



# *Oregon Paint Stewardship Program*

Annual Report January 1, 2017 – December 31, 2017



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## Executive Summary

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PaintCare is the representative stewardship organization of the Oregon Architectural Paint Stewardship Program, as set forth by Chapter 459A, Reuse and Recycling, Subsection 820-855 of the 2013 Oregon Laws. That Paint Stewardship Law provides for the establishment of a permanent statewide paint stewardship program, managed by a stewardship organization, to accomplish the following:

- 1) Establish an environmentally sound and cost-effective architectural paint stewardship program;
- 2) Undertake responsibility for the development and implementation of strategies to reduce the generation of postconsumer architectural paint;
- 3) Promote the reuse of postconsumer architectural paint; and
- 4) Collect, transport and process postconsumer architectural paint for end-of-product-life management, including reuse, recycling, energy recovery and disposal.

Under the Oregon Paint Stewardship Law, PaintCare must submit an annual report to the Oregon Department of Environmental Quality (DEQ) by April 1 of each year. This report covers January 1 - December 31, 2017.

### 2017 HIGHLIGHTS

- ◆ Sites, Events, and Service: The reporting year ended with 177 active drop-off sites. The program added seven sites (four transfer stations, two reuse stores, one retail store) and one retail store left the program. These sites provided access within 15 miles to a site for 96.6% of all Oregon residents. Including 67 HHW/paint drop-off events, 98.2% of Oregon residents lived within 15 miles of a location to drop off unwanted paint. This satisfies the program's convenience criteria for quantity and distribution of sites.
- ◆ Paint Collection Volume: The program collected over 810,000 gallons of postconsumer paint in the reporting year. The program has collected more than 4.6 million gallons of postconsumer paint since it began in 2010.
- ◆ Goals: PaintCare continued its efforts to run an environmentally sound and cost-effective stewardship program. The program continued to promote and support paint reuse; 7% of all paint processed by the Oregon program was reused. The latex paint recycling rate achieved by Metro was 54%, falling short of the program's goal. PaintCare continued to encourage Metro to seek alternate recycling methods for the unmarketable colors it receives.
- ◆ Expenses and Revenues: Total program expenses for the reporting year were \$5,212,602 with revenues of \$4,831,423. PaintCare still awaits approval from DEQ for a fee increase submitted in October 2016 to restore balance to program finances. Cost per gallon decreased from \$6.69 to \$6.43.
- ◆ Outreach: PaintCare continued to support paint retailers, collection sites, counties and PaintCare events with required program awareness materials and supported the paint collection marketing efforts of Lane County and Tillamook County. PaintCare coordinated with Fred Meyer and Home Depot to improve in-store communication and public awareness of the program.



# Section 1. Collection, Transportation and Processing

## Statutory Citation

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(a) A description of the methods used to collect, transport, recycle and process post-consumer architectural paint in this state.

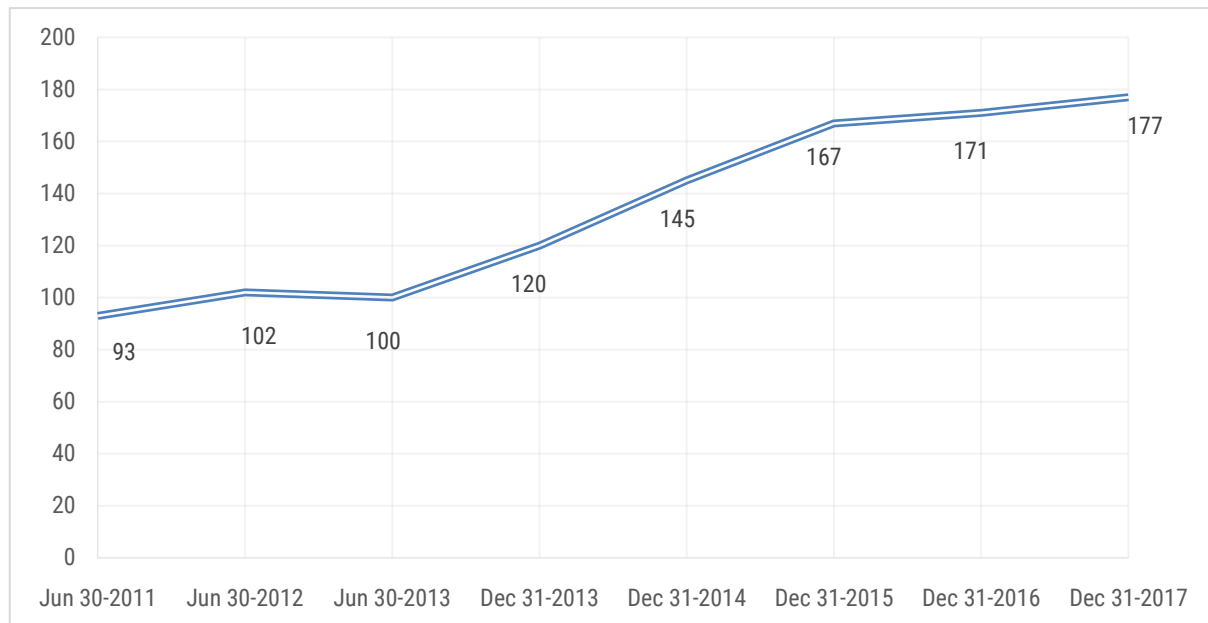
(1)(L) Documentation of compliance with the requirements of 459A.827(2)(b) (Plan for architectural paint stewardship program) and 459A.830 (Collection system for post-consumer architectural paint).

### A. PAINT COLLECTION SYSTEM AND CONVENIENCE LEVEL

#### A1. Drop-Off Sites and Events

At the end of the reporting year, the program had 177 active drop-off sites located throughout the state, an increase of six sites from the previous reporting year. Drop-off sites as of December 31, 2017 are listed in the appendix.

PERMANENT DROP-OFF SITES



The following table summarizes the program's paint collection system at the end of each reporting period from 2013 to present, including both permanent drop-off sites, drop-off events and large volume pick-ups.

#### PAINTCARE DROP-OFF SITES, EVENTS AND SERVICES AT THE END OF EACH REPORTING PERIOD

SITES	DEC 2013	DEC 2014	DEC 2015	DEC 2016	DEC 2017	DEC 2017
HHW & Solid Waste Facilities	19	17	20	22	26	15%
Paint Retailers	87	111	125	124	124	70%
Reuse Stores	14	17	22	25	27	15%
Total Permanent Sites	120	145	167	171	177	100%

#### EVENTS & LARGE VOLUME PICK-UPS

PaintCare-Sponsored Events	0	3	16	5	6	
HHW/Municipal-Sponsored Events	30	61	60	67	61	
Large Volume Pick-Ups	16	33	15	20	35	
Recurring Large Volume Pick-Up Sites	0	2	7	7	7	

The majority of PaintCare drop-off sites are retail stores that are open five or more days per week. In addition to drop-off sites and events, the PaintCare program provided 35 direct large volume pick-ups (LVPs) to 31 different commercial and institutional entities, including painting contractors, property managers, and a variety of private businesses and public institutions. PaintCare also serviced seven recurring large volume pick-up (RLVP) sites, businesses and organizations that generate large volumes of paint on a regular basis that contract with PaintCare for periodic scheduled pick-ups.

## B. CONVENIENCE LEVEL

### B1. Coverage

PaintCare's 177 permanent drop-off sites provided 96.6% of Oregon residents with a drop-off site within 15 miles of their home, with one site for every 21,644 residents (using the US Census Bureau's 2010 Oregon population of 3,831,074). Including 67 HHW/paint drop-off events, 98.2% of Oregon residents lived within 15 miles of a location to drop off unwanted paint. Coverage is determined by Geographical Information System (GIS) analysis with the assistance of Dewberry, a professional services firm with expertise in geographic mapping and analysis. The following tables shows the change in convenience over the previous five years. The maps that follow show the locations of the sites and events in the reporting year.

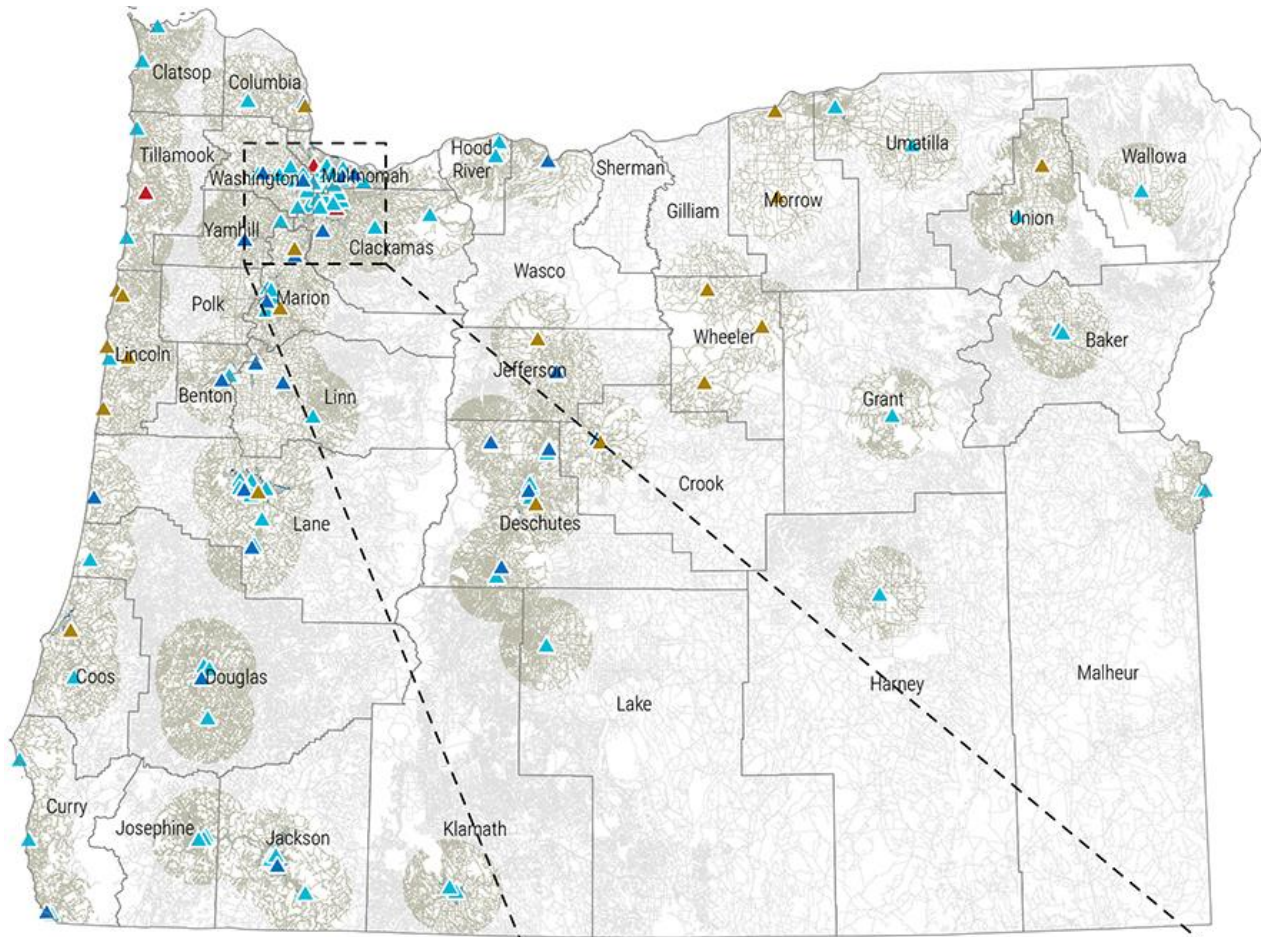
#### COVERAGE PROVIDED BY PERMANENT DROP-OFF SITES

	DEC 2013	DEC 2014	DEC 2015	DEC 2016	DEC 2017
Percent of population within 15 miles	95.5	96.0	96.3	96.3	96.6
Number of Oregon residents per site	31,926	26,421	22,941	22,404	21,644

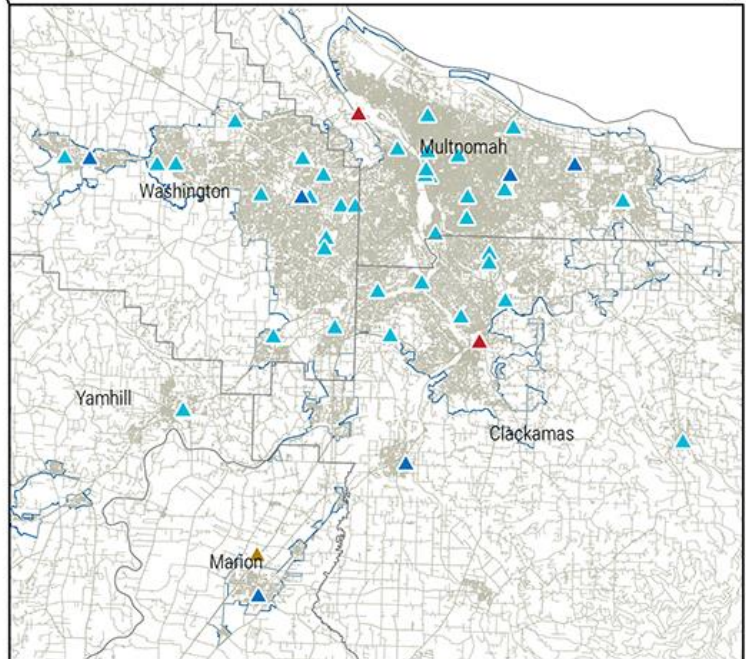
#### COVERAGE PROVIDED BY PERMANENT DROP-OFF SITES AND EVENTS

	DEC 2013	DEC 2014	DEC 2015	DEC 2016	DEC 2017
Percent of population within 15 miles	95.9	97.2	98.0	98.0	98.2
Number of Oregon residents per site	25,540	18,508	15,831	16,302	15,700

## PERMANENT DROP-OFF SITES



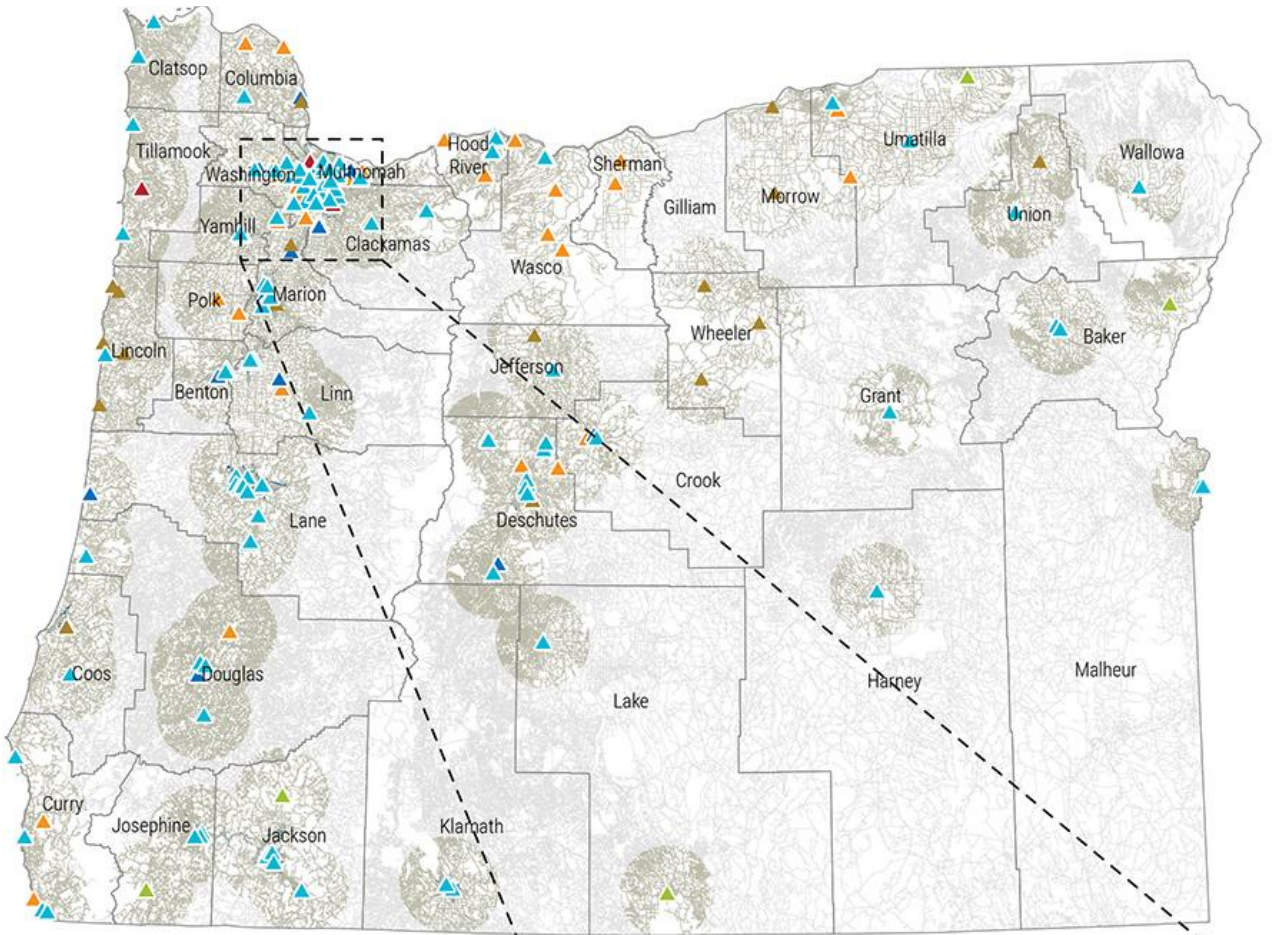
### Portland Metro Area



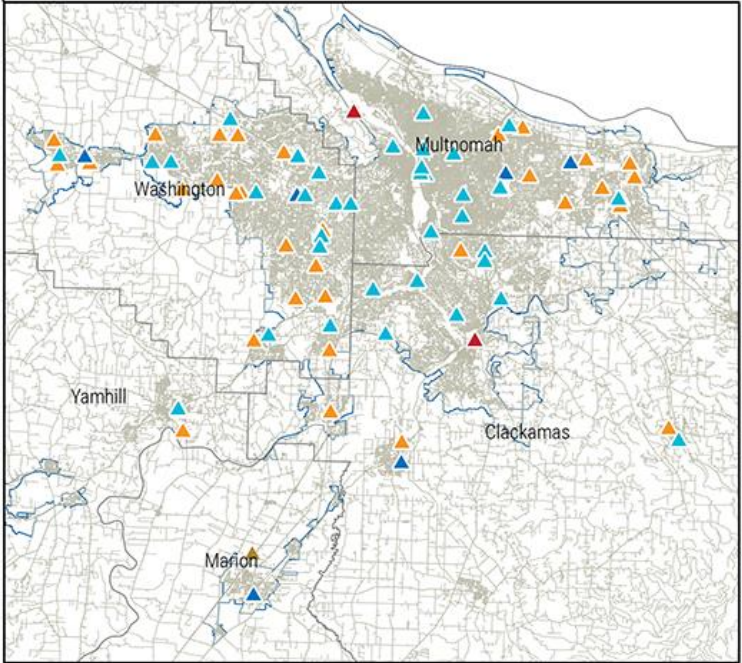
- County Borders
- Urbanized Area (30,000 Population or more)
- ▲ HHW Facility
- ▲ Retail
- ▲ Reuse Store
- ▲ Transfer Station
- Population Served by Drop-Off Sites
- Population Not Served by Drop-Off Sites



PERMANENT DROP-OFF SITES AND EVENTS



Portland Metro Area



- ▲ HHW Event
- ▲ HHW Facility
- ▲ PaintCare Event
- ▲ Reuse Store
- ▲ Transfer Station
- ▲ Retail
- ▭ County Borders
- ▭ Urbanized Area (30,000 Population or more)
- ▭ Population Served by Drop-Off Sites
- ▭ Population Not Served by Drop-Off Sites

## B2. Underserved Areas

The paint stewardship law requires the program to provide 1-2 paint drop-off events per year in each underserved area of the state, unless DEQ agrees that holding a drop-off event for a given geographic area will not be practicable or effective. An area is defined as underserved if it is not within 15 miles of a paint drop-off site or event. Based on GIS analysis, approximately 1.8% of the state's population lives outside of a 15-mile radius of a permanent drop-off site or event.

In 2017, discussions with county contacts resulted in the addition of five permanent drop-off locations in previously underserved areas. The appendix provides details about events held or planned for 2018 in the remaining underserved areas; it also details alternatives to events being planned and the good faith efforts made by PaintCare to reach local representatives to propose and coordinate sites or events.

## C. PAINT COLLECTION PROCEDURES

The program enters into collection contracts with all drop-off sites. With the exception of HHW programs, all drop-off sites receive an initial on-site program training and a program procedures manual, both of which cover program policies and site guidelines.

Drop-off sites are visited by program staff on a routine basis (generally, at least once per year) to ensure compliance by the site with program requirements, as well with health, safety and environmental standards and/or in response to complaints or compliance issues. There were 263 site visits conducted in the reporting year.

## D. TRANSPORTATION AND PROCESSING

### D1. Transportation

The program continued to utilize the transportation procedures and material tracking systems that were implemented at the start of the program, including contracting with Stericycle and Clean Harbors to provide transportation services to drop-off sites, events and large volume pick-ups. Due to changes in operations, Marion and Lincoln counties did not manage paint locally and transported all paint via Stericycle, with paint being processed by Metro and Stericycle.

### D2. Latex Paint Management

The following describes how latex paint was processed during the reporting year:

**Metro** collected latex paint from its two fixed HHW facilities and at its events in the Portland metropolitan area. Metro also received latex paint collected by Stericycle from statewide drop-off sites, events and LVPs/RLVPs. Recyclable latex paint is made into new recycled-content latex paint and sold or distributed through a variety of channels. The market for recycled-content paint, particularly for less popular colors, varies from year to year. Any liquid latex paint processed at the Metro paint facility that is not of suitable

quality or not a useful color for recycling back into paint is used for biodegradation, a process used to extract gas from landfills. Dry paint is separated from liquid paint and is sent to landfill.

**Tillamook County** collected latex paint for reprocessing through their HHW collection events and their CARTM (Community Action Recycling Team of Manzanita) facility. Latex paint collected is segregated into recyclable paint and non-recyclable paint. Recyclable paint is made into recycled-content paint and sold locally at municipal and local non-profit locations. Non-recyclable paint is transported by Stericycle to their consolidation facility and managed through Metro.

**Amazon Environmental** received latex paint collected from eight DEQ-sponsored HHW events, for which PaintCare funded the paint portion. Recyclable latex paint is made into new recycled-content latex paint and sold or distributed through a variety of channels. Any liquid latex paint that is not of suitable quality or not a useful color for recycling back into paint is used for energy recovery as a biomass product.

