
San Diego	[Property Manager/Owner]		LVP
San Diego	[Property Manager/Owner]		LVP
San Diego	[School District]		RLVP
San Marcos	[Construction]		LVP
San Marcos	[Construction]		LVP
San Marcos	[Property Manager/Owner]		LVP
San Marcos	[Property Manager/Owner]		LVP
Santee	[Church]		LVP
Santee	[Painting Contractor]		LVP



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 47 OF 51

City/Town	Site Name	Address	Type
Spring Valley	[Household]		LVP
Vista	[Painting Contractor]		LVP
Vista	[School District]		LVP

### SAN FRANCISCO COUNTY (24)

San Francisco	[City Government]		RLVP
San Francisco	[Clothing]		LVP
San Francisco	[Construction]		LVP
San Francisco	[Construction]		LVP
San Francisco	[Construction]		LVP
San Francisco	[Hospital]		LVP
San Francisco	[Household]		LVP
San Francisco	[Household]		LVP
San Francisco	[Household]		LVP
San Francisco	[Household]		LVP
San Francisco	[Office Space Rental]		LVP
San Francisco	[Opera House]		LVP
San Francisco	[Paint Retail]		LVP
San Francisco	[Painting Contractor]		RLVP
San Francisco	[Painting Contractor]		LVP
San Francisco	[Painting Contractor]		LVP
San Francisco	[Painting Contractor]		LVP
San Francisco	[Painting Contractor]		LVP
San Francisco	[Parking Company]		LVP
San Francisco	[Property Manager/Owner]		LVP
San Francisco	[Property Manager/Owner]		LVP
San Francisco	[Property Manager/Owner]		LVP
San Francisco	[Property Manager/Owner]		LVP
San Francisco	[University]		LVP

### SAN JOAQUIN COUNTY (9)

Escalon	[Household]		LVP
Lodi	[Roofing, Solar & Painting]		LVP
Sacramento	[Sign Company]		LVP
Stockton	[Construction]		LVP
Stockton	[Construction]		LVP
Stockton	[Public Housing]		LVP
Stockton	[Transit Agency]		LVP
Tracy	[Household]		LVP



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 48 OF 51

City/Town	Site Name	Address	Type
Tracy	[Painting Contractor]		LVP
<b>SAN LUIS OBISPO COUNTY (11)</b>			
Atascadero	[Painting Contractor]		LVP
Cambria	[Household]		LVP
Morro Bay	[Painting Contractor]		LVP
Paso Robles	[Painting Contractor]		LVP
Paso Robles	[Painting Contractor]		LVP
Paso Robles	[State Corrections Facility]		LVP
San Luis Obispo	[Construction]		RLVP
San Luis Obispo	[Painting Contractor]		RLVP
San Luis Obispo	[School or University]		LVP
San Luis Obispo	[School]		LVP
San Luis Obispo	[Software]		LVP
<b>SAN MATEO COUNTY (15)</b>			
Belmont	[Construction]		LVP
Burlingame	[Household]		LVP
Foster City	[Property Manager/Owner]		LVP
Half Moon Bay	[Household]		LVP
Half Moon Bay	[State Government]		LVP
Millbrae	[Hotel]		LVP
Millbrae	[Property Manager/Owner]		LVP
Pacifica	[School District]		LVP
Portola Valley	[Household]		LVP
Redwood City	[Painting Contractor]		RLVP
San Mateo	[City Government]		LVP
San Mateo	[County Government]		LVP
South San Francisco	[Construction]		LVP
South San Francisco	[Painting Contractor]		RLVP
Woodside	[Household]		LVP
<b>SANTA BARBARA COUNTY (10)</b>			
Buellton	[Painting Contractor]		LVP
Goleta	[Painting Contractor]		LVP
Lompoc	[Painting Contractor]		LVP
Santa Barbara	[Painting Contractor]		LVP
Santa Barbara	[Painting Contractor]		LVP
Santa Barbara	[Painting Contractor]		LVP
Santa Barbara	[School or University]		RLVP



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 49 OF 51

City/Town	Site Name	Address	Type
Santa Maria	[Painting Contractor]		LVP
Santa Maria	[Painting Contractor]		LVP
Santa Maria	[Property Manager/Owner]		LVP

### SANTA CLARA COUNTY (36)

Campbell	[Construction]		LVP
Campbell	[Painting Contractor]		LVP
Campbell	[Painting Contractor]		RLVP
Campbell	[Painting Contractor]		RLVP
Campbell	[School District]		LVP
Fremont	[Painting Contractor]		RLVP
Morgan Hill	[Construction]		RLVP
Morgan Hill	[Household]		LVP
Morgan Hill	[Painting Contractor]		LVP
Mountain View	[Painting Contractor]		LVP
Mountain View	[Technology]		LVP
Palo Alto	[City Government]		RLVP
San Jose	[Construction]		LVP
San Jose	[Construction]		LVP
San Jose	[Household]		LVP
San Jose	[Non Profit]		LVP
San Jose	[Painting Contractor]		RLVP
San Jose	[Painting Contractor]		RLVP
San Jose	[Painting Contractor]		LVP
San Jose	[Painting Contractor]		RLVP
San Jose	[Painting Contractor]		LVP
San Jose	[Painting Contractor]		LVP
San Jose	[Painting Contractor]		LVP
San Jose	[Painting Contractor]		LVP
San Jose	[Property Manager/Owner]		LVP
San Jose	[Property Manager/Owner]		LVP
Santa Clara	[Data Center]		LVP
Santa Clara	[Painting Contractor]		RLVP
Santa Clara	[Painting Contractor]		RLVP
Santa Clara	[Painting Contractor]		LVP
Santa Clara	[Painting Contractor]		LVP
Santa Clara	[Painting Contractor]		LVP
Santa Clara	[University]		LVP



## PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 50 OF 51

City/Town	Site Name	Address	Type
Santa Clara	[Painting Contractor]		LVP
Sunnyvale	[Construction]		LVP
<b>SANTA CRUZ COUNTY (1)</b>			
Santa Cruz	[Painting Contractor]		LVP
<b>SANTA MONICA COUNTY (1)</b>			
Santa Monica	[Property Manager/Owner]		LVP
<b>SISKIYOU COUNTY (1)</b>			
Tulelake	[City Government]		LVP
<b>SOLANO COUNTY (8)</b>			
Benicia	[Construction]		LVP
Fairfield	[School District]		LVP
Fairfield	[Sign Company]		LVP
Vacaville	[Apartment Building Management]		LVP
Vacaville	[Painting Contractor]		LVP
Vacaville	[Painting Contractor]		LVP
Vacaville	[Painting Contractor]		LVP
Vallejo	[Painting Contractor]		LVP
<b>SONOMA COUNTY (18)</b>			
Healdsburg	[School]		LVP
Petaluma	[Apartment Building Management]		LVP
Petaluma	[Hotel]		LVP
Petaluma	[Hotel]		LVP
Petaluma	[Painting Contractor]		LVP
Petaluma	[Painting Contractor]		RLVP
Petaluma	[School District]		LVP
Petaluma	[School or University]		LVP
Rohnert Park	[Apartment Building Management]		LVP
Rohnert Park	[Household]		LVP
Rohnert Park	[Painting Contractor]		RLVP
Santa Rosa	[Apartment Complex/Building]		LVP
Santa Rosa	[Construction]		LVP
Santa Rosa	[Construction]		LVP
Santa Rosa	[Property Manager/Owner]		LVP
Santa Rosa	[Property Manager/Owner]		LVP
Santa Rosa	[Retailer - Paint]		LVP
Sebastopol	[Senior Living Facility]		LVP



# PAINTCARE SITES

FY2019 PAINTCARE SITES IN CALIFORNIA - PAGE 51 OF 51

City/Town

Site Name

Address

Type

## STAINSLAUS COUNTY (1)

Modesto	[Wholesale - Cosmetics ]	LVP
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## STANISLAUS COUNTY (10)

Ceres	[Painting Contractor]	LVP
Hughson	[Construction]	LVP
Modesto	[Household]	LVP
Modesto	[Painting Contractor]	RLVP
Modesto	[Painting Contractor]	RLVP
Modesto	[Painting Contractor]	LVP
Modesto	[Painting Contractor]	LVP
Modesto	[Painting Contractor]	LVP
Riverbank	[Painting Contractor]	LVP
Salida	[Painting Contractor]	LVP

## SUTTER COUNTY (1)

Sutter	[Painting Contractor]	LVP
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## TULARE COUNTY (3)

Exeter	[Painting Contractor]	LVP
Exeter	[Painting Contractor]	LVP
Tulare	[School District]	LVP

## TUOLUMNE COUNTY (2)

Groveland	[Property Manager/Owner]	LVP
Sonora	[Painting Contractor]	LVP

## TURLOCK COUNTY (1)

Turlock	[Painting Contractor]	LVP
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## VENTURA COUNTY (5)

Calabasas	[Household]	LVP
Camarillo	[Construction]	LVP
Oxnard	[Property Manager/Owner]	LVP
Simi Valley	[Construction]	LVP
Thousand Oaks	[Property Manager/Owner]	LVP

## YOLO COUNTY (2)

Davis	[Apartment Building Management]	LVP
Esparto	[Beekeeping]	LVP

## Appendix Section B



**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Financial Statements  
Including Report Required by  
Public Resources Code Section 48700,  
and Independent Auditors' Report

June 30, 2019

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Financial Statements  
June 30, 2019

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of  
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare") California Architectural Paint Recovery Program ("the Program"), which comprise the statement of financial position as of June 30, 2019; the related statements of activities, functional expenses, and cash flows for the year then ended; and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

***Auditor's Responsibility (continued)***

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Program as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also used our report dated September 24, 2019, on our consideration of PaintCare's internal control over the Program's financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering PaintCare's internal control over the Program's financial reporting and compliance.

Handwritten signature of Rogers & Company PLLC in black ink.

Vienna, Virginia  
September 24, 2019

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Statement of Financial Position  
June 30, 2019

**Assets**

Accounts receivable, net	\$ 3,893,714
Due from PaintCare Inc.	<u>51,224,252</u>

Total assets	<u><u>\$ 55,117,966</u></u>
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**Liabilities and Net Assets**

**Liabilities**

Accounts payable and accrued expenses	\$ 5,605,671
Grants payable	<u>100,000</u>

Total liabilities	<u>5,705,671</u>
-------------------	------------------

**Net Assets**

Without donor restrictions	<u>49,412,295</u>
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Total net assets	<u>49,412,295</u>
------------------	-------------------

Total liabilities and net assets	<u><u>\$ 55,117,966</u></u>
----------------------------------	-----------------------------

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Statement of Activities  
For the Year Ended June 30, 2019

<b>Operating Revenue and Support</b>	
Paint recovery fees	\$ 34,611,457
	<hr/>
Total operating revenue and support	34,611,457
	<hr/>
<b>Expenses</b>	
Program and delivery services:	
Collection support	3,134,672
Transportation and processing	22,661,082
Communication	3,394,905
Legal fees	201,033
State agency administrative fees	224,526
Other program expenses	1,147,529
	<hr/>
Total program and delivery services	30,763,747
	<hr/>
General and administrative	2,855,647
	<hr/>
Total expenses	33,619,394
	<hr/>
<b>Change in Net Assets from Operations</b>	992,063
	<hr/>
<b>Non-Operating Activities</b>	
Investment allocation	2,567,226
	<hr/>
<b>Change in Net Assets</b>	3,559,289
	<hr/>
<b>Net Assets, beginning of year</b>	45,853,006
	<hr/>
<b>Net Assets, end of year</b>	\$ 49,412,295
	<hr/> <hr/>

*See accompanying notes.*

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Statement of Functional Expenses  
For the Year Ended June 30, 2019

	Program and Delivery Services	General and Administrative	Total
Salaries and related benefits	\$ 812,614	\$ -	\$ 812,614
Collection support	3,134,671	-	3,134,671
Transportation and processing	22,661,082	-	22,661,082
Communications	3,394,905	-	3,394,905
State agency administrative fees	224,526	-	224,526
Professional fees	25,432	-	25,432
Legal fees	201,033	-	201,033
Travel	156,565	-	156,565
Meetings	10,542	-	10,542
Office and supplies	3,443	-	3,443
Subscriptions and publications	5,002	-	5,002
Professional development	27,506	-	27,506
Research and development grant	100,000	-	100,000
Other expenses	6,426	-	6,426
Allocation of corporate activities	-	2,855,647	2,855,647
<b>Total Expenses</b>	<b>\$ 30,763,747</b>	<b>\$ 2,855,647</b>	<b>\$ 33,619,394</b>



**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Statement of Cash Flows  
For the Year Ended June 30, 2019

**Cash Flows from Operating Activities**

Change in net assets	\$ 3,559,289
Adjustments to reconcile change in net assets to net cash used in operating activities:	
Change in allowance for doubtful accounts receivable	-
Change in operating assets and liabilities:	
(Increase) decrease in:	
Accounts receivable	261,546
Due from PaintCare Inc.	(4,809,977)
Prepaid expenses	825
Increase in:	
Accounts payable and accrued expenses	888,317
Grants payable	100,000
	<hr/>
Net cash used in operating activities	<hr/> -
<b>Net Change in Cash</b>	-
<b>Cash, beginning of year</b>	<hr/> -
<b>Cash, end of year</b>	<hr/> \$ - <hr/>

*See accompanying notes.*

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Notes to Financial Statements  
June 30, 2019

**1. Nature of Operations**

The California Architectural Paint Recovery Program (“the Program”) is authorized by Public Resources Code Section 48700 to implement measures to require paint manufactures to develop and implement a program to collect, transport, and process postconsumer paint to reduce the costs and environmental impacts of the disposal of postconsumer paint in California. The Program is administered by PaintCare Inc. (“PaintCare”).

PaintCare, a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009. The paint stewardship legislation guides an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare.

**2. Summary of Significant Accounting Policies**

Basis of Accounting and Presentation

The Program’s financial statements are prepared on the accrual basis of accounting. Net assets without donor restrictions represent funds that are not subject to donor-imposed stipulations and are available for support of the Program’s operations. There were no assets with donor restrictions as of June 30, 2019.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due for post-consumer paint recovery fees. The Program provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written-off against the related allowance. At June 30, 2019, an allowance of \$37,368 was recognized.

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Notes to Financial Statements  
June 30, 2019

**2. Summary of Significant Accounting Policies (continued)**

Investment Allocation

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

Communications Costs

On behalf of the Program, PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$3,394,905 for the year ended June 30, 2019, and are included in the accompanying statement of activities.

Revenue Recognition

The Program recognizes revenue from post-consumer paint recovery fees at the time the architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the Program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the Program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payment are due by the end of the month following the reporting period.

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Notes to Financial Statements  
June 30, 2019

**2. Summary of Significant Accounting Policies (continued)**

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Adopted Accounting Pronouncement

On August 18, 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities* (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Program has implemented ASU 2016-14 and has adjusted the presentation in these financial statements accordingly.

Subsequent Events

In preparing these financial statements, the Program has evaluated events and transactions for potential recognition or disclosure through September 24, 2019, the date the financial statements were available to be issued.

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Notes to Financial Statements  
June 30, 2019

**3. Liquidity and Availability**

The Program has \$3,893,714 of financial assets available within one year of the statement of financial position date. There are additional liquid assets available to the Program that are the liquid assets of PaintCare as a whole. PaintCare strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures for the Program. Financial assets in excess of daily cash requirements are handled and invested in money market funds and highly liquid securities by PaintCare.

At June 30, 2019, financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, consist of net accounts receivable totaling \$3,893,714.

**4. Related Party**

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. ACA serves its members as an advocate on legislative, regulatory, and judicial issues at the federal, state, and local levels. ACA also provides members with such services as research and technical information, statistical management information, legal guidance, and community service project support and acts as a forum for the exchange of information and ideas among the industry and its business partners. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint, including the recovery program pursuant to Public Resources Code Section 48700. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Notes to Financial Statements  
June 30, 2019

**4. Related Party (continued)**

For the year ended June 30, 2019, total administrative fees charged by ACA to PaintCare were \$2,151,624, and of this amount, \$1,355,986 related to the Program. At June 30, 2019, PaintCare owed the Program \$51,224,252 related to paint recovery fees that are being held on behalf of the Program and are included in the accompanying statement of financial position.

**5. Methods Used for Allocation of Expenses from Management and General Activities**

The financial statements report certain categories of expenses using the direct allocation method. Each expense is assigned to a functional category based on direct usage.

**6. Income Taxes**

The Program itself is not subject to income taxes. The steward of the Program, PaintCare, is recognized as a tax-exempt organization under Internal Revenue Code Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities.

## **SUPPLEMENTARY REPORTS**

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**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED  
ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE  
WITH *GOVERNMENT AUDITING STANDARDS***

To the Board of Directors of  
PaintCare Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of PaintCare Inc. ("PaintCare") California Architectural Paint Recovery Program ("the Program"), which comprise the statement of financial position as of June 30, 2019; the related statements of activities, functional expenses, and cash flows for the year then ended; and the related notes to the financial statements; and have issued our report thereon dated September 24, 2019.

***Internal Control over Financial Reporting***

In planning and performing our audit of the financial statements, we considered PaintCare's internal control over financial reporting ("internal control") over the Program to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of PaintCare's internal control over the Program. Accordingly, we do not express an opinion on the effectiveness of PaintCare's internal control over the Program.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

***Internal Control over Financial Reporting (continued)***

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether the Program's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

***Purpose of this Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "Rogers & Company PLLC". The signature is stylized, with the "R" being particularly large and the "&" symbol being clearly visible.

Vienna, Virginia  
September 24, 2019

**EXAMINATION REPORT OVER COMPLIANCE WITH THE  
FINANCIAL ASPECTS OF THE PUBLIC RESOURCES CODE  
SECTION 48700, AND TITLE 14, DIVISION 7, CHAPTER 11,  
ARTICLE 2 OF THE CALIFORNIA CODE OF REGULATIONS**

To the Board of Directors of  
PaintCare Inc.

We have examined PaintCare Inc. ("PaintCare") California Architectural Paint Recovery Program's ("the Program") compliance with the financial aspects of the Public Resources Code Section 48700, and Title 14, Division 7, Chapter 11, Article 2 of the California Code of Regulations during the year ended June 30, 2019. Management is responsible for PaintCare's compliance with those requirements. Our responsibility is to express an opinion on PaintCare's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and, accordingly, included examining, on a test basis, evidence about PaintCare's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on PaintCare's compliance with specified requirements.

In our opinion, PaintCare complied, in all material respects, with the financial aspects of the Public Resources Code Section 48700, and Title 14, Division 7, Chapter 11, Article 2 of the California Code of Regulations during the year ended June 30, 2019.

This report is intended solely for the information and use of the Board of Directors, management, and the California Department of Resources Recycling and Recovery, and is not intended to be and should not be used by anyone other than these specified parties.



Vienna, Virginia  
September 24, 2019

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Schedule of Findings  
For the Year Ended June 30, 2019

**Section I – Summary of Independent Auditors’ Results**

***Financial Statements***

Type of auditor’s report issued:	Unmodified		
Internal control over financial reporting:			
• Material weakness(es) identified?	_____ Yes	<u>  X  </u> No	
• Significant deficiency(ies) identified that are not considered to be material weaknesses?	_____ Yes	<u>  X  </u> None reported	
Noncompliance material to financial statements noted?	_____ Yes	<u>  X  </u> No	

**Section II – Financial Statement Findings**

There were no financial statement findings reported during the 2019 audit.

## Appendix Section C



## California Paint Stewardship Program

*Each year about 780 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?*

California's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

## PaintCare Products

*These products have fees when you buy them and are accepted for free at drop-off sites:*

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

*Leaking, unlabeled and empty containers are not accepted at drop-off sites.*

## ⊘ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



# Recycle

with PaintCare



CALIFORNIA

## Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout California. To find your nearest drop-off site, use PaintCare's search tool at [www.paintcare.org](http://www.paintcare.org) or call our hotline at (855) 724-6809.

## How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish — even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



## What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

## Who Can Use the Program?

**People** bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

**Businesses** (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

## Large Volume Pick-Up

If you have at least 200 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.

## PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

- \$ 0.00 Half pint or smaller
- \$ 0.35 Larger than half pint and smaller than 1 gallon
- \$ 0.75 1 Gallon
- \$ 1.60 Larger than 1 gallon up to 5 gallons

## Not a Deposit

The fee is not a deposit — it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

## Contact Us

To learn more or find a drop-off site, please visit [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809.



## Mini Card



**It's easy to recycle  
your leftover paint,  
stain and varnish.**

*Recycle with PaintCare*

Find a drop-off site near you:  
**(855) 724-6809 • [www.paintcare.org](http://www.paintcare.org)**

**Buy right.  
Use it up.  
Recycle the rest.**

*Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.*

#### **LEARN MORE**

Visit [www.paintcare.org](http://www.paintcare.org) or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.





# Paint Recycling Program

## About the PaintCare Program

### PAINTCARE

Paint manufacturers created PaintCare, a non-profit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that adopt paint stewardship laws.

#### ✓ PAINTCARE PRODUCTS

*These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:*

- Latex house paints (acrylic, water-based)
- Oil-based house paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

#### ✗ NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

### FEES

PaintCare fees are applied to the purchase price of architectural paint sold in the state as required by state law. Fees are applied to each container and vary by the size of the container as follows:

Half pint or smaller	\$ 0.00
Larger than half pint and smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon up to 5 gallons	\$ 1.60

*For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809.*



Recycle with PaintCare

XX-PIEN-0717

# WE CAN HELP Recycle YOUR PAINT

[www.paintcare.org](http://www.paintcare.org)

## Paint Recycling Made Easy

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.



## What types of paint products can be recycled with PaintCare?



### PAINTCARE PRODUCTS

#### (YOU CAN RECYCLE THESE)

These products have fees when you buy them and are accepted for free when you drop them off for recycling:

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings



### NON-PAINTCARE PRODUCTS

Leaking, unlabeled, and empty containers are not accepted.

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

### PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$ 0.00
Larger than half pint and smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon up to 5 gallons	\$ 1.60

LEARN MORE: Please ask for a PaintCare program brochure, visit [www.paintcare.org](http://www.paintcare.org), or call (855) 724-6809.



## Information for Painting Contractors

UPDATED — JUNE 2019

### California's Paint Stewardship Program began October 2012.

The California Paint Stewardship law requires paint manufacturers to set up and operate a paint stewardship program in California. The program is funded by a fee on each container of architectural paint sold in the state. The program sets up drop-off sites at retail stores and other sites throughout the state where households and businesses are able to take most types of leftover paint for recycling, free of charge.

#### Paint Stewardship

The American Coatings Association (ACA) worked with various stakeholders interested in the management of postconsumer paint to develop a Paint Stewardship Program in the United States. PaintCare Inc. is a nonprofit organization established by ACA to implement the program on behalf of paint manufacturers in states that adopt paint stewardship laws. PaintCare operates programs in California, Colorado, Connecticut, the District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont. PaintCare is currently developing a program for Washington, expected to launch in 2020.

The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each PaintCare state.



#### Fees and Funding

As required by state law, a paint stewardship assessment (PaintCare Fee) must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for leftover, postconsumer paint, and for the transportation, recycling, and proper disposal of that paint. The fees also pay for consumer education and program administrative costs.

The fees are based on container size as follows:

\$ 0.00 — Half pint or smaller

\$ 0.35 — Larger than half pint up to smaller than 1 gallon

\$ 0.75 — 1 gallon

\$ 1.60 — Larger than 1 gallon up to 5 gallons

The law also requires that each distributor and retailer include the PaintCare Fee with their sale price of architectural paint sold in the state. Displaying the fee on invoices and receipts is not mandatory for distributors or retailers; however, PaintCare encourages them to show the fee and list it as PaintCare Fee to aid in customer and dealer education and to ensure transparency.

#### Notice for Painting Contractors

It is expected that contractors will pass the fees on to their customers in order to recoup the fees they pay on the product.

When estimating jobs, contractors should take these fees into account by checking with your suppliers to make sure the quotes for paint products include the fees. You should also let your customers know that you will be including these fees in your quotes.

## New Paint Drop-Off Sites

PaintCare has established more than 800 paint drop-off sites across California. Most drop-off sites are at paint stores. Other sites include certain solid waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.

## Use of Retail Drop-Off Sites by Businesses

Retail drop-off sites provide a convenient and no cost recycling option for painting contractors and other businesses. Businesses that generate less than 220 pounds of hazardous waste\* per month will be able to use these sites to recycle all program products (both water and oil-based) with some restrictions on quantities per month.

Larger businesses (those that generate more than 220 pounds of hazardous waste per month) may use the drop-off sites for their water-based program products only; they are not able to use the sites for oil-based paint or other solvent-based products.

*\*220 pounds is about 20-30 gallons of paint. When counting how much hazardous waste you generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex and other water-based paint does not count toward the 220 pound monthly total.*



## Pick-Up Service for Large Volumes

Businesses with at least 200 gallons of postconsumer paint to recycle may qualify to have their paint picked up by PaintCare at no additional cost. To learn more about this service or to request an appointment, please visit [www.paintcare.org/pickup](http://www.paintcare.org/pickup) or call (855) 724-6809.

## WHAT PRODUCTS ARE COVERED?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold.

PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

### PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

### Non-PaintCare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes





## *Large Volume Pick-Up (LVP) Service*

UPDATED — OCTOBER 2018

**PaintCare offers a free pick-up service to painting contractors, property managers, households, and others with large amounts of leftover architectural paint.**

### **Who is PaintCare?**

PaintCare Inc. is a non-profit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

### **Paint Drop-Off Sites**

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809.

### **Large Volume Pick-Ups**

For those who have accumulated a large volume of paint, PaintCare also offers a pick-up service. Large volume means at least 200 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 200 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

### **Drums and Bulked Paint Are Not Accepted**

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

### **HOW TO REQUEST A LARGE VOLUME PICK-UP**

#### **1) Sort and count your paint**

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

#### **2) Fill out the LVP Request Form and send it in**

Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare online or by email, fax, or regular mail. (Visit [www.paintcare.org](http://www.paintcare.org) or call PaintCare for the form.)

### **Scheduling**

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the requirements. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

### **On the Day of Your Pick-Up**

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



Businesses, please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

*Note: Paint must be in original containers and not leaking.*

### Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

### Limits on Businesses

To use the program for oil-based products, your waste must qualify as exempt under federal (40 CFR § 262.14) and state/local hazardous waste generator rules. Most notably, these rules require that your business (a) generates no more than 220 pounds (about 20-30 gallons, depending on type) of hazardous waste per month, and (b) accumulates no more than 2,200 pounds (approximately 220 gallons) of hazardous waste at any given time. If your business fails to qualify as an exempt generator, it will not be able to use the program for oil-based products. For more information on the federal hazardous generator rules, please go to [www.paintcare.org/limits](http://www.paintcare.org/limits).

*Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.*

### If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

### What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

### PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

### NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes

## Appendix Section D



CALIFORNIA ARCHITECTURAL PAINT RECOVERY PROGRAM

901 New York Avenue NW, Suite 300W

Washington DC 20001

(855) 724-6809

Fax: (855) 385-2020

[www.paintcare.org](http://www.paintcare.org)

## Guidelines for Retailer Drop-Off Sites

July 28, 2017

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### Contact Information

<i>Site Name:</i>	
<i>Site Address:</i>	
<i>Mailing Address (if different):</i>	
<i>Site Contact 1. Name/Phone:</i>	
<i>Site Contact 2. Name/Phone:</i>	
<i>PaintCare Contact Name:</i>	
<i>PaintCare Contact Phone/Email:</i>	
<i>Hauler Company Name:</i>	
<i>Hauler Contact Name:</i>	
<i>Hauler Contact Phone/Email:</i>	
<i>CUPA Contact Name/Phone:</i>	<i>Haz Mat Business Plan? (y/n)</i>



# PaintCare® Drop-Off Sites

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## Legislation

In 2010, Governor Schwarzenegger signed Assembly Bill 1343 creating the California Architectural Paint Recovery Program. The new law requires paint manufacturers to develop and implement a program to collect, transport, and process post-consumer paint and other architectural coatings to reduce the costs and environmental impacts of their disposal in California. The program's primary goals are to: (1) reduce the generation of post-consumer architectural coatings; (2) promote reuse/using up post-consumer architectural coatings; and (3) ensure proper recycling and disposal at their end-of-life.

---

## About PaintCare

The law allows for the formation of a non-profit stewardship organization to implement the program. To serve this purpose, PaintCare Inc. was formed by the American Coatings Association (ACA), the non-profit trade association for the paint and coatings industry. PaintCare submitted a management plan to the California Department of Resources Recycling and Recovery (CalRecycle) on behalf of paint manufacturers in April 2012. The Department approved the Plan on July 19, 2012. The California program began 90 days after Plan approval – on October 19, 2012.

Various studies have demonstrated that between 3% and 10% of all paint purchased is “leftover” – goes unused. To capture this paint, PaintCare will pay for storage containers, transportation and recycling/proper disposal for leftover paint delivered to contracted collection locations like yours. PaintCare will also conduct extensive public outreach about the Program, and promote your store as a Drop-Off Site.

Before the PaintCare Program (“Program”), California residents and businesses recycled or disposed of paint through government-sponsored household hazardous waste (HHW) programs or through a hazardous waste management company. The PaintCare Program increases recycling opportunities for California consumers by partnering with hundreds of retail and reuse stores throughout the state to serve as paint Drop-Off Sites.

---

## PaintCare Provides

Once a contract is established between PaintCare and the Drop-Off Site, the Program will provide the following:

- Paint storage Collection Bins (usually 1 cubic yard containers)
  - Labels for paint Collection Bins
  - Spill kit (upon request)
  - Recordkeeping forms and/or log book
  - Poster identifying your site as a PaintCare Drop-Off Site
  - Educational print materials for your customers
-

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**PaintCare Does  
Not Provide**

The Program does not provide personal protective equipment (PPE) or gear that may be required by the U.S. Occupational Safety and Health Administration (OSHA) or California occupational and safety regulations for your place of work. It is your site's responsibility to provide appropriate PPE for your workplace.

PaintCare has no authority and disclaims any responsibility to manage, direct, or supervise your employees, representatives, or agents, including how they perform the work and achieve compliance with applicable Law. PaintCare does not have responsibility for making day-to-day and critical decisions regarding the Services that you provide.

---

**Who Can Be  
a Drop-Off Site**

PaintCare Drop-Off Sites may be any of the following:

- Municipal household hazardous waste collection facilities (permanent and temporary)
  - Paint retailers including paint, hardware and home improvement stores, and reuse stores (i.e., stores that sell salvaged or excess building materials)
  - Waste transfer stations, landfills, public works yards, and other appropriate, publicly accessible facilities
-

## General Guidelines for Drop-Off Sites

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Below are general guidelines for a typical Drop-Off Site. However, we recognize that each location will have unique logistical and operational considerations. PaintCare Drop-Off Sites must make their own decisions and use their best judgment to operate in the safest manner possible in accordance with applicable Law. To be a Drop-Off Site, you must:

- Accept Program Products from participants during your regular advertised or posted operating hours
  - Have appropriate signage that informs the public of the hours of operation
  - Display the PaintCare poster to identify you as a Drop-Off Site – this poster should be posted in a highly visible area, preferably at the entrance
  - Have adequate space, staffing and training to collect and store Program Products and consolidate them only in Drop-Off Sites provided by or approved for use by PaintCare or its contractors to hold and transport Program Products
  - Provide a secure space for empty and full Collection Bins
  - Pack only Program Products into Collection Bins (see Section 3 for a description of Program Products)
  - Schedule shipments of Program Products from your Drop-Off Site
  - Do not accept, handle, pack, or ship Non-Program Products, including unacceptable containers (see Section 3 for list of Non-Program Products and unacceptable containers) because the Drop-Off Site may assume liability for Non-Program Products if it engages in these activities under California Health & Safety Code § 25217
  - Maintain records
  - Train staff to be familiar with the requirements and practices of this guide
  - Have adequate comprehensive and/or commercial general liability insurance to cover potential risks and liability associated with activities on premises
  - Know and comply with applicable federal, state and local laws as they pertain to your Drop-Off Site and train staff accordingly – these may include zoning requirements for your activities, state permit requirements (air, hazardous waste, water quality, solid waste, storm water) and OSHA requirements
  - For additional information on state law regarding collection of the Program Products, visit the Department of Toxic Substance Control's website at [www.dtsc.ca.gov](http://www.dtsc.ca.gov)
-

### **Storage Area for Collection Bins**

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Establish a sufficient, dedicated storage area for Collection Bins and Program Products.

Collection Bins must include secondary containment to contain liquids in the event a can leaks while in storage; however, they should also be placed on an impermeable surface (e.g., concrete, asphalt, sealed wood floor) whenever possible.

Store Collection Bins away from ignition sources.

Place Collection Bins away from storm drains and floor drains.

Protect Collection Bins from temperature extremes by storing them inside or under cover if possible.

Mark the Collection Bin with the date the first Program Product is placed in it and ensure that no Collection Bin with content is stored for more than one hundred and eighty (180) days, as required by applicable Law.

If you store Collection Bins outdoors, you may need approval from your local fire or hazardous materials oversight agency.

Storage area information should be included in your Hazardous Materials Business Plan (HMBP) if required by your local fire or hazardous materials oversight agency.

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### **Security**

The Drop-Off Site should be secured and locked when it is closed or not attended.

Only Drop-Off Site staff should have access to the Collection Bins and storage area.

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### **Use and Maintenance of Collection Bins**

Keep Collection Bins closed, except when adding Program Products.

Maintain enough space around Collection Bins to inspect for leakage and emergency access.

Do not overfill Collection Bins.

Pack 5 gallon buckets on the bottom layer of the Collection Bins for stability.

Pack all Program Products (cans, buckets, bottles) upright and as tight as possible in the Collection Bins to protect contents from shifting and leaking in transit. Use safe practices for handling, storage and management of Program Products.

Use good housekeeping standards; keep paint storage areas clean and orderly.

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# Accepting Program Products

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## What Is Architectural Paint

It is an important responsibility for PaintCare Drop-Off Sites to only accept Program Products. Section 3 includes the primary examples of architectural paint products accepted by the PaintCare Program (“Program Products”) and paint or paint-related products not accepted by the PaintCare Program (“Non-Program Products”). Drop-Off Sites that accept Non-Program Products will be responsible for managing all Non-Program Products at the Drop-Off Sites’ expense.

Generally, architectural paints include latex and oil-based house paint, stains and clear coatings. The Program excludes (a) industrial maintenance coatings, labeled “for industrial use,” or other appropriate wording; (b) Original Equipment Manufacturer coatings or coatings used for OEM applications; and (c) specifically excluded Specialty coatings.

Architectural paint is classified as either latex (water-based) or oil-based (alkyd) and the classification is important in order to decide how the product should be handled and recycled. Being able to tell the difference between latex and oil-based products is also important in determining which types of businesses can use the PaintCare Program (see next two sub-sections).

---

## Who Can Drop Off Program Products

The Program accepts paint from the following:

**Households.** Residents may drop off any Program Product.

**CESQG Businesses.** These are businesses that generate less than 100 kilograms (about 27 gallons) of hazardous wastes per month. These businesses are called CESQGs for “Conditionally Exempt Small Quantity Generators.” They are often small painting contractors or commercial property owners, but they can be any type of business as long as they do not generate more than 27 gallons of hazardous waste per month. CESQG businesses may drop off any Program Product.

**SQG and LQG Businesses.** These are businesses that generate more than 100 kilograms (about 27 gallons) of hazardous waste per month. These businesses are either Small Quantity Generators or SQGs (generate 100-1000 kilograms of hazardous waste per month) or Large Quantity Generators or LQGs (generate more than 1000 kilograms of hazardous waste per month) and are typically larger painting contractors or big manufacturing businesses. These businesses are more heavily regulated and they must use a hazardous waste management company to manage their hazardous waste, including oil-based paint. They may, however, drop off latex-based Program Product at PaintCare Drop-Off Sites.

**Latex Paint is Special.** When post-consumer latex paint is intended for recycling, as it is when accepted at PaintCare Drop-Off Sites, it may be considered by a special California law to be handled and considered “non-hazardous waste.” Therefore SQG and LQG businesses may drop off latex paint at Drop-Off Sites, even though they may not drop off oil-based paint.

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### **How to Know If a Business Qualifies**

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Each business is responsible for determining its own generator status under the applicable Law.

When a business has oil-based paint to drop off, they must sign the Paint Drop-Off Log, included in Appendix A, to verify that they are CESQGs and therefore qualified to use the Program for oil-based paint. The log includes an explanation of what types of businesses qualify to use the Program. (If a business has only latex paint they do not need to sign anything.)

Once signed, you may accept up to 27 gallons of oil-based paint from a CESQG.

Paint Drop-Off Logs may be reviewed by PaintCare or government agencies and compared with a list of registered hazardous waste generators to see that only CESQG businesses are using the Program for their oil-based paint.

### **Can Drop-Off Sites Charge Fees?**

---

Program participants should never be charged a fee; as a PaintCare Drop-Off Site you may not charge residents and qualifying businesses that are dropping off Program Products.

---

# What Is Acceptable

Before accepting products from participants, Drop-Off Site staff must (1) check the product label to verify that it contains a Program Product, and (2) check the condition of the container for acceptance in the Program.

## Acceptable Containers and Unacceptable Containers

### Acceptable

- The Program Product must be in its original container
- The container must be labeled as containing one of the designated Program Products listed below
- The container must be in good condition and not leaking
- The container must be 5 gallons in size or smaller

### Not Acceptable

- The container is not original (e.g., paint was transferred into a jar)
- The container does not have an original label
- The container is leaking or has no lid
- The container is larger than 5 gallon
- The container is empty

## Program Products and Non-Program Products

### Acceptable Products (Program Products)

- Interior and exterior paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

### Unacceptable Products (Non-Program Products)

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

**Greet the Consumer**

Participants must be assisted and supervised when they come to drop off Program Products. Drop-Off Site staff should greet participants and verify eligibility of the participant and their leftover paint products as Program Products.

---

**Examine the Product**

Screen products to ensure that only the following are accepted:

- Container is 5 gallons in size or smaller
- Original container has original label that is readable
- Container had a lid and is not leaking
- Latex paint from anyone
- Oil-based paint from households and CESQG businesses
- IMPORTANT: Never open or allow the participant to open a program product container

Screen products to ensure that the following are not accepted:

- Non-Program Products
  - Oil-based paint from SQG or LQG businesses
- 

**Drop-Off Site Limits**

While PaintCare Program intends to collect as much Program Product as is available, we recognize that your Drop-Off Site may have storage limitations. PaintCare Drop-Off Site may voluntarily limit the amount of Program Products they accept from a customer. We recommend setting a limit of 5-gallons per participant per visit, though you may accept more at your discretion.

If your Collection Bins are completely full, inform the participant that you are temporarily unable to accept Program Products and redirect them to the nearest alternative PaintCare Drop-Off Site (see: [www.paintcare.org](http://www.paintcare.org)) or ask them to come back at a later date. Contact the PaintCare Hauler immediately to have your Collection Bins picked-up and replaced with empties.

If you have a participant with a significant amount of Program Products that your location cannot manage, contact PaintCare directly for additional assistance. We may direct the participant to another PaintCare Drop-Off Site that can manage the large load or offer a direct pickup.

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### **Refusing an Unacceptable Product**

Do not accept any containers that are larger than 5 gallons, empty, unlabeled or leaking, and do not accept Non-Program Products from any participant.

When refusing a Program Product, Drop-Off Site staff must:

- Explain why the Program Product cannot be accepted (not part of Program, unlabeled, etc.)
- Refer the individual to the local municipal HHW collection program, garbage hauler or health department for assistance; HHW facilities can typically accept Non-Program Products from households and CESQG businesses

---

### **Storing and Packing Collection Bins**

Place Program Products into Collection Bins immediately upon acceptance to minimize the possibility of spills.

Place 5 gallon containers at the bottom of Collection Bins to provide stability for second layer of 1 gallon and smaller cans.

Place all Collection Bins upright to prevent leaks or spills.

Pack the Program Products as tightly as possible inside the Collection Bins. This helps to keep paint products from shifting during transit.

If being stored outside, keep lids on Collection Bins to keep out rain.

Make sure the Collection Bin lid sits flat on top the Collection Bin.

All Program Products must be stored in Collection Bins at all times.

Never overfill Collection Bins.

Contact your local fire and/or hazardous materials oversight agency to find out if you need a Hazardous Materials Business Plan (HMBP) specific to your Drop-Off Site to accept and store Program Products.

---

### **Closing a Drop-Off Site**

Please notify PaintCare in writing at least 60-days before stopping collection services to give us adequate time to remove your information from Program promotional materials.

As soon as possible, remove the poster ("Recycle Your Paint Here") from the Drop-Off Site and post a new sign at the entrance to the site to notify the public that you will no longer be accepting Program Products.

Before your last pick-up, verify that all Program Products and Collection Bins are returned to PaintCare.

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## Working with Haulers

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PaintCare contracts with public and private transporters for the delivery of supplies, empty Collection Bins and pick-up of full Collection Bins.

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### Scheduling the Hauler to Pick Up Collection Bins

When half of your Collection Bins are full or you anticipate that your Collection Bins will be full within fourteen (14) days in rural areas and five (5) days in urban areas, call your Hauler to schedule a pickup. The name of your Hauler and the contact information is written on the cover of this guide.

When establishing an appointment for pick-up, please indicate:

- That your facility is a PaintCare Drop-Off Site
  - Name of Drop-Off Site and address
  - Your name
  - Your phone number
  - Number of full Collection Bins to be picked up and the number of empty Collection Bins needed for replacement
- 

### Preparing Collection Bins for Removal

On the scheduled pickup day, Collection Bins should be readily accessible to the Hauler for quick and efficient loading. The Hauler will bring shipping documents and Collection Bin labels. Please assist the Hauler with Collection Bin loading and off-loading and keep a copy of the shipping documents for your records.

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## Inspections and Records

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### Inspections

Drop-Off Site staff should:

- Inspect the Drop-Off Site and storage area to ensure Collection Bins are closed properly and the area is secured
  - Inspect Collection Bins for damage and report any damaged Collection Bins to PaintCare for replacement or repair
  - Inspect Collection Bin for damaged or missing labels and correct as necessary
  - Inspect the spill kit monthly to make sure that it is complete and not damaged. Contact PaintCare's hauler to request additional spill kit supplies. Materials will be provided at the next Collection Bin pickup.
- 

### Record Keeping

The following records are to be maintained for a minimum of 3 years:

- Inspection records
  - Paint Drop-Off Log (see: Appendix A)
  - Employee training records (see: Appendix B)
  - Bills of Lading and/or other documentation required by applicable Law for outgoing shipments of Program Products
-

## Training and Safety

---

### Training

All employees handling Program Products must receive training in product identification, acceptance, handling, packaging, inspection and emergency response procedures before collecting Program Products or engaging in any PaintCare Program activities.

Ensure that employees conduct Program Products collection activities in a safe manner that protects workers and the environment.

Ensure Program Products collection activities follow general safety practices including proper lifting techniques.

Ensure Drop-Off Site employees are equipped for and understand hazards associated with Program Products.

Maintain training plans and records for each employee.

A form for recording staff training is included in Appendix B.

---

### Safety

Store personal protective equipment (PPE) and spill response equipment in an accessible location adjacent to the Collection Bins.

Ensure the Drop-Off Site is equipped with appropriate emergency response equipment including a fire extinguisher, spill kit and PPE. Monthly inspections of equipment are recommended.

Ensure spill kit contains at a minimum safety goggles, gloves, absorbent, duct tape and plastic bags.

Ensure emergency procedures and emergency contact numbers including police, fire department and emergency services are posted by phone near the Drop-Off Site area.

If applicable, develop and maintain emergency action plan as required by OSHA.

If required by federal, state or local law, familiarize police, fire departments and emergency response teams with the layout of your facility, properties of Program Product handled at your facility and evacuation routes.

A form for recording emergency contacts is included in Appendix C.

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## Chapter 8

# Spill Response

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### Spills

The information in this section will assist with spills from damaged or leaking Program containers. It is important that all Drop-Off Site staff understand corrective actions to minimize exposure to people or the environment.

Collection Bins should be kept in a clean, accessible area. Avoid spills through good housekeeping, safe handling techniques, proper storage and best management practices.

Clean up any spill or release of Program Product immediately and place spill residue in a sealed container in a Collection Bin. Label it. Contact PaintCare to replenish spill kit materials as needed.

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### Reporting

Any spill or release of Program Product to the environment through a storm drain, waterway or soil contamination of more than 10 gallons must be immediately reported to the appropriate governmental authority, including the Certified Unified Program Agency, ("CUPA"). Contact PaintCare within 24-hours of making such a report.

Post emergency contact numbers including police, fire department, and emergency services.

---

### Spill Kits

Upon request, PaintCare provides each Drop-Off Site with a spill kit containing:

- Latex gloves
- Safety glasses
- Absorbent
- Plastic bags

Any material used should be replaced immediately after it is used. Contact PaintCare for replacement items.

---

### Spill Response Procedures

If a spill is small enough to be managed by Drop-Off Site staff, follow these steps:

- Isolate the area and restrict access to the spill
  - Ensure personal safety, put on protective gear (glasses and gloves) provided in the spill kit
  - Stop the movement of paint by placing the leaking container upright or in a position where the least amount will spill, and place leaking container in plastic bags provided in spill kit
  - Contain the spill by placing absorbent pads or granular absorbent around and
-

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on the spill – if outdoors, place barriers around storm drains to prevent a release to the environment

- Collect the contaminated absorbent material and place it in plastic bag(s) along with the leaking container and contaminated PPE, seal the bag(s) and place in the Collection Bin
  - Remove any clothing that may be contaminated, wash thoroughly to remove spilled material from your hands or body
  - Replace any used spill control supplies
  - Document the date, location and amount and type of material spilled
  - Immediately report the spill to the appropriate governmental authority
-

## Appendix A.

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**[included on next page]**

## Paint Drop-Off Log (for businesses and organizations)

**Eligibility:** A business or organization may use the PaintCare program to manage program-eligible hazardous waste products (e.g., unwanted oil-based paint, varnishes, solvents) only if it provides the information below and certifies that all hazardous waste it provides to the PaintCare program qualifies as exempt under federal (40 CFR § 262.14) and analogous state/local hazardous waste generator rules for very small quantity generators. Among other criteria, each business/organization responsible for generating waste at a site must, at that site, (1) generate no more than 100 kilograms (about 25 gallons or 220 pounds) of hazardous waste per calendar month, (2) generate no more than 1 kilogram (about 2.2 pounds) of acute hazardous waste per calendar month, and (3) accumulate no more than 1,000 kilograms of hazardous waste at any given time.

Because generator status can vary from month to month, your organization must sign and date this log sheet each time that it seeks to manage hazardous waste through the PaintCare program.

**Certification Statement:** By signing this document, I certify that all hazardous waste being provided to the PaintCare program qualifies as exempt waste under applicable federal and state/local laws. My organization releases and holds harmless the entity accepting this waste, as well as PaintCare Inc., its sole member and related companies, and their agents, employees, member companies, officers, directors, successors, and assigns from any liability, claim, injury, losses or damages arising from my organization's provision of any materials to the PaintCare program.

[This log sheet may be provided to state agencies upon their request.]

[illegible]



## Appendix B – Training Record for Drop-Off Site Staff

Training for Drop-Off Site personnel is based on the PaintCare Retail Drop-Off Site Guidelines and other materials provided to Drop-Off Sites as part of their training requirement. Training includes information on the following: PaintCare Drop-Off Sites, accepting Program Products, what is and is not acceptable, Program operations, working with haulers, inspections and records, training and safety, and spill response.

[illegible]

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## *Appendix C – Emergency Contact Information*

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This form is to be completed prior to the first day of collection.

### **Basic Local Emergency Contacts**

Facility Emergency Coordinator (name/phone): \_\_\_\_\_

Alternate Emergency Coordinator (name/phone): \_\_\_\_\_

Fire Department Phone Number \_\_\_\_\_ 911

Police Phone Number \_\_\_\_\_ 911

Hospital Phone Number \_\_\_\_\_

### **For Spills of Program Product:**

Report any spill or release of Program Product to the environment (air, water or soil) greater than 10 gallons or any release of any Program Product to the storm drain or waters of the State to the appropriate local and state enforcement agencies immediately, and to PaintCare within 24 hours.

Local agency (name/phone): \_\_\_\_\_

State agency (name/phone): \_\_\_\_\_ California Emergency Management Agency (Cal EMA) 1-800-852-7550

PaintCare: \_\_\_\_\_ 1-855-PAINT09

Other (name/phone): \_\_\_\_\_

Other (name/phone): \_\_\_\_\_



## Drop-off Site Training and Guidelines California 2018



*Recycle with PaintCare*

## About the PaintCare Program

*Recycle with PaintCare*

Slide 2

## What to do with leftover paint?

- Of all hazardous waste received by municipal programs for residents and small businesses, 50% is paint
- Approximately 10% of purchased paint goes unused
- 10% of annual sales in the US means there are 70 million gallons leftover and available for recycling each year
- In 2003, stakeholders including local, state and federal government; paint manufacturers; paint recyclers and others began a conversation to find a cooperative solution for managing post-consumer paint
- The American Coatings Association (ACA) participated, and the dialogue led to drafting of the model, state-level, industry supported law

Slide 3



## Paint Stewardship Laws

Currently, 8 states and the District of Columbia have passed the industry-supported paint stewardship law.

Oregon:	July 2010
California:	October 2012
Connecticut:	July 2013
Vermont:	May 2014
Rhode Island:	June 2014
Minnesota:	November 2014
Colorado:	July 2015
Maine:	October 2015
DC:	January 2016

*Recycle with PaintCare*

Slide 4

## What the Law Entails

Manufacturers selling paint in or into California must operate a program to manage leftover paint by:

- Reducing the generation of postconsumer paint through “buying right” education
- Promoting using up / donating unused paint
- Providing a system for collection and recycling of paint that includes convenient paint drop-off sites and environmentally responsible paint management

*Recycle with PaintCare*

Slide 5

## About PaintCare

- Created by the American Coatings Association in 2009
- Non-profit stewardship organization that sets up the paint recycling program on behalf of paint manufacturers
- Governed by Board of architectural paint manufacturers
- CalRecycle reviews & approves PaintCare’s Program Plan and Annual Report



Slide 6

## Sustainable Funding

The law provides for a nominal PaintCare Fee added to the wholesale price of paint and passed down through retailers to consumers

### PaintCare Fee

Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
Larger than 1 gallon up to 5 gallons	\$ 1.60

Funding pays for paint management (collection, transportation, processing), outreach and management

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Slide 7

## Who Can Be a Drop-Off Site

- Paint retailers: paint, hardware, home improvement, lumber yards, reuse stores
- Municipal household hazardous waste facilities
- Waste transfer stations, landfills, recycling centers, public works yards, and other appropriate facilities that are not self-serve

*Recycle with PaintCare*

Slide 8

## What Happens to the Paint?

- Reused or donated
- Blended into recycled-content paint (latex) – sold domestically and exported
- Cement/asphalt blends (latex)
- Landscaping material (latex)
- Blended into fuel for cement kilns and hazardous waste incinerators (oil-based)

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Slide 9

## Site Guidelines

*Recycle with PaintCare*

Slide 10

## Onsite Materials Needed

- Program binder with record-keeping forms
- Storage bins and labels
- Spill kit
- Program product poster
- Drop-off site poster
- Customer education materials



*Recycle with PaintCare*

Slide 11

## Where to Put Your Bins

- Cubic yard area on impermeable surface (concrete, asphalt, sealed wood floor, etc.)
- Secure from the public
- Away from ignition sources & drains
- Protected from temperature extremes
- Indoor area ideal
- If outdoors, under a covered area
- Maintain enough space around bins for emergency access and inspecting for leaks



**Dedicate space sufficient to ensure a minimum of 2 full bins to ship each time. Many stores have 3-5 bins.**

*Recycle with PaintCare*

Slide 12



## PaintCare Products

Collect the following architectural coatings in 5 gallon containers or less, *in original container*:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

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Slide 13

## Non-PaintCare Products

- **Paint thinners, mineral spirits, solvents**
- **Aerosol paints (spray cans)**
- **Wood preservatives containing pesticides**
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Waxes, polishes, oils
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

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Slide 14

## Container Conditions

- Original container
- Original label you can read
- Sealed/not leaking
- 5 gallons or less in size
- No empty cans, but cans with dried latex, ok
- **Never open containers**



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Slide 15

## Acceptance Rules

### Latex Products

- From residents (any volume\*)
- From businesses/organizations (any volume\*)

### Oil-Based Products

- From residents (any volume\*)
- From businesses/organizations
  - 25 gallons maximum per month
  - Must sign Paint Drop-Off log (and meet the qualifications) each time they drop-off paint

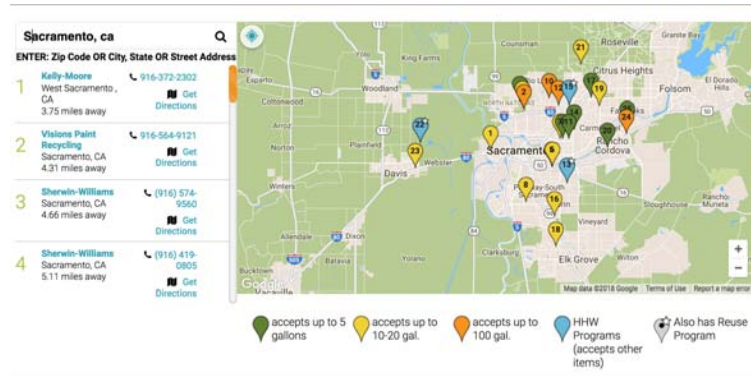
*\*Retailer cannot set published limit of less than 5 gallons*

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Slide 16



## PaintCare.org Site Locator



Recycle with PaintCare

Slide 19

## Storing and Packing Collection Containers

- Immediately place paint in the bin
- Pack containers upright and tightly
- When possible, pack 1 gallon pails on bottom, then 5 gallons on top, etc.
- Never toss paint containers into bins
- Do not overfill bins
- Keep collection bins closed except when adding containers
- Keep storage area clean and orderly



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Slide 20

## Where Should Customers Take Non-PaintCare Products?

- Refer customers to their local household hazardous waste disposal program – most counties have a facility or run collection events.
- Businesses should contact their city, county, or a private sector company for disposal options.
- Refer customers to PaintCare for assistance.

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Slide 21

## What if Non-PaintCare Products End up in the Bin?

- If you find a non-PaintCare product in the bin prior to a pick-up, store must manage it as internal waste generated on-site.
- Mislabeled products and other mistakes will not be returned to you – they will be managed down stream by the hauler
- Haulers will identify any “problem” sites to determine if additional training is needed.

*Recycle with PaintCare*

Slide 22

## Pick-Ups and Supplies

- Hauler provides bins, labels, spill kits.
- Bin(s) must be nearly full (about  $\frac{3}{4}$ ) to schedule a pick-up. **Ship to capacity**, for most stores this means a **minimum of two bins** each time.
- Plan ahead. Pick-ups can take up to one week in urban areas, two weeks in rural areas.
  - Request pick-up in advance of filling your bins
- All pick-ups must be scheduled through your hauler.
  - See the cover sheet in the front of your program binder for contact information.

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Slide 23

## On the Day of Pick-Up

- Identify which bins are full and ready for the hauler.
- Make sure the path between your bins and the hauler's vehicle is clear and at least 4 feet wide to accommodate movement of bins.
- Hauler will load paint into their truck.
- Sign and keep copies of bills-of-lading (provided by hauler at the time of pick-up), file for 3 years.

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Slide 24

## Record Keeping

- Employee training sheets
- Paint Drop-off Certification log sheets
- Bills-of-lading

Keep all records on site for a minimum of three years

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## Employee Training

- Any employees placing paint in the bins, or ordering pick-ups should be trained on the PaintCare Site Guidelines
- Maintain a record showing that all staff handling PaintCare materials have received this training, and are re-trained annually

*Recycle with PaintCare*

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## Spill Clean-Up



Clean up any spill or release of program products immediately:

1. Isolate the area
2. Use protective gear
3. Place leaking container upright in the spill kit bucket or plastic bag
4. Place absorbent around the spill, then fill in towards source
5. Place barriers around any storm drains
6. Place contaminated absorbent material and protective gear in bag or bucket with leaky container
7. Seal bag or bucket and place in bin
8. Contact PaintCare to replenish spill kit materials as needed

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## Spill Reporting

- Document the date, location, amount, and type of program product spilled
- Report program product spills of more than 10 gallons and release of any quantity through a storm drain, waterway, or into soil to:
  - Your local environmental enforcement agency
  - State enforcement agency: California Emergency Management Agency (Cal EMA) 1-800-852-7550
- Notify PaintCare within 24 hours of any report

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## Closing or Moving a Drop-Off Site

- Notify PaintCare 60 days before stopping collection services, even if you are only moving to a new location.
- As part of your last pick-up, verify that all program products and bins are returned to the hauler.

*Recycle with PaintCare*

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## Appendix Section E



## Registered Manufacturers

*California Paint Stewardship Program as of 6/30/2019*

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- 1 **2Guard**, 1276 S Lyon St, Santa Ana, CA, 92705, USA
- 2 **A. P. Nonweiler Co.**, 3321 County Rd A, Oshkosh, WI, 54901, USA
- 3 **Ace Hardware Paint Division**, 2200 Kensington Ct, Oakbrook, IL, 60523, USA
- 4 **Acrylatex Coatings & Recycling Inc.**, 1001 W Kirkwall Rd, Azusa, CA, 91702, USA
- 5 **Acrylic Technologies Inc.**, 8914 NE Alderwood Rd, Portland, OR, 97220, USA
- 6 **Advanced Protective Products, Inc.**, 17 -12 River Rd, Fair Lawn, NJ, 7410, USA
- 7 **AFM Safecoat** (See American Formulating & Manufacturing)
- 8 **Akzo Nobel Paints**, 16651 W Sprague Rd, Strongsville, OH, 44136, USA
- 9 **All Deck** (See Environmental Coating Systems Inc.)
- 10 **Amazon Environmental Inc.**, 779 Palmyrita Ave, Riverside, CA, 92507, USA
- 11 **Amazon Paint** (See Amazon Environmental Inc.)
- 12 **American Formulating & Manufacturing**, 3251 3rd Ave, San Diego, CA, 92103, USA
- 13 **Ames Research Laboratories, Inc.**, 1891 16th Street SE, Salem, OR, 97302, USA
- 14 **Amteco, Inc.**, 1100 Jefferson St PO Box 9, Pacific, MO, 63069, USA
- 15 **Anchor Paint Manufacturing Company of Denver Inc**, 7205 Gilpin Way #200, Denver, Colorado, 80233, USA
- 16 **Anvil Paints & Coating Inc.**, 1255 Starkey Rd, Largo, FL, 33771, USA
- 17 **Armstrong-Clark Company**, 14949 Camage Ave, Sonora, CA, 95370, USA
- 18 **Associated Paint Inc**, 10160 NW South River Dr, Medley, FL, 33178, USA
- 19 **AVM Industries, Inc.**, 8245 Remmet Ave, Canoga Park, CA, 91304, USA
- 20 **Backdrop Inc**, 247 W 30th St, Suite 12A, New York, New York, 10001, USA
- 21 **Basic Coatings** (See Betco Corporation LTD)
- 22 **Behr Process Corporation**, 3001 South Yale St, Santa Ana, CA, 92704, USA
- 23 **Behr** (See Masterchem Industries LLC)
- 24 **Benjamin Moore & Co.**, 360 Route 206, P.O. Box 4000, Flanders, NJ, 7836, USA
- 25 **Betco Corporation LTD**, 2124 George Flagg Parkway, Des Moines, IA, 50321, USA
- 26 **Betterbilt Chemicals** (See Starco Group, The)
- 27 **Beyond Paint**, 234 Valencia Circle, St. Petersburg, FL, 33716, USA
- 28 **Bioshield Paint**, 3005 St Francis D Ste 2-A, Santa Fe, NM, 87505, USA
- 29 **Bond Distributing, Ltd.**, 701 Beta Dr Ste 1, Mayfield Village, OH, 44143, USA
- 30 **BP Pro** (See S. Vann Inc)
- 31 **Brunner Ind. Group** (See Smith Paint Products)
- 32 **California Paint Recycling**, 4420 Beloit Dr Unit 50, Sacramento, CA, 95838, USA
- 33 **California Products Corp.**, 150 Dascomb Rd, Andover, MA, 1810, USA
- 34 **Cameo Specialty Coatings**, 405 E Gardena Blvd Unit E, Gardena, CA, 90248, USA
- 35 **Catalina Industries**, 11919 Vose St, North Hollywood, CA, 91605, USA
- 36 **Catalina Paints** (See Catalina Industries)
- 37 **CBD Group** (See Sherwin-Williams)
- 38 **CertainTeed Gypsum, Inc.**, 2424 Lakeshore Rd West, Mississauga, ON, L5J 1K4, Canada
- 39 **Chalk Country Paint**, 1364 W Michigan Ave, Battle Creek, MI, 49037, USA
- 40 **CIC Coatings, LLC**, 2935 Almeta Ln, McKinney, TX, 75069, USA



## Registered Manufacturers

*California Paint Stewardship Program as of 6/30/2019*

- 
- 41 **Clare, Inc.**, 246 5th Ave, Suite 622, NEW YORK, New York, 10001, USA
  - 42 **Clayton Corp** (See Convenience Products)
  - 43 **Clemons Concrete Coatings** (See Ware Products LLC)
  - 44 **Clinical Paints** (See Imperial Paints LLC)
  - 45 **Cloverdale Paint**, 6950 King George Hwy, Surrey, BC, V3W4Z1, Canada
  - 46 **Coating Development Group, Inc.**, 2823 East Schiller Street, Philadelphia, PA, 19134, USA
  - 47 **Colorama Paints & Supply Inc.**, 5261 Linda Vista Rd, San Diego, CA, 92110, USA
  - 48 **Comex North America, Inc.**, 6625 Miramar Rd, San Diego, CA, 92121, USA
  - 49 **Complementary Coatings Corp.**, 360 Route 206, PO Box 4000, Flanders, NJ, 7836, USA
  - 50 **Conklin Company, Inc.**, 551 Valley Park Dr PO Box 155, Shakopee, MN, 55379, USA
  - 51 **Contract Coatings Corp.**, 706 E Main St, Stockton, CA, 95202, USA
  - 52 **Convenience Products**, 866 Horan Dr, Fenton, MO, 63026, USA
  - 53 **Corlin Paint**, 1950 Dr Martin Luther King Jr Pkwy, Chico, CA, 95928, USA
  - 54 **Country Chic Paint Ltd.**, 5-2994 Boys Rd, Duncan, BC, V9L 6W4, V9L 6W4
  - 55 **Couture Collection, The** (See Great Walls Supply, Inc)
  - 56 **CRC Industries, Inc.**, 885 Louis Drive, Warminster, PA, 18974, USA
  - 57 **Crescent Bronze Co., Inc.** (See A. P. Nonweiler Co.)
  - 58 **CrystaLac Company**, 6205 Highway 91 N., Mountain City, Tennessee, 37683, USA
  - 59 **Custom Building Products, Inc.**, 13001 Seal Beach Blvd, Seal Beach, GA, 30305, USA
  - 60 **Custom Paint Product Group** (See Sherwin-Williams)
  - 61 **Daich Coatings Corporation**, 304 Gage Ave N, Hamilton, ON, L8L7A7, Canada
  - 62 **Daly's Inc**, 3524 Stone Way N, Seattle, WA, 98103, USA
  - 63 **Daly's Wood Finishing Products** (See Daly's Inc)
  - 64 **Davis Colors** (See Rockwood Pigments NA, Inc.)
  - 65 **Davis Paint Co.**, 1311 Iron St., North Kansas City, MO, 64116, USA
  - 66 **DavLaur Coatings**, 34 Lori Circle, Maryland Heights, MO, 63043, USA
  - 67 **Davlin Coatings LLC**, 700 Allston Wy PO Box 2929, Berkeley, CA, 94702, USA
  - 68 **Diamond Vogel Paint** (See Vogel Paint, Inc.)
  - 69 **DJ Simpson Company Inc** (See Simpson Coatings Group Inc.)
  - 70 **Drikolor**, 2471 Peralta St, Oakland, CA, 94607, USA
  - 71 **Dryvit Systems, Inc.**, 1 Energy Way, West Warwick, RI, 2893, USA
  - 72 **Duckback Products / Division of Duckback Acquisition Corp**, 2644 Hegan Ln, Chico, CA, 95928, USA
  - 73 **Dunn-Edwards Corporation**, 4885 E 52nd Place, Los Angeles, CA, 90040, USA
  - 74 **Eagle IFP Company** (See Ware Products LLC)
  - 75 **Eco Safety Inc.** (See Eco Safety Products, Inc.)
  - 76 **Eco Safety Products, Inc.**, 2921 W Culver St #4B, Phoenix, AZ, 85009, USA
  - 77 **Eco-Steps Coatings** (See Colorama Paints & Supply Inc.)
  - 78 **Ecobond LBP, LLC**, 14045 W. 66th Avenue, Arvada, CO, 80004, USA
  - 79 **ECOS Paints** (See Imperial Paints LLC)
  - 80 **Emiron Corporation** (See American Formulating & Manufacturing)