### D3. Oil-Based Paint Management

Stericycle continued to be the service provider for oil-based paint from statewide drop-off sites, PaintCare events, and LVPs/RLVPs. In addition, Clean Harbors provided oil-based paint service for eight DEQ-sponsored HHW events, for which PaintCare funded the paint portion. All oil-based paint collected by Stericycle and Clean Harbors goes for energy recovery.

### D4. Reuse

Metro runs an oil-based paint reuse program under contract with the PaintCare program. In addition, PaintCare partnered with 27 reuse stores to facilitate latex and oil-based paint reuse. Sites with reuse programs report the gallons they distributed to the public to PaintCare. PaintCare attempts to divert more paint for reuse by first referring candidates for LVPs to local reuse store partners. These stores have the capacity to determine if paint is suitable for reuse and can manage the fraction of paint that is deemed unusable by using their PaintCare collection bins on site.

## **Section 2. Collection Volume and Disposition Methods**

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### **Statutory Citation**

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(b) A calculation of the total volume in gallons of post-consumer architectural paint collected by the program, categorized by latex, alkyd and any other type of paint.

(1)(c) For each permanent collection site and collection event under the program:

(A) A calculation of the total volume in gallons of post-consumer architectural paint collected at the site or event;

(B) The address or, if no address is available, the physical location of the site or event; and

(C) A description of whether the site or event is:

(i) A permanent collection site located at a retailer;

(ii) A permanent collection site or collection event for the program located within the local solid waste collection infrastructure; or

(iii) A collection event promoted and paid for by a stewardship organization.

(1)(d) An estimate of the total weight and disposition of all paint containers collected by the program.

(1)(e) The total volume of post-consumer architectural paint collected under the program, categorized by method of disposition, including reuse, recycling, energy recovery and disposal.

(1)(f) The data, conversion factors and any changes from prior years in the methodology used to complete the analysis required to comply with paragraphs (b) to (e) of this subsection.

(1)(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.

### **A. COLLECTED PAINT VOLUME**

#### **A1. Collection Volumes for 2017**

A total of 810,745 gallons of paint were collected during the reporting year. This increase from the previous year's total of 764,153 is based on collecting approximately 800 additional bins of paint and more complete/accurate measurement of material collected by the program. The following table shows the volume of postconsumer architectural paint collected for the last five reporting periods. Data from previous years is available in prior reports and can be accessed at [www.paintcare.org](http://www.paintcare.org).

During this reporting period, collection data was reported by Stericycle, Clean Harbors, Metro, reuse sites, and Tillamook County. A list of all paint drop-off sites and collection activity reported in gallons and grouped by watershed is provided in the appendix.



**Stericycle and Clean Harbors** reported the volume of latex and oil-based paint collected using gross weight of the collection bins, subtracting estimated packaging weight (bin and can weight), and dividing by 10 to convert to gallons.

**Metro** reported the volume of latex collected from their facilities and events using gross weight of the collection pallet/cage, subtracting estimated packaging weight (pallet/cage and can weight), and dividing by their measurement of paint density to convert to gallons (approximately 10.2 pounds per gallon). Before May 2017, Metro did not record weights. Collection during the reporting year from January-April 2017 was estimated by using average gross weight values for each pallet/cage type from May-December 2017.

**Reuse sites** reported the actual volume of latex and oil-based paint sold or donated to the public.

**Tillamook County** reported the actual volume of latex paint they processed and made into recycled-content paint and sold.

#### GALLONS OF PAINT COLLECTED BY TYPE AND REPORTING PERIOD

	OIL-BASED GALLONS	OIL-BASED %	LATEX GALLONS	LATEX %	TOTAL GALLONS
July – December 2013	99,715	32	212,624	68	312,339
January – December 2014	175,088	26	491,358	74	666,446
January – December 2015	176,438	23	580,263	77	756,701
January – December 2016	161,156	21	602,997	79	764,153
January – December 2017	186,201	23	624,543	77	810,745

#### A2. Collection Volume Adjustments

PaintCare continued its work in 2017 to provide a more accurate estimate of collection volume. The following table summarizes the adjustments made to previous years' data to reflect PaintCare's review of its service providers' measurements.

## COLLECTION VOLUME ADJUSTMENTS, 2014-2016

	2014 GALLONS	2015 GALLONS	2016 GALLONS
Original Volume	674,425	770,488	717,898
Scale Calibration	-40,812	-48,340	-7,455
Dry Paint Adjustment	+32,833	+34,553	+35,143
Conversion Metric Revision			+18,567
Net change	-7,979	-13,787	+46,255
Adjusted Volume	666,446	756,701	764,153

**Scale Calibration:** Stericycle concluded that its measurements were historically inconsistent due to the use of multiple forklift scales to weigh collected material. Following the introduction of a single calibrated floor scale in early 2016, bins consistently weighed 9% less on average. Stericycle collection weight for 2014, 2015 and the portion of 2016 before the new scale was used has been adjusted by -9%. Stericycle has used calibrated scale weights from March 2016 forward.

**Dry Paint Adjustment:** Metro concluded that 23% of the collected weight of latex paint is dry based on their 2016 empirical study of container contents. In May 2017, Metro began weighing latex paint collected at their facilities and events and the resulting scale observations have corroborated Metro's initial findings. Metro collection volume for 2014-2016 has been adjusted by +23%. Metro has used calibrated scale weights from May 2017 forward.

**Conversion Metric:** The formula used by Metro to calculate latex paint gallons in 2016 was revised to use the same formula used in 2014 and 2015. The revision only applies to latex paint collected at Metro facilities and events. Calibrated scale weights replaced the conversion metric beginning in 2017.

### B. PAINT DISPOSITION

The share of latex paint diverted for reuse remained stable at 7%. The share of latex paint to paint recycling declined to 53%, as the share sent for biodegradation continued to increase. As the processor of 95% of latex paint not reused, Metro reported to PaintCare that increases in colors received that it cannot sell and a decline in overall sales have driven a further increase in the amount of paint sent for biodegradation observed in 2017.

The amount of oil-based paint diverted for reuse was also stable at 6%, with the remainder going to energy recovery. The following table shows paint disposition during the five most recent reporting periods.

PAINT DISPOSITION METHOD BY PERCENTAGE, BY REPORTING PERIOD

LATEX PAINT	PAINT TO PAINT	BIODEGRADATION	REUSE	ENERGY RECOVERY	BIOMASS
July – Dec 2013	66	26	4	3	1
Jan – Dec 2014	64	28	3	4	1
Jan – Dec 2015	60	33	6	0	<1
Jan – Dec 2016	58	34	7	0	<1
Jan – Dec 2017	53	40	7	0	<1

OIL-BASED PAINT			REUSE	ENERGY RECOVERY	
July – Dec 2013			3	97	
Jan – Dec 2014			3	97	
Jan – Dec 2015			3	97	
Jan – Dec 2016			6	94	
Jan – Dec 2017			6	94	

Based on Metro’s study of latex paint container contents, almost 1/4 of latex paint collected is dry, and thus unusable for recycling into paint. This represented 684 tons, or the equivalent of 130,000 gallons of the 586,000 gallons of latex material processed by Metro in 2017. PaintCare will continue to work with Metro to repeat measurement of dry latex contents to improve tracking of dry paint over time.

**C. LATEX PAINT RECYCLING RATE GOAL**

PaintCare has a goal to increase the percentage of latex paint that is recycled by a minimum of 1 percentage point each reporting year. Metro’s recycling rate was 54% in 2017. PaintCare is presently revisiting the recycling rate goal with DEQ as part of an update to the program plan.

Steps taken in 2017 to increase the beneficial use of latex paint include:

- Metro worked with a manufacturer to determine if using unmarketable colors in concrete and landscaping products is a viable option.
- PaintCare convened Metro and Marion County to discuss the use of disfavored colors received by Metro as a replacement for paint formerly reprocessed and distributed to residents by Marion County.

#### D. CONTAINER RECYCLING

Plastic paint pails and metal cans are sent for recycling when feasible. During the reporting year, the program recycled 37.8 tons of metal containers and 27.4 tons of plastic containers. The combined 65.2 tons of containers recycled in the reporting year is 19% less than the previous year's total of 80 tons, reflecting substantial changes in policy by China that has impacted the market for contaminated recyclables such as used paint containers.

## ***Section 3. Financial Summary, Independent Audit and Program Budget***

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### **Statutory Citation**

*459A.842 Reports by stewardship organizations. At a minimum, the report must contain:*

*(g) An independent financial audit of the program.*

*(h) A description of program revenues and costs for the prior year that follows the budget requirements provided in ORS 459A.827 and that further describes:*

*(A) The total cost of the program during the prior year calculated as a per capita amount for each resident of this state;*

*(B) The cost per gallon of the program during the prior year;*

*(C) The use by the stewardship organization of any revenues from the program during the past year that exceeded the total costs of the program, including a description of the amount held by the stewardship organization in unallocated reserve funds at the end of the reporting period; and*

*(D) If requested by the director, any additional budgetary information necessary for the director to determine whether the stewardship organization must amend the plan under ORS 459A.835 (1)(d).*

*(i) An updated budget for the next calendar year that follows the budget requirements provided in ORS 459A.827.*

*(j) An evaluation of the operation of the program's funding mechanism.*

### **A. PROGRAM REVENUE AND EXPENSES**

#### **A1. Revenue**

Total revenue for the Oregon program was \$4,831,423 in the reporting year, consisting of \$4,744,994 in PaintCare fees and other income of \$86,429.

The following table shows the total number of containers and the corresponding gallons and revenue for each container size category in the reporting year.

## PAINT SALES AND FEE REVENUE

CONTAINER SIZE	CONTAINERS	GALLONS	FEE REVENUE
Half pint or smaller	53,196	3,325	-
Larger than half pint to smaller than 1 gallon	1,299,245	324,811	\$ 454,736
1 gallon	3,376,069	3,376,069	\$ 2,532,052
Larger than 1 gallon up to 5 gallons	1,098,879	5,494,395	\$ 1,758,206
Total	5,827,389	9,198,600	\$ 4,744,994

### A2. Expenses

- ◆ Paint collection, transportation and processing costs (collectively termed Operations for the Oregon budget) were 89% of program expenses in the reporting year. Collection costs include training materials for sites, spill kits and other miscellaneous supplies needed to maintain operations. Transportation costs include money paid to Stericycle, Metro, and Clean Harbors to pick up bins of program products from drop-off sites and events and deliver them to their own sites, recyclers or disposal facilities. Processing costs include direct reuse incentives, sorting, recycling, and proper disposal.
- ◆ Communications expenses include advertising and promotional materials to increase program visibility through education and outreach.
- ◆ State agency administrative fees of \$40,000 are paid to Oregon DEQ annually.
- ◆ Administrative costs, as defined by Oregon DEQ, include overhead expenses for operating the program such as in-state personnel, travel, auditing, legal, insurance, and other administrative services and supplies along with the portion of PaintCare corporate expenses allocated to the Oregon program.

Note: Oregon's definition of administrative costs is distinct from how PaintCare defines it in its other states. In other states, PaintCare categorizes costs as direct (operations) or indirect (administrative). Direct costs include all in-state operational expenses including paint management costs, in-state staffing, and legal fees. Indirect costs (also referred to as administrative expenses) are costs that do not directly benefit a state program, but are indirectly beneficial to the state program such as corporate staffing, company-wide auditing, and general communications.

### A3. Financial Summary

The following table summarizes program revenue and expenses for the reporting year.

#### FINANCIAL SUMMARY

##### PROGRAM REVENUE

PaintCare fees	\$ 4,744,994
Other	86,429
Total revenue	4,831,423

##### PROGRAM EXPENSES

Operations	4,648,281
Communications	77,133
DEQ administrative fee	40,000
Administrative costs	447,188
Total expenses	\$ 5,212,602

Change in net assets	(381,179)
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Net assets, beginning of year	(327,755)
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Net assets, end of year	(\$ 708,934)
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### A4. Net assets

The net asset balance at the beginning of the reporting period was -\$327,755. During this reporting period, net assets decreased by \$381,179, resulting in a balance on December 31, 2017 of -\$708,934

## B. EVALUATION OF THE OPERATION OF THE PROGRAM'S FUNDING MECHANISM

The program utilizes the fee structure shown in following table.

### PAINTCARE FEES

CONTAINER SIZE	FEE PER CONTAINER
Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
Larger than 1 gallon up to 5 gallons	\$ 1.60

The system to receive sales reports and payments from manufacturers continued to perform well during the reporting year. However, revenue provided by the fee structure was not adequate to support the cost of the program. In 2016, PaintCare proposed a revised fee structure that will enable it to restore balance to its finances. At the time of this report, the revised fee structure is still under review by DEQ.

## C. PROGRAM COST EFFECTIVENESS

PaintCare makes every effort to run a cost-effective program within the context of its obligations under the law. PaintCare works with its partners and stakeholders to maintain a statutorily compliant program while attempting to minimize or eliminate activities that are not effective or required.

PaintCare follows the solid waste hierarchy established in Oregon state law that prioritizes reducing waste, reuse, and recycling. Vendors must also be cost-competitive within the industry for the services they provide and meet the substantial requirements of state and federal law associated with materials management.

The paint collection network is distributed to meet state requirements for convenience, utilizing both preexisting infrastructure in the HHW community and engaging new voluntary partners (primarily retail). As devised, the program adds costs in close proportion to the material it collects, with only a slight increase in transportation cost when material is retrieved from greater distances.

PaintCare's efforts to maintain a cost-effective program in the reporting year include:

- ◆ Only placing new permanent drop-off sites to address underserved areas or when the placing of a new permanent drop-off site would increase the cost-effectiveness of the program;
- ◆ Limiting PaintCare drop-off events outside of underserved areas or where otherwise required by Oregon statute; and,



- ◆ Expanding reuse partnerships. Reuse outlets save the program transportation and processing costs while providing a benefit to their community.

To expand its efforts to maintain a cost-effective program in 2018, PaintCare will:

- ◆ Maintain a reduced communications budget focused on targeted outreach and required activities;
- ◆ Partner where practicable or effective with local organizations and government entities on events, expanding reuse, and facilitating local paint management; and,
- ◆ Seek partnerships with local contacts to find cost-effective means to serve underserved areas.

#### D. PROGRAM METRICS

The following table presents costs per capita (using the US Census Bureau’s 2010 Oregon population of 3,831,074) and cost per gallon collected. The cost per gallon for 2014-2016 has been revised to reflect adjustments to collected volume presented in this report.

#### PROGRAM METRICS

	2014	2015	2016	2017
Cost per Capita	\$ 1.20	\$ 1.45	\$ 1.33	\$ 1.36
Cost per Gallon	\$ 6.38	\$ 7.36	\$ 6.69	\$ 6.43

In 2018, PaintCare is working to devise additional program metrics and incorporate them in subsequent annual reports, under a process outlined in the program plan.

## E. PROGRAM BUDGET

The budget for 2018 is summarized in the following table and reflects observed revenue and expense trends. This budget assumes a fee increase implementation of September 1, 2018.

### 2018 BUDGET

#### REVENUE

PaintCare fees	\$ 5,126,879
Other	100,000
Total revenue	5,226,879

#### EXPENSES

Operations	4,654,000
Communications	100,000
DEQ administrative fees	50,000
Administrative costs	559,000
Total expenses	\$ 5,363,000
Change in net assets	-\$ 136,221

## F. INDEPENDENT FINANCIAL AUDIT

An independent financial audit was conducted of the PaintCare program by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of December 31, 2017, and the changes in its net assets and its cash flows for the twelve months then ended in conformity with accounting principles generally accepted in the United States of America.

Please see the appendix for the independent financial audit of the PaintCare program.

# Section 4. Education and Outreach

## Statutory Citation

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(k) Samples of educational and outreach materials provided to consumers of architectural paint, an evaluation of the methods used to disseminate those materials and an assessment of the effectiveness of the education and outreach, including levels of waste prevention and reuse.

(1)(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.

## A. EDUCATIONAL MATERIALS PROVIDED TO CONSUMERS

### A1. Point of Sale (POS) Materials

PaintCare makes POS materials available to Oregon paint retailers to distribute to their customers. POS materials include the program brochure, mini card, in-store poster, fact sheet for painting contractors, and fact sheet about the large volume pick-up service. Brochure holders and a counter mat version of the store poster are also made available.

Any retailer or interested party may order POS materials throughout the year: via an online form, email, fax, regular mail, or phone. Orders are filled within 2-3 days of placement. These materials and others may also be downloaded from the Oregon section of [www.paintcare.org](http://www.paintcare.org). Program materials were also delivered by the Oregon program coordinator to PaintCare drop-off sites during site visits.



Store Poster, Program Brochure, Counter Mat, Mini Card, Contractor and LVP Fact Sheets

PaintCare distributed 11,050 program brochures, 2,275 mini cards, 227 fact sheets, and 19 counter mats in the reporting year. Larger versions of the materials shown below are included in the appendix and available on PaintCare's website.

## A2. POS Material Awareness Measurement

During the reporting year, the Oregon program coordinator visited approximately 100 non-PaintCare retail sites to observe whether program information was readily available and provided materials where needed.

Additionally, a targeted outreach effort was made to the Fred Meyer chain to ensure their staff is educated about the program and providing information to paint customers. PaintCare sent packets of POS materials to 52 Fred Meyer stores for a total distribution of 1,300 brochures, 2,600 mini cards, and 52 materials order forms as part of this effort. PaintCare also worked closely with Home Depot's corporate office to develop new program training materials for their store staff in Oregon and all other PaintCare states.

Due to budgetary constraints and uncertainty regarding its fee increase approval, PaintCare did not distribute an annual packet of POS materials to all paint retailers in Oregon, as in past years. A mailer reminding Oregon retailers of their responsibility under the stewardship law to provide information at the time of sale is recommended for 2018.

## A3. Other Outreach and Advertising

**Website and Site Locator.** PaintCare's website address is included in most PaintCare promotional materials. The website includes information on all aspects of the program. PaintCare provides web content for Store Right (tips for proper storage) and Pass It On (to promote reuse). PaintCare's site locator is kept up to date and provides a search engine for finding the closest PaintCare drop-off site by zip code, city, or street address.

In 2017 PaintCare compiled examples of paint calculators from various sources and placed them on the website ([www.paintcare.org/paint-calculators/](http://www.paintcare.org/paint-calculators/)). These paint calculators can be used by everyone to help them buy the right amount of paint.

PaintCare maintains a list of locations in Oregon and around the country where the public can get recycled content paint ([www.paintcare.org/wp-content/uploads/docs/xx-recycled-paint-stores.pdf](http://www.paintcare.org/wp-content/uploads/docs/xx-recycled-paint-stores.pdf)).

**Radio Advertising.** Radio advertising in the reporting year was limited to radio spots that were placed by Lane County as part of that county's outreach reimbursement agreements.

**Newspaper and Magazine Advertising.** Newspaper and magazine advertising in the reporting year was limited to targeted advertising to promote one-day collection events. Additionally, Tillamook County placed advertisements as part of that county's outreach reimbursement agreement.

**Social Media Presence and Advertising.** PaintCare used a portion of its limited outreach funds in the reporting year to pay for advertising on Facebook in Oregon. PaintCare's Facebook page continues to grow and has nearly 90,000 fans nationally, with about 5,000 from Oregon.

#### A4. Postconsumer Paint Reduction and Public Awareness Goals

**Post-Consumer Paint Reduction.** In 2017, Cascadia Consulting Group provided findings and recommendations for additional research that will be needed to establish a baseline and measurements of postconsumer paint reduction. PaintCare and DEQ are currently reviewing their proposal to determine how best to proceed in 2018.

**Public Awareness.** PaintCare conducted a new survey in the reporting year to measure public awareness of the program. The survey was conducted by PRR, Inc. A full report was published on May 26, 2017, and is included in the appendix.

#### A5. 2018 Planned Outreach

**Point of Sale (POS) Materials.** PaintCare will continue to provide POS materials as it did in 2017.

**Other Outreach/Advertising.** Oregon outreach will cover the following activities:

- ◆ Promotion of PaintCare drop-off events using direct mail, newspaper and digital advertising. For each PaintCare-sponsored event, PaintCare will work with its outreach firm to develop a specific plan that may include flyers, radio, newspaper, direct mail, and social media. The selection of media will be tailored to the location and available media opportunities. As part of the communication with local contacts, PaintCare will solicit suggestions for outreach for these events.
- ◆ Reimbursements to counties with outreach funding agreements.

While included in the 2018 communications budget, PaintCare is deferring the following outreach activities until the new fee schedule is approved:

- ◆ Highly targeted digital media campaign, including: online display advertising, Native Display (ads that appear to be part of content on websites), Paid Social (paid Facebook ads).
- ◆ A print advertising campaign to list each drop off site in either newspaper or direct mail circular.
- ◆ Sponsorship messages on Oregon Public Radio.
- ◆ A digital public relations campaign tied to public relations efforts to increase awareness of the benefits of the program during the month preceding the expected fee increase.
- ◆ A special digital advertising campaign focused on increasing general awareness of paint recycling options to work toward goals identified through the 2017 public awareness survey results.

**Appendix  
Section A**

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2017 - PAGE 1

City	Site Name	Address	Type	Gallons
<b>BAKER WASTESHED</b>				2,218
Baker City	Artcraft Paint	2270 Main St	Retail	275
Baker City	Millers Home Center & Lumber	3815 Pocahontas Rd	Retail	762
Baker City	Thatchers Ace Hardware	2200 Resort St	Retail	1,043
Halfway	Halfway Mercantile (PaintCare)	117 S Main St	PaintCare Event	137
<b>BENTON WASTESHED</b>				13,811
Corvallis	Habitat for Humanity ReStore	4840 SW Philomath Blvd	Reuse Store	2,811
Corvallis	Miller Paint	1405 NW Ninth St	Retail	2,027
Corvallis	Republic Services (Benton Co)	110 NE Walnut Blvd	HHW Event	5,843
Corvallis	Sherwin-Williams	2495 NW Ninth St	Retail	3,131
<b>CLATSOP WASTESHED</b>				6,392
Astoria	City Lumber	2142 Commercial St	Retail	2,258
Gearhart	Sherwin-Williams	3527 Hwy 101 N	Retail	4,134
<b>COLUMBIA WASTESHED</b>				12,362
Clatskanie	Clatskanie City Park (Columbia Co)	300 NE Park St	HHW Event	401
Rainier	Rainier City Park (Columbia Co)	690 West A St	HHW Event	268
Saint Helens	Habitat for Humanity ReStore	164 Little St	Reuse Store	347
Saint Helens	Waste Connections	1601 Railroad Ave	Transfer Station	10,664
Vernonia	Vernonia Hardware & Supply	1026 Bridge St	Retail	683
<b>COOS WASTESHED</b>				8,253
Coos Bay	Bayshore Paint	1026 N Bayshore Dr	Retail	2,350
Coos Bay	Beaver Hill Disposal	55722 Hwy 101	Transfer Station	3,335
Coos Bay	Habitat for Humanity ReStore	776 S Second St	Reuse Store	2,481
Coquille	Coquille Supply Inc	10054 Hwy 42	Retail	88
<b>CROOK WASTESHED</b>				3,310
Prineville	Crook County HHW & Landfill	5601 SW Houston Lake Road	Transfer Station	2,551
Prineville	Habitat for Humanity ReStore	1427 NW Murphy Ct	Reuse Store	124
Prineville	Parr Lumber	601 N Main St	Retail	635
<b>CURRY WASTESHED</b>				2,026
Brookings	Gold Beach Lumber	16016 Hwy 101 S	Retail	232
Brookings	Habitat for Humanity ReStore	616 Memory Ln	Reuse Store	285
Brookings	Kerr Ace Hardware Building Ctr	711 Chetco Ave	Retail	755
Gold Beach	Gold Beach Lumber	28680 Hunter Creek Loop	Retail	674
Port Orford	Gold Beach Lumber	1935 Oregon St	Retail	53
Port Orford	Port Orford Transfer Station (Coos Co)	42750 Arizona St	HHW Event	27

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2017 - PAGE 2

City	Site Name	Address	Type	Gallons
<b>DESCHUTES WASTESHED</b>				60,925
Bend	Denfeld Paints	2121 NE Division St	Retail	2,455
Bend	Habitat for Humanity ReStore	224 NE Thurston Ave	Reuse Store	5,758
Bend	Knott Landfill HHW	61050 SE 27th St	HHW Facility	4,747
Bend	Knott Landfill Recycling & TS	61050 SE 27th St	Transfer Station	20,283
Bend	[Painting Contractor]		RLVP	463
Bend	PPG Paints	955 SE Wilson Ave	Retail	1,158
Bend	Rodda Paint	63007 Layton Ave	Retail	3,070
Bend	Sherwin-Williams	125 NE Franklin Ave	Retail	4,508
Bend	Sherwin-Williams	20515 Cooley Rd	Retail	3,428
La Pine	La Pine Ace Hardware	51615 Huntington Rd	Retail	2,734
Redmond	Denfeld Paints	641 NW Fir Ave	Retail	1,262
Redmond	Habitat for Humanity ReStore	1242 Hwy 97 S	Reuse Store	4,899
Redmond	Redmond Public Works (HHW Event)	243 E Antler Ave	HHW Event	504
Redmond	Sherwin-Williams	2835 SW 17th Pl	Retail	3,222
Sisters	Habitat for Humanity ReStore	254 West Adams Ave	Reuse Store	225
Sisters	Luttons Ace Hardware	373 E Hood Ave	Retail	1,912
Sisters	Sisters Recycling Center (HHW Event)	328 W Sisters Park Dr	HHW Event	296
<b>DOUGLAS WASTESHED</b>				10,197
Myrtle Creek	Dels True Value Building Supply	102 S Old Pacific Hwy	Retail	536
Reedsport	[Household]		LVP	1,029
Reedsport	Kel Cee Ace Hardware	1350 Hwy 101 S	Retail	354
Roseburg	Colorcraft Paint	2646 NE Diamond Lake Blvd	Retail	1,804
Roseburg	Heartwood Resources	3495 Old Hwy 99 S	Reuse Store	2,063
Roseburg	Sherwin-Williams	287 NW Garden Valley Blvd	Retail	3,456
Yoncalla	ODOT Maintenance Yard (DEQ)	5443 Eagle Valley Rd	HHW Event	954
<b>GRANT WASTESHED</b>				449
John Day	John Day True Value	161 E Main St	Retail	449
<b>HARNEY WASTESHED</b>				561
Burns	Parr Lumber	1 S Broadway Ave	Retail	561
<b>HOOD RIVER WASTESHED</b>				4,016
Cascade Locks	Cascade Locks (Tri-County)	105 NE Herman Creek Dr	HHW Event	141
Hood River	[Flooring/Decor Store]		LVP	208
Hood River	Hood River Supply	1945 12th St	Retail	287
Hood River	Swell City Hometown Paint	1737 W Cascade Ave	Retail	899
Hood River	Tri County HHW Hood River	3440 Guignard Dr	HHW Facility	2,199



# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2017 - PAGE 3

City	Site Name	Address	Type	Gallons
Odell	Hood River Supply	3831 Eagle Loop	Retail	43
Parkdale	Parkdale Fire Dept (Tri-County)	4895 Baseline Dr	HHW Event	238
<b>JACKSON WASTESHED</b>				<b>31,018</b>
Ashland	Miller Paint	2205 Ashland St	Retail	3,957
Ashland	Sherwin-Williams	2220 Ashland St	Retail	1,760
Medford	Drakes Paint and Supply	2929 N Pacific Hwy	Retail	3,691
Medford	Habitat for Humanity ReStore	2233 S Pacific Hwy	Reuse Store	4,192
Medford	Miller Paint	803 S Central Ave	Retail	5,651
Medford	Parr Lumber	1231 Disk Dr	Retail	1,317
Medford	PPG Paints	2720 Crater Lake Hwy	Retail	1,729
Medford	[School District]		RLVP	191
Medford	Sherwin-Williams	2560 Crater Lake Hwy	Retail	4,591
Medford	Sherwin-Williams	1361 Center Dr	Retail	2,835
Shady Cove	Shady Cove Public Works (PaintCare)	1008 Celtic Circle	PaintCare Event	1,104
<b>JEFFERSON WASTESHED</b>				<b>824</b>
Madras	Habitat for Humanity ReStore	84 SW K St	Reuse Store	274
Madras	Madras Paint & Glass	1076 SW Hwy 97	Retail	512
Warm Springs	<b>Warm Springs Transfer Station</b>	6100 Dry Creek Trail Rd	Transfer Station	38
<b>JOSEPHINE WASTESHED</b>				<b>11,733</b>
Cave Junction	Jubilee Park (PaintCare)	307 S Junction Ave	PaintCare Event	1,531
Grants Pass	Miller Paint	1620 D Allen Creek Rd	Retail	3,075
Grants Pass	[Painting Contractor]		LVP	334
Grants Pass	PPG Paints	310 NE Beacon St	Retail	2,108
Grants Pass	Sherwin-Williams	1072 Rogue River Hwy	Retail	4,685
<b>KLAMATH WASTESHED</b>				<b>8,723</b>
Klamath Falls	Kiger Stadium (DEQ)	2001 Crest St	HHW Event	2,525
Klamath Falls	Parr Lumber	111 S Spring St	Retail	623
Klamath Falls	Sherwin-Williams	4525 S Sixth St	Retail	5,575
<b>LAKE WASTESHED</b>				<b>714</b>
Fort Rock	Rockhorse Park	74543 Oregon 31	Retail	0
Lakeview	Lake County Road Dept (PaintCare)	95574 Hwy 140 W	PaintCare Event	714
<b>LANE WASTESHED</b>				<b>58,841</b>
Cottage Grove	Cascade Home Center	50 S Fifth St	Retail	774
Cottage Grove	Habitat for Humanity ReStore	2155 Getty Circle	Reuse Store	94
Creswell	Cascade Home Center	104 S Mill St	Retail	472
Eugene	Forrest Paint Retail Store	990 McKinley St	Retail	6,217

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2017 - PAGE 4

City	Site Name	Address	Type	Gallons
Eugene	Habitat for Humanity Restore	1210 Oak Patch Rd	Reuse Store	1,603
Eugene	Jerrys Home Improvement	2600 Hwy 99 N	Retail	4,395
Eugene	Lane County HHW	3100 E 17th Ave	HHW Facility	20,818
Eugene	Miller Paint	3520 W 11th Ave	Retail	2,500
Eugene	Parr Lumber	4170 W First Ave	Retail	48
Eugene	PPG Paints	1830 W Seventh Ave	Retail	639
Eugene	Sherwin-Williams	1054 Green Acres Rd	Retail	4,041
Eugene	Sherwin-Williams	3390 W 11th Ave	Retail	3,502
Eugene	Sherwin-Williams	2866 Willamette St	Retail	1,999
Eugene	Tommys Paint Pot	1000 Conger St	Retail	1,580
Florence	Habitat for Humanity ReStore	2016 Hwy 101	Reuse Store	903
Florence	Lane County Waste (Lane Co)	2820 N Rhododendron Dr	HHW Event	1,104
Springfield	Jerrys Home Improvement	2525 Olympic St	Retail	5,994
Springfield	Sherwin-Williams	1520 18th St	Retail	2,161
<b>LINCOLN WASTESHED</b>				<b>6,703</b>
Lincoln City	Habitat for Humanity ReStore	2150 SE Hwy 101	Reuse Store	384
Lincoln City	Lincoln Sanitary Service	1726 Hwy 101	Transfer Station	2,553
Lincoln City	Schooner Creek Transfer Station	367 S Anderson Creek Rd	Transfer Station	490
Newport	Sherwin-Williams	121 NE Harney St	Retail	989
Toledo	Dahl Sanitary Service	5441 W Hwy 20	Transfer Station	1,354
Waldport	Dahl Sanitary Service	235 SW Dahl Ave	Transfer Station	932
<b>LINN WASTESHED</b>				<b>17,989</b>
Albany	Albany Lebanon Sanitation (City/County)	1214 Montgomery St SE	HHW Event	1,839
Albany	Habitat for Humanity ReStore	1225 SE Sixth Ave	Reuse Store	5,417
Albany	Miller Paint	1350 Pacific Blvd	Retail	743
Albany	[Painting Contractor]		LVP	1,276
Albany	Parr Lumber	415 First Ave E	Retail	791
Albany	[Property Manager]		LVP	497
Albany	Sherwin-Williams	2945 SE Santiam Hwy	Retail	3,134
Lebanon	Habitat for Humanity ReStore	566 Main St	Reuse Store	1,606
Lebanon	Old Crowfoot School (City/County)	410 Crowfoot Rd	HHW Event	540
Sweet Home	Hoys True Value Hardware	3041 Main St	Retail	997
Sweet Home	Sweet Home Sanitation (City)	1325 18th Ave	HHW Event	1,149
<b>MALHEUR WASTESHED</b>				<b>3,145</b>
Ontario	Kinney Bros & Keele True Value	460 SW Fourth Ave	Retail	1,834
Ontario	Ontario Transfer Station (HHW Event)	540 SE Ninth Ave	HHW Event	603

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2017 - PAGE 5

City	Site Name	Address	Type	Gallons
Ontario	Sherwin-Williams	1289 SE First Ave	Retail	708
<b>MARION WASTESHED</b>				<b>71,114</b>
Keizer	Sherwin-Williams	4669 River Rd N	Retail	1,988
Salem	Habitat for Humanity ReStore	1249 13th St SE	Reuse Store	491
Salem	Miller Paint	390 Lancaster Dr NE	Retail	797
Salem	Salem Keizer Recycling & TS	3250 Deer Park Dr SE	Transfer Station	50,782
Salem	Sherwin-Williams	4596 S Commercial St	Retail	1,935
Salem	Tommys Paint Pot	980 Lancaster Dr NE	Retail	405
Woodburn	[Construction]		LVP	259
Woodburn	Habitat for Humanity ReStore	245 Young St	Reuse Store	2,546
Woodburn	North Marion Recycling & TS	17827 Whitney Ln NE	Transfer Station	10,283
Woodburn	[Painting Contractor]		LVP	1,312
Woodburn	[Painting Contractor]		LVP	314
<b>METRO WASTESHED</b>				<b>26,375</b>
Metro	Metro Neighborhood Events	Various Locations	HHW Events	26,375
<b>METRO WASTESHED (CLACKAMAS COUNTY)</b>				<b>153,175</b>
Boring	[Painting Contractor]		LVP	339
Canby	Canby Public Works (DEQ)	1470 NE Territorial Road	HHW Event	1,800
Canby	Habitat for Humanity ReStore	411 S Redwood St	Reuse Store	1,554
Clackamas	[Construction]		LVP	209
Clackamas	Miller Paint	10210 SE Hwy 212	Retail	3,742
Clackamas	[Painting Contractor]		RLVP	3,715
Clackamas	Sherwin-Williams	11475 SE 82nd Ave	Retail	2,396
Estacada	City of Estacada (DEQ)	730 Tulip Rd	HHW Event	1,314
Estacada	Estacada True Value Hardware	310 S Main St	Retail	677
Happy Valley	Rodda Paint	10309 SE 82nd Ave	Retail	1,566
Lake Oswego	Miller Paint	544 N State St	Retail	6,273
Lake Oswego	Sherwin-Williams	15659 Boones Ferry Rd	Retail	4,170
Milwaukie	[Painting Contractor]		LVP	412
Milwaukie	Sherwin-Williams	18090 SE McLoughlin Blvd	Retail	3,426
Molalla	[Painting Contractor]		LVP	383
Oregon City	Metro South HHW Facility	2001 Washington St	HHW Facility	119,125
Oregon City	[Painting Contractor]		LVP	338
Oregon City	[Painting Contractor]		LVP	174
Sandy	[Health Club]		LVP	29
Welches	Welches Mountain Building Supply	67250 E Hwy 26	Retail	460

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2017 - PAGE 6

City	Site Name	Address	Type	Gallons
West Linn	Parr Lumber	2351 SW Borland Rd	Retail	593
Wilsonville	[Household]		LVP	481
<b>METRO WASTESHED (MULTNOMAH COUNTY)</b>				<b>167,873</b>
Gresham	Boeing Corp (HHW Event)	19000 NE Sandy Blvd	HHW Event	212
Gresham	Habitat for Humanity Restore	610 NE 181st Ave	Reuse Store	3,855
Gresham	Miller Paint	1831 E Powell Blvd	Retail	9,352
Gresham	Sherwin-Williams	1740 E Powell Blvd	Retail	5,088
Portland	Colorhouse Paint	519 NE Hancock St	Retail	836
Portland	[Construction]		LVP	64
Portland	Dicks Color Center	909 SE Salmon St	Retail	2,531
Portland	Habitat for Humanity ReStore	10445 SE Cherry Blossom Dr	Reuse Store	14,529
Portland	[Hotel]		LVP	121
Portland	Metro Central HHW Facility	6161 NW 61st Ave	HHW Facility	81,899
Portland	Miller Paint	317 SE Grand Ave	Retail	8,363
Portland	Miller Paint	10114 SE Division St	Retail	2,280
Portland	Miller Paint	8073 SE 17th Ave	Retail	1,975
Portland	Orchard Supply Hardware	4030 NE Halsey St	Retail	2,522
Portland	[Painting Contractor]		RLVP	516
Portland	[Painting Contractor]		LVP	357
Portland	[Painting Contractor]		LVP	176
Portland	Parkrose Hardware	10625 NE Sandy Blvd	Retail	5,286
Portland	Parr Lumber	6250 NE MLK Blvd	Retail	1,185
Portland	Powell Paint Center	5205 SE Powell Blvd	Retail	8,397
Portland	[Property Manager]		RLVP	102
Portland	[Property Manager]		LVP	200
Portland	[Real Estate]		LVP	135
Portland	Rodda Paint	321 SE Taylor St	Retail	3,565
Portland	Sherwin-Williams	2246 NW Roosevelt St	Retail	7,973
Portland	Sherwin-Williams	9745 SE Division St	Retail	2,764
Portland	Sherwin-Williams	5128 SE Woodstock Blvd	Retail	3,591
<b>METRO WASTESHED (WASHINGTON COUNTY)</b>				<b>86,872</b>
Aloha	Suburban Ace Hardware	3470 SW 185th Ave	Retail	4,197
Banks	Banks High School (DEQ)	13050 Main St	HHW Event	1,872
Beaverton	[Construction]		LVP	457
Beaverton	Habitat for Humanity ReStore	13475 SW Millikan Way	Reuse Store	12,883
Beaverton	[Painting Contractor]		RLVP	336
Beaverton	Rodda Paint	8614 SW Hall Blvd	Retail	4,889

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2017 - PAGE 7

City	Site Name	Address	Type	Gallons
Beaverton	Sherwin-Williams	12480 SW Center St	Retail	4,415
Forest Grove	Habitat for Humanity ReStore	3731 Pacific Ave	Reuse Store	1,500
Forest Grove	Parr Lumber	2134 NE Main St	Retail	1,441
Forest Grove	{School District}		LVP	688
Forest Grove	[School]		LVP	159
Hillsboro	Miller Paint	646 SW Oak St	Retail	3,401
Hillsboro	[Painting Contractor]		LVP	155
Hillsboro	[Painting Contractor]		LVP	136
Hillsboro	Parr Lumber	21700 NW Wagon Way	Retail	506
Hillsboro	Sherwin-Williams	348 SE Tenth Ave	Retail	5,716
Portland	Miller Paint	1040 NW Murray Rd	Retail	9,125
Portland	Miller Paint	8703 SW Beaverton Hillsdale Hwy	Retail	7,195
Portland	Orchard Supply Hardware	10860 SW Barnes Rd	Retail	647
Portland	Parr Lumber	4605 SW Scholls Ferry Rd	Retail	442
Portland	Sherwin-Williams	13555 NW Cornell Rd	Retail	4,642
Sherwood	[Painting Contractor]		LVP	321
Sherwood	Sherwin-Williams	20673 SW Roy Rogers Rd	Retail	3,997
Tigard	Orchard Supply Hardware	9770 SW Scholls Ferry Rd	Retail	2,262
Tigard	[Painting Contractor]		RLVP	442
Tualatin	[Property Manager]		LVP	114
Tualatin	Sherwin-Williams	19390 SW 90th Ct	Retail	14,934
<b>MILTON-FREEWATER WASTESHED</b>				<b>654</b>
Milton-Freewater	Humbert Recycling (DEQ)	54841 OR 332	HHW Event	200
Milton-Freewater	Humbert Recycling (PaintCare)	54841 Hwy 332	PaintCare Event	454
<b>MORROW WASTESHED</b>				<b>206</b>
Boardman	Morrow County North TS	69900 Frontage Ln	Transfer Station	75
Lexington	Morrow County South TS	57185 Hwy 74	Transfer Station	130
<b>POLK WASTESHED</b>				<b>1,733</b>
Dallas	Polk County Public Works (Polk Co)	820 SW Ash	HHW Event	815
Independence	Riverview Park (Polk Co)	100 Main St	HHW Event	918
<b>SHERMAN WASTESHED</b>				<b>398</b>
Moro	Sherman Co Road Dept (Tri-County)	500 Court St	HHW Event	254
Wasco	Wasco School Event Center (HHW Event)	903 Barnett St	HHW Event	145
<b>TILLAMOOK WASTESHED</b>				<b>6,030</b>
Manzanita	CARTM Recycling	34995 Necarney City Rd	Retail	895

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2017 - PAGE 8

City	Site Name	Address	Type	Gallons
Pacific City	Pacific City True Value Hardware	34995 River Ave	Retail	263
Tillamook	Tillamook County HHW	1315 Ekloff Rd	HHW Facility	4,872
<b>UMATILLA WASTESHED</b>				<b>5,162</b>
Hermiston	Smittys Ace Hardware	1845 N First St	Retail	921
Hermiston	Trade and Event Center (DEQ)	1705 E Airport Rd	HHW Event	330
Hermiston	Umatilla Electric Co Op (HHW Event)	750 W Elm	HHW Event	769
Pendleton	Sherwin-Williams	115 SE Emigrant Ave	Retail	3,141
<b>UNION WASTESHED</b>				<b>3,210</b>
La Grande	La Grande Paint & Glass	601 Adams Ave	Retail	539
La Grande	Millers Home Center & Lumber	307 Greenwood St	Retail	1,653
La Grande	Thatchers Ace Hardware	2212 Island Ave	Retail	1,018
<b>WALLOWA WASTESHED</b>				<b>1,043</b>
Enterprise	Enterprise Recycling Cente (PaintCare)	207 Fish Hatchery Ln	PaintCare Event	897
Enterprise	Wallowa County Ace Hardware	101 W North St	Retail	146
<b>WASCO WASTESHED</b>				<b>5,874</b>
Dufur	Dufur Ranger Station (Tri-County)	780 NE Court St	HHW Event	153
Maupin	Maupin Public Works (Tri-County)	203 Deschutes Ave	HHW Event	200
Mosier	Mosier Community School (Tri-County)	Third Ave	HHW Event	141
The Dalles	Habitat for Humanity ReStore	1001 W Sixth St	Reuse Store	1,807
The Dalles	Sawyers True Value	500 E Third St	Retail	700
The Dalles	Sherwin-Williams	521 Mount Hood St	Retail	694
The Dalles	Tri County HHW The Dalles	1317 W First St	HHW Facility	1,968
Tygh Valley	Former Mel's Sanitary (Tri-County)	57590 Yew Dr	HHW Event	212
<b>YAMHILL WASTESHED</b>				<b>16,817</b>
McMinnville	Habitat for Humanity ReStore	1040 SE First St	Reuse Store	4,146
McMinnville	Recology Western Oregon (Yamhill Co)	2200 NE Orchard Ave	HHW Event	574
McMinnville	Sherwin-Williams	570 NE Hwy 99 W	Retail	4,409
Newberg	[Painting Contractor]		LVP	391
Newberg	Parr Lumber	200 N Elliott Rd	Retail	1,498
Newberg	Sherwin-Williams	2508 Portland Rd	Retail	4,744
Newberg	WM Newberg TS (Yamhill Co)	2904 Wynooski Rd	HHW Event	1,054

**Total Gallons in 2017**

**810,745**

### NOTES:

If Gallons equals zero, the site did not request a pick-up in 2017

LVP = Large Volume Pick-Up Site (without contract); RLVP = Recurring Large Volume Pick-Up Site (with

**Appendix  
Section B**

**PaintCare Inc.**

Financial Statements  
and Independent Auditors' Report

Twelve Month Periods Ended December 31, 2017 and 2016



**PaintCare Inc.**

Financial Statements  
Twelve Month Periods Ended December 31, 2017 and 2016

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## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of  
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of December 31, 2017 and 2016, the related statements of activities and cash flows for twelve month periods then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for twelve month periods then ended in accordance with accounting principles generally accepted in the United States of America.

***Other Matter***

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 15-16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

A handwritten signature in black ink that reads "Rogers + Company PLLC". The "R" is large and stylized, and the rest of the text is written in a cursive, handwritten style.