## Registered Manufacturers

*California Paint Stewardship Program as of 6/30/2019*

- 
- 81 **EnviroCare Corporation**, 10 Upton Dr #3, Wilmington, MA, 1887, USA
  - 82 **EnviroCoatings Canada Inc.**, 5730 Production Way, Langley, B.C., V3A4N4, Canada
  - 83 **Environmental Coating Systems Inc.**, 668 N Coast Hwy 511, Laguna Beach, CA, 92651, USA
  - 84 **Epmar Corporation**, 13210 Barton Circle, Whittier, CA, 90605, USA
  - 85 **Evonik Degussa Corporation** (See Evonik Industries)
  - 86 **Evonik Industries**, 2507 NE 150th St., Vancouver, WA, 98686, USA
  - 87 **Farrow & Ball Ltd**, 310 Judson St Unit 11, Toronto, ON, M8Z5T6, Canada
  - 88 **Farwest Paint Mfg. Company** (See Daly's Inc)
  - 89 **Faux Effects International, Inc.**, 3435 Aviation Blvd, Vero Beach, FL, 32960, USA
  - 90 **Fine Paints Of Europe**, Route 4 West PO Box 419, Woodstock, VT, 5091, USA
  - 91 **Forrest Paint Co**, 990 McKinley St, Eugene, OR, 97402, USA
  - 92 **Four Star Chemical** (See Starco Group, The)
  - 93 **Franklin Paint Company, Inc.**, 259 Cottage St, Franklin, MA, 2038, USA
  - 94 **Frazee Industries Holdings, Inc.** (See Comex North America, Inc.)
  - 95 **Frazee Paint and Wallcovering** (See Comex North America, Inc.)
  - 96 **FUNiture** (See Gilbertson's Safe Paints and Finishes)
  - 97 **Gaco Western LLC**, 18700 Southcenter Parkway, Tukwila, WA, 98188, USA
  - 98 **Gardner-Gibson**, 2457 E. 30th St., Vernon, CA, 90058, USA
  - 99 **Gateway Paint and Chemical Company**, 2929 Smallman Street, Pittsburgh, PA, 15201, USA
  - 100 **GDB International, Inc.**, One Home News Row, New Brunswick, NJ, 8901, USA
  - 101 **Gemini Coatings, Inc.** (See Gemini Industries, Inc.)
  - 102 **Gemini Industries, Inc.**, 421 SE 27th St, El Reno, OK, 73036, USA
  - 103 **General Finishes**, 2462 Corporate Circle, East Troy, WI, 53120, USA
  - 104 **Gilbertson's Safe Paints and Finishes**, 5551 Castle Drive, Huntington Beach, CA, 92649, USA
  - 105 **Golden Artist Colors, Inc.**, 188 Bell Rd, New Berlin, NY, 13411, USA
  - 106 **Great Walls Supply, Inc**, 4230 Barringer Dr, Charlotte, NC, 28217, USA
  - 107 **GreenSheen Eco-Friendly Paint**, 1281 W. Dartmouth Ave, Englewood, CO, 80110, USA
  - 108 **H. Behlen & Bro.** (See RPM Wood Finishes Group, Inc.)
  - 109 **Harrison Paint Company**, 1329 Harrison Ave SW, Canton, OH, 44706-1521, USA
  - 110 **Heartwood Corp** (See Timber Pro Coatings)
  - 111 **Heirloom Traditions Paint**, 4030 S Preston Hwy, Shepherdsville, Kentucky, 40165, USA
  - 112 **Henry Company LLC**, 189 E Main Street, Klamath Falls, OR, 97601, USA
  - 113 **Hill Brothers Chemical Co.**, 1675 N Main St, Orange City, CA, 92867, USA
  - 114 **Hocking International Laboratories, Inc**, PO Box 2121, Rancho Santa Fe, CA, 92067, USA
  - 115 **Homax Group Inc., The**, 8015 E Pleasant Vallery Road, Independence, OH, 44131, USA
  - 116 **ICP Construction** (See California Products Corp.)
  - 117 **Imperial Paint Company, Inc.**, 2526 NW Yeon Ave, Portland, OR, 97210, USA
  - 118 **Imperial Paints LLC**, PO Box 489, Fairforest, SC, 29336, USA
  - 119 **Inksolutions LLC**, 5928 S Garfield Ave, Commerce, CA, 90040, USA



## Registered Manufacturers

*California Paint Stewardship Program as of 6/30/2019*

- 
- 120 **Insl-X Products** (See Complementary Coatings Corp.)
  - 121 **James Edward Muldown, Inc.**, 11278 Los Alamitos #324, Los Alamitos, CA, 90720, USA
  - 122 **Janeway Bennett Paint Inc.**, 4620 Easton Dr, Bakersfield, CA, 93309, USA
  - 123 **JDP LLC**, 215 S. Pacific St Suite 111, San Marcos, CA, 92078, USA
  - 124 **Jeff Lewis Company, Inc.** (See Jeff Lewis Paint)
  - 125 **Jeff Lewis Paint**, 8033 Sunset Blvd, #3100, Los Angeles, California, 90046, USA
  - 126 **JEM Industrial Coatings** (See James Edward Muldown, Inc.)
  - 127 **Jet Coatings, Inc.**, 1531 Esperanza St, Los Angeles, CA, 90023, USA
  - 128 **Kelly Moore Paint Company, Inc.**, 987 Commercial St, San Carlos, CA, 94070, USA
  - 129 **Kop-Coat, Inc.**, 436 Seventh Avenue, Pittsburgh, PA, 15219, USA
  - 130 **Laticrete International, Inc.**, 1 Laticrete Park North, Bethany, CT, 6524, USA
  - 131 **Lauzon Distinctive Hardwood Flooring**, 2101 cote des Cascades, Papineauville, QC, J0V1R0, Canada
  - 132 **Lawnlift** (See JDP LLC)
  - 133 **Life Paint Company**, 12927 Sunshine Ave PO Box 2488, Santa Fe Springs, CA, 90670, USA
  - 134 **Loop Recycled Products Inc**, 940 Chippawa Creek Road, Niagara Falls, Ontario, L2E6S5, Canada
  - 135 **Lullaby Paints** (See Imperial Paints LLC)
  - 136 **Mad Dog Paint Products, Inc.**, 309 Plum St North, Northfield, MN, 55057, USA
  - 137 **MAPEI Corp**, 1144 E. Newport Center Dr., Deerfield Beach, FL, 33442, USA
  - 138 **Masterchem Industries LLC**, 3135 Old Hwy M, Imperial, MO, 63052, USA
  - 139 **Meoded Paint & Decoration**, 6314 Santa Monica, Los Angeles, CA, 90038, USA
  - 140 **Meoded Paints and Plasters** (See Meoded Paint & Decoration)
  - 141 **Messmer's Inc.**, 9500 Hawley Park Rd PO Box 8, West Jordan, UT, 84081, USA
  - 142 **Mia Colore** (See Pure and Original)
  - 143 **Mikel and Company** (See TriSealUSA, LLC)
  - 144 **Miller Paint Company Inc**, 12812 NE Whitaker Way, Portland, OR, 97230, USA
  - 145 **Modern Masters, Inc.**, 9380 San Fernando Rd, Sun Valley, CA, 91352, USA
  - 146 **Momentive Performance Materials**, 260 Hudson River Road, Waterford, NY, 12188-1921, USA
  - 147 **Monopole, Inc.**, 4661 Alger St, Los Angeles, CA, 90039, USA
  - 148 **Murphy Wall Products International, Inc.**, 201 N.E. 21st. ST., Fort Worth, Texas, 76164, USA
  - 149 **Mylands**, PO Box 1166, Collierville, TN, 38027, USA
  - 150 **NCH Corporation**, PO Box 152170, Irving, TX, 75015, USA
  - 151 **New Image Coatings, LLC**, 150 Dow St, Manchester, NH, 3101, USA
  - 152 **Niles Manufacturing**,
  - 153 **Old Masters**, 303 19th St SE, Orange City, IA, 51041, USA
  - 154 **Old Town Paints LLC**, 9277 Bendel Pl Ste 255, Elk Grove, CA, 95624, USA
  - 155 **Olivetti Organic Finishes**, PO Box 460362, San Francisco, CA, 94116, USA
  - 156 **One Time** (See Bond Distributing, Ltd.)
  - 157 **Osmo Holz und Color GmbH & Co.KG/ Osmo NA**, 4121 1st Ave S, Seattle, WA, 98134, USA
  - 158 **Osmo USA** (See Osmo Holz und Color GmbH & Co.KG/ Osmo NA)
  - 159 **Paint Exchange, The**, 388 VFW Drive, Rockland, MA, 2370, USA



## Registered Manufacturers

*California Paint Stewardship Program as of 6/30/2019*

- 
- 160 **PCI Acquisition, LLC**, 1940 E Traffic Way, Springfield, MO, 65802, USA
  - 161 **Penofin** (See Performance Coatings, Inc.)
  - 162 **Performance Coatings, Inc.**, 920 E 14th Ave Ste 201, Kansas City, MO, 64116, USA
  - 163 **Perma-Chink Systems, Inc.**, 17635 NE 67th Ct, Redmond, WA, 98052, USA
  - 164 **Pioneer Paint Company** (See Janeway Bennett Paint Inc.)
  - 165 **Ponderosa Paint Co., Inc.**, 3663 N Clovis Ave, Fresno, CA, 93727, USA
  - 166 **PPG Architectural Finishes, Inc.**, Research Development Center -151 Colfax Street, Springdale, PA, 15144, USA
  - 167 **Precision Coatings** (See PCI Acquisition, LLC)
  - 168 **Premier Finishes Inc.**, PO Box 3146, Oregon City, OR, 97045, USA
  - 169 **Preserva Products, Ltd**, 12860 Earhart Ave, Auburn, CA, 95602, USA
  - 170 **ProCoat Products, Inc.**, 260 Centre St Ste D, Holbrook, MA, 2343, USA
  - 171 **Protek Paint LTD**, 335 Horner Ave, Toronto, Ontario, M8W 1Z6, Canada
  - 172 **Pure and Original**, Overstag 20, Lelystad, Flevopolder, 8221 RG, Netherlands
  - 173 **Quest Construction Products** (See United Coatings and Hydro-Stop)
  - 174 **Quikrete**, 3490 Piedmont Rd Ste 1300 Attn: Tax Department, Atlanta, GA, 30305, USA
  - 175 **R-Crete Inc.**, 5 Windflower, Coto De Caza, CA, 92679, USA
  - 176 **Rainguard International** (See Weatherman Products, Inc)
  - 177 **Ready Seal, Inc.**, 1440 S. State Hwy 121, Suite 3, Lewisville, TX, 75067, USA
  - 178 **Richard's Paint Manufacturing Co Inc.**, 200 Paint St, Rockledge, FL, 32955, USA
  - 179 **Robson Enterprises, Inc.** (See Tried and True Wood Finishes)
  - 180 **Rockwood Pigments NA, Inc.**, 3700 E Olympic Blvd, Los Angeles, CA, 90023, USA
  - 181 **Rodda Paint Company**, 6107 N Marine Dr, Portland, OR, 97203, USA
  - 182 **Roman Decorating Products, LLC**, 824 State St, Calumet City, IL, 60409, USA
  - 183 **RPM Wood Finishes Group, Inc.**, 22 S Center St PO Box 22000, Hickory, NC, 28603, USA
  - 184 **Rudd Company, Inc.**, 1141 NW 50th St, Seattle, WA, 98107, USA
  - 185 **Rust-Oleum Corporation**, 11 Hawthorne Pkwy, Vernon Hills, IL, 60061, USA
  - 186 **S. Vann Inc**, 2941 W MacArthur Ste 138, Santa Ana, CA, 92704, USA
  - 187 **SamaN**, 1235 Rue de Lacadie, Victoriaville, Quebec, G6T 1W4, Canada
  - 188 **Sansin Corporation, The**, 111 Macnab Street, Strathroy, ON, N7G4J6, Canada
  - 189 **Sashco, Inc**, 10300 E 107th Place, Brighton, CO, 80601, USA
  - 190 **SaverSystems, Inc.**, 800 South 7th St, Richmond, IN, 47374, USA
  - 191 **Scotch Paint Corporation**, 555 W 189th St, Gardena, CA, 90248, USA
  - 192 **Seal-Krete** (See Convenience Products)
  - 193 **Sequoia Paint Co.**, 711 E 19th St., Bakersfield, CA, 93305, USA
  - 194 **Seymour of Sycamore**, 917 Crosby Ave, Sycamore, IL, 60178, USA
  - 195 **Sheffield Bronze Paint Corp.**, 17814 S Waterloo Rd, Cleveland, OH, 44119, USA
  - 196 **Sherwin-Williams**, 101 Prospect Ave NW, Cleveland, OH, 44115, USA
  - 197 **Sika Corporation**, 201 Polito Ave, Lyndhurst, NJ, 7071, USA
  - 198 **Simpson Coatings Group Inc.**, 111 S Maple Ave, South San Francisco, CA, 94080, USA





## Registered Manufacturers

*California Paint Stewardship Program as of 6/30/2019*

- 
- 199 **Sinak Corporation**, 1949 W Walnut Ave, San Diego, CA, 92101, USA
  - 200 **Skybryte Company**, 3125 Perkins Ave, Cleveland, OH, 44114, USA
  - 201 **Smith Paint Products**, 2200 Paxton St, Harrisburg, PA, 17111, USA
  - 202 **Somay Products, Inc.**, 4301 NW 35th Ave, Miami, FL, 33142, USA
  - 203 **Starco Group, The**, 3137 e 26th street, Vernon, CA, 90058, USA
  - 204 **Sto Corp.**, 3800 Camp Creek Pkwy SW Bldg 1400 #120, Atlanta, GA, 30331, USA
  - 205 **Structures Wood Care, Inc.**, PO Box 599, Nisswa, MN, 56468, USA
  - 206 **Sun Frog Products, Inc.**, 1980 Willamette Falls Dr Ste 120, West Linn, OR, 97068, USA
  - 207 **Sunnyside Corporation**, 225 Carpenter Ave, Wheeling, IL, 60090, USA
  - 208 **Surtec, Inc.**, 1880 N MacArthur Dr, Tracy, CA, 95376, USA
  - 209 **Sutherland Welles Ltd.**, 5575 Rte 100 N PO Box 180, North Hyde Park, VT, 5665, USA
  - 210 **Sydney Harbour Paint Company**, 1520 Cotner Avenue, Los Angeles, CA, 90025, USA
  - 211 **Synta, Inc.**, 675 Park N Blvd Ste 120, Clarkston, Ga, 30021, USA
  - 212 **TexSton Industries Inc.**, 8025 Deering Ave, Canoga Park, CA, 91304, USA
  - 213 **Texton** (See TexSton Industries Inc.)
  - 214 **Textured Coatings of America, Inc.**, 5950 South Avalon Blvd, Los Angeles, CA, 90003-1384, USA
  - 215 **Texturline Decorative Products** (See Protek Paint LTD)
  - 216 **Tibbetts Newport Corp**, 1640 S Vermont Ave, Los Angeles, CA, 90006, USA
  - 217 **Timber Pro Coatings**, 2232 E Burnside Ave, Portland, OR, 97214, USA
  - 218 **Tried and True Wood Finishes**, 14 Prospect St, Trumansburg, NY, 14886, USA
  - 219 **TriSealUSA, LLC**, 1600 Stethern Ferry, Johns Creek, GA, 30022, USA
  - 220 **True Value Manufacturing Company**, 8600 W Bryn Mawr Ave, Chicago, IL, 60631, USA
  - 221 **United Coatings and Hydro-Stop**, 1465 Pipefitter St, North Charleston, SC, 29405, USA
  - 222 **United Gilsonite Laboratories (UGL)**, 19011 E. Cataldo, Spokane Valley, WA, 99016, USA
  - 223 **United States Gypsum Company (USG)**, 550 W Adams St., Chicago, IL, 60661, USA
  - 224 **Valspar Corporation**, 8725 W Higgins Road, Chicago, IL, 60631, USA
  - 225 **Van Sickle Paint Mfg.**, 5700 NW 38th Street, Lincoln, NE, 68501-2222, USA
  - 226 **Vanex, Inc.**, 1700 S Shawnee St PO Box 987, Mt Vernon, IL, 62864, USA
  - 227 **Vermont Natural Coatings**, PO Box 512 180 Junction Rd, Hardwick, VT, 5843, USA
  - 228 **Visions Paint Recycling** (See Visions Recycling Inc.)
  - 229 **Visions Recycling Inc.**, 4481 Kilzer Ave, McClellan, CA, 95652, USA
  - 230 **Vista Paint Corporation**, 2020 E Orangethorpe Ave, Fullerton, CA, 92831, USA
  - 231 **Vogel Paint, Inc.**, P. O. Box 380, Orange City, IA, 51041, USA
  - 232 **Ware Products LLC**, 505 Cave Road, Nashville, TN, 37210, USA
  - 233 **Waterlox Coatings Corporation**, 9808 Meech Ave, Cleveland, OH, 44105, USA
  - 234 **Weatherman Products, Inc**, 902 W 18th Street, Costa Mesa, CA, 92627, USA
  - 235 **Westpac Materials**, 341 West Meats Ave. Attn: Todd Landreth, Orange, CA, 92865, USA
  - 236 **Wood Iron Wood Finishes, Inc.**, 10475 Irma Drive, Unit 7, Northglenn, CO, 80233-4227, USA
  - 237 **Wood Kote Products Inc.**, 8000 NE 14th Place, Portland, OR, 97211, USA



## Registered Manufacturers

*California Paint Stewardship Program as of 6/30/2019*

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238 **XIM Products Inc.**, 1169 Bassett Rd, Westlake, OH, 44145, USA

239 **Yenkin-Majestic Paint Corp.**, 1920 Leonard Ave PO Box 369004, Columbus, OH, 43219, USA

240 **Yolo Colorhouse, LLC**, 519 NE Hancock Suite #B, Portland, OR, 97212, USA

## Appendix Section F

PAINTCARE CALIFORNIA FY2019 - URBANIZED AREAS AND PERFORMANCE AGAINST DENSITY COVERAGE TARGETS – PAGE 1

Yes = New area meeting target this year

Urbanized Area	Population	Target No. of Sites	Year Round Sites Only			Year Round and Supplemental Sites		
			Meeting Target	Participating No. of Sites	Shortfall	Meeting Target	Participating No. of Sites	Shortfall
Antioch	278,712	5	Yes	5		Yes	6	
Arroyo Grande-Grover Beach	54,906	1	Yes	3		Yes	4	
Bakersfield	526,075	10	No	7	3	No	8	2
Camarillo	72,883	1	Yes	3		Yes	3	
Chico	101,591	2	Yes	4		Yes	5	
Concord	390,650	7	Yes	10		Yes	13	
Concord	236,795	4	Yes	4		Yes	8	
Davis	73,680	1	Yes	1		Yes	1	
Delano	54,542	1	No	0	1	No	0	1
El Centro-Calexico	108,398	2	Yes	2		Yes	2	
El Paso de Robles-Atascadero	69,384	1	Yes	9		Yes	10	
Fairfield	135,019	2	Yes	3		Yes	3	
Fresno	661,284	13	No	8	5	Yes	14	
Gilroy-Morgan Hill	103,176	2	Yes	5		Yes	5	
Hanford	89,846	1	No	0		Yes	1	
Hemet	166,197	3	No	1	2	Yes	3	
Indio-Cathedral City	350,709	7	Yes	11		Yes	14	
Lancaster-Palmdale	343,025	6	No	5	1	Yes	6	
Livermore	82,550	1	Yes	3		Yes	4	
Lodi	71,072	1	Yes	1		Yes	2	
Lompoc	53,002	1	Yes	2		Yes	2	

LOS ANGELES-LONG BEACH-ANAHEIM

Gateway Communities	1,700,138	34	No	16	18	Yes	37	
Metro	1,855,006	37	No	7	30	No	16	21
Orange County North	2,442,338	48	No	43	5	Yes	51	
San Fernando Valley East	1,157,483	23	No	14	9	No	22	1
San Fernando Valley West	647,768	12	No	9	3	Yes	12	
South Bay	1,026,980	20	No	12	8	Yes	24	
Westside	999,134	19	Yes	19		Yes	26	
Ontario	609,673	12	Yes	15		Yes	15	
West San Gabriel Valley	941,593	18	No	7	11	Yes	26	
East San Gabriel Valley	942,439	18	No	12	6	Yes	24	

PAINTCARE CALIFORNIA FY2019 - URBANIZED AREAS AND PERFORMANCE AGAINST DENSITY COVERAGE TARGETS – PAGE 2

Yes = New area meeting target this year

Urbanized Area	Population	Target No. of Sites	Year Round Sites Only			Year Round and Supplemental Sites		
			Meeting Target	Participating No. of Sites	Shortfall	Meeting Target	Participating No. of Sites	Shortfall
Madera	79,905	1	Yes	1		Yes	1	
Manteca	86,516	1	Yes	2		Yes	3	
Merced	139,487	2	Yes	2		Yes	2	
Mission Viejo-Lake Forest-San Clemente	587,673	11	Yes	12		Yes	15	
Modesto	361,513	7	Yes	9		Yes	15	
Murrieta-Temecula-Menifee	448,890	8	No	6	2	Yes	9	
Napa	87,969	1	Yes	3		Yes	4	
Oxnard	371,007	7	Yes	7		Yes	7	
Petaluma	68,026	1	Yes	3		Yes	4	
Porterville	72,093	1	Yes	1		Yes	1	
Redding	122,727	2	Yes	8		Yes	9	
Riverside-San Bernardino	1,950,716	39	No	22	17	No	26	13
Sacramento	1,739,141	34	Yes	37		Yes	40	
Salinas	193,550	3	Yes	4		Yes	5	

SAN DIEGO

Central, East and South Suburban	1,456,328	29	No	20	9	No	23	6
North City	732,138	14	Yes	19		Yes	20	
North County	787,960	15	Yes	15		Yes	18	

SAN FRANCISCO-OAKLAND

East Bay North	1,044,376	20	No	15	5	Yes	25	
East Bay South	531,100	10	No	7	3	No	8	2
Marin County	241,780	4	Yes	9		Yes	10	
San Francisco	806,166	16	Yes	22		Yes	24	
San Mateo	695,308	13	Yes	21		Yes	34	

San Jose	1,674,435	33	Yes	35		Yes	51	
San Luis Obispo	61,385	1	Yes	7		Yes	7	
Santa Barbara	200,529	4	Yes	9		Yes	11	
Santa Clarita	263,447	5	No	3	2	Yes	5	

PAINTCARE CALIFORNIA FY2019 - URBANIZED AREAS AND PERFORMANCE AGAINST DENSITY COVERAGE TARGETS – PAGE 3

Yes = New area meeting target this year

Urbanized Area	Population	Target No. of Sites	Year Round Sites Only			Year Round and Supplemental Sites		
			Meeting Target	Participating No. of Sites	Shortfall	Meeting Target	Participating No. of Sites	Shortfall
Santa Cruz	175,380	3	Yes	4		Yes	5	
Santa Maria	131,102	2	Yes	3		Yes	4	
Santa Rosa	323,201	6	Yes	12		Yes	13	
Seaside-Monterey	116,786	2	Yes	3		Yes	6	
Simi Valley	126,788	2	Yes	3		Yes	3	
Stockton	375,171	7	Yes	9		Yes	10	
Thousand Oaks	220,090	4	Yes	6		Yes	7	
Tracy	88,650	1	Yes	2		Yes	4	
Turlock	102,406	2	No	1	1	Yes	3	
Vacaville	95,363	1	Yes	3		Yes	3	
Vallejo	165,754	3	Yes	3		Yes	3	
Victorville-Hesperia	333,745	6	No	5	1	Yes	6	
Visalia	223,449	4	Yes	4	1	Yes	5	
Watsonville	79,363	1	Yes	3		Yes	4	
Woodland	55,854	1	Yes	2		Yes	3	
Yuba City	119,620	2	Yes	3		Yes	3	

## Appendix Section D



# 2018 Awareness Survey Results

*prepared by*





# Table of Contents

**Study Overview:** Objectives, Key Measurements, Responses

**Respondent Profiles:** Demographic Characteristics

**Consumer Behavior:** Paint Purchasing and Disposal

**Paint Recycling:** Awareness and Engagement

**Cross-tabulations:** Behavior, Awareness and Engagement

**Paint Care Advertising/Marketing Considerations:** Awareness, Recall, Impressions

**Cross-tabulations:** Advertising and Marketing Metrics

**KPI Summary and Next Steps**

**APPENDIX: State/District Highlights**

## Study Objectives and Key Measurements

Objective	Related KPI/Measurement
<b>Increase knowledge of paint recycling</b>	<i>Do you know that paint can be recycled?</i>
<b>Impact paint recycling behaviors</b>	<i>Have you ever taken paint somewhere to be recycled?</i>
<b>Decrease storage of paint in home</b>	<i>Do you currently have any leftover or unwanted paint in your home or business (e.g., primer, interior house paint, stain, deck sealer, or clear finishes like varnish)? If so, how much paint do you have?</i>
<b>Increase knowledge of PaintCare</b>	<i>Have you ever ever heard of PaintCare, the program that sets up sites that take paint for recycling?</i>
<b>Execute memorable ads</b>	<i>Do you recall seeing an advertisement for PaintCare in the last several months?</i>
<b>Stimulate word of mouth and other communications</b>	<i>Do you recall hearing about PaintCare in any of the following other ways?</i>

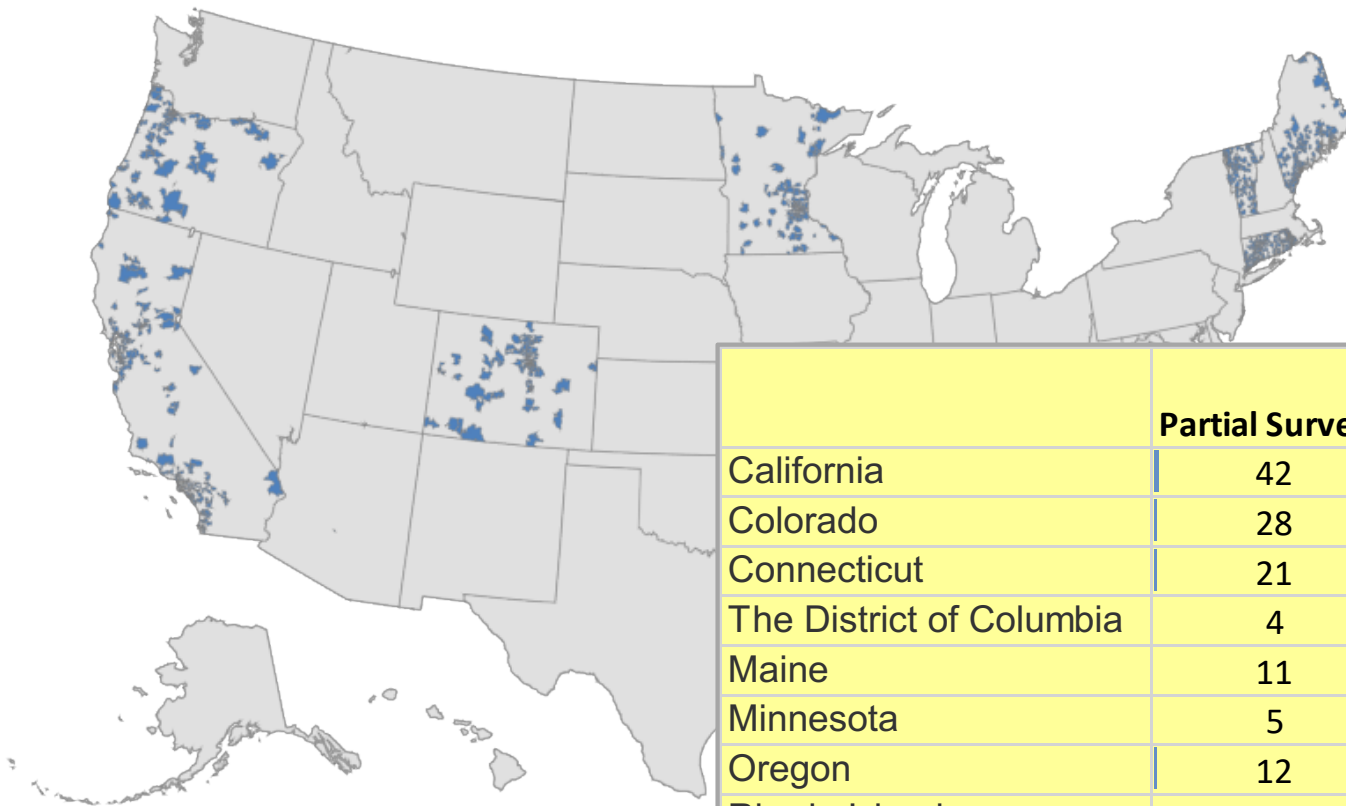
# Study Enhancements Made to Survey Approach

- **Improved sampling approach:**
  - Increased sample sizes to more precise measurement.
  - Managed state/district “quotas” to be more reflective of the population based on census data (e.g. age, income categories, ethnicity, etc.).
  - Implemented survey “screeners” to exclude those under 18 and those who had moved to non-participating states.
- **Enhanced survey tool:**
  - Refreshed survey by adding/deleting/updating consumer behavior questions based on prior findings.
  - Collected open-ended feedback regarding personal motivations to recycle (or not), providing insightful information with which to better communicate in the future.
  - Revised wording to better define terms for consistent understanding (e.g. “paint”)
- **Performed deeper analysis:**
  - Conducted comment categorization to understand the top reasons for recycling paint to guide future messaging
  - Compared past recycling behaviors to future intentions to better understand/predict macro-trends in consumer behavior.
  - Examined cross-tabulated data to understand pockets of consumers who recycle the most and least, to guide future targeting.

## Response Summary

- ❖ 2,626 surveys were conducted in 8 states plus the District of Columbia in November 2018.
- ❖ All states/district except California received at least 250 surveys; California, 553.
- ❖ 250 observations allows us to be 90% confident that the true result for this population is +/- 5% from the measured result; 95% confident that the true result is +/-6% from the measured result.
- ❖ Similarly, 550 observations allows us to be 90% confident that the true result is +/-3.5% from the measured result; 95% confident that the true result is +/-4% from the measured result.

### Respondent Locations



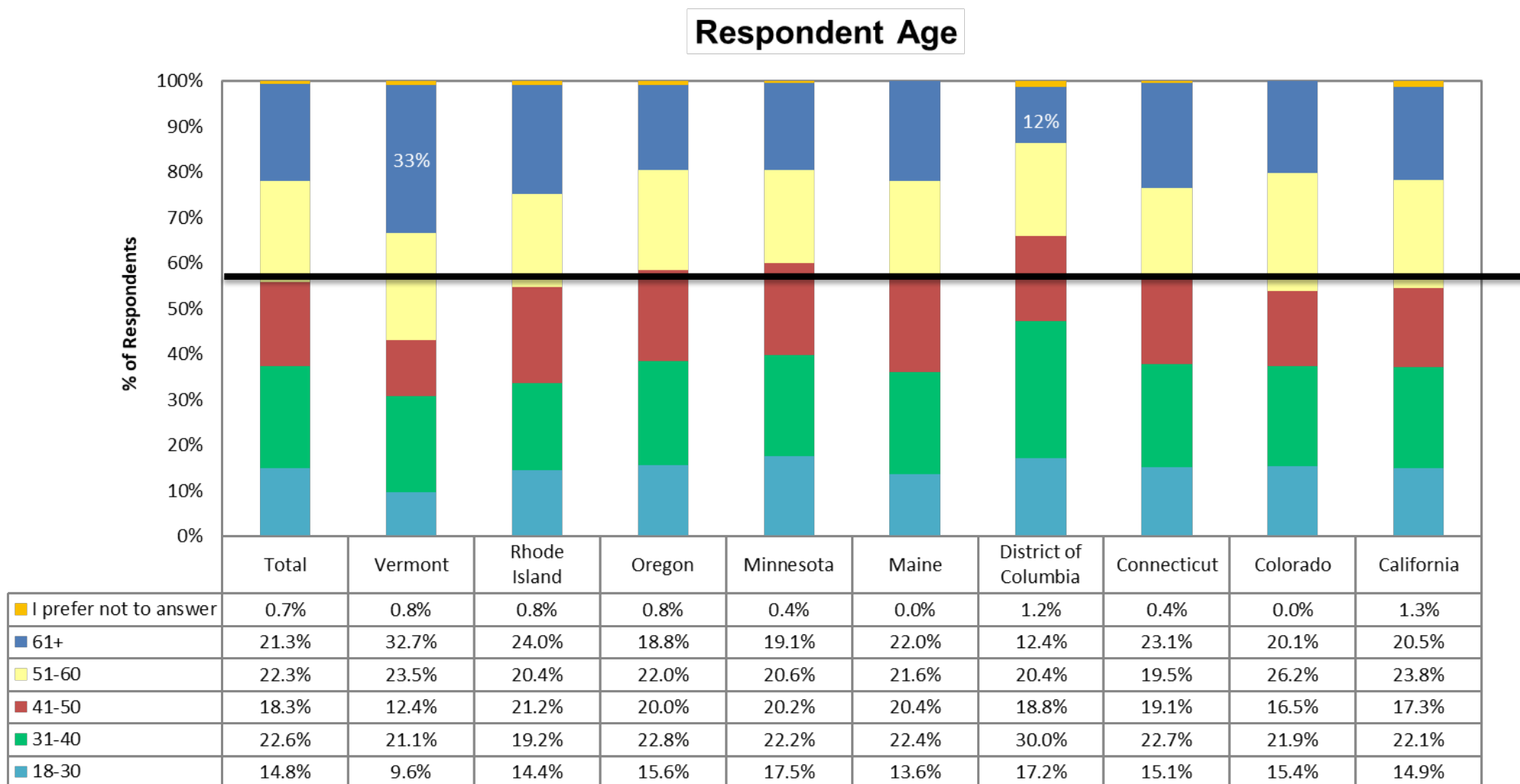
	Partial Surveys	Full Surveys	Total Surveys
California	42	542	553
Colorado	28	279	284
Connecticut	21	251	258
The District of Columbia	4	250	256
Maine	11	252	252
Minnesota	5	250	259
Oregon	12	250	252
Rhode Island	7	250	257
Vermont	6	251	255
Total	136	2575	2626

## RESPONDENT PROFILES



## Profile of Respondents - Age

- ❖ A good mix of age ranges were represented in each state's sample.
- ❖ Variances can be attributed to state characteristics. Based on census data, Vermont has the greatest proportion of 55+ residents; DC, the lowest—consistent with the survey respondent base.
- ❖ Note that all respondents were at least 18 years old.