Vienna, Virginia  
March 26, 2018

**PaintCare Inc.**

Statements of Financial Position  
December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
<b>Assets</b>		
Current assets:		
Cash	\$ 13,306,740	\$ 11,352,676
Accounts receivable, net	5,241,516	4,629,251
Investments	40,277,238	32,374,147
Prepaid expenses	16,964	84,847
	<u>58,842,458</u>	<u>48,440,921</u>
Property and equipment, net	211,122	296,457
	<u>59,053,580</u>	<u>48,737,378</u>
Total assets	<u>\$ 59,053,580</u>	<u>\$ 48,737,378</u>
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 6,392,384	\$ 5,380,494
Due to affiliate	1,218,597	707,370
	<u>7,610,981</u>	<u>6,087,864</u>
Total liabilities	<u>7,610,981</u>	<u>6,087,864</u>
<b>Net Assets</b>		
Unrestricted	51,442,599	42,649,514
	<u>51,442,599</u>	<u>42,649,514</u>
Total net assets	<u>51,442,599</u>	<u>42,649,514</u>
Total liabilities and net assets	<u>\$ 59,053,580</u>	<u>\$ 48,737,378</u>

## PaintCare Inc.

### Statements of Activities For the Twelve Month Periods Ended December 31, 2017 and 2016

	2017	2016
<b>Operating Revenue and Support</b>		
Paint recovery fees	\$ 60,554,527	\$ 59,330,378
Other income	86,429	114,137
Total operating revenue and support	<u>60,640,956</u>	<u>59,444,515</u>
<b>Expenses</b>		
Program and delivery services:		
Oregon	4,947,135	4,843,757
California	29,828,977	30,271,474
Connecticut	3,056,680	2,833,700
Rhode Island	684,887	681,349
Minnesota	4,942,506	5,625,235
Vermont	743,783	718,878
Maine	1,108,353	1,180,482
Colorado	5,070,756	5,071,615
District of Columbia	307,304	148,652
Total program and delivery services	<u>50,690,381</u>	<u>51,375,142</u>
General and administrative	<u>4,186,412</u>	<u>4,170,048</u>
Total expenses	<u>54,876,793</u>	<u>55,545,190</u>
<b>Change in Net Assets from Operations</b>	5,764,163	3,899,325
<b>Non-Operating Activities</b>		
Interest and dividend income	1,027,363	810,900
Loss on disposal of property and equipment	-	(46,549)
Net realized and unrealized gain on investments	2,001,559	439,166
Total non-operating activities	<u>3,028,922</u>	<u>1,203,517</u>
<b>Change in Net Assets</b>	8,793,085	5,102,842
<b>Net Assets, beginning of period</b>	<u>42,649,514</u>	<u>37,546,672</u>
<b>Net Assets, end of period</b>	<u>\$ 51,442,599</u>	<u>\$ 42,649,514</u>

See accompanying notes.

**PaintCare Inc.**

Statements of Cash Flows  
For the Twelve Month Periods Ended December 31, 2017 and 2016

	2017	2016
<b>Cash Flows from Operating Activities</b>		
Change in net assets	\$ 8,793,085	\$ 5,102,842
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	85,335	86,892
Loss on disposal of property and equipment	-	80,333
Net realized and unrealized gain on investments	(2,001,559)	(439,166)
Change in allowance for doubtful accounts receivable	12,726	(58,582)
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(624,991)	1,471,252
Prepaid expenses	67,883	30,976
Increase (decrease) in:		
Accounts payable and accrued expenses	1,011,890	(2,439,641)
Due to affiliate	511,227	248,061
Net cash provided by operating activities	7,855,596	4,082,967
<b>Cash Flows from Investing Activities</b>		
Purchases of investments	(12,668,109)	(810,900)
Proceeds from sale of investments	6,766,577	118,711
Purchases of property and equipment	-	(5,536)
Net cash used in investing activities	(5,901,532)	(697,725)
<b>Net Increase in Cash</b>	1,954,064	3,385,242
<b>Cash, beginning of period</b>	11,352,676	7,967,434
<b>Cash, end of period</b>	\$ 13,306,740	\$ 11,352,676

*See accompanying notes.*

## PaintCare Inc.

Notes to Financial Statements  
December 31, 2017 and 2016

### 1. Nature of Operations

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare. During 2015, PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, and Rhode Island programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

### 2. Summary of Significant Accounting Policies

#### Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At December 31, 2017 and 2016, all net assets were unrestricted.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At December 31, 2017 and 2016, an allowance of \$25,848 and \$13,122, respectively, was recognized.

## PaintCare Inc.

Notes to Financial Statements  
December 31, 2017 and 2016

### 2. Summary of Significant Accounting Policies (continued)

#### Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statements of activities.

#### Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of \$1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the individual assets, ranging from three to ten years.

#### Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.



## PaintCare Inc.

Notes to Financial Statements  
December 31, 2017 and 2016

### 2. Summary of Significant Accounting Policies (continued)

#### Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$4,274,564 and \$6,275,502 for the twelve month periods ended December 31, 2017 and 2016, respectively.

#### Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Programs are categorized by the states where services are conducted.

#### Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes realized and unrealized gains and losses on investments, interest and dividends, and loss on disposal of property and equipment.

#### Recently Issued Accounting Pronouncement

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-14, *Presentation of Financial Statements for Not-for-Profit Entities*. The update changes the manner by which nonprofit organizations classify net assets as well as improves information presented in financial statements and notes about nonprofit organization liquidity, financial performance, and cash flows. The guidance is effective beginning in 2018.

#### Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through March 26, 2018, the date the financial statements were available to be issued.

## PaintCare Inc.

Notes to Financial Statements  
December 31, 2017 and 2016

### 3. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

### 4. Accounts Receivable

Accounts receivable related to the following programs were due as follows at December 31:

	2017	2016
California	\$ 3,368,499	\$ 2,942,514
Colorado	464,559	472,301
Minnesota	578,769	373,845
Oregon	356,528	265,254
Connecticut	231,909	221,528
Maine	85,413	196,584
Rhode Island	66,448	57,640
District of Columbia	52,436	52,808
Vermont	62,803	59,899
Total accounts receivable	5,267,364	4,642,373
Less: allowance for doubtful accounts	(25,848)	(13,122)
Accounts receivable, net	<u>\$ 5,241,516</u>	<u>\$ 4,629,251</u>

## PaintCare Inc.

Notes to Financial Statements  
December 31, 2017 and 2016

### 5. Investments and Fair Value Measurements

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows FASB Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities as well as some mutual funds consisting mainly of fixed income instruments, which are valued based on quoted prices in less active markets.

**PaintCare Inc.**

Notes to Financial Statements  
December 31, 2017 and 2016

**5. Investments and Fair Value Measurements (continued)**

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2017:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 710,082	\$ -	\$ -	\$ 710,082
Materials	568,175	-	-	568,175
Industrials	1,540,587	-	-	1,540,587
Consumer discretionary	1,584,332	-	-	1,584,332
Consumer staples	1,012,162	-	-	1,012,162
Health care	1,618,897	-	-	1,618,897
Financials	2,107,810	-	-	2,107,810
Information technology	2,501,892	-	-	2,501,892
Telecommunication				
service	277,299	-	-	277,299
Utilities	433,312	-	-	433,312
Real estate	520,960	-	-	520,960
Bend	84,513	-	-	84,513
Mutual funds:				
Fixed income	6,136,920	-	-	6,136,920
Corporate bonds	8,389,774	-	-	8,389,774
Cash equivalents	1,471,148	-	-	1,471,148
Government securities:				
U.S. Treasury	-	6,750,894	-	6,750,894
U.S. Agency	-	4,568,481	-	4,568,481
Total investments	\$ 28,957,863	\$ 11,319,375	\$ -	\$ 40,277,238

**PaintCare Inc.**

Notes to Financial Statements  
December 31, 2017 and 2016

**5. Investments and Fair Value Measurements (continued)**

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2016:

	Level 1	Level 2	Level 3	Total
<b>Equities:</b>				
Energy	\$ 276,294	\$ -	\$ -	\$ 276,294
Materials	242,497	-	-	242,497
Industrials	629,303	-	-	629,303
Consumer discretionary	1,008,268	-	-	1,008,268
Consumer staples	1,416,235	-	-	1,416,235
Health care	1,370,173	-	-	1,370,173
Financials	913,762	-	-	913,762
Information technology	987,365	-	-	987,365
Telecommunication service	329,869	-	-	329,869
Utilities	33,086	-	-	33,086
<b>Mutual funds:</b>				
Exchange traded funds	2,186,781	-	-	2,186,781
Mid/small U.S. equity	375,552	-	-	375,552
Fixed income	4,303,977	-	-	4,303,977
Corporate bonds	5,889,552	-	-	5,889,552
Cash equivalents	608,834	-	-	608,834
<b>Government securities:</b>				
U.S. Treasury	-	7,411,772	-	7,411,772
U.S. Agency	-	4,390,827	-	4,390,827
<b>Total investments</b>	<b>\$ 20,571,548</b>	<b>\$ 11,802,599</b>	<b>\$ -</b>	<b>\$ 32,374,147</b>

Investment income consisted of the following for the twelve month periods ended December 31:

	2017	2016
Interest and dividend income	\$ 1,027,363	\$ 810,900
Net realized and unrealized gain	2,001,559	439,166
<b>Total investment income</b>	<b>\$ 3,028,922</b>	<b>\$ 1,250,066</b>

## PaintCare Inc.

Notes to Financial Statements  
December 31, 2017 and 2016

### 6. Property and Equipment

PaintCare held the following property and equipment at December 31:

	<u>2017</u>	<u>2016</u>
Software	\$ 421,822	\$ 421,822
Less: accumulated depreciation and amortization	<u>(210,700)</u>	<u>(125,365)</u>
Property and equipment, net	<u>\$ 211,122</u>	<u>\$ 296,457</u>

### 7. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care<sup>®</sup> resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the twelve month periods ended December 31, 2017 and 2016, the total administrative fees charged by ACA to PaintCare were \$2,117,301 and \$1,765,154, respectively. At December 31, 2017 and 2016, PaintCare owed ACA \$1,218,597 and \$707,370, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

## **PaintCare Inc.**

Notes to Financial Statements  
December 31, 2017 and 2016

### **8. Income Taxes**

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

## **SUPPLEMENTARY INFORMATION**

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**PaintCare Inc.**  
Schedule of Activities, Organized by Program  
For the Twelve Month Period Ended December 31, 2017

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
<b>Operating Revenue and Support</b>											
Paint recovery fees	\$ 4,744,994	\$ 35,391,489	\$ 3,638,576	\$ 937,054	\$ 5,879,684	\$ 903,209	\$ 1,473,982	\$ 6,935,251	\$ 650,288	\$ -	\$ 60,554,527
Other income	86,429	-	-	-	-	-	-	-	-	-	86,429
<b>Total operating revenue and support</b>	<b>4,831,423</b>	<b>35,391,489</b>	<b>3,638,576</b>	<b>937,054</b>	<b>5,879,684</b>	<b>903,209</b>	<b>1,473,982</b>	<b>6,935,251</b>	<b>650,288</b>	<b>-</b>	<b>60,640,956</b>
<b>Expenses</b>											
Program and delivery services:											
Collection support	18,378	3,039,037	423,739	102,643	195,850	82,884	134,751	461,818	35,121	-	4,494,221
Transportation and processing	4,629,903	22,266,855	1,990,203	461,697	4,407,470	591,327	788,633	3,685,583	174,205	-	38,995,876
Communications	77,132	2,827,358	474,582	82,938	156,235	8,680	11,109	592,780	43,750	-	4,274,564
Legal fees	6,477	505,320	2,894	2,726	-	283	15	6,538	-	-	524,253
State agency administrative fees	40,000	221,456	20,000	-	33,330	15,000	82,000	120,000	26,000	-	557,786
Other program expenses	175,245	968,951	145,262	34,883	149,621	45,609	91,845	204,037	28,228	-	1,843,681
<b>Total program and delivery services</b>	<b>4,947,135</b>	<b>29,828,977</b>	<b>3,056,680</b>	<b>684,887</b>	<b>4,942,506</b>	<b>743,783</b>	<b>1,108,353</b>	<b>5,070,756</b>	<b>307,304</b>	<b>-</b>	<b>50,690,381</b>
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	12,358	12,358
Management fees	-	-	-	-	-	-	-	-	-	2,117,301	2,117,301
Insurance	-	-	-	-	-	-	-	-	-	163,709	163,709
Other expense	-	-	-	-	-	-	-	-	-	1,893,044	1,893,044
<b>Total general and administrative</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>4,186,412</b>	<b>4,186,412</b>
<b>Total expenses</b>	<b>4,947,135</b>	<b>29,828,977</b>	<b>3,056,680</b>	<b>684,887</b>	<b>4,942,506</b>	<b>743,783</b>	<b>1,108,353</b>	<b>5,070,756</b>	<b>307,304</b>	<b>4,186,412</b>	<b>54,876,793</b>
<b>Change in Net Assets from Operations</b>	<b>(115,712)</b>	<b>5,562,512</b>	<b>581,896</b>	<b>252,167</b>	<b>937,178</b>	<b>159,426</b>	<b>365,629</b>	<b>1,864,495</b>	<b>342,984</b>	<b>(4,186,412)</b>	<b>5,764,163</b>
<b>Non-Operating Activities</b>											
Investment income	-	-	-	-	-	-	-	-	-	3,028,922	3,028,922
<b>Change in Net Assets Before Allocation of General and Administrative Activities</b>	<b>(115,712)</b>	<b>5,562,512</b>	<b>581,896</b>	<b>252,167</b>	<b>937,178</b>	<b>159,426</b>	<b>365,629</b>	<b>1,864,495</b>	<b>342,984</b>	<b>(1,157,490)</b>	<b>8,793,085</b>
General and administrative allocation	(265,465)	(2,581,418)	(247,658)	(72,935)	(367,521)	(43,359)	(92,046)	(348,486)	(41,694)	4,060,582	-
Investment allocation	-	2,845,386	-	-	(98,493)	(38,810)	1,311	194,160	(462)	(2,903,092)	-
<b>Total Change in Net Assets</b>	<b>(381,177)</b>	<b>5,826,480</b>	<b>334,238</b>	<b>179,232</b>	<b>471,164</b>	<b>77,257</b>	<b>274,894</b>	<b>1,710,169</b>	<b>300,828</b>	<b>-</b>	<b>8,793,085</b>
<b>Net Assets (Deficit), beginning of year</b>	<b>(327,754)</b>	<b>40,575,302</b>	<b>2,708,044</b>	<b>447,805</b>	<b>(1,867,529)</b>	<b>(683,136)</b>	<b>(155,170)</b>	<b>2,114,697</b>	<b>(162,745)</b>	<b>-</b>	<b>42,649,514</b>
<b>Net Assets (Deficit), end of year</b>	<b>\$ (708,931)</b>	<b>\$ 46,401,782</b>	<b>\$ 3,042,282</b>	<b>\$ 627,037</b>	<b>\$ (1,396,365)</b>	<b>\$ (605,879)</b>	<b>\$ 119,724</b>	<b>\$ 3,824,866</b>	<b>\$ 138,083</b>	<b>\$ -</b>	<b>\$ 51,442,599</b>

**PaintCare Inc.**  
Schedule of Activities, Organized by Program  
For the Twelve Month Period Ended December 31, 2016

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
<b>Operating Revenue and Support</b>											
Paint recovery fees	\$ 4,665,094	\$ 35,335,484	\$ 3,692,824	\$ 945,742	\$ 5,461,855	\$ 749,398	\$ 1,596,111	\$ 6,778,509	\$ 105,361	\$ -	\$ 59,330,378
Other income	114,137	-	-	-	-	-	-	-	-	-	114,137
<b>Total operating revenue and support</b>	<b>4,779,231</b>	<b>35,335,484</b>	<b>3,692,824</b>	<b>945,742</b>	<b>5,461,855</b>	<b>749,398</b>	<b>1,596,111</b>	<b>6,778,509</b>	<b>105,361</b>	<b>-</b>	<b>59,444,515</b>
<b>Expenses</b>											
Program and delivery services:											
Collection support	20,627	2,990,073	365,298	95,368	460,906	72,043	144,114	498,367	21,937	-	4,668,733
Transportation and processing	4,532,993	21,367,002	1,836,663	456,335	4,726,037	563,672	801,171	3,516,020	15,209	-	37,815,102
Communications	73,004	4,644,544	468,523	89,798	250,737	10,765	73,203	644,074	20,854	-	6,275,502
Legal fees	4,922	68,089	7,269	4,297	-	-	5,417	-	522	-	90,516
State agency administrative fees	40,000	167,154	20,000	-	42,624	30,000	61,500	240,000	50,000	-	651,278
Other program expenses	172,211	1,034,612	135,947	35,551	144,931	42,398	95,077	173,154	40,130	-	1,874,011
<b>Total program and delivery services</b>	<b>4,843,757</b>	<b>30,271,474</b>	<b>2,833,700</b>	<b>681,349</b>	<b>5,625,235</b>	<b>718,878</b>	<b>1,180,482</b>	<b>5,071,615</b>	<b>148,652</b>	<b>-</b>	<b>51,375,142</b>
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	46,334	46,334
Management fees	-	-	-	-	-	-	-	-	-	1,765,154	1,765,154
Insurance	-	-	-	-	-	-	-	-	-	190,760	190,760
Other expense	-	-	-	-	-	-	-	-	-	2,167,800	2,167,800
<b>Total general and administrative</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>4,170,048</b>	<b>4,170,048</b>
<b>Total expenses</b>	<b>4,843,757</b>	<b>30,271,474</b>	<b>2,833,700</b>	<b>681,349</b>	<b>5,625,235</b>	<b>718,878</b>	<b>1,180,482</b>	<b>5,071,615</b>	<b>148,652</b>	<b>4,170,048</b>	<b>55,545,190</b>
<b>Change in Net Assets from Operations</b>	<b>(64,526)</b>	<b>5,064,010</b>	<b>859,124</b>	<b>264,393</b>	<b>(163,380)</b>	<b>30,520</b>	<b>415,629</b>	<b>1,706,894</b>	<b>(43,291)</b>	<b>(4,170,048)</b>	<b>3,899,325</b>
<b>Non-Operating Activities</b>											
Investment income	-	-	-	-	-	-	-	-	-	1,250,066	1,250,066
Loss on disposal of property and equipment	-	-	-	-	-	-	-	-	-	(46,549)	(46,549)
<b>Change in Net Assets Before Allocation of General and Administrative Activities</b>	<b>(64,526)</b>	<b>5,064,010</b>	<b>859,124</b>	<b>264,393</b>	<b>(163,380)</b>	<b>30,520</b>	<b>415,629</b>	<b>1,706,894</b>	<b>(43,291)</b>	<b>(2,966,531)</b>	<b>5,102,842</b>
General and administrative allocation	(267,903)	(2,605,134)	(249,933)	(73,605)	(370,899)	(43,757)	(92,891)	(351,687)	(42,078)	4,097,887	-
Investment allocation	-	1,193,169	-	-	(55,318)	(21,112)	(13,986)	32,066	(3,463)	(1,131,356)	-
<b>Total Change in Net Assets</b>	<b>(332,429)</b>	<b>3,652,045</b>	<b>609,191</b>	<b>190,788</b>	<b>(589,597)</b>	<b>(34,349)</b>	<b>308,752</b>	<b>1,387,273</b>	<b>(88,832)</b>	<b>-</b>	<b>5,102,842</b>
<b>Net Assets (Deficit), beginning of year</b>	<b>4,675</b>	<b>36,923,257</b>	<b>2,098,853</b>	<b>257,017</b>	<b>(1,277,932)</b>	<b>(648,787)</b>	<b>(463,922)</b>	<b>727,424</b>	<b>(73,913)</b>	<b>-</b>	<b>37,546,672</b>
<b>Net Assets (Deficit), end of year</b>	<b>\$ (327,754)</b>	<b>\$ 40,575,302</b>	<b>\$ 2,708,044</b>	<b>\$ 447,805</b>	<b>\$ (1,867,529)</b>	<b>\$ (683,136)</b>	<b>\$ (155,170)</b>	<b>\$ 2,114,697</b>	<b>\$ (162,745)</b>	<b>\$ -</b>	<b>\$ 42,649,514</b>

**Appendix  
Section C**



## Oregon Paint Stewardship Program

Each year about 780 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Oregon's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

## PaintCare Products

These products have fees when you buy them and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

*Leaking, unlabeled and empty containers are not accepted at drop-off sites.*

## ⊘ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



# Recycle

with PaintCare



OREGON

## Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout Oregon. To find your nearest drop-off site, use PaintCare's search tool at [www.paintcare.org](http://www.paintcare.org) or call our hotline at (855) 724-6809.

## How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish — even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



## What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

## Who Can Use the Program?

**People** bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

**Businesses** (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

## Large Volume Pick-Up

If you have at least 200 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.

## PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

- \$ 0.00 Half pint or smaller
- \$ 0.35 Larger than half pint and smaller than 1 gallon
- \$ 0.75 1 Gallon
- \$ 1.60 Larger than 1 gallon up to 5 gallons

## Not a Deposit

The fee is not a deposit — it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

## Contact Us

To learn more or find a drop-off site, please visit [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809.



It's easy to recycle  
your leftover paint,  
stain and varnish.

*Recycle with PaintCare*

Find a drop-off site near you:

**(855) 724-6809 • [www.paintcare.org](http://www.paintcare.org)**

Buy right.  
Use it up.  
Recycle the rest.

*Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.*

#### LEARN MORE

Visit [www.paintcare.org](http://www.paintcare.org) or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.



# Oregon Paint Recycling Program

## About the PaintCare Program

### PAINTCARE

PaintCare is a non-profit 501(c)(3) organization, established by the American Coatings Association to implement paint stewardship programs on behalf of paint manufacturers in states that adopt a paint stewardship law.

### PAINTCARE PRODUCTS

*These products have fees and will be accepted at PaintCare-partnering drop-off sites:*

- Latex paints (acrylic, water-based)
- Oil-based paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

### NON-PROGRAM PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Tar, asphalt, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

### FEES

The "PaintCare Fee" is applied to the purchase price of architectural paint sold in the state as required by state law. Fees are based on container size as follows:

Half pint or less	\$ 0.00
More than half pint to less than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon up to 5 gallons	\$ 1.60

*For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure.*

**[www.paintcare.org](http://www.paintcare.org) • (855) 724-6809**



*Recycle with PaintCare*



## Counter Mat



# WE CAN HELP Recycle YOUR PAINT

[www.paintcare.org](http://www.paintcare.org)

#### PAINT RECYCLING MADE EASY

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.

#### PAINTCARE PRODUCTS

##### (YOU CAN RECYCLE THESE)

*These products have fees when you buy them and are accepted for free when you drop them off for recycling:*

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings

#### NON-PAINTCARE PRODUCTS

*Leaking, unlabeled, and empty containers are not accepted.*

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

#### PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
Larger than 1 gallon up to 5 gallons	\$ 1.60

#### LEARN MORE

Please ask for a PaintCare program brochure, visit [www.paintcare.org](http://www.paintcare.org), or call (855) 724-6809.





## Oregon's Paint Stewardship Program began in July 2010.

Oregon's paint stewardship law requires paint manufacturers to set up and operate a paint stewardship program for the state. This program is funded by a fee on each container of architectural paint sold in the Oregon. The program sets up drop-off sites at retail stores and other locations across the state where households and businesses are able to take most types of leftover paint for recycling, free of charge.

### Paint Stewardship

The American Coatings Association (ACA) worked with various stakeholders interested in the management of postconsumer paint to develop a Paint Stewardship Program in the United States. PaintCare Inc. is a nonprofit organization established by ACA to implement the program on behalf of paint manufacturers in states that adopt paint stewardship laws. PaintCare has programs in eight states (California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont) and the District of Columbia.

The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each PaintCare state.

### Fees and Funding

As required by state law, a paint stewardship assessment (PaintCare Fee) must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for leftover, postconsumer paint, and for the transportation, recycling, and proper disposal of that paint. The fees also pay for consumer education and program administrative costs. Fees may vary from state to state. Oregon fees per container are as follows

\$ 0.00 – Half pint or smaller

\$ 0.35 – Larger than half pint and smaller than 1 gallon

\$ 0.75 – 1 Gallon

\$ 1.60 – Larger than 1 gallon to 5 gallons

**IMPORTANT:** PaintCare has submitted a proposal to increase fees on or after April 1, 2017. Once approved, fees will be \$0.00, \$0.45, \$0.95, and \$1.95, including changes to the size categories (\$0.95 will be for 1-2 gallons). Please visit [www.paintcare.org/OR](http://www.paintcare.org/OR) for updates.

The law also requires that each distributor and retailer include the PaintCare Fee with their sale price of architectural paint. Displaying the fee on invoices and receipts is not mandatory for distributors or retailers; however, PaintCare encourages them to show the fee and list it as PaintCare Fee to aid in customer education.

### Notice for Painting Contractors

It is expected that contractors will pass the fees on to their customers in order to recoup the fees they pay.

When estimating jobs, contractors should take these fees into account by checking with your suppliers to make sure the quotes for paint products include the fees. You should also let your customers know that you will be including these fees in your quotes.



## Paint Drop-Off Sites

PaintCare has established more than 170 paint drop-off sites across Oregon. Most drop-off sites are paint stores. Other sites include certain solid waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.

## Use of Retail Drop-Off Sites by Businesses

Retail drop-off sites provide a convenient and no cost recycling option for painting contractors and other businesses. Businesses that generate less than 220 pounds of hazardous waste\* per month will be able to use these sites to recycle all PaintCare products (both water and oil-based) with some restrictions on quantities per month.

Larger businesses (those that generate more than 220 pounds of hazardous waste per month) may use the drop-off sites for their water-based PaintCare products only; they are not able to use the sites for oil-based paint or other solvent-based products.

*\*220 pounds is about 20-30 gallons of paint. When counting how much hazardous waste you generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex and other water-based paint does not count toward the 220 pound monthly total.*



## Pick-Up Service for Large Volumes

Businesses with at least 200 gallons of postconsumer paint to recycle may qualify to have their paint picked up by PaintCare at no additional cost. To learn more about this service or to request an appointment, please visit [www.paintcare.org/pickup](http://www.paintcare.org/pickup) or call (855) 724-6809.

## Contact

Lauren Scher  
Oregon Program Coordinator  
(503) 410-1648  
[lscher@paint.org](mailto:lscher@paint.org)

## What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

### PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

### NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



# Large Volume Pick-Up (LVP) Service

**PaintCare offers a free pick-up service to painting contractors, property managers, and others with large amounts of leftover architectural paint.**

## Who is PaintCare?

PaintCare Inc. is a non-profit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

## Paint Drop-Off Sites

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809.

## Large Volume Pick-Ups

For those who have accumulated a large volume or stockpile of paint, PaintCare also offers a pick-up service. Large volume means at least 200 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 200 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

## Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

## HOW TO REQUEST A LARGE VOLUME PICK-UP

### 1. Sort and count your paint

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

### 2. Fill out the LVP Request Form and send it in

Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare by email, fax, or regular mail. (Visit [www.paintcare.org](http://www.paintcare.org) or call PaintCare for the form.)

## Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the volume requirement. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

## On the Day of Your Pick-Up

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



Please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

*Note: Paint must be in original containers and not leaking.*

### Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

### Limits on Businesses

To use the program for oil-based products, your waste must qualify as exempt under federal (40 CFR § 262.14) and state/local hazardous waste generator rules. Most notably, these rules require that your business (a) generates no more than 220 pounds (about 20-30 gallons, depending on type) of hazardous waste per month, and (b) accumulates no more than 2,200 pounds (approximately 220 gallons) of hazardous waste at any given time. If your business fails to qualify as an exempt generator, it will not be able to use the program for oil-based products. For more information on the federal hazardous generator rules, please go to [www.paintcare.org/limits](http://www.paintcare.org/limits).

*Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.*

### If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

### What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

### PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

### NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

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#### MORE INFORMATION

(855) 724-6809 or (855) PAINT09  
[www.paintcare.org](http://www.paintcare.org) or [info@paintcare.org](mailto:info@paintcare.org)

PAINTCARE INC.  
901 NEW YORK AVENUE NW, SUITE 300W  
WASHINGTON, DC 20001

**Appendix  
Section D**

Appendix D. Underserved Area Events for 2018 – Page 1

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
Baker	Halfway	X			8/18/18	Mercantile Store	
Benton				X			County contact reported county is served by existing sites and events.
Clatsop	Elsie	X			7/27/18	Elsie Fire & Rescue	
Columbia	Clatskanie, Rainier	X			5/19/18, 10/6/18		Columbia County-sponsored, PaintCare-funded events will be held in Clatskanie and Rainier.
Coos	Powers	X			4/14/18	Powers County Park	
Crook				X			County contact reported county is served by existing sites and events.
Curry	Agness	X			2018	TBD	Coordinating with county contact to determine event date, time, and location.
Deschutes				X			County contact reported county is served by existing sites and events.
Douglas				X			Discussing possibility of permanent site or other service in Elkton or Drain with Douglas County Solid Waste Department.
Gilliam				X			Due to low turnout in 2015, determined that future events in underserved areas would be impracticable and not cost effective. PaintCare is pursuing the possibility of alternate services with county contacts.

Appendix D. Underserved Area Events for 2018 – Page 2

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
Grant				X			Due to low turnout in 2015, determined that future events in underserved areas would be impracticable and not cost effective. PaintCare is pursuing the possibility of alternate services with county contacts.
Harney				X			County officials and local DEQ field rep. advised against event outside of Burns/Hines.
Hood River	Parkdale, Cascade Locks	X			4/21/18, 6/9/18		Tri-County Solid Waste Department determined that there isn't a need for an additional event in their county; population centers are well covered. Tri-County sponsored, PaintCare funded events will be held in Parkdale, Cascade Locks.
Jackson	Shady Cove	X			7/14/18	Shady Cove Public Works	
Jefferson				X			County contact reported county is served by existing sites and events.
Josephine	Cave Junction	X			10/6/18	Jubilee Park	
Klamath				X			County contact reported county is served by existing sites and events.
Lake	Lakeview, Christmas Valley	X			6/1/18, 6/2/18	Lake County Road Department, JW Kerns Irrigation	



Appendix D. Underserved Area Events for 2018 – Page 3

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
Lane				X			County contact reported county is served by existing sites and events.
Linn	Mill City, TBD	X	X		5/19/18, TBD		A DEQ-sponsored, PaintCare funded event will be held in Mill City. A Linn County-sponsored and funded event will be held in 2018.
Malheur				X			Due to low turnout in 2015, determined that future events in underserved areas would be impracticable and not cost effective. PaintCare is pursuing the possibility of alternate services with county contacts.
Marion	Mill City	X			5/19/18		A DEQ-sponsored, PaintCare funded event will be held in Mill City, which will cover an underserved area that borders Linn County.
Morrow				X			County contact reported county is served by existing sites and events.
Polk	Dallas, Independence	X			May and October		County contacted determined that underserved population in Yamhill border area are covered by neighboring county event. County sponsored, PaintCare funded events will also be held in Dallas and Independence.
Sherman	Moro, Wasco	X			May and November		Tri-County Solid Waste Dept. determined that there is not a need for an additional event in



Appendix D. Underserved Area Events for 2018 – Page 4

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
							their county; population centers are well covered. Tri-County sponsored, PaintCare funded events will be held in Moro and Wasco.
Tillamook				X			Due to establishing permanent sites in Manzanita and Pacific City, local representative said no event is needed.
Umatilla	Milton-Freewater	X			8/4/18	Humbert Refuse and Recycling	
Union				X			Due to the addition of a permanent collection site in Elgin, there is not a need for an additional event; population centers are well covered.
Wallowa				X			Due to the addition of a permanent collection site in Enterprise, there is not a need for an additional event; population centers are well covered.
Wasco	Maupin, Tygh Valley, and Mosier	X			April, September, October		Tri-County Solid Waste Dept. determined that there is not a need for an additional event in their county; population centers are well covered. Tri-County sponsored, PaintCare funded events will be held in Maupin, Mosier and Tygh Valley.
Wheeler				X			Due to the addition of permanent collection sites at transfer stations in Spray, Fossil and Mitchell, there

Appendix D. Underserved Area Events for 2018 – Page 5

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
							is not a need for an additional event; population centers are well covered.
Yamhill				X			Polk County contact determined that underserved population in Yamhill border area are covered by an existing county event. PaintCare is working with county contacts to confirm and/or offer alternate services.

NOTE: Clackamas, Lincoln, Multnomah and Washington Counties have coverage via permanent drop-off locations.

**Appendix  
Section E**

# **PaintCare 2017 Oregon Public Awareness Survey**

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Submitted to the Product Stewardship Institute

May 26, 2017

**Prepared by PRR, Inc.**



Contact:

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Director of Research

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## EXECUTIVE SUMMARY

### Purpose

As part of the Oregon Paint Stewardship Law, PaintCare is required to increase public awareness of the architectural paint stewardship program. This survey's purpose is to measure awareness of the Paint Stewardship Program and to be used to establish awareness goals.

### Methods

PRR was selected to conduct a mixed modal survey using probability sampling to reach a sample of Oregon residents that would be statistically representative of the Oregon population. PRR worked in collaboration with the Product Stewardship Institute, PaintCare, the Oregon Department of Environmental Quality, and a task force of state and local government representatives to develop the survey questions.

PRR mailed a survey invitation letter to a random sample of household addresses in Oregon in early 2017. Enclosed with the letter was the survey form. The form provided a web address where respondents could go to complete the survey online. Addressees were asked to take the survey either by filling out the form and returning it by mail, or logging into the website. Follow-up reminder postcards and a chance to win one of three \$100 Amazon gift cards were used to increase the response rate. A total of 512 completed the survey. The demographics from the completed surveys were compared to the 2015 American Community Survey for Oregon and the data were weighted by age prior to analysis.

### Key Findings

#### **Most have purchased paint and most live fairly close to a paint store (Q1 & Q2)**

92% reported having purchased paint for the purpose of painting the interior or exterior of a house, apartment, or similar type of building. 85% live within five miles of a paint store, with 29% living less than a mile away.

#### **Most are using estimates of the space they need to paint (Q3)**

53% reported estimating the space they need to paint, and 40% reported estimating based on past experience. 30% reported looking at the square footage coverage information on the paint cans, and 26% reported measuring the square footage of the space to be painted. 26% reported asking sales staff for help in deciding how much paint they needed to purchase.

#### **Most had some paint left over from their last paint job (Q4)**

61% reported having less than a gallon left over from their last paint job, and 30% had between 1 and 5 gallons left over.

#### **Most reported intentionally purchasing more paint than was needed for their most recent job (Q5)**

Many people intentionally purchase more than they need. 47% said they purchased more paint than was needed because they wanted to ensure they had enough paint for the job. 46% mentioned purchasing more paint than was needed in order to keep some paint for touch-ups, 31% to avoid color-matching problems later, and 29% reported that they did not intentionally buy more than was needed.

**Most have purchased more paint than they needed at some time (Q6 & Q7)**

When asked if they had ever purchased more paint than they ended up using, 94% answered affirmatively, and 88% have some leftover paint currently in their house, garage, or other storage area. 13% have less than a gallon; 54% have 1-5 gallons; 20% have 6-15 gallons.

**Most have leftover paint from painting they have done themselves (Q8)**

85% reported that they had leftover paint from painting they have done themselves. 41% had leftover paint that they found when they moved into a new home or business. 26% had paint left behind by someone they hired to paint.

**Some people have paint that is very old (Q9)**

13% of the respondents reported that their leftover paint was 10 or more years old. Another 25% reported their leftover paint was 5 to less than 10 years old, and another 26% said their leftover paint was 2 to less than 5 years old.

**Most keep paint for future use (Q10)**

63% reported storing leftover paint for future use, and 27% are storing it because they do not know what else to do with it. 24% reported drying out the paint in the can and putting in the trash. 22% reported taking leftover paint to a household hazardous waste event or facility. 13% reported taking leftover paint to a store.

**Many reported they have already taken paint to be reused, recycled, or disposed of (Q12)**

50% reported having taken paint to be reused, recycled, or disposed of at some time, with 13% having done so in the last year. Of those who have done so, 35% reported taking leftover paint to a waste disposal/recycling facility, with 17% taking leftover paint to a paint store, and 14% taking paint to a household hazardous waste collection event.

**Most say they are willing to take leftover paint to a drop off location (Q11)**

69% said they definitely would take paint to a drop off location. 3% said they definitely would not, and 14% seem *persuadable* (a 4 on the 5-point scale).

**Most prefer to keep leftover paint for touchups (Q13)**

Of those who said they have leftover paint, the main reason that they have not brought it to a recycling or disposal center is that they prefer to keep it for touchups (44%). Other reasons included the following: 12% do not know of a drop off site in their area, 12% have not gotten around to it, 10% prefer to keep storing it, and 8% are not aware there are drop off sites that take leftover paint for reuse/recycling. (13% of the total respondents reported having no leftover paint.)

**About 1 out of 5 people reported noticing information about paint recycling in stores or ads, 2 out of 5 reported that they know where the nearest take back location is (Q14 & Q15)**

23% of respondents have noticed information in paint stores or advertisements about dropping off leftover paint for recycling or reuse, and 39% know where the nearest take-back location for unwanted paint is located.

**Although most said they are not willing to travel more than 10 miles to get rid of unwanted paint (Q16), most are willing to travel further than their closest paint store**

25% reported they were willing to travel 11 or more miles to recycle paint, 40% said they were willing to travel 6-10 miles, 33% were willing to travel 1-5 miles, and 1% were not willing to travel any distance.

## INTRODUCTION

### *Survey Development*

PRR, in collaboration with the Product Stewardship Institute, PaintCare, the Oregon Department of Environmental Quality, and a task force of state and local government representatives, developed questions for the survey. This process involved several initial drafts of survey questions based on a set of questions from previous similar surveys. A draft set of survey questions for pretesting was arrived at through an iterative process among PRR, PaintCare, the Product Stewardship Institute, and a National Paint Project Team made up of local and state government representatives helping manage paint collection, recycling, and stewardship programs in states where PaintCare has programs.

The draft survey questions were then put into a paper survey layout and also programmed into an online survey. Both the paper and online versions of the survey were pretested through cognitive interviews with three Oregon residents and with three PRR staff unfamiliar with the project. This process resulted in several minor revisions to the survey questions. When the survey questions were finalized in July 2016, PRR recommended, and PaintCare and DEQ approved, postponing the survey to January 2017 in order to avoid the presidential election period and late 2016 holiday season.

The final survey questions appear in Appendix A. Two versions of the paper survey were used, in which the response categories for questions 3, 10, and 13 were reversed to control for order effects. This same reversal was programmed into the online version. A unique ID was used to ensure that the survey was completed no more than one time from each address. This same unique ID was needed to access the online version of the survey.

### *Survey Fielding*

The following steps outline the process followed in fielding the survey:

- Address-based sampling involves choosing a random sample of addresses and ensures that the results are statistically valid since every residential address had an equal chance of being selected.
- PRR initially purchased a list of 3,500 randomly selected Oregon residential addresses from Survey Sample International.
- The paper version of the survey, along with a cover letter from the Product Stewardship Institute (which included the URL for the online version of the survey), was mailed first-class to the 3,500 addresses in January 2017.
- A follow-up reminder postcard was mailed one week after the survey mailing.
- The chance to win one of three \$100 Amazon gift cards was used as an incentive for completing the survey.
- When the response rate was much lower than expected (160 responses or 5%), an additional random sample of 7,000 Oregon residential addresses were mailed the survey and a follow-up reminder postcard in March 2017.
- Overall, a total of 408 envelopes were returned by the Post Office as undeliverable, resulting in a base of 10,092. A total of 512 respondents completed the survey; of these 512 response, 442 were received on paper, and 70 were completed online. The response rate was 5%, and the margin of error is +/- 4.4%.
- The cost for the survey was \$40K. The original proposal for the survey was \$26K. An additional budget of \$14K was provided to conduct the second mailing and increase the number of completed surveys to reduce the margin of error.



## Data Processing and Analysis

Data processing consisted of coding open-end responses and entering the responses from the completed paper surveys into the online version of the survey. Once this was completed the entire data set was downloaded into an SPSS data file (SPSS is software used for statistical analysis). Response range and logic checks were performed to ensure that the skip patterns were followed correctly on the paper survey. Those who had indicated that they were professional painters (n=17) were eliminated from the final analysis.

Respondent demographics (gender, age, Hispanic/Latino/Spanish origin, and race) were compared to the demographics of the state of Oregon as detailed in the 2015 American Community Survey. The sample underrepresented those in the 18-24 year age range and males. The data was weighted on the age variable, but not on the gender variable since 55 people did not answer the gender question and weighting on this variable would have eliminated those respondents from the analysis. However, this decision was also based on the fact that a check of the cross tabulations showed that of the 55 variables, only 9 were related to gender in a statistically significant way (and even here the strength of the correlations were relatively weak).

Data weighting by age was used in this survey. Weighting is a standard practice in survey research when demographic characteristics of a sample do not match known census data. In this case the data was weighted in regard to age. As can be seen in the table below, the unweighted age variable under-represented the 18-44 age groups and over-represented the 45 and older age groups. However, the weighted sample mirrors the Census data for adult Oregonians.

Age	Unweighted Sample %	Weighted Sample %	Census %
18-24	0.8%	11.9%	11.9%
25-34	8.6%	17.4%	17.4%
35-44	12.2%	16.8%	16.8%
45-54	17.2%	15.9%	15.9%
55-64	22.4%	17.0%	17.0%
65-74	24.4%	12.5%	12.5%
75+	14.6%	8.5%	8.5%

Weighting the data allows the results for all of the analysis to better represent Oregonians. For example, the table below shows the results of one of the survey questions with unweighted and age weighted data.

If you had leftover paint, how likely would you be to take it to a drop off location that accepts leftover paint for free?		
	Unweighted Sample %	Weighted Sample %
1 - Definitely would not	4.0	2.7
2	1.8	1.6
3	8.4	12.5
4	13.9	13.7
5 - Definitely would	71.9	69.5

The completed surveys represented fairly closely the population numbers in the Oregon counties (see Appendix B). Completed surveys were not received from five lower population counties (Gilliam, Sherman, Union, Wallowa, and Wheeler). The counties were divided into five regions for analysis purposes to see if responses to the survey questions varied by region. (See page 29 for map of regions.)

Data analysis involved the use of appropriate descriptive statistical techniques (frequencies, percentages and means) and explanatory statistical tests (in this case Cramer's V, Kendall's tau-c, and Z-test<sup>1</sup>) to test for the statistical significance of relationships between variables. Throughout this report, relationships between variables that are statistically significant at the .05 level or better, and that are meaningful to an understanding of the data, are reported. A significance level of .05 means that there are only five chances out of 100 that what appears to be a relationship between the variables is actually not a relationship and is a result of sampling error. It should also be noted that for some charts the percentages may add up to more than 100 either because the question allowed for multiple responses or because of rounding to whole numbers.

## RESULTS

### *Do most People Purchase Paint and Live Close to a Paint Store?*

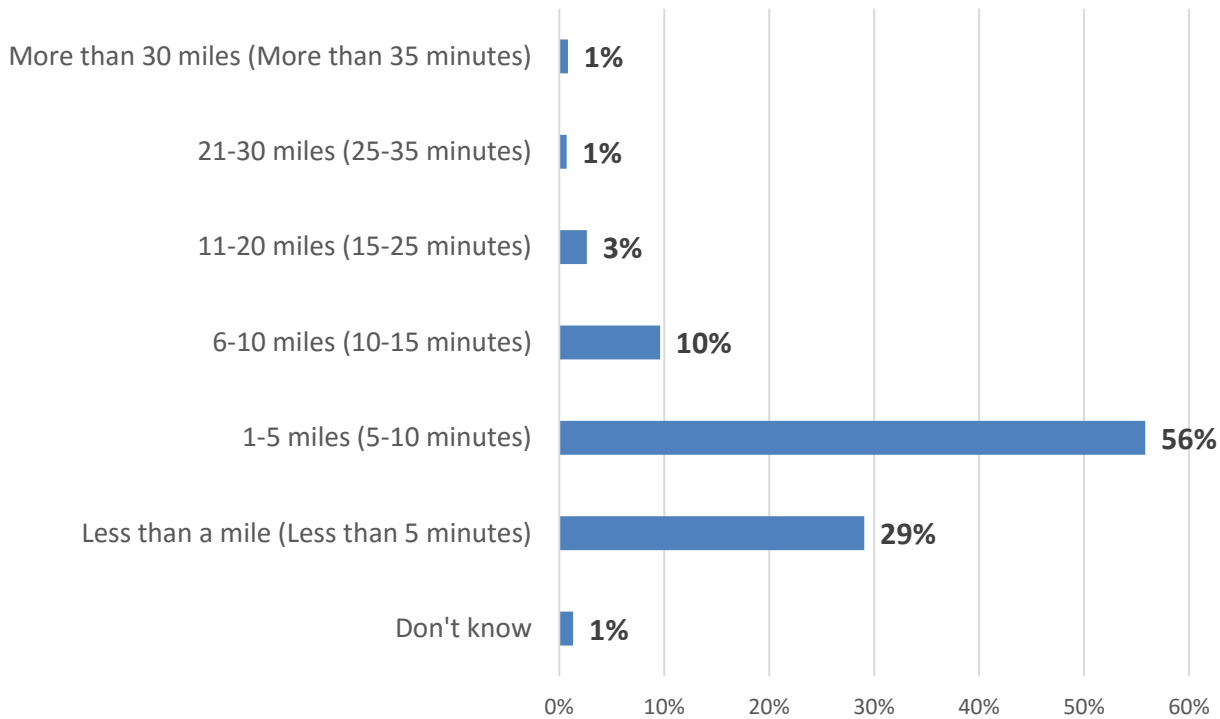
#### **Most have purchased paint and most live fairly close to a paint store**

Ninety-two percent reported having purchased paint for the purpose of painting the interior or exterior of a house, apartment, or similar type of building.

The distance to the nearest paint store might influence the amount of paint purchased since consumers may be hesitant to have to travel long distances to purchase more paint. As can be seen below, eighty-five percent live within five miles of a paint store, with twenty-nine percent living less than a mile away.