## Profile of Respondents - Gender

- ❖ Roughly half of those surveyed were men; half, women.
- ❖ Very few declined to share this information or provided an “other” response.

### Gender Identity



*\*Other: Gender Neutral*

## Profile of Respondents - Ethnicity

- ❖ About 80% of all respondents were Caucasian.
- ❖ However, there were variances within states/district, consistent with census data. California has a higher proportion of Hispanic and Asian residents. The District of Columbia and Connecticut have the highest African American populations.

**Respondent Ethnicity**

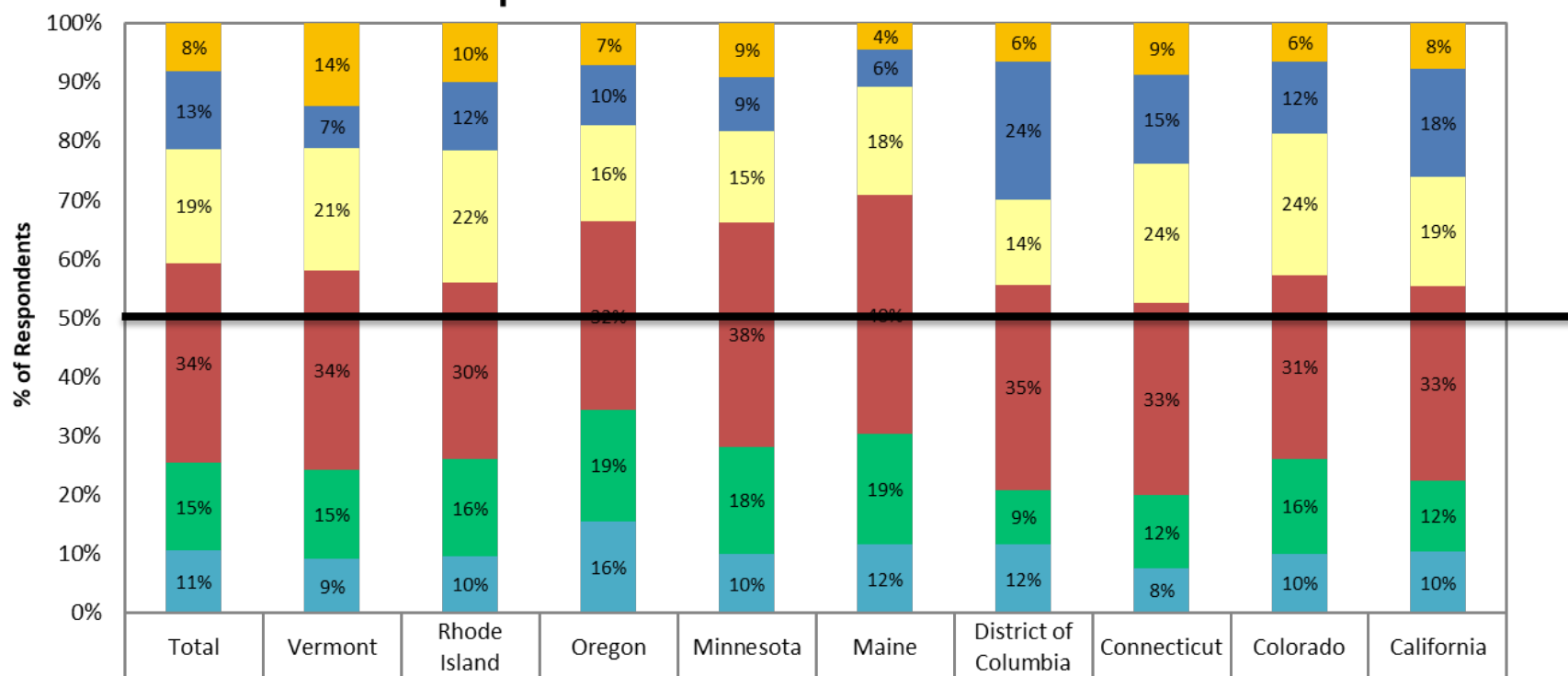




## Profile of Respondents - Income

- ❖ The median household income level for respondents is \$50-99K in each state, consistent with census data.
- ❖ Median household income in the United States was \$62,450 in July 2018 (Sentier Research).

**Respondent Annual Household Income**

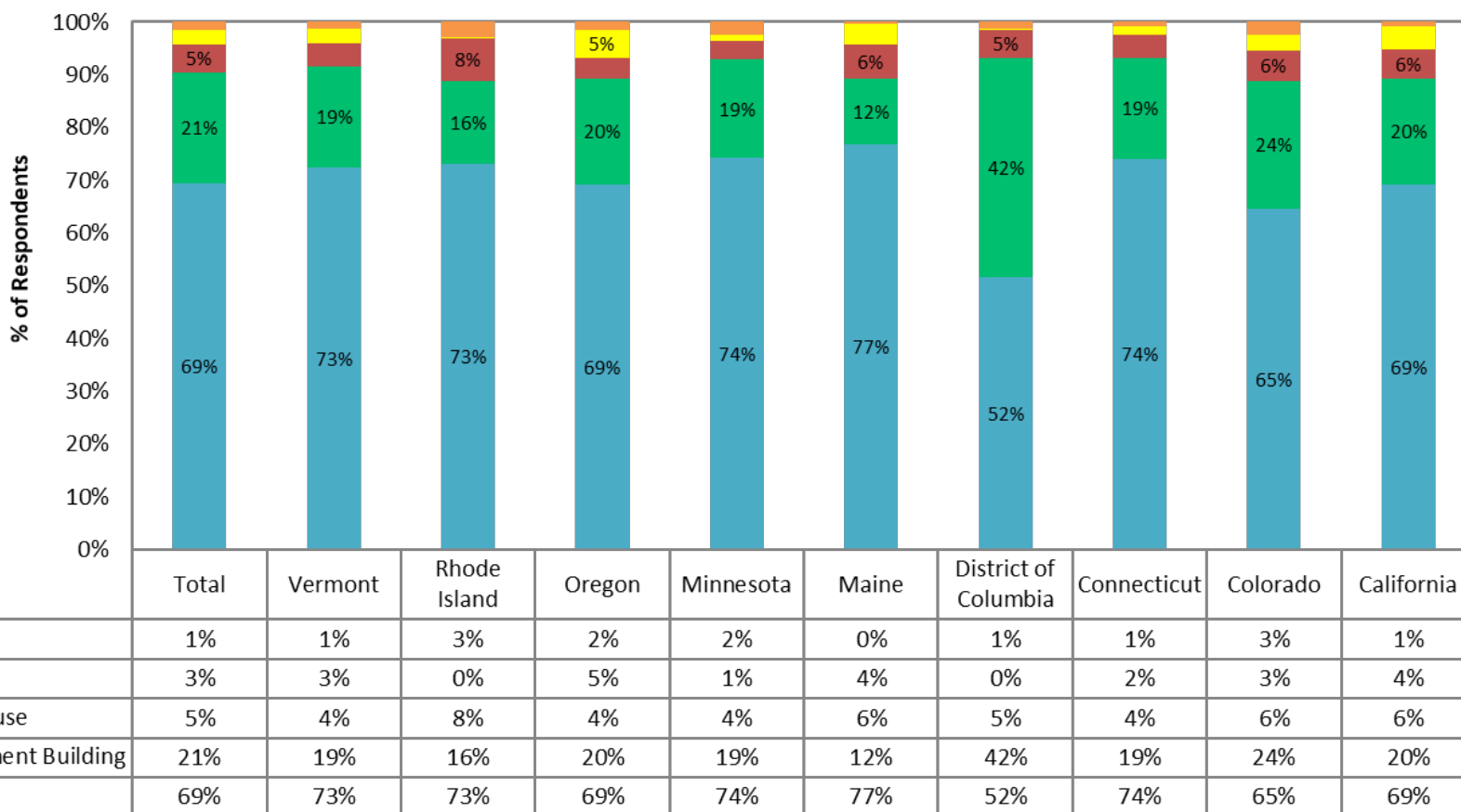


■ I prefer not to answer	8%	14%	10%	7%	9%	4%	6%	9%	6%	8%
■ More than \$150,000	13%	7%	12%	10%	9%	6%	24%	15%	12%	18%
■ \$100,000 to \$149,000	19%	21%	22%	16%	15%	18%	14%	24%	24%	19%
■ \$50,000 to \$99,999	34%	34%	30%	32%	38%	40%	35%	33%	31%	33%
■ \$25,000 to \$49,999	15%	15%	16%	19%	18%	19%	9%	12%	16%	12%
■ \$24,999 or less	11%	9%	10%	16%	10%	12%	12%	8%	10%	10%

## Profile of Respondents – Dwelling Type

- ❖ Most respondents live in a single family home.
- ❖ Condominium/apartment living was more predominant in Washington D.C. than in other parts of the country.

**Respondent Dwelling Type**

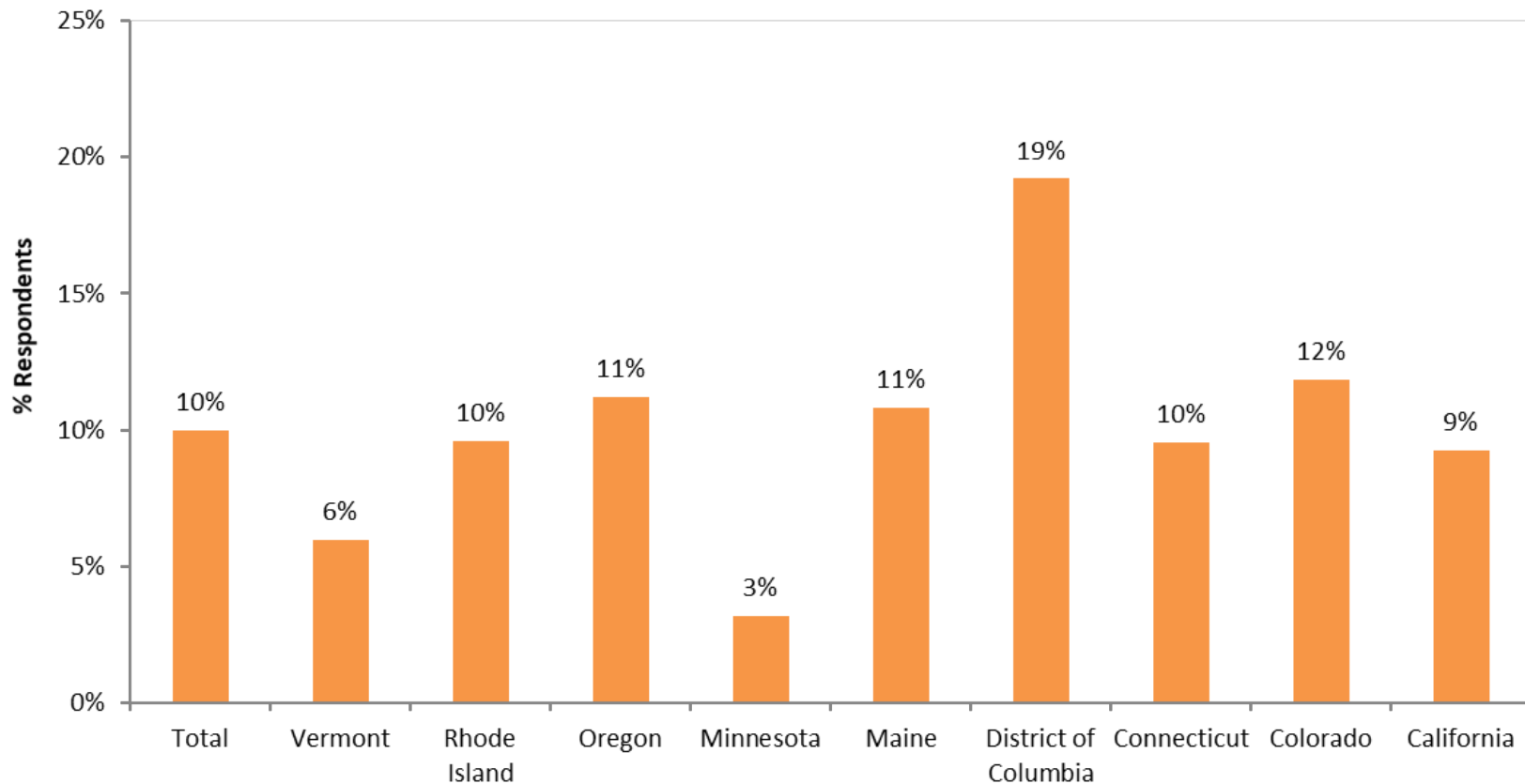


*\*Other: Townhome, Rent a Single Room, Dorm, Modular Home, Senior Home*

## Profile of Respondents – Paint-Related Profession

- ❖ About 10% of those surveyed said they painted professionally.
- ❖ There were significant variances between states, consistent with results from prior surveys.

***Do you paint professionally (as a painting contractor, property maintenance crew, etc. but NOT as an artist)?***



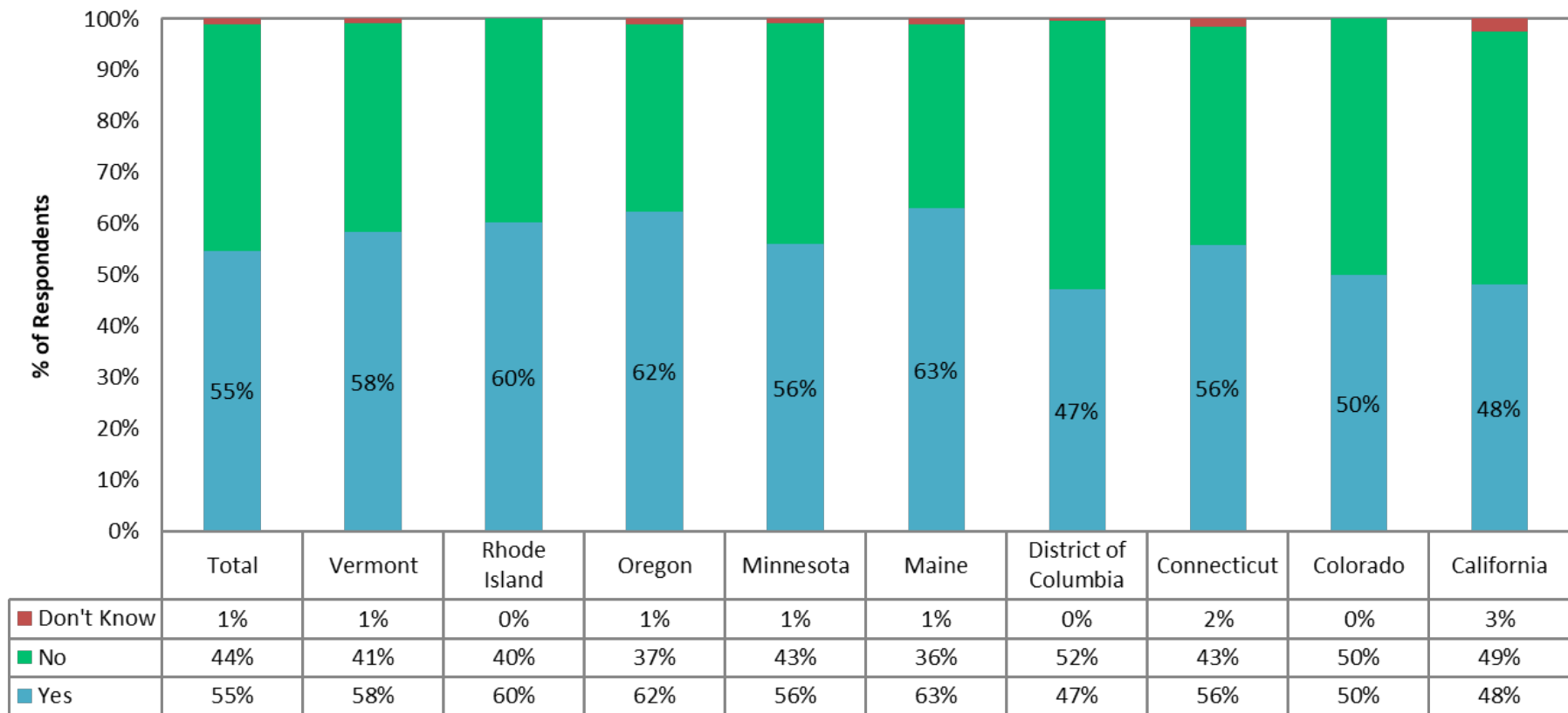
# CONSUMER BEHAVIOR PAINT PURCHASING AND DISPOSAL

## Recency of Paint Purchases

- ❖ Slightly over half of respondents bought paint in the last year.
- ❖ Results varied slightly by state. The fewest purchased paint in the last year in D.C.; the most, in Maine and Oregon.

### Have you purchased paint in the last year\*?

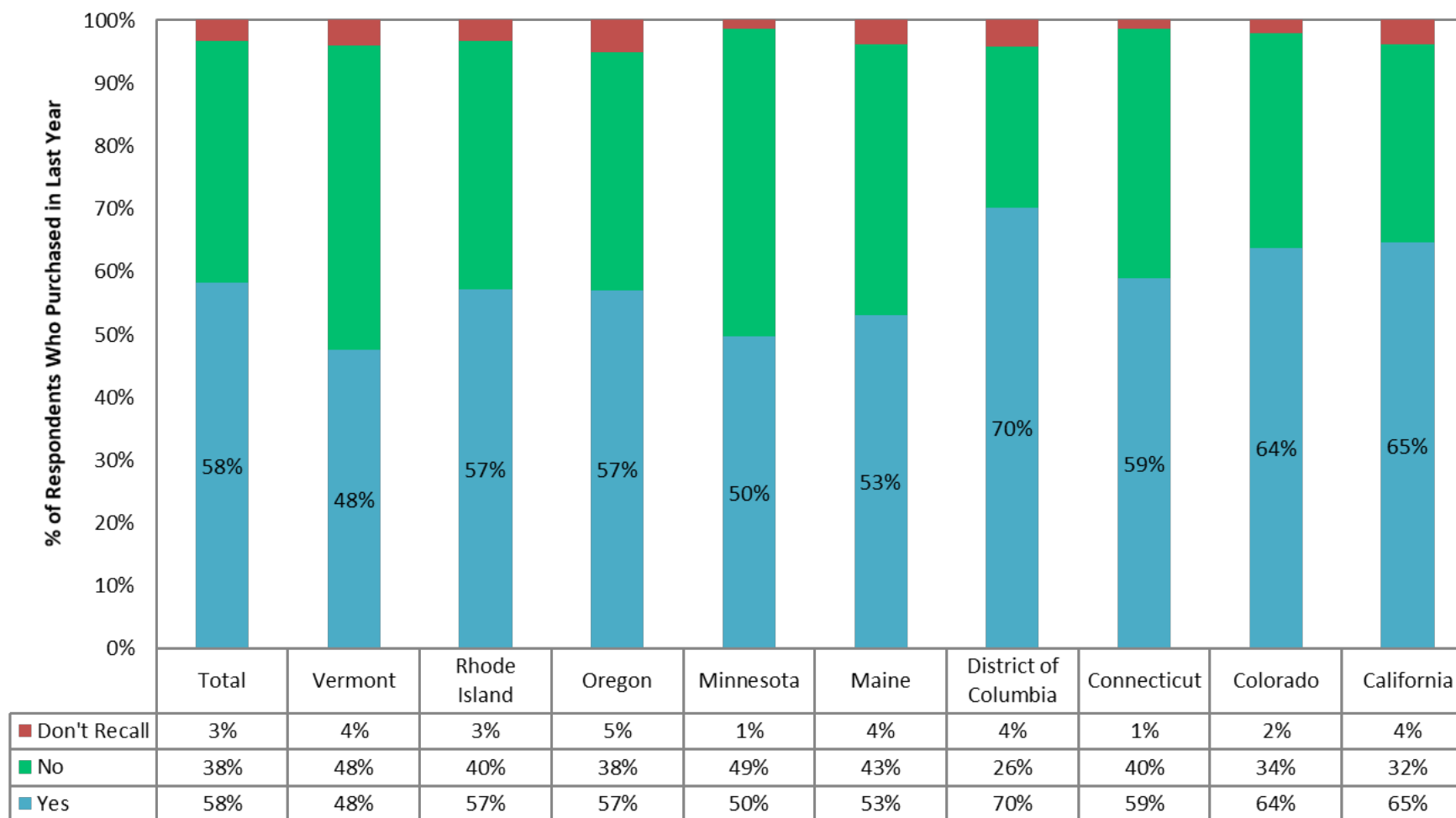
*\*For the purposes of this question, "paint" includes primer, interior or exterior house paint, stain, deck sealer, and clear finishes like varnish.*



## Measurements Prior to Paint Purchases

- ❖ 58% of respondents measured ahead of time to determine paint needs.
- ❖ The highest level of preparation occurred in D.C.; the lowest, in Vermont.

***Before purchasing, did you take any measurements of the area to be painted to figure out how much paint was needed for the project?***



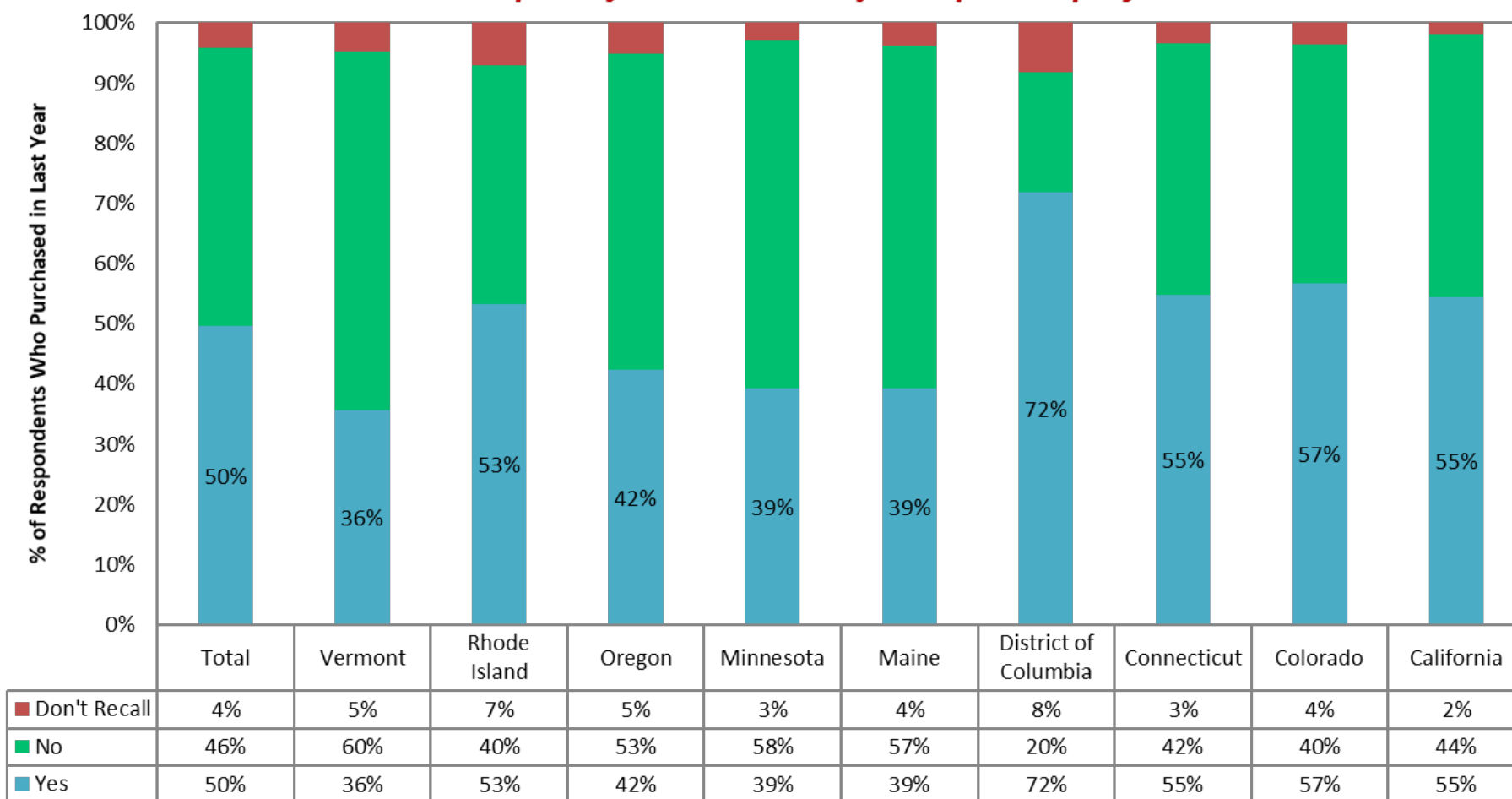
N=1434

KB Insights

## Paint Store Assistance

- ❖ About half the time, respondents said the paint store assisted them with determining paint needs.
- ❖ D.C. retailers are most involved in this process; Vermont, Maine and Minnesota retailers, the least involved.

***Did the staff of the paint retail store assist you with figuring out exactly how much paint you needed for your specific project?***

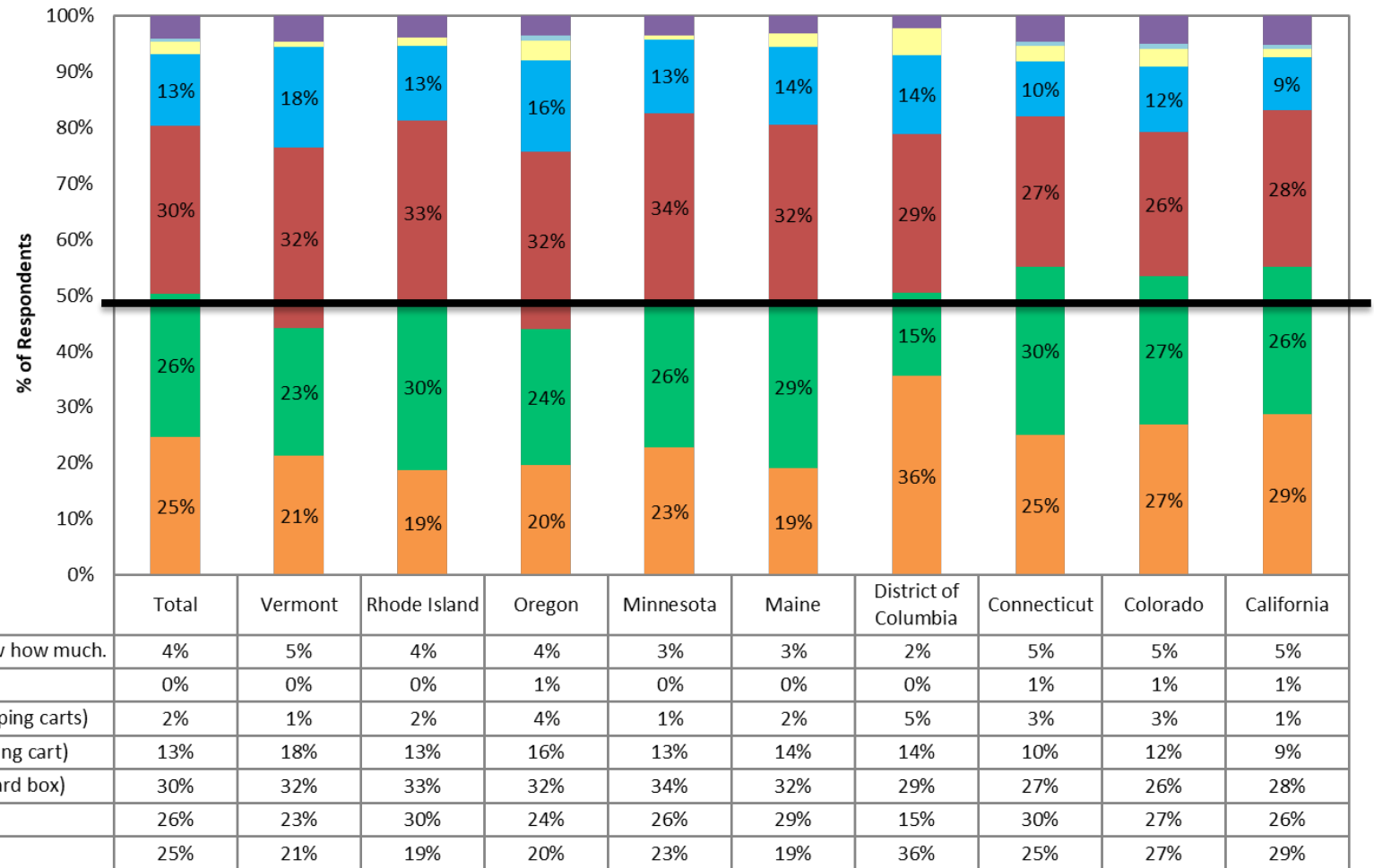


N=2626

# Leftover Paint

- ❖ The amount of paint stored at home varied considerably, from less than a gallon to a shopping cart full.
- ❖ The median response by state was either “less than 1 gallon” or “1 to 5 gallons.”
- ❖ Very few said they stored more than 15 gallons (two shopping carts full).

*How much leftover or unwanted paint do you have in your home or business at this time (e.g., primer, interior or exterior house paint, stain, deck sealer, or clear finishes like varnish)?*



N=2615

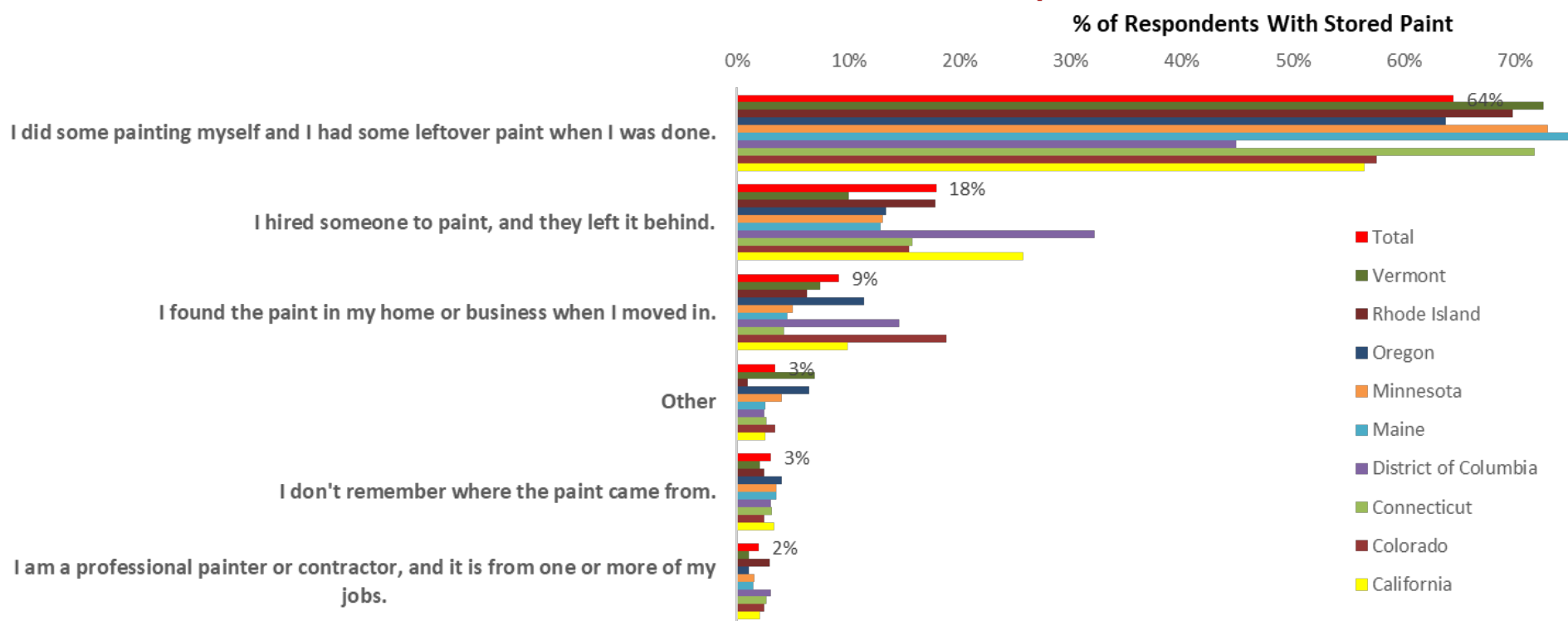
KB Insights



# Reasons for Paint Storage

- ❖ The top 3 reasons that consumers store paint is the same in all states: leftovers from their own paint job, from a contractor's paint job, or left at move-in.