#### **Q1 - How close to your home is the nearest store that sells paint?**

Base = all respondents (n=497)



### *What Influences How Much Paint People Purchase?*

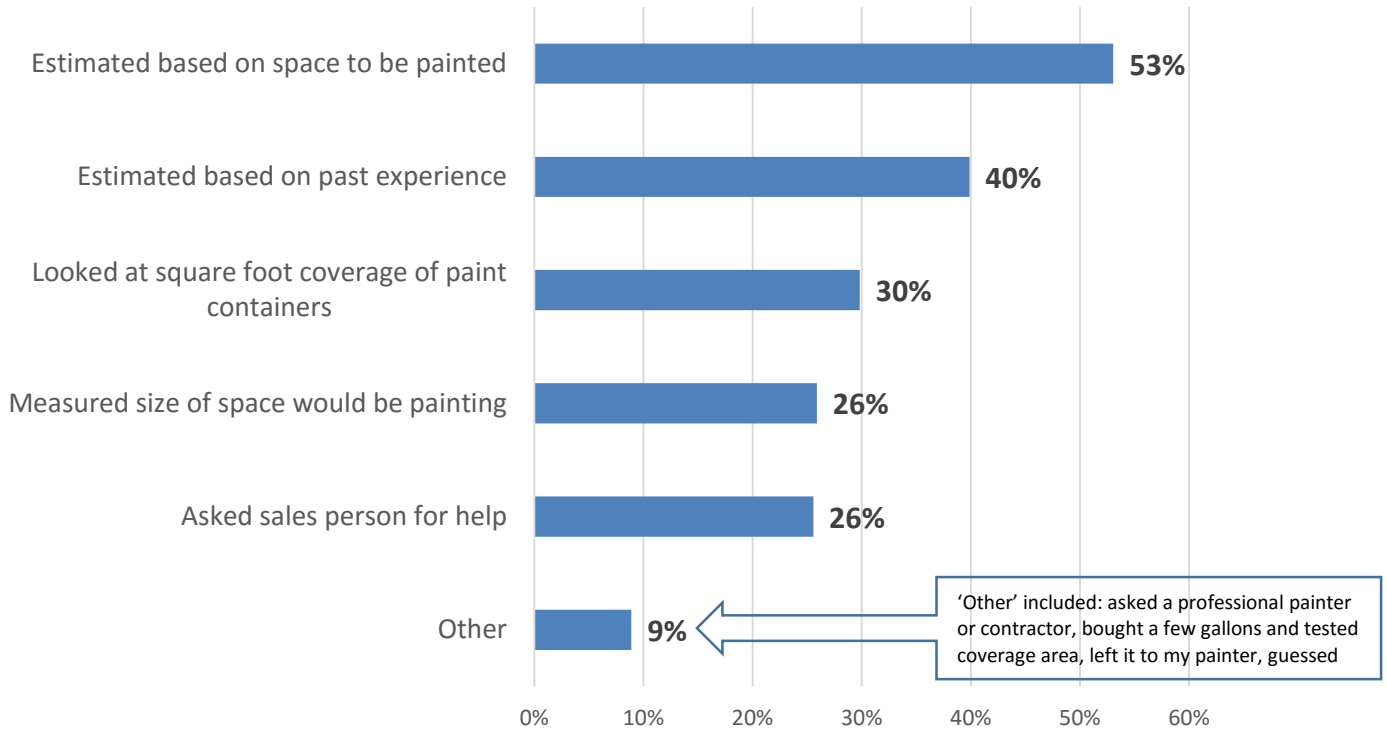
#### **Most are using estimates of the space they need to paint**

Most of the respondents reported estimating either the space they need to paint (53%) and/or estimating based on past experience (40%). Fewer reported looking at the square footage coverage information on the paint cans (30%) or measuring the square footage of the space to be painted (26%). About a quarter (26%) reported asking sales staff for help in deciding how much paint they needed to purchase.

### Q3 - How did you decide how much paint to buy?

Base = all who purchased paint (n=458)

Multiple responses allowed. Percentages may add up to more than 100.



Those more likely to have estimated based on the space to be painted were those who:

- Were renters compared to owners<sup>2</sup>

Those more likely to have estimated based on past experience were those who:

- Lived in the Northwest Region (44%) compared to the Central Region (21%)<sup>3</sup>
- Lived in a suburban/small city or town area compared to a rural/countryside area<sup>4</sup>
- Were renters compared to owners<sup>5</sup>
- Were 18-24 years of age compared to 25 years of age and older<sup>6</sup>

Those more likely to have measured by the size of space they would be painting were those who:

- Lived in the Central Region compared to the Portland Metro Region<sup>7</sup>
- Were 18-24 compared to those who were 25-44 years of age<sup>8</sup>
- Were male<sup>9</sup>
- Had a high school degree compared to those with a graduate degree<sup>10</sup>

Those more likely to look at the square foot coverage on paint containers were those who:

- Were 18-24 compared to those who were 25-34 or 55-64 years of age<sup>11</sup>

Those more likely to have asked a sales person for help were those who:

- Lived in the Portland Metro Region compared to the Central Region<sup>12</sup>
- Had a graduate degree compared to those with just a high school degree<sup>13</sup>

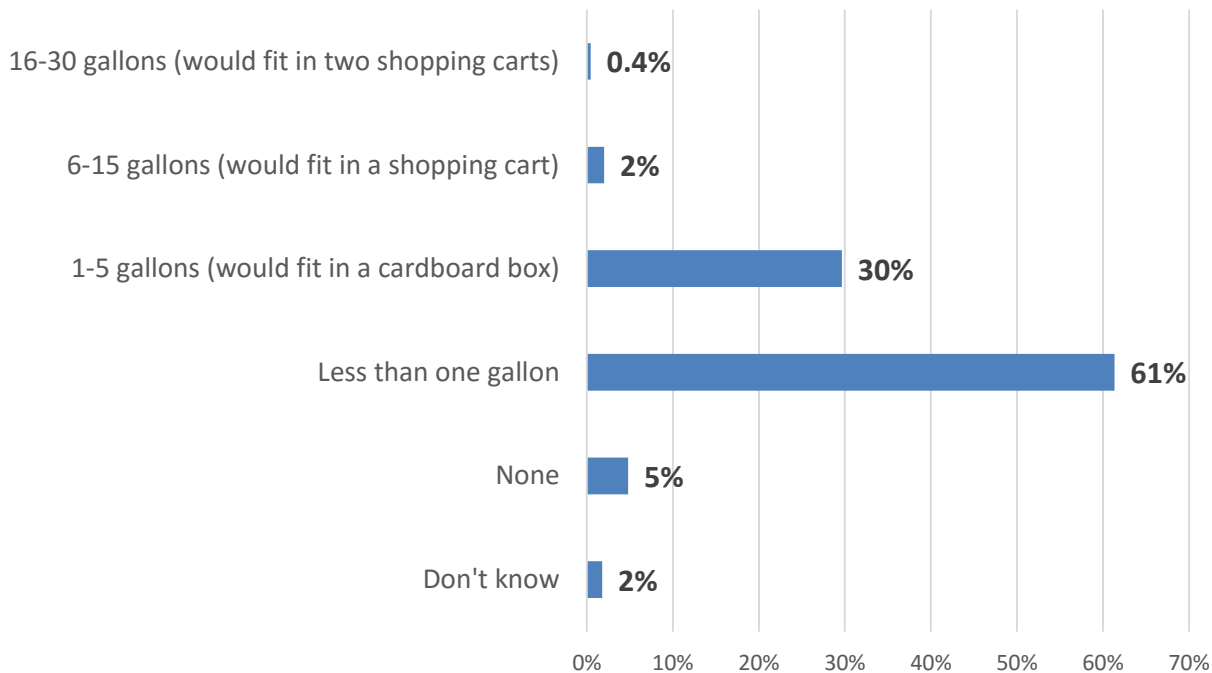
## How Much Leftover Paint Do They Have From Their Most Recent Job?

### Most had some paint left over from their last paint job

Sixty-one percent reported having less than a gallon left over from their last paint job, with another thirty percent having between 1 and 5 gallons left over.

### Q4 - Thinking about your most recent painting job (whether you purchased the paint or had someone else do it), how much paint did you have left over?

Base = all who purchased paint (n=459)



Those more likely to have more paint left over from their most recent paint job were those who:

- Lived in the Central Region of Oregon<sup>14</sup>
- Lived in a suburban/small city or town or a rural/countryside area<sup>15</sup>
- Lived in a single-family home or condominium<sup>16</sup>
- Own their home<sup>17</sup>
- Were female<sup>18</sup>
- Had an undergraduate or graduate degree<sup>19</sup>

### Most reported intentionally purchasing more paint than was needed for their most recent job

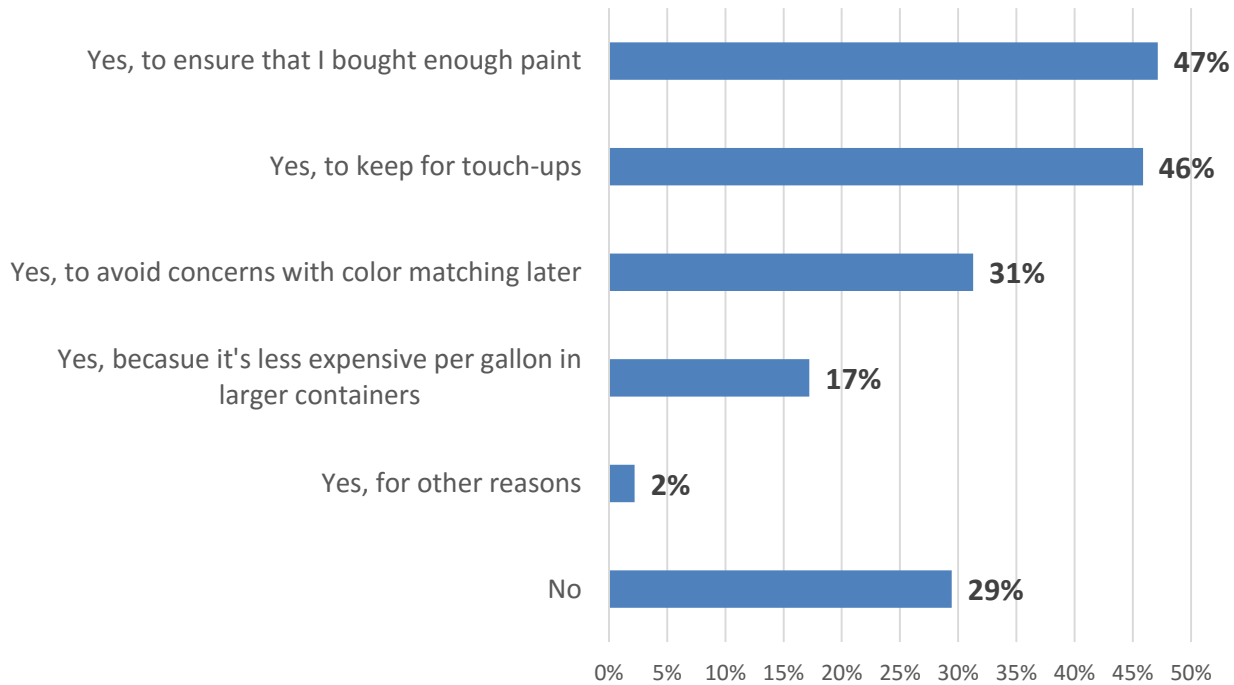
Thirty percent of those who had leftover paint reported that they did not intentionally buy more than was needed. Many others intentionally purchase more than they need. Given that most are estimating, and not measuring how much paint they need, it is not surprising that about half (47%) said they purchased more paint than was needed

because they wanted to ensure they had enough paint for the job. Other frequently mentioned reasons were to keep some paint for touch-ups (46%) and to avoid color-matching problems later (31%).

### Q5 - Did you intentionally purchase more paint than was needed for your most recent paint job?

Base = all who purchased paint (n=454)

Multiple responses allowed. Percentages may add up to more than 100.



Those more likely to have intentionally bought more paint than needed to avoid concerns with color matching later were those who:

- Lived in the Northwest Region or Central Region compared to the Portland Metro Region<sup>20</sup>
- Were renters compared to owners<sup>21</sup>
- Were 18-24 compared to those 25 years of age or older<sup>22</sup>
- Were female<sup>23</sup>
- Had a high school degree or 4-year degree compared to those with some college, vocational, trade, associates, or technical degree or a graduate degree<sup>24</sup>

Those more likely to have intentionally bought more paint than needed to keep for touch-ups were those who:

- Lived in the Northwest Region compared to the Portland Metro Region or Central Region<sup>25</sup>
- Had a high school degree compared to those with some college, vocational, trade, associates, or technical degree or a graduate degree<sup>26</sup>

Those more likely to have intentionally bought more paint than needed because it is less expensive per gallon in larger containers were those who:

- Lived in the Central Region compared to the Portland Metro Region<sup>27</sup>

- Lived in an urban/major city area compared to a rural/countryside area<sup>28</sup>
- Lived in an apartment building compared to a single-family home<sup>29</sup>
- Were 18-24 compared to those 25 years of age or older<sup>30</sup>
- Were female<sup>31</sup>
- Had a 4-year degree compared to those with some college, vocational, trade, associates, or technical degree or a graduate degree<sup>32</sup>

Those more likely to have intentionally bought more paint than needed to ensure they have enough paint were those who:

- Were renters compared to owners<sup>33</sup>

### *How Much Leftover Paint in Total Do They Have at Home?*

#### **Most have purchased more paint than they needed at some time**

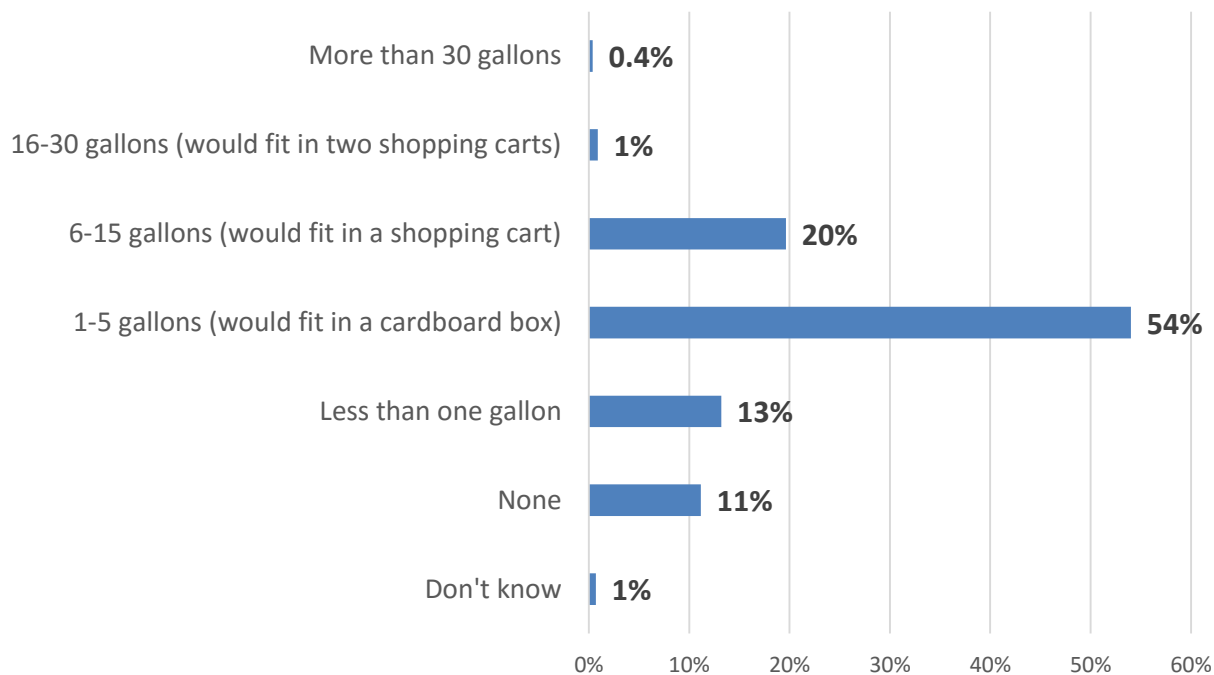
When asked if they had ever purchased more paint than they ended up using, ninety-four percent answered affirmatively. Those more likely to have done this were those who:

- Lived in a single-family home, a condominium, or an apartment building (5 or more units)<sup>34</sup>
- Were under 45 years of age<sup>35</sup>
- Had some college, an undergraduate degree, or a graduate degree<sup>36</sup>

The result of this is that most (88%) have some leftover paint currently in their house, garage, or other storage area. Thirteen percent have less than a gallon of leftover paint. Fifty-four percent have 1 to 5 gallons, with another twenty percent having 6 to 15 gallons.

## Q7 - Now, thinking about all the leftover paint currently in your house, garage or other storage, how much total leftover paint do you currently have?

Base = all respondents (n=502)



Those more likely to have more paint left over were those who:

- Lived in the Portland Metro Region or Central Region of Oregon<sup>37</sup>
- Lived in an urban/major city or a suburban/small city or town area<sup>38</sup>
- Lived in a single-family home or a mobile home<sup>39</sup>
- Own their home<sup>40</sup>
- Were between 35 and 74 years of age<sup>41</sup>
- Were not of Hispanic, Latino, or Spanish origin<sup>42</sup>
- Had an undergraduate or graduate degree<sup>43</sup>

### Most have leftover paint from painting they have done themselves

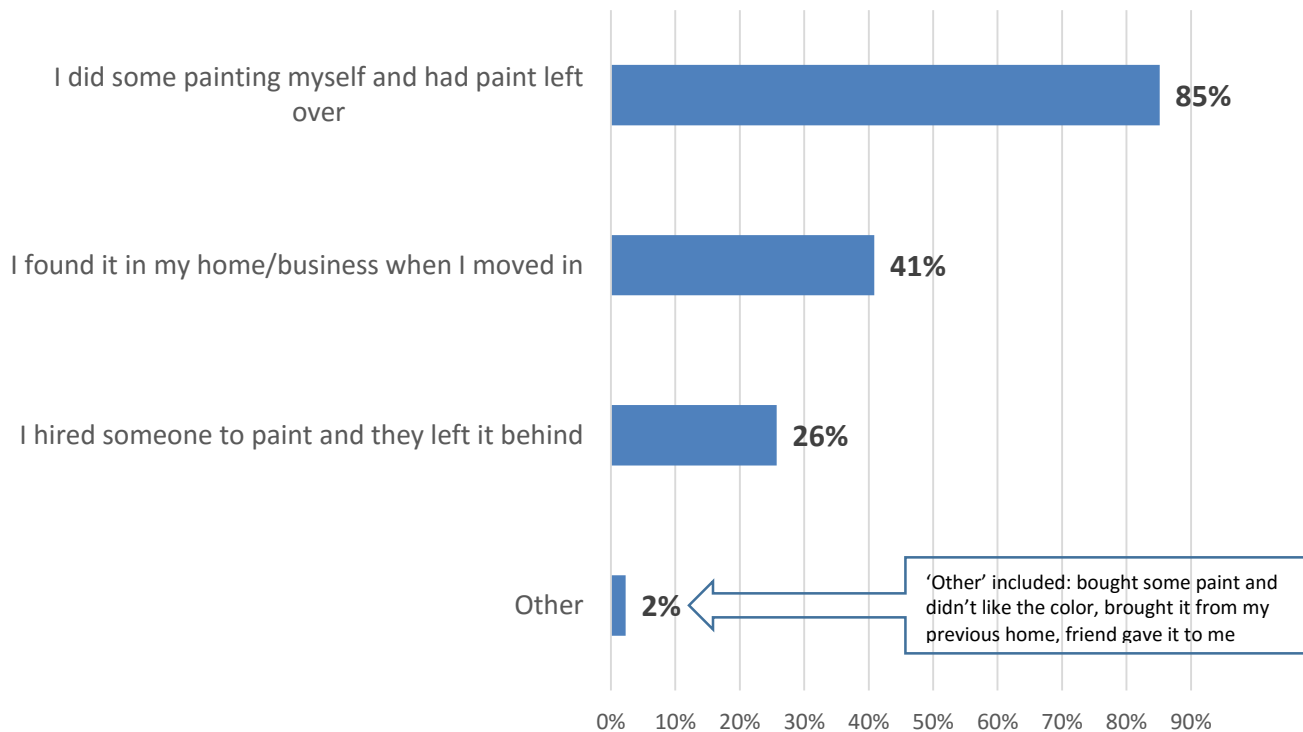
Eighty-five reported that they had leftover paint from painting they have done themselves. But another forty-one percent have leftover paint that they found when they moved into a new home or business location.



## Q8 - Where did the leftover paint come from?

Base = all with leftover paint (n=443)

Multiple responses allowed. Percentages may add up to more than 100.



Those more likely to have done some painting themselves and had paint left over were those who:

- Lived in a single-family home or apartment building compared to a condominium<sup>44</sup>
- Were renters compared to owners<sup>45</sup>

Those more likely to have hired someone to paint and they left it behind were those who:

- Lived in a single-family home or condominium compared to an apartment building<sup>46</sup>
- Were owners compared to renters<sup>47</sup>
- Had a graduate degree compared to high school degree or some college, vocational trade, associates, or technical degree<sup>48</sup>

Those more likely to have found the paint in their home/business when they moved in were those who:

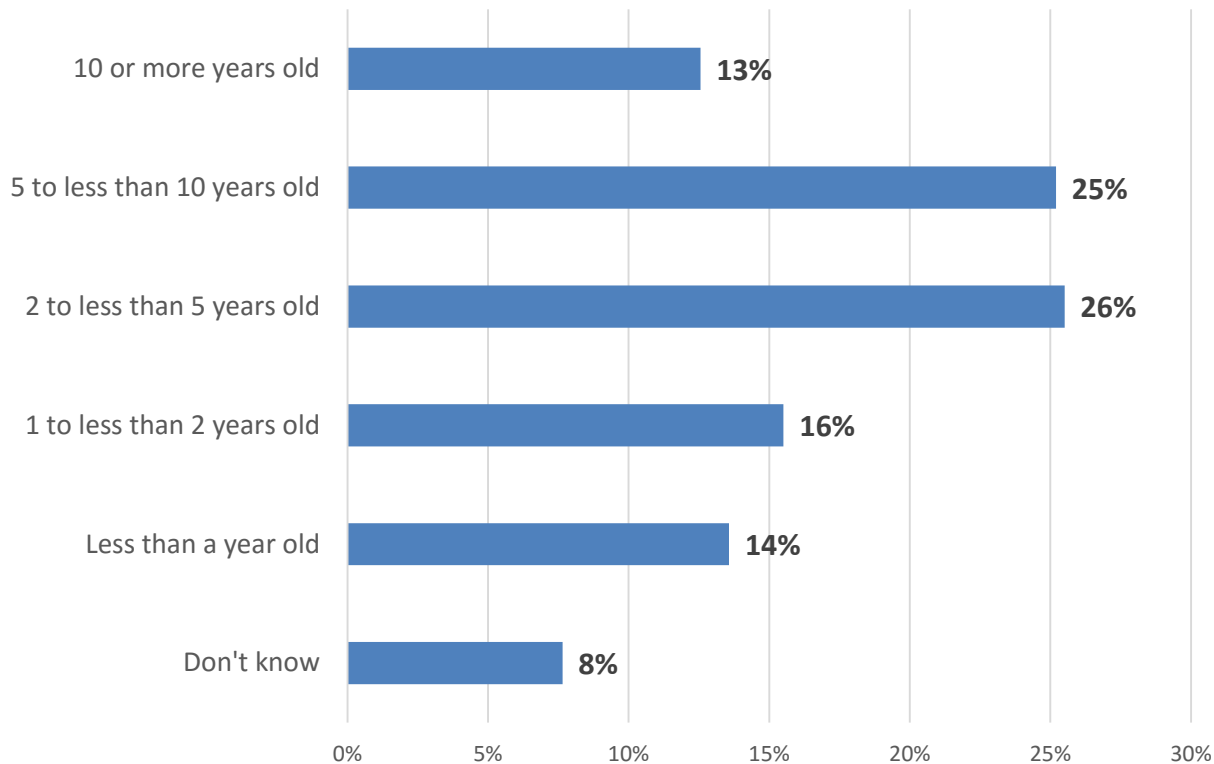
- Lived in a single-family home, condominium, or mobile home compared to an apartment building<sup>49</sup>
- Were 18-24 compared to 35 years of age or older<sup>50</sup>
- Were 25-34 compared to 55 years of age or older<sup>51</sup>
- Were 35-44 compared to 55-74 years of age<sup>52</sup>

### Many people have paint that is very old

Thirteen percent of the respondents reported that their leftover paint was 10 or more years old. Another twenty-five percent reported their leftover paint was 5 to less than 10 years old, and another twenty-six percent said their leftover paint was 2 to less than 5 years old.

## Q9 - How old is your oldest container of leftover paint?

Base = all who have leftover paint (n=441)



Those more likely to have the oldest leftover paint were those who:

- Lived in the Portland Metro Region of Oregon<sup>53</sup>
- Lived in rural/countryside areas<sup>54</sup>
- Own their home<sup>55</sup>
- Were between 45 and 64 years of age<sup>56</sup>
- Were female<sup>57</sup>
- Had an undergraduate or graduate degree<sup>58</sup>

### *What Have They Done With Their Leftover Paint in the Last Five Years*

#### **Most keep paint for future use**

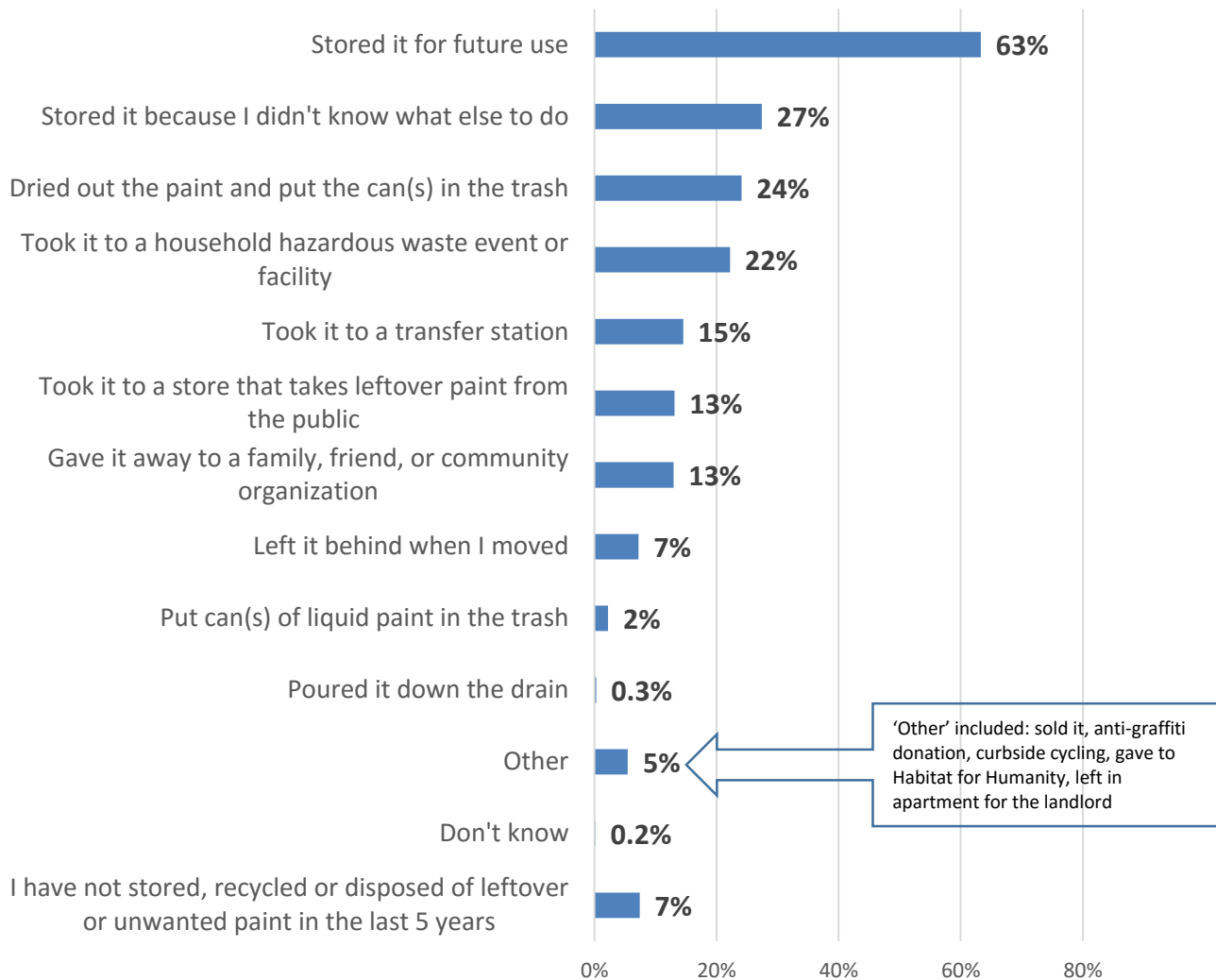
Thirteen percent reported taking leftover paint to a store that accepted leftover paint, twenty-four percent reported drying out the paint and putting the cans in the trash, and twenty-two percent reported taking leftover paint to a household hazardous waste event or facility.

Sixty-three percent reported storing leftover paint for future use or storing it because they do not know what else to do with it (27%).

## Q10 - Thinking of your actions in the last five years, what have you done with leftover paint?

Base = all respondents (n=502)

Multiple responses allowed. Percentages may add up to more than 100.



Those more likely to have stored paint for future use were those who:

- Lived in the Portland Metro Region compared to the Northwest Region<sup>59</sup>
- Lived in a suburban/small city or town area or a rural/countryside area compared to an urban/major city area<sup>60</sup>
- Lived in a single-family home compared to a multiplex building or an apartment building<sup>61</sup>
- Were owners compared to renters<sup>62</sup>

Those more likely to have stored paint because they did not know what else to do with it were those who:

- Lived in the Central Region compared to the Portland Metro Region<sup>63</sup>
- Were renters compared to owners<sup>64</sup>
- Were 18-24 compared to those 25 and older<sup>65</sup>
- Were 25-44 compared to those 55 and older<sup>66</sup>

- Were female<sup>67</sup>
- Had a 4-year degree or graduate degree compared to those with some college, vocational, trade, associates, or technical degree<sup>68</sup>

Those more likely to have dried out the paint and put the cans in the trash were those who:

- Lived in a single-family home compared to an apartment building<sup>69</sup>
- Had a high school degree compared to those with some college, vocational, trade, associates, or technical degree or a 4-year degree<sup>70</sup>

Those more likely to have taken it to a store that takes leftover paint from the public were those who:

- Lived in a condominium compared to a single-family home, a multiplex building, or an apartment building<sup>71</sup>
- Were owners compared to renters<sup>72</sup>

Those more likely to have given leftover paint to a family, friend, or community organization were those who:

- Lived in the Central Region compared to the Portland Metro Region, Northwest Region, or Southwest region<sup>73</sup>
- Were female<sup>74</sup>

Those more likely to have taken it to a household hazardous waste event or facility were those who:

- Were owners compared to renters<sup>75</sup>
- Were 35 and older compared to those 25-34 years of age<sup>76</sup>

Those more likely to have taken it to a transfer station were those who:

- Were 45-54 compared to those 25-44 years of age<sup>77</sup>
- Had a high school degree compared to those with all higher levels of education<sup>78</sup>

### *How Likely Are They to Take Leftover Paint to a Drop Off Location?*

#### **Many reported have already taken paint to be reused, recycled, or disposed of**

Fifty percent reported having taken paint to be reused, recycled, or disposed of, with thirteen percent having done so in the last year.

Those more likely to say they have taken paint to be reused, recycled, or disposed of were those who:

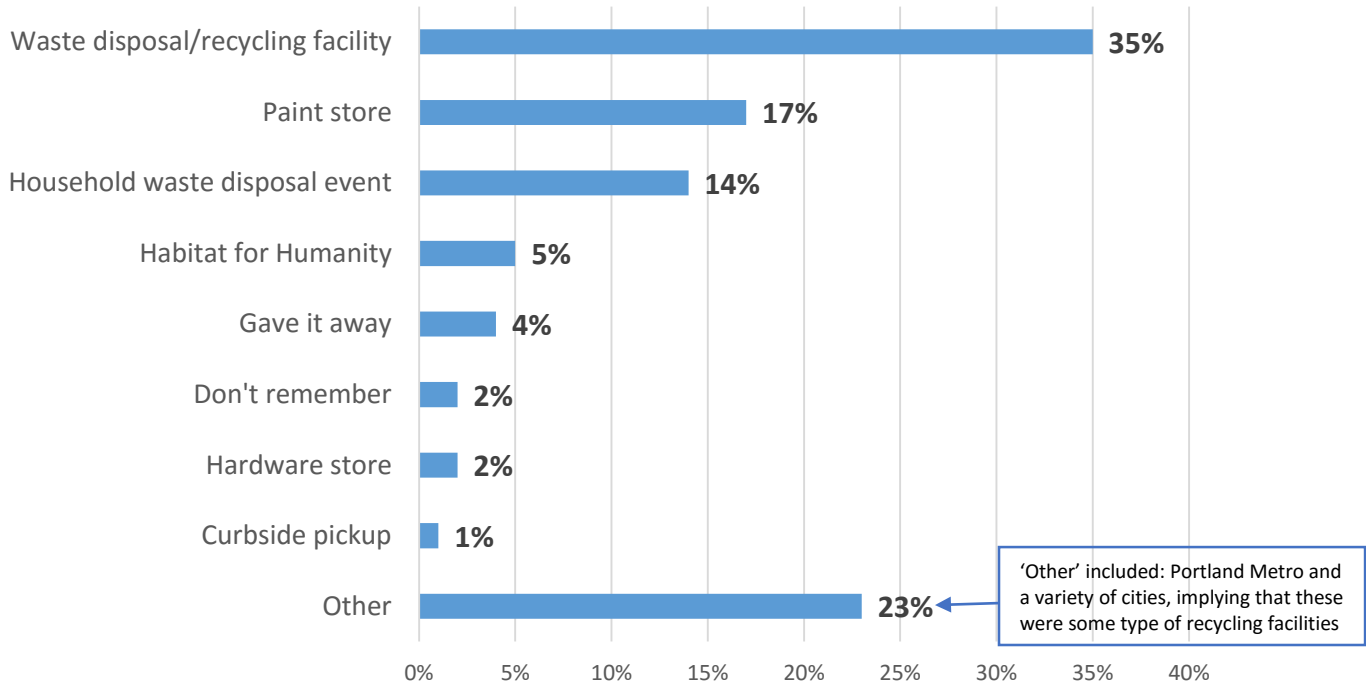
- Lived in the Portland Metro Region, the Northwest Region, or the Southwest Region of Oregon<sup>79</sup>
- Lived in a single-family home<sup>80</sup>
- Own their home<sup>81</sup>
- Were 35 years of age or older<sup>82</sup>

Thirty-five percent reported taking leftover paint to waste disposal/recycling facility, with seventeen percent taking leftover paint to a paint store, and fourteen percent taking paint to a household waste disposal event.

## Q12 - Where did you take the leftover paint?

Base = all who took paint to be reused, recycled, or disposed of (n=153)

Multiple responses allowed. Percentages may add up to more than 100.

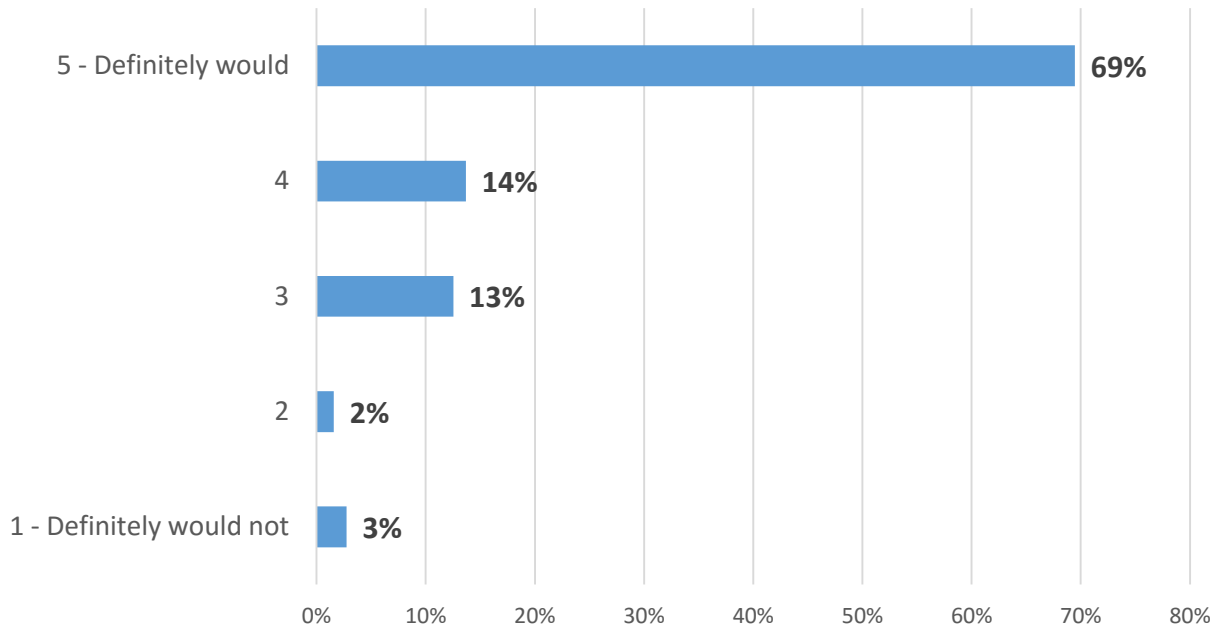


### Most say they are willing to take leftover paint to a drop off location

Sixty-nine percent said they *definitely would* take paint to a drop off location. When considering the five-point scale upon which respondents were asked to answer this question, a very small percentage (3%) seem to be *lost causes* (a 1 on the 5-point scale), while another fourteen percent seem *persuadable* (a 4 on the 5-point scale).

**Q11 - If you had leftover paint, how likely would you be to take it to a drop off location that accepts leftover paint for free?  
Please use a scale of 1 to 5 where 1 means 'definitely would not' and 5 means 'definitely would'.**

Base = all respondents (n=49)



The main reasons for taking leftover paint to a drop off location among those who *definitely would* (scored 5 on the five-point scale) or are *persuadable* (scored 4 on the five-point scale) were:

- Good for the environment: “Be responsible and protect the environment”
- Right thing to do: “Because it’s the right thing to do”
- Cheap: “I wouldn't have to pay to dispose of it”
- Convenient: “Easier to take it to drop off location than get rid of it myself”

The main reasons for not taking leftover paint to a drop off location included:

- Saving for later: “I'd rather store it and hope to use it later.”
- Inconvenient: “Nearest disposal site is 30 miles away”

Those more likely to say they are more likely to take leftover paint to a drop off location were those who:

- Lived in the Central Region or the Southwest Region of Oregon<sup>83</sup>
- Lived closer to a store that sells paint<sup>84</sup>
- Lived in a single-family home, condominium, or multiplex building (4 or fewer units)<sup>85</sup>
- Own their home<sup>86</sup>
- Were 35 to 54 years of age<sup>87</sup>
- Had a high school degree<sup>88</sup>

## Why are Some Still Hanging onto Some Leftover Paint?

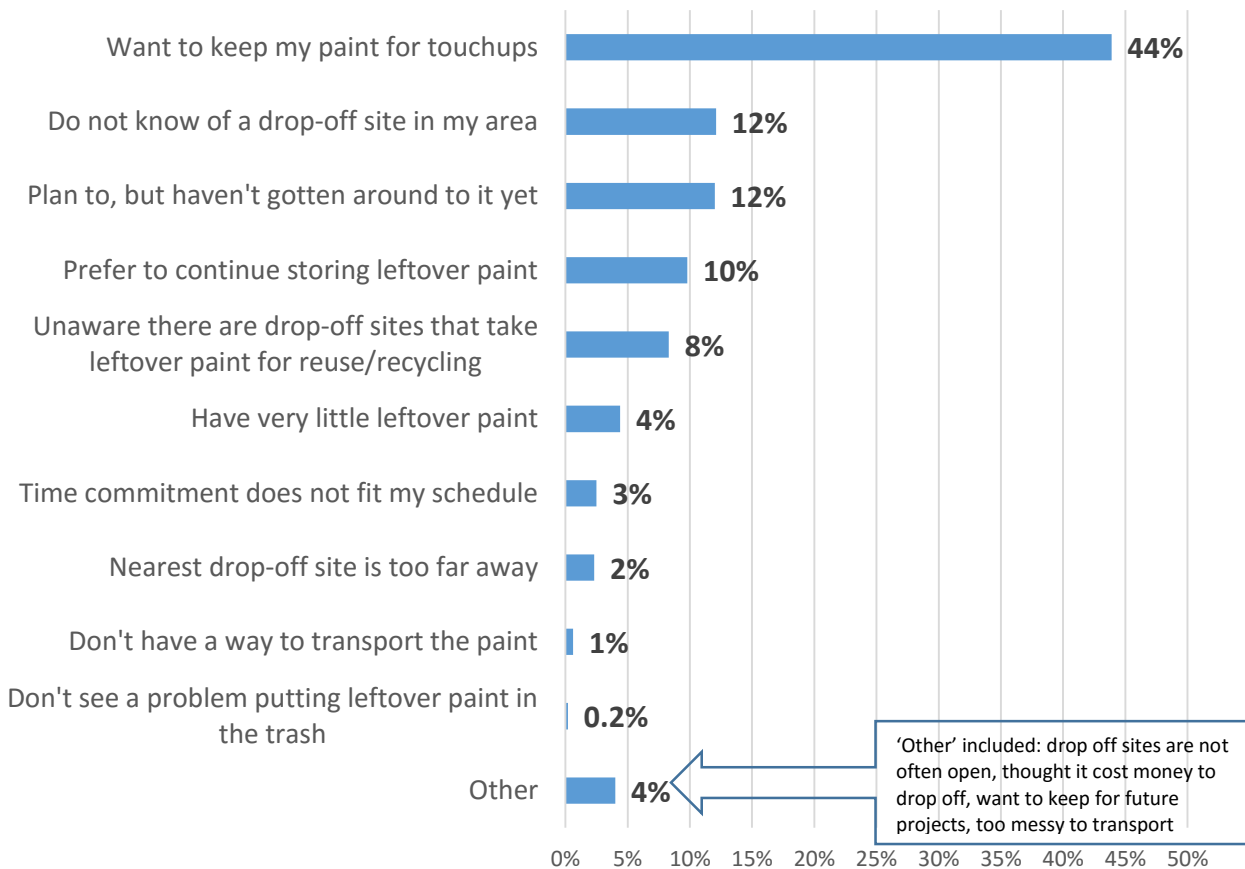
### Most prefer to keep leftover paint for touchups

Thirteen percent reported having no leftover paint. But among those who did, the one main reason that they have not brought it to a recycling or disposal center is that they prefer to keep it for touchups (44%). Other reported reasons included:

- Do not know of a drop off site in my area (12%)
- Planning to, but have not gotten around to it (12%)
- Prefer to keep storing it (10%)
- Unaware there are drop off sites that take leftover paint for reuse/recycling (8%)

### Q13 - If you have some leftover paint at home right now, and you no longer want it or don't plan to use it, why have you not brought it to a recycling or disposal center?

Base = all who currently have leftover paint (n=432)



Those more likely to have not brought unused paint to a recycling or disposal center because they want to keep the paint for touchups were those who:

- Lived in the Southwest Region, Northwest region, or Portland Metro Region of Oregon<sup>89</sup>

- Lived in a single-family home, condominium, or mobile home<sup>90</sup>
- Own their home<sup>91</sup>
- Were 25 years of age or older<sup>92</sup>
- Had a high school degree or a graduate degree<sup>93</sup>

Those more likely to have not brought unused paint to a recycling or disposal center because they do not know of a drop off site in their area were those who:

- Lived in the East region or Northwest Region of Oregon<sup>94</sup>
- Lived in an urban/major city area<sup>95</sup>
- Rent their home<sup>96</sup>
- Were 25 years of age or older<sup>97</sup>
- Had a 4-year degree<sup>98</sup>

Those more likely to have not brought unused paint to a recycling or disposal center because they plan to, but have not gotten around to it yet were those who:

- Lived in the Central Region of Oregon<sup>99</sup>

Those more likely to have not brought unused paint to a recycling or disposal center because they prefer to keep storing it were those who:

- Lived in the Portland Metro Region or East Region of Oregon<sup>100</sup>
- Lived in suburban/small city or town area, rural/countryside area<sup>101</sup>
- Rent their home<sup>102</sup>
- Were 18 to 24 years of age<sup>103</sup>
- Had some college, vocational, trade, associates or technical degree<sup>104</sup>

Those more likely to have not brought unused paint to a recycling or disposal center because they were unaware there were drop off sites that take paint for reuse/recycling were those who:

- Lived in the Southwest, Central Region, or East Region of Oregon<sup>105</sup>

### *How Far Willing to Travel to Dispose of Unwanted Paint?*

**About 1 out of 5 people reported noticing information about paint recycling in stores or ads, 2 out of 5 reported that they know where the nearest take back location is**

Twenty-three percent of respondents have noticed information in paint stores or advertisements about dropping off leftover paint for recycling or reuse, and thirty-nine percent know where the nearest take-back location for unwanted paint is located.