## Where did most of the paint come from?



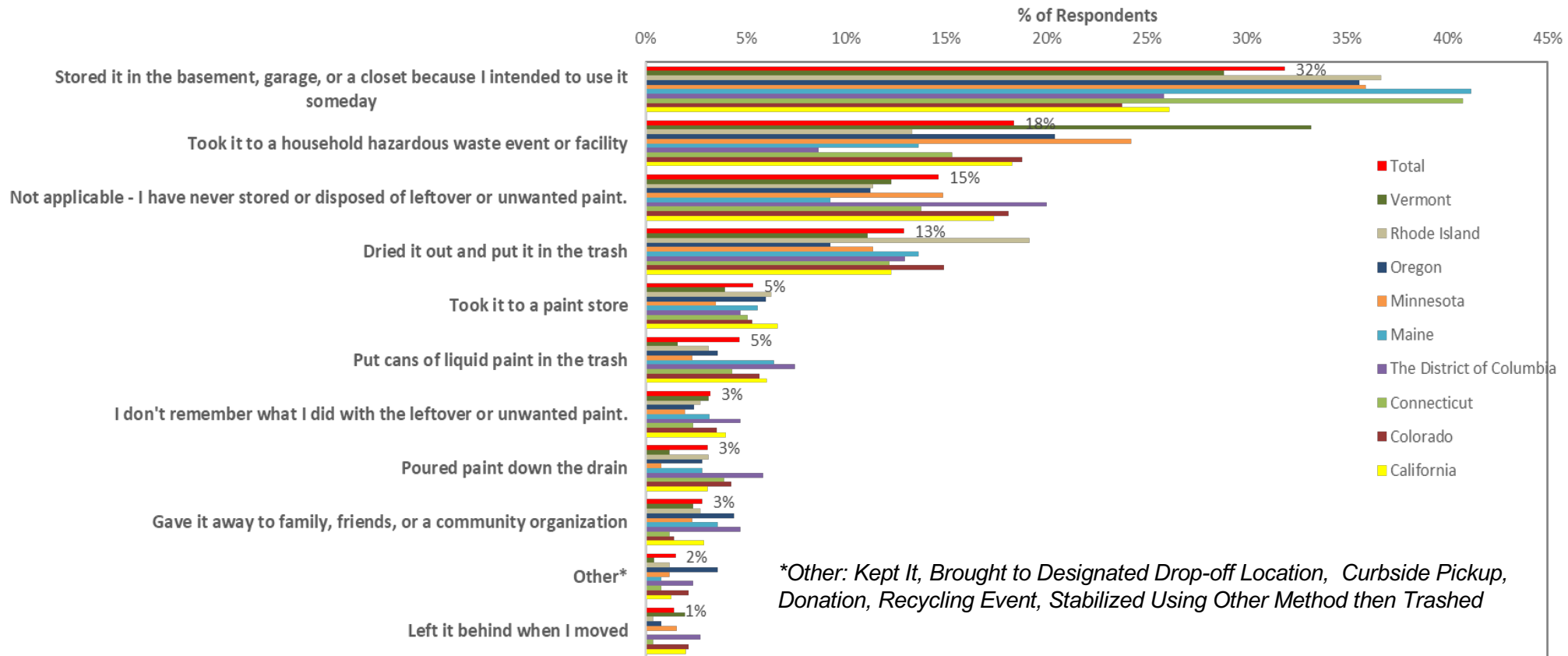
	Total	Vermont	Rhode Island	Oregon	Minnesota	Maine	District of Columbia	Connecticut	Colorado	California
I did some painting myself and I had some leftover paint when I was done.	64%	73%	70%	64%	73%	75%	45%	72%	57%	56%
I hired someone to paint, and they left it behind.	18%	10%	18%	13%	13%	13%	32%	16%	15%	26%
I found the paint in my home or business when I moved in.	9%	8%	6%	11%	5%	4%	15%	4%	19%	10%
Other	3%	7%	1%	6%	4%	2%	2%	3%	3%	3%
I don't remember where the paint came from.	3%	2%	2%	4%	4%	3%	3%	3%	2%	3%
I am a professional painter or contractor, and it is from one or more of my jobs.	2%	1%	3%	1%	2%	1%	3%	3%	2%	2%
Sample Size	1965	200	208	201	199	202	165	191	207	392

\*Other responses: Bought paint at retailer, brought from another dwelling, gifted by friend/relative

# Past Paint Disposal Methods

- ❖ Most people who keep paint intend to use it someday. Disposing at HHW facility & dry/trash method common.

*In the past, which has been your preferred method to dispose of leftover or unwanted paint?*

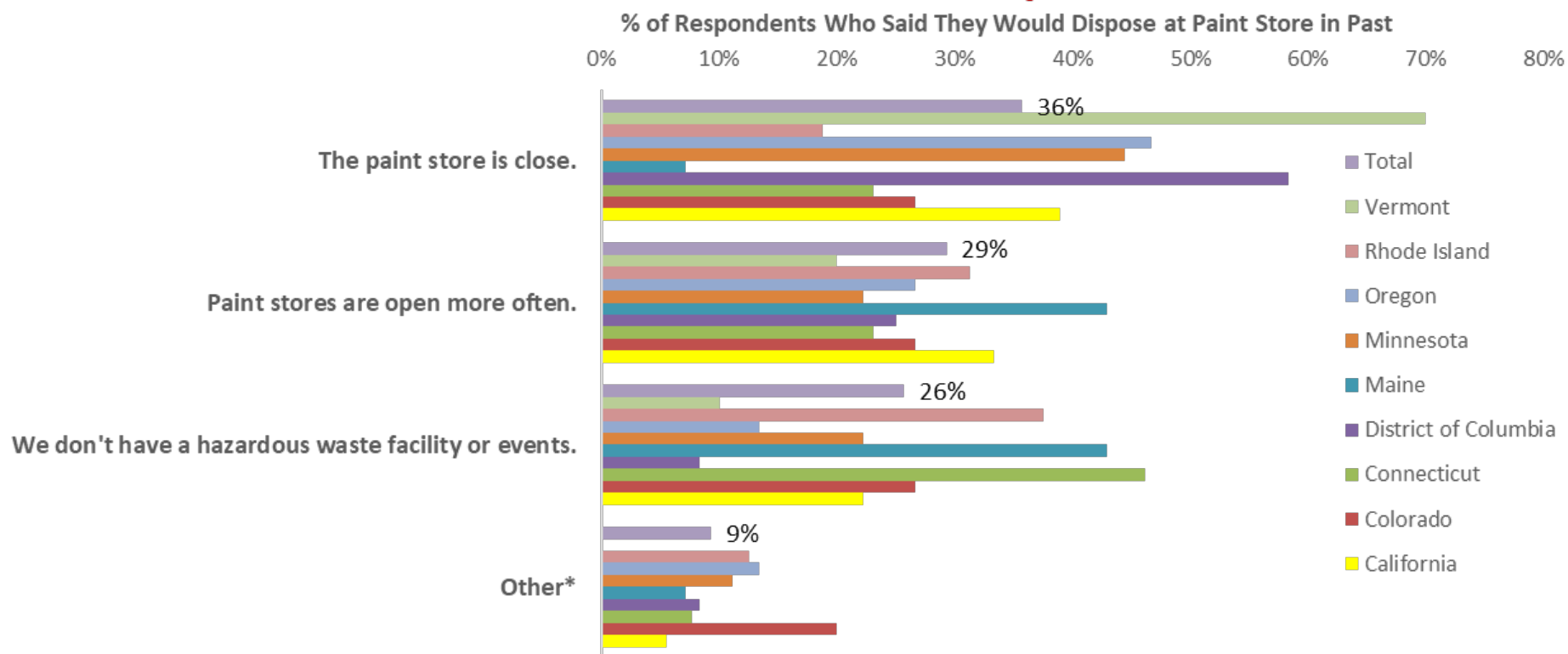


	Total	Vermont	RI	Oregon	Minnesota	Maine	DC	Connecticut	Colorado	California
Stored it in the basement, garage, or a closet because I intended to use it someday	32%	29%	37%	36%	36%	41%	26%	41%	24%	26%
Took it to a household hazardous waste event or facility	18%	33%	13%	20%	24%	14%	9%	15%	19%	18%
Not applicable - I have never stored or disposed of leftover or unwanted paint.	15%	12%	11%	11%	15%	9%	20%	14%	18%	17%
Dried it out and put it in the trash	13%	11%	19%	9%	11%	14%	13%	12%	15%	12%
Took it to a paint store	5%	4%	6%	6%	4%	6%	5%	5%	5%	7%
Put cans of liquid paint in the trash	5%	2%	3%	4%	2%	6%	7%	4%	6%	6%
I don't remember what I did with the leftover or unwanted paint.	3%	3%	3%	2%	2%	3%	5%	2%	4%	4%
Poured paint down the drain	3%	1%	3%	3%	1%	3%	6%	4%	4%	3%
Gave it away to family, friends, or a community organization	3%	2%	3%	4%	2%	4%	5%	1%	1%	3%
Other	2%	0%	1%	4%	1%	1%	2%	1%	2%	1%
Left it behind when I moved	1%	2%	0%	1%	2%	0%	3%	0%	2%	2%
Sample Size	2604	253	256	250	256	250	255	255	282	547

## Past Paint Store Disposal Preference

- ❖ Three reasons for disposing at a paint store are prevalent: location, hours and lack of HHW facility.

**What is the main reason you would take paint to a paint store instead of a household hazardous waste facility or event?**



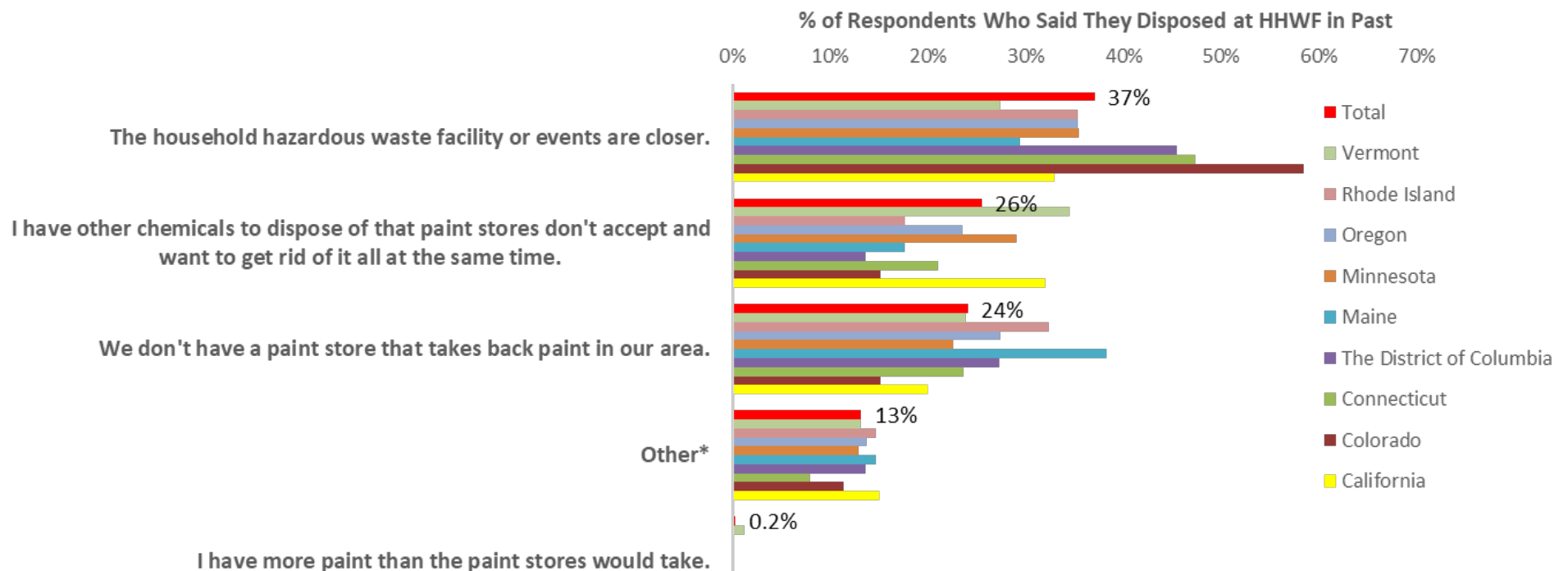
	Total	Vermont	Rhode Island	Oregon	Minnesota	Maine	District of Columbia	Connecticut	Colorado	California
The paint store is close.	36%	70%	19%	47%	44%	7%	58%	23%	27%	39%
Paint stores are open more often.	29%	20%	31%	27%	22%	43%	25%	23%	27%	33%
We don't have a hazardous waste facility or events.	26%	10%	38%	13%	22%	43%	8%	46%	27%	22%
Other*	9%	0%	13%	13%	11%	7%	8%	8%	20%	6%
Sample Size	140	10	16	15	9	14	12	13	15	36

\*Other: Store Decides How to Dispose, Regular Hours, Charitable Giving, They Recycle, Refund

# Household Hazardous Waste Facility Disposal Preference

- ❖ In most states, the fact that the HHW facility/event is closer drives consumer preference.
- ❖ However, in Maine, many said there wasn't a paint store that takes back paint; in Vermont, the ability to handle "other" chemical disposal needs made a difference.
- ❖ Note: results should be interpreted directionally only as sample sizes are low.

***What is the main reason you would take paint to a household hazardous waste facility instead of a paint store?***

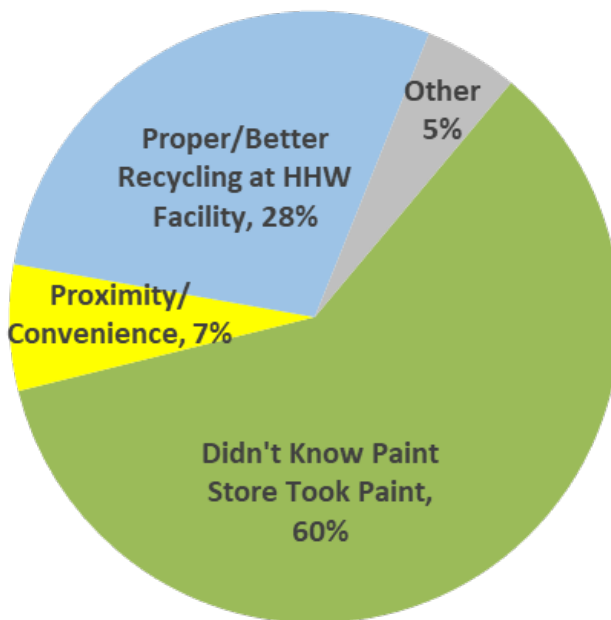


	Total	Vermont	Rhode Island	Oregon	Minnesota	Maine	District of Columbia	Connecticut	Colorado	California
The household hazardous waste facility or events are closer.	37%	27%	35%	35%	35%	29%	45%	47%	58%	33%
I have other chemicals to dispose of that paint stores don't accept and want to get rid of it all at the same time.	26%	35%	18%	24%	29%	18%	14%	21%	15%	32%
We don't have a paint store that takes back paint in our area.	24%	24%	32%	27%	23%	38%	27%	24%	15%	20%
Other*	13%	13%	15%	14%	13%	15%	14%	8%	11%	15%
I have more paint than the paint stores would take.	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%
Sample Size	478	84	34	51	62	34	22	38	53	100

## Household Hazardous Waste Facility Event Preference (continued)

- ❖ Comment categorization shows that many respondents simply were unaware that paint stores took paint for recycling.
- ❖ Others felt the HHW facility would use better recycling procedures.
- ❖ Note that these reasons should be added to the survey in 2019.

**Comment Categorization: Other Reasons  
Household Hazardous Waste Facilities are  
Preferred over Paint Stores**



*Sample Comments, Didn't Know*

Did not know paint store would take paint
didn't know paint stores took old paint
Didn't know they took old paint
I did not know paint stores would take it.
I didn't know that a paint store would take it
I didn't know a paint store would take back old paint
I didn't know paint stores accepted left over paint.
I didn't know that paint stores would take unused paint back.

*Sample Comments, Proper Recycling*

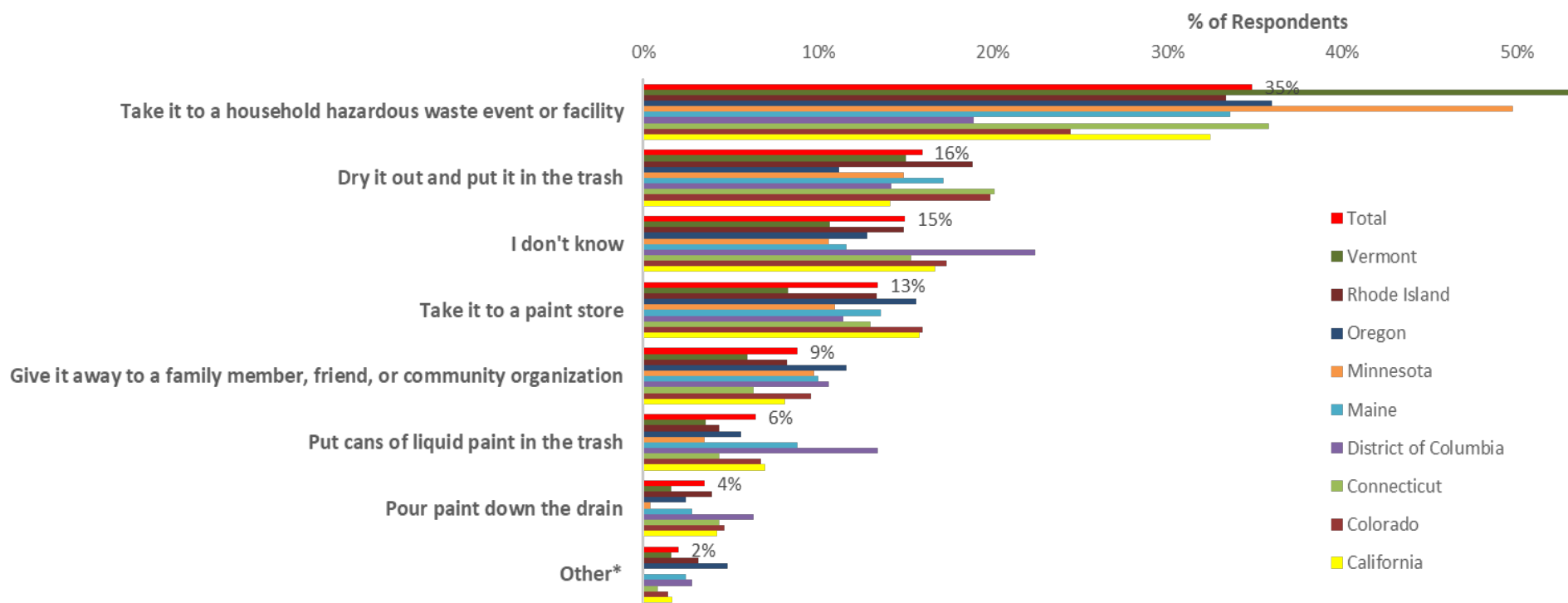
Proper disposal of hazardous material
I believe that is the best place to take the paint
this seems like the most responsible thing to do
its the best way to safely dispose of it
So that it will be disposed of properly.
I wanted it disposed of properly
It's the right thing to do!

N=60

# Future Paint Disposal Intentions

- ❖ The top method for future disposal in all states is taking it to a HHW event or facility.
- ❖ In most states, the dry it out/throw it away method is also prevalent.
- ❖ The three states where taking it to a paint store is cited most often: OR, CO and CA.

*If you wanted to get rid of unwanted paint in the near future, what would you most likely do with it?*

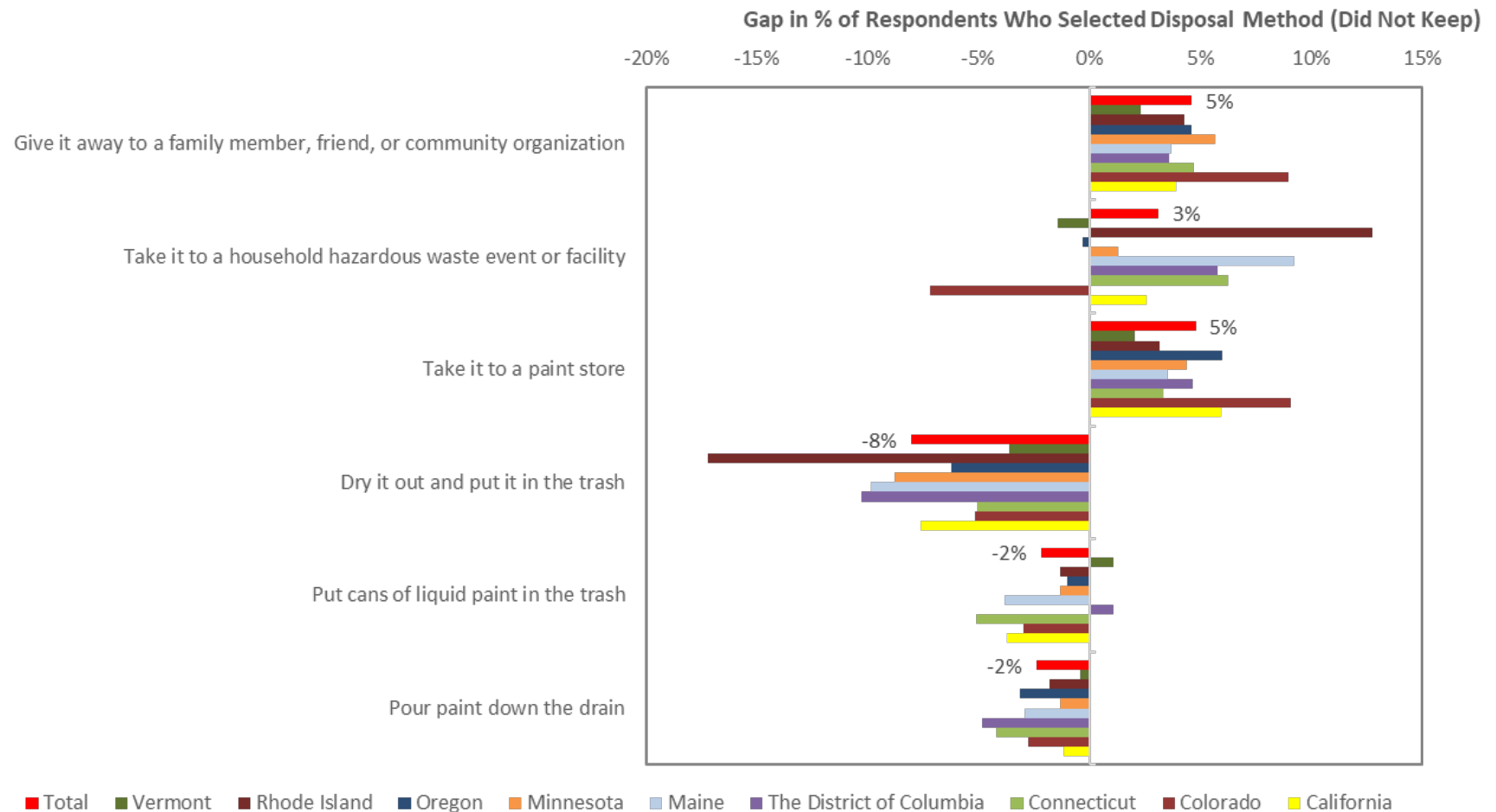


	Total	Vermont	RI	Oregon	Minnesota	Maine	DC	Connecticut	Colorado	California
Take it to a household hazardous waste event or facility	35%	53%	33%	36%	50%	34%	19%	36%	24%	32%
Dry it out and put it in the trash	16%	15%	19%	11%	15%	17%	14%	20%	20%	14%
I don't know	15%	11%	15%	13%	11%	12%	22%	15%	17%	17%
Take it to a paint store	13%	8%	13%	16%	11%	14%	11%	13%	16%	16%
Give it away to a family member, friend, or community organization	9%	6%	8%	12%	10%	10%	11%	6%	10%	8%
Put cans of liquid paint in the trash	6%	4%	4%	6%	4%	9%	13%	4%	7%	7%
Pour paint down the drain	4%	2%	4%	2%	0%	3%	6%	4%	5%	4%
Other*	2%	2%	3%	5%	0%	2%	3%	1%	1%	2%
Sample Size	2598	253	255	250	255	250	254	254	282	545

## Trend: Past Disposal Behaviors to Future Disposal Intentions

- ❖ All indicators show that there is a shift occurring to greener disposal methods.
- ❖ Fewer consumers will throw away or pour paint down the drain in the future.
- ❖ More consumers will repurpose or recycle old paint in the future.

### Gap Analysis: Past vs. Future Paint Disposal Methods



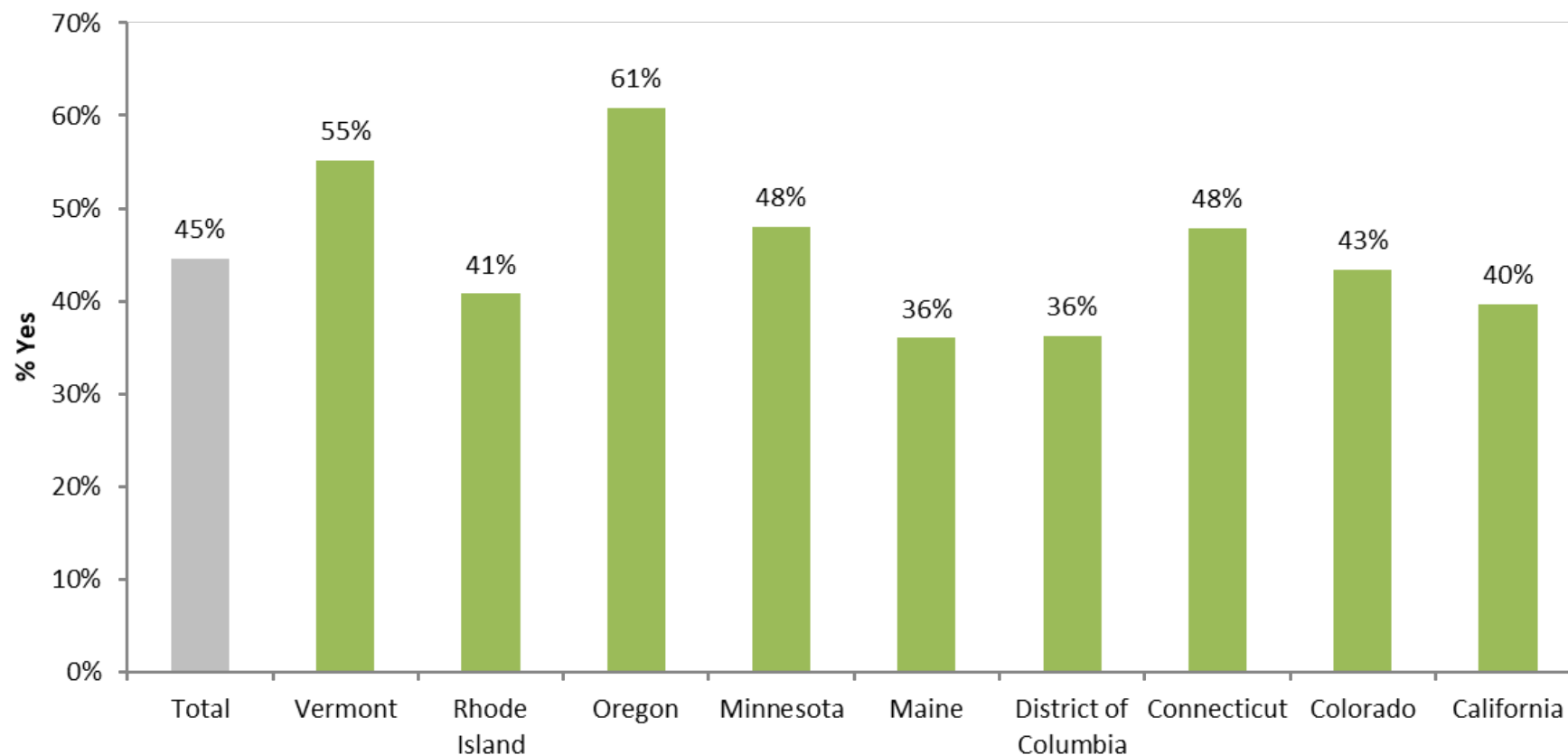
# PAINT RECYCLING AWARENESS/ENGAGEMENT



## Awareness of Paint Recycling

- ❖ Surprisingly, less than half of respondents knew that paint could be recycled.
- ❖ There are some states where knowledge is greater, such as Oregon and Vermont.
- ❖ The areas where knowledge is lowest are Maine and the District of Columbia.

***Prior to this survey, did you know that paint can be recycled?***

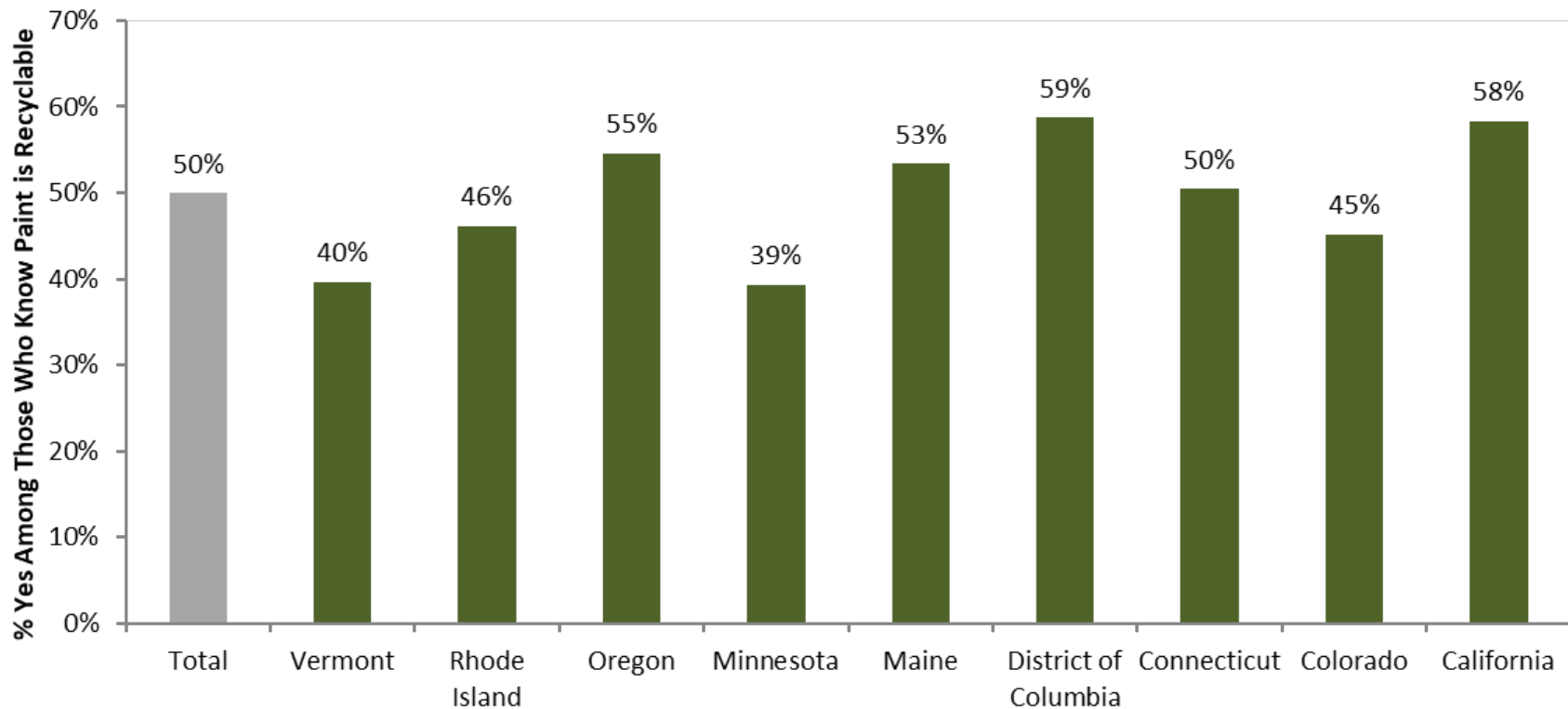


N=2594

## Awareness of Fee Among Those Who Knew About Recycling

- ❖ Those who are aware that paint can be recycled are not necessarily aware of the nuances of how it works. Only half of these respondents knew that there was a recycling fee added to paint purchases.
- ❖ Some states showed greater than average awareness, such as California and D.C.

***Are you aware that when you buy paint in (STATE), there is a small fee added to the price to pay for a program to recycle any leftover paint you have?***

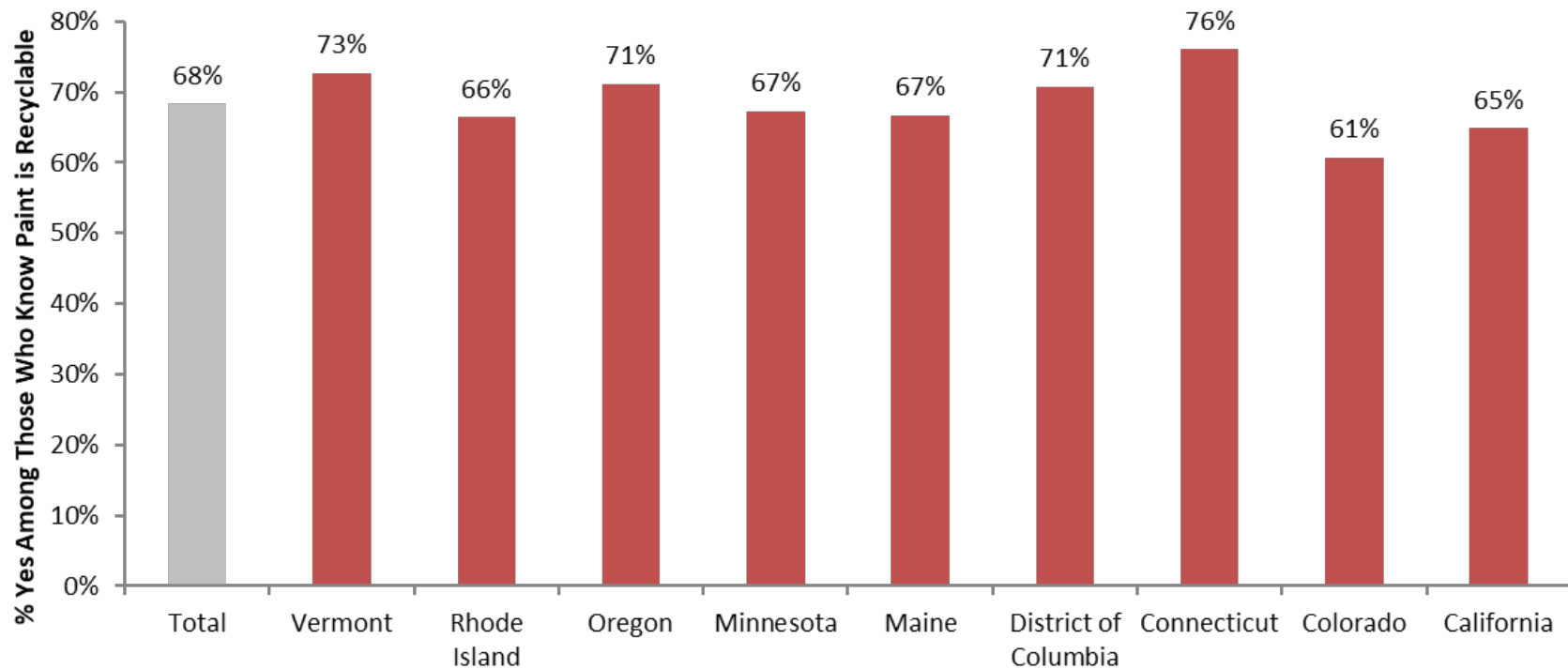


N=1158

## Awareness of Places for Recycling Among Those Who Knew

- ❖ More than two thirds of respondents who were aware of paint recycling said they knew where to take old paint to be recycled.
- ❖ The strongest results were in Connecticut and Vermont.

***If you wanted to take paint somewhere to be recycled,  
do you know where to take it?***

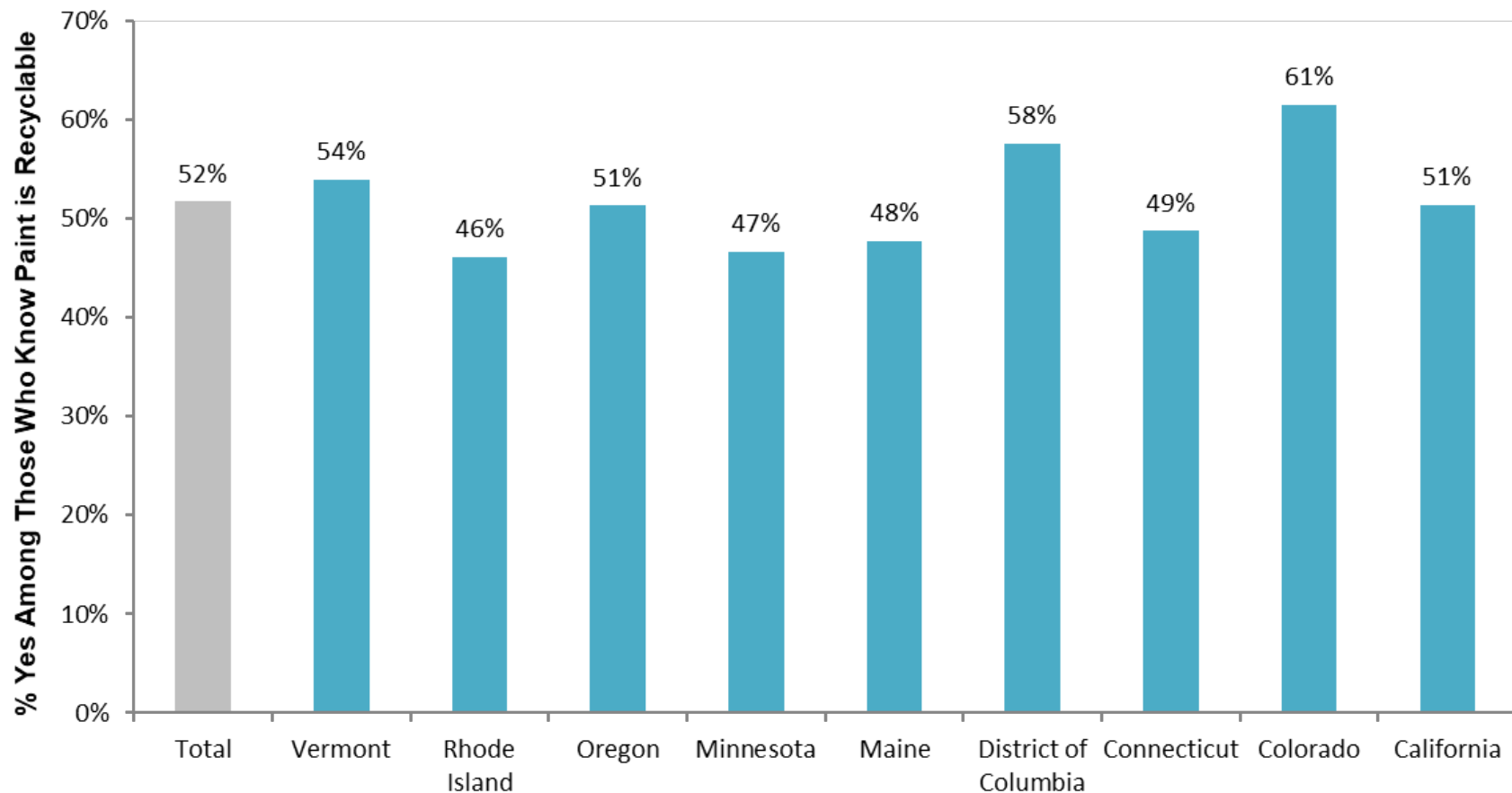


N=1158

## Past Recycling Behaviors Among Those Who Knew

- ❖ About half of those who said they were aware that paint can be recycled said they had done so in the past.
- ❖ The strongest recycling behaviors are in Colorado and DC.

*Have you ever taken paint somewhere to be recycled?*

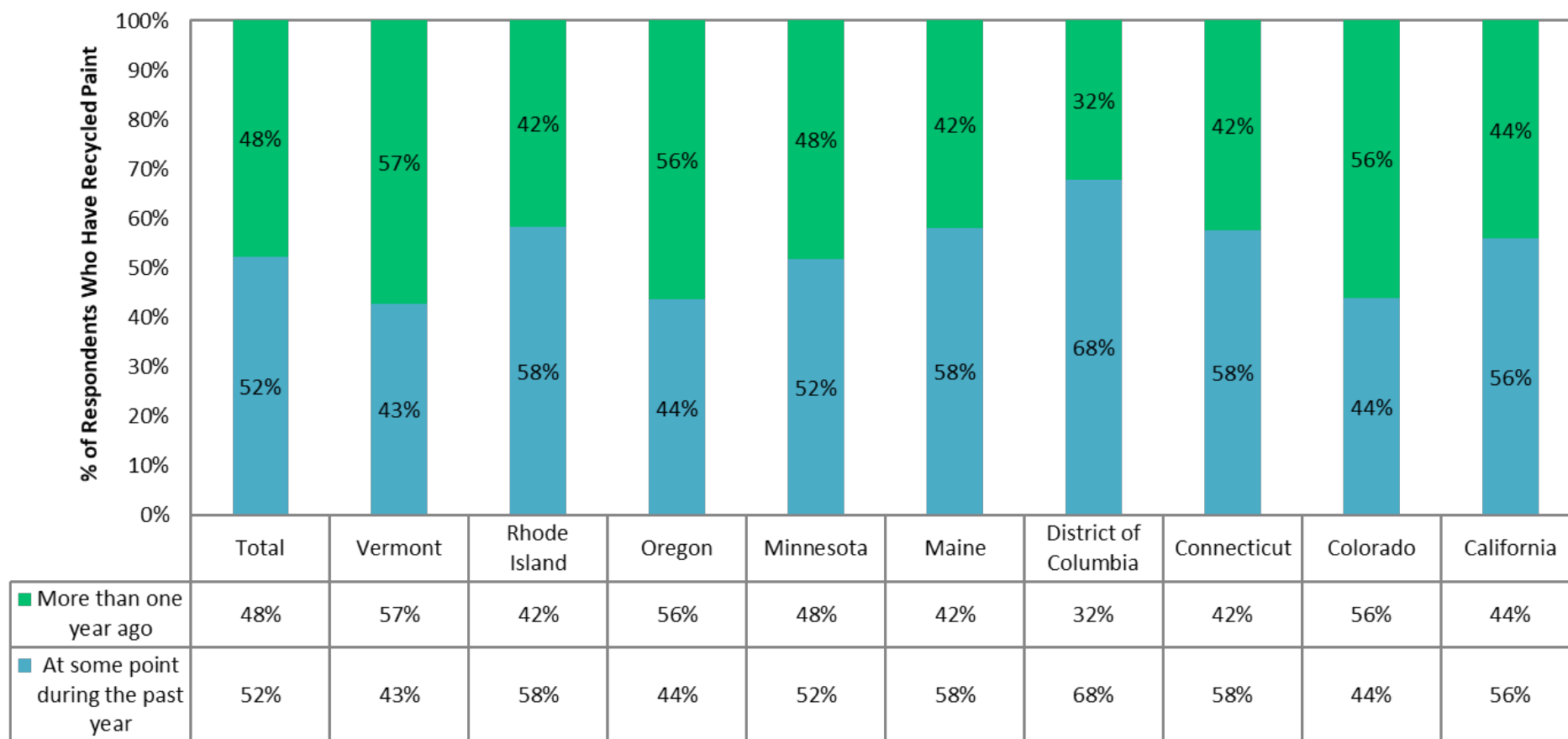


N=1158

## Recency of Paint Recycling

- ❖ About half of those who said they had recycled paint in the past said they had done so in the last year.

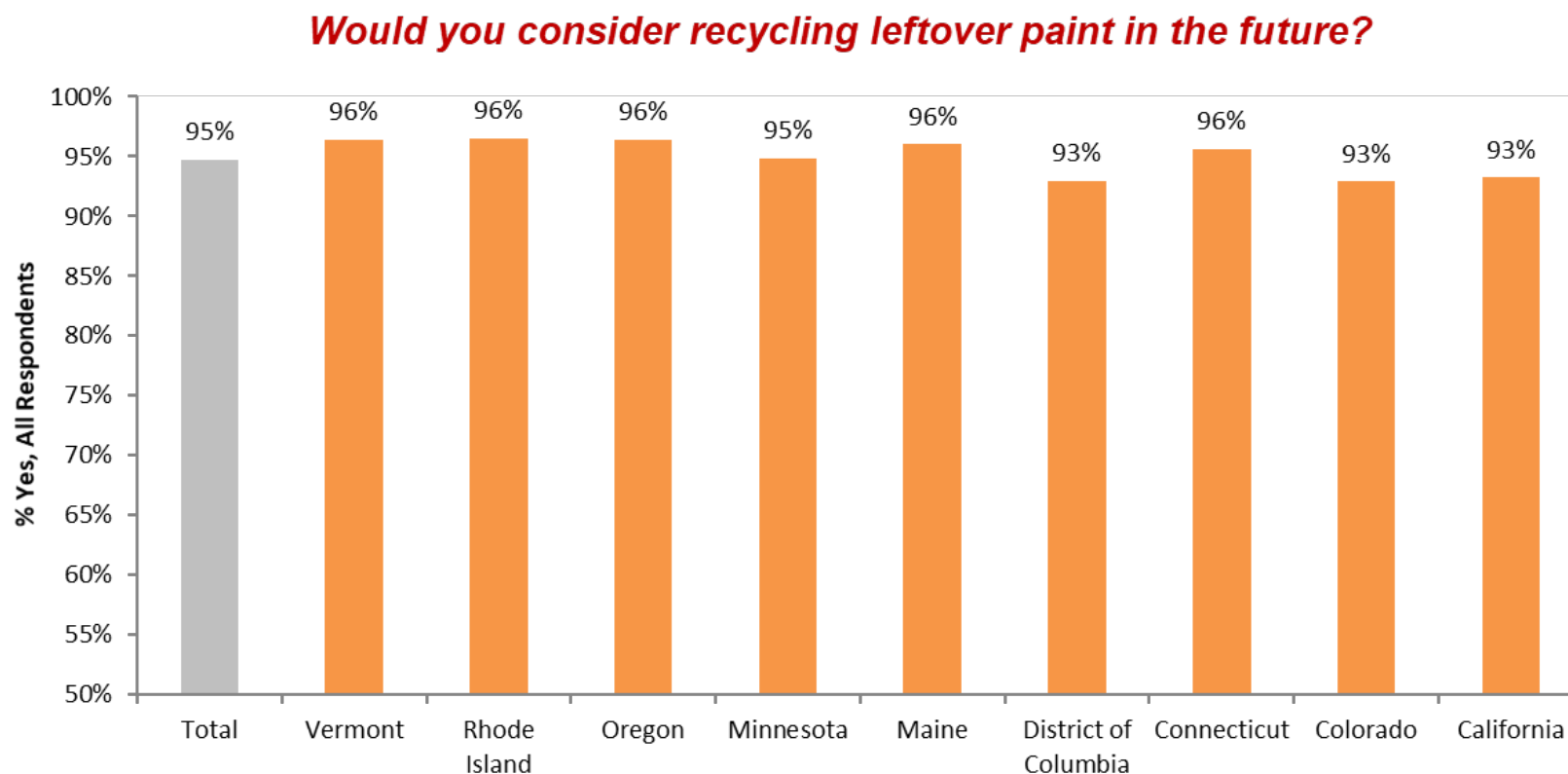
*When was the most recent time you have taken paint somewhere to be recycled?*



N=598

## Opportunity for Future Paint Recycling

- ❖ Almost everyone surveyed said they would consider recycling leftover paint in the future.



N=2592

## Open-Ended Commentary: Recycling Motivations

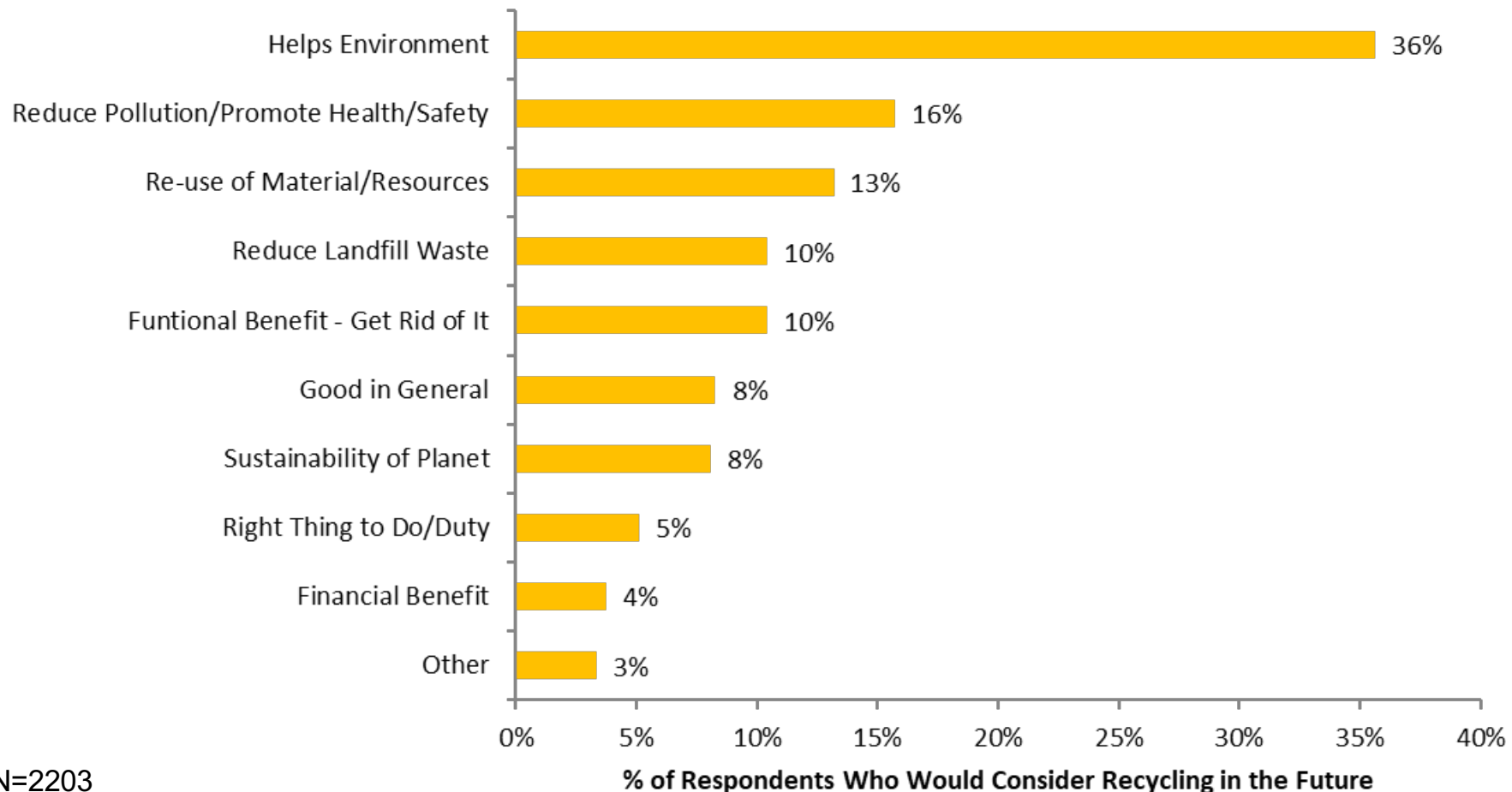
Q18 What would be your personal motivation for recycling your leftover paint in the future?

recycle everything put will basement pollute one dispose properly way rid  
reduce waste possible save planet might recycling paint space  
enviroment disposal house recycle much way world don t throwing  
landfill NA save hazardous waste Save environment  
believe recycling need future reuse seems clean think help  
Environmental concerns know try recycle right thing way dispose  
rid money help environment save earth waste  
place recycle go better environment  
harm environment environment's good wasteful  
use throwing away paint Keep landfill Environmental  
protect  
safe way environment best safe sure want  
trash keep green thing right None s better dispose left earth water  
someone use help someone planet garage easy care environment  
make Reduce Safety feel keep environment much possible go waste  
protect someone better enviroment Less waste yes take hazardous less  
environmentally conscious anything environmentally friendly

## Comment Categorization: Recycling Motivations

- ❖ The top motivation to recycle is to help the environment.
- ❖ Other important motivations include the reduction of pollution, promotion of health, conservation of resources, reduction of waste, and simply getting rid of unwanted clutter in the home.

### ***Comment Categorization: What would be your personal motivation for recycling your leftover paint in the future?***



N=2203

KB Insights



## Sample Comments: Reasons to Recycle

### Helps Environment

Be environmentally responsible

feel better about not hurting the environment

i like to protect the enviroment

I try to recycle as much as possible for environmental reasons

Less strain on environment

Recycling is good for the environment.

well, I usually combine my leftovers and use all of it; however, if I wasn't going to do that, I would recycle for the environment's sake

I re cycle aluminum cans,plastic bottles,glass,cardboard so I do recycle some items. I care about the environment especially wildlife.

better for the environment than disposing of it

if it's the more environmentally friendly option

In order to maintain a safe environment for my family, myself, the community and future generations.

### Reduce Pollution/Promote Health

I want to keep as many toxic chemicals out of the environment as possible to avoid harm to animal and plant life.

I worry about the environmental impact that residual paint could have if I didn't recycle.

It's bad for the environment so would want it to be destroyed properly

Safe for the environment

to do the right thing and not pollute

To have a smaller imprint on the earth.

There are many chemicals in paint and I would want to be responsible to the environment

To keep it out of the water stream.

help to not contaminat the enviornment

to make us helathier

Because it is good to do and healthy and conservative

## Sample Comments: Reasons to Recycle

### Reuse of Materials/Resources

It would help someone else

My personal motivation for recycling paint would be to have the earth have less trash and make the paint into something useful.

Safe. No waste. Helps someone else.

so it can be used again instead of going in the trash

reuse, purpose, recycle is my mantra. Giving to the hazard material disposal site is last resort

I care about the environment and use of resources, also my children's future.

Because I recycle everything that I know can be recycled and if paint is possible to be recycled then I'd love to do my part for our planet.

hopefully it gets used a second time instead of wasting it

I like to recycle everything that I can. I don't feel that we respect our Earth enough and we need to do everything that we can do to protect it

Knowing someone else can put it to use

saves making new paint.

try and save on natural resources

### Reduce Landfill/Waste

It wouldn't go to a landfill and hurt the environment

Avoiding adding toxic material to land fill

Its poison in the ground

It's poison and we can't put it in the trash or landfills.

Less of a garbage foot print in the world

There is enough trash already.

To be less wasteful

To help minimize how much waste is put into our landfills.

Helps with the waste & keep things clean

Pouring it down the drain would ruin my septic system. I think it's wrong to put it in the trash

## Sample Comments: Reasons to Recycle

<b>Funtional Benefit - Ged Rid of It</b>
I would love to get rid of it knowing it didn't damage the environment!
For a better environment and a better way to get rid of paint
Decluttering my house, being environmentally friendly
Environmentally safer and de-clutters my house
Clear out clutter in the basement and garage
dont need it anymore
GET RID OF CAN AND OLD PAINT
get rid of it
I would not have to store it
no personal motivation except to get rid of it
to be safe and not have anything toxic left in house
To get rid of it and do so responsibly

<b>Sustainability of the Planet</b>
save the environment
Better for the earth. Recycling is always a sustainable practice
I love to recycle and save the planet
I prefer green options so as to make the world a better place. I have to live in it, as do my children and grandchildren.
I really believe recycling benefits our planet!
Making our world clean again.
Recycling is useful for maintaining our planet
help for the world preservation
stop killing planet
Ease of recycling the paint and knowing I am helping the planet.

## Sample Comments: Reasons to Recycle

### Right Thing to Do/Duty

It is the right thing to do.

It's just the proper thing to do (as opposed to throwing it out)

Just seems like the right thing to do

Seems better than trashing it.

Responsible disposal

do my npart for recycling

Right thing to do

Not being a jerk

### Financial Benefit

If u can recycle it at no cost

It would be a little cheaper.

money back

some money back

that THEY Recycle it to make fresh paint that's cheaper in price .

Money back

Incentives

A Reward.

Someone could possibly get a discount for recycled goods.

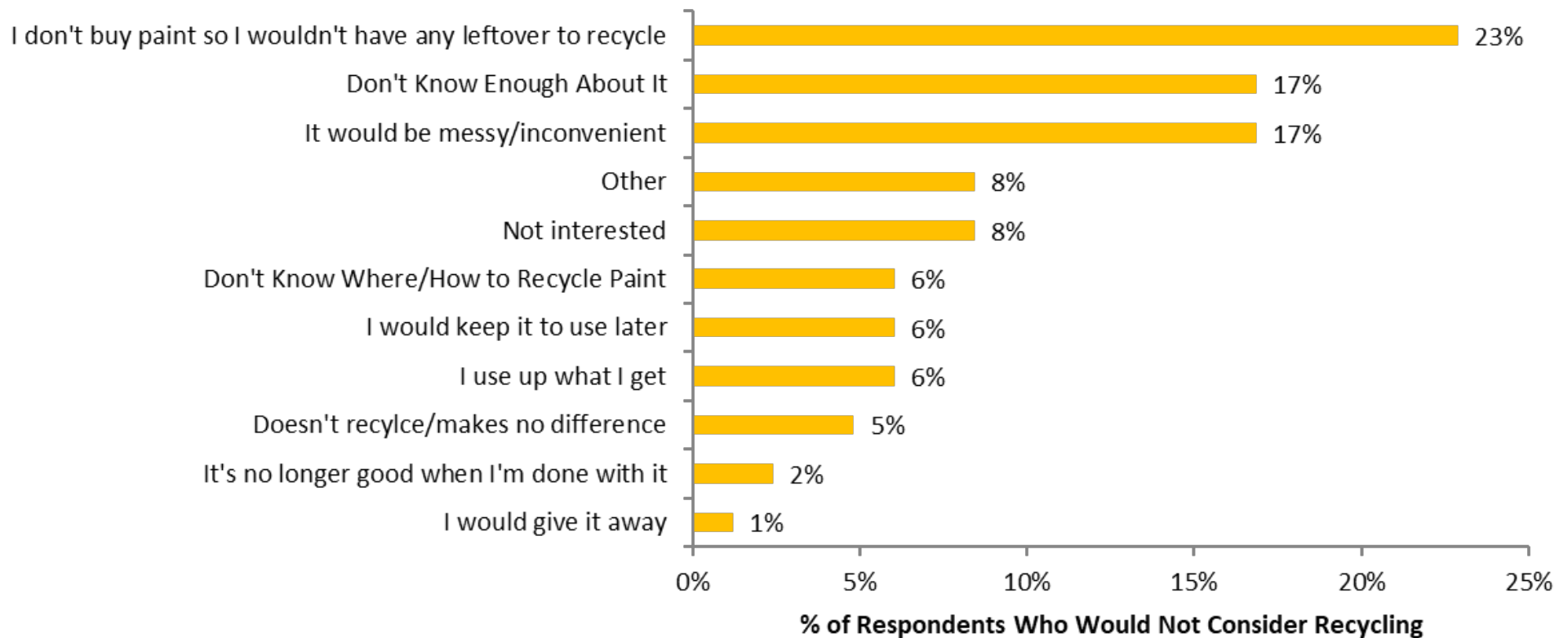
cost

Money

## Comment Categorization: Objections to Recycling Paint

- ❖ About a quarter of those who would not consider recycling simply don't buy paint.
- ❖ Interestingly, a significant percentage say they just don't know enough about it (opportunity).
- ❖ Others are concerned about the mess/trouble they'd have to go through to recycle.
- ❖ Still others say they would do something different with the leftovers.
- ❖ Note: low sample size.

### *Comment Categorization: Why wouldn't you consider recycling leftover paint in the future?*



N=83

KB Insights

## Sample Comments: Reasons NOT to Recycle

### Do Not Buy Paint

don't have any to recycle

Because I don't buy paint

don't do any painting so no paint

I do not plan on using paint to recycle

I don't anticipate buying paint - I live in an apartment and see that continuing for the foreseeable future.

Por q en estos momentos no tengo ninguna pintura puede q en un futuro la pueda tener pero ahora no

### Don't Know Enough

Didn't know

don't know paint can be recycled

I did not know this service is available.

like in a recycling bin? that doesn't make sense. seems like the safest place for such chemicals is at the haz waste drop off location.

no idea

the paint recycling center that I know of is about 45 minutes away. However, from this survey, I wonder if I can bring it to a paint store? That would be great to know! I would recycle if it were that easy

### Messy/Inconvenient

It seems messy

Not worth the effort and mess

pain in the a\*\*

to much of a hassle

too much hassle to go drop it off

## Sample Comments: Reasons NOT to Recycle

### Not Interested/Doesn't Recycle

I don't care

I do not think most people would be interested in recycle paint.

Not interested

Because my husband doesn't believe in recycling

doesn't make any difference

dont like recycling

### Doesn't Know How/Where to Recycle

I don't know where.

I'd forget to actually do it, or how to do it

inconvenient locations

Not sure wheee to go

Not sure where to take it

### Would Keep and Reuse Later/Give Away

because I'd keep it to use later

I can always use it later

I ONLY THROW IT OUT ONCE IT HAS AGED BEYOND USE

I plan to use any leftover paint on another project

Save until walls dirty and stain then can be make up

I want to give it to my family.

### Use What I Get

Bc i use what i get

Because I will only purchase what I need, therefore there wouldn't be a need to recycle.

I will use it so I don't need to dispose of it.

# CROSS-TABULATIONS: CONSUMER BEHAVIOR, AWARENESS, AND ENGAGEMENT



## Cross-Tabulations for Better Understanding

- ❖ In order to understand how to better approach consumers of different profiles, it is important to look at behaviors/awareness by group...