Those more likely to have noticed information in paint stores about dropping off leftover paint were those who:

- Own their home<sup>106</sup>
- Were 35 years of age or older<sup>107</sup>

Those more likely to know where the nearest take-back location for unwanted paint is located were those who:

- Lived in rural/countryside areas<sup>108</sup>



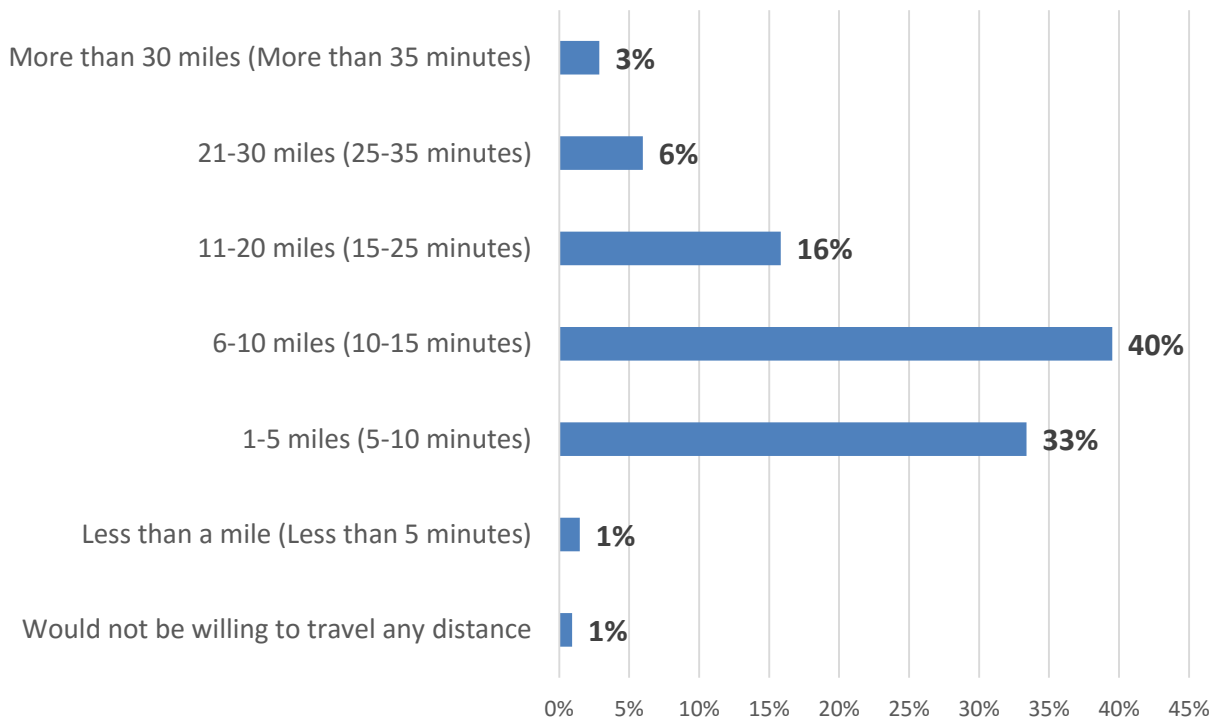
- Live in a single-family home, condominium, or mobile home<sup>109</sup>
- Own their home<sup>110</sup>
- Were 55 years of age or older<sup>111</sup>
- Were male<sup>112</sup>

**Most are not willing to travel more than 10 miles to get rid of unwanted paint**

Only one percent are not willing to travel any distance to get rid of unwanted paint, but thirty-three percent are willing to travel between one and five miles, another forty percent are willing to travel between six and ten miles, and twenty-five percent are willing to travel 11 or more miles. Importantly, most people are willing to travel further than their closest paint store to dispose of or recycle unwanted paint.

**Q16 - How far would you be willing to travel to get rid of unwanted paint?**

Base = all respondents (n=495)



Those more likely to say they would travel further to get rid of unwanted paint were those who:

- Lived in the East Region, the Central Region, or the Southwest Region of Oregon<sup>113</sup>
- Lived in rural/countryside areas<sup>114</sup>
- Own their home<sup>115</sup>
- Had an undergraduate or graduate degree<sup>116</sup>

## ***APPENDIX A: SURVEY QUESTIONS***

**PRODUCT STEWARDSHIP INSTITUTE  
PUBLIC AWARENESS SURVEY**

This brief survey (less than 10 minutes) is designed to learn more about awareness of the Oregon Paint Stewardship Program.

The Product Stewardship Institute and PaintCare, the organization responsible for the program, have hired PRR, Inc. (an independent research firm) to conduct the survey.

Your address was randomly selected to participate in this survey on household paint and your participation will ensure a representative sample of Oregon's population. Your answers are confidential.

After answering the questions, simply fold this survey so that the return address to PRR, Inc. is displayed. Please secure with one small piece of tape in the spot indicated and drop in the mail. No postage is required.

**Please mail no later than March 29, 2017.**

If you prefer, you can complete the survey online by entering this online address into your browser:

**<http://sgiz.mobi/s3/PSI-Survey>**

If you have any questions about the survey, please contact [research@prrbiz.com](mailto:research@prrbiz.com).

We thank you in advance for your participation!

Please indicate your choices like this:

**1. How close to your home is the nearest store that sells paint?**

- |   |  |
|---|--|
| <input type="checkbox"/> Less than a mile (Less than 5 minutes) | <input type="checkbox"/> 21-30 miles (25-35 minutes)                       |
| <input type="checkbox"/> 1-5 miles (5-10 minutes)               | <input type="checkbox"/> More than 30 miles (More than 35 minutes)         |
| <input type="checkbox"/> 6-10 miles (10-15 minutes)             | <input type="checkbox"/> I don't know how close the nearest paint store is |
| <input type="checkbox"/> 11-20 miles (15-25 minutes)            |  |

**2. Have you ever purchased paint (whether you did the painting or had someone else do it) to paint the interior or exterior of a house, apartment, or similar type of building?**

- No (skip to Q7)  Yes

**3. Thinking about your most recent painting job, how did you decide how much paint to buy (whether you did the painting or had someone else do it)? Please select all that apply.**

- I measured the size of the space that I would be painting  
 I looked at how many square feet each container of paint covers  
 I estimated how much paint was needed based on the space that I would be painting  
 I estimated how much paint was needed based on previous experience with painting  
 I asked a sales person for help  
 I am a professional painter and do this for a living  
 Other (please specify) \_\_\_\_\_

**4. Thinking about your most recent painting job (whether you purchased the paint or had someone else do it), how much paint did you have left over? Please think in terms of total liquid volume of paint in the containers, rather than the number of partially-filled containers.**

- |  |  |
|--|--|
| <input type="checkbox"/> None  | <input type="checkbox"/> 16-30 gallons (would fit in two shopping carts) |
| <input type="checkbox"/> Less than one gallon                        | <input type="checkbox"/> More than 30 gallons                            |
| <input type="checkbox"/> 1-5 gallons (would fit in a cardboard box)  | <input type="checkbox"/> I don't know                                    |
| <input type="checkbox"/> 6-15 gallons (would fit in a shopping cart) |  |

**5. Did you intentionally purchase more paint than was needed for your most recent painting job (whether you did the painting or had someone else do it)? Please select all that apply.**

- |   |   |
|---|---|
| <input type="checkbox"/> No   | <input type="checkbox"/> Yes, to keep for touch-ups                                       |
| <input type="checkbox"/> Yes, to avoid concerns with color matching later | <input type="checkbox"/> Yes, because it's less expensive per gallon in larger containers |
| <input type="checkbox"/> Yes, to ensure that I had enough paint           | <input type="checkbox"/> Yes, for other reasons   |
- (please specify) \_\_\_\_\_

**6. Have you ever purchased more paint than you ended up using?**

- No  Yes

**7. Now, thinking about all the leftover paint currently in your house, garage or other storage, how much total leftover paint do you currently have? Please think in terms of total liquid volume of paint in the containers, rather than the number of partially-filled containers.**

- |  |  |
|--|--|
| <input type="checkbox"/> None (skip to Q10)                          | <input type="checkbox"/> 16-30 gallons (would fit in two shopping carts) |
| <input type="checkbox"/> Less than one gallon                        | <input type="checkbox"/> More than 30 gallons                            |
| <input type="checkbox"/> 1-5 gallons (would fit in a cardboard box)  | <input type="checkbox"/> I don't know                                    |
| <input type="checkbox"/> 6-15 gallons (would fit in a shopping cart) |  |

8. Where did the leftover paint come from? Please select **all** that apply.

- I did some painting myself and had paint leftover  I am a painting contractor and it is from my work  
 I hired someone to paint and they left it behind  Other (please specify) \_\_\_\_\_  
 I found it in my home/business when I moved in  I don't remember

9. How old is your oldest container of leftover paint?

- Less than a year old  2 to less than 5 years old  10 or more years old  
 1 to less than 2 years old  5 to less than 10 years old  I don't know

10. Thinking about your actions in the **past five years**, what have you done with the leftover paint?

Please select **all** that apply.

- I have **not** stored, recycled or disposed of the leftover or unwanted paint in the last 5 years  
 Poured it down the drain  Took it to a household hazardous waste event or facility  
 Put can(s) of liquid paint in the trash  Took it to a transfer station  
 Dried out the paint and put the can(s) in the trash  Gave it away to a family, friend, or community organization  
 Stored it for future use  Left it behind when I moved  
 Stored it because I didn't know what else to do  Other (please specify) \_\_\_\_\_  
 Took it to a store that takes leftover paint from the public  I don't know

11. If you had leftover paint, how likely would you be to take it to a drop off location that accepts leftover paint for free? Please use a scale of 1 to 5 where 1 means 'definitely would not' and 5 means 'definitely would'.

- 1- Definitely would not  2  3  4  5- Definitely would

Why is that? \_\_\_\_\_

12. Have you **ever** taken paint to be reused, recycled or disposed of?

- No  Yes, more than one year ago  
 Yes, within the past year If yes, where? \_\_\_\_\_

13. If you have some leftover paint at home right now, and you no longer want it or don't plan to use it, why have you not brought it to a recycling or disposal centre? Please select **JUST ONE** reason.

- Don't have any leftover paint  Don't have a way to transport the paint ▲  
 Unaware there are drop-off sites that take leftover paint for reuse/recycling  Want to keep my paint for touchups  
 Nearest drop-off site is too far away ▲  Plan to, but haven't gotten around to it yet  
 Do not know of a drop-off site in my area  Don't see a problem putting leftover paint in the trash  
 Time commitment does not fit my schedule  Prefer to continue storing leftover paint  
 Have very little leftover paint  Other (please specify) \_\_\_\_\_  
 Other household members threw it away

14. Have you noticed any information in paint stores or any advertisements about dropping off leftover paint for recycling or reuse?

- No  Yes

15. Do you know where the nearest take-back location for unwanted paint is located?

- No  Yes

16. How far would you be willing to travel to get rid of unwanted paint?

- Less than a mile (Less than 5 minutes)  21-30 miles (25-35 minutes)  
 1-5 miles (5-10 minutes)  More than 30 miles (More than 35 minutes)  
 6-10 miles (10-15 minutes)  Would not be willing to travel any distance  
 11-20 miles (15-25 minutes)

17. What county do you live in? \_\_\_\_\_

18. How would you describe the place where you live?

- Urban / Major City  Rural / Countryside  
 Suburban / Small City or Town  Other (please specify) \_\_\_\_\_

19. What type of home do you live in?

- Single-family house  Apartment building (has more than 4 units)  
 Condominium  Mobile home  
 Multiplex building (has 2, 3, or 4 units)  Other (please specify) \_\_\_\_\_

20. Do you rent or own your home?

- Rent  Own  Other (please specify) \_\_\_\_\_

21. Do you paint professionally?

- No  Yes

22. What is your age?

- Under 18  25 - 34  45 - 54  65 - 74  
 18 - 24  35 - 44  55 - 64  75+

23. How do you identify?

- Male  Female  Other

24. Are you of Hispanic, Latino, or Spanish origin?

- No  Yes

25. How do you identify? (Choose just one)

- White or Caucasian  American Indian or Alaska Native  Native Hawaiian or other Pacific Islander  
 Black or African American  Asian or Asian-American  Other race or combination of races  
(please specify) \_\_\_\_\_

26. What level of education have you completed?

- Some high school or less  4-year Bachelor degree  
 High school graduate  Graduate degree  
 Some college, vocational, trade, associates or technical degree

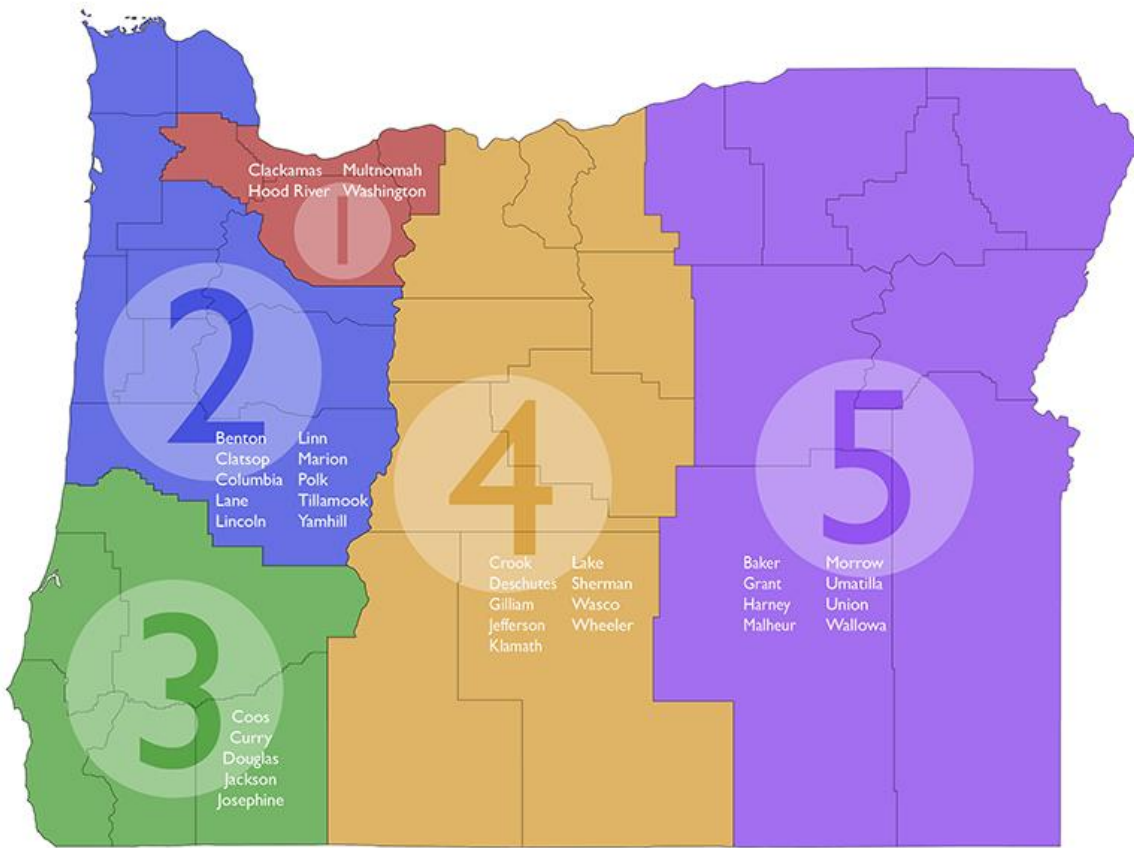
## APPENDIX B: SAMPLE DEMOGRAPHICS

Demographics (weighted by age)	Percent
<b>Gender (n = 451)</b>	
Male	37
Female	62
Other	1
<b>Age (n = 502)</b>	
18 - 24	12
25 - 34	17
35 - 44	17
45 - 54	16
55 - 64	17
65 - 74	13
75+	9
<b>Education level (n = 498)</b>	
Some high school or less	0.5
High school graduate	12
Some college, vocational, trade, associates, or technical degree	29
4-year Bachelor degree	33
Graduate degree	25
<b>Type of home location (n = 501)</b>	
Urban/Major City	30
Suburban/Small City or Town	55
Rural/Countryside	14
Other	0.7
<b>Home ownership status (n = 500)</b>	
Own	70
Rent	29
Other	1
<b>Type of home (n = 497)</b>	
Single-family house	75
Condominium	3
Multiplex building (2, 3, or 4 units)	5
Apartment building (5 or more units)	12
Mobile home	4
Other	1
<b>Hispanic, Latino, or Spanish origin (n = 492)</b>	
No	96
Yes	4

<b>Race (n = 494)</b>	
White or Caucasian	93
Black or African American	0.3
American Indian or Alaska Native	0.6
Asian or Asian-American	3
Native Hawaiian or other Pacific Islander	0.2
Other race or combination of races	3

<b>County (n = 491)</b>	
Baker	0.3
Benton	3
Clackamas	7
Clatsop	0.7
Columbia	0.3
Coos	2
Crook	0.3
Curry	0.8
Deschutes	8
Douglas	2
Gilliam	0
Grant	0.1
Harney	0.7
Hood River	0.8
Jackson	4
Jefferson	0.3
Josephine	2
Klamath	1
Lake	0.1
Lane	10
Lincoln	1
Linn	4
Malheur	0.4
Marion	12
Morrow	0.1
Multnomah	25
Polk	0.6
Sherman	0
Tillamook	0.3
Umatilla	0.3
Union	0
Wallowa	0
Wasco	0.9
Washington	12
Wheeler	0
Yamhill	2

The counties were divided into the five regions shown in the map below. This division of counties was based on the division used by the Oregon Department of Transportation. This was done for analysis purposes to see if responses to the survey questions varied by region.





## Endnotes

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<sup>1</sup> *Cramer's V* is a measure of the relationship between two variables and is appropriate to use when one or both of the variables are at the nominal level of measurement. *Cramer's V* ranges from 0 to +1 and indicates the strength of a relationship. The closer to +1, the stronger the relationship between the two variables. *Kendall's Tau c* is a measure of the relationship between two variables and is appropriate to use when both of the variables are at the ordinal level of measurement. *Tau c* ranges from -1 to +1 and indicates the strength and direction of a relationship. The Z-test as used in this report is a measure of the difference between percentages. The accompanying "p" scores presented in this report indicate the level of statistical significance.

<sup>2</sup> Z-test significance level = .05

<sup>3</sup> Z-test significance level = .05

<sup>4</sup> Z-test significance level = .05

<sup>5</sup> Z-test significance level = .05

<sup>6</sup> Z-test significance level = .05

<sup>7</sup> Z-test significance level = .05

<sup>8</sup> Z-test significance level = .05

<sup>9</sup> Z-test significance level = .05

<sup>10</sup> Z-test significance level = .05

<sup>11</sup> Z-test significance level = .05

<sup>12</sup> Z-test significance level = .05

<sup>13</sup> Z-test significance level = .05

<sup>14</sup> Cramer's V = .136, p = .008

<sup>15</sup> Cramer's V = .143, p = .019

<sup>16</sup> Cramer's V = .125, p = .034

<sup>17</sup> Cramer's V = .322, p = .000

<sup>18</sup> Cramer's V = .274, p = .000

<sup>19</sup> Cramer's V = .152, p = .000

<sup>20</sup> Z-test significance level = .05

<sup>21</sup> Z-test significance level = .05

<sup>22</sup> Z-test significance level = .05

<sup>23</sup> Z-test significance level = .05

<sup>24</sup> Z-test significance level = .05

<sup>25</sup> Z-test significance level = .05

<sup>26</sup> Z-test significance level = .05

<sup>27</sup> Z-test significance level = .05

<sup>28</sup> Z-test significance level = .05

<sup>29</sup> Z-test significance level = .05

<sup>30</sup> Z-test significance level = .05

<sup>31</sup> Z-test significance level = .05

<sup>32</sup> Z-test significance level = .05

<sup>33</sup> Z-test significance level = .05

<sup>34</sup> Cramer's V = .177, p = .007

<sup>35</sup> Cramer's V = .187, p = .014

<sup>36</sup> Cramer's V = .184, p = .004

<sup>37</sup> Cramer's V = .125, p = .059

<sup>38</sup> Cramer's V = .193, p = .000

<sup>39</sup> Cramer's V = .261, p = .000

<sup>40</sup> Cramer's V = .444, p = .000

<sup>41</sup> Cramer's V = .195, p = .000

<sup>42</sup> Cramer's V = .186, p = .005

<sup>43</sup> Kendall's tau-c = .134, p = .000

<sup>44</sup> Z-test significance level = .05

<sup>45</sup> Z-test significance level = .05

<sup>46</sup> Z-test significance level = .05

<sup>47</sup> Z-test significance level = .05

<sup>48</sup> Z-test significance level = .05

<sup>49</sup> Z-test significance level = .05

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50 Z-test significance level = .05  
51 Z-test significance level = .05  
52 Z-test significance level = .05  
53 Cramer's V = .125, p = .059  
54 Cramer's V = .241, p = .000  
55 Cramer's V = .318, p = .000  
56 Kendall's tau-c = .115, p = .003  
57 Cramer's V = .205, p = .004  
58 Kendall's tau-c = .121, p = .001  
59 Z-test significance level = .05  
60 Z-test significance level = .05  
61 Z-test significance level = .05  
62 Z-test significance level = .05  
63 Z-test significance level = .05  
64 Z-test significance level = .05  
65 Z-test significance level = .05  
66 Z-test significance level = .05  
67 Z-test significance level = .05  
68 Z-test significance level = .05  
69 Z-test significance level = .05  
70 Z-test significance level = .05  
71 Z-test significance level = .05  
72 Z-test significance level = .05  
73 Z-test significance level = .05  
74 Z-test significance level = .05  
75 Z-test significance level = .05  
76 Z-test significance level = .05  
77 Z-test significance level = .05  
78 Z-test significance level = .05  
79 Cramer's V = .138, p = .016  
80 Cramer's V = .209, p = .000  
81 Cramer's V = .243, p = .000  
82 Cramer's V = .259, p = .000  
83 Cramer's V = .121, p = .03  
84 Cramer's V = .145, p = .004  
85 Cramer's V = .135, p = .003  
86 Cramer's V = .259, p = .000  
87 Cramer's V = .240, p = .000  
88 Cramer's V = .127, p = .010  
89 Cramer's V = .125, p = .059  
90 Cramer's V = .217, p = .000  
91 Cramer's V = .336, p = .000  
92 Cramer's V = .223, p = .000  
93 Cramer's V = .254, p = .000  
94 Cramer's V = .125, p = .059  
95 Cramer's V = .195, p = .034  
96 Cramer's V = .336, p = .000  
97 Cramer's V = .223, p = .000  
98 Cramer's V = .254, p = .000  
99 Cramer's V = .125, p = .059  
100 Cramer's V = .125, p = .059  
101 Cramer's V = .195, p = .034  
102 Cramer's V = .336, p = .000  
103 Cramer's V = .223, p = .000  
104 Cramer's V = .254, p = .000  
105 Cramer's V = .125, p = .059

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- <sup>106</sup> Cramer's V = .136, p = .003  
<sup>107</sup> Kendall's tau-c = .241, p = .000  
<sup>108</sup> Cramer's V = .128, p = .018  
<sup>109</sup> Cramer's V = .170, p = .008  
<sup>110</sup> Cramer's V = .263, p = .000  
<sup>111</sup> Kendall's tau-c = .368, p = .000  
<sup>112</sup> Cramer's V = .146, p = .002  
<sup>113</sup> Cramer's V = .125, p = .059  
<sup>114</sup> Cramer's V = .230, p = .000  
<sup>115</sup> Cramer's V = .160, p = .031  
<sup>116</sup> Kendall's tau-c = .119, p = .001