Objective	Related KPI/Measurement
Increase knowledge of paint recycling	<i>Do you know that paint can be recycled?</i>
Impact paint recycling behaviors	<i>Have you ever taken paint somewhere to be recycled?</i>
Decrease storage of paint in home	<i>Do you currently have any leftover or unwanted paint in your home or business (e.g., primer, interior house paint, stain, deck sealer, or clear finishes like varnish)? If so, how much paint do you have?</i>
Increase knowledge of PaintCare	<i>Have you ever ever heard of PaintCare, the program that sets up sites that take paint for recycling?</i>
Execute memorable ads	<i>Do you recall seeing an advertisement for PaintCare in the last several months?</i>
Stimulate word of mouth and other communications	<i>Do you recall hearing about PaintCare in any of the following other ways?</i>

*Gender*

*Age*

*Ethnicity*

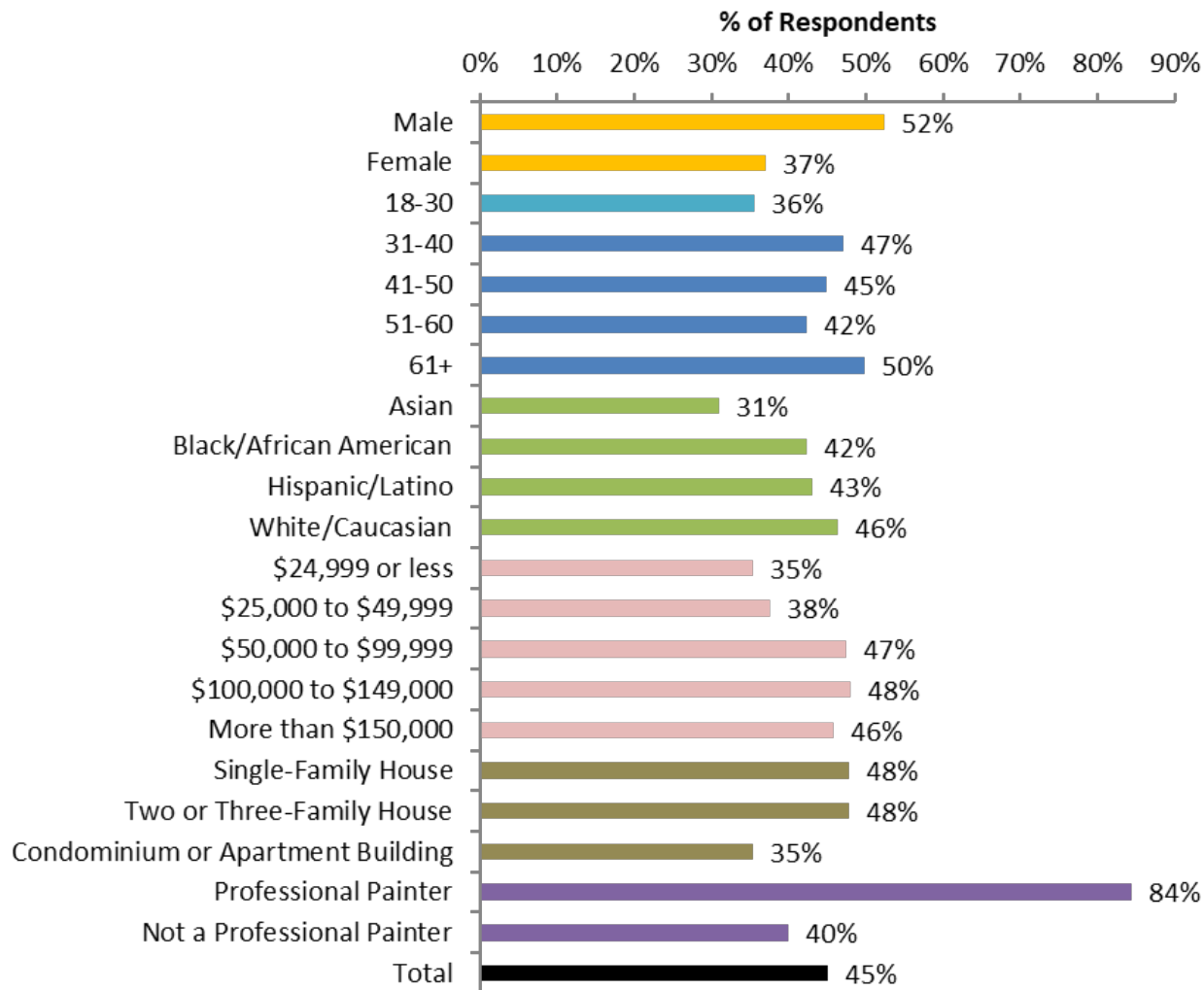
*Income*

*Dwelling Type*

*Profession*

# Cross-Tabulations on Key Performance Indices

## Knew Paint Was Recyclable

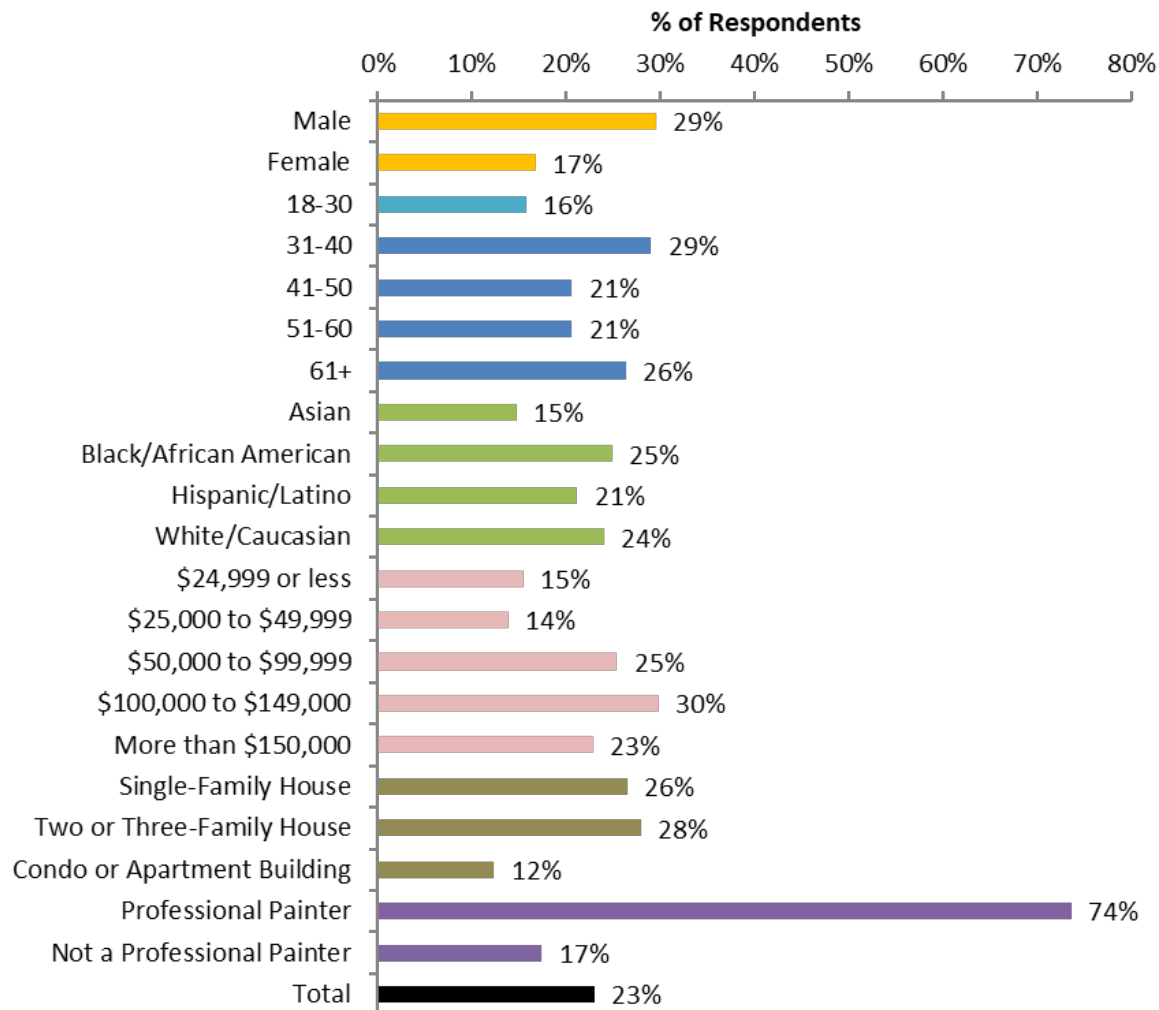


- ❖ Significantly fewer women know that paint can be recycled than men.
- ❖ The youngest respondents were least knowledgeable; differences were not significant over 30.
- ❖ Asians were least familiar with paint recycling; all other ethnicities were similar.
- ❖ Those with incomes \$50K or higher were most knowledgeable about paint recycling (likely corresponds with home ownership).
- ❖ Those living in condos were least familiar.
- ❖ The majority of professional painters are aware that paint can be recycled; more than twice the percentage of the general public.

*N=range from 136 to 2318 by category*

# Cross-Tabulations on Key Performance Indices

## Has Recycled Paint Before (adjusted)

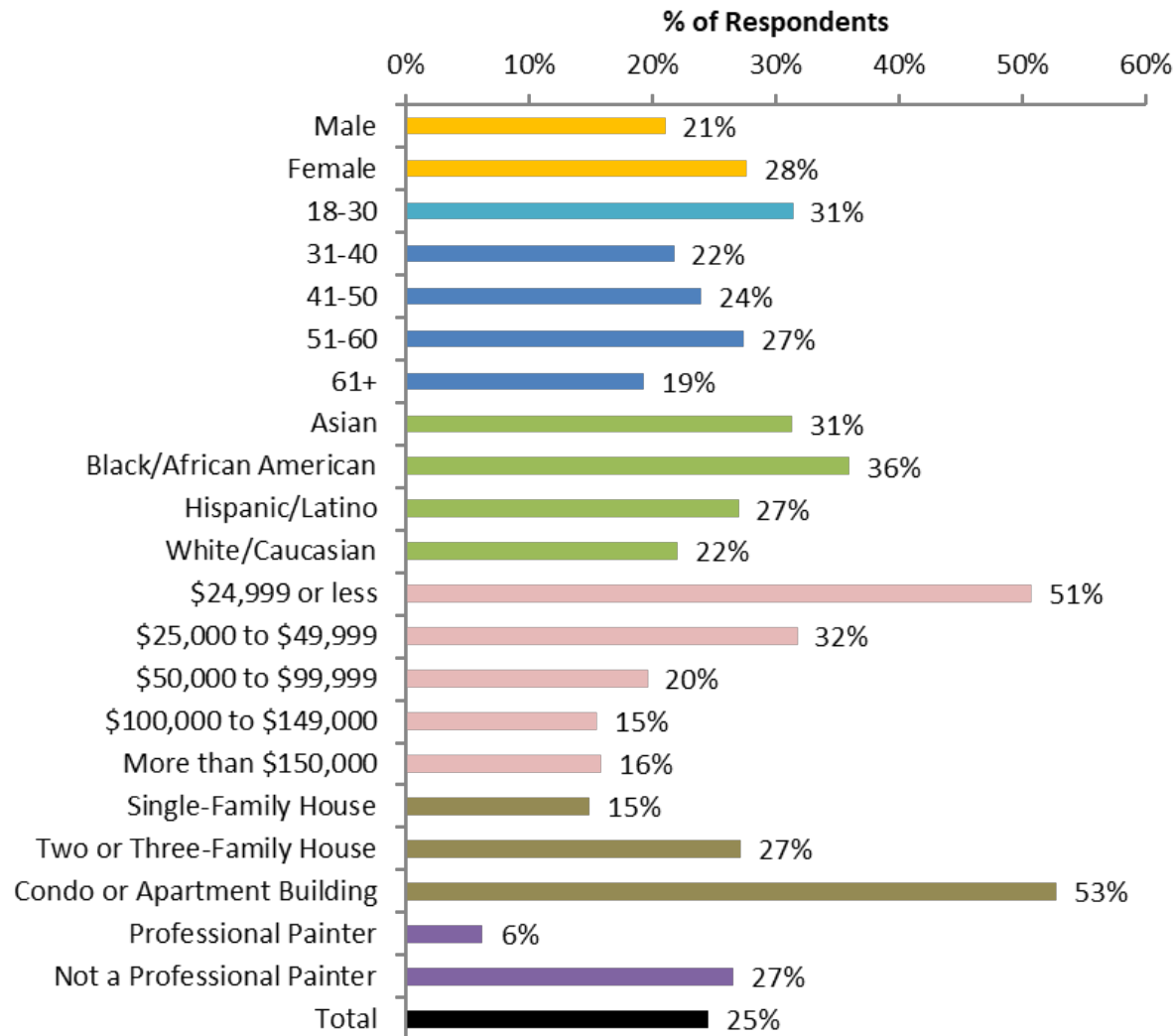


- ❖ Women recycle at a much lower rate than men.
- ❖ Senior citizens and those between 31-40 have recycled paint more often than in other age ranges.
- ❖ Asians recycle less often than in other ethnic groups.
- ❖ Generally, those with greater than \$50K annual income recycle paint more often than those in less affluent income ranges.
- ❖ As expected, those in condos recycle least often.
- ❖ Professional painters recycle more than any other group at 74%.

*N=range from 136 to 2318 by category*

# Cross-Tabulations on Key Performance Indices

## Free of Stored Paint at Home/Work



- ❖ Women are free from stored paint more often than men.
- ❖ Senior citizens store paint most often; those 30 or younger, the least often.
- ❖ Caucasian respondents store paint more often than other ethnic groups.
- ❖ The greater the income, the more often paint is stored.
- ❖ As expected, those in condos store paint least often; single family homes, most often.
- ❖ Professional painters are free from stored paint only 6% of the time; non-professionals, 27% of the time.

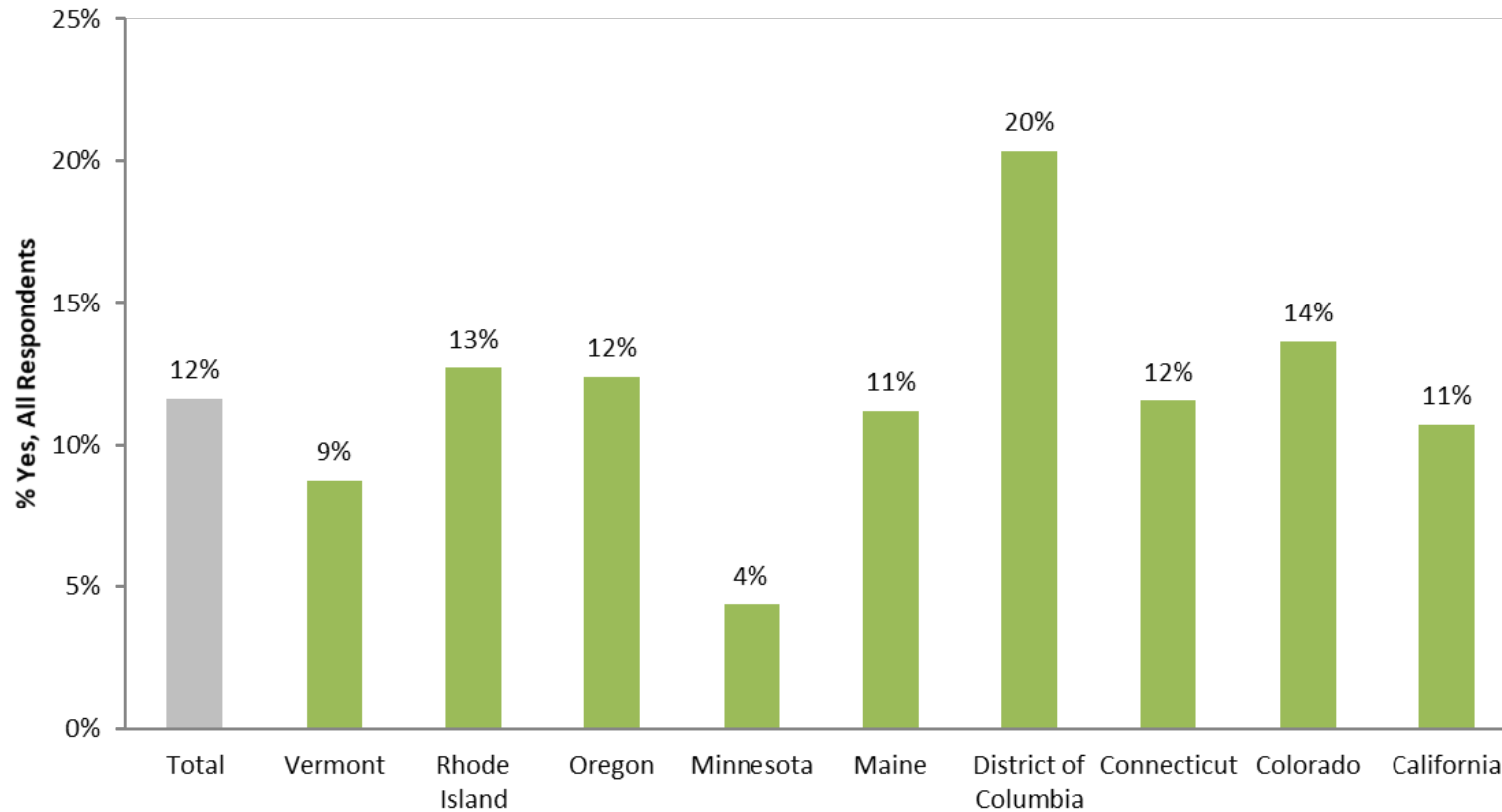
*N=range from 136 to 2318 by category*

# PaintCare ADVERTISING/MARKETING CONSIDERATIONS

## PaintCare Awareness

- ❖ 12% of respondents said they had heard of PaintCare before.
- ❖ Results differed by state/area. D.C. residents are most aware; Minnesota, least aware.

### *Have you ever heard of PaintCare before?*

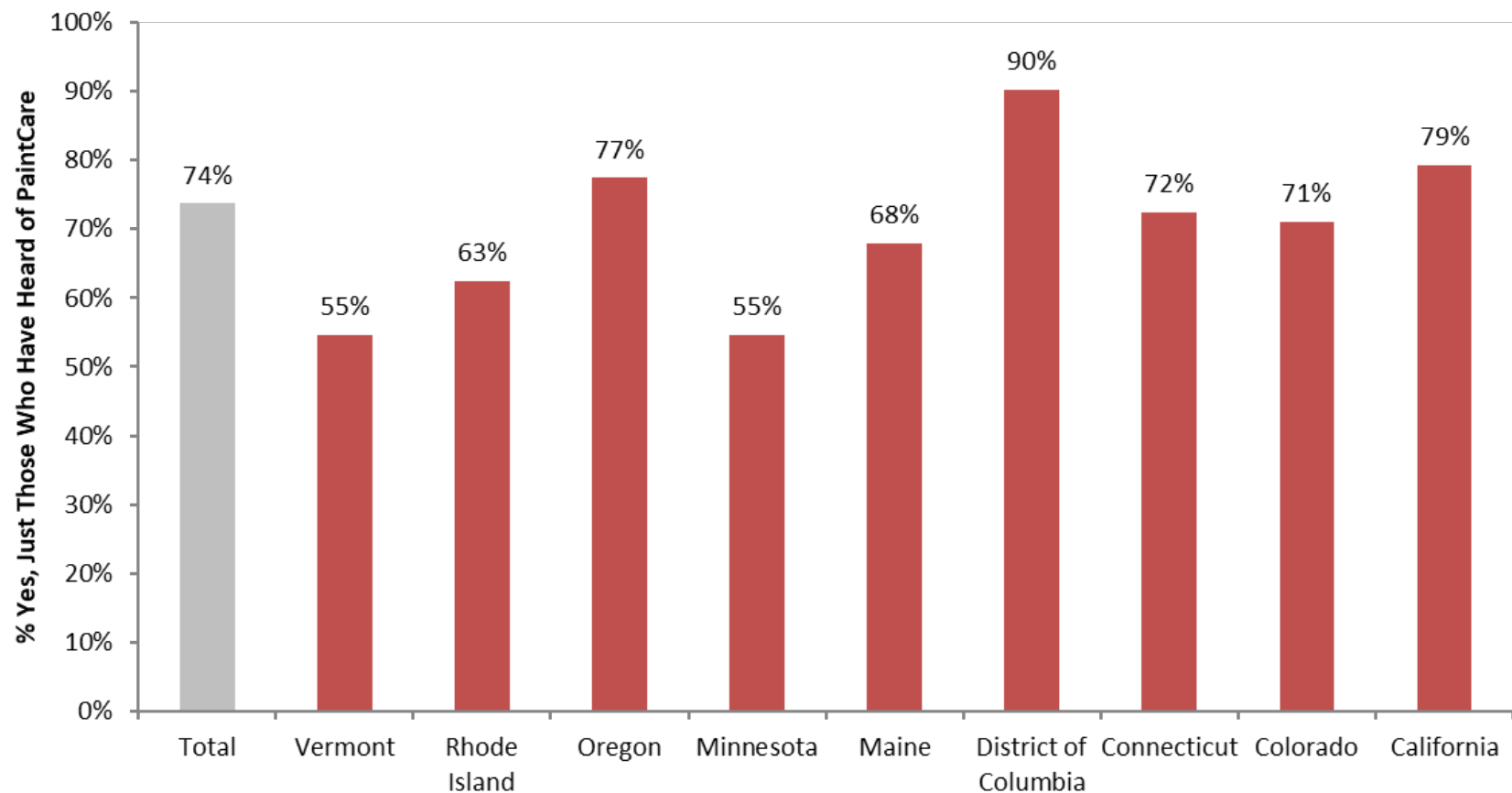


N=2578

## Ad Recall Among Those Who Knew of PaintCare

- ❖ About three quarters of those who had heard of PaintCare before said they had seen an ad in the last several months.
- ❖ However, this varied greatly by state. Minnesota and Vermont had the lowest ad recall; D.C., the highest.

***Do you recall seeing an advertisement for PaintCare in the last several months?***

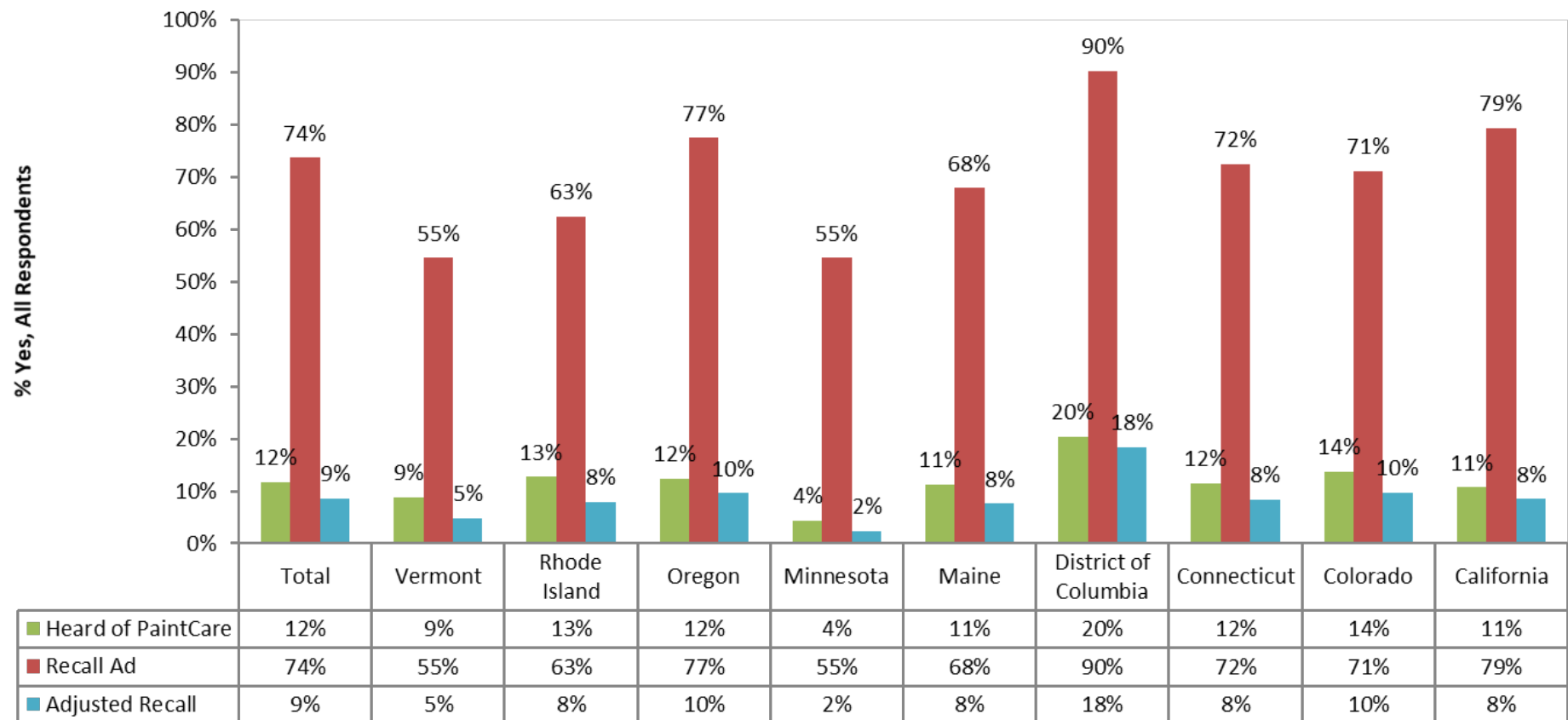


N=300

## Adjusted Recall for Entire Population

- ❖ By multiplying the percentage who were familiar with PaintCare by the percentage who recalled an ad, we can evaluate what percentage of the population recalled an ad.
- ❖ The highest performing states/areas are D.C., Colorado and Oregon.

**Adjusted Ad Recall Rate**

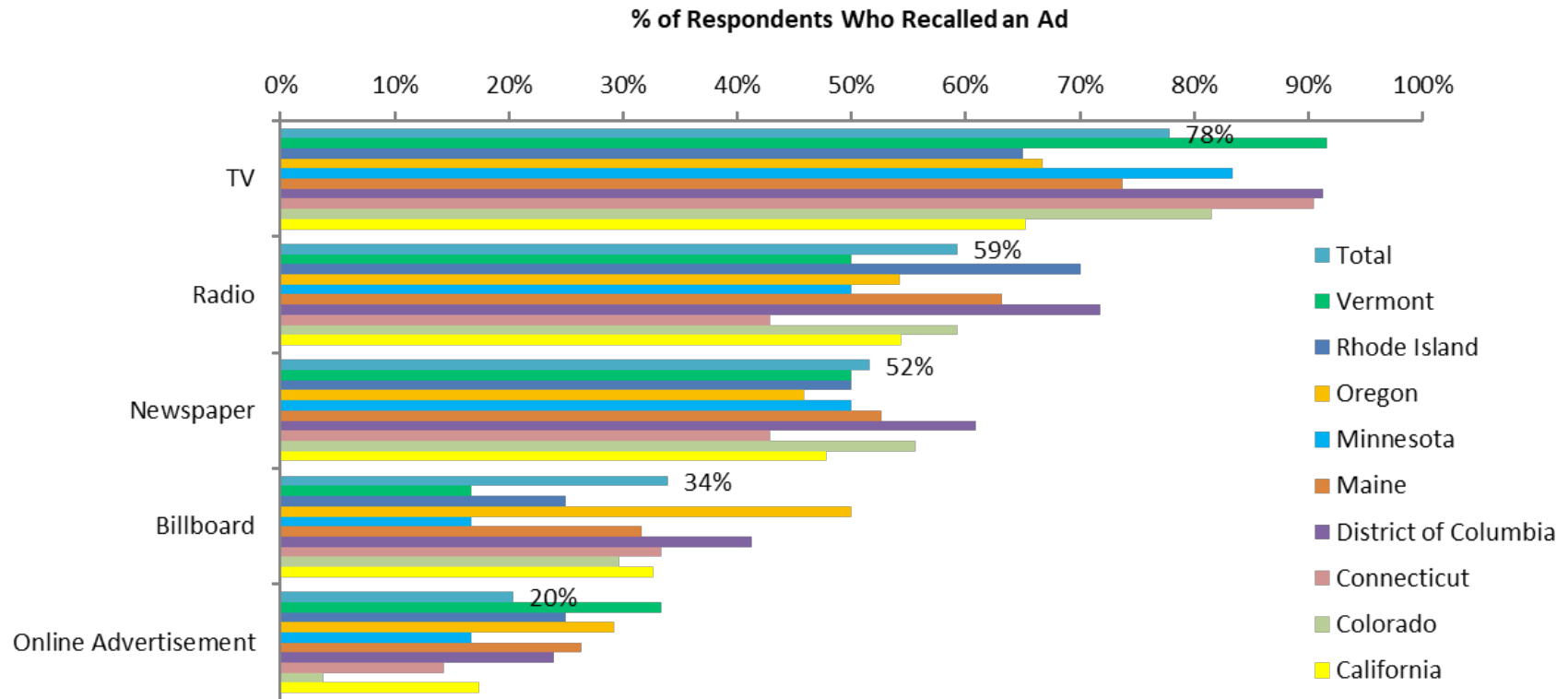




# Ad Recall Types

- ❖ TV is most frequently cited in all states except Rhode Island, where radio is most prevalent.
- ❖ Notes: sample sizes are small by state; as such, results should be considered directionally.

## What type(s) of ad(s) do you recall?

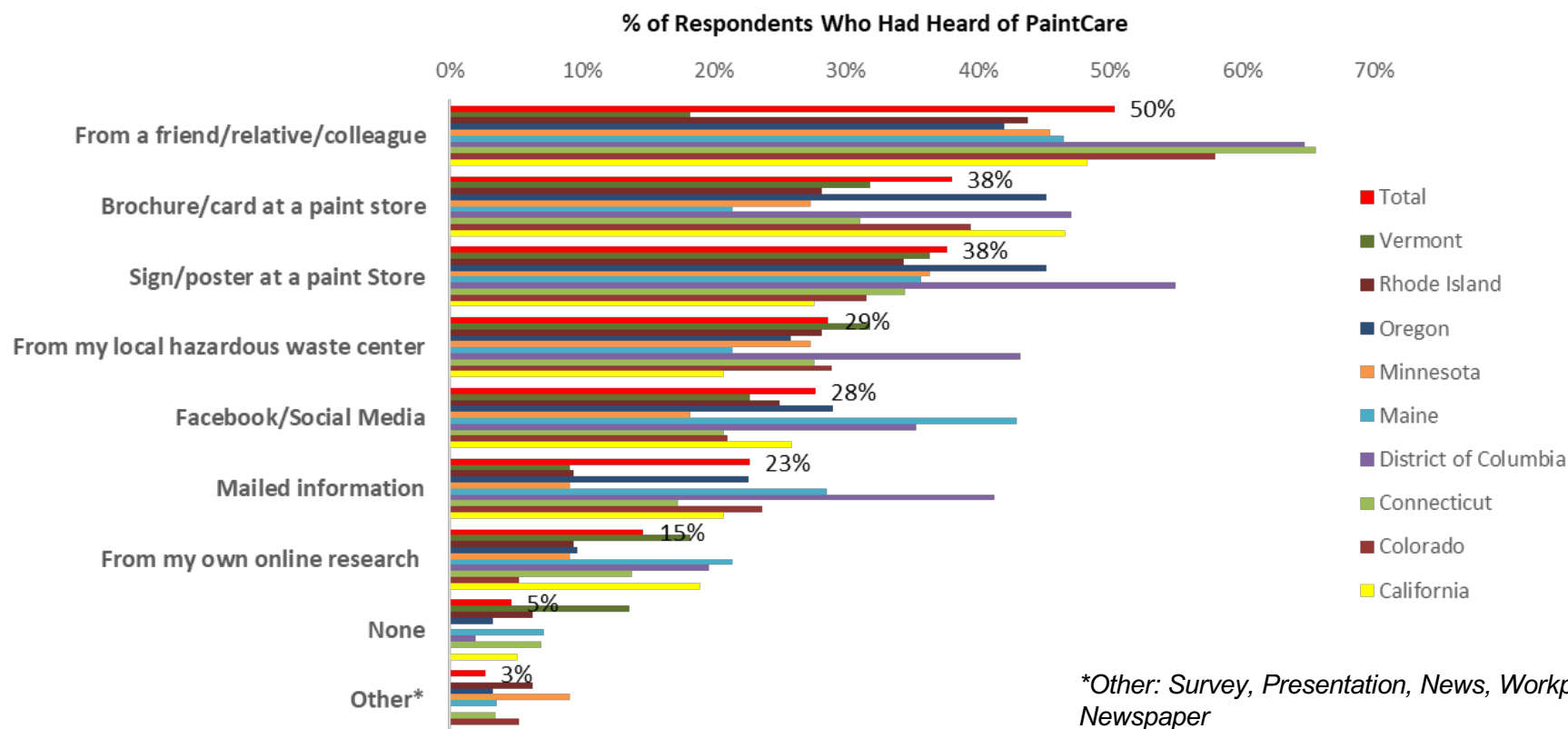


Sources	Total	Vermont	Rhode Island	Oregon	Minnesota	Maine	District of Columbia	Connecticut	Colorado	California
TV	78%	92%	65%	67%	83%	74%	91%	90%	81%	65%
Radio	59%	50%	70%	54%	50%	63%	72%	43%	59%	54%
Newspaper	52%	50%	50%	46%	50%	53%	61%	43%	56%	48%
Billboard	34%	17%	25%	50%	17%	32%	41%	33%	30%	33%
Online Advertisement	20%	33%	25%	29%	17%	26%	24%	14%	4%	17%
Sample Sizes	221	12	20	24	6	19	46	21	27	46

## Recall of Other Marketing Measures

- ❖ It is clear that word-of-mouth is extremely important in spreading the word about paint recycling.
- ❖ Other successful measures include brochures/cards/posters in-store, HHW center communications.

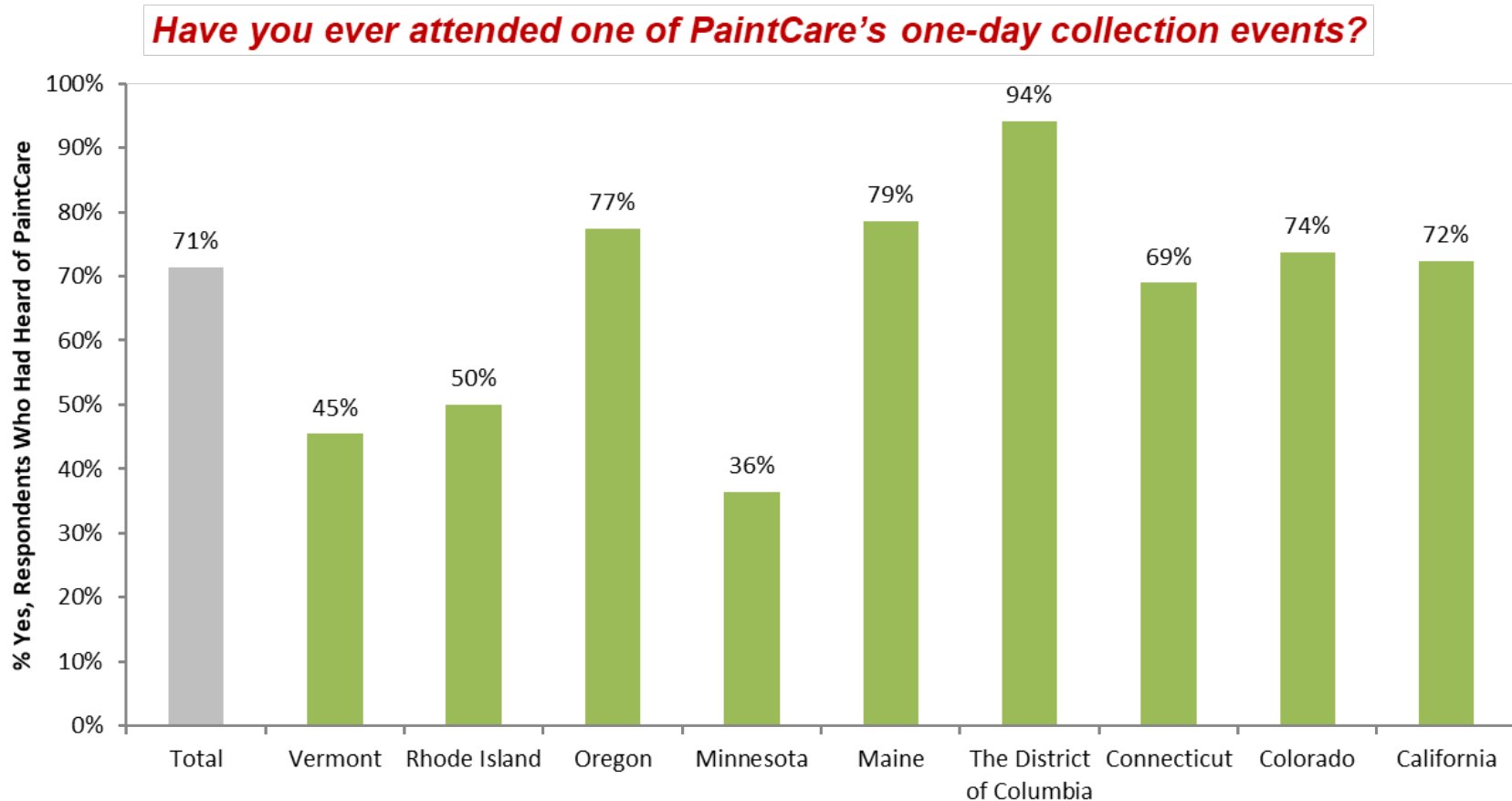
***Do you recall hearing about PaintCare in any of the following other ways?***



Sources	Total	Vermont	RI	Oregon	Minnesota	Maine	DC	Connecticut	Colorado	California
From a friend/relative/colleague	50%	18%	44%	42%	45%	46%	65%	66%	58%	48%
Brochure/card at a paint store	38%	32%	28%	45%	27%	21%	47%	31%	39%	47%
Sign/poster at a paint Store	38%	36%	34%	45%	36%	36%	55%	34%	32%	28%
From my local hazardous waste center	29%	32%	28%	26%	27%	21%	43%	28%	29%	21%
Facebook/Social Media	28%	23%	25%	29%	18%	43%	35%	21%	21%	26%
Mailed information	23%	9%	9%	23%	9%	29%	41%	17%	24%	21%
From my own online research	15%	18%	9%	10%	9%	21%	20%	14%	5%	19%
None	5%	14%	6%	3%	0%	7%	2%	7%	0%	5%
Other*	3%	0%	6%	3%	9%	4%	0%	3%	5%	0%
Sample Size	300	22	32	31	11	28	51	29	38	58

## PaintCare Event Attendance

- ❖ 71% of those who have heard of PaintCare say that they have attended a PaintCare collection event.
- ❖ District of Columbia appears to have high success rates; Minnesota, much lower.\*
- ❖ \*Note: sample sizes are low by state and should be considered directionally.



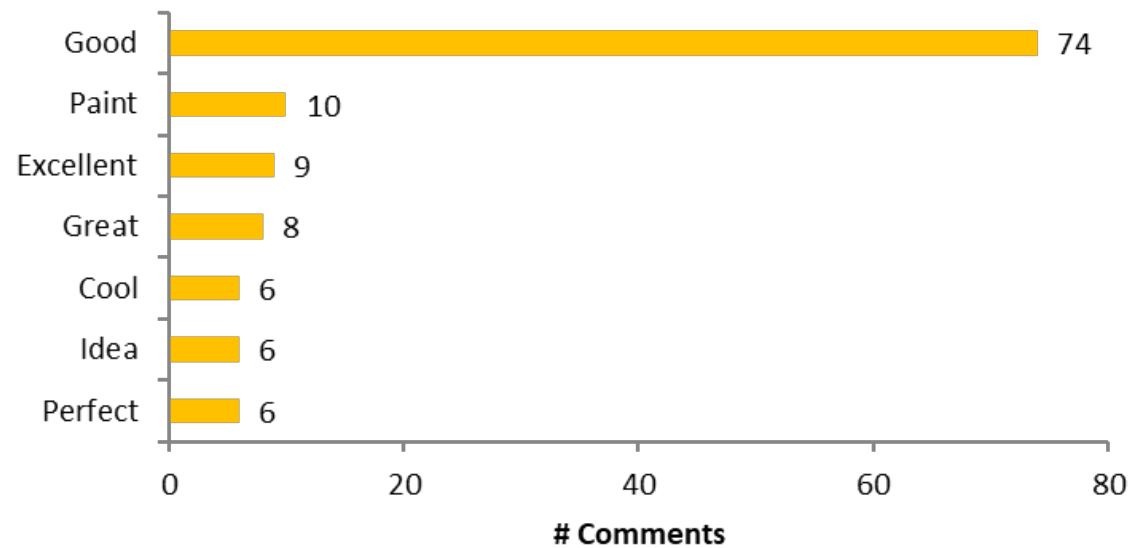
N=300

# Impressions of PaintCare

*In a word or phrase, what are your overall impressions of PaintCare?*



## Comment Coding: PaintCare Keywords



# Comments: Paint Care Impressions

In a word or phrase, PaintCare	good	Great idea	is very good	paint recycling made easy
A great way to dispose of old or unused paint	Good	Great idea	is very good perfect	paint to your hearts content.
A terrific idea.	good	Great idea.	is very good perfect	Plays an important role
all very good, my planet	Good	great program	is very good perfect	Positive
amazing	Good	Great program	It facilitates the recycling of unwanted paint residues	Positive
beauty	Good	great!	good way of recycling paint, donated to good causes as well	quality
because is good	Good	Held the planet for the recycling	viable alternative to bringing paint to my local hazard waste center.	quality
Better	good	Helpful	its a good idea	quality
Busy	Good	Helpful	It's a good option for left over paint.	SAFE
care for the environment	good	good for the environment	it's a very big motivation	SAVING THE WORLD
Clean	Good	i like	It's good	Seems like a good idea
contemporary	good	i like it	it's unique	The orange sister of a man
cool	good	i like this idea	it's very good	the PaintCare is the best
cool	Good	i like this method	like	they are the best
cool	Good	i love it	like	They do a good job at recycling paint
cool	Good	I think a good company. It looks to be so	like	They have used and new paint
Cost	good	without them, you would just be making more trash you	like	They refill the paint if needed
design	good	Impressive	like	Thought of well
DIY	good	innovation and progress	like	Under advertised, not widely known.
dope	good	Is a leader in the service they provide	Love	unique
Easy	good	is excellent	Love	Unique
Environmentally friendly.	good	is good	Love it	Vague
excelente	Good	is good	more2	very good
excellent	good company	is perfect	Nanny-state	very cool
excellent	Good company	is very good	Necessary	very cool
excellent	Good efforts, thank you.	is very good	No opinion	very good
excellent	good idea but should not be compulsory	is very good	No strong feelings	very good
excellent	Good idea!	is very good	no sure	very good
Excellent	Good Option	is very good	none	very good
Excellent and needed	Good program with good results	IS VERY GOOD	none	very good
fast speed	good service	is very good	none	very good
Fine	Good	is very good	None	very good
Genius!	great	is very good	not too much.	Very impressive paint product
Go for it	great	is very good	Nothing	very nice
good	Great	is very good	Ok	works well
good	great	is very good	Ok	wow
Good	Great	is very good	ok	WOW

# CROSS-TABULATIONS: ADVERTISING/MARKETING METRICS

## Cross-Tabulations for Better Understanding

- ❖ In order to understand how to better approach consumers of different profiles, it is important to look at behaviors/awareness by group...

Objective	Related KPI/Measurement
Increase knowledge of paint recycling	<i>Do you know that paint can be recycled?</i>
Impact paint recycling behaviors	<i>Have you ever taken paint somewhere to be recycled?</i>
Decrease storage of paint in home	<i>Do you currently have any leftover or unwanted paint in your home or business (e.g., primer, interior house paint, stain, deck sealer, or clear finishes like varnish)? If so, how much paint do you have?</i>
Increase knowledge of PaintCare	<i>Have you ever ever heard of PaintCare, the program that sets up sites that take paint for recycling?</i>
Execute memorable ads	<i>Do you recall seeing an advertisement for PaintCare in the last several months?</i>
Stimulate word of mouth and other communications	<i>Do you recall hearing about PaintCare in any of the following other ways?</i>

*Gender*

*Age*

*Ethnicity*

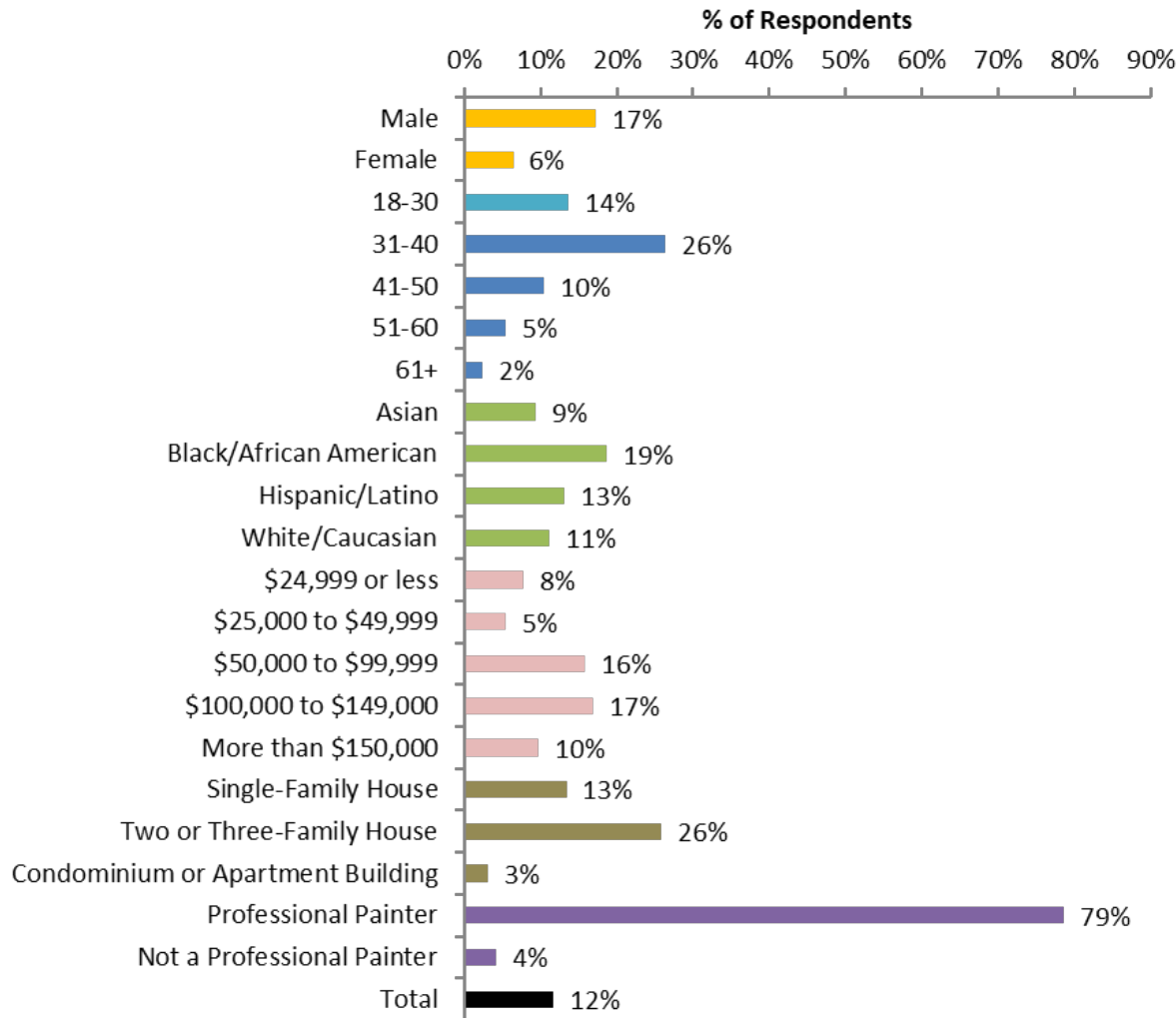
*Income*

*Dwelling Type*

*Profession*

# Cross-Tabulations on Key Performance Indices

## Heard of PaintCare Before



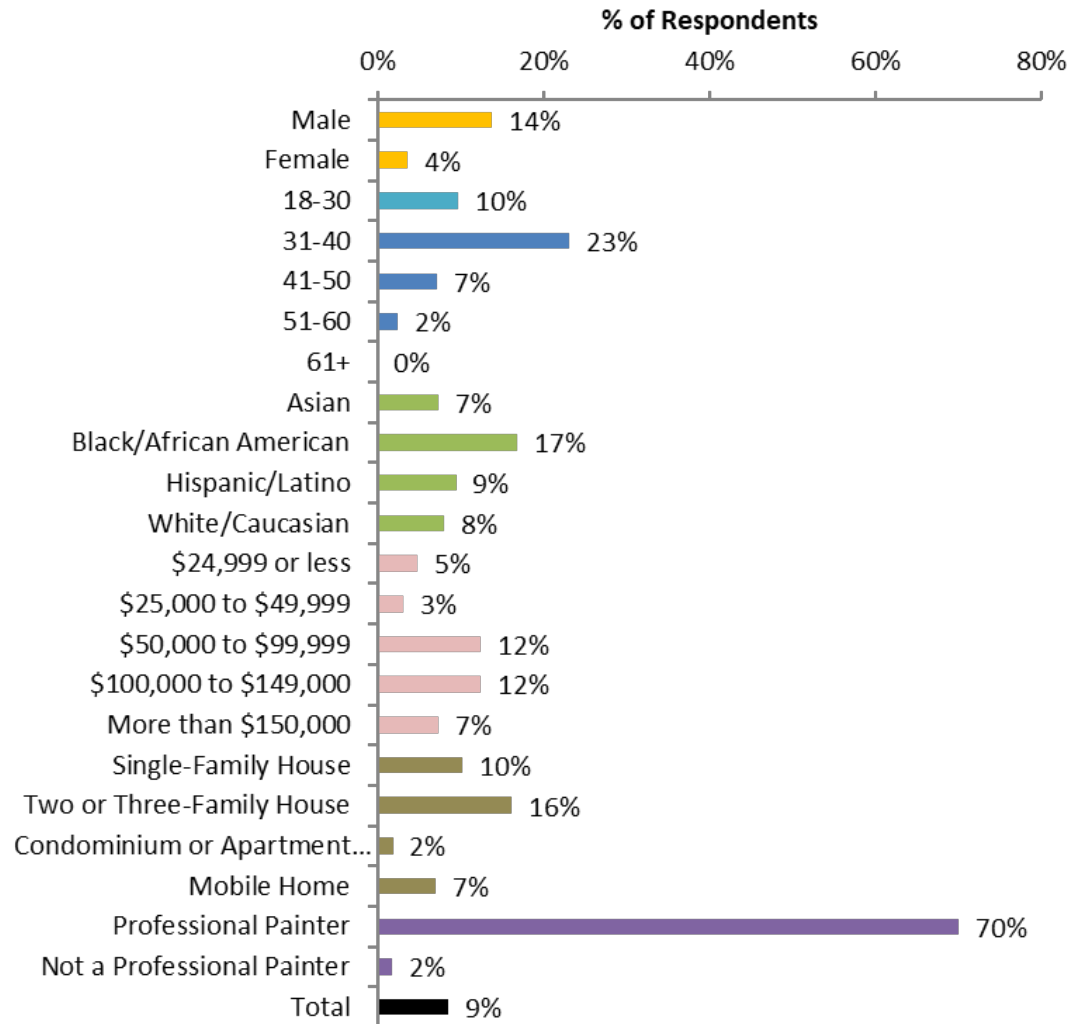
- ❖ Only 6% of women had heard of PaintCare before the survey, less than half the rate of men.
- ❖ Senior citizens had heard of PaintCare least often; those 31 - 40, the most often.
- ❖ African American respondents had heard of PaintCare more often than those in other ethnic groups.
- ❖ PaintCare awareness was highest among those with incomes \$50-\$150K.
- ❖ Those in multi-family homes are aware of PaintCare most often.
- ❖ Professional painters are far more aware of PaintCare than those that do not paint professionally.

*N=range from 136 to 2318 by category*



# Cross-Tabulations on Key Performance Indices

## Ad Recall (adjusted)

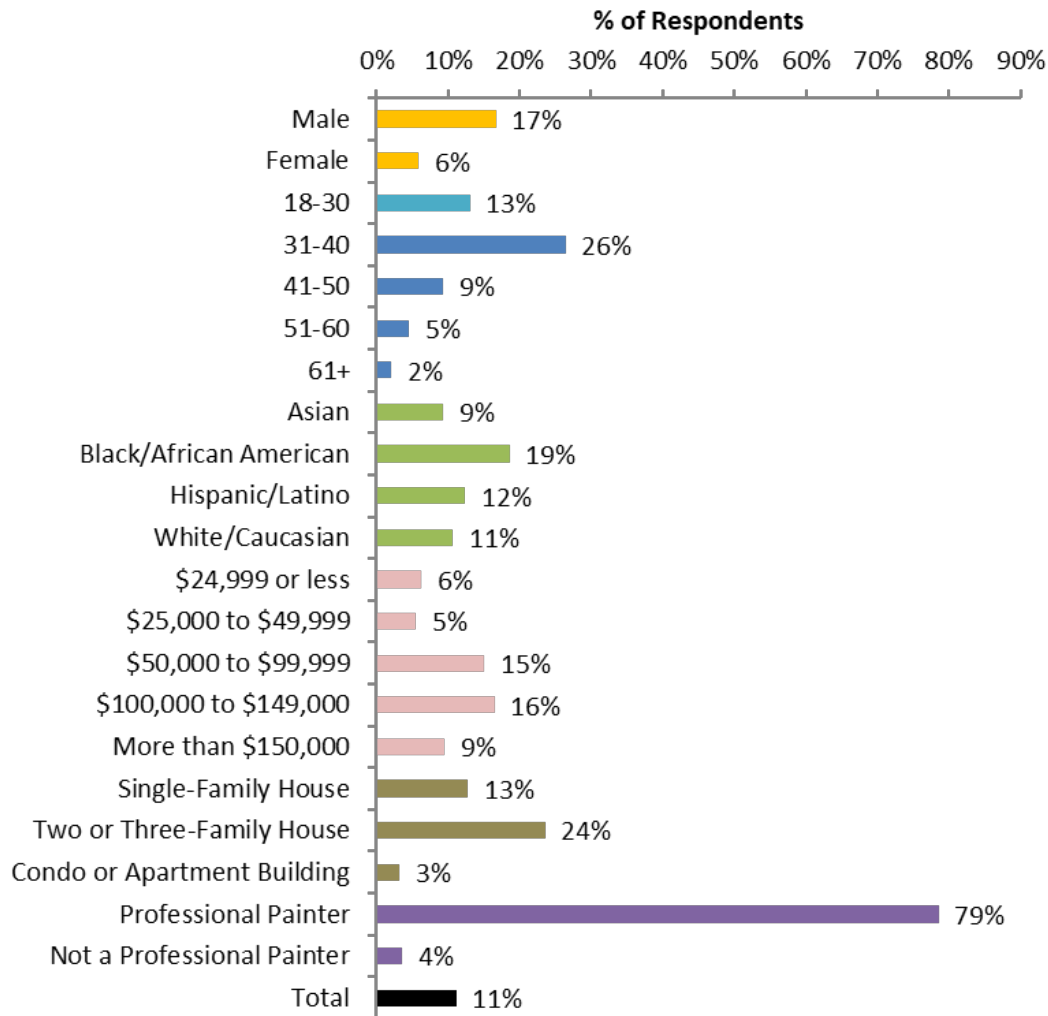


- ❖ Significantly fewer women recalled a PaintCare ad than men did.
- ❖ The highest recall was among 31-40 year olds.
- ❖ African Americans reported the highest ad recall (possibly not due to ethnicity, but concentration in high-performing areas).
- ❖ Those with incomes \$50K or higher had the highest ad recall.
- ❖ Those living in two to three family houses reported the highest recall.
- ❖ The majority of professional painters recalled an ad; only 2% of the general public remembered an ad.

*N=range from 136 to 2318 by category*

# Cross-Tabulations on Key Performance Indices

## Heard of PaintCare in Other Ways



*N=range from 136 to 2318 by category*

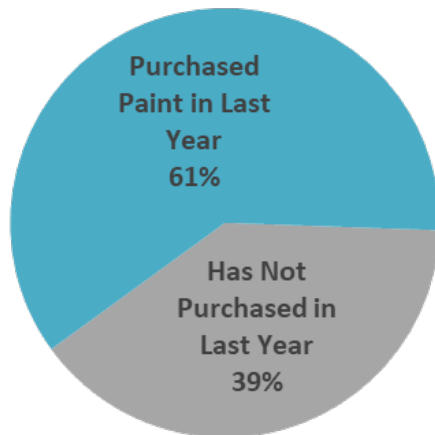
- ❖ More consumers hear of PaintCare in ways other than advertising, such as: referrals from a friend/relative/colleague, a brochure/card/sign/poster at a paint store, from my local hazardous waste center, mailed information, Facebook/social media, and their own online research.
- ❖ Women are still much lower than men in these channels as well.
- ❖ 31-40 are impacted through these channels the most.
- ❖ Generally, those with greater than \$50K annual income are impacted the most by non-ad channels.
- ❖ As expected, those in condos receive these messages least often.
- ❖ Professional painters are exposed more than any other group at 79%.

## Defining the Target Audience

- ❖ Since women are much less impacted than men by current PaintCare advertising/marketing efforts, it is prudent to examine whether we are missing an opportunity, or appropriately prioritizing men.
- ❖ Based on buying behavior, men *and* women are both substantially involved in decisions related to paint. Therefore, the former may be true.
- ❖ For future analysis: are those who purchase also the same as those who dispose?

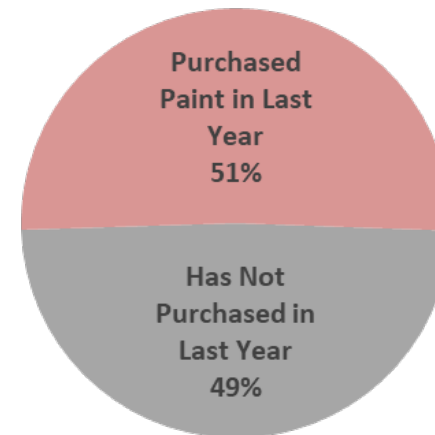
### Male Respondents:

*Have you purchased paint in the last year?*



### Female Respondents:

*Have you purchased paint in the last year?*



*N=1249 men and 1300 women*

## Defining the Target Audience (continued)

	Purchased in Last Year
<b>GENDER</b>	
Male	<b>61%</b>
Female	<b>51%</b>
<b>AGE</b>	
18-30	<b>52%</b>
31-40	<b>64%</b>
41-50	<b>55%</b>
51-60	<b>52%</b>
61+	<b>51%</b>
<b>ETHNICITY</b>	
Asian	<b>45%</b>
Black/African American	<b>52%</b>
Hispanic/Latino	<b>58%</b>
White/Caucasian	<b>57%</b>
<b>INCOME</b>	
\$24,999 or less	<b>38%</b>
\$25,000 to \$49,999	<b>48%</b>
\$50,000 to \$99,999	<b>62%</b>
\$100,000 to \$149,000	<b>64%</b>
More than \$150,000	<b>56%</b>
<b>DWELLING</b>	
Single-Family House	<b>63%</b>
Two or Three-Family House	<b>61%</b>
Condominium or Apartment Building	<b>31%</b>
Mobile Home	<b>44%</b>
<b>PROFESSION</b>	
Paint Professionally	<b>92%</b>
Do Not Paint Professionally	<b>51%</b>

- ❖ PaintCare might consider all audiences with at least 50% involvement in recent paint purchases as the general advertising target (highlighted in yellow).
- ❖ However, there are a few pockets where additional, specialized targeting might be appropriate (bolded).

# APPENDIX: STATE HIGHLIGHTS

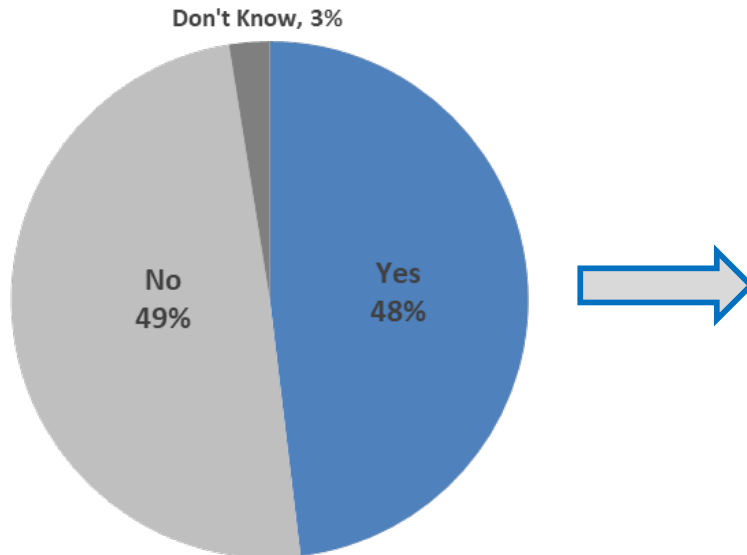


# California

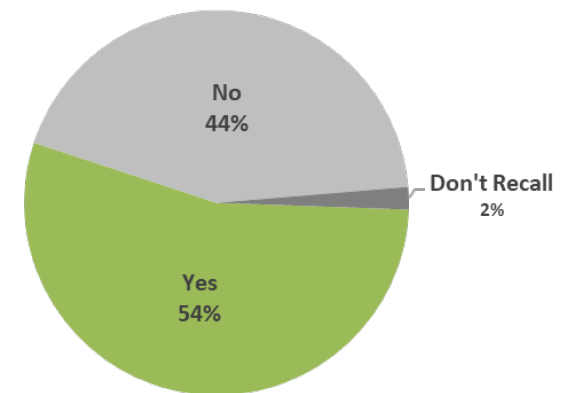
## California Highlights

- ❖ About half of those surveyed have purchased paint in the last year. Slightly more than half of them were helped by the store in determining needs. About two thirds took measurements themselves.

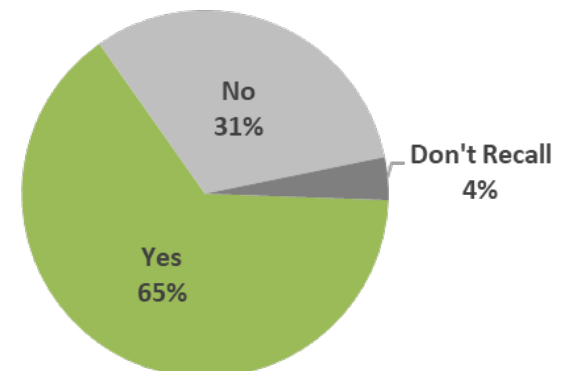
*Have you purchased paint in the last year?*



*Did the staff of the paint retail store assist you with figuring out exactly how much paint you needed for your specific project?*



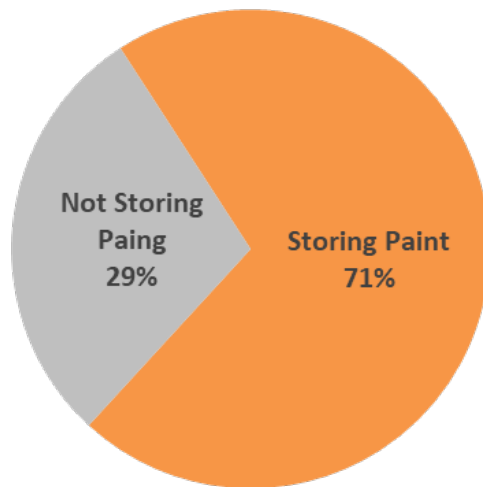
*Before purchasing, did you take any measurements of the area to be painted to figure out how much paint was needed?*



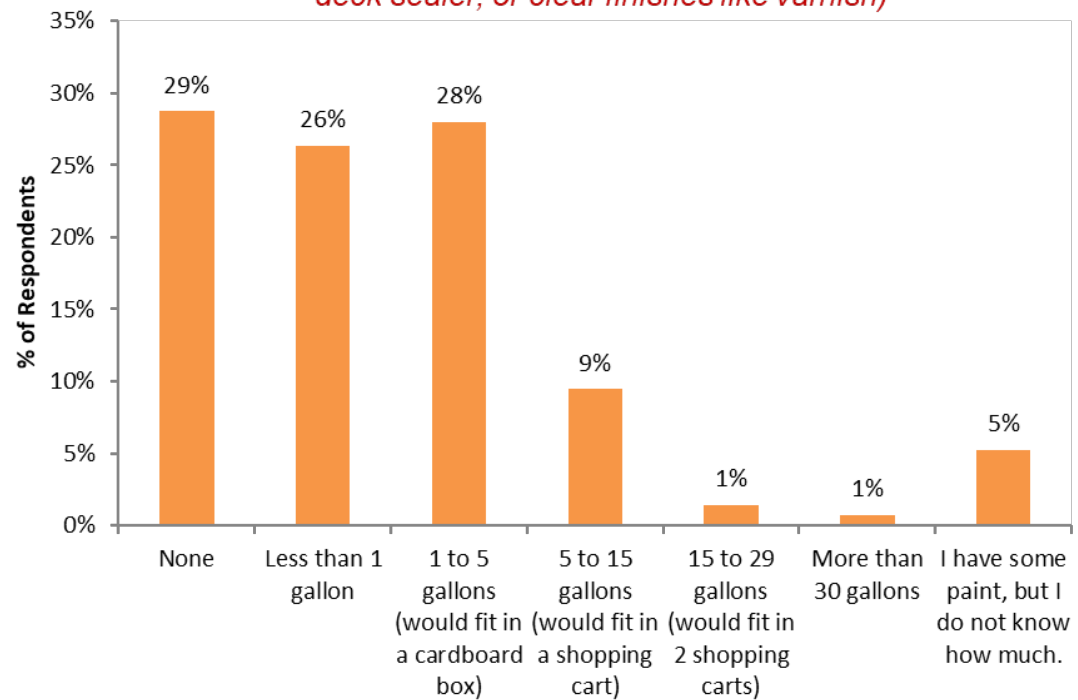
## California Highlights

- ❖ 29% of respondents are NOT storing paint at home or at their business. The median amount stored is “less than 1 gallon.”

**Paint Storage**



**How much leftover or unwanted paint do you have in your home or business at this time?**  
(e.g., primer, interior or exterior house paint, stain, deck sealer, or clear finishes like varnish)





# California Highlights

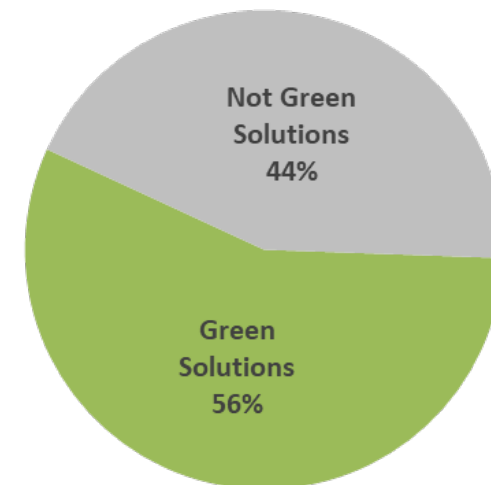
❖ 56% of respondents say they will use a “green” solution for getting rid of unwanted paint in the future.

*If you wanted to get rid of unwanted paint in the near future, what would you most likely do with it?*



*Other Future Disposal Methods
Call the scavenger company to pick up.
Contact my waste disposal service to see what they recommend
Hired painter, he took leftovers
I'll either give it to someone who will use it or take it to hazardous waster event/facility
Research how to dispose of properly
take it to our Ace hardware for paint recycling
take it to the city waste center
Take it to the dump
waste management

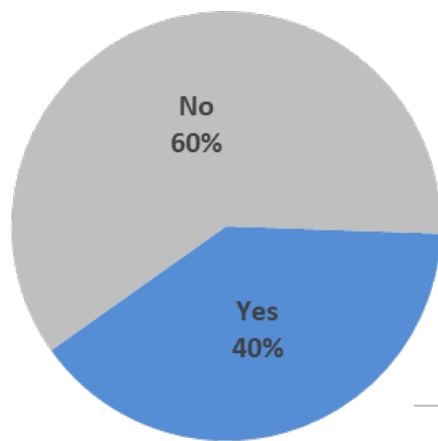
Green Solutions (Recycle, Reuse)



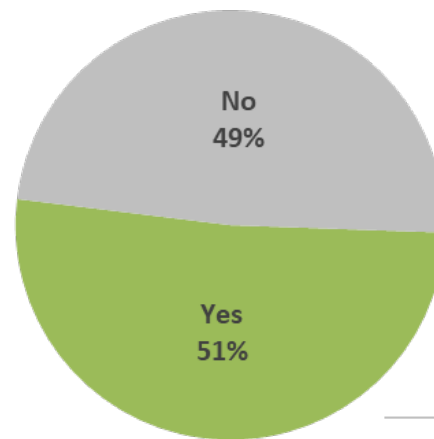
## California Highlights

- ❖ 40% of respondents knew that paint can be recycled.
- ❖ Of those, about half have taken paint somewhere to be recycled in the past.
- ❖ Of those, the grand majority, 93%, would consider recycling paint again.

*Prior to this survey, did you know that paint can be recycled?*



*Have you ever taken paint somewhere to be recycled?*



*Would you consider recycling leftover paint in the future?*